## UNITED OVERSEAS BANK LIMITED

Incorporated in the Republic of Singapore
Company Registration Number: $193500026 Z$

To : All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:

## Financial Results

The unaudited financial results of the Group for the nine months / third quarter of 2008 are enclosed.

## Ordinary Share Dividend

No dividend on ordinary shares has been declared for the quarter.

## Preference Share Dividends

On 15 September 2008, semi-annual dividend at an annual rate of $5.796 \%$ totalling USD14.5 million (17 September 2007: USD14.5 million) was paid on the 5,000 non-cumulative, non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited.

No dividend was paid during the quarter on the $\mathrm{S} \$ 1.32$ billion Class E non-cumulative, non-convertible preference shares issued by the Bank.

## Confirmation by Directors

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial results of the Group for the nine months / third quarter of 2008 to be false or misleading.

## BY ORDER OF THE BOARD UNITED OVERSEAS BANK LIMITED

Mrs Vivien Chan<br>Secretary<br>Dated this $31^{\text {st }}$ day of October 2008

The results are also available at the Bank's website at www.uobgroup.com

Company Registration Number: 193500026Z

## Group Financial Report for the Nine Months / Third Quarter 2008

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## Notes:

1 The financial statements are presented in Singapore dollars.
2 Certain comparative figures have been restated to conform with the current period's presentation.
3 Certain figures in this report may not add up to the respective totals due to rounding.
4 Amounts less than \$500,000 in absolute term are shown as "0".
"NM" denotes not meaningful.

## Financial Highlights

| $9 \mathrm{M08}$ | 9M07 | +/(-) | 3Q08 | 2Q08 | +/(-) | 3Q07 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% |  |  | \% |  | \% |
| 2,618 | 2,237 | 17.0 | 893 | 873 | 2.3 | 714 | 25.1 |
| 1,284 | 1,360 | (5.6) | 319 | 550 | (41.9) | 393 | (18.6) |
| 3,902 | 3,597 | 8.5 | 1,213 | 1,424 | (14.8) | 1,107 | 9.6 |
| 1,518 | 1,463 | 3.8 | 504 | 518 | (2.8) | 487 | 3.5 |
| 2,384 | 2,134 | 11.7 | 709 | 905 | (21.7) | 620 | 14.4 |
| 8 | 9 | (7.3) | 3 | 3 | 9.0 | 3 | 5.6 |
| 427 | 172 | 147.8 | 158 | 180 | (12.5) | 4 | NM |
| 89 | 159 | (44.5) | 32 | 34 | (5.1) | 47 | (31.3) |
| 432 | 509 | (15.1) | 105 | 156 | (32.5) | 159 | (33.9) |
| 1,605 | 1,603 | 0.1 | 475 | 601 | (20.9) | 501 | (5.1) |

## Financial Indicators

Income mix (\%)
Net interest income

| Profit distribution (\%) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Singapore | 73.7 | 71.4 | 2.3\% pt | 72.1 | 79.3 | (7.2)\% pt | 66.7 | 5.4\% pt |
| Overseas | 26.3 | 28.6 | (2.3)\% pt | 27.9 | 20.7 | 7.2\% pt | 33.3 | (5.4)\% pt |
| Basic earnings per ordinary share (\$) ${ }^{2,3}$ | 1.39 | 1.38 | 0.7 | 1.23 | 1.57 | (21.7) | 1.29 | (4.7) |
| Return on average ordinary shareholders' equity (\%) ${ }^{2,3}$ | 13.1 | 12.8 | 0.3\% pt | 11.9 | 14.8 | (2.9)\% pt | 11.9 | - |
| Return on average total assets (\%) ${ }^{3}$ | 1.18 | 1.27 | (0.09)\% pt | 1.04 | 1.32 | (0.28)\% pt | 1.18 | (0.14)\% pt |
| Net interest margin (\%) ${ }^{3}$ | 2.21 | 2.05 | 0.16\% pt | 2.21 | 2.23 | (0.02)\% pt | 1.93 | 0.28\% pt |
| Expense / Income ratio (\%) | 38.9 | 40.7 | (1.8)\% pt | 41.6 | 36.4 | 5.2\% pt | 44.0 | (2.4)\% pt |
| Net dividend per ordinary share (\$) |  |  |  |  |  |  |  |  |
| Interim | 20.0 | 16.4 | 22.0 | - | 20.0 | (100.0) | - | - |
| Special interim | - | 12.3 | (100.0) | - | - | - | - | - |
| Total | 20.0 | 28.7 | (30.3) | - | 20.0 | (100.0) | - | - |

## Notes:

[^0]Financial Highlights (cont'd)

| Sep-08 | Jun-08 | $+/(-)$ | Sep-07 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: |
|  | $\%$ |  | $\%$ |  |

Financial Indicators (cont'd)

| Customer loans (net) (\$m) | 100,433 | 97,395 | 3.1 | 85,161 | 17.9 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits (\$m) | 113,123 | 109,004 | 3.8 | 104,798 | 7.9 |
| Loans / Deposits ratio (\%) ${ }^{1}$ | 88.8 | 89.3 | (0.5)\% pt | 81.3 | 7.5\% pt |
| NPL ratio (\%) ${ }^{2}$ | 1.5 | 1.5 | - | 2.3 | (0.8)\% pt |
| Total assets (\$m) | 181,436 | 180,797 | 0.4 | 172,192 | 5.4 |
| Shareholders' equity (\$m) ${ }^{3}$ | 17,155 | 16,583 | 3.5 | 17,249 | (0.5) |
| Revaluation surplus (\$m) ${ }^{4}$ | 3,267 | 3,270 | (0.1) | 2,442 | 33.8 |
| Net asset value ("NAV") per ordinary share (\$) ${ }^{5}$ | 9.96 | 10.46 | (4.8) | 10.84 | (8.1) |
| Revalued NAV per ordinary share (\$) ${ }^{5}$ | 12.13 | 12.63 | (4.0) | 12.45 | (2.6) |
| Net tangible asset per ordinary share (\$) ${ }^{5}$ | 7.16 | 7.66 | (6.5) | 8.03 | (10.8) |
| Capital adequacy ratios (\%) |  |  |  |  |  |
| Tier 1 | 11.2 | 10.2 | 1.0\% pt | 10.2 | 1.0\% pt |
| Total | 15.5 | 14.4 | 1.1\% pt | 14.8 | 0.7\% pt |

## Notes:

1 Refer to net customer loans and customer deposits.
2 Refer to non-performing loans (excluding debt securities and contingent assets) as a percentage of gross customer loans.
3 Refer to equity attributable to equity holders of the Bank.
4 Refer to revaluation surplus on properties not recognised in the financial statements.
5 Preference shares were excluded from the computation.

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS") with modification to FRS39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning, as provided in Notice to Banks No. 612 "Credit Files, Grading and Provisioning" issued by Monetary Authority of Singapore ("MAS"). The accounting policies and computation methods adopted in the financial statements for the nine months of 2008 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2007.

On 30 October 2008, the Accounting Standards Council issued the amendments to FRS39 Financial Instruments: Recognition and Measurement and FRS107 Financial Instruments: Disclosures - Reclassification of Financial Assets, with an effective date from 1 July 2008. The amended standards permit reclassification of certain financial instruments under prescribed circumstances. The Group is reviewing its position and will reflect the changes, if any, in its fourth quarter 2008 announcement.

## Nine Months 2008 ("9M08") versus Nine Months 2007 ("9M07")

The Group's net profit after tax ("NPAT") of $\$ 1,605$ million in 9 M 08 was marginally higher than that achieved in 9 M 07 . Operating profit growth of $11.7 \%$ was largely negated by higher impairment charges, reflecting the difficult global financial conditions.

Total operating income rose $8.5 \%$ to $\$ 3,902$ million. The increase was driven by higher interest income from expanded loan portfolio and gapping activities, as well as higher rental income. These were partly offset by lower fee and commission income from fund management and investment-related activities, lower net trading and investment income and lower gain from sale of foreclosed assets.

Total operating expenses increased $3.8 \%$ to $\$ 1,518$ million. Staff costs increased $5.3 \%$ to $\$ 808$ million largely due to higher headcount to support increased business activities. Other operating expenses rose $2.1 \%$ to $\$ 711$ million mainly on occupancy-related expenses, partly offset by lower depreciation charges on IT assets. Expense-to-income ratio improved $1.8 \%$ points to $38.9 \%$ due to higher income growth.

Impairment charges increased $147.8 \%$ to $\$ 427$ million. The increase was due to higher individual impairment charges on loans and debt securities. Collective impairment of $\$ 184$ million was provided in the light of the unstable global equity and credit markets.

Share of pre-tax profit of associates decreased $44.5 \%$ to $\$ 89$ million, mainly due to lower profits recorded by the major associates.

Net customer loans increased $17.9 \%$ to $\$ 100.4$ billion as at 30 September 2008. Non-performing loan ("NPL") ratio was 1.5\%, an improvement from the $2.3 \%$ a year ago.

Tier 1 and total capital adequacy ratios were higher at $11.2 \%$ and $15.5 \%$ as at 30 September 2008 respectively. The increase was mainly attributed to the issuance of $\mathrm{S} \$ 1.32$ billion Class E non-cumulative, non-convertible preference shares on 15 September 2008.

