To: All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:
Unaudited Financial Results for the First Quarter Ended 31 March 2015
Details of the financial results are in the accompanying Group Financial Report.

## Dividends and Distributions

## Ordinary share dividend

No dividend on ordinary shares has been declared for the first quarter of 2015.

## Preference share dividend

On 17 March 2015, a semi-annual dividend at an annual rate of $5.796 \%$ totalling US\$14 million (1Q14: US $\$ 14$ million) was paid on the 5,000 non-cumulative non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited.

## Capital securities distributions

On 23 January 2015, a semi-annual distribution at an annual rate of $4.90 \%$ totalling $\mathrm{S} \$ 21$ million was paid on the Bank's S $\$ 850$ million $4.90 \%$ non-cumulative non-convertible perpetual capital securities for the period from 23 July 2014 up to, but excluding, 23 January 2015.

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions.

## Confirmation by Directors

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial results of the Group for the first quarter ended 31 March 2015 to be false or misleading in any material aspect.

## BY ORDER OF THE BOARD

## UNITED OVERSEAS BANK LIMITED

Mrs Vivien Chan
Secretary

Dated this $30^{\text {th }}$ day of April 2015

The results are also available at www.uobgroup.com

## Group Financial Report

## For the First Quarter 2015

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[^0]
## Financial Highlights



Selected income statement items（\＄m）
Net interest income
Fee and commission income
Other non－interest income
Total income
Less：Total expenses
Operating profit
Less：Impairment charges

| $\mathbf{1 , 2 0 1}$ | 1,110 | 8.3 | 1,168 | 2.8 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 5 3}$ | 414 | 9.5 | 450 | 0.8 |
| $\mathbf{3 0 1}$ | 228 | 32.0 | 232 | 29.9 |
| $\mathbf{1 , 9 5 6}$ | 1,752 | 11.6 | 1,850 | 5.7 |
| $\mathbf{8 5 2}$ | 755 | 12.9 | 805 | 5.9 |
| $\mathbf{1 , 1 0 3}$ | 997 | 10.7 | 1,045 | 5.6 |
| $\mathbf{1 6 9}$ | 157 | 7.6 | 166 | 1.8 |
|  |  |  |  |  |
| $\mathbf{4}$ | 43 | $(90.8)$ | 43 | $(90.9)$ |
| $\mathbf{9 3 8}$ | 882 | 6.3 | 922 | 1.7 |
| $\mathbf{1 3 7}$ | 94 | 45.7 | 136 | 1.0 |
| $\mathbf{8 0 1}$ | 788 | 1.6 | 786 | 1.9 |

## Selected balance sheet items（\＄m）

| Net customer loans | $\mathbf{1 9 9 , 7 3 5}$ | 185,270 | 7.8 | 195,903 | 2.0 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Customer deposits | $\mathbf{2 3 9}, \mathbf{4 1 0}$ | 216,617 | 10.5 | 233,750 | 2.4 |
| Total assets | $\mathbf{3 1 3 , 5 9 6}$ | 295,999 | 5.9 | 306,736 | 2.2 |
| Shareholders＇equity $^{1}$ | $\mathbf{3 0 , 8 3 0}$ | 27,253 | 13.1 | 29,569 | 4.3 |

## Key financial ratios（\％）

Net interest margin ${ }^{2}$
Non－interest income／Total income
Expense／Income ratio
Overseas profit before tax contribution
Loan charge off rate（bp）${ }^{2}$
Exclude collective impairment
Include collective impairment
NPL ratio ${ }^{3}$

| 1.76 | 1.73 | 1.69 |
| ---: | :---: | :---: |
| 38.6 | 36.7 | 36.8 |
| 43.6 | 43.1 | 43.5 |
| 40.6 | 46.2 | 42.0 |
|  |  |  |
| 12 | $(0)$ | 14 |
| 32 | 32 | 32 |
| 1.2 | 1.1 | 1.2 |

Notes：
1 Relate to amount attributable to equity holders of the Bank．
2 Computed on an annualised basis．
3 Refer to non－performing loans as a percentage of gross customer loans．

Financial Highlights（cont＇d）
1Q15 1Q14 4Q14

## Key financial ratios（\％）（cont＇d）

| Return on average total assets ${ }^{1}$ | 1.04 | 1.10 | 1.03 |
| :---: | :---: | :---: | :---: |
| Return on average ordinary shareholders＇equity ${ }^{1,2}$ | 11.1 | 12.4 | 11.3 |
| Loan／Deposit ratio ${ }^{3}$ | 83.4 | 85.5 | 83.8 |
| Capital adequacy ratios |  |  |  |
| Common Equity Tier 1 | 14.3 | 14.0 | 13.9 |
| Tier 1 | 14.3 | 14.0 | 13.9 |
| Total | 17.1 | 17.7 | 16.9 |
| Leverage ratio ${ }^{4}$ | 7.6 | NA | NA |
| Earnings per ordinary share（\＄）${ }^{1,2}$ |  |  |  |
| Basic | 1.93 | 1.94 | 1.90 |
| Diluted | 1.93 | 1.93 | 1.89 |
| Net asset value（＂NAV＂）per ordinary share（\＄）${ }^{5}$ | 17.88 | 15.90 | 17.09 |
| Revalued NAV per ordinary share（\＄）${ }^{5}$ | 20.53 | 18.57 | 19.73 |

## Notes：

1 Computed on an annualised basis．
2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividend and capital securities distributions．
3 Refer to net customer loans and customer deposits．
4 Leverage ratio is calculated based on the revised MAS Notice 637 which took effect from 1 January 2015．A minimum requirement of $3 \%$ is applied during the parallel run period from 1 January 2013 to 1 January 2017.
5 Preference shares and capital securities are excluded from the computation．

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards（＂FRS＂） as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments：Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files，Grading and Provisioning．

The revised FRS applicable to the Group with effect from 1 January 2015 are listed below．The adoption of these FRS has no significant impact on the financial statements of the Group．

## －Amendments to FRS19－Defined Benefit Plans：Employee Contributions

Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the first quarter of 2015 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2014.

## First quarter 2015 （＂1Q15＂）performance

## 1Q15 versus 1Q14

The Group＇s operating profit grew $10.7 \%$ from a year ago to $\$ 1.10$ billion in $1 Q 15$ ，with steady contributions across core income streams．Net earnings were $1.6 \%$ higher at $\$ 801$ million．

Net interest income trended upward by $8.3 \%$ from a year ago to $\$ 1.20$ billion，mainly driven by loan growth and higher net interest margin．Net interest margin rose 3 basis points to $1.76 \%$ in 1Q15 led by improved loan pricing and higher securities yield．

Non－interest income registered a double－digit growth of $17.5 \%$ year－on－year to $\$ 755$ million in $1 Q 15$ ．Fee and commission income recorded a broad－based growth of $9.5 \%$ from a year ago to $\$ 453$ million．Trading and investment income grew $50.6 \%$ year－on－year to $\$ 225$ million，led by higher gain on investment securities as well as treasury customer income．

Operating expenses increased $12.9 \%$ from a year ago to $\$ 852$ million mainly due to higher staff costs，revenue and IT－related expenses to support the Group＇s continued efforts in deepening customer franchise and enhancing technology capabilities．Expense－to－income ratio was stable at $43.6 \%$ in 1Q15．

Total loan charge－off rate remained at 32 basis points while total impairment charges of $\$ 169$ million was $7.6 \%$ higher than a year ago on the back of a larger loan book．

Contribution from associates＇profits decreased from $\$ 43$ million in $1 Q 14$ to $\$ 4$ million in $1 Q 15$ due to divestment gain in the prior period．

Tax expenses were $49.7 \%$ higher than the same quarter last year at $\$ 133$ million due to higher write－back of prior years＇provision in 1Q14．

## 1Q15 versus 4Q14

Net earnings were $1.9 \%$ higher at $\$ 801$ million as compared with $4 Q 14$ ，while operating profit registered an increase of $5.6 \%$ to reach $\$ 1.10$ billion．

Net interest income grew $2.8 \%$ quarter－on－quarter to $\$ 1.20$ billion in $1 Q 15$ ．Net interest margin increased 7 basis points to $1.76 \%$ benefiting from improved loan pricing．

