## Announcement

To：All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement：

Unaudited Financial Results for the Nine Months／Third Quarter Ended 30 September 2017
Details of the financial results are in the accompanying Group Financial Report．

## Dividends and Distributions for the third quarter ended 30 September 2017 Ordinary share dividend

No dividend on ordinary shares has been declared for the third quarter of 2017.

## Distributions on perpetual capital securities

On 24 July 2017，a semi－annual distribution at an annual rate of $4.90 \%$ totalling $\mathrm{S} \$ 21$ million was paid on the Bank＇s S $\$ 850$ million $4.90 \%$ non－cumulative non－convertible perpetual capital securities for the period from 23 January 2017 up to，but excluding， 23 July 2017.

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions．

## Confirmation by Directors

The Board of Directors hereby confirms that，to the best of its knowledge，nothing has come to its attention which may render the unaudited financial results of the Group for the nine months／third quarter ended 30 September 2017 to be false or misleading in any material aspect．

## Undertakings from Directors and Executive Officers

The Bank has procured undertakings in the form set out in Appendix 7.7 of the Listing Manual from all its directors and executive officers pursuant to Rule 720（1）of the Listing Manual．

## BY ORDER OF THE BOARD

## UNITED OVERSEAS BANK LIMITED

Ms Joyce Sia
Secretary

Dated this $3^{\text {rd }}$ day of November 2017

The results are also available at www．uobgroup．com

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## Group Financial Report

For the Nine Months/Third Quarter ended 30 September 2017

## \＃\＃UOB

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## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than $\$ 500,000$ in absolute term are shown as＂ 0 ＂．
＂9M17＂and＂9M16＂denote to the nine months period of 2017 and 2016 respectively．
＂3Q17＂and＂3Q16＂denote to third quarter of 2017 and 2016 respectively．
＂2Q17＂denotes to second quarter of 2017.
＂NM＂denotes not meaningful．
＂NA＂denotes not applicable．

## Financial Highlights

| 9M17 | 9 M 16 | $+/(-)$ | 3Q17 | 3Q16 | $+/(-)$ | 2Q17 | $+/(-)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | $\%$ |  |  | $\%$ |  | $\%$ |

## Selected income statement items (\$m)

Net interest income
Fee and commission income
Other non-interest income
Total income
Less: Total expenses
Operating profit
Less: Total allowance
Add: Share of profit of associates
and joint ventures
Net profit before tax
Less: Tax and non-controlling interests
Net profit after tax ${ }^{1}$

| $\mathbf{4 , 0 6 7}$ | 3,715 | 9 | $\mathbf{1 , 4 0 8}$ | 1,230 | 15 | 1,356 | 4 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 5 7 7}$ | 1,400 | 13 | $\mathbf{5 5 1}$ | 492 | 12 | 517 | 7 |
| $\mathbf{9 0 0}$ | 918 | $(2)$ | $\mathbf{2 7 9}$ | 318 | $(12)$ | 310 | $(10)$ |
| $\mathbf{6 , 5 4 4}$ | 6,033 | 8 | $\mathbf{2 , 2 3 8}$ | 2,040 | 10 | 2,183 | 3 |
| $\mathbf{2 , 9 2 5}$ | 2,739 | 7 | $\mathbf{9 7 3}$ | 918 | 6 | 995 | $(2)$ |
| $\mathbf{3 , 6 1 9}$ | 3,293 | 10 | $\mathbf{1 , 2 6 5}$ | 1,122 | 13 | 1,189 | 6 |
| $\mathbf{5 8 7}$ | 463 | 27 | $\mathbf{2 2 1}$ | 185 | 19 | 180 | 23 |
|  |  |  |  |  |  |  |  |
| $\mathbf{8 8}$ | 27 | $>100$ | $\mathbf{2 9}$ | 25 | 15 | 24 | 20 |
| $\mathbf{3 , 1 2 0}$ | 2,857 | 9 | $\mathbf{1 , 0 7 3}$ | 962 | 12 | 1,033 | 4 |
| $\mathbf{5 8 5}$ | 500 | 17 | $\mathbf{1 9 0}$ | 171 | 11 | 188 | 1 |
| $\mathbf{2 , 5 3 5}$ | 2,357 | 8 | $\mathbf{8 8 3}$ | 791 | 12 | 845 | 5 |

## Selected balance sheet items (\$m)

Net customer loans

Customer deposits
Total assets
Shareholders' equity ${ }^{1}$

| $\mathbf{2 3 0 , 0 6 8}$ | 213,465 | 8 | $\mathbf{2 3 0 , 0 6 8}$ | 213,465 | 8 | 223,792 | 3 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 6 8 , 2 9 6}$ | 250,999 | 7 | $\mathbf{2 6 8 , 2 9 6}$ | 250,999 | 7 | 259,920 | 3 |
| $\mathbf{3 5 4 , 1 4 3}$ | 327,826 | 8 | $\mathbf{3 5 4 , 1 4 3}$ | 327,826 | 8 | 344,414 | 3 |
| $\mathbf{3 5 , 1 4 7}$ | 32,418 | 8 | $\mathbf{3 5 , 1 4 7}$ | 32,418 | 8 | 34,652 | 1 |

## Key financial ratios (\%)

Net interest margin ${ }^{2}$
Non-interest income/Total income
Expense/Income ratio
Overseas profit before tax contribution
Credit costs (bp) ${ }^{2}$
Exclude general allowance
Include general allowance
NPL ratio ${ }^{3}$

| 1.76 | 1.72 | $\mathbf{1 . 7 9}$ | 1.69 | 1.75 |
| :--- | :--- | :--- | :--- | :--- |
| $\mathbf{3 7 . 8}$ | 38.4 | $\mathbf{3 7 . 1}$ | 39.7 | 37.9 |
| $\mathbf{4 4 . 7}$ | 45.4 | $\mathbf{4 3 . 5}$ | 45.0 | 45.6 |
| $\mathbf{4 1 . 8}$ | 37.6 | $\mathbf{3 7 . 7}$ | 41.5 | 42.2 |
|  |  |  |  |  |
| $\mathbf{3 8}$ | 34 | $\mathbf{3 7}$ | 53 | 30 |
| $\mathbf{3 2}$ | 32 | $\mathbf{3 2}$ | 32 | 32 |
| $\mathbf{1 . 6}$ | 1.6 | $\mathbf{1 . 6}$ | 1.6 | 1.5 |

## Notes:

1 Relate to amount attributable to equity holders of the Bank.
2 Computed on an annualised basis.
3 Refer to non-performing loans as a percentage of gross customer loans.

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## Financial Highlights (cont'd)

| 9M17 | 9M16 | 3Q17 | 3Q16 | 2Q17 |
| :--- | :--- | :--- | :--- | :--- |


| Key financial ratios (\%) (cont'd) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average total assets ${ }^{1}$ | 0.99 | 0.97 | 1.02 | 0.98 | 0.99 |
| Return on average ordinary shareholders' equity ${ }^{1,2}$ | 10.3 | 10.5 | 10.5 | 10.4 | 10.3 |
| Loan/Deposit ratio ${ }^{3}$ | 85.8 | 85.0 | 85.8 | 85.0 | 86.1 |
| Liquidity coverage ratios ("LCR") ${ }^{4}$ |  |  |  |  |  |
| All-currency | 151 | 151 | 142 | 148 | 157 |
| Singapore dollar | 211 | 202 | 196 | 213 | 203 |
| Capital adequacy ratios |  |  |  |  |  |
| Common Equity Tier 1 | 14.3 | 13.4 | 14.3 | 13.4 | 13.8 |
| Tier 1 | 14.8 | 13.5 | 14.8 | 13.5 | 14.3 |
| Total | 17.8 | 16.6 | 17.8 | 16.6 | 17.8 |
| Leverage ratio ${ }^{5}$ | 7.7 | 7.5 | 7.7 | 7.5 | 7.8 |
| Earnings per ordinary share (\$) ${ }^{1,2}$ |  |  |  |  |  |
| Basic | 2.00 | 1.90 | 2.07 | 1.90 | 2.00 |
| Diluted | 1.99 | 1.89 | 2.06 | 1.89 | 1.99 |
| Net asset value ("NAV") per ordinary share (\$) ${ }^{6}$ | 19.88 | 18.54 | 19.88 | 18.54 | 19.63 |
| Revalued NAV per ordinary share (\$) ${ }^{6}$ | 22.62 | 21.22 | 22.62 | 21.22 | 22.35 |

## Notes:

1 Computed on an annualised basis.
2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividend and perpetual capital securities distributions.
3 Refer to net customer loans and customer deposits.
4 Figures reported are based on average LCR for the respective period. A minimum requirement of Singapore dollar LCR of $100 \%$ and all-currency LCR of $60 \%$ shall be maintained at all times with effect from 1 January 2015, with all-currency LCR increasing by 10\% each year to $100 \%$ by 2019. Public disclosure required under MAS Notice 651 is available in the UOB website at www.UOBGroup.com/investor/financial/overview.html.
5 Leverage ratio is calculated based on the MAS Notice 637.
6 Preference shares and perpetual capital securities are excluded from the computation.

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## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards（＂FRS＂）as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments：Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files， Grading and Provisioning．

The revised FRS applicable to the Group with effect from 1 January 2017 are listed below．The adoption of these FRS is not expected to have a significant impact on the financial statements of the Group．
－Amendments to FRS 7 －Disclosure Initiative
－Amendments to FRS 12 －Recognition of Deferred Tax Assets for Unrealised Losses
Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the nine months period ended 30 September 2017 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2016.

## 9M17 versus 9M16

The Group registered net earnings of $\$ 2.54$ billion for $9 \mathrm{M} 17,8 \%$ higher than a year ago．
Net interest income grew $9 \%$ to $\$ 4.07$ billion on higher net interest margin and healthy loan growth of $8 \%$ ．Net interest margin improved four basis points to $1.76 \%$ ，largely attributed to active balance sheet management and higher yields from interbank balances and securities on the back of a rising interest rate environment．

Fee and commission income rose $13 \%$ to $\$ 1.58$ billion led by double digit growth in the wealth management，fund management and credit card businesses．Wealth management fees grew $39 \%$ to $\$ 405$ million on higher sales of treasury products and unit trusts while fund management income increased by $27 \%$ to $\$ 173$ million due to conducive market conditions．Credit card fees also grew $10 \%$ to $\$ 292$ million from higher transaction volume in Singapore．

Other non－interest income declined $2 \%$ to $\$ 900$ million mainly due to lower net trading income．
From a business segment perspective，Group Retail income rose $10 \%$ to $\$ 2.97$ billion driven by strong loan volumes and fee income growth from the wealth management and credit card businesses．Group Wholesale Banking income was stable，as volume growth was offset by tighter margins．Global Markets income fell $16 \%$ to $\$ 371$ million largely due to lower trading income．

Total expenses were higher at $\$ 2.93$ billion，an increase of $7 \%$ year－on－year as the Group continued to invest in talent， technology and infrastructure to enhance its service and product capabilities．The expense－to－income ratio improved slightly to $44.7 \%$ on the back of stronger income．

For 9M17，total allowances increased $27 \%$ to $\$ 587$ million．Specific allowance on loans grew $22 \%$ to $\$ 663$ million largely due to non－performing loans from the oil and gas sector．Total credit costs on loans were unchanged at 32 basis points due to a corresponding release of general allowance on loans．

Other than the oil and gas－related portfolio，the asset quality on the rest of the Group＇s loan portfolio stayed resilient．The Group remains comfortable given the prudent levels of general allowance on loans，which at $\$ 2.60$ billion as at 30 September 2017，is above the expected credit loss requirements under the new FRS 109 Financial Instruments effective 1 January 2018.