## Performance Review (cont'd)

## Third Quarter 2008 ("3Q08") versus Second Quarter 2008 ("2Q08")

Group NPAT decreased 20.9\% to \$475 million in 3Q08 largely due to lower operating income, partly offset by lower impairment charges.

Total operating income reduced $14.8 \%$ to $\$ 1,213$ million. The increase in net interest income was more than offset by the contraction in non-interest income. The latter was largely due to gain on sale of investment securities in last quarter, coupled with mark-to-market losses on non-trading financial instruments.

Total operating expenses decreased $2.8 \%$ to $\$ 504$ million. The decrease was mainly on staff costs due to lower bonus accrual. Expense-to-income ratio increased $5.2 \%$ points to $41.6 \%$ due to lower operating income.

Impairment charges decreased $12.5 \%$ to $\$ 158$ million. The decrease was largely due to writeback of provision for a longterm investment and lower individual impairment charges on debt securities, partly negated by higher collective impairment provision.

Net customer loans increased $3.1 \%$ to $\$ 100.4$ billion as at 30 September 2008. NPL ratio of $1.5 \%$ was the same as that at last quarter.

## Third Quarter 2008 ("3Q08") versus Third Quarter 2007 ("3Q07")

Group NPAT declined $5.1 \%$ to $\$ 475$ million for 3Q08. Operating profit growth of $14.4 \%$ was more than offset by higher impairment charges.

Total operating income increased $9.6 \%$ to $\$ 1,213$ million. Net interest income rose $25.1 \%$ to $\$ 893$ million, primarily from loan growth, as well as higher contributions from securities and interbank money market activities. This was partly offset by net loss from trading and investment activities, and lower fee and commission income from fund management and investment-related activities.

Total operating expenses increased $3.5 \%$ to $\$ 504$ million. The increase was largely due to higher occupancy-related expenses and higher staff costs on increased headcount. However, expense-to-income ratio improved $2.4 \%$ points to $41.6 \%$ due to higher income growth.

Impairment charges increased $\$ 154$ million to $\$ 158$ million, mainly due to collective impairment provision for loans and debt securities, and individual impairment charges on loans as opposed to writeback in 3Q07.

## Net Interest Income

## Net Interest Margin

|  | $9 \mathrm{M08}$ |  |  | 9M07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Annualised Interest | Average Rate | Average <br> Balance | Annualised Interest | Average <br> Rate |
|  | \$m | \$m | \% | \$m | \$m | \% |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 96,437 | 4,667 | 4.84 | 79,935 | 4,626 | 5.79 |
| Interbank balances | 31,764 | 1,121 | 3.53 | 37,365 | 1,595 | 4.27 |
| Securities | 29,898 | 1,149 | 3.84 | 28,442 | 1,235 | 4.34 |
| Total | 158,099 | 6,937 | 4.39 | 145,742 | 7,456 | 5.12 |
| Interest bearing liabilities |  |  |  |  |  |  |
| Customer deposits | 110,580 | 1,964 | 1.78 | 102,531 | 2,593 | 2.53 |
| Interbank balances / other | 42,926 | 1,475 | 3.44 | 38,771 | 1,872 | 4.83 |
| Total | 153,505 | 3,440 | 2.24 | 141,302 | 4,465 | 3.16 |
| Net interest margin ${ }^{1}$ |  |  | 2.21 |  |  | 2.05 |

Interest bearing assets
Customer loans
Interbank balances
Securities
Total

| 3Q08 |  |  | 2Q08 |  |  | 3Q07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Annualised Interest | Average Rate | Average <br> Balance | Annualised Interest | Average Rate | Average <br> Balance | Annualised Interest | Average Rate |
| \$m | \$m | \% | \$m | \$m | \% | \$m | \$m | \% |
| 100,025 | 4,700 | 4.70 | 95,613 | 4,537 | 4.75 | 81,980 | 4,478 | 5.46 |
| 31,904 | 1,096 | 3.44 | 31,880 | 1,057 | 3.32 | 34,634 | 1,404 | 4.05 |
| 28,874 | 1,075 | 3.72 | 29,836 | 1,129 | 3.78 | 30,036 | 1,216 | 4.05 |
| 160,803 | 6,871 | 4.27 | 157,328 | 6,723 | 4.27 | 146,650 | 7,097 | 4.84 |

Interest bearing liabilities
Customer deposits
Interbank balances / other
Total

| $\mathbf{1 1 3 , 8 7 1}$ | $\mathbf{1 , 9 1 4}$ | 1.68 | 110,444 | 1,846 | 1.67 | 105,389 | 2,468 | 2.34 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 43,297 | $\mathbf{1 , 4 0 4}$ | 3.24 | 42,091 | 1,365 | 3.24 | 37,818 | 1,796 | 4.75 |
| $\mathbf{1 5 7 , 1 6 8}$ | $\mathbf{3 , 3 1 8}$ | $\mathbf{2 . 1 1}$ | 152,536 | 3,211 | 2.10 | 143,207 | 4,264 | 2.98 |
|  |  | 2.21 |  |  |  |  |  | 1.93 |

Note:
1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets.

## Net Interest Income (cont'd)

## Volume and Rate Analysis

|  | 9M08 vs 9M07 |  |  | 3 Q 08 vs 2Q08 |  |  | 3 Q 08 vs 3Q07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume Change | Rate Change | Net Change | Volume Change | Rate Change | Net Change | Volume Change | Rate Change | Net Change |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 714 | (683) | 31 | 52 | (12) | 40 | 247 | (192) | 55 |
| Interbank balances | (179) | (176) | (355) | 0 | 9 | 10 | (28) | (50) | (78) |
| Securities | 47 | (111) | (64) | (9) | (4) | (13) | (12) | (24) | (35) |
| Total | 583 | (970) | (388) | 43 | (6) | 37 | 208 | (266) | (58) |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 152 | (623) | (470) | 14 | 3 | 17 | 50 | (190) | (140) |
| Interbank balances / other | 139 | (435) | (296) | 9 | 0 | 10 | 62 | (161) | (99) |
| Total | 291 | $(1,058)$ | (767) | 24 | 3 | 27 | 112 | (351) | (238) |
| Change in number of days | - | - | 2 | - | - | 10 | - | - | (2) |
| Net interest income | 292 | 87 | 381 | 20 | (9) | 20 | 95 | 85 | 179 |

## $9 \mathrm{M08}$ vs $9 \mathrm{M07}$

Net interest income grew $17.0 \%$ to $\$ 2,618$ million. The increase was mainly contributed by expanded loan portfolio, as well as higher gapping activities. Net interest margin increased 16 basis points to $2.21 \%$, largely due to improved asset mix and lower funding costs.
$3 Q 08$ vs 2Q08
Net interest income rose $2.3 \%$ to $\$ 893$ million largely due to increase in loan volume. Net interest margin decreased 2 basis points to $2.21 \%$ mainly attributed to higher funding costs.

## $3 Q 08$ vs 3Q07

Net interest income increased $25.1 \%$ to $\$ 893$ million. The increase was primarily from loan growth, as well as higher contributions from securities and interbank money market activities. Net interest margin grew 28 basis points to $2.21 \%$ as a result of improved asset mix and lower funding costs.

## Non-Interest Income

## Fee and commission income

Credit card
Fund management
Futures broking
Investment-related
Loan-related
Service charges
Trade-related
Other

| 9M08 | 9 M 07 | $+/(-)$ | 3Q08 | 2Q08 | $+/(-)$ | 3 Q 07 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |


| 137 | 122 | 12.4 | $\mathbf{4 7}$ | 47 | $(0.4)$ | 42 | 10.8 |
| ---: | ---: | :---: | :---: | :---: | ---: | ---: | :---: |
| $\mathbf{1 3 8}$ | 250 | $(45.0)$ | $\mathbf{3 7}$ | 46 | $(19.9)$ | 89 | $(58.8)$ |
| $\mathbf{2 6}$ | 25 | 3.5 | $\mathbf{9}$ | 8 | 3.2 | 9 | 0.6 |
| $\mathbf{9 6}$ | 142 | $(32.2)$ | $\mathbf{3 1}$ | 36 | $(14.0)$ | 47 | $(34.9)$ |
| $\mathbf{2 1 1}$ | 146 | 44.3 | $\mathbf{6 7}$ | 69 | $(2.6)$ | 57 | 17.0 |
| $\mathbf{6 0}$ | 59 | 2.4 | $\mathbf{2 0}$ | 19 | 6.2 | 18 | 12.8 |
| $\mathbf{1 5 5}$ | 140 | 11.1 | $\mathbf{5 1}$ | 51 | $(1.5)$ | 47 | 6.6 |
| $\mathbf{4 3}$ | 24 | 78.0 | $\mathbf{1 3}$ | 13 | $(1.1)$ | 9 | 43.6 |
| $\mathbf{8 6 6}$ | 908 | $(4.6)$ | $\mathbf{2 7 4}$ | 289 | $(5.4)$ | 319 | $(14.1)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{5 5}$ | $\mathbf{4 7}$ | 16.4 | $\mathbf{1 2}$ | 41 | $(70.7)$ | 9 | 27.5 |
|  |  |  |  |  |  |  |  |
| $\mathbf{8 1}$ | 54 | 48.7 | $\mathbf{2 9}$ | 27 | 8.8 | 21 | 40.2 |

Other operating income
Net gain / (loss) from:
Trading activities
Non-trading activities
Financial instruments measured at fair value to profit and loss Available-for-sale assets and other