Non－interest income rose $10.7 \%$ to $\$ 755$ million over the previous quarter．Fee and commission income was reported at $\$ 453$ million with growth registering mainly in wealth management and credit card income，but partly offset by lower loan and trade related fees．Trading and investment income increased $40.2 \%$ over the previous quarter to $\$ 225$ million in 1Q15 due to higher treasury customer income，investment and trading gains．

Total expenses increased $5.9 \%$ to $\$ 852$ million mainly from higher staff costs due to salary increments in 1 Q15 and a release of prior year＇s bonus accrual in the previous quarter．

Total impairment charges were relatively unchanged from 4Q14 at \＄169 million．

## Performance Review（cont＇d）

## Balance sheet and capital position

Gross customer loans grew 7．8\％year－on－year and $2.0 \%$ over the previous quarter to $\$ 203$ billion as at 31 March 2015．Loan growth was broad－based across most territories and industries．

The Group＇s funding position remained strong with customer deposits expanding $10.5 \%$ from a year ago to $\$ 239$ billion as at 31 March 2015．Compared with the previous quarter，customer deposits continued to grow $2.4 \%$ mainly led by US－dollar deposits．Total and SGD loan－to－deposit ratios remained healthy at $83.4 \%$ and $94.5 \%$ respectively as at 31 March 2015.

Asset quality remained healthy．Group non－performing loan（＂NPL＂）ratio stayed stable at $1.2 \%$ with a strong NPL coverage at $147.0 \%$ ．

Shareholders＇equity was $\$ 30.8$ billion as at 31 March 2015，up $13.1 \%$ from a year ago largely contributed by net profit，improved valuation on the available－for－sale investments，coupled with the issuance of new ordinary shares pursuant to the scrip dividend scheme．Compared with 4Q14，shareholders＇equity rose 4．3\％．Return on equity was $11.1 \%$ for 1Q15．

As at 31 March 2015，the Group＇s strong capital position remained well above the regulatory minimum requirements with Common Equity Tier 1，Tier 1 and Total CAR at $14.3 \%, 14.3 \%$ and $17.1 \%$ respectively．

With effect from 1 January 2015，the Group is required under the revised Monetary Authority of Singapore Notice 637 to disclose the leverage ratio，which is a supplementary non－risk based measure of the Group＇s capital strength． The Group＇s leverage ratio stood at $7.6 \%$ as at 31 March 2015，well above the minimum requirement of $3 \%$ applied during the Basel Committee＇s parallel run period from 2013 to 2017.

## Net Interest Income

## Net interest margin

|  | 1Q15 |  |  | 1Q14 |  |  | 4Q14 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 198，456 | 1，596 | 3.26 | 185，228 | 1，412 | 3.09 | 195，539 | 1，552 | 3.15 |
| Interbank balances | 53，294 | 164 | 1.25 | 47，597 | 191 | 1.63 | 53，557 | 177 | 1.31 |
| Securities | 25，759 | 142 | 2.24 | 27，164 | 141 | 2.11 | 25，985 | 143 | 2.19 |
| Total | 277，510 | 1，903 | 2.78 | 259，989 | 1，745 | 2.72 | 275，081 | 1，873 | 2.70 |

Interest bearing liabilities

| Customer deposits | $\mathbf{2 3 5 , 3 8 0}$ | $\mathbf{6 1 8}$ | $\mathbf{1 . 0 7}$ | 213,325 | 540 | 1.03 | 228,258 | 615 | 1.07 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interbank balances／others | $\mathbf{3 3 , 1 1 3}$ | $\mathbf{8 3}$ | $\mathbf{1 . 0 2}$ | 38,651 | 95 | 1.00 | 37,114 | 89 | 0.95 |
|  | $\mathbf{2 6 8 , 4 9 3}$ | $\mathbf{7 0 2}$ | $\mathbf{1 . 0 6}$ | 251,976 | 635 | 1.02 | 265,371 | 705 | 1.05 |
|  |  |  |  | 1.76 |  |  | 1.73 |  |  |
| Netal interest margin ${ }^{1}$ |  |  |  |  |  | 1.69 |  |  |  |

## Volume and rate analysis

| $1 Q 15$ vs 1Q14 |  | $1 \mathrm{Q15}$ vs 4Q14 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Volume <br> change | Rate <br> change | Net <br> change | Volume <br> change | Rate <br> change | Net <br> change |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |

## Interest income

Customer loans
Interbank balances
Securities
Total

| 101 | 84 | 184 | 23 | 56 | 80 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 23 | $(50)$ | $(27)$ | $(1)$ | $(9)$ | $(10)$ |
| $(7)$ | 8 | 1 | $(1)$ | 4 | 2 |
| 116 | 42 | 158 | 21 | 51 | 72 |

## Interest expense

Customer deposits
Interbank balances／others
Total

| 56 | 23 | 78 | 19 | $(2)$ | 17 |
| :---: | ---: | :---: | :---: | :---: | :---: |
| $(12)$ | 1 | $(12)$ | $(10)$ | 5 | $(4)$ |
| 43 | 23 | 67 | 10 | 3 | 12 |

Change in number of days
Net interest income

| 73 | 18 | 92 | 11 | 48 | 34 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Net interest income continued its upward trend，rising 8．3\％from a year ago and 2．8\％quarter－on－quarter to $\$ 1.20$ billion in 1Q15 led by loan growth and higher net interest margin．Net interest margin increased 3 basis points from a year ago and 7 basis points over 4 Q 14 to $1.76 \%$ ，mainly due to improved loan pricing and higher securities yield．

Note：
1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

## Non－Interest Income

Fee and commission income
Credit card
Fund management
Wealth management
Loan－related ${ }^{1}$
Service charges
Trade－related
Others

| 1Q15 | 1Q14 | $+/(-)$ | 4 Q 14 | $+/(-)$ |
| ---: | ---: | ---: | ---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
|  |  |  |  |  |
| $\mathbf{8 1}$ | 62 | 30.5 | 76 | 7.5 |
| $\mathbf{3 8}$ | 32 | 19.5 | 40 | $(4.7)$ |
| $\mathbf{1 1 0}$ | 102 | 7.4 | 88 | 24.0 |
| $\mathbf{1 1 6}$ | 110 | 5.2 | 129 | $(10.0)$ |
| $\mathbf{2 8}$ | 27 | 5.0 | 32 | $(11.6)$ |
| $\mathbf{6 4}$ | 66 | $(2.7)$ | 69 | $(7.4)$ |
| $\mathbf{1 6}$ | 15 | 8.1 | 16 | 1.8 |
| $\mathbf{4 5 3}$ | 414 | 9.5 | 450 | 0.8 |

Other non－interest income

| Net trading income | 153 | 127 | 20.6 | 119 | 28.7 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net gain／（loss）from investment |  |  |  |  |  |
| securities | $\mathbf{7 2}$ | 22 | $>100.0$ | 41 | 73.2 |
| Dividend income | $\mathbf{1}$ | 4 | $(76.9)$ | 3 | $(67.2)$ |
| Rental income | 29 | 29 | $(1.2)$ | 28 | 2.2 |
| Other income | $\mathbf{4 7}$ | 46 | 2.2 | 40 | 15.4 |
|  | $\mathbf{3 0 1}$ | 228 | 32.0 | 232 | 29.9 |
|  |  |  |  |  |  |
| Total | $\mathbf{7 5 5}$ | 642 | 17.5 | 682 | 10.7 |

Non－interest income recorded a double－digit growth of $17.5 \%$ year－on－year to $\$ 755$ million in $1 Q 15$ ．Fee and commission income increased $9.5 \%$ from a year ago to $\$ 453$ million，with increases registering across major lines of businesses．Trading and investment income grew 50．6\％year－on－year to $\$ 225$ million，driven by higher gain on investment securities as well as treasury customer income．

Compared with 4Q14，non－interest income was $10.7 \%$ higher as customer activities continued to grow．Fee and commission income reported at $\$ 453$ million in 1Q15 on strong growth in wealth management and credit card income，but partly offset by lower loan and trade related fees．Trading and investment income rose $40.2 \%$ ，led by higher treasury customer income，investment and trading gains．

