To：All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement：
Unaudited Financial Results for the Nine Months／Third Quarter Ended 30 September 2014
Details of the financial results are in the accompanying Group Financial Report．

## Dividends and Distributions

## Ordinary share dividend

No dividend on ordinary shares has been declared for the quarter．

## Preference share dividend

On 16 September 2014，a semi－annual dividend at an annual rate of $5.796 \%$ totalling USD14 million（3Q13： USD14 million）was paid on the 5，000 non－cumulative non－convertible guaranteed SPV－A preference shares issued by the Bank＇s wholly－owned subsidiary，UOB Cayman I Limited．

## Capital securities distributions

On 23 July 2014，a semi－annual distribution at an annual rate of $4.90 \%$ totalling $\mathrm{S} \$ 21$ million was paid on the Bank＇s S $\$ 850$ million $4.90 \%$ non－cumulative non－convertible perpetual capital securities for the period from 23 January 2014 up to，but excluding， 23 July 2014.

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions．

## Confirmation by Directors

The Board of Directors hereby confirms that，to the best of its knowledge，nothing has come to its attention which may render the unaudited financial results of the Group for the nine months／third quarter ended 30 September 2014 to be false or misleading in any material aspect．

## BY ORDER OF THE BOARD UNITED OVERSEAS BANK LIMITED

Mrs Vivien Chan
Secretary

Dated this $30^{\text {th }}$ day of October 2014
The results are also available at www．uobgroup．com

## Group Financial Report

## For the Nine Months／Third Quarter 2014

United Overseas Bank Limited
Incorporated in the Republic of Singapore
Company Registration Number： $193500026 Z$

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## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than \＄500，000 in absolute term are shown as＂0＂．
＂NM＂denotes not meaningful．
＂NA＂denotes not applicable．

## Financial Highlights

| 9M14 | 9 M 13 | $+/(-)$ | 3Q14 | 3Q13 | $+/(-)$ | 2Q14 | $+/(-)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\%$ |  |  | $\%$ |  | $\%$ |  |

## Selected income statement items（\＄m）

| Net interest income | 3，389 | 3，025 | 12.1 | 1，155 | 1，046 | 10.5 | 1，124 | 2.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fee and commission income | 1，299 | 1，296 | 0.2 | 475 | 407 | 16.8 | 410 | 15.8 |
| Other non－interest income | 919 | 658 | 39.7 | 341 | 211 | 61.5 | 350 | （2．6） |
| Total income | 5，607 | 4，978 | 12.6 | 1，971 | 1，663 | 18.5 | 1，884 | 4.6 |
| Less：Total expenses | 2，341 | 2，136 | 9.6 | 800 | 715 | 11.9 | 787 | 1.6 |
| Operating profit | 3，266 | 2，842 | 14.9 | 1，171 | 949 | 23.5 | 1，098 | 6.7 |
| Less：Impairment charges | 469 | 290 | 61.6 | 162 | 85 | 90.5 | 150 | 8.4 |
| Add：Share of profit of associates and joint ventures | 106 | 177 | （40．0） | 37 | 52 | （28．9） | 26 | 41.2 |
| Net profit before tax | 2，903 | 2，729 | 6.4 | 1，046 | 916 | 14.3 | 974 | 7.4 |
| Less：Tax and non－controlling interests | 440 | 494 | （11．0） | 180 | 186 | （3．3） | 166 | 8.3 |
| Net profit after tax ${ }^{1}$ | 2，463 | 2，235 | 10.2 | 866 | 730 | 18.7 | 808 | 7.2 |

## Selected balance sheet items（\＄m）

| Net customer loans | $\mathbf{1 9 2 , 5 8 4}$ | 173,478 | 11.0 | $\mathbf{1 9 2 , 5 8 4}$ | 173,478 | 11.0 | 189,695 | 1.5 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Customer deposits | $\mathbf{2 2 4 , 3 6 5}$ | 206,500 | 8.7 | $\mathbf{2 2 4 , 3 6 5}$ | 206,500 | 8.7 | 216,128 | 3.8 |
| Total assets | $\mathbf{3 0 2 , 7 1 0}$ | 273,272 | 10.8 | $\mathbf{3 0 2 , 7 1 0}$ | 273,272 | 10.8 | 296,983 | 1.9 |
| Shareholders＇equity $^{1}$ | $\mathbf{2 8 , 6 1 1}$ | 25,183 | 13.6 | $\mathbf{2 8 , 6 1 1}$ | $\mathbf{2 5 , 1 8 3}$ | $\mathbf{1 3 . 6}$ | $\mathbf{2 8 , 0 9 1}$ | $\mathbf{1 . 9}$ |