Other income

| $\mathbf{( 3 4 )}$ | 99 | $(134.9)$ | $\mathbf{( 6 )}$ | $(35)$ | 83.6 | 27 | $(121.4)$ |
| ---: | ---: | ---: | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |
| $\mathbf{( 1 0 4 )}$ | $(65)$ | $(60.6)$ | $\mathbf{( 6 3 )}$ | 12 | $(616.9)$ | $(103)$ | 38.4 |
|  |  |  |  |  |  |  |  |
| $\mathbf{2 7 5}$ | 133 | 106.9 | $\mathbf{1 4}$ | 181 | $(92.1)$ | 78 | $(81.6)$ |
| $\mathbf{1 3 6}$ | 167 | $(18.2)$ | $\mathbf{( 5 5 )}$ | 159 | $(134.5)$ | 2 | NM |
| $\mathbf{1 4 5}$ | 184 | $(21.0)$ | 59 | 35 | 70.6 | 42 | 41.0 |
| $\mathbf{2 8 2}$ | 351 | $(19.6)$ | $\mathbf{5}$ | 194 | $(97.7)$ | 44 | $(89.6)$ |
| $\mathbf{1 , 2 8 4}$ | 1,360 | $(5.6)$ | $\mathbf{3 1 9}$ | 550 | $(41.9)$ | 393 | $(18.6)$ |

Fee and commission income /

Total income (\%)
Non-interest income /
Total income (\%)
$22.2 \quad 25.2(3.0) \%$ pt $22.6 \quad 20.3 \quad 2.3 \% \mathrm{pt} \quad 28.8 \quad(6.2) \% \mathrm{pt}$
32.9
37.8 (4.9)\% pt
26.3
$38.7 \quad$ (12.4) $\% \mathrm{pt}$
35.5 (9.2)\% pt
$9 \mathrm{MO8}$ vs $9 \mathrm{M07}$
Non-interest income decreased $5.6 \%$ to $\$ 1,284$ million. The decrease was mainly due to lower fee and commission income from fund management and investment-related activities, lower net trading and investment income, and lower gain from sale of foreclosed assets.
$3 Q 08$ vs 2Q08
Non-interest income declined $41.9 \%$ to $\$ 319$ million, largely due to gain on sale of investment securities in last quarter, coupled with mark-to-market losses on non-trading financial instruments.
$3 Q 08$ vs 3Q07
Non-interest income decreased $18.6 \%$ to $\$ 319$ million. The decrease was mainly attributed to net loss from trading and investment activities, and lower fee and commission income mainly from fund management and investment-related activities.

## Operating Expenses

## Staff costs

Other operating expenses
Revenue-related
Occupancy-related
IT-related
Other

| $\mathbf{9 M 0 8}$ | 9 M 07 | $+/(-)$ | $\mathbf{3 Q 0 8}$ | 2 Q 08 | $+/(-)$ | 3 Q 07 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
| $\mathbf{8 0 8}$ | 767 | 5.3 | $\mathbf{2 6 2}$ | 279 | $(5.9)$ | 254 | 3.2 |
|  |  |  |  |  |  |  |  |
| $\mathbf{3 5 0}$ | 349 | 0.4 | $\mathbf{1 1 6}$ | 119 | $(2.3)$ | 117 | $(1.1)$ |
| $\mathbf{1 4 9}$ | 126 | 18.5 | $\mathbf{5 3}$ | 51 | 5.0 | 44 | 21.5 |
| $\mathbf{1 1 7}$ | 122 | $(4.1)$ | $\mathbf{4 1}$ | 39 | 4.2 | 38 | 7.2 |
| $\mathbf{9 4}$ | 99 | $(4.6)$ | $\mathbf{3 2}$ | 31 | 1.6 | 34 | $(6.3)$ |
| $\mathbf{7 1 1}$ | 696 | 2.1 | $\mathbf{2 4 2}$ | 240 | 0.8 | 233 | 3.7 |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 , 5 1 8}$ | 1,463 | 3.8 | $\mathbf{5 0 4}$ | 518 | $(2.8)$ | 487 | 3.5 |

Of which:
Depreciation of assets
Total IT costs ${ }^{1}$
Total IT costs / Total operating expenses (\%)

Expense / Income ratio (\%)
Manpower (number)

| $\mathbf{1 0 0}$ | 106 | $(5.0)$ | 33 | 34 | $(1.2)$ | 36 | $(6.4)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 0 9}$ | 205 | 2.0 | 71 | 71 | 1.1 | 64 | 11.6 |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 3 . 8}$ | 14.0 | $(0.2) \% \mathrm{pt}$ | $\mathbf{1 4 . 2}$ | 13.6 | $0.6 \% \mathrm{pt}$ | 13.2 | $1.0 \% \mathrm{pt}$ |
| $\mathbf{3 8 . 9}$ | 40.7 | $(1.8) \% \mathrm{pt}$ | $\mathbf{4 1 . 6}$ | 36.4 | $5.2 \% \mathrm{pt}$ | 44.0 | $(2.4) \% \mathrm{pt}$ |
| $\mathbf{2 2 , 4 8 4}$ | 21,209 | $1,275 \mathrm{no}$. | $\mathbf{2 2 , 4 8 4}$ | 22,149 | 335 no. | 21,209 | $1,275 \mathrm{no}$. |

## $9 \mathrm{MO8}$ vs $9 \mathrm{MO7}$

Total operating expenses increased $3.8 \%$ to $\$ 1,518$ million. Staff costs increased $5.3 \%$ to $\$ 808$ million mainly due to higher headcount to support business expansion. Other operating expenses increased $2.1 \%$ to $\$ 711$ million mainly due to higher occupancy-related expenses, partly offset by lower depreciation of IT assets. However, expense-to-income ratio improved $1.8 \%$ points to $38.9 \%$ due to higher income growth.

## $3 Q 08$ vs 2Q08

Total operating expenses reduced $2.8 \%$ to $\$ 504$ million. The decrease was mainly on staff costs due to lower bonus accrual. Expense-to-income ratio however, increased $5.2 \%$ points to $41.6 \%$ due to lower operating income.

3Q08 vs 3Q07
Total operating expenses increased $3.5 \%$ to $\$ 504$ million, largely due to higher occupancy-related expenses and staff costs. However, expense-to-income ratio improved $2.4 \%$ points to $41.6 \%$ due to higher income growth.

Note:
1 Comprise IT staff costs and other IT-related expenses.

## Impairment Charges

|  | 9M08 | 9M07 | +/(-) | 3Q08 | 2Q08 | +/(-) | 3Q07 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Individual impairment on loans |  |  |  |  |  |  |  |  |
| Singapore | (8) | (7) | (11.1) | 4 | (9) | NM | (38) | NM |
| Malaysia | 66 | 39 | 70.0 | 7 | 51 | (85.5) | 3 | 120.6 |
| Thailand | 33 | 62 | (47.6) | 3 | 24 | (88.9) | 5 | (40.8) |
| Indonesia | 4 | (6) | NM | 5 | (1) | NM | (2) | NM |
| Greater China ${ }^{1}$ | 3 | (0) | NM | 2 | 0 | NM | 2 | 13.3 |
| Other | 44 | 1 | NM | 46 | (0) | NM | 0 | NM |
|  | 142 | 89 | 60.3 | 67 | 65 | 2.9 | (30) | NM |
| Individual impairment on securities and other assets | 101 | 84 | 20.4 | 18 | 51 | (63.8) | 34 | (46.0) |
| Collective impairment | 184 | - | NM | 72 | 64 | 12.6 | - | NM |
| Total | 427 | 172 | 147.8 | 158 | 180 | (12.5) | 4 | NM |

## 9M08 vs 9M07

Impairment charges increased $147.8 \%$ to $\$ 427$ million. The increase was due to higher individual impairment on loans and debt securities. Collective impairment of $\$ 184$ million was provided in the light of the unstable global equity and credit markets.

## 3Q08 vs 2Q08

Impairment charges decreased $12.5 \%$ to $\$ 158$ million. The decrease was largely due to writeback of provision for a longterm investment and lower individual impairment charges on debt securities, partly negated by higher collective impairment provision.

3Q08 vs 3Q07
Impairment charges increased $\$ 154$ million to $\$ 158$ million, largely due to collective impairment provision for loans and debt securities, and individual impairment charges on loans as opposed to writeback in 3Q07.