Contribution from associated companies rose from $\$ 27$ million to $\$ 88$ million mainly due to investment losses in an associated company in the prior year．

## Performance Review（cont＇d）

## 3Q17 versus 3Q16

Earnings from 3Q17 rose $12 \%$ from a year ago to $\$ 883$ million as a result of the growth in net interest income and fee and commission income．The increase was partly offset by lower trading income and higher operating expenses and allowances．

Net interest income increased $15 \%$ to $\$ 1.41$ billion，driven by higher net interest margin and loan growth．Net interest margin improved ten basis points to $1.79 \%$ ，contributed by active balance sheet management and rising interest rate environment．

Non－interest income increased $2 \%$ to $\$ 830$ million．Fee and commission income grew $12 \%$ to $\$ 551$ million from higher wealth management，fund management and credit card businesses．This was partly offset by lower net trading income．

Total expenses rose $6 \%$ from a year ago to $\$ 973$ million mainly due to higher staff and IT－related expenses．
Compared with a year ago，specific allowances on loans and other assets for the quarter decreased by $\$ 51$ million to $\$ 247$ million．Total allowances increased by $\$ 36$ million to $\$ 221$ million as the Group continued to maintain total credit costs on loans at 32 basis points．

## 3Q17 versus 2Q17

Compared with the previous quarter，net earnings were $5 \%$ higher at $\$ 883$ million．
Net interest income increased $4 \%$ to $\$ 1.41$ billion，driven by loan growth of $3 \%$ coupled with a net interest margin increase of four basis points to $1.79 \%$ ．

Non－interest income was stable at $\$ 830$ million．Fee and commission income grew $7 \%$ to $\$ 551$ million mainly on higher loan－ related and wealth management fees．This was partly offset by lower net gains from investment securities．

Total expenses declined $2 \%$ to $\$ 973$ million due to lower staff costs，IT－related expenses and professional fees．The reduction in expenses，coupled with higher income，resulted in an improvement in the expense－to－income ratio from $45.6 \%$ to $43.5 \%$ this quarter．

Total allowances were $23 \%$ higher this quarter at $\$ 221$ million．Specific allowances on loans and other assets increased 47\％ to $\$ 247$ million largely from non－performing assets in the oil and gas sector．

## Balance sheet and capital position

As at 30 September 2017，the amount of non－performing loans（NPL）grew 7\％year－on－year and 8\％from the previous quarter to $\$ 3.75$ billion．However，new formation of NPL was mainly driven by a large account in the oil and gas sector，which remained under stress．Though the NPL ratio moved up to $1.6 \%$ ，NPL coverage remained strong at $108 \%$ ，or $236 \%$ after taking collateral into account．

The Group continued to maintain a strong funding position with a healthy loan－to－deposit ratio at $85.8 \%$ ．Customer deposits increased $7 \%$ from a year ago to $\$ 268$ billion，led by growth in US dollar（USD）deposits．Gross loans also rose to $\$ 234$ billion at 30 September 2017，with a year－on－year increase of $8 \%$ that was broad－based across most territories and industries．

In the first nine months of 2017，the Group had issued $\$ 2.55$ billion in debt and capital securities to diversify its funding mix and to refinance debts due for redemption this year．

The average Singapore dollar and all－currency liquidity coverage ratios during 3Q17 were $196 \%$ and $142 \%$ respectively，well above the corresponding regulatory requirements of $100 \%$ and $80 \%$ ．

Shareholders＇equity increased by $8 \%$ from a year ago and $1 \%$ quarter－on－quarter to $\$ 35.1$ billion due to higher retained earnings and shareholders＇participation in the scrip dividend scheme．Return on equity improved to $10.5 \%$ in 3 Q17 from $10.3 \%$ in 2Q17 from a stronger performance this quarter．

As at 30 September 2017，the Group＇s Common Equity Tier 1 and Total CAR remained strong at $14.3 \%$ and $17.8 \%$ respectively．On a fully－loaded basis，the Common Equity Tier 1 CAR stood at 13．8\％．The Group＇s leverage ratio was $7.7 \%$ ， well above Basel＇s minimum requirement of $3 \%$ ．

## Net Interest Income

Net interest margin

|  | 9M17 |  |  | 9M16 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \$m | \$m | \% | \$m | \$m | \% |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 226,378 | 5,541 | 3.27 | 210,237 | 5,331 | 3.39 |
| Interbank balances | 57,315 | 706 | 1.65 | 49,914 | 465 | 1.25 |
| Securities | 25,853 | 444 | 2.30 | 28,843 | 386 | 1.79 |
| Total | 309,546 | 6,690 | 2.89 | 288,994 | 6,183 | 2.86 |
| Interest bearing liabilities |  |  |  |  |  |  |
| Customer deposits | 262,761 | 2,226 | 1.13 | 251,699 | 2,165 | 1.15 |
| Interbank balances/others | 36,121 | 397 | 1.47 | 30,322 | 302 | 1.33 |
| Total | 298,882 | 2,623 | 1.17 | 282,021 | 2,468 | 1.17 |
| Net interest margin ${ }^{1}$ |  |  | 1.76 |  |  | 1.72 |

## Interest bearing assets

Customer loans
Interbank balances
Securities
Total

| 3Q17 |  |  | 3Q16 |  |  | 2Q17 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average balance | Interest | Average rate | Average balance | Interest | Average <br> rate | Average balance | Interest | Average <br> rate |
| \$m | \$m | \% | \$m | \$m | \% | \$m | \$m | \% |
| 227,610 | 1,899 | 3.31 | 214,158 | 1,756 | 3.26 | 226,216 | 1,839 | 3.26 |
| 62,158 | 276 | 1.76 | 45,308 | 152 | 1.34 | 58,278 | 237 | 1.63 |
| 23,086 | 146 | 2.50 | 29,805 | 131 | 1.74 | 25,376 | 150 | 2.37 |
| 312,854 | 2,321 | 2.94 | 289,271 | 2,039 | 2.80 | 309,870 | 2,225 | 2.88 |

Interest bearing liabilities
Customer deposits
Interbank balances/others Total

Net interest margin ${ }^{1}$

| $\mathbf{2 6 5 , 9 4 0}$ | $\mathbf{7 7 8}$ | $\mathbf{1 . 1 6}$ | 251,212 | 713 | 1.13 | 263,238 | 736 | 1.12 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 4 , 7 5 7}$ | $\mathbf{1 3 4}$ | $\mathbf{1 . 5 3}$ | 30,252 | 96 | 1.26 | 35,899 | 134 | 1.50 |
| $\mathbf{3 0 0 , 6 9 7}$ | $\mathbf{9 1 2}$ | $\mathbf{1 . 2 0}$ | 281,463 | 809 | 1.14 | 299,138 | 870 | 1.17 |
|  |  |  |  |  |  | 1.69 |  |  |

[^0]
## Net Interest Income (cont'd)

## Volume and rate analysis

|  | 9 M 17 vs 9M16 |  |  | 3Q17 vs 3Q16 |  |  | 3Q17 vs 2Q17 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume change | Rate change | Net change | Volume change | Rate change | Net change | Volume change | Rate change | Net change |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 409 | (195) | 215 | 110 | 27 | 137 | 11 | 28 | 39 |
| Interbank balances | 69 | 172 | 241 | 57 | 67 | 123 | 16 | 21 | 36 |
| Securities | (40) | 98 | 58 | (29) | 44 | 15 | (14) | 8 | (6) |
| Total | 438 | 75 | 514 | 137 | 138 | 275 | 14 | 56 | 70 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 95 | (33) | 62 | 42 | 21 | 63 | 8 | 27 | 34 |
| Interbank balances/others | 67 | 28 | 95 | 15 | 23 | 38 | (6) | 5 | (1) |
| Total | 162 | (4) | 158 | 57 | 43 | 101 | 1 | 31 | 33 |
| Change in number of days | - | - | (4) | - | - | 4 | - | - | 15 |
| Net interest income | 276 | 80 | 352 | 80 | 94 | 179 | 12 | 25 | 53 |

For 9M17, net interest income grew $9 \%$ to $\$ 4.07$ billion from a year ago on higher net interest margin and healthy loan growth of $8 \%$. Net interest margin improved four basis points to $1.76 \%$, largely attributed to active balance sheet management and higher yields from interbank balances and securities on the back of a rising interest rate environment.

Net interest income for 3Q17 increased 15\% from a year ago and 4\% quarter-on-quarter to $\$ 1.41$ billion, driven by higher net interest margin and loan growth. The net interest margin improved ten basis points year-on-year and four basis points against last quarter to $1.79 \%$.

## Non-Interest Income

## Fee and commission income

Credit card
Fund management
Wealth management
Loan-related ${ }^{1}$
Service charges
Trade-related ${ }^{2}$
Others

| $\mathbf{9 M 1 7}$ | 9 M 16 | $+/(-)$ | 3Q17 | 3Q16 | $+/(-)$ | 2 Q 17 | $+/(-)$ |
| ---: | ---: | :---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{2 9 2}$ | 265 | 10 | $\mathbf{1 0 3}$ | 93 | 11 | 100 | 3 |
| $\mathbf{1 7 3}$ | 135 | 27 | $\mathbf{6 2}$ | 54 | 15 | 57 | 8 |
| $\mathbf{4 0 5}$ | 293 | 39 | $\mathbf{1 4 3}$ | 102 | 40 | 136 | 6 |
| $\mathbf{3 3 8}$ | 348 | $(3)$ | $\mathbf{1 2 2}$ | 124 | $(1)$ | 102 | 20 |
| $\mathbf{1 0 7}$ | 95 | 13 | $\mathbf{3 5}$ | 33 | 5 | 36 | $(3)$ |
| $\mathbf{2 0 0}$ | 196 | 2 | $\mathbf{6 8}$ | 67 | 2 | 66 | 2 |
| $\mathbf{6 2}$ | 68 | $(10)$ | $\mathbf{1 8}$ | 20 | $(11)$ | 21 | $(14)$ |
| $\mathbf{1 , 5 7 7}$ | 1,400 | 13 | $\mathbf{5 5 1}$ | 492 | 12 | 517 | 7 |

## Other non-interest income

Net trading income

| $\mathbf{5 8 9}$ | 608 | $(3)$ | $\mathbf{1 6 4}$ | 227 | $(28)$ | 164 | $(0)$ |
| ---: | ---: | :---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 1 5}$ | 100 | 15 | $\mathbf{5 7}$ | 24 | $>100$ | 76 | $(25)$ |
| $\mathbf{2 2}$ | 29 | $(26)$ | $\mathbf{3}$ | 4 | $(14)$ | 18 | $(81)$ |
| $\mathbf{9 0}$ | 88 | 2 | 29 | 30 | $(2)$ | 30 | $(2)$ |
| $\mathbf{8 5}$ | 93 | $(8)$ | $\mathbf{2 6}$ | 33 | $(23)$ | 23 | 14 |
| $\mathbf{9 0 0}$ | 918 | $(2)$ | $\mathbf{2 7 9}$ | 318 | $(12)$ | 310 | $(10)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{2 , 4 7 7}$ | 2,318 | 7 | $\mathbf{8 3 0}$ | 810 | 2 | 828 | 0 |

Fee and commission income for 9 M 17 rose $13 \%$ to $\$ 1.58$ billion led by double digit growth in the wealth management, fund management and credit card businesses. Wealth management fees grew 39\% to $\$ 405$ million on higher sales of treasury products and unit trusts while fund management income increased by $27 \%$ to $\$ 173$ million due to conducive market conditions. Credit card fees also grew $10 \%$ to $\$ 292$ million from higher transaction volume in Singapore. Other non-interest income declined $2 \%$ to $\$ 900$ million mainly due to lower net trading income.