[^1]
## Operating Expenses

|  | 1Q15 | 1Q14 | ＋／（－） | 4Q14 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \％ |
| Staff costs | 496 | 454 | 9.2 | 454 | 9.4 |
| Other operating expenses |  |  |  |  |  |
| Revenue－related | 179 | 151 | 18.5 | 175 | 2.3 |
| Occupancy－related | 75 | 72 | 4.5 | 65 | 15.1 |
| IT－related | 63 | 43 | 45.3 | 62 | 1.4 |
| Others | 39 | 35 | 12.7 | 49 | （20．1） |
|  | 356 | 301 | 18.3 | 351 | 1.4 |
| Total | 852 | 755 | 12.9 | 805 | 5.9 |
| Of which，depreciation of assets | 44 | 35 | 25.8 | 55 | （19．9） |
| Manpower（number） | 25，321 | 24，775 | 546 | 25，009 | 312 |

Total expenses rose $12.9 \%$ from a year ago to $\$ 852$ million，largely due to higher staff costs，revenue and IT－related expenses to support the Group＇s continued efforts in deepening its customer franchise and enhancing technology capabilities．

Compared with 4Q14，total expenses increased 5．9\％mainly from staff costs due to salary increments in 1Q15 and a release of prior year＇s bonus accrual last quarter．

Expense－to－income ratio of $43.6 \%$ in 1 Q 15 was stable when compared with 1 Q 14 and 4 Q 14 ．

## Impairment Charges

## Individual impairment on loans ${ }^{1}$

Singapore

| 1Q15 | 1Q14 | $+/(-)$ | 4 Q 14 | $+/(-)$ |
| ---: | :---: | ---: | :---: | ---: |
| $\$ \mathbf{m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
|  |  |  |  |  |
| $\mathbf{1 5}$ | $(6)$ | $>100.0$ | 34 | $(55.8)$ |
| 13 | 5 | $>100.0$ | 11 | 21.6 |
| 19 | $(6)$ | $>100.0$ | 16 | 17.9 |
| 12 | 5 | $>100.0$ | $(2)$ | $>100.0$ |
| $\mathbf{0}$ | $(1)$ | $>100.0$ | 4 | $(93.5)$ |
| $\mathbf{1}$ | 1 | 94.6 | 10 | $(88.0)$ |
| $\mathbf{6 1}$ | $(2)$ | $>100.0$ | 73 | $(16.1)$ |
|  |  |  |  |  |
| $\mathbf{3 4}$ | 35 | $(2.6)$ | 14 | $>100.0$ |
| 74 | 124 | $(40.4)$ | 79 | $(6.3)$ |
| $\mathbf{1 6 9}$ | 157 | 7.6 | 166 | 1.8 |

Total impairment charges increased $7.6 \%$ from a year ago to $\$ 169$ million on the back of a larger loan book．Individual impairment charges increased to $\$ 61$ million from exceptionally low level due to recoveries a year ago．

Against 4Q14，total impairment charges increased marginally by $1.8 \%$ ．Total loan charge－off rate was maintained at 32 basis points．

## Notes：

1 Individual impairment charges on loans by geography is classified according to where credit risks reside，largely represented by the borrower＇s country of incorporation／operation（for non－individuals）and residence（for individuals）．
2 Comprise China，Hong Kong and Taiwan．

## Customer Loans

Gross customer loans
Less：Individual impairment
Collective impairment
Net customer loans

| Mar－15 | Dec－14 | Mar－14 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
| $\mathbf{2 0 3 , 3 2 4}$ | 199,343 | 188,597 |
| $\mathbf{6 9 9}$ | 657 | 779 |
| $\mathbf{2 , 8 9 0}$ | 2,783 | 2,548 |
| $\mathbf{1 9 9 , 7 3 5}$ | 195,903 | 185,270 |

By industry
Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total（gross）

|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 0 , 1 8 5}$ | 10,014 | 8,178 |
| $\mathbf{2 6 , 1 9 5}$ | 25,160 | 23,949 |
| $\mathbf{1 7 , 0 8 0}$ | 17,139 | 16,879 |
| $\mathbf{3 0 , 3 6 3}$ | 29,551 | 30,375 |
| $\mathbf{2 7 , 4 9 4}$ | 27,119 | 23,556 |
| $\mathbf{2 6 , 1 8 4}$ | 26,008 | 24,626 |
| $\mathbf{5 5 , 8 3 0}$ | 54,711 | 51,602 |
| $\mathbf{9 , 9 9 2}$ | 9,641 | 9,431 |
| $\mathbf{2 0 3 , 3 2 4}$ | $\mathbf{1 9 9 , 3 4 3}$ | 188,597 |

## By currency

Singapore dolla
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total（gross）

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total（gross）

| $\mathbf{1 0 8 , 1 5 8}$ | 106,785 | 104,373 |
| ---: | ---: | ---: |
| $\mathbf{3 4 , 0 2 6}$ | 33,471 | 29,018 |
| $\mathbf{2 4 , 1 3 8}$ | 24,364 | 23,634 |
| $\mathbf{1 0 , 8 5 1}$ | 10,155 | 9,369 |
| $\mathbf{4 , 7 3 0}$ | 4,777 | 4,742 |
| $\mathbf{2 1 , 4 2 1}$ | 19,791 | 17,462 |
| $\mathbf{2 0 3 , 3 2 4}$ | 199,343 | 188,597 |

## By geography ${ }^{1}$

Singapore
Malaysia

|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{1 1 4 , 4 6 7}$ | 109,700 | 109,724 |
| $\mathbf{2 5 , 9 0 9}$ | 25,768 | 24,831 |
| $\mathbf{1 1 , 3 9 9}$ | 10,836 | 9,988 |
| $\mathbf{1 0 , 9 7 5}$ | 11,100 | 10,337 |
| $\mathbf{2 4 , 2 6 3}$ | 25,308 | 17,937 |
| $\mathbf{1 6 , 3 1 0}$ | 16,631 | 15,780 |
| $\mathbf{2 0 3 , 3 2 4}$ | 199,343 | 188,597 |

Thailand

| $\mathbf{6 9 , 4 6 3}$ | 66,066 | 63,523 |
| ---: | ---: | ---: |
| $\mathbf{3 7 , 4 2 8}$ | 39,220 | 38,583 |
| $\mathbf{2 4 , 6 9 0}$ | 24,341 | 20,699 |
| $\mathbf{7 1 , 7 4 3}$ | 69,715 | 65,793 |
| $\mathbf{2 0 3 , 3 2 4}$ | $\mathbf{1 9 9 , 3 4 3}$ | 188,597 |

Indonesia
Greater China
Others
Total（gross）

Gross customer loans grew 7．8\％year－on－year and 2．0\％over the previous quarter to $\$ 203$ billion as at 31 March 2015．Loan growth was broad－based across most industries and territories．

Loans from Singapore continued to contribute steadily and rose $4.3 \%$ over both comparative quarters to $\$ 114$ billion in 1Q15．Loans from the regional countries，which constituted more than a third of the Group loan portfolio，increased $15.0 \%$ from a year ago to $\$ 72.5$ billion as at 31 March 2015．Compared with the previous quarter，regional loans were little changed．