## Note:

1 Comprise China, Hong Kong S.A.R. and Taiwan.

## Customer Loans

## Gross customer loans

Less: Individual impairment
Collective impairment
Net customer loans

| Sep-08 | Jun-08 | Dec-07 | Sep-07 |
| :---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | \$m | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 0 2 , 5 0 7}$ | 99,369 | 94,583 | 87,131 |
| $\mathbf{6 8 5}$ | 625 | 645 | 698 |
| $\mathbf{1 , 3 8 9}$ | 1,350 | 1,270 | 1,272 |
| $\mathbf{1 0 0 , 4 3 3}$ | 97,395 | 92,669 | 85,161 |
|  |  |  |  |
| $\mathbf{5 , 8 1 6}$ | 5,809 | 5,312 | 4,696 |
| $\mathbf{1 2 , 4 2 2}$ | 12,644 | 11,024 | 9,054 |
| $\mathbf{1 1 , 0 0 5}$ | 10,152 | 9,840 | 9,614 |
| $\mathbf{1 6 , 2 1 7}$ | 16,695 | 16,277 | 13,697 |
| $\mathbf{1 4 , 6 7 5}$ | 13,624 | 12,825 | 12,247 |
| $\mathbf{1 2 , 4 2 0}$ | 11,996 | 11,222 | 10,780 |
| $\mathbf{2 3 , 6 7 1}$ | 22,976 | 22,598 | 21,794 |
| $\mathbf{6 , 2 8 1}$ | 5,473 | 5,487 | 5,249 |
| $\mathbf{1 0 2 , 5 0 7}$ | 99,369 | 94,583 | 87,131 |

## By Currency

Singapore dolla

| $\mathbf{5 4 , 2 1 8}$ | 53,427 | 50,361 | 45,435 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 7 , 6 4 3}$ | 16,032 | 14,146 | 12,510 |
| $\mathbf{1 1 , 3 6 2}$ | 11,019 | 10,821 | 10,392 |
| $\mathbf{6 , 5 7 1}$ | 6,246 | 6,967 | 6,690 |
| $\mathbf{2 , 7 4 9}$ | 2,501 | 2,332 | 2,271 |
| $\mathbf{9 , 9 6 5}$ | 10,144 | 9,956 | 9,833 |
| $\mathbf{1 0 2 , 5 0 7}$ | 99,369 | 94,583 | 87,131 |

By Maturity
Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total (gross)

| $\mathbf{4 0 , 7 3 9}$ | 38,614 | 38,499 | 35,383 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 8 , 7 1 3}$ | 17,589 | 13,764 | 12,228 |
| $\mathbf{1 3 , 4 7 7}$ | 13,839 | 14,324 | 12,304 |
| $\mathbf{2 9 , 5 7 7}$ | 29,326 | 27,996 | 27,217 |
| $\mathbf{1 0 2 , 5 0 7}$ | 99,369 | 94,583 | 87,131 |

Net customer loans grew 3.1\% and 17.9\% over 30 June 2008 and 30 September 2007 respectively to $\$ 100.4$ billion as at 30 September 2008. The increase was broad-based across most industries.

## Total Deposits

|  | Sep-08 | Jun-08 | Dec-07 | Sep-07 |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Banker deposits | 32,649 | 36,455 | 32,091 | 33,692 |
| Customer deposits | 113,123 | 109,004 | 106,967 | 104,798 |
| Total | 145,771 | 145,459 | 139,059 | 138,490 |
| Loans / Deposits ratio (\%) | 88.8 | 89.3 | 86.6 | 81.3 |
| By Maturity |  |  |  |  |
| Within 1 year | 141,595 | 141,802 | 135,332 | 134,748 |
| Over 1 year but within 3 years | 2,439 | 1,829 | 1,564 | 1,582 |
| Over 3 years but within 5 years | 1,208 | 1,298 | 1,707 | 1,696 |
| Over 5 years | 529 | 530 | 456 | 465 |
| Total | 145,771 | 145,459 | 139,059 | 138,490 |

Customer Deposits by Product Group
Fixed deposits

| $\mathbf{7 1 , 9 1 9}$ | 68,951 | 70,424 | 69,578 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 3 , 1 2 9}$ | 22,753 | 19,044 | 18,713 |
| $\mathbf{1 6 , 6 1 6}$ | 15,915 | 15,369 | 14,557 |
| $\mathbf{1 , 4 5 9}$ | 1,386 | 2,131 | 1,950 |
| $\mathbf{1 1 3 , 1 2 3}$ | $\mathbf{1 0 9 , 0 0 4}$ | 106,967 | 104,798 |

Customer deposits grew 3.8\% over 30 June 2008 to $\$ 113.1$ billion as at 30 September 2008 largely contributed by higher fixed deposits. Against 30 September 2007, customer deposits rose $7.9 \%$ largely on increased savings and fixed deposits.

## Debts Issued

| Sep-08 | Jun-08 | Dec-07 | Sep-07 |
| :---: | :---: | :---: | :---: |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |

## Subordinated debts

| Due after one year (unsecured) | $\mathbf{5 , 2 9 0}$ | 5,027 | 5,242 | 5,265 |
| :--- | ---: | ---: | ---: | ---: |
| Other debts issued |  |  |  |  |
| Due within one year (secured) | - | - | - | 638 |
| Due within one year (unsecured) | $\mathbf{4 6 7}$ | 852 | 923 | 313 |
| Due after one year (unsecured) | $\mathbf{4 3 7}$ | 457 | 502 | 496 |
|  | $\mathbf{9 0 3}$ | 1,309 | 1,425 | 1,447 |
|  |  |  | 3 |  |
| Total | $\mathbf{6 , 1 9 4}$ | 6,337 | 6,666 | 6,712 |

## Shareholders' Equity

Shareholders' equity

| Sep-08 | Jun-08 | Dec-07 | Sep-07 |
| :---: | :---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 7 , 1 5 5}$ | 16,583 | 17,329 | 17,249 |
| $\mathbf{3 , 2 6 7}$ | 3,270 | 3,263 | 2,442 |
| $\mathbf{2 0 , 4 2 2}$ | 19,853 | 20,592 | 19,691 |

Shareholders' equity increased $3.5 \%$ over 30 June 2008 to $\$ 17.2$ billion as at 30 September 2008. The increase was mainly from the issuance of $\mathrm{S} \$ 1.32$ billion Class E non-cumulative, non-convertible preference shares, partly offset by higher revaluation loss on available-for-sale assets.

As at 30 September 2008, revaluation surplus of $\$ 3.3$ billion on the Group's properties was not recognised in the financial statements.

## Changes in Issued Shares of the Bank

|  | Number of shares ('000) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 9M08 | 9M07 | 3Q08 | 3Q07 |
| Issued ordinary shares (excluding treasury shares) |  |  |  |  |
| Balance at beginning of period | 1,512,163 | 1,523,276 | 1,505,579 | 1,523,101 |
| Exercise of share options granted under the |  |  |  |  |
| UOB 1999 Share Option Scheme | 171 | 480 | 32 | 54 |
| Share buyback - held in treasury | $(6,723)$ | $(8,712)$ | - | $(8,111)$ |
| Balance at end of period | 1,505,611 | 1,515,044 | 1,505,611 | 1,515,044 |
| Preference shares |  |  |  |  |
| Issue of Class E non-cumulative, non-convertible preference shares on 15 September 2008 / balance at end of period | 13,200 | - | 13,200 | - |
|  | Sep-08 | Jun-08 | Dec-07 | Sep-07 |
|  | '000 | '000 | '000 | '000 |
| Number of new shares that would have been issued upon exercise of all outstanding options under the UOB 1999 Share Option Scheme | 269 | 301 | 453 | 472 |

## Non-Performing Assets

| Sep-08 Jun-08 | Dec-07 | Sep-07 |
| :---: | :---: | :---: | :---: |

Non-Performing Assets ("NPA") (\$m)
Loans ("NPL")
Debt securities
Total

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 1,629 | 1,547 | 1,713 | 2,030 |
| 314 | 292 | 2 | 2 |
| $\mathbf{1 , 9 4 3}$ | 1,839 | 1,715 | 2,032 |

## By grading

Substandard
Doubtful
Loss
Total

| $\mathbf{9 7 1}$ | 957 | 1,106 | 1,418 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 4 7}$ | 234 | 76 | 98 |
| $\mathbf{7 2 5}$ | 648 | 533 | 516 |
| $\mathbf{1 , 9 4 3}$ | 1,839 | 1,715 | 2,032 |

## By security coverage

Secured
Unsecured
Total

| $\mathbf{8 6 8}$ | 852 | 1,001 | 1,240 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 0 7 5}$ | 987 | 714 | 792 |
| $\mathbf{1 , 9 4 3}$ | 1,839 | 1,715 | 2,032 |

By ageing ${ }^{1}$
Current

| 514 | 535 | 203 | 209 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 7 5}$ | 170 | 216 | 142 |
| 158 | 187 | 202 | 201 |
| 1,096 | 947 | 1,094 | 1,480 |
| 1,943 | 1,839 | 1,715 | 2,032 |

## Cumulative Impairment (\$m)

Individual
Collective
Total
$\leq 90$ days
91 to 180 days
$\geq 181$ days
Total

|  |  |  |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 973 | 881 | 647 | 700 |
| $\mathbf{1 , 4 4 2}$ | 1,366 | 1,270 | 1,272 |
| $\mathbf{2 , 4 1 5}$ | 2,247 | 1,917 | 1,972 |

## Ratios (\%)

NPL ratio ${ }^{2}$
NPA ratio ${ }^{3}$
Cumulative impairment as \% of gross customer loans ${ }^{4}$
Cumulative impairment as \% of total assets
Collective impairment as \% of
gross customer loans net of individual impairment ${ }^{4}$

| 1.5 | 1.5 | 1.8 | 2.3 |
| :--- | :--- | :--- | :--- |
| 1.0 | 1.0 | 1.0 | 1.2 |
| 2.0 | 2.0 | 2.0 | 2.3 |
| 1.3 | 1.2 | 1.1 | 1.1 |
|  |  |  |  |
| 1.4 | 1.4 | 1.4 | 1.5 |

Group NPL ratio improved from $2.3 \%$ to $1.5 \%$, and NPA ratio from $1.2 \%$ to $1.0 \%$ over the comparative periods.