Against same quarter last year, non-interest income increased $2 \%$ to $\$ 830$ million. Fee and commission income grew $12 \%$ to $\$ 551$ million from higher wealth management, fund management and credit card businesses. Other noninterest income declined 12\% driven mainly by lower net trading income.

Quarter-on-quarter, non-interest income was stable at $\$ 830$ million. Fee and commission income grew $7 \%$ to $\$ 551$ million mainly on higher loan-related and wealth management fees. This was partly offset by lower net gains from investment securities.

[^1]
## Operating Expenses

## Staff costs

Other operating expenses
Revenue－related
Occupancy－related
IT－related
Others

| $\mathbf{9 M 1 7}$ | 9 M 16 | $+/(-)$ | $\mathbf{3 Q 1 7}$ | 3 Q 16 | $+/(-)$ | 2 Q 17 | $+/(-)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
| $\mathbf{1 , 6 1 6}$ | 1,536 | 5 | $\mathbf{5 4 3}$ | 510 | 7 | 547 | $(1)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{6 4 3}$ | 599 | 7 | $\mathbf{2 2 0}$ | 209 | 5 | 209 | 5 |
| $\mathbf{2 4 6}$ | 244 | 1 | $\mathbf{8 2}$ | 79 | 4 | 77 | 7 |
| $\mathbf{2 6 7}$ | 217 | 23 | 90 | 69 | 31 | 99 | $(9)$ |
| $\mathbf{1 5 2}$ | 144 | 6 | $\mathbf{3 8}$ | 52 | $(27)$ | 62 | $(39)$ |
| $\mathbf{1 , 3 0 9}$ | 1,203 | 9 | $\mathbf{4 3 0}$ | 409 | 5 | 448 | $(4)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{2 , 9 2 5}$ | 2,739 | 7 | $\mathbf{9 7 3}$ | 918 | 6 | 995 | $(2)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 8 8}$ | 163 | 15 | $\mathbf{6 3}$ | 55 | 15 | 59 | 8 |
| $\mathbf{2 4 , 8 9 8}$ | 24,679 | 219 | $\mathbf{2 4 , 8 9 8}$ | 24,679 | 219 | 24,680 | 218 |

Total expenses for 9 M 17 were higher at $\$ 2.93$ billion，an increase of $7 \%$ year－on－year as the Group continued to invest in talent，technology and infrastructure to enhance its service and product capabilities．The expense－to－ income ratio improved slightly to $44.7 \%$ on the back of stronger income．

As compared to same quarter last year，total expenses rose $6 \%$ to $\$ 973$ million mainly due to higher staff and IT－ related expenses．

Quarter－on－quarter，total expenses declined 2\％due to lower staff costs，IT－related expenses and professional fees． The reduction in expenses，coupled with higher income，resulted in an improvement in the expense－to－income ratio from $45.6 \%$ to $43.5 \%$ this quarter．

## Allowance for Credit and Other Losses



For 9M17, total allowances increased $27 \%$ to $\$ 587$ million. Specific allowance on loans grew $22 \%$ to $\$ 663$ million largely due to non-performing loans from the oil and gas sector. Total credit costs on loans were unchanged at 32 basis points due to a corresponding release of general allowance on loans.

Compared with a year ago, specific allowances on loans and other assets for the quarter decreased by $\$ 51$ million to $\$ 247$ million. Total allowances increased by $\$ 36$ million to $\$ 221$ million as the Group continued to maintain total credit costs on loans at 32 basis points

Quarter-on-quarter, total allowances were $23 \%$ higher at $\$ 221$ million. Specific allowances on loans and other assets increased $47 \%$ to $\$ 247$ million largely from non-performing assets in the oil and gas sector.

Other than the oil and gas-related portfolio, the asset quality on the rest of the Group's loan portfolio stayed resilient. The Group remains comfortable given the prudent levels of general allowance on loans, which at $\$ 2.60$ billion as at 30 September 2017, is above the expected credit loss requirements under the new FRS 109 Financial Instruments effective 1 January 2018.

[^2]
## Customer Loans

Gross customer loans
Less: Specific allowance
General allowance
Net customer loans

| Sep-17 | Jun-17 | Dec-16 | Sep-16 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{2 3 4 , 1 1 5}$ | 227,740 | 225,662 | 217,395 |
| $\mathbf{1 , 4 5 2}$ | 1,327 | 1,219 | 975 |
| $\mathbf{2 , 5 9 5}$ | 2,620 | 2,709 | 2,954 |
| $\mathbf{2 3 0 , 0 6 8}$ | 223,792 | 221,734 | 213,465 |

## By industry

Transport, storage and communication
Building and construction
Manufacturing
Financial institutions, investment and holding companies
General commerce
Professionals and private individuals
Housing loans
Others
Total (gross)

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 , 7 0 4}$ | 9,487 | 9,780 | 9,357 |
| $\mathbf{5 3 , 6 8 8}$ | 53,063 | 52,281 | 50,514 |
| $\mathbf{1 8 , 9 4 9}$ | 16,794 | 15,747 | 16,185 |
| $\mathbf{1 8 , 1 3 1}$ | 16,328 | 15,519 | 14,673 |
| $\mathbf{3 0 , 3 1 7}$ | 30,145 | 30,269 | 28,275 |
| $\mathbf{2 7 , 8 1 2}$ | 27,314 | 26,950 | 26,414 |
| $\mathbf{6 3 , 9 1 8}$ | 62,922 | 61,451 | 59,981 |
| $\mathbf{1 1 , 5 9 4}$ | 11,687 | 13,665 | 11,996 |
| $\mathbf{2 3 4 , 1 1 5}$ | 227,740 | 225,662 | 217,395 |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total (gross)

| $\mathbf{1 1 4 , 8 2 3}$ | 113,610 | 112,160 | 110,481 |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 5 , 4 0 9}$ | 42,330 | 45,079 | 40,463 |
| $\mathbf{2 3 , 2 9 6}$ | 23,270 | 22,993 | 23,168 |
| $\mathbf{1 3 , 3 8 5}$ | 12,946 | 12,423 | 11,630 |
| $\mathbf{5 , 1 6 2}$ | 5,363 | 5,401 | 5,329 |
| $\mathbf{3 2 , 0 3 9}$ | 30,220 | 27,606 | 26,324 |
| $\mathbf{2 3 4 , 1 1 5}$ | 227,740 | 225,662 | 217,395 |

By maturity ${ }^{1}$
Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total (gross)

| $\mathbf{9 2 , 1 4 9}$ | 86,002 | 80,940 | 74,686 |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 1 , 6 2 7}$ | 40,648 | 43,665 | 44,208 |
| $\mathbf{2 6 , 1 3 0}$ | 28,317 | 27,655 | 26,115 |
| $\mathbf{7 4 , 2 0 9}$ | 72,773 | 73,402 | 72,386 |
| $\mathbf{2 3 4 , 1 1 5}$ | $\mathbf{2 2 7 , 7 4 0}$ | 225,662 | 217,395 |

By geography ${ }^{2}$
Singapore
Malaysia
Thailand
Indonesia
Greater China
Others
Total (gross)

| $\mathbf{1 2 7 , 2 4 1}$ | 125,441 | 125,529 | 120,388 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 6 , 2 2 0}$ | 26,143 | 25,767 | 25,658 |
| $\mathbf{1 4 , 4 4 3}$ | 13,895 | 13,226 | 12,362 |
| $\mathbf{1 1 , 2 7 6}$ | 11,533 | 11,857 | 11,631 |
| $\mathbf{3 1 , 5 8 8}$ | 27,903 | 27,232 | 26,120 |
| $\mathbf{2 3 , 3 4 7}$ | 22,825 | 22,051 | 21,237 |
| $\mathbf{2 3 4 , 1 1 5}$ | 227,740 | 225,662 | 217,395 |

Gross loans grew to $\$ 234$ billion as at 30 September 2017, with a year-on-year increase of $8 \%$ and quarter-on-quarter increase of $3 \%$ that was broad-based across most territories and industries.

Singapore loans increased 6\% from a year ago and 1\% quarter-on-quarter to $\$ 127$ billion as at 30 September 2017. Regional countries contributed a strong year-on-year growth of $10 \%$.

[^3]
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## Non－Performing Assets

Loans（＂NPL＂）
Debt securities and others
Non－Performing Assets（＂NPA＂）

| Sep－17 | Jun－17 | Dec－16 | Sep－16 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{3 , 7 4 8}$ | 3,466 | 3,328 | 3,496 |
| $\mathbf{1 7 1}$ | 121 | 152 | 136 |
| $\mathbf{3 , 9 1 9}$ | 3,587 | 3,480 | 3,632 |
|  |  |  |  |
|  |  |  |  |
| $\mathbf{2 , 3 2 5}$ | 2,154 | 2,185 | 2,500 |
| $\mathbf{4 3 5}$ | 254 | 270 | 517 |
| $\mathbf{1 , 1 5 9}$ | 1,179 | 1,025 | 615 |
| $\mathbf{3 , 9 1 9}$ | 3,587 | 3,480 | 3,632 |

By security
Secured by collateral type：
Properties
Shares and debentures
Fixed deposits
Others ${ }^{1}$
Unsecured
Total

| $\mathbf{1 , 4 5 8}$ | 1,357 | 1,177 | 1,207 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8}$ | 38 | 39 | 9 |
| $\mathbf{1 2}$ | 6 | 11 | 6 |
| $\mathbf{5 6 5}$ | 434 | 613 | 804 |
| $\mathbf{2 , 0 4 3}$ | 1,835 | 1,840 | 2,026 |
| $\mathbf{1 , 8 7 6}$ | 1,752 | 1,640 | 1,606 |
| $\mathbf{3 , 9 1 9}$ | 3,587 | 3,480 | 3,632 |

## By ageing

Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

## Total allowance

Specific
General
Total

## NPL by industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions，investment and holding companies
General commerce
Professionals and private individuals
Housing loans
Others
Total

|  | $\begin{aligned} & 1,580 \\ & 2,610 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 1,427 \\ & 2,635 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1,322 \\ & 2,724 \end{aligned}$ |  | $\begin{aligned} & 1,063 \\ & 2,983 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4，190 |  | 4，062 |  | 4，046 |  | 4，046 |
| NPL | NPL ratio | NPL | NPL ratio | NPL | NPL ratio | NPL | NPL <br> ratio |
| \＄m | \％ | \＄m | \％ | \＄m | \％ | \＄m | \％ |
| 1，254 | 12.9 | 1，000 | 10.5 | 965 | 9.9 | 1，063 | 11.4 |
| 317 | 0.6 | 242 | 0.5 | 210 | 0.4 | 179 | 0.4 |
| 434 | 2.3 | 358 | 2.1 | 316 | 2.0 | 298 | 1.8 |
| 78 | 0.4 | 74 | 0.5 | 76 | 0.5 | 77 | 0.5 |
| 587 | 1.9 | 594 | 2.0 | 451 | 1.5 | 643 | 2.3 |
| 283 | 1.0 | 283 | 1.0 | 284 | 1.1 | 304 | 1.2 |
| 622 | 1.0 | 666 | 1.1 | 618 | 1.0 | 601 | 1.0 |
| 173 | 1.5 | 249 | 2.1 | 408 | 3.0 | 331 | 2.8 |
| 3，748 | 1.6 | 3，466 | 1.5 | 3，328 | 1.5 | 3，496 | 1.6 |

[^4]

As at 30 September 2017, the amount of non-performing loans (NPL) grew $7 \%$ year-on-year and $8 \%$ from the previous quarter to $\$ 3.75$ billion. However, new formation of NPL was mainly driven by a large account in the oil $\&$ gas sector, which remained under stress.