[^2]
## Non－Performing Assets

Loans（＂NPL＂）
Debt securities and others
Non－Performing Assets（＂NPA＂）

## By grading

Substandard
Doubtful
Loss
Total

## By security coverage

Secured
Unsecured
Total

By ageing
Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

## Cumulative impairment

Individual
Collective
Total
As a \％of NPA
As a \％of unsecured NPA

## NPL by industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total

| Mar－15 | Dec－14 | Mar－14 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |
| $\mathbf{2 , 4 4 2}$ | 2,358 | 2,077 |
| $\mathbf{2 5 0}$ | 230 | 284 |
| $\mathbf{2 , 6 9 2}$ | 2,588 | 2,361 |


| $\mathbf{1 , 9 0 0}$ | 1,855 | 1,289 |
| ---: | ---: | ---: |
| $\mathbf{1 8 7}$ | 197 | 474 |
| $\mathbf{6 0 5}$ | 536 | 598 |
| $\mathbf{2 , 6 9 2}$ | 2,588 | 2,361 |


| $\mathbf{1 , 4 6 4}$ | 1,387 | 1,083 |
| :---: | :---: | :---: |
| $\mathbf{1 , 2 2 8}$ | 1,201 | 1,278 |
| $\mathbf{2 , 6 9 2}$ | 2,588 | 2,361 |


| $\mathbf{4 9 4}$ | 536 | 324 |
| ---: | ---: | ---: |
| $\mathbf{1 8 9}$ | 152 | 140 |
| $\mathbf{2 7 0}$ | 319 | 245 |
| $\mathbf{1 , 7 3 9}$ | 1,581 | 1,652 |
| $\mathbf{2 , 6 9 2}$ | 2,588 | 2,361 |


| $\mathbf{8 7 3}$ | 819 | 940 |
| ---: | ---: | ---: |
| $\mathbf{3 , 0 1 7}$ | 2,910 | 2,675 |
| $\mathbf{3 , 8 9 0}$ | 3,729 | 3,615 |
| $\mathbf{1 4 4 . 5 \%}$ | $144.1 \%$ | $153.1 \%$ |
| $\mathbf{3 1 6 . 8 \%}$ | $310.5 \%$ | $282.9 \%$ |


|  | NPL |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NPL | ratio |  | NPL | NPL |
| :---: |
| ratio |$\quad$ NPL | NPL |
| :---: |
| ratio |

## Non－Performing Assets（cont＇d）

|  | NPL | NPL <br> ratio | Total cumulative impairment |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | as a \％of NPL | as a \％of unsecured NPL |
| NPL by geography ${ }^{1}$ | \＄m | \％ | \％ | \％ |
| Singapore |  |  |  |  |
| Mar－15 | 922 | 0.8 | 246.2 | 807.8 |
| Dec－14 | 864 | 0.8 | 249.9 | 817.8 |
| Mar－14 | 489 | 0.4 | 419.8 | 1，128．0 |
| Malaysia |  |  |  |  |
| Mar－15 | 388 | 1.5 | 135.1 | 467.9 |
| Dec－14 | 386 | 1.5 | 135.0 | 505.8 |
| Mar－14 | 407 | 1.6 | 122.1 | 388.3 |
| Thailand |  |  |  |  |
| Mar－15 | 292 | 2.6 | 119.2 | 236.7 |
| Dec－14 | 267 | 2.5 | 121.3 | 241.8 |
| Mar－14 | 211 | 2.1 | 134.1 | 255.0 |
| Indonesia |  |  |  |  |
| Mar－15 | 313 | 2.9 | 57.5 | 195.7 |
| Dec－14 | 298 | 2.7 | 55.4 | 150.0 |
| Mar－14 | 167 | 1.6 | 39.5 | 122.2 |
| Greater China |  |  |  |  |
| Mar－15 | 127 | 0.5 | 109.4 | 213.8 |
| Dec－14 | 124 | 0.5 | 109.7 | 191.5 |
| Mar－14 | 117 | 0.7 | 96.6 | 194.8 |
| Others |  |  |  |  |
| Mar－15 | 400 | 2.5 | 32.0 | 43.7 |
| Dec－14 | 419 | 2.5 | 32.2 | 45.0 |
| Mar－14 | 686 | 4.3 | 45.9 | 60.7 |
| Group NPL |  |  |  |  |
| Mar－15 | 2，442 | 1.2 | 147.0 | 362.5 |
| Dec－14 | 2，358 | 1.2 | 145.9 | 350.3 |
| Mar－14 | 2，077 | 1.1 | 160.2 | 316.3 |

The Group＇s asset quality remained healthy．NPL ratio was stable at $1.2 \%$ with a strong NPL coverage of 147．0\％．

Group NPL increased by $17.6 \%$ and $3.6 \%$ over $1 Q 14$ and $4 Q 14$ respectively to $\$ 2.44$ billion，primarily due to a few large NPL accounts in Singapore，Thailand and Indonesia．

## Note：

1 Non－performing loans by geography is classified according to where credit risks reside，largely represented by the borrower＇s country of incorporation／operation（for non－individuals）and residence（for individuals）．

## Customer Deposits

| Mar-15 | Dec-14 | Mar-14 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |
| $\mathbf{1 3 3 , 2 5 9}$ | 129,787 | 115,235 |
| 53,362 | 51,654 | 47,753 |
| $\mathbf{4 5 , 2 5 3}$ | 45,482 | 46,412 |
| $\mathbf{7 , 5 3 6}$ | 6,827 | 7,218 |
| $\mathbf{2 3 9 , 4 1 0}$ | 233,750 | 216,617 |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total

| $\mathbf{2 3 2 , 2 2 5}$ | 226,593 | 210,581 |
| ---: | ---: | ---: |
| $\mathbf{5 , 6 2 5}$ | 5,521 | 4,759 |
| 494 | 646 | 431 |
| $\mathbf{1 , 0 6 6}$ | 989 | 847 |
| $\mathbf{2 3 9 , 4 1 0}$ | 233,750 | 216,617 |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total

| $\mathbf{1 1 2 , 1 9 3}$ | 112,608 | 109,366 |
| ---: | ---: | ---: |
| $\mathbf{5 8 , 2 6 7}$ | 49,068 | 40,987 |
| $\mathbf{2 6 , 9 9 0}$ | 27,199 | 26,683 |
| $\mathbf{1 1 , 5 3 6}$ | 10,970 | 9,153 |
| $\mathbf{4 , 8 6 1}$ | 4,822 | 4,634 |
| $\mathbf{2 5 , 5 6 4}$ | 29,082 | 25,796 |
| $\mathbf{2 3 9 , 4 1 0}$ | 233,750 | 216,617 |

Group Loan/Deposit ratio (\%)
SGD Loan/Deposit ratio (\%)
USD Loan/Deposit ratio (\%)

| 83.4 | 83.8 | 85.5 |
| :--- | :--- | :--- |
| 94.5 | 93.0 | 93.7 |
| $\mathbf{5 8 . 0}$ | 67.7 | 70.2 |

Customer deposits rose $10.5 \%$ from a year ago, in line with loan growth and mainly contributed by Singapore-dollar and US-dollar deposits. Compared with the previous quarter, customer deposits continued to grow 2.4\% mainly led by US-dollar deposits.

As at 31 March 2015, Group's loan-to-deposit ratio and SGD loan-to-deposit ratio remained healthy at 83.4\% and 94.5\% respectively, while USD loan-to-deposit ratio was lower at 58.0\%.

## Debts Issued (Unsecured)

Subordinated debts
Commercial papers
Fixed and floating rate notes
Others
Total

| Mar-15 | Dec-14 | Mar-14 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
| $\mathbf{4 , 5 2 0}$ | 4,640 | 6,317 |
| $\mathbf{7 , 6 8 6}$ | 10,502 | 12,174 |
| $\mathbf{4 , 1 1 9}$ | 4,211 | 2,523 |
| $\mathbf{2 , 3 7 1}$ | 1,601 | 1,983 |
| $\mathbf{1 8 , 6 9 6}$ | 20,953 | 22,997 |
|  |  |  |
| $\mathbf{9 , 8 3 2}$ | 12,393 | 14,315 |
| $\mathbf{8 , 8 6 4}$ | 8,560 | 8,682 |
| $\mathbf{1 8 , 6 9 6}$ | 20,953 | 22,997 |

## Shareholders＇Equity

|  | Mar－15 | Dec－14 | Mar－14 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| Shareholders＇equity | $\mathbf{3 0 , 8 3 0}$ | 29,569 | 27,253 |
| Add：Revaluation surplus | $\mathbf{4 , 2 3 4}$ | 4,224 | 4,196 |
| Shareholders＇equity including revaluation surplus | $\mathbf{3 5 , 0 6 4}$ | $\mathbf{3 3 , 7 9 3}$ | $\mathbf{3 1 , 4 4 9}$ |
|  |  |  |  |