## Notes:

1 Where payment of interest or principal of an account is overdue, all outstanding balances of that account are deemed non-current and aged accordingly.
2 Refer to non-performing loans (excluding debt securities and contingent assets) as a percentage of gross customer loans.
3 Refer to non-performing assets (excluding contingent assets) as a percentage of total assets.
4 Debt securities and contingent assets were excluded from the computation.

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Non-Performing Assets (cont'd) |  |  |  |  |  |

Non-Performing Assets (cont'd)

| Sep-08 |  | Jun-08 |  | Dec-07 |  | Sep-07 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual |  | Individual |  | Individual |  | Individual |
| NPL | Impairment | NPL | Impairment | NPL | Impairment | NPL | Impairment |
| \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |

NPL by Industry
Transport, storage and

| communication | $\mathbf{1 7}$ | $\mathbf{1 3}$ | 19 | 14 | 20 | 12 | 27 | 14 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Building and construction | $\mathbf{1 1 4}$ | $\mathbf{4 4}$ | 129 | 46 | 145 | 46 | 263 | 76 |
| Manufacturing | $\mathbf{3 9 8}$ | $\mathbf{2 1 3}$ | 405 | 208 | 418 | 206 | 459 | 211 |
| Non-bank financial institutions | $\mathbf{1 7 6}$ | $\mathbf{7 4}$ | 137 | 29 | 179 | 33 | 236 | 41 |
| General commerce | $\mathbf{3 0 7}$ | $\mathbf{1 6 2}$ | 299 | 150 | 347 | 171 | 386 | 171 |
| Professionals and private individuals | $\mathbf{2 5 5}$ | $\mathbf{9 6}$ | 238 | 100 | 272 | 111 | 311 | 130 |
| Housing loans | $\mathbf{2 6 3}$ | $\mathbf{2 8}$ | 239 | 30 | 263 | 35 | 277 | 20 |
| Other | $\mathbf{9 9}$ | $\mathbf{5 5}$ | 81 | 48 | 69 | 31 | 71 | 35 |

Restructured NPL for the quarter
Substandard
Doubtful
Loss
Total

| $\mathbf{1 4}$ | $\mathbf{2}$ | 15 | 3 | 16 | 1 | 25 | 1 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2}$ | $\mathbf{2}$ | 1 | 1 | 3 | 2 | 1 | - |
| $\mathbf{2 0}$ | $\mathbf{2 0}$ | 15 | 15 | 5 | 5 | 7 | 7 |
| $\mathbf{3 6}$ | $\mathbf{2 4}$ | 31 | 19 | 24 | 8 | 33 | 8 |

## 冊UOB

| Performance by Business Segment | PFS | IFS | GMIM | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m |
| 9M08 |  |  |  |  |  |
| Operating income | 1,411 | 1,604 | 785 | 102 | 3,902 |
| Operating expenses | (686) | (515) | (271) | 5 | $(1,467)$ |
| Impairment charges | (28) | (139) | (128) | (132) | (427) |
| Amortisation of intangible assets | (3) | (5) | - | - | (8) |
| Segment profit | 694 | 945 | 386 | (25) | 2,000 |
| Unallocated corporate expenses |  |  |  |  | (52) |
| Share of profit of associates |  |  |  |  | 89 |
| Profit before tax |  |  |  |  | 2,037 |
| Segment assets | 36,352 | 68,081 | 69,938 | 1,516 | 175,887 |
| Intangible assets | 1,186 | 2,311 | 668 | 80 | 4,245 |
| Investment in associates |  |  |  |  | 1,156 |
| Unallocated assets |  |  |  |  | 148 |
| Total assets |  |  |  |  | 181,436 |
| Segment liabilities | 60,862 | 50,226 | 50,805 | 1,444 | 163,337 |
| Unallocated liabilities |  |  |  |  | 575 |
| Total liabilities |  |  |  |  | 163,912 |
| Other information |  |  |  |  |  |
| Gross customer loans | 36,091 | 66,416 | - | - | 102,507 |
| Non-performing loans | 518 | 1,111 | - | - | 1,629 |
| Individual impairment on loans | 124 | 561 | - | - | 685 |
| Capital expenditure | 35 | 37 | 8 | 40 | 120 |
| Depreciation of assets | 34 | 35 | 7 | 24 | 100 |
| 9M07 |  |  |  |  |  |
| Operating income | 1,287 | 1,538 | 836 | (64) | 3,597 |
| Operating expenses | (594) | (454) | (305) | (36) | $(1,389)$ |
| Impairment charges | (46) | (65) | (22) | (39) | (172) |
| Amortisation of intangible assets | (3) | (6) | - | - | (9) |
| Segment profit | 644 | 1,013 | 509 | (139) | 2,027 |
| Unallocated corporate expenses |  |  |  |  | (73) |
| Share of profit of associates |  |  |  |  | 159 |
| Profit before tax |  |  |  |  | 2,113 |
| Segment assets | 32,818 | 56,303 | 75,428 | 1,940 | 166,489 |
| Intangible assets | 1,193 | 2,337 | 671 | 80 | 4,281 |
| Investment in associates |  |  |  |  | 1,324 |
| Unallocated assets |  |  |  |  | 98 |
| Total assets |  |  |  |  | 172,192 |
| Segment liabilities | 55,500 | 45,660 | 50,822 | 1,632 | 153,614 |
| Unallocated liabilities |  |  |  |  | 922 |
| Total liabilities |  |  |  |  | 154,536 |
| Other information |  |  |  |  |  |
| Gross customer loans | 32,574 | 54,557 | - | - | 87,131 |
| Non-performing loans | 588 | 1,442 | - | - | 2,030 |
| Individual impairment on loans | 150 | 548 | - | - | 698 |
| Capital expenditure | 41 | 44 | 4 | 306 | 395 |
| Depreciation of assets | 38 | 39 | 7 | 22 | 106 |

## Performance by Business Segment (cont'd)

The Group's businesses are organised into the following four segments based on the types of products and services that it provides:

## Personal Financial Services ("PFS")

PFS segment covers Consumer, Privilege and Private Banking. Consumer Banking serves the mass individual customers with a wide range of products and services, including deposits, loans, investments, credit and debit cards and life assurance products. Privilege Banking provides an extended range of financial services, including wealth management, offshore and restricted products such as structured notes, funds of hedge funds, and high networth insurance plans to the wealthy and affluent customers. For the accredited investors and high networth individuals, Private Banking provides an elevated level of personal financial services and consultation.

Segment profit rose $7.8 \%$ to $\$ 694$ million in 9M08. The increase was mainly from higher net interest income driven by loan growth, and lower impairment charges on loans. These were partly negated by higher revenue-related expenses to support increased business activities.

## Institutional Financial Services ("IFS")

IFS segment encompasses Commercial Banking, Corporate Banking, Corporate Finance, Debt Capital Markets, Venture Management and Alternative Investments. Commercial Banking serves the small and medium-sized enterprises. Corporate Banking serves large local corporations, government-linked companies and agencies, including non-bank financial institutions. Both Commercial Banking and Corporate Banking provide customers with a broad range of products and services that include current accounts, deposits, lending, asset finance, trade finance, structured finance, cash management and cross-border payments. Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services. Debt Capital Markets specialises in solution-based structures to meet clients' financing requirements in structuring, underwriting and arranging syndicated loans for general corporate needs, leveraged buy-outs, project and structured finance, and underwriting and lead managing bond issues. Venture Management manages, advises and invests in private equity funds on behalf of the Group and third-party investors while Alternative Investments invests in third-party funds on behalf of the Group.

Segment profit reduced $6.7 \%$ to $\$ 945$ million in 9 M 08 . The decrease was mainly due to lower contribution from overseas operations, largely arising from higher impairment charges and lower profit from foreclosed properties. These were partly negated by higher net interest income and loan-related fees on strong loan growth from Singapore operations, and higher income from venture management activities.

## Global Markets and Investment Management ("GMIM")

GMIM segment provides a comprehensive range of treasury products and services, including foreign exchange, money market, fixed income, derivatives, margin trading, futures broking, gold products, as well as an array of structured products. It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region. It also engages in asset management, proprietary investment activities and the management of excess liquidity and capital funds.

Segment profit decreased $24.2 \%$ to $\$ 386$ million in 9 M 08 as performance was partly affected by the continuing deterioration of the global equity and credit markets. The decrease was mainly attributed to mark-to-market losses from trading securities. These were partially negated by higher realised gain on investment securities.

## Other

Other segment includes property-related activities, insurance businesses and income and expenses not attributed to other business segments.

Segment loss reduced $82.0 \%$ to $\$ 25$ million in 9 M 08 . The improvement was mainly due to higher realised gain on investment securities and higher rental income on properties. These were partly offset by higher collective impairment provision for the expanded loan portfolio.