Though the NPL ratio moved up to $1.6 \%$, NPL coverage remained strong at $108 \%$, or $236 \%$ after taking collateral into account.
Note:
1 Non-performing loans by geography are classified according to where credit risks reside, largely represented by the borrower's country of incorporation/operation (for non-individuals) and residence (for individuals).

## Customer Deposits

## By product

Fixed deposits
Savings deposits
Current accounts
Others
Total

| Sep-17 | Jun-17 | Dec-16 | Sep-16 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{1 4 0 , 5 9 0}$ | 136,817 | 133,966 | 130,724 |
| $\mathbf{6 4 , 9 8 4}$ | 63,059 | 61,951 | 59,271 |
| $\mathbf{5 4 , 1 7 1}$ | 51,945 | 51,690 | 52,401 |
| $\mathbf{8 , 5 5 2}$ | 8,099 | 7,707 | 8,601 |
| $\mathbf{2 6 8 , 2 9 6}$ | 259,920 | 255,314 | 250,999 |
|  |  |  |  |
| $\mathbf{2 6 3 , 4 3 5}$ | 254,452 | 249,750 | 242,339 |
| $\mathbf{2 , 7 3 9}$ | 3,180 | 3,589 | 6,704 |
| $\mathbf{1 , 0 3 8}$ | 1,145 | 978 | 954 |
| $\mathbf{1 , 0 8 3}$ | 1,142 | 997 | 1,001 |
| $\mathbf{2 6 8 , 2 9 6}$ | 259,920 | 255,314 | 250,999 |
|  |  |  |  |
| $\mathbf{1 2 2 , 8 3 2}$ | 124,141 | 122,736 | 120,614 |
| $\mathbf{6 8 , 2 5 1}$ | 62,530 | 59,425 | 58,481 |
| $\mathbf{2 6 , 1 9 9}$ | 25,526 | 25,295 | 25,354 |
| $\mathbf{1 5 , 0 2 4}$ | 13,881 | 13,049 | 12,336 |
| $\mathbf{5 , 3 1 1}$ | 5,432 | 5,741 | 5,428 |
| $\mathbf{3 0 , 6 7 9}$ | 28,411 | 29,068 | 28,786 |
| $\mathbf{2 6 8 , 2 9 6}$ | 259,920 | 255,314 | 250,999 |

Group Loan/Deposit ratio (\%)
Singapore dollar Loan/Deposit ratio (\%)
US dollar Loan/Deposit ratio (\%)

| 85.8 | 86.1 | 86.8 | 85.0 |
| :--- | :--- | :--- | :--- |
| 91.9 | 89.9 | 89.7 | 89.7 |
| 65.3 | 66.5 | 74.6 | 68.3 |

Customer deposits increased 7\% from a year ago and 3\% from last quarter to $\$ 268$ billion as at 30 September 2017, led mainly by growth in US dollar deposits.

As at 30 September 2017, the Group's loan-to-deposit ratio and Singapore dollar loan-to-deposit ratio remained healthy at $85.8 \%$ and $91.9 \%$ respectively.

## Debts Issued

## Unsecured

Subordinated debts
Commercial papers
Fixed and floating rate notes
Others

## Secured

Covered bonds
Total
Due within 1 year
Due after 1 year
Total

| Sep-17 | Jun-17 | Dec-16 | Sep-16 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{5 , 5 2 9}$ | 6,534 | 5,926 | 5,769 |
| $\mathbf{1 3 , 7 5 0}$ | 13,721 | 14,364 | 7,688 |
| $\mathbf{2 , 2 8 0}$ | 2,294 | 3,408 | 3,479 |
| $\mathbf{1 , 8 2 9}$ | 1,830 | 1,687 | 1,690 |
|  |  |  |  |
| $\mathbf{2 , 2 6 8}$ | 2,245 | 758 | 762 |
| $\mathbf{2 5 , 6 5 5}$ | 26,625 | 26,143 | 19,388 |
| $\mathbf{1 4 , 6 3 6}$ | 14,286 | 16,172 | 10,048 |
| $\mathbf{1 1 , 0 1 9}$ | 12,338 | 9,971 | 9,340 |
| $\mathbf{2 5 , 6 5 5}$ | 26,625 | 26,143 | 19,388 |

## Shareholders＇Equity

|  | Sep－17 |  |  |  |  | Jun－17 | Dec－16 | Sep－16 |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |  |  |  |  |
| Shareholders＇equity | $\mathbf{3 5 , 1 4 7}$ | 34,652 | 32,873 | 32,418 |  |  |  |  |
| Add：Revaluation surplus | $\mathbf{4 , 5 4 6}$ | 4,528 | 4,456 | 4,369 |  |  |  |  |
| Shareholders＇equity including revaluation surplus | $\mathbf{3 9 , 6 9 3}$ | 39,181 | 37,329 | 36,786 |  |  |  |  |

Shareholders＇equity increased 8\％from a year ago and 1\％over the previous quarter to $\$ 35.1$ billion as at 30 September 2017 due to higher retained earnings and shareholders＇participation in the scrip dividend scheme．

As at 30 September 2017，revaluation surplus of $\$ 4.55$ billion relating to the Group＇s properties，was not recognised in the financial statements．

## Changes in Issued Shares of the Bank

| Number of shares |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 M 1 7}$ | 9 M 16 | $\mathbf{3 Q 1 7}$ | 3 Q 16 |
| ＇000 | O 000 | $\mathrm{'O00}$ | ＇000 |
|  |  |  |  |
| $\mathbf{1 , 6 4 6 , 9 6 6}$ | $1,614,544$ | $\mathbf{1 , 6 6 9 , 4 1 6}$ | $1,619,570$ |
| $\mathbf{2 4 , 5 6 8}$ | 32,422 | $\mathbf{2 , 1 1 8}$ | 27,396 |
| $\mathbf{1 , 6 7 1 , 5 3 4}$ | $1,646,966$ | $\mathbf{1 , 6 7 1 , 5 3 4}$ | $1,646,966$ |

## Treasury shares

Balance at beginning of period
Shares issued under share－based
compensation plans
Balance at end of period

Ordinary shares net of treasury shares

| $(11,274)$ | $(12,281)$ | $(10,430)$ | $(12,277)$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 1,975 | 482 | $\mathbf{1 , 1 3 1}$ | 478 |
| $\mathbf{( 9 , 2 9 9 )}$ | $(11,799)$ | $\mathbf{( 9 , 2 9 9 )}$ | $(11,799)$ |

## Ordinary shares

Balance at beginning of period
Shares issued under scrip dividend scheme
Balance at end of period

Ordinary shares net of treasury shares
$\mathbf{1 , 6 6 2 , 2 3 5} \quad 1,635,167 \quad \mathbf{1 , 6 6 2 , 2 3 5} \quad 1,635,167$

## Performance by Business Segment

Segmental reporting is prepared based on the Group's internal organisational structure. The Banking Group is organised into three major business segments - Group Retail, Group Wholesale Banking and Global Markets. Others segment includes non-banking activities and corporate functions.

## Group Retail ("GR")

GR segment covers personal and small enterprise customers.
Customers have access to a diverse range of products and services, including deposits, insurance, card, wealth management, investment, loan and trade financing products which are available across the Group's global branch network.

Profit before tax was $\$ 1,343$ million in 9M17, $9 \%$ higher than a year ago. Total income increased $10 \%$, supported by double digit growth in wealth management and credit card products. Net interest income grew $6 \%$ from higher loan and deposit volumes, partly offset by lower loan margin. Expenses were higher by $9 \%$ from headcount growth to support regional expansion and higher business volume.

As compared to last quarter and same quarter last year, profit before tax was higher at $\$ 452$ million, led by strong performance from wealth management products, partly offset by higher staff and revenue related expenses.

## Group Wholesale Banking ("GWB")

GWB encompasses corporate and institutional client segments which include medium and large enterprises, local corporations, multi-national corporations, financial institutions, government-linked entities, financial sponsors and property funds.

GWB provides customers with a broad range of products and services, including financing, trade services, cash management, capital markets solutions and advisory, treasury products and banknotes.

Profit before tax was $\$ 1,484$ million in 9 M17, $8 \%$ lower than a year ago due to higher allowances for credit and other losses relating to oil and gas sectors. Total income grew $1 \%$ as loan volume growth and improvement in trade/ cash management was offset by lower loan margin, on the back of price competition and widening SOR against SIBOR. Expenses increased $4 \%$ to $\$ 617$ million, primarily from continued investments in product/ technology capabilities and hiring of new talents.

Compared to the same quarter last year, profit before tax improved by $18 \%$ to $\$ 503$ million, as allowances for credit and other losses moderated to $\$ 189$ million this quarter from $\$ 258$ million in 3Q16. Operating profit improved 7\% against the previous quarter, driven by higher loan-related fees and treasury customer income. This was offset by higher allowances for credit and other losses.

## Global Markets ("GM")

GM provides a comprehensive suite of treasury products and services across multi asset classes which includes foreign exchange, interest rate, credit, commodities, equities and structured investment products to help customers manage market risks and volatility. GM also engages in market making activities and management of funding and liquidity.

Income from products and services offered to customers of Group Retail and Group Wholesale Banking are reflected in the respective client segments.

Profit before tax was $\$ 160$ million in 9M17, $28 \%$ lower than a year ago. Total income declined $16 \%$ mainly due to lower trading income and unfavourable foreign exchange movements. Total operating expenses were lower by $5 \%$ from a year ago.

As compared to the same quarter last year, profit before tax declined due to lower trading income. However, against the previous quarter, profit before tax declined from $\$ 66$ million to $\$ 28$ million due to lower net interest income and trading income.

## Others

Others segment includes corporate support functions and decisions not attributable to business segments mentioned above and other activities, which comprises property, insurance and investment management.