Shareholders＇equity was $\$ 30.8$ billion as at 31 March 2015，up $13.1 \%$ from a year ago．The increase was largely led by higher net profits，improved valuation on the available－for－sale investments，coupled with the issuance of new ordinary shares pursuant to the scrip dividend scheme．Compared with 4Q14，shareholders＇equity rose 4．3\％．

As at 31 March 2015，revaluation surplus of $\$ 4.23$ billion relates to Group＇s properties，are not recognised in the financial statements．

## Changes in Issued Shares of the Bank

| Number of shares |  |
| ---: | ---: |
| 1 1Q15 | 1 1Q14 |
| ＇000 | ＇000 |
| $\mathbf{1 , 6 1 4 , 5 4 4}$ | $1,590,494$ |
|  |  |
| $(11,857)$ | $(14,069)$ |
| $(596)$ | - |
| 173 | 191 |
| $\mathbf{( 1 2 , 2 8 0 )}$ | $(13,878)$ |

Ordinary shares net of treasury shares
1，602，263 1，576，616

## Performance by Operating Segment

The Group is organised to be segment－led across key markets．Global segment heads are responsible for driving business，with decision－making balanced with a geographical perspective．For internal management purposes，the following segments represent the key customer segments and business activities：

## Group Retail（＂GR＂）

GR segment covers Consumer，Privilege，Business and Private Banking．Consumer Banking serves the individual customers，while Business Banking serves small enterprises with a wide range of products and services，including deposits，loans，investments，credit and debit cards and insurance products．Privilege Banking provides an extended range of financial services，including wealth management，and restricted products such as structured notes，funds of hedge funds，and insurance plans to the wealthy and affluent customers．Private Banking caters to the high net worth individuals and accredited investors，offering financial and portfolio planning，including investment management，asset management and estate planning．

Segment profit increased $9.9 \%$ to $\$ 332$ million in $1 Q 15$ ，mainly driven by higher net interest income as well as higher non－interest income from treasury and credit cards products．The increase was partly negated by higher business volume－related costs．

## Group Wholesale Banking（＂GWB＂）

GWB segment encompasses Commercial Banking，Corporate Banking and Financial Institutions client segments as well as Transaction Banking，Structured Trade Commodities Finance，Investment Banking and Specialised Asset Finance．Commercial Banking serves medium and large enterprises，while Corporate Banking includes large local corporations，multi－national corporations and government－linked companies and agencies．Financial Institutions include bank and non－bank financial institutions，including，insurance companies，fund managers and sovereign wealth funds．GWB provides customers with a broad range of products and services that include cash management and liquidity solutions；payments，current accounts，and deposit services；trade finance and structure finance solutions； working capital and term lending，and specialised asset finance．Investment Banking provides corporate finance services that include lead managing and underwriting equity offerings and corporate advisory M\＆A services．Debt Capital Markets specialises in solution－based structures to meet clients＇financing requirements in structuring， underwriting and arranging syndicated loans for general corporate needs，leveraged buy－outs，project and structured finance，and underwriting and lead managing bond issues．

Segment net profit grew $4.8 \%$ to $\$ 585$ million in 1 Q15，driven by net interest income and increased cross－sell income from global markets products and transaction banking．Revenue growth was partly offset by higher impairment charges and higher operating expenses．Increased operating expenses primarily resulted from the continued investment in product capabilities and hiring of new talent as the business expanded regionally．

## Global Markets and Investment Management（＂GMIM＂）

GMIM segment provides a comprehensive range of global markets products and services，including foreign exchange， money market，fixed income，derivatives，margin trading，futures broking，precious metals products，as well as an array of structured products．It is a dominant player in Singapore dollar instruments as well as a provider of banknote services in the region．It also engages in asset management，proprietary investment activities and management of excess liquidity and capital funds．Income from global markets products and services offered to customers of other operating segments，such as Group Retail and Group Wholesale Banking，is reflected in the respective customer segments．

Segment profit increased $70.0 \%$ to $\$ 119$ million in $1 Q 15$ ，mainly attributed to higher gain on investment securities， offset by lower income from market making activities．

## Others

Others include property－related activities，insurance businesses and income and expenses not attributable to other operating segments mentioned above．

Other segment recorded a loss of $\$ 98$ million in $1 Q 15$ ，as compared to a loss of $\$ 48$ million in $1 Q 14$ ，mainly due to lower associates＇profit．

## Performance by Operating Segment ${ }^{1,2}$ (cont'd)

## 1Q15

Operating income
Operating expenses
Impairment charges
Share of profit of associates and joint ventures
Profit before tax
Tax
Profit for the financial period

Segment assets
Intangible assets
Investment in associates and joint ventures

Total assets

## Segment liabilities

Other information
Inter-segment operating income
Gross customer loans
Non-performing assets
Capital expenditure
Depreciation of assets

## 1Q14

Operating income
Operating expenses
Impairment charges
Share of profit of associates and joint ventures
Profit before tax
Tax
Profit for the financial period

Segment assets
Intangible assets
Investment in associates and joint ventures
Total assets

## Segment liabilities

## Other information

Inter-segment operating income
Gross customer loans
Non-performing assets
Capital expenditure
Depreciation of assets

| GR | GWB | GMIM | Others | Elimination | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m | \$m | \$m |
| 797 | 796 | 238 | 167 | (42) | 1,956 |
| (427) | (180) | (110) | (177) | 42 | (852) |
| (38) | (31) | (1) | (99) | - | (169) |


| - | - | $(8)$ | 12 | - | 4 |
| ---: | ---: | :---: | :---: | :---: | ---: |
| 332 | 585 | 119 | $(98)$ | - | 938 |
|  |  |  |  |  | $(133)$ |
|  |  |  |  |  |  |


| 90,574 | 127,431 | 92,530 | 2,738 | $(5,026)$ | 308,247 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 1,319 | 2,090 | 660 | 82 | - | 4,151 |
|  |  |  |  |  |  |
| - | - | 340 | 858 | - | 1,198 |
| 91,893 | 129,521 | 93,530 | 3,678 | $(5,026)$ | 313,596 |


| 111,848 | 130,779 | 35,370 | 10,274 | $(5,713)$ | 282,558 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 91 | $(16)$ | $(170)$ | 137 | $(42)$ | - |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 90,396 | 112,090 | 828 | 10 | - | 203,324 |
| 811 | 1,770 | 25 | 86 | - | 2,692 |
| 5 | 2 | 6 | 37 | - | 50 |
| 3 | 2 | 1 | 38 | - | 44 |


| 719 | 717 | 196 | 163 | $(43)$ | 1,752 |
| ---: | ---: | :---: | :---: | ---: | ---: |
| $(381)$ | $(163)$ | $(92)$ | $(162)$ | 43 | $(755)$ |
| $(36)$ | 4 | $(34)$ | $(91)$ | - | $(157)$ |
|  |  | - | 1 | 42 | - |
| - | 558 | 70 | $(48)$ | - | 43 |
| 302 |  |  |  |  | 882 |
|  |  |  |  |  | $(89)$ |
|  |  |  |  |  | 794 |
| 84,192 | 126,423 | 82,449 | 1,933 | $(4,146)$ | 290,851 |
| 1,320 | 2,091 | 661 | 80 | - | 4,152 |
|  |  | - | 9 | 987 | - |
| - |  |  |  |  | 996 |
| 85,512 | 128,514 | 83,119 | 3,000 | $(4,146)$ | 295,999 |


| 103,519 | 92,935 | 67,096 | 9,773 | $(4,776)$ | 268,547 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 78 | $(84)$ | $(84)$ | 133 | $(43)$ | - |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 83,620 | 104,729 | 234 | 14 | - | 188,597 |
| 589 | 1,671 | 20 | 81 | - | 2,361 |
| 5 | 1 | 2 | 51 | - | 59 |
| 2 | 1 | 1 | 31 | - | 35 |

[^3]
## Performance by Geographical Segment ${ }^{1}$

## Total operating income

Singapore
Malaysia

| $1 Q 15$ | $1 Q 14$ | $4 Q 14$ |
| ---: | ---: | ---: |
| $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |
| $\mathbf{1 , 1 2 0}$ | 1,004 | 1,022 |
| $\mathbf{2 6 1}$ | 242 | 276 |
| 193 | 158 | 187 |
| 97 | 99 | 106 |
| 171 | 160 | 142 |
| 115 | 89 | 117 |
| $\mathbf{1 , 9 5 6}$ | 1,752 | 1,850 |