## Performance by Geographical Segment ${ }^{1}$

|  | 9M08 | 9M07 | 3Q08 | 2Q08 | 3Q07 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m |
| Total Operating Income |  |  |  |  |  |
| Singapore | 2,490 | 2,201 | 751 | 948 | 660 |
| Malaysia | 408 | 416 | 128 | 137 | 129 |
| Thailand | 344 | 321 | 114 | 116 | 101 |
| Indonesia | 206 | 206 | 75 | 66 | 63 |
| Greater China | 118 | 118 | 41 | 48 | 35 |
| Other | 336 | 335 | 105 | 109 | 119 |
| Total | 3,902 | 3,597 | 1,213 | 1,424 | 1,107 |

## Profit before Tax

Singapore
Malaysia

| $\mathbf{1 , 5 0 8}$ | $\mathbf{1 , 5 1 6}$ | $\mathbf{4 2 1}$ | 602 | 442 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 6 9}$ | 219 | $\mathbf{6 0}$ | 29 | 75 |
| $\mathbf{6 5}$ | $(7)$ | $\mathbf{2 5}$ | 9 | 19 |
| $\mathbf{7 5}$ | 112 | $\mathbf{2 6}$ | 22 | 35 |
| $\mathbf{3 1}$ | 63 | $\mathbf{1 4}$ | 21 | 13 |
| $\mathbf{1 9 6}$ | 218 | $\mathbf{3 8}$ | 76 | 79 |
| $\mathbf{2 , 0 4 6}$ | 2,122 | $\mathbf{5 8 3}$ | 759 | 663 |
| $\mathbf{( 8 )}$ | $(9)$ | $\mathbf{( 3 )}$ | $(3)$ | $(3)$ |
| $\mathbf{2 , 0 3 7}$ | 2,113 | $\mathbf{5 8 0}$ | $\mathbf{7 5 7}$ | 660 |

Singapore and the regional countries were the main contributors to the Group's pre-tax profit. They accounted for $73.7 \%$ and $15.1 \%$ of the pre-tax profit of the Group in 9M08 respectively.

Total Assets
Singapore
Malaysia
Thailand
Indonesia
Greater China
Other

Intangible assets
Total

| Sep-08 | Jun-08 | Dec-07 | Sep-07 |
| :---: | :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 1 8 , 7 6 0}$ | 116,544 | 111,305 | 107,350 |
| $\mathbf{1 6 , 9 0 3}$ | 17,756 | 15,771 | 15,740 |
| $\mathbf{8 , 7 7 9}$ | 8,800 | 9,740 | 10,036 |
| $\mathbf{4 , 3 5 9}$ | 4,040 | 3,943 | 4,155 |
| $\mathbf{7 , 9 6 3}$ | 7,613 | 7,644 | 7,580 |
| $\mathbf{2 0 , 4 2 7}$ | 21,803 | 22,282 | 23,050 |
| $\mathbf{1 7 7 , 1 9 0}$ | 176,557 | 170,685 | 167,911 |
| $\mathbf{4 , 2 4 5}$ | 4,241 | 4,265 | 4,281 |
| $\mathbf{1 8 1 , 4 3 6}$ | 180,797 | 174,950 | 172,192 |

## Notes:

1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets. Information is stated after elimination of inter-segment transactions.
2 Excluding the revaluation loss on the USD capital injected in United Overseas Bank (China) Limited, the pre-tax profit for Greater China would be $\$ 73 \mathrm{~m}$, $\$ 16 \mathrm{~m}$ and $\$ 32 \mathrm{~m}$ for $9 \mathrm{M} 08,3 \mathrm{Q} 08$ and 2Q08 respectively. The USD capital was funded by borrowing of the same currency and amount in Singapore.

## Capital Adequacy Ratios

|  | Sep-08 | Jun-08 | Dec-07 | Sep-07 |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Tier 1 capital |  |  |  |  |
| Share capital | 1,896 | 1,895 | 2,014 | 2,070 |
| Preference shares | 2,149 | 832 | 832 | 832 |
| Disclosed reserves / other | 13,969 | 13,762 | 13,894 | 13,603 |
| Capital deductions |  |  |  |  |
| Intangible assets | $(4,257)$ | $(4,253)$ | $(4,279)$ | $(4,295)$ |
| Other | (580) | (606) | - | - |
|  | 13,177 | 11,630 | 12,461 | 12,210 |
| Upper Tier 2 capital |  |  |  |  |
| Cumulative collective impairment / other | 708 | 730 | 1,511 | 1,562 |
| Subordinated notes | 4,974 | 4,718 | 5,196 | 5,217 |
| Capital deductions | (580) | (606) | - | - |
|  | 5,102 | 4,842 | 6,707 | 6,779 |
| Capital deductions | - | - | $(1,086)$ | $(1,215)$ |
| Total capital | 18,279 | 16,472 | 18,082 | 17,774 |
| Risk-weighted assets ${ }^{1}$ | 118,044 | 114,368 | 124,772 | 120,181 |
| Capital adequacy ratios ("CAR") |  |  |  |  |
| Tier 1 | 11.2\% | 10.2\% | 10.0\% | 10.2\% |
| Total | 15.5\% | 14.4\% | 14.5\% | 14.8\% |

The Group adopted Basel II framework for its CAR computation in accordance with the revised MAS Notice 637 with effect from January 2008.

Group tier 1 and total CAR increased over 30 June 2008 to $11.2 \%$ and $15.5 \%$ as at 30 September 2008 respectively. The increase was mainly attributed to the issuance of $\mathrm{S} \$ 1.32$ billion Class $E$ non-cumulative, non-convertible preference shares, partly offset by higher risk-weighted assets.

Group tier 1 CAR and total CAR as at 30 September 2008 were $5.2 \%$ points and $5.5 \%$ points above the minimum $6 \%$ and $10 \%$ required by MAS respectively.

## Note:

1 Include operational risk (with effect from January 2008) and market risk.

## Consolidated Profit and Loss Account (Unaudited)

Interest income
Less: Interest expense
Net interest income

| 9M08 | 9M07 | +/(-) | 3Q08 | 2Q08 | +/(-) | 3Q07 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| 5,193 | 5,576 | (6.9) | 1,727 | 1,672 | 3.3 | 1,789 | (3.4) |
| 2,575 | 3,339 | (22.9) | 834 | 798 | 4.5 | 1,075 | (22.4) |
| 2,618 | 2,237 | 17.0 | 893 | 873 | 2.3 | 714 | 25.1 |

Dividend income
Fee and commission income
Rental income
Other operating income
Total non-interest income
Total operating income
Less: Staff costs
Other operating expenses
Total operating expenses
Operating profit before amortisation and impairment charges

Less: Intangible assets amortised Impairment charges
Operating profit after amortisation and impairment charges

Share of profit of associates

## Profit before tax

Less: Tax
Profit for the financial period

Attributable to:
Equity holders of the Bank
Minority interests

| $\mathbf{1 , 6 0 5}$ | 1,603 | 0.1 | $\mathbf{4 7 5}$ | 601 | $(20.9)$ | 501 | $(5.1)$ |
| ---: | ---: | ---: | ---: | ---: | :---: | ---: | ---: |
| $\mathbf{2 1}$ | 53 | $(60.8)$ | $\mathbf{9}$ | 4 | 97.9 | 18 | $(51.4)$ |
| $\mathbf{1 , 6 2 6}$ | 1,656 | $(1.8)$ | $\mathbf{4 8 4}$ | 605 | $(20.0)$ | 518 | $(6.7)$ |

## Earnings per ordinary share (\$) ${ }^{1}$

Diluted

| 1.39 | 1.38 | 0.7 | $\mathbf{1 . 2 3}$ | 1.57 | $(21.7)$ | 1.29 | $(4.7)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1.39 | 1.38 | 0.7 | 1.23 | 1.57 | $(21.7)$ | 1.29 | $(4.7)$ |

Note:
1 Annualised

## Consolidated Balance Sheet (Unaudited)

## Equity

Share capital
Preference shares
Capital reserves
Statutory reserves
Revenue reserves
Share of reserves of associates

Equity attributable to equity holders of the Bank Minority interests

Total

Liabilities
Deposits and balances of banks and agents
Deposits and balances of non-bank customers
Bills and drafts payable
Other liabilities
Debts issued
Total

Total equity and liabilities

| $\mathbf{3 2 , 6 4 9}$ | 36,455 | 32,091 | 33,692 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1 3 , 1 2 3}$ | 109,004 | 106,967 | 104,798 |
| $\mathbf{2 , 0 4 3}$ | 1,970 | 1,824 | 585 |
| $\mathbf{9 , 9 0 4}$ | 10,084 | 9,675 | 8,749 |
| $\mathbf{6 , 1 9 4}$ | 6,337 | 6,666 | 6,712 |
| $\mathbf{1 6 3 , 9 1 2}$ | 163,850 | 157,224 | 154,536 |
|  |  |  |  |
| $\mathbf{1 8 1 , 4 3 6}$ | 180,797 | 174,950 | 172,192 |

## Assets

| Cash, balances and placements with central banks | $\mathbf{1 7 , 3 2 9}$ | $\mathbf{1 8 , 6 0 7}$ | 17,667 | 20,707 |
| :--- | ---: | ---: | ---: | ---: |
| Singapore Government treasury bills and securities | $\mathbf{6 , 3 8 7}$ | 9,173 | 9,134 | 9,968 |
| Other government treasury bills and securities | $\mathbf{3 , 4 1 6}$ | 3,745 | 3,482 | 3,728 |
| Trading securities | $\mathbf{2 0 8}$ | 411 | 410 | 440 |
| Placements and balances with banks and agents | $\mathbf{1 8 , 5 8 3}$ | 15,625 | 15,207 | 16,379 |
| Loans to non-bank customers | $\mathbf{1 0 0 , 4 3 3}$ | 97,395 | 92,669 | 85,161 |
| Investment securities | $\mathbf{1 7 , 5 7 0}$ | 18,316 | 19,417 | 19,501 |
| Other assets | $\mathbf{9 , 9 2 9}$ | 10,055 | 9,359 | 8,598 |
| Investment in associates | $\mathbf{1 , 1 5 6}$ | 1,183 | 1,261 | $\mathbf{1 , 3 2 4}$ |
| Properties and other fixed assets | $\mathbf{2 , 1 8 0}$ | 2,047 | $\mathbf{2 , 0 8 1}$ | 2,105 |
| Intangible assets | $\mathbf{4 , 2 4 5}$ | 4,241 | $\mathbf{4 , 2 6 5}$ | $\mathbf{4 , 2 8 1}$ |
| Total | $\mathbf{1 8 1 , 4 3 6}$ | $\mathbf{1 8 0 , 7 9 7}$ | $\mathbf{1 7 4 , 9 5 0}$ | $\mathbf{1 7 2 , 1 9 2}$ |