Key financial ratios（\％）

|  | $\mathbf{1 . 7 2}$ | 1.71 | $\mathbf{1 . 7 1}$ | 1.71 | 1.71 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net interest margin ${ }^{2}$ | $\mathbf{3 9 . 6}$ | 39.2 | $\mathbf{4 1 . 4}$ | 37.1 | 40.3 |
| Non－interest income／Total income | $\mathbf{4 1 . 8}$ | 42.9 | $\mathbf{4 0 . 6}$ | 43.0 | 41.7 |
| Expense／Income ratio | $\mathbf{3 7 . 6}$ | 38.2 | $\mathbf{3 6 . 6}$ | 39.6 | 31.0 |
| Overseas profit before tax contribution |  |  |  |  |  |
| Loan charge off rate（bp）$^{2}$ | $\mathbf{1 1}$ | 7 | $\mathbf{1 5}$ | 2 | 19 |
| Exclude collective impairment $_{\text {Include collective impairment }}$ | $\mathbf{3 2}$ | 30 | $\mathbf{3 2}$ | 30 | 32 |
| NPL ratio $^{3}$ | 1.2 | 1.2 | $\mathbf{1 . 2}$ | 1.2 | 1.2 |

[^0]9M14 $\quad 9 \mathrm{M} 13 \quad$ 3Q14 $\quad$ 3Q13 $\quad$ 2Q14

## Key financial ratios（\％）（cont＇d）

| Return on average total assets ${ }^{1}$ | 1.12 | 1.12 | 1.16 | 1.07 | 1.10 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average ordinary shareholders＇equity ${ }^{1,2}$ | 12.6 | 12.2 | 12.9 | 11.7 | 12.5 |
| Loan／Deposit ratio ${ }^{3}$ | 85.8 | 84.0 | 85.8 | 84.0 | 87.8 |
| Capital adequacy ratios |  |  |  |  |  |
| Common Equity Tier 1 | 14.0 | 12.9 | 14.0 | 12.9 | 13.9 |
| Tier 1 | 14.0 | 12.9 | 14.0 | 12.9 | 13.9 |
| Total | 17.0 | 16.3 | 17.0 | 16.3 | 17.8 |
| Earnings per ordinary share（\＄）${ }^{1,2}$ |  |  |  |  |  |
| Basic | 2.00 | 1.81 | 2.10 | 1.74 | 1.98 |
| Diluted | 2.00 | 1.81 | 2.09 | 1.74 | 1.97 |
| Net asset value（＂NAV＂）per ordinary share（\＄）${ }^{4}$ | 16.51 | 14.92 | 16.51 | 14.92 | 16.18 |
| Revalued NAV per ordinary share（\＄）${ }^{4}$ | 19.12 | 17.27 | 19.12 | 17.27 | 18.80 |

[^1]
## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards（＂FRS＂） as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments：Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files，Grading and Provisioning．

The new／revised FRS applicable to the Group with effect from 1 January 2014 are listed below．The adoption of these FRS has no significant impact on the financial statements of the Group．
－FRS27 Separate Financial Statements
－FRS28 Investments in Associates and Joint Ventures
－FRS110 Consolidated Financial Statements
－FRS111 Joint Arrangements
－FRS112 Disclosure of Interests in Other Entities
－Amendments to FRS32－Offsetting Financial Assets and Financial Liabilities
－Amendments to FRS36－Recoverable Amount Disclosures for Non－Financial Assets
－Amendments to FRS39－Novation of Derivatives and Continuation of Hedge Accounting
Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the nine months of 2014 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2013.

## Nine months 2014 （＂9M14＂）performance

## 9 M 14 versus 9M13

The Group posted strong net earnings of $\$ 2.46$ billion for 9 M 14 ，an increase of $10.2 \%$ from a year ago．The increase was led by a broad－based increase in operating income which rose $12.6 \%$ to $\$ 5.61$ billion．

Net interest income continued its upward trend，achieving a double－digit growth of $12.1 \%$ to reach $\$ 3.39$ billion．Net interest margin improved 1 basis point from a year ago to $1.72 \%$ ．

Total non－interest income also registered strong growth of $13.5 \%$ year－on－year to $\$ 2.22$ billion，on the back of steady fee and commission income and higher trading and investment income．Fee and commission income was $\$ 1.30$ billion in 9M14 with broad－based growth in credit card，wealth management，trade and loan－related activities．Trading and investment income increased $64.1 \%$ to $\$ 657$ million for 9 M 14 due to higher treasury customer income， investment gains and trading income on the back of improved market sentiments，after concerns over QE tapering in 2013.