## Profit before tax

| Singapore | 557 | 475 | 535 |
| :--- | ---: | ---: | ---: |
| Malaysia | $\mathbf{1 4 3}$ | 160 | 124 |
| Thailand | $\mathbf{5 1}$ | 57 | 39 |
| Indonesia | $\mathbf{1 0}$ | 24 | 44 |
| Greater China | $\mathbf{1 0 4}$ | 101 | 61 |
| Others | $\mathbf{7 2}$ | 66 | 119 |
| Total | $\mathbf{9 3 8}$ | 882 | 922 |

The Group＇s total operating income grew $11.6 \%$ over $1 Q 14$ to $\$ 1.96$ billion，which was largely contributed by Singapore growth of $11.6 \%$ and regional growth of $9.6 \%$ ．In terms of pre－tax profit，the Group reported an increase of $6.3 \%$ from a year ago with overseas contributing $40.6 \%$ to the Group＇s pre－tax profit．Compared with 4 Q 14 ，the Group＇s pre－tax profit rose $1.7 \%$ across Singapore and the region．

|  | Mar－15 | Dec－14 | Mar－14 |
| :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m |
| Total assets |  |  |  |
| Singapore | 188，222 | 187，529 | 182，002 |
| Malaysia | 35，322 | 37，269 | 36，969 |
| Thailand | 16，990 | 15，915 | 15，448 |
| Indonesia | 8，443 | 8，143 | 7，810 |
| Greater China | 32，351 | 31，977 | 29，189 |
| Others | 28，117 | 21，754 | 20，428 |
|  | 309，446 | 302，587 | 291，847 |
| Intangible assets | 4，151 | 4，149 | 4，152 |
| Total | 313，596 | 306，736 | 295，999 |

[^4]
## Capital Adequacy and Leverage Ratios ${ }^{1,2,3}$

|  | Mar－15 | Dec－14 | Mar－14 |
| :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m |
| Share capital | 3，704 | 3，715 | 3，159 |
| Disclosed reserves／others | 24，833 | 23，590 | 21，791 |
| Regulatory adjustments | $(2,600)$ | $(2,408)$ | $(2,343)$ |
| Common Equity Tier 1 Capital（＂CET1＂） | 25，937 | 24，897 | 22，607 |
| Preference shares／others | 2，180 | 2，180 | 2，180 |
| Regulatory adjustments－capped | $(2,180)$ | $(2,180)$ | $(2,180)$ |
| Additional Tier 1 Capital（＂AT1＂） | － | － | － |
| Tier 1 Capital | 25，937 | 24，897 | 22，607 |
| Subordinated notes | 4，475 | 4，405 | 5，170 |
| Provisions／others | 937 | 918 | 834 |
| Regulatory adjustments | （202） | （12） | （13） |
| Tier 2 Capital | 5，210 | 5，311 | 5，992 |
| Eligible Total Capital | 31，147 | 30，208 | 28，598 |
| Risk－Weighted Assets（＂RWA＂） | 181，892 | 178，792 | 161，498 |
| Capital Adequacy Ratios（＂CAR＂） |  |  |  |
| CET1 | 14．3\％ | 13．9\％ | 14．0\％ |
| Tier 1 | 14．3\％ | 13．9\％ | 14．0\％ |
| Total | 17．1\％ | 16．9\％ | 17．7\％ |
| Proforma CET1（based on final rules effective 1 Jan 2018） | 12．8\％ | 12．6\％ | 12．5\％ |
| Leverage Exposure | 339，409 | NA | NA |
| Leverage Ratio | 7．6\％ | NA | NA |

The Group＇s CET1，Tier 1 and Total CAR as at 31 March 2015 were well above the regulatory minimum requirements．

Compared to a year ago，total capital increased largely from retained earnings and issuance of Basel III－compliant instruments，partly offset by redemption of old－style Tier－2 subordinated notes during 2014．RWA was higher as a result of asset growth．

Compared with 31 December 2014，capital ratios improved due to first quarter＇s retained earnings．This was partially offset by higher RWA mainly from loan growth．

The Group＇s leverage ratio stood at $7.6 \%$ ，well above the minimum 3\％required by the Basel Committee．

[^5]
## Consolidated Income Statement (Unaudited)

Interest income
Less: Interest expense
Net interest income
Fee and commission income
Dividend income
Rental income
Net trading income
Net gain/(loss) from investment securities
Other income
Non-interest income
Total operating income
Less: Staff costs
Other operating expenses
Total operating expenses
Operating profit before impairment charges
Less: Impairment charges
Operating profit after impairment charges
Share of profit of associates and joint ventures

## Profit before tax

Less: Tax
Profit for the financial period

## Attributable to:

Equity holders of the Bank
Non-controlling interests

| $\mathbf{1 Q 1 5}$ | 1 Q 14 | $+/(-)$ | 4 Q 14 | $+/(-)$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
| $\mathbf{1 , 9 0 3}$ | 1,745 | 9.1 | 1,873 | 1.6 |
| $\mathbf{7 0 2}$ | 635 | 10.5 | 705 | $(0.5)$ |
| $\mathbf{1 , 2 0 1}$ | 1,110 | 8.3 | 1,168 | 2.8 |
| $\mathbf{4 5 3}$ | 414 | 9.5 | 450 | 0.8 |
| $\mathbf{1}$ | 4 | $(76.9)$ | 3 | $(67.2)$ |
| $\mathbf{2 9}$ | 29 | $(1.2)$ | 28 | 2.2 |
| $\mathbf{1 5 3}$ | 127 | 20.6 | 119 | 28.7 |
| $\mathbf{7 2}$ | 22 | $>100.0$ | 41 | 73.2 |
| $\mathbf{4 7}$ | 46 | 2.2 | 40 | 15.4 |
| $\mathbf{7 5 5}$ | 642 | 17.5 | 682 | 10.7 |
| $\mathbf{1 , 9 5 6}$ | 1,752 | 11.6 | 1,850 | 5.7 |
| $\mathbf{4 9 6}$ | 454 | 9.2 | 454 | 9.4 |
| $\mathbf{3 5 6}$ | 301 | 18.3 | 351 | 1.4 |
| $\mathbf{8 5 2}$ | 755 | 12.9 | 805 | 5.9 |
| $\mathbf{1 , 1 0 3}$ | 997 | 10.7 | 1,045 | 5.6 |
| $\mathbf{1 6 9}$ | 157 | 7.6 | 166 | 1.8 |
| $\mathbf{9 3 4}$ | 840 | 11.3 | 879 | 6.3 |
| $\mathbf{4}$ | 43 | $(90.8)$ | 43 | $(90.9)$ |
| $\mathbf{9 3 8}$ | 882 | 6.3 | 922 | 1.7 |
| $\mathbf{1 3 3}$ | 89 | 49.7 | 134 | $(0.8)$ |
| $\mathbf{8 0 5}$ | 794 | 1.5 | 788 | 2.2 |


| 801 | 788 | 1.6 | 786 | 1.9 |
| ---: | ---: | :---: | ---: | ---: |
| 4 | 5 | $(20.1)$ | 2 | $>100.0$ |
| 805 | 794 | 1.5 | 788 | 2.2 |

Consolidated Statement of Comprehensive Income（Unaudited）

Profit for the financial period

Currency translation adjustments
Change in available－for－sale reserve
Change in fair value
Transfer to income statement on disposal／impairment
Tax relating to available－for－sale reserve
Change in share of other comprehensive
income of associates and joint ventures
Remeasurement of defined benefit obligation ${ }^{1}$
Other comprehensive income for the financial period，net of tax