## Off-Balance Sheet Items

Contingent liabilities
Financial derivatives
Commitments

| $\mathbf{1 3 , 8 2 7}$ | 13,819 | 13,082 | 11,952 |
| ---: | ---: | ---: | ---: |
| 418,953 | 447,758 | 388,058 | 417,212 |
| 47,941 | 48,872 | 48,359 | 50,215 |
|  |  |  |  |
| 9.96 | 10.46 | 10.91 | 10.84 |

## Note:

[^1]
## Consolidated Statement of Changes in Equity (Unaudited)

|  | Equity Attributable to Equity Holders of the Bank |  |  |  |  |  |  | Minority Interests \$m | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share <br> Capital <br> \$m | $\begin{gathered} \begin{array}{c} \text { Preference } \\ \text { Shares } \end{array} \\ \hline \$ m \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Capital } \\ \text { Reserves } \end{array} \\ \$ m \end{gathered}$ | Statutory Reserves | $\begin{gathered} \text { Revenue } \\ \text { Reserves } \\ \hline \end{gathered}$ | Share of Reserves of Associates \$m | Total <br> \$m |  |  |
| Balance at 1 January 2008 | 2,014 | 832 | 3,714 | 3,132 | 7,328 | 310 | 17,329 | 398 | 17,726 |
| Currency translation adjustments | - | - | (193) | - | - | - | (193) | (11) | (204) |
| Change in available-for-sale reserve <br> Net change in fair value Transferred to profit and loss account on disposal / impairment | - | - | $(1,625)$ <br> (42) | - | - | - - | $(1,625)$ <br> (42) | (10) | $(1,635)$ (42) |
| Change in share of associates' reserves | - | - | - | - | - | (119) | (119) | - | (119) |
| Total losses recognised directly in equity | - | - | $(1,860)$ | - | - | (119) | $(1,979)$ | (21) | $(2,001)$ |
| Profit for the financial period | - | - | - | - | 1,605 | - | 1,605 | 21 | 1,626 |
| Total gains / (losses) recognised for the financial period | - | - | $(1,860)$ | - | 1,605 | (119) | (375) | (1) | (375) |
| Transfer from / (to) revenue reserves | - | - | (0) | 1 | (1) | - | - | - | - |
| Change in minority interests | - | - | - | - | - | - | - | (1) | (1) |
| Dividends | - | - | - | - | $(1,009)$ | - | $(1,009)$ | (28) | $(1,037)$ |
| Share buyback - held in treasury | (120) | - | - | - | - | - | (120) | - | (120) |
| Share-based payment | - | - | 10 | - | - | - | 10 | - | 10 |
| Issue of shares under share option scheme | 2 | - | - | - | - | - | 2 | - | 2 |
| Issue of Class E preference shares | - | 1,317 | - | - | - | - | 1,317 | - | 1,317 |
| Balance at 30 September 2008 | 1,896 | 2,149 | 1,864 | 3,132 | 7,924 | 190 | 17,155 | 368 | 17,523 |
| Balance at 1 January 2007 | 2,247 | 832 | 3,969 | 3,130 | 6,356 | 257 | 16,791 | 385 | 17,176 |
| Currency translation adjustments | - | - | 35 | - | - | - | 35 | (9) | 26 |
| Change in available-for-sale reserve <br> Net change in fair value Transferred to profit and loss account on disposal / impairment | - | - | $\begin{array}{r} 260 \\ (127) \end{array}$ | - | - | - | $\begin{array}{r} 260 \\ (127) \end{array}$ | 3 $(0)$ | $\begin{array}{r} 263 \\ (127) \end{array}$ |
| Change in share of associates' reserves | - | - | - | - | - | 82 | 82 | - | 82 |
| Transfer to revenue reserves upon liquidation of associates | - | - | - | - | (5) | 5 | - | - | - |
| Total gains / (losses) recognised directly in equity | - | - | 168 | - | (5) | 87 | 250 | (6) | 243 |
| Profit for the financial period | - | - | - | - | 1,603 | - | 1,603 | 53 | 1,656 |
| Total gains recognised for the financial period | - | - | 168 | - | 1,599 | 87 | 1,853 | 46 | 1,899 |
| Transfer from / (to) revenue reserves | - | - | (96) | 0 | 96 | - | - | - | - |
| Change in minority interests | - | - | - | - | - | - | - | 20 | 20 |
| Dividends | - | - | - | - | $(1,218)$ | - | $(1,218)$ | (45) | $(1,262)$ |
| Share buyback - held in treasury | (183) | - | - | - | - | - | (183) | - | (183) |
| Issue of shares under share option scheme | 6 | - | - | - | - | - | 6 | - | 6 |
| Balance at 30 September 2007 | 2,070 | 832 | 4,041 | 3,130 | 6,833 | 343 | 17,249 | 407 | 17,656 |

## Consolidated Statement of Changes in Equity (Unaudited)

|  | Equity Attributable to Equity Holders of the Bank |  |  |  |  |  |  | Minority <br> Interests | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share Capital | $\begin{aligned} & \text { Preference } \\ & \text { Shares } \\ & \hline \end{aligned}$ | Capital <br> Reserves | Statutory <br> Reserves | Revenue <br> Reserves | Share of Reserves of Associates | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 July 2008 | 1,895 | 832 | 2,720 | 3,132 | 7,760 | 244 | 16,583 | 364 | 16,947 |
| Currency translation adjustments | - | - | 123 | - | - | - | 123 | 7 | 130 |
| Change in available-for-sale reserve |  |  |  |  |  |  |  |  |  |
| Net change in fair value | - | - | $(1,030)$ | - | - | - | $(1,030)$ | (5) | $(1,035)$ |
| Transferred to profit and loss account on disposal / impairment | - | - | 47 | - | - | - | 47 | 1 | 47 |
| Change in share of associates' reserves | - | - | - | - | - | (53) | (53) | - | (53) |
| Total gains / (losses) recognised directly in equity | - | - | (860) | - | - | (53) | (913) | 3 | (910) |
| Profit for the financial period | - | - | - | - | 475 | - | 475 | 9 | 484 |
| Total gains / (losses) recognised for the financial period | - | - | (860) | - | 475 | (53) | (438) | 11 | (426) |
| Change in minority interests | - | - | - | - | - | - | - | (0) | (0) |
| Dividends | - | - | - | - | (311) | - | (311) | (8) | (319) |
| Share-based payment | - | - | 3 | - | - | - | 3 | - | 3 |
| Issue of shares under share option scheme | 0 | - | - | - | - | - | 0 | - | 0 |
| Issue of Class E preference shares | - | 1,317 | - | - | - | - | 1,317 | - | 1,317 |
| Balance at 30 September 2008 | 1,896 | 2,149 | 1,864 | 3,132 | 7,924 | 190 | 17,155 | 368 | 17,523 |
| Balance at 1 July 2007 | 2,239 | 832 | 4,215 | 3,130 | 6,778 | 317 | 17,511 | 396 | 17,908 |
| Currency translation adjustments | - | - | (99) | - | - | - | (99) | (10) | (110) |
| Change in available-for-sale reserve Net change in fair value | - | - | (21) | - | - | - | (21) | 0 | (20) |
| Transferred to profit and loss account on disposal / impairment | - | - | (55) | - | - | - | (55) | (0) | (55) |
| Change in share of associates' reserves | - | - | - | - | - | 26 | 26 | - | 26 |
| Transfer to revenue reserves upon liquidation of associates | - | - | - | - | 0 | (0) | - | - |  |
| Total gains / (losses) recognised directly in equity | - | - | (175) | - | 0 | 26 | (148) | (10) | (158) |
| Profit for the financial period | - | - | - | - | 501 | - | 501 | 18 | 518 |
| Total gains / (losses) recognised for the financial period | - | - | (175) | - | 501 | 26 | 352 | 8 | 360 |
| Transfer from / (to) revenue reserves | - | - | (0) | - | 0 | - | - | - | - |
| Change in minority interests | - | - | - | - | - | - | - | 21 | 21 |
| Dividends | - | - | - | - | (446) | - | (446) | (18) | (464) |
| Share buyback - held in treasury | (170) | - | - | - | - | - | (170) | - | (170) |
| Issue of shares under share option scheme | 1 | - | - | - | - | - | 1 | - | 1 |
| Balance at 30 September 2007 | 2,070 | 832 | 4,041 | 3,130 | 6,833 | 343 | 17,249 | 407 | 17,656 |