Operating expenses increased $9.6 \%$ to $\$ 2.34$ billion in 9 M 14 on higher staff costs and revenue－related expenses to support the Group＇s growing franchise．With the strong income growth，expense－to－income ratio improved to 41．8\％ in 9M14．

Total impairment charges increased to $\$ 469$ million from a year ago due to higher individual impairment on loans relating to a few non－performing accounts in Singapore，Thailand and Indonesia．Collective impairment of \＄255 million was set aside for 9M14．Total loan charge off rate was maintained at 32 basis points．

Share of associates＇profits for 9M14 was \＄106 million，40．0\％lower than 9M13 as some associates realised non－ recurring gain on investments in 9M13．

## Third quarter 2014 （＂3Q14＂）performance

## 3Q14 versus 3Q13

The Group delivered 3Q14 earnings of $\$ 866$ million，an increase of $18.7 \%$ from 3Q13，led by double－digit growth in both net interest income and non－interest income．

Net interest income rose $10.5 \%$ from 3 Q13 to $\$ 1.16$ billion in 3 Q14，driven by higher average loan volume in Singapore and the regional countries．Net interest margin was stable at $1.71 \%$ ．

Non－interest income for 3Q14 grew 32．1\％from a year ago to \＄816 million．Fee and commission income rose 16．8\％ to $\$ 475$ million in 3Q14 with strong contributions from fund management，wealth management，investment banking as well as loan－related businesses．This was further backed by higher trading and investment income on increased treasury customer flow income and net trading income as a result of favourable market conditions．

## Performance Review（cont＇d）

## Third quarter 2014 （＂3Q14＂）performance（cont＇d）

## 3Q14 versus 3Q13（cont＇d）

The Group recorded $\$ 800$ million of expenses in 3 Q14， $11.9 \%$ higher from a year ago due to higher staff costs and revenue－related expenses．Total impairment charges were higher at $\$ 162$ million due to a few specific non－ performing loan accounts in Thailand and Indonesia．

## 3Q14 versus 2 Q14

Compared with 2Q14，net earnings increased $7.2 \%$ driven by higher contributions from both net interest income and fee income．

Net interest income was $2.7 \%$ higher quarter－on－quarter，mainly supported by loan growth．Strong contributions from fund management，wealth management，investment banking as well as loan－related businesses drove fee and commission income up by 15．8\％．

Total expenses increased marginally by $1.6 \%$ from 2Q14，while total impairment charges were $8.4 \%$ higher mainly from collective impairment set aside for loan growth．

## Balance sheet and capital position

Gross customer loans grew 11．0\％year－on－year and 1．5\％over the quarter to \＄196 billion as at 30 September 2014. Loan growth was broad－based across territories and industries．

With a strong deposit franchise，customer deposits expanded $8.7 \%$ from a year ago to $\$ 224$ billion as at 30 September 2014．Compared with 2Q14，the deposit growth was $3.8 \%$ ．The Group intensifed its deposit gathering efforts this quarter which，coupled with a more moderate increase in loans，resulted in a lower loan－to－deposit ratio of $85.8 \%$ ．Similarly，SGD loan－to－deposit ratio decreased from $98.2 \%$ in 2Q14 to $94.1 \%$ in 3Q14．Besides enhancing its deposits base，the Group also tapped on alternative sources of funding this quarter，leveraging its strong credit ratings to optimise funding costs and to diversify funding mix．

Asset quality stayed healthy with NPL ratio unchanged at $1.2 \%$ while NPL coverage remained strong at $146.8 \%$ ．Housing loans NPL increased in the past two consecutive quarters to $\$ 502$ million in $3 Q 14$ ，contributed primarily by borrowers investing in a particular high－end residential project in Singapore．Total NPL associated with this project was $\$ 166$ million，of which $\$ 80$ million and $\$ 59$ million arose in 2Q14 and 3Q14 respectively．This NPL was well collateralised with minimal impairment．Excluding the NPL from this isolated case，overall housing loans NPL remains relatively flat．

Shareholders＇equity was $\$ 28.6$ billion as at 30 September 2014， $13.6 \%$ higher due to net profit，issuance of new ordinary shares pursuant to the scrip dividend scheme and improved valuation on the available－for－sale investments． Compared with 2Q14，shareholders＇equity increased 1．9\％．Return on equity for 9M14 was $12.6 \%$ ．

The Group＇s capital position remained strong and well above the MAS minimum requirements with Common Equity Tier 1 （＂CET1＂），Tier 1 and Total CAR at 14．0\％，14．0\％and 17．0\％respectively as at 30 September 2014.