Total comprehensive income for the financial period，net of tax

## Attributable to：

Equity holders of the Bank
Non－controlling interests

| 1Q15 | 1Q14 | ＋／（－） | 4Q14 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \％ | \＄m | \％ |
| 805 | 794 | 1.5 | 788 | 2.2 |
| 116 | 58 | ＞100．0 | 50 | ＞100．0 |
| 471 | 69 | ＞100．0 | 166 | ＞100．0 |
| （60） | （37） | （63．2） | （21） | （＞100．0） |
| （24） | 6 | （＞100．0） | （11） | （＞100．0） |
| 6 | 3 | ＞100．0 | （4） | ＞100．0 |
| － | － | － | （5） | NM |
| 507 | 99 | ＞100．0 | 174 | ＞100．0 |
| 1，313 | 892 | 47.2 | 962 | 36.4 |
| 1，307 | 884 | 47.8 | 959 | 36.4 |
| 6 | 8 | （28．3） | 4 | 48.8 |
| 1，313 | 892 | 47.2 | 962 | 36.4 |

[^6]1 Refer to item that will not be reclassified subsequently to Income Statement．

## Consolidated Balance Sheet（Unaudited）

Equity
Share capital and other capital
Retained earnings
Other reserves
Equity attributable to equity holders of the Bank
Non－controlling interests
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of customers
Bills and drafts payable
Other liabilities
Debts issued
Total

Total equity and liabilities

## Assets

Cash，balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Investment securities
Other assets
Investment in associates and joint ventures
Investment properties
Fixed assets
Intangible assets
Total

Off－balance sheet items
Contingent liabilities
Financial derivatives
Commitments

Net asset value per ordinary share（\＄）

| Mar－15 | Dec－14 $^{1}$ | Mar－14 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |
| $\mathbf{5 , 8 8 2}$ | 5,892 | 5,336 |
| $\mathbf{1 4 , 8 2 6}$ | 14,064 | 12,760 |
| $\mathbf{1 0 , 1 2 2}$ | 9,613 | 9,156 |
| $\mathbf{3 0 , 8 3 0}$ | 29,569 | 27,253 |
| $\mathbf{2 0 8}$ | 203 | 199 |
| $\mathbf{3 1 , 0 3 8}$ | 29,772 | 27,452 |


| 12,939 | 11,226 | 19,900 |
| ---: | ---: | ---: |
| $\mathbf{2 3 9 , 4 1 0}$ | 233,750 | 216,617 |
| 696 | 951 | 985 |
| $\mathbf{1 0 , 8 1 6}$ | 10,084 | 8,048 |
| $\mathbf{1 8 , 6 9 6}$ | 20,953 | 22,997 |
| $\mathbf{2 8 2 , 5 5 8}$ | 276,964 | 268,547 |

313，596 306，736 295，999

| $\mathbf{4 1 , 7 8 9}$ | 35,083 | 31,338 |
| ---: | ---: | ---: |
| $\mathbf{6 , 7 9 1}$ | 7,757 | 8,842 |
| $\mathbf{8 , 5 0 9}$ | 10,141 | 10,456 |
| $\mathbf{8 5 1}$ | 738 | 812 |
| $\mathbf{2 6 , 5 3 6}$ | 28,692 | 31,447 |
| $\mathbf{1 9 9 , 7 3 5}$ | 195,903 | 185,270 |
| $\mathbf{1 1 , 4 0 2}$ | 11,440 | 12,047 |
| $\mathbf{1 0 , 2 3 2}$ | 9,256 | 8,315 |
| $\mathbf{1 , 1 9 8}$ | 1,189 | 996 |
| 959 | 960 | 988 |
| $\mathbf{1 , 4 4 5}$ | 1,428 | 1,335 |
| $\mathbf{4 , 1 5 1}$ | 4,149 | 4,152 |
| $\mathbf{3 1 3 , 5 9 6}$ | 306,736 | 295,999 |


| $\mathbf{1 8 , 5 5 5}$ | 18,515 | 22,450 |
| ---: | ---: | ---: |
| $\mathbf{6 5 2 , 1 2 5}$ | 605,487 | 514,849 |
| $\mathbf{1 0 0 , 2 4 8}$ | 99,593 | 75,911 |
|  |  |  |
| $\mathbf{1 7 . 8 8}$ | 17.09 | 15.90 |

Note：
1 Audited．

## Consolidated Statement of Changes in Equity（Unaudited）

|  | Attributable to equity holders of the Bank |  |  |  | Non－ controlling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital and other capital | Retained earnings | Other reserves | Total |  |  |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 January 2015 | 5，892 | 14，064 | 9，613 | 29，569 | 203 | 29，772 |
| Profit for the financial period | － | 801 | － | 801 | 4 | 805 |
| Other comprehensive income for the financial period | － | － | 506 | 506 | 1 | 507 |
| Total comprehensive income for the financial period | － | 801 | 506 | 1，307 | 6 | 1，313 |
| Transfers | － | 1 | （1） | － | － | － |
| Dividends | － | （40） | － | （40） | （0） | （40） |
| Share buyback－held in treasury | （14） | － | － | （14） | － | （14） |
| Share－based compensation | － | － | 8 | 8 | － | 8 |
| Issue of shares under share－based compensation plans | 3 | － | （3） | － | － |  |
| Balance at 31 March 2015 | 5，882 | 14，826 | 10，122 | 30，830 | 208 | 31，038 |
| Balance at 1 January 2014 | 5，333 | 12，003 | 9，053 | 26，388 | 189 | 26，577 |
| Profit for the financial period | － | 788 | － | 788 | 5 | 794 |
| Other comprehensive income for the financial period | － | － | 96 | 96 | 2 | 99 |
| Total comprehensive income for the financial period | － | 788 | 96 | 884 | 8 | 892 |
| Transfers | － | （2） | 3 | 1 | （1） | － |
| Change in non－controlling interests | － | － | 0 | 0 | 3 | 4 |
| Dividends | － | （29） | － | （29） | （0） | （29） |
| Share－based compensation | － | － | 8 | 8 | － | 8 |
| Issue of shares under share－based compensation plans | 4 | － | （4） | － | － | － |
| Balance at 31 March 2014 | 5，336 | 12，760 | 9，156 | 27，253 | 199 | 27，452 |

## Consolidated Cash Flow Statement（Unaudited）

## Cash flows from operating activities

Profit for the financial period
Adjustments for：
Impairment charges 169157

Share of profit of associates and joint ventures（43）
Tax
Depreciation of assets
Net（gain）／loss on disposal of assets
Share－based compensation
Operating profit before working capital changes
Increase／（decrease）in working capital
Deposits and balances of banks
Deposits and balances of customers
Bills and drafts payable
5，661
6，194
（255）
2，070

Other liabilities
639
Restricted balances with central banks
Government treasury bills and securities
（111）

Trading securities
2，610
Placements and balances with banks
Loans to customers
Investment securities
Other assets
Cash generated from operations
Income tax paid
Net cash provided by operating activities

| 1 Q 15 | 1 Q 14 |
| :---: | :---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |
| $\mathbf{8 0 5}$ | 794 |
|  |  |
| $\mathbf{1 6 9}$ | 157 |
| $(4)$ | $(43)$ |
| $\mathbf{1 3 3}$ | 89 |
| $\mathbf{4 4}$ | 35 |
| $\mathbf{( 9 1 )}$ | $(28)$ |
| $\mathbf{9}$ | 8 |
| $\mathbf{1 , 0 6 5}$ | 1,012 |
|  |  |
| $\mathbf{1 , 7 1 3}$ | 6,194 |
| $\mathbf{5 , 6 6 1}$ | 2,070 |
| $\mathbf{( 2 5 5 )}$ | $(50)$ |
| $\mathbf{6 3 9}$ | $(1,378)$ |
| $\mathbf{( 1 1 1 )}$ | $(55)$ |
| $\mathbf{2 , 6 1 0}$ | $(1,699)$ |
| $\mathbf{( 1 0 9 )}$ | $(178)$ |
| $\mathbf{2 , 1 5 7}$ | $(35)$ |
| $\mathbf{( 3 , 9 9 5 )}$ | $(6,566)$ |
| $\mathbf{5 1 1}$ | 139 |
| $\mathbf{( 9 5 3 )}$ | 956 |
| $\mathbf{8 , 9 3 2}$ | 409 |
| $\mathbf{( 8 5 )}$ | $(43)$ |
| $\mathbf{8 , 8 4 7}$ | 366 |

