



# Solutions for the Green Construction Industry

Unlocking greater opportunities for  
contractors in Asia's green building  
and renewable energy sectors

Tap on UOB's extensive coverage across Southeast Asia to gain in-depth knowledge derived from the bank's vast experience in financing the green building and renewable energy sectors. Read on to understand how UOB's sustainable financing solutions can help your business.

# Green your business with UOB

In view of the increasing focus on sustainability in the industry, UOB strives to deliver a comprehensive suite of enhanced and customised financial solutions by leveraging on the bank's deep understanding of the construction and renewable energy sectors. With UOB as your partner, we can help your business advance responsibly and forge a sustainable future together.

Buildings and construction projects contribute to **39% of CO<sub>2</sub> emissions** worldwide

*Source: Global Alliance for Buildings and Construction, UOB Analysis*

## Key pain points commonly faced by the construction industry:

- ⊖ Delayed payment from paymaster
- ⊖ Uncertain procurement cost
- ⊖ Mismatch in payment terms
- ⊖ Delay in sub-contractor work
- ⊖ Slow Bid Bond approval time and Performance Bond issuance
- ⊖ Growing Environmental, Social, and Governance concerns
- ⊖ Inefficient project management due to manual and tedious processes



## The full suite of solutions

Solution	Description	Benefits
<b>Omega Green Programme</b>	A range of end-to-end bundled solutions, specially tailored for both Main and Sub-contractors	<ul style="list-style-type: none"> <li>• Upfront offering in anticipation of needs</li> <li>• Timely guaranteed payments</li> <li>• Attractive credit terms</li> <li>• Lower financing rates</li> </ul>
<b>Green Construction Supply Programme</b>	Customised bundled package for suppliers dealing with sustainable building materials, from fabricators to wholesalers	<ul style="list-style-type: none"> <li>• Flexible trade limit to procure raw materials</li> <li>• Provides the assurance to meet rush orders from contractors</li> </ul>

## A collective effort to building a sustainable future

UOB is committed to a sustainable future and has introduced the **UOB Smart City Sustainable Finance Framework (UOBSCSFF)** to support this. The UOBSCSFF sets out seven areas that are essential for smart cities. Contractors are eligible to seek green or sustainable financing for projects in these areas:



### Renewable energy

Generation of renewable energy like solar, wind, geothermal and mini-hydro



### Green buildings construction

Sustainable and resource efficient building construction



### Energy efficiency

Retrofitting to improve energy efficiency in lighting, HVAC



### Green transport

Sustainable mass urban transport/infrastructure and new energy vehicles



### Sustainable water management and treatment

Water efficiency and waste water treatment



### Waste management

Waste management systems and Waste-to-Energy plants



### Climate change adaptation

Activities to improve resilience of ecosystem, including carbon capture





## Tailored for your business and the environment

Green construction solutions are directed at resolving key pain points faced by contractors in this ever-changing world. The Omega Green and Green Construction Supply programmes offer differentiated and scalable sustainable financing solutions by leveraging UOB's strong regional presence, deep sector insights and UOBSCSFF.



Enjoy enhancement benefits from end-to-end project-based financing



Convenience of payables and receivables under a single trade platform



Build better relationships with sub-contractors/suppliers through prompt payments



Hassle-free green loan approval by leveraging UOB's green framework



Improve the visibility of your company's green profile

## About UOB

United Overseas Bank Limited (UOB) is a leading bank in Asia with a global network of more than 500 branches and offices in 19 countries and territories in Asia Pacific, Europe and North America.

UOB provides a wide range of financial services globally. Our offering includes personal financial services, private banking, business banking, commercial and corporate banking, transaction banking, investment banking, corporate finance, capital market activities, treasury services, brokerage and clearing services, asset management, venture capital management and insurance. Within UOB, a dedicated team has been established to focus on strategic sector coverage. The team develops sector-specific solutions through industry insights, data analytics and value-chain analyses. The industry sectors supported are Construction & Infrastructure, Consumer Goods, Industrials, Oil, Gas & Chemicals, Real Estate & Hospitality, and Technology, Media & Telecommunications.

## Contact Us

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