## Consolidated Cash Flow Statement (Unaudited)

## Cash flows from operating activities

Operating profit before amortisation and impairment charges
Adjustments for:
Depreciation of assets
Net gain on disposal of assets
Share-based payment
Operating profit before working capital changes
Increase / (decrease) in working capital

## Deposits

Bills and drafts payable
Other liabilities
Trading securities
Placements and balances with banks and agents
Loans to non-bank customers
Other assets
Cash generated from operations
Income tax paid
Net cash (used in) / provided by operating activities

## Cash flows from investing activities

Net cash flow on disposal / (acquisition) of:
Investment securities and associates
Properties and other fixed assets
Change in minority interests
Dividends received from associates
Net cash provided by / (used in) investing activities

## Cash flows from financing activities

Proceeds from issue of ordinary shares
Net proceeds from issue of Class E preference shares
Net (decrease) / increase in debts issued
Share buyback
Dividends paid on ordinary shares
Dividends paid on preference shares
Dividends paid to minority interests
Net cash (used in) / provided by financing activities
Currency translation adjustments
Net (decrease) I increase in cash and cash equivalents for the financial period
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period

| 9M08 | 9M07 | 3Q08 | 3Q07 |
| :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m |
| 2,384 | 2,134 | 709 | 620 |
| 100 | 106 | 33 | 36 |
| (171) | (145) | (14) | (81) |
| 10 |  | 3 |  |
| 2,323 | 2,095 | 731 | 574 |
| 6,712 | 9,490 | 312 | 2,283 |
| 220 | 196 | 73 | 106 |
| 544 | 603 | 71 | 676 |
| 202 | 44 | 203 | 122 |
| $(3,376)$ | 8,152 | $(2,959)$ | 3,216 |
| $(8,038)$ | $(8,375)$ | $(3,140)$ | $(2,669)$ |
| (605) | (478) | 131 | (876) |
| $(2,018)$ | 11,728 | $(4,577)$ | 3,431 |
| (695) | (429) | (332) | (174) |
| $(2,712)$ | 11,298 | $(4,909)$ | 3,256 |


| $\mathbf{2 0 7}$ | $(1,648)$ | $\mathbf{( 2 8 9 )}$ | $(803)$ |
| ---: | ---: | ---: | :---: |
| $\mathbf{( 1 8 5 )}$ | $(339)$ | $\mathbf{( 1 6 0 )}$ | $(39)$ |
| $\mathbf{( 1 )}$ | 20 | $\mathbf{( 0 )}$ | 21 |
| $\mathbf{5 7}$ | 76 | $\mathbf{1}$ | 21 |
| $\mathbf{7 8}$ | $(1,890)$ | $\mathbf{( 4 4 8 )}$ | $(800)$ |

Represented by:
Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Cash and cash equivalents at end of the financial period

| $\mathbf{2}$ | 6 | $\mathbf{0}$ | 1 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 3 1 7}$ | - | $\mathbf{1 , 3 1 7}$ | - |
| $\mathbf{( 4 7 3 )}$ | 116 | $\mathbf{( 1 4 3 )}$ | $(626)$ |
| $\mathbf{( 1 2 0 )}$ | $(183)$ | - | $(170)$ |
| $\mathbf{( 9 7 9 )}$ | $(1,185)$ | $\mathbf{( 3 0 1 )}$ | $(436)$ |
| $\mathbf{( 4 1 )}$ | $(44)$ | $\mathbf{( 2 1 )}$ | $(22)$ |
| $\mathbf{( 2 8 )}$ | $(45)$ | $\mathbf{( 8 )}$ | $(26)$ |
| $\mathbf{( 3 2 1 )}$ | $(1,334)$ | $\mathbf{8 4 6}$ | $(1,278)$ |
|  |  |  |  |
| $\mathbf{( 1 9 5 )}$ | 38 | $\mathbf{1 1 8}$ | $(99)$ |
| $\mathbf{( 3 , 1 5 1 )}$ | 8,112 | $\mathbf{( 4 , 3 9 3 )}$ | 1,080 |
| $\mathbf{3 0 , 2 8 3}$ | 26,292 | $\mathbf{3 1 , 5 2 5}$ | 33,323 |
| $\mathbf{2 7 , 1 3 2}$ | 34,403 | $\mathbf{2 7 , 1 3 2}$ | 34,403 |


| $\mathbf{1 7 , 3 2 9}$ | 20,707 | $\mathbf{1 7 , 3 2 9}$ | 20,707 |
| ---: | ---: | ---: | ---: |
| $\mathbf{6 , 3 8 7}$ | 9,968 | $\mathbf{6 , 3 8 7}$ | 9,968 |
| $\mathbf{3 , 4 1 6}$ | 3,728 | $\mathbf{3 , 4 1 6}$ | 3,728 |
| $\mathbf{2 7 , 1 3 2}$ | 34,403 | $\mathbf{2 7 , 1 3 2}$ | 34,403 |

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital
Preference shares
Capital reserves
Statutory reserves
Revenue reserves
Total

Liabilities
Deposits and balances of banks and agents
Deposits and balances of non-bank customers
Deposits and balances of subsidiaries
Total deposits and balances
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks and agents
Loans to non-bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates
Investment in subsidiaries
Properties and other fixed assets
Intangible assets
Total

## Off-Balance Sheet Items

| Contingent liabilities | $\mathbf{1 1 , 4 2 8}$ | 11,345 | 11,089 | 9,736 |
| :--- | ---: | ---: | ---: | ---: |
| Financial derivatives | $\mathbf{4 0 1 , 3 5 2}$ | 428,460 | 377,779 | 401,192 |
| Commitments | $\mathbf{3 9 , 9 0 3}$ | 40,365 | 39,872 | 41,874 |

Note:
1 Audited.

Statement of Changes in Equity of the Bank (Unaudited)


Statement of Changes in Equity of the Bank (Unaudited)

|  | Share Capital \$m | $\begin{gathered} \text { Preference } \\ \text { Share } \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Capital } \\ \text { Reserves } \end{array} \\ \hline \$ m \end{gathered}$ | Statutory <br> Reserves | $\begin{gathered} \begin{array}{c} \text { Revenue } \\ \text { Reserves } \end{array} \\ \hline \$ m \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Total } \\ \text { Equity } \end{array} \\ \hline \$ m \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 July 2008 | 1,895 | - | 3,060 | 2,753 | 5,996 | 13,703 |
| Currency translation adjustments | - | - | (15) | - | - | (15) |
| Change in available-for-sale reserve Net change in fair value | - | - | (977) | - | - | (977) |
| Transferred to profit and loss account on disposal / impairment | - | - | 36 | - | - | 36 |
| Total losses recognised directly in equity | - | - | (956) | - | - | (956) |
| Profit for the financial period | - | - | - | - | 320 | 320 |
| Total gains / (losses) recognised for the financial period | - | - | (956) | - | 320 | (635) |
| Dividends | - | - | - | - | (301) | (301) |
| Share-based payment | - | - | 3 | - | - | 3 |
| Issue of shares under share option scheme | 0 | - | - | - | - | 0 |
| Issue of Class E preference shares | - | 1,317 | - | - | - | 1,317 |
| Balance at 30 September 2008 | 1,896 | 1,317 | 2,107 | 2,753 | 6,015 | 14,088 |
| Balance at 1 July 2007 | 2,239 | - | 3,972 | 2,753 | 5,435 | 14,399 |
| Currency translation adjustments | - | - | (2) | - | - | (2) |
| Change in available-for-sale reserve |  |  |  |  |  |  |
| Transferred to profit and loss account on disposal / impairment | - | - | (72) (53) | - | - | (72) <br> $(53)$ <br> 127$)$ |
| Total losses recognised directly in equity | - | - | (127) | - | - | (127) |
| Profit for the financial period | - | - | - | - | 387 | 387 |
| Total gains/(losses) recognised for the financial period | - | - | (127) | - | 387 | 260 |
| Dividends | - | - | - | - | (436) | (436) |
| Share buy back - held in treasury | (170) | - | - | - | - | (170) |
| Issue of shares under share option scheme | 1 | - | - | - | - | 1 |
| Balance at 30 September 2007 | 2,070 | - | 3,845 | 2,753 | 5,386 | 14,054 |

## Collateralised Debt Obligations ("CDO")

| Sep-08 | Jun-08 | Dec-07 | Sep-07 |
| :---: | :---: | :---: | :---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |


| ABS CDO |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Exposure | 85 | 81 | 86 | 90 |
| Allowance | 85 | 81 | 40 |  |
|  |  |  |  |  |
| Corporate CDO | 189 | 183 | 229 | 53 |
| Exposure | 114 | 76 | 59 | 388 |
| Allowance |  |  | 315 | 55 |
|  |  | 264 | 99 |  |
| Total | 274 | 157 |  |  |
| Exposure | 199 |  |  |  |
| Allowance |  |  |  |  |

As at 30 September 2008, 68\% of the corporate CDO portfolio was rated by Standard \& Poor's with 43\% rated A and above. The underlying assets of the ABS CDO were dominantly residential mortgages.

The information is provided with reference to the disclosure guidelines of the Financial Stability Forum ("FSF"). In the context of the FSF, the Group had no exposure to special purpose entities as at 30 September 2008.


[^0]:    1 Refer to profit attributable to equity holders of the Bank.
    Calculated based on profit attributable to equity holders of the Bank net of preference share dividends incurred for the financial period.
    3 Computed on an annualised basis.

[^1]:    1 Audited.