## Net Interest Income

Net interest margin

|  | 9M14 |  |  | 9M13 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 189，167 | 4，361 | 3.08 | 165，665 | 3，900 | 3.15 |
| Interbank balances | 47，265 | 515 | 1.46 | 40，787 | 478 | 1.57 |
| Securities | 27，578 | 441 | 2.14 | 30，331 | 418 | 1.84 |
| Total | 264，010 | 5，316 | 2.69 | 236，783 | 4，797 | 2.71 |

Interest bearing liabilities

| Customer deposits | 213,939 | $\mathbf{1 , 6 3 7}$ | $\mathbf{1 . 0 2}$ | 198,677 | 1,512 | 1.02 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Interbank balances／others | $\mathbf{4 1 , 5 5 8}$ | $\mathbf{2 9 0}$ | $\mathbf{0 . 9 3}$ | 30,937 | 261 | 1.13 |
| Total | $\mathbf{2 5 5 , 4 9 7}$ | $\mathbf{1 , 9 2 7}$ | $\mathbf{1 . 0 1}$ | 229,614 | 1,772 | 1.03 |
|  |  |  | $\mathbf{1 . 7 2}$ |  |  | 1.71 |
| Net interest margin ${ }^{1}$ |  |  |  |  |  |  |


|  | 3Q14 |  |  | 3Q13 |  |  | 2Q14 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 193，378 | 1，505 | 3.09 | 171，747 | 1，339 | 3.09 | 188，962 | 1，444 | 3.06 |
| Interbank balances | 47，349 | 160 | 1.34 | 41，828 | 165 | 1.57 | 46，854 | 164 | 1.41 |
| Securities | 27，193 | 146 | 2.14 | 28，668 | 135 | 1.87 | 28，376 | 153 | 2.16 |
| Total | 267，919 | 1，811 | 2.68 | 242，243 | 1，639 | 2.68 | 264，191 | 1，761 | 2.67 |

Interest bearing liabilities

| Customer deposits | 215，613 | 560 | 1.03 | 202，182 | 507 | 0.99 | 212，341 | 537 | 1.01 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interbank balances／others | 43，097 | 96 | 0.88 | 32，884 | 87 | 1.04 | 43，390 | 100 | 0.92 |
| Total | 258，710 | 655 | 1.01 | 235，066 | 593 | 1.00 | 255，731 | 637 | 1.00 |
| Net interest margin ${ }^{1}$ |  |  | 1.71 |  |  | 1.71 |  |  | 1.71 |

Note：
1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

## Net Interest Income（cont＇d）

Volume and rate analysis

## Interest income

Customer loans
Interbank balances
Securities
Total

| 9M14 vs 9M13 |  |  | 3Q14 vs 3Q13 |  |  | 3Q14 vs 2Q14 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Volume <br> change | Rate <br> change | Net <br> change | Volume <br> change | Rate <br> change | Net <br> change | Volume <br> change | Rate <br> change | Net <br> change |
| $\$ \mathrm{~m}$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |

Interest expense

| Customer deposits Interbank balances／others | $\begin{array}{r} 116 \\ 99 \end{array}$ | $\begin{gathered} 9 \\ (70) \end{gathered}$ | $\begin{array}{r} 125 \\ 30 \\ \hline \end{array}$ | $\begin{aligned} & 34 \\ & 28 \end{aligned}$ | $\begin{gathered} 19 \\ (19) \end{gathered}$ | 53 9 | $\begin{gathered} 8 \\ (1) \\ \hline \end{gathered}$ | $\begin{gathered} 8 \\ (4) \\ \hline \end{gathered}$ | $\begin{gathered} 17 \\ (5) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 215 | （61） | 155 | 62 | （0） | 62 | 8 | 4 | 12 |
| Change in number of days | － | － | － | － | － | － | － | － | 12 |
| Net interest income | 376 | （11） | 365 | 121 | （12） | 110 | 21 | （3） | 30 |

Net interest income rose $12.1 \%$ year－on－year to $\$ 3.39$ billion in 9 M 14 ，supported by strong loan growth of $11.0 \%$ across the territories and industries．Net interest margin improved 1 basis point from 1．71\％a year ago to $1.72 \%$ in 9 M 14 ．