Others segment recorded net profit before tax of $\$ 133$ million in 9M17 as compared to a loss before tax of \$206 million a year ago, led by higher income from central treasury activities, fund management, improvement in share of associates' profits and write-back of general allowances.

Profit before tax was higher at $\$ 90$ million this quarter as compared to net loss of $\$ 17$ million last quarter, attributable to higher income from central treasury activities and the release of general allowances. As compared to the same quarter last year, profit before tax rose from $\$ 28$ million to $\$ 90$ million lifted by higher income from central treasury activities.

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| Selected income statement items | GR | GWB | GM | Others | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m |
| 9M17 |  |  |  |  |  |
| Net interest income | 1,908 | 1,842 | 176 | 141 | 4,067 |
| Non-interest income | 1,057 | 803 | 196 | 421 | 2,477 |
| Operating income | 2,965 | 2,645 | 371 | 563 | 6,544 |
| Operating expenses | $(1,462)$ | (617) | (212) | (635) | $(2,925)$ |
| Allowance for credit and other losses | (160) | (546) | - | 119 | (587) |
| Share of profit of associates and joint ventures | - | 2 | - | 86 | 88 |
| Profit before tax | 1,343 | 1,484 | 160 | 133 | 3,120 |
| Tax |  |  |  |  | (574) |
| Profit for the financial period |  |  |  |  | 2,546 |
| Other information: |  |  |  |  |  |
| Capital expenditure | 33 | 19 | 7 | 195 | 253 |
| Depreciation of assets | 17 | 9 | 5 | 158 | 188 |
| 9M16 |  |  |  |  |  |
| Net interest income | 1,808 | 1,825 | 107 | (25) | 3,715 |
| Non-interest income | 888 | 804 | 333 | 293 | 2,318 |
| Operating income | 2,696 | 2,629 | 440 | 268 | 6,033 |
| Operating expenses | $(1,338)$ | (593) | (222) | (586) | $(2,739)$ |
| Allowance for credit and other losses | (128) | (427) | 4 | 88 | (463) |
| Share of profit of associates and joint ventures | - | 2 | - | 25 | 27 |
| Profit before tax | 1,230 | 1,612 | 221 | (206) | 2,857 |
| Tax |  |  |  |  | (492) |
| Profit for the financial period |  |  |  |  | 2,366 |
| Other information: |  |  |  |  |  |
| Capital expenditure | 20 | 18 | 9 | 209 | 256 |
| Depreciation of assets | 13 | 7 | 4 | 140 | 163 |

[^5]
## 冊 UOB

## Performance by Business Segment ${ }^{1}$ (cont'd)

Selected income statement items

| GR | GWB | GM | Others | Total |
| ---: | ---: | ---: | ---: | ---: |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |

3Q17

| Net interest income | 645 | 625 | 48 | 89 | 1,408 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest income | 371 | 274 | 50 | 135 | 830 |
| Operating income | 1,016 | 899 | 99 | 225 | 2,238 |
| Operating expenses | (505) | (207) | (71) | (190) | (973) |
| Allowance for credit and other losses | (59) | (189) | - | 27 | (221) |
| Share of profit of associates and joint ventures | - | 1 | - | 28 | 29 |
| Profit before tax | 452 | 503 | 28 | 90 | 1,073 |
| Tax |  |  |  |  | (187) |
| Profit for the financial period |  |  |  |  | 886 |
| Other information: |  |  |  |  |  |
| Capital expenditure | 12 | 6 | 2 | 66 | 86 |
| Depreciation of assets | 6 | 3 | 2 | 53 | 63 |


| 2Q17 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 637 | 610 | 76 | 33 | 1,356 |
| Non-interest income | 354 | 246 | 66 | 162 | 828 |
| Operating income | 991 | 855 | 142 | 195 | 2,183 |
| Operating expenses | (489) | (206) | (76) | (224) | (995) |
| Allowance for credit and other losses | (57) | (111) | - | (12) | (180) |
| Share of profit of associates and joint ventures | - | 1 | - | 23 | 24 |
| Profit before tax | 445 | 539 | 66 | (17) | 1,033 |
| Tax |  |  |  |  | (184) |
| Profit for the financial period |  |  |  |  | 849 |
| Other information: |  |  |  |  |  |
| Capital expenditure | 12 | 7 | 2 | 65 | 86 |
| Depreciation of assets | 6 | 3 | 2 | 48 | 59 |

## 3Q16

Net interest income
Non-interest income
Operating income
Operating expenses

| 615 | 602 | 41 | $(28)$ | 1,230 |
| :---: | :---: | :---: | :---: | :---: |
| 313 | 281 | 100 | 116 | 810 |
| 928 | 883 | 141 | 88 | 2,040 |
| $(453)$ | $(198)$ | $(71)$ | $(197)$ | $(918)$ |
| $(43)$ | $(258)$ | 4 | 113 | $(185)$ |
| - | 1 | - | 24 | 25 |
| 432 | 428 | 73 | 28 | 962 |
|  |  |  |  | $(169)$ |

Other information:

| Capital expenditure | 9 | 7 | 2 | 59 | 77 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Depreciation of assets | 4 | 2 | 1 | 47 | 55 |

[^6]| Selected balance sheet items | GR | GWB | GM | Others | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m |
| At 30 September 2017 |  |  |  |  |  |
| Segment assets | 101,596 | 159,219 | 57,848 | 30,159 | 348,822 |
| Intangible assets | 1,317 | 2,087 | 660 | 81 | 4,144 |
| Investment in associates and joint ventures | - | 102 | - | 1,075 | 1,177 |
| Total assets | 102,912 | 161,409 | 58,508 | 31,314 | 354,143 |
| Segment liabilities | 132,314 | 141,300 | 36,413 | 8,786 | 318,814 |
| Other information: |  |  |  |  |  |
| Gross customer loans | 101,377 | 132,605 | 100 | 33 | 234,115 |
| Non-performing assets | 1,089 | 2,814 | 16 | - | 3,919 |
| At 30 June 2017 |  |  |  |  |  |
| Segment assets | 100,017 | 152,691 | 56,863 | 29,543 | 339,114 |
| Intangible assets | 1,318 | 2,088 | 660 | 81 | 4,147 |
| Investment in associates and joint ventures | - | 93 | - | 1,061 | 1,154 |
| Total assets | 101,334 | 154,872 | 57,523 | 30,684 | 344,414 |
| Segment liabilities | 130,601 | 135,271 | 30,316 | 13,396 | 309,584 |
| Other information: |  |  |  |  |  |
| Gross customer loans | 99,841 | 127,742 | 157 | (0) | 227,740 |
| Non-performing assets | 1,132 | 2,439 | 16 | - | 3,587 |
| At 30 September 2016 |  |  |  |  |  |
| Segment assets | 95,629 | 142,301 | 44,779 | 39,878 | 322,586 |
| Intangible assets | 1,318 | 2,088 | 660 | 81 | 4,147 |
| Investment in associates and joint ventures | - | 43 | - | 1,050 | 1,094 |
| Total assets | 96,947 | 144,432 | 45,439 | 41,009 | 327,826 |
| Segment liabilities | 123,880 | 127,042 | 27,254 | 17,067 | 295,243 |
| Other information: |  |  |  |  |  |
| Gross customer loans | 95,398 | 121,822 | 167 | 8 | 217,395 |
| Non-performing assets | 1,055 | 2,556 | 16 | 5 | 3,632 |

[^7]Performance by Geographical Segment ${ }^{1}$

## Total operating income

Singapore
Malaysia
Thailand
Indonesia
Greater China
Others
Total

| $\mathbf{9 M 1 7}$ | 9 M 16 | $\mathbf{3 Q 1 7}$ | 3Q16 | $\mathbf{2 Q 1 7}$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |  |  |
| $\mathbf{3 , 7 6 9}$ | 3,472 | $\mathbf{1 , 2 9 3}$ | 1,149 | 1,272 |
| $\mathbf{7 4 5}$ | 742 | $\mathbf{2 4 9}$ | 250 | 248 |
| $\mathbf{6 8 3}$ | 610 | $\mathbf{2 4 2}$ | 214 | 231 |
| $\mathbf{3 5 3}$ | 353 | $\mathbf{1 1 5}$ | 120 | 121 |
| $\mathbf{5 6 0}$ | 475 | $\mathbf{1 9 0}$ | 170 | 173 |
| $\mathbf{4 3 5}$ | 382 | $\mathbf{1 5 0}$ | 137 | 138 |
| $\mathbf{6 , 5 4 4}$ | 6,033 | $\mathbf{2 , 2 3 8}$ | 2,040 | 2,183 |

## Profit before tax

Singapore

| $\mathbf{1 , 8 1 6}$ | 1,783 | $\mathbf{6 6 8}$ | 563 | 597 |
| ---: | ---: | :---: | ---: | ---: |
| $\mathbf{4 5 2}$ | 412 | $\mathbf{1 4 4}$ | 150 | 154 |
| $\mathbf{1 6 0}$ | 145 | $\mathbf{6 3}$ | 49 | 57 |
| $\mathbf{3 2}$ | 67 | $\mathbf{( 1 2 )}$ | 28 | 21 |
| $\mathbf{3 1 6}$ | 209 | $\mathbf{1 0 2}$ | 76 | 98 |
| $\mathbf{3 4 3}$ | 242 | $\mathbf{1 0 7}$ | 96 | 107 |
| $\mathbf{3 , 1 2 0}$ | 2,857 | $\mathbf{1 , 0 7 3}$ | $\mathbf{9 6 2}$ | 1,033 |

Total operating income for 9M17 rose 8\% year-on-year to $\$ 6.54$ billion led by growth in Singapore, Thailand and Greater China. Total operating income for 3 Q 17 was $3 \%$ higher than the previous quarter.