## Cash flows from investing activities

Net cash flow on disposal／（acquisition）of：

Associates
Properties and other fixed assets
（Investment）／distribution from associates and joint ventures
Net cash used in investing activities

## Cash flows from financing activities

Net（decrease）／increase in debts issued
Share buyback－held in treasury
Change in non－controlling interests
Dividends paid on preference shares
Distribution for perpetual capital securities
Dividends paid to non－controlling interests
Net cash（used in）／provided by financing activities
Currency translation adjustments
Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period
Cash and cash equivalents at end of the financial period
（1）
（46）
（1） 60
（49）
（3）

| $(2,257)$ | 4,015 |
| ---: | ---: |
| $(14)$ | - |
| - | 4 |
| $(20)$ | $(18)$ |
| $(21)$ | $(21)$ |
| $(0)$ | $(0)$ |
| $\mathbf{( 2 , 3 1 2 )}$ | 3,979 |
| $\mathbf{1 0 9}$ | 60 |
| $\mathbf{6 , 5 9 5}$ | 4,403 |
| 29,704 | 21,244 |
| $\mathbf{3 6 , 2 9 9}$ | 25,647 |

## Balance Sheet of the Bank（Unaudited）

## Equity

Share capital and other capital
Retained earnings
Other reserves
Total

| Mar－15 | Dec－14 $^{1}$ | Mar－14 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |
| $\mathbf{5 , 0 5 0}$ | 5,061 | 4,505 |
| $\mathbf{1 1 , 4 0 1}$ | 10,809 | 9,812 |
| $\mathbf{1 0 , 1 7 0}$ | 9,780 | 9,448 |
| $\mathbf{2 6 , 6 2 2}$ | 25,650 | 23,764 |
|  |  |  |
|  |  |  |
| $\mathbf{1 2 , 4 6 8}$ | 10,666 | 18,892 |
| $\mathbf{1 8 4 , 3 2 7}$ | 179,123 | 165,114 |
| $\mathbf{2 , 7 0 9}$ | 2,767 | 2,812 |
| $\mathbf{3 2 8}$ | 191 | 214 |
| $\mathbf{8 , 4 5 9}$ | 7,843 | 6,175 |
| $\mathbf{1 9 , 0 8 5}$ | 21,139 | 22,562 |
| $\mathbf{2 2 7 , 3 7 6}$ | 221,728 | 215,769 |
|  |  |  |
| $\mathbf{2 5 3 , 9 9 8}$ | 247,378 | 239,533 |

## Assets

Cash，balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates and joint ventures
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

| $\mathbf{3 1 , 3 4 1}$ | 24,807 | 19,793 |
| ---: | ---: | ---: |
| $\mathbf{6 , 6 6 2}$ | 7,628 | 8,713 |
| $\mathbf{3 , 4 2 2}$ | 3,982 | 4,880 |
| $\mathbf{7 6 4}$ | 738 | 611 |
| $\mathbf{2 2 , 6 9 4}$ | 24,333 | 27,363 |
| $\mathbf{1 5 2 , 7 9 6}$ | 149,530 | 141,412 |
| $\mathbf{6 , 9 8 5}$ | 7,727 | 8,685 |
| $\mathbf{1 0 , 2 6 1}$ | 10,294 | 10,817 |
| $\mathbf{7 , 9 6 1}$ | 7,278 | 6,697 |
| $\mathbf{5 2 0}$ | 523 | 269 |
| $\mathbf{5 , 0 3 1}$ | 4,981 | 4,758 |
| $\mathbf{1 , 2 2 8}$ | 1,229 | 1,279 |
| $\mathbf{1 , 1 5 1}$ | 1,146 | 1,075 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 |
| $\mathbf{2 5 3 , 9 9 8}$ | 247,378 | 239,533 |

## Off－balance sheet items

Contingent liabilities
Financial derivatives
Commitments

## Net asset value per ordinary share（\＄）

| 12,666 | 12,695 | 15,640 |
| ---: | ---: | ---: |
| 557,510 | 520,163 | 421,597 |
| 80,333 | 79,892 | 57,864 |
|  |  |  |
| 15.78 | 15.16 | 14.22 |

## Note：

1 Audited．

Statement of Changes in Equity of the Bank（Unaudited）

|  | $\begin{gathered} \begin{array}{c} \text { Share capital } \\ \text { and other } \\ \text { capital } \end{array} \\ \hline \$ m \end{gathered}$ | Retained earnings \＄m | Other reserves | Total equity <br> $\$ \mathrm{~m}$ |
| :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2015 | 5，061 | 10，809 | 9，780 | 25，650 |
| Profit for the financial period | － | 614 | － | 614 |
| Other comprehensive income for the financial period | － | － | 386 | 386 |
| Total comprehensive income for the financial period | － | 614 | 386 | 999 |
| Dividends | － | （21） | － | （21） |
| Share buyback－held in treasury | （14） | － | － | （14） |
| Share－based compensation | － | － | 8 | 8 |
| Issue of shares under share－based compensation plans | 3 | － | （3） |  |
| Balance at 31 March 2015 | 5，050 | 11，401 | 10，170 | 26，622 |
| Balance at 1 January 2014 | 4，501 | 9，255 | 9，446 | 23，202 |
| Profit for the financial period | － | 578 | － | 578 |
| Other comprehensive income for the financial period | － | － | （2） | （2） |
| Total comprehensive income for the financial period | － | 578 | （2） | 575 |
| Dividends | － | （21） | － | （21） |
| Share－based compensation | － | － | 8 | 8 |
| Issue of shares under share－based compensation plans | 4 | － | （4） | － |
| Balance at 31 March 2014 | 4，505 | 9，812 | 9，448 | 23，764 |

## Capital Adequacy Ratios of Major Bank Subsidiaries

The information below is prepared on solo basis under the capital adequacy framework of the respective countries．

|  | Mar－15 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total Risk－ Weighted Assets | Capital Adequacy Ratios |  |  |
|  |  | CET1 | Tier 1 | Total |
|  | \＄m | \％ | \％ | \％ |
| United Overseas Bank（Malaysia）Bhd | 16，207 | 16.0 | 16.0 | 17.6 |
| United Overseas Bank（Thai）Public Company Limited | 10，160 | 15.3 | 15.3 | 18.1 |
| PT Bank UOB Indonesia | 7，223 | NA | 13.7 | 16.0 |
| United Overseas Bank（China）Limited | 5，981 | 14.9 | 14.9 | 15.6 |


[^0]:    Notes：
    1 The financial statements are presented in Singapore dollars．
    2 Certain comparative figures have been restated to conform with the current period＇s presentation．
    3 Certain figures in this report may not add up to the respective totals due to rounding．
    4 Amounts less than $\$ 500,000$ in absolute term are shown as＂ 0 ＂．
    ＂NM＂denotes not meaningful．
    ＂NA＂denotes not applicable．

[^1]:    Note：
    1 Loan－related fees include fees earned from corporate finance activities．

[^2]:    Note：
    1 Loans by geography is classified according to where credit risks reside，largely represented by the borrower＇s country of incorporation／operation（for non－individuals）and residence（for individuals）．

[^3]:    Notes:
    1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.
    2 Long Term Investment has been reclassified from Others to GMIM and prior period comparatives have been restated accordingly.

[^4]:    Note：
    1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets．Information is stated after elimination of inter－segment transactions．

[^5]:    Notes：
    1 For year 2015，banks incorporated in Singapore are to maintain minimum CAR of CET1 at 6．5\％（2014：5．5\％），Tier 1 at 8\％（2014：7\％） and Total at $10 \%$ ．By year 2019，including the capital conservation buffer of $2.5 \%$ ，the minimum CAR will be CET1 at $9 \%$ ，Tier 1 at $10.5 \%$ and Total at 12．5\％．
    2 Leverage ratio is calculated based on the revised MAS Notice 637 which took effect from 1 January 2015．A minimum requirement of $3 \%$ is applied during the parallel run period from 1 January 2013 to 1 January 2017.
    3 More regulatory disclosure is available in the UOB website at www．uobgroup．com／investor／financial／overview．html．

[^6]:    Note：