Net interest income grew 10．5\％from 3Q13 and increased 2．7\％quarter－on－quarter to $\$ 1.16$ billion in 3Q14， led by higher average loan volume across the territories．Net interest margin was stable at $1.71 \%$ ．

## Non－Interest Income

Fee and commission income
Credit card
Fund management Investment－related
Loan－related
Service charges
Trade－related
Others

| 9M14 | 9 M 13 | $+/(-)$ | 3Q14 | 3Q13 | $+/(-)$ | 2Q14 | $+/(-)$ |
| ---: | ---: | :---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
| $\mathbf{2 0 5}$ | 191 | 7.4 | $\mathbf{7 2}$ | 66 | 8.2 | 71 | 1.7 |
| $\mathbf{1 1 5}$ | 133 | $(13.0)$ | $\mathbf{4 6}$ | 37 | 25.2 | 38 | 21.9 |
| $\mathbf{3 3 0}$ | 319 | 3.2 | $\mathbf{1 1 8}$ | 101 | 17.1 | 97 | 21.4 |
| $\mathbf{3 3 1}$ | 329 | 0.5 | $\mathbf{1 3 1}$ | 93 | 41.2 | 99 | 32.6 |
| $\mathbf{8 1}$ | 81 | $(0.4)$ | $\mathbf{2 8}$ | 27 | 0.6 | 26 | 4.3 |
| $\mathbf{2 0 4}$ | 198 | 2.9 | $\mathbf{7 0}$ | 72 | $(3.4)$ | 69 | 1.4 |
| $\mathbf{3 3}$ | 45 | $(25.1)$ | $\mathbf{1 1}$ | 10 | 5.6 | 11 | 2.0 |
| $\mathbf{1 , 2 9 9}$ | 1,296 | 0.2 | $\mathbf{4 7 5}$ | 407 | 16.8 | 410 | 15.8 |

Other non－interest income
Net trading income
Net gain／（loss）from investment securities
Dividend income
Rental income
Other income

| $\mathbf{4 8 0}$ | 350 | 37.2 | $\mathbf{2 2 2}$ | 95 | $>100.0$ | 132 | 68.0 |
| ---: | ---: | :---: | :---: | :---: | :---: | :---: | ---: |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 7 7}$ | 50 | $>100.0$ | $\mathbf{3 6}$ | 48 | $(25.5)$ | 118 | $(69.8)$ |
| $\mathbf{4 5}$ | 50 | $(9.3)$ | $\mathbf{1 4}$ | 12 | 24.1 | 27 | $(46.9)$ |
| $\mathbf{8 7}$ | 84 | 3.4 | $\mathbf{2 8}$ | 27 | 2.2 | 30 | $(6.2)$ |
| $\mathbf{1 3 0}$ | 124 | 5.2 | $\mathbf{4 1}$ | 29 | 40.6 | 43 | $(4.0)$ |
| $\mathbf{9 1 9}$ | 658 | 39.7 | $\mathbf{3 4 1}$ | 211 | 61.5 | 350 | $(2.6)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{2 , 2 1 8}$ | 1,953 | 13.5 | $\mathbf{8 1 6}$ | 618 | 32.1 | 760 | 7.3 |

Total non－interest income grew 13．5\％year－on－year to $\$ 2.22$ billion in 9 M 14 ．Fee and commission income was $\$ 1.30$ billion in 9 M 14 with broad－based growth in credit card，wealth management，trade and loan－related activities．Trading and investment income recorded $\$ 657$ million for 9 M 14 ，an improvement of $64.1 \%$ over 9 M 13 with broad－based increase in treasury customer income，investment gains and trading income on the back of improved market sentiments．

Non－interest income for 3Q14 was $\$ 816$ million，an increase of $32.1 \%$ over $3 Q 13$ and $7.3 \%$ over 2Q14．Fee and commission income delivered double－digit growth compared to 3Q13 and 2Q14，particularly in fund management，investment－related and loan－related businesses．This was further backed by higher trading and investment income on increased treasury customer income and trading income as a result of favourable market conditions．