Profit before tax for 9 M 17 grew $9 \%$ year-on-year to $\$ 3.12$ billion mainly due to higher contribution from overseas banking operations and associated companies. Profit before tax for 3Q17 increased 4\% quarter-on-quarter and $12 \%$ from a year ago largely from Singapore, Thailand and Greater China.

|  | Sep-17 | Jun-17 | Dec-16 | Sep-16 |
| :--- | ---: | ---: | ---: | ---: |
| Total assets | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{l}$ |
| Singapore |  |  |  |  |
| Malaysia | $\mathbf{2 1 5 , 4 2 4}$ | 211,025 | 210,937 | 204,339 |
| Thailand | $\mathbf{3 5 , 3 9 8}$ | 35,335 | 33,845 | 33,247 |
| Indonesia | $\mathbf{2 1 , 0 9 7}$ | 18,595 | 18,031 | 16,305 |
| Greater China | $\mathbf{9 , 4 5 9}$ | 9,546 | 9,840 | 8,750 |
| Others | $\mathbf{4 4 , 3 7 7}$ | 39,816 | 40,233 | 38,512 |
|  | $\mathbf{2 4 , 2 4 4}$ | 25,950 | 22,991 | 22,525 |
| Intangible assets | $\mathbf{3 4 9 , 9 9 9}$ | 340,268 | 335,877 | 323,680 |
| Total | $\mathbf{4 , 1 4 4}$ | 4,147 | $\mathbf{4 , 1 5 1}$ | $\mathbf{4 , 1 4 7}$ |

[^8]Capital Adequacy and Leverage Ratios ${ }^{1,2,3}$

|  | Sep-17 | Jun-17 | Dec-16 | Sep-16 |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Share capital | 4,783 | 4,711 | 4,257 | 4,246 |
| Disclosed reserves/others | 28,114 | 27,696 | 26,384 | 25,942 |
| Regulatory adjustments | $(3,505)$ | $(3,586)$ | $(2,685)$ | $(2,749)$ |
| Common Equity Tier 1 Capital ("CET1") | 29,392 | 28,821 | 27,956 | 27,439 |
| Perpetual capital securities/others | 2,096 | 2,096 | 2,096 | 2,096 |
| Regulatory adjustments | (872) | (891) | $(1,772)$ | $(1,767)$ |
| Additional Tier 1 Capital ("AT1") | 1,224 | 1,205 | 324 | 330 |
| Tier 1 Capital | 30,616 | 30,026 | 28,280 | 27,768 |
| Subordinated notes | 4,908 | 6,158 | 5,546 | 5,391 |
| Provisions/others | 1,116 | 1,113 | 1,122 | 1,055 |
| Regulatory adjustments | (4) | (5) | (22) | (70) |
| Tier 2 Capital | 6,020 | 7,266 | 6,646 | 6,376 |
| Eligible Total Capital | 36,636 | 37,292 | 34,926 | 34,145 |
| Risk-Weighted Assets ("RWA") | 206,169 | 209,276 | 215,559 | 205,138 |
| Capital Adequacy Ratios ("CAR") |  |  |  |  |
| CET1 | 14.3\% | 13.8\% | 13.0\% | 13.4\% |
| Tier 1 | 14.8\% | 14.3\% | 13.1\% | 13.5\% |
| Total | 17.8\% | 17.8\% | 16.2\% | 16.6\% |
| Fully-loaded CET1 (based on final rules effective 1 Jan 2018) | 13.8\% | 13.3\% | 12.1\% | 12.4\% |
| Leverage Exposure | 396,451 | 385,816 | 380,238 | 367,848 |
| Leverage Ratio | 7.7\% | 7.8\% | 7.4\% | 7.5\% |

The Group's CET1, Tier 1 and Total CAR as at 30 September 2017 were well above the regulatory minimum requirements.

Compared to a year ago, total capital was higher, mainly from retained earnings and issuance of shares pursuant to the scrip dividend scheme.

Total capital was slightly lower quarter-on-quarter, primarily due to redemption of old-style Tier-2 subordinated notes, partly offset by earnings for the quarter. The lower RWA was mainly attributed to a change in the computation of foreign exchange risk, partly offset by asset growth.

As at 30 September 2017, the Group's leverage ratio remained stable at 7.7\%.

[^9]
## Consolidated Income Statement (Unaudited)

Interest income
Less: Interest expense
Net interest income
Fee and commission income
Dividend income
Rental income
Net trading income
Net gain/(loss) from investment securities
Other income
Non-interest income
Total operating income
Less: Staff costs
Other operating expenses
Total operating expenses
Operating profit before allowance

Less: Allowance for credit and other losses

Operating profit after allowance

Share of profit of associates and joint ventures

## Profit before tax

Less: Tax
Profit for the financial period
Attributable to:
Equity holders of the Bank
Non-controlling interests

| $\mathbf{9 M 1 7}$ | 9 M 16 | $+/(-)$ | $\mathbf{3 Q 1 7}$ | 3 Q 16 |  | $+/(-)$ | 2 Q 17 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $+/(-)$ |
| $\mathbf{6 , 6 9 0}$ | 6,183 | 8 | $\mathbf{2 , 3 2 1}$ | 2,039 | 14 | 2,225 | 4 |
| $\mathbf{2 , 6 2 3}$ | 2,468 | 6 | $\mathbf{9 1 2}$ | 809 | 13 | 870 | 5 |
| $\mathbf{4 , 0 6 7}$ | 3,715 | 9 | $\mathbf{1 , 4 0 8}$ | 1,230 | 15 | 1,356 | 4 |
| $\mathbf{1 , 5 7 7}$ | 1,400 | 13 | $\mathbf{5 5 1}$ | 492 | 12 | 517 | 7 |
| $\mathbf{2 2}$ | 29 | $(26)$ | $\mathbf{3}$ | 4 | $(14)$ | 18 | $(81)$ |
| $\mathbf{9 0}$ | 88 | 2 | $\mathbf{2 9}$ | 30 | $(2)$ | 30 | $(2)$ |
| $\mathbf{5 8 9}$ | 608 | $(3)$ | $\mathbf{1 6 4}$ | 227 | $(28)$ | 164 | $(0)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 1 5}$ | 100 | 15 | $\mathbf{5 7}$ | 24 | $>100$ | 76 | $(25)$ |
| $\mathbf{8 5}$ | 93 | $(8)$ | $\mathbf{2 6}$ | 33 | $(23)$ | 23 | 14 |
| $\mathbf{2 , 4 7 7}$ | 2,318 | 7 | $\mathbf{8 3 0}$ | 810 | 2 | 828 | 0 |
| $\mathbf{6 , 5 4 4}$ | 6,033 | 8 | $\mathbf{2 , 2 3 8}$ | 2,040 | 10 | 2,183 | 3 |
| $\mathbf{1 , 6 1 6}$ | 1,536 | 5 | $\mathbf{5 4 3}$ | 510 | 7 | 547 | $(1)$ |
| $\mathbf{1 , 3 0 9}$ | 1,203 | 9 | $\mathbf{4 3 0}$ | 409 | 5 | 448 | $(4)$ |
| $\mathbf{2 , 9 2 5}$ | 2,739 | 7 | $\mathbf{9 7 3}$ | 918 | 6 | 995 | $(2)$ |


| $\mathbf{3 , 6 1 9}$ | 3,293 | 10 | $\mathbf{1 , 2 6 5}$ | 1,122 | 13 | 1,189 | 6 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 587 | 463 | 27 | $\mathbf{2 2 1}$ | 185 | 19 | 180 | 23 |


| $\mathbf{3 , 0 3 2}$ | 2,830 | 7 | $\mathbf{1 , 0 4 4}$ | 937 | 11 | 1,009 | 4 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |
| $\mathbf{8 8}$ | 27 | $>100$ | $\mathbf{2 9}$ | 25 | 15 | 24 | 20 |
| $\mathbf{3 , 1 2 0}$ | 2,857 | 9 | $\mathbf{1 , 0 7 3}$ | 962 | 12 | 1,033 | 4 |
| $\mathbf{5 7 4}$ | 492 | 17 | $\mathbf{1 8 7}$ | 169 | 11 | 184 | 2 |
| $\mathbf{2 , 5 4 6}$ | 2,366 | 8 | $\mathbf{8 8 6}$ | 793 | 12 | 849 | 4 |


| $\mathbf{2 , 5 3 5}$ | 2,357 | 8 | $\mathbf{8 8 3}$ | 791 | 12 | 845 | 5 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 1}$ | 8 | 26 | $\mathbf{3}$ | 3 | 18 | 4 | $(30)$ |
| $\mathbf{2 , 5 4 6}$ | 2,366 | 8 | $\mathbf{8 8 6}$ | 793 | 12 | 849 | 4 |

## Consolidated Statement of Comprehensive Income (Unaudited)

## Profit for the financial period

Other comprehensive income ${ }^{1}$
Currency translation adjustments
Change in available-for-sale/other reserves
Change in fair value
Transfer to income statement
on disposal/impairment
Tax relating to available-for-sale
Change in shares of other comprehensive income of associates and joint ventures
Remeasurement of defined benefit obligation
Other comprehensive income for the financial period, net of tax

Total comprehensive income for the financial period, net of tax

Attributable to:
Equity holders of the Bank
Non-controlling interests

| $\mathbf{9 M 1 7}$ | 9 M 16 | $+/(-)$ | 3 Q 17 | 3 Q 16 | $+/(-)$ | 2 Q 17 | $+/(-)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
| $\mathbf{2 , 5 4 6}$ | 2,366 | 8 | $\mathbf{8 8 6}$ | 793 | 12 | 849 | 4 |
|  |  |  |  |  |  |  |  |
| $(132)$ | 24 | $(>100)$ | $(13)$ | 68 | $(>100)$ | 12 | $(>100)$ |
| $\mathbf{6 8 2}$ | 158 | $>100$ | $\mathbf{2 2 1}$ | 466 | $(53)$ | 282 | $(22)$ |
| $(63)$ | $(141)$ | 55 | $(37)$ | $(21)$ | $(72)$ | $(59)$ | 38 |
| $(39)$ | $(5)$ | $(>100)$ | $(13)$ | $(27)$ | 50 | $(15)$ | 12 |
| $(0)$ | $(18)$ | 99 | $(3)$ | 2 | $(>100)$ | 1 | $(>100)$ |
| $(0)$ | $(4)$ | 99 | - | - | - | $(0)$ | NM |
| $\mathbf{4 4 7}$ | 14 | $>100$ | 154 | 489 | $(68)$ | 221 | $(30)$ |


| $\mathbf{2 , 9 9 3}$ | 2,379 | 26 | $\mathbf{1 , 0 4 0}$ | 1,282 | (19) | 1,069 | (3) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 , 9 7 4}$ | 2,366 | 26 | $\mathbf{1 , 0 3 6}$ | 1,276 | $(19)$ | 1,062 | $(2)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 8}$ | 14 | 34 | $\mathbf{4}$ | 6 | $(30)$ | 7 | $(38)$ |
| $\mathbf{2 , 9 9 3}$ | 2,379 | 26 | $\mathbf{1 , 0 4 0}$ | 1,282 | $(19)$ | 1,069 | $(3)$ |

[^10]
## Consolidated Balance Sheet (Unaudited)

## Equity

Share capital and other capital
Retained earnings
Other reserves
Equity attributable to equity holders of the Bank Non-controlling interests
Total

Liabilities
Deposits and balances of banks
Deposits and balances of customers
Bills and drafts payable
Other liabilities
Debts issued
Total

Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Investment securities
Other assets
Investment in associates and joint ventures
Investment properties
Fixed assets
Intangible assets
Total

## Off-balance sheet items

Contingent liabilities
Financial derivatives
Commitments

## Net asset value per ordinary share (\$)

| $\mathbf{3 0 , 8 0 9}$ | 27,387 | 24,322 | 26,593 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 , 9 5 6}$ | 3,527 | 6,877 | 6,455 |
| $\mathbf{1 0 , 2 0 5}$ | 10,290 | 10,638 | 11,619 |
| $\mathbf{1 , 5 9 3}$ | 1,741 | 3,127 | 3,529 |
| $\mathbf{4 6 , 9 7 3}$ | 48,032 | 40,033 | 33,969 |
| $\mathbf{2 3 0 , 0 6 8}$ | 223,792 | 221,734 | 213,465 |
| $\mathbf{1 2 , 1 4 3}$ | 11,448 | 11,640 | 12,311 |
| $\mathbf{1 0 , 0 4 3}$ | 9,884 | 13,407 | 11,741 |
| $\mathbf{1 , 1 7 7}$ | 1,154 | 1,109 | 1,094 |
| $\mathbf{1 , 0 7 9}$ | 1,051 | 1,105 | 1,088 |
| $\mathbf{1 , 9 5 4}$ | 1,962 | 1,885 | 1,817 |
| $\mathbf{4 , 1 4 4}$ | 4,147 | 4,151 | 4,147 |
| $\mathbf{3 5 4 , 1 4 3}$ | 344,414 | 340,028 | 327,826 |


| Sep-17 | Jun-17 | Dec-16 | Sep-16 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{6 , 8 7 8}$ | 6,805 | 6,351 | 6,341 |
| $\mathbf{1 8 , 8 7 9}$ | 18,367 | 17,334 | 16,628 |
| $\mathbf{9 , 3 9 0}$ | 9,480 | 9,189 | 9,449 |
| $\mathbf{3 5 , 1 4 7}$ | 34,652 | 32,873 | 32,418 |
| $\mathbf{1 8 2}$ | 178 | 169 | 166 |
| $\mathbf{3 5 , 3 2 9}$ | 34,830 | 33,042 | 32,583 |
|  |  |  |  |
|  |  |  |  |
| $\mathbf{1 3 , 0 2 4}$ | 11,660 | 11,855 | 13,278 |
| $\mathbf{2 6 8 , 2 9 6}$ | 259,920 | 255,314 | 250,999 |
| $\mathbf{8 3 6}$ | 796 | 522 | 612 |
| $\mathbf{1 1 , 0 0 3}$ | 10,583 | 13,152 | 10,967 |
| $\mathbf{2 5 , 6 5 5}$ | 26,625 | 26,143 | 19,388 |
| $\mathbf{3 1 8 , 8 1 4}$ | 309,584 | 306,986 | 295,243 |
| $\mathbf{3 5 4 , 1 4 3}$ | 344,414 | 340,028 | 327,826 |


| $\mathbf{2 5 , 7 7 4}$ | 23,130 | 24,617 | 21,257 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 8 2 , 7 0 7}$ | 910,246 | 814,650 | 731,647 |
| $\mathbf{1 3 5 , 3 4 1}$ | 137,264 | 136,348 | 136,374 |


| 19.88 | 19.63 | 18.82 | 18.54 |
| :--- | :--- | :--- | :--- |

[^11]
## Consolidated Statement of Changes in Equity（Unaudited）

|  | Attributable to equity holders of the Bank |  |  |  | Non－ controlling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital and other capital | Retained earnings | Other reserves | Total |  |  |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 January 2017 | 6，351 | 17，334 | 9，189 | 32，873 | 169 | 33，042 |
| Profit for the financial period | － | 2，535 | － | 2，535 | 11 | 2，546 |
| Other comprehensive income for the financial period | － | （0） | 439 | 439 | 8 | 447 |
| Total comprehensive income for the financial period | － | 2，535 | 439 | 2，974 | 18 | 2，993 |
| Transfers | － | 232 | （232） | － | － | － |
| Change in non－controlling interests | － | － | － | － | 1 | 1 |
| Dividends | － | $(1,222)$ | － | $(1,222)$ | （5） | $(1,227)$ |
| Shares issued under scrip dividend scheme | 488 | － | － | 488 | － | 488 |
| Share－based compensation | － | － | 33 | 33 | － | 33 |
| Shares issued under share－based compensation plans | 39 | － | （39） | － | － | － |
| Balance at 30 September 2017 | 6，878 | 18，879 | 9，390 | 35，147 | 182 | 35，329 |


| Balance at 1 January 2016 | 5，881 | 15，463 | 9，424 | 30，768 | 155 | 30，924 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | － | 2，357 | － | 2，357 | 8 | 2，366 |
| Other comprehensive income for the financial period | － | （4） | 12 | 8 | 5 | 14 |
| Total comprehensive income for the financial period | － | 2，354 | 12 | 2，366 | 14 | 2，379 |
| Transfers | － | 10 | （10） | － | － | － |
| Change in non－controlling interests | － | － | － | － | 2 | 2 |
| Dividends | － | $(1,199)$ | － | $(1,199)$ | （5） | $(1,205)$ |
| Shares issued under scrip dividend scheme | 533 | － | － | 533 | － | 533 |
| Share－based compensation | － | － | 33 | 33 | － | 33 |
| Shares issued under share－based compensation plans | 9 | － | （9） | － | － | － |
| Perpetual capital securities issued | 748 | － | － | 748 | － | 748 |
| Redemption of preference shares | （832） | － | － | （832） | － | （832） |
| Balance at 30 September 2016 | 6，341 | 16，628 | 9，449 | 32，418 | 166 | 32，583 |

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## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital and other capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 July 2017 | 6,805 | 18,367 | 9,480 | 34,652 | 178 | 34,830 |
| Profit for the financial period | - | 883 | - | 883 | 3 | 886 |
| Other comprehensive income for the financial period | - | - | 153 | 153 | 1 | 154 |
| Total comprehensive income for the financial period | - | 883 | 153 | 1,036 | 4 | 1,040 |
| Transfers | - | 230 | (230) | - | - | - |
| Change in non-controlling interests | - | - | - | - | 1 | 1 |
| Dividends | - | (601) | - | (601) | (1) | (602) |
| Shares issued under scrip dividend scheme | 51 | - | - | 51 | - | 51 |
| Share-based compensation | - | - | 9 | 9 | - | 9 |
| Shares issued under share-based compensation plans | 22 | - | (22) | - | - | - |
| Balance at 30 September 2017 | 6,878 | 18,879 | 9,390 | 35,147 | 182 | 35,329 |
| Balance at 1 July 2016 | 5,898 | 16,412 | 8,969 | 31,279 | 160 | 31,439 |
| Profit for the financial period | - | 791 | - | 791 | 3 | 793 |
| Other comprehensive income for the financial period | - | 7 | 478 | 485 | 4 | 489 |
| Total comprehensive income for the financial period | - | 798 | 478 | 1,276 | 6 | 1,282 |
| Transfers | - | 2 | (2) | - | - | - |
| Change in non-controlling interests | - | - | - | - | 1 | 1 |
| Dividends | - | (583) | - | (583) | (1) | (585) |
| Shares issued under scrip dividend scheme | 434 | - | - | 434 | - | 434 |
| Share-based compensation | - | - | 13 | 13 | - | 13 |
| Shares issued under share-based compensation plans | 9 | - | (9) | - | - | - |
| Balance at 30 September 2016 | 6,341 | 16,628 | 9,449 | 32,418 | 166 | 32,583 |

Appendix 5
Consolidated Cash Flow Statement (Unaudited)

Cash flows from operating activities
Profit for the financial period
Adjustments for:
Allowance for credit and other losses
Share of profit of associates and joint ventures
Tax
Depreciation of assets
Net gain on disposal of assets
Share-based compensation
Operating profit before working capital changes
Change in working capital:
Deposits and balances of banks
Deposits and balances of customers
Bills and drafts payable
Other liabilities
Restricted balances with central banks
Government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Investment securities
Other assets
Cash generated from/(used in) operations
Income tax paid
Net cash provided by/(used in) operating activities

## Cash flows from investing activities

Capital injection into associates and joint ventures
Acquisition of associates and joint ventures
Distribution from associates and joint ventures
Acquisition of properties and other fixed assets
Proceeds from disposal of properties and other fixed assets
Net cash used in investing activities

| $\mathbf{9 M 1 7}$ | 9 M 16 | $\mathbf{3 Q 1 7}$ | 3 Q 16 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 , 5 4 6}$ | 2,366 | $\mathbf{8 8 6}$ | 793 |
|  |  |  |  |
| $\mathbf{5 8 7}$ | 463 | $\mathbf{2 2 1}$ | 185 |
| $\mathbf{( 8 8 )}$ | $(27)$ | $\mathbf{( 2 9 )}$ | $(25)$ |
| $\mathbf{5 7 4}$ | 492 | $\mathbf{1 8 7}$ | 169 |
| $\mathbf{1 8 8}$ | 163 | $\mathbf{6 3}$ | 55 |
| $\mathbf{( 1 7 5 )}$ | $(208)$ | $\mathbf{( 6 7 )}$ | $(79)$ |
| $\mathbf{3 3}$ | 32 | $\mathbf{1 0}$ | 12 |
| $\mathbf{3 , 6 6 5}$ | 3,280 | $\mathbf{1 , 2 7 1}$ | 1,110 |
|  |  |  |  |
| $\mathbf{1 , 1 6 8}$ | 1,291 | $\mathbf{1 , 3 6 3}$ | 2,980 |
| $\mathbf{1 2 , 9 8 2}$ | 10,474 | $\mathbf{8 , 3 7 6}$ | 2,846 |
| $\mathbf{3 1 4}$ | 178 | $\mathbf{4 0}$ | 48 |
| $\mathbf{( 2 , 1 3 9 )}$ | $(568)$ | $\mathbf{4 0 3}$ | $(1,324)$ |
| $\mathbf{( 6 6 )}$ | $(681)$ | $\mathbf{( 8 6 )}$ | $(289)$ |
| $\mathbf{3 , 3 4 4}$ | 1,501 | $\mathbf{( 3 3 9 )}$ | 90 |
| $\mathbf{1 , 5 9 5}$ | $(2,180)$ | $\mathbf{1 6 1}$ | $(598)$ |
| $\mathbf{( 6 , 9 4 0 )}$ | $(5,322)$ | $\mathbf{1 , 0 5 9}$ | $(830)$ |
| $\mathbf{( 8 , 8 9 0 )}$ | $(10,367)$ | $\mathbf{( 6 , 4 6 4 )}$ | $(5,197)$ |
| $\mathbf{2 3 2}$ | $(1,617)$ | $\mathbf{( 4 6 2 )}$ | $(1,282)$ |
| $\mathbf{3 , 2 8 9}$ | 258 | $\mathbf{( 1 3 4 )}$ | 2,151 |
| $\mathbf{8 , 5 5 4}$ | $(3,753)$ | $\mathbf{5 , 1 8 9}$ | $(295)$ |
| $\mathbf{( 5 5 9 )}$ | $(487)$ | $\mathbf{( 2 3 4 )}$ | $(211)$ |
| $\mathbf{7 , 9 9 6}$ | $(4,240)$ | $\mathbf{4 , 9 5 5}$ | $(506)$ |
|  |  |  |  |

## Cash flows from financing activities

Perpetual capital securities issued
Redemption of preference shares
Issuance of debts issued
Redemption of debts issued
Change in non-controlling interests
Dividends paid on ordinary shares
Dividends paid on preference shares
Distribution for perpetual capital securities
Dividends paid to non-controlling interests
Net cash (used in)/provided by financing activities
Currency translation adjustments
Net increase/(decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period

| $\mathbf{( 2 7 )}$ | $(2)$ | $\mathbf{( 1 2 )}$ | $(0)$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 0 )}$ | $(44)$ | - | - |
| $\mathbf{2 7}$ | 48 | $\mathbf{8}$ | 10 |
| $\mathbf{( 2 5 3 )}$ | $(256)$ | $\mathbf{( 8 6 )}$ | $(78)$ |
| $\mathbf{1 2}$ | 20 | $\mathbf{2}$ | 18 |
| $\mathbf{( 2 4 1 )}$ | $(235)$ | $\mathbf{( 8 9 )}$ | $(49)$ |
|  |  |  |  |
| - | 748 | - | - |
| - | $(689)$ | - | - |
| $\mathbf{3 4 , 8 1 2}$ | 20,828 | $\mathbf{1 1 , 8 8 1}$ | 7,716 |
| $\mathbf{( 3 4 , 9 8 3 )}$ | $(21,600)$ | $\mathbf{( 1 2 , 7 7 1 )}$ | $(6,628)$ |
| $\mathbf{1}$ | 2 | $\mathbf{1}$ | 1 |
| $\mathbf{( 6 6 5 )}$ | $(912)$ | $\mathbf{( 5 3 0 )}$ | $(129)$ |
| - | $(20)$ | - | - |
| $\mathbf{( 6 8 )}$ | $(54)$ | $\mathbf{( 2 1 )}$ | $(21)$ |
| $\mathbf{( 5 )}$ | $(5)$ | $\mathbf{( 1 )}$ | $(1)$ |
| $\mathbf{( 9 0 9 )}$ | $(1,701)$ | $\mathbf{( 1 , 4 4 1 )}$ | 937 |
| $\mathbf{( 4 2 4 )}$ | $(218)$ | $\mathbf{( 8 9 )}$ | $(522)$ |
| $\mathbf{6 , 4 2 1}$ | $(6,394)$ | $\mathbf{3 , 3 3 6}$ | $(141)$ |
| $\mathbf{1 8 , 4 0 1}$ | 27,228 | $\mathbf{2 1 , 4 8 6}$ | 20,974 |
| $\mathbf{2 4 , 8 2 2}$ | 20,834 | $\mathbf{2 4 , 8 2 2}$ | 20,834 |

Appendix 6

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital and other capital
Retained earnings
Other reserves
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of customers
Deposits and balances of subsidiaries
Bills and drafts payable
Other liabilities
Debts issued
Total

Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates and joint ventures
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

Off-balance sheet items
Contingent liabilities
Financial derivatives
Commitments

Net asset value per ordinary share (\$)

| Sep-17 | Jun-17 | Dec-16 $^{1}$ | Sep-16 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{6 , 8 7 8}$ | 6,805 | 6,351 | 6,341 |
| $\mathbf{1 3 , 9 5 4}$ | 13,849 | 13,031 | 12,553 |
| $\mathbf{1 0 , 0 9 4}$ | 9,970 | 9,625 | 9,936 |
| $\mathbf{3 0 , 9 2 7}$ | 30,624 | 29,007 | $\mathbf{2 8 , 8 3 0}$ |


| $\mathbf{1 1 , 8 7 9}$ | 10,524 | 10,618 | 12,002 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 0 9 , 8 3 4}$ | 202,584 | 199,665 | 197,522 |
| $\mathbf{8 , 7 3 3}$ | 9,420 | 7,239 | 7,098 |
| 597 | 578 | 324 | 385 |
| $\mathbf{7 , 2 4 7}$ | 7,295 | 8,995 | 7,595 |
| $\mathbf{2 4 , 3 9 1}$ | 25,602 | 25,015 | 18,386 |
| $\mathbf{2 6 2 , 6 8 1}$ | 256,004 | 251,856 | 242,989 |
|  |  |  |  |
| $\mathbf{2 9 3 , 6 0 8}$ | $\mathbf{2 8 6}, 628$ | $\mathbf{2 8 0 , 8 6 3}$ | $\mathbf{2 7 1 , 8 1 9}$ |


| $\mathbf{2 3 , 3 6 2}$ | 21,406 | 16,573 | 19,235 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 , 9 5 6}$ | 3,527 | 6,877 | 6,455 |
| $\mathbf{4 , 0 8 5}$ | 4,202 | 5,257 | 6,669 |
| $\mathbf{1 , 3 7 5}$ | 1,539 | 2,977 | 3,388 |
| $\mathbf{3 7 , 8 7 2}$ | 39,020 | 33,731 | 28,371 |
| $\mathbf{1 7 9 , 2 5 0}$ | 173,632 | 172,656 | 166,114 |
| $\mathbf{1 3 , 4 6 1}$ | 13,293 | 9,440 | 8,712 |
| $\mathbf{1 1 , 4 0 5}$ | 10,775 | 10,992 | 11,595 |
| $\mathbf{7 , 0 0 6}$ | 7,426 | 10,588 | 9,425 |
| $\mathbf{3 4 3}$ | 335 | 333 | 381 |
| $\mathbf{5 , 7 9 3}$ | 5,791 | 5,786 | 5,846 |
| $\mathbf{1 , 1 2 0}$ | 1,146 | 1,162 | 1,164 |
| $\mathbf{1 , 3 9 8}$ | 1,355 | 1,310 | 1,282 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 | 3,182 |
| $\mathbf{2 9 3 , 6 0 8}$ | $\mathbf{2 8 6}, 628$ | 280,863 | 271,819 |


| $\mathbf{1 7 , 0 3 4}$ | 14,719 | 17,550 | 14,502 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 2 0 , 7 2 4}$ | 805,422 | 725,617 | 657,708 |
| $\mathbf{1 1 2 , 1 7 9}$ | 114,812 | 116,251 | 116,530 |
|  |  |  |  |
| $\mathbf{1 7 . 3 5}$ | 17.20 | 16.45 | 16.35 |

## Note:

1 Audited.

## Statement of Changes in Equity of the Bank (Unaudited)

|  | Share capital and other capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Balance at 1 January 2017 | 6,351 | 13,031 | 9,625 | 29,007 |
| Profit for the financial period | - | 2,143 | - | 2,143 |
| Other comprehensive income for the financial period | - | (0) | 477 | 477 |
| Total comprehensive income for the financial period | - | 2,143 | 477 | 2,620 |
| Transfers | - | 2 | (2) | - |
| Dividends | - | $(1,222)$ | - | $(1,222)$ |
| Shares issued under scrip dividend scheme | 488 | - | - | 488 |
| Share-based compensation | - | - | 33 | 33 |
| Shares issued under share-based compensation plans | 39 | - | (39) | - |
| Balance at 30 September 2017 | 6,878 | 13,954 | 10,094 | 30,927 |


| Balance at 1 January 2016 | 5,050 | 11,735 | 9,971 | 26,756 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Profit for the financial period | - | 1,983 | - | 1,983 |  |
| Other comprehensive income <br> for the financial period |  |  | $(44)$ | $(44)$ |  |
| Total comprehensive income <br> for the financial period <br> Transfers <br> Dividends <br> Shares issued under scrip <br> dividend scheme | - | - | $(44)$ | 1,939 |  |
| Share-based compensation <br> Shares issued under share-based <br> compensation plans | - | 1,983 | $(15)$ | - |  |
| Perpetual capital securities issued | - | 15 | - | $(1,179)$ |  |
| Balance at 30 September 2016 | 533 | - | - | - | 533 |

## Statement of Changes in Equity of the Bank (Unaudited)

|  | Share capital and other capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Balance at 1 July 2017 | 6,805 | 13,849 | 9,970 | 30,624 |
| Profit for the financial period | - | 707 | - | 707 |
| Other comprehensive income for the financial period | - | - | 137 | 137 |
| Total comprehensive income for the financial period | - | 707 | 137 | 844 |
| Dividends | - | (601) | - | (601) |
| Shares issued under scrip dividend scheme | 51 | - | - | 51 |
| Share-based compensation | - | - | 9 | 9 |
| Shares issued under share-based compensation plans | 22 | - | (22) | - |
| Balance at 30 September 2017 | 6,878 | 13,954 | 10,094 | 30,927 |
| Balance at 1 July 2016 | 5,898 | 12,546 | 9,507 | 27,951 |
| Profit for the financial period | - | 590 | - | 590 |
| Other comprehensive income for the financial period | - | - | 426 | 426 |
| Total comprehensive income for the financial period | - | 590 | 426 | 1,016 |
| Dividends | - | (583) | - | (583) |
| Shares issued under scrip dividend scheme | 434 | - | - | 434 |
| Share-based compensation | - | - | 13 | 13 |
| Shares issued under share-based compensation plans | 9 | - | (9) | - |
| Balance at 30 September 2016 | 6,341 | 12,553 | 9,936 | 28,830 |

## Capital Adequacy Ratios of Major Bank Subsidiaries

The information below is prepared on solo basis under the capital adequacy framework of the respective countries.

|  | Sep-17 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total RiskWeighted Assets | Capital Adequacy Ratios |  |  |
|  |  | CET1 | Tier 1 | Total |
|  | \$m | \% | \% | \% |
| United Overseas Bank (Malaysia) Bhd | 17,396 | 14.5 | 14.5 | 17.8 |
| United Overseas Bank (Thai) Public Company Limited | 12,402 | 16.1 | 16.1 | 18.3 |
| PT Bank UOB Indonesia | 8,113 | 13.7 | 13.7 | 15.7 |
| United Overseas Bank (China) Limited | 8,138 | 16.7 | 16.7 | 17.5 |


[^0]:    Note:
    1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets.

[^1]:    Notes:
    1 Loan-related fees include fees earned from corporate finance activities.
    2 Trade-related fees include trade, remittance and guarantees related fees.

[^2]:    Notes:
    1 Specific allowance on loans by geography are classified according to where credit risks reside, largely represented by the borrower's country of incorporation/operation (for non-individuals) and residence (for individuals).
    2 Comprise China, Hong Kong and Taiwan

[^3]:    Notes:
    1 Certain comparative figures have been restated to conform with the current period's presentation.
    2 Loans by geography are classified according to where credit risks reside, largely represented by the borrower's country of incorporation/operation (for non-individuals) and residence (for individuals).

[^4]:    Note：
    1 Comprise mainly of marine vessels．

[^5]:    Notes:
    1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.
    2 Comparative segment information for prior periods have been adjusted for changes in organisational structure and management reporting methodology.

[^6]:    Notes:
    1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.
    2 Comparative segment information for prior periods have been adjusted for changes in organisational structure and management reporting methodology.

[^7]:    Notes:
    1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.
    2 Comparative segment information for prior periods have been adjusted for changes in organisational structure and management reporting methodology.

[^8]:    Note:
    1 Based on the location where the transactions and assets are booked. Information is stated after elimination of inter-segment transactions.

[^9]:    Notes:
    1 For the year 2017, Singapore-incorporated banks are required to maintain minimum CAR as follows: CET1 at $6.5 \%$, Tier 1 at $8 \%$ and Total at $10 \%$. In addition, with the phased-in implementation of the capital conservation buffer (CCB) and the countercyclical capital buffer (CCyB) with effect from 1 January 2016, the Group is required to maintain CET1 capital to meet CCB of $1.25 \%$ and CCyB (computed as the weighted average of effective CCyB in jurisdictions to which the Group has private sector exposures) of up to $1.25 \%$.
    2 Leverage ratio is calculated based on the MAS Notice 637.
    3 More information on regulatory disclosure is available on the UOB website at www.UOBGroup.com/investor/financial/overview.html.

[^10]:    Note:
    1 Other comprehensive income will be reclassified subsequently to Income Statement when specific conditions are met, except for the remeasurement of defined benefit obligation.

[^11]:    Note:
    1 Audited.