## Operating Expenses

|  | 9 M 14 | 9 M 13 | $+/(-)$ | 3Q14 | 3Q13 | ＋／（－） | 2Q14 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Staff costs | 1，371 | 1，265 | 8.4 | 461 | 427 | 8.0 | 456 | 1.0 |
| Other operating expenses |  |  |  |  |  |  |  |  |
| Revenue－related | 498 | 419 | 18.8 | 175 | 138 | 27.1 | 171 | 2.4 |
| Occupancy－related | 222 | 219 | 1.4 | 75 | 73 | 3.9 | 75 | 0.9 |
| IT－related | 137 | 119 | 14.9 | 48 | 39 | 22.1 | 46 | 4.9 |
| Others | 113 | 114 | （0．5） | 40 | 38 | 4.9 | 39 | 2.7 |
|  | 970 | 871 | 11.4 | 339 | 288 | 17.6 | 331 | 2.4 |
| Total | 2，341 | 2，136 | 9.6 | 800 | 715 | 11.9 | 787 | 1.6 |
| Of which，depreciation of assets | 108 | 96 | 12.4 | 37 | 33 | 13.2 | 36 | 3.0 |
| Manpower（number） | 24，821 | 24，357 | 464 | 24，821 | 24，357 | 464 | 24，595 | 226 |

Total operating expenses increased $9.6 \%$ from 9 M 13 to $\$ 2.34$ billion in 9 M 14 mainly due to increased staff costs and revenue－related expenses to support the Group＇s growing franchise．Expense－to－income ratio improved 1．1\％points to $41.8 \%$ in 9M14．

For 3Q14，total expenses of $\$ 800$ million was $11.9 \%$ higher when compared with $3 Q 13$ but grew a marginal 1．6\％over 2Q14．

## Impairment Charges



Total impairment charges for 9M14 was $\$ 469$ million．Individual impairment on loans increased from a low level a year ago due to a few non－performing accounts in Singapore，Thailand and Indonesia．Collective impairment continued to be provided in tandem with loan growth．Total loan charge off rate was maintained at 32 basis points．

For 3Q14，total impairment charges increased from 3Q13 to $\$ 162$ million mainly on higher impairment on loans．Against 2Q14，the increase in total impairment charges came mainly from collective impairment set aside for loan growth．

[^2]
## Customer Loans

Gross customer loans
Less: Individual impairment
Collective impairment
Net customer loans

| Sep-14 | Jun-14 | Dec-13 | Sep-13 |
| :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 659 | 834 | 798 | 806 |
| 2,701 | 2,611 | 2,323 | 2,244 |
| 192,584 | 189,695 | 178,857 | 173,478 |
| 8,963 | 9,219 | 7,983 | 8,110 |
| 25,128 | 24,478 | 23,845 | 22,836 |
| 17,080 | 16,936 | 15,999 | 15,037 |
| 29,569 | 30,937 | 29,173 | 26,479 |
| 26,782 | 25,098 | 22,159 | 21,779 |
| 25,530 | 25,369 | 24,611 | 24,497 |
| 53,755 | 52,800 | 50,487 | 49,744 |
| 9,137 | 8,304 | 7,722 | 8,047 |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 106,517 | 105,765 | 101,538 | 99,474 |
| 31,653 | 30,290 | 26,923 | 24,392 |
| 24,860 | 24,373 | 23,308 | 22,623 |
| 9,757 | 9,447 | 9,148 | 8,915 |
| 4,613 | 4,547 | 4,242 | 4,363 |
| 18,543 | 18,718 | 16,819 | 16,762 |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 65,237 | 65,812 | 59,256 | 57,079 |
| 38,661 | 37,864 | 37,508 | 35,986 |
| 23,251 | 21,531 | 20,620 | 19,961 |
| 68,794 | 67,932 | 64,595 | 63,502 |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 126,559 | 126,094 | 119,028 | 116,431 |
| 27,550 | 26,536 | 25,215 | 24,274 |
| 10,364 | 10,008 | 9,837 | 9,459 |
| 5,762 | 5,736 | 5,393 | 5,415 |
| 15,686 | 14,389 | 12,259 | 10,606 |
| 10,022 | 10,375 | 10,246 | 10,343 |
| 195,943 | 193,140 | 181,978 | 176,529 |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total (gross)

| Sep-14 | Jun-14 | Dec-13 | Sep-13 |
| :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 659 | 834 | 798 | 806 |
| 2,701 | 2,611 | 2,323 | 2,244 |
| 192,584 | 189,695 | 178,857 | 173,478 |
| 8,963 | 9,219 | 7,983 | 8,110 |
| 25,128 | 24,478 | 23,845 | 22,836 |
| 17,080 | 16,936 | 15,999 | 15,037 |
| 29,569 | 30,937 | 29,173 | 26,479 |
| 26,782 | 25,098 | 22,159 | 21,779 |
| 25,530 | 25,369 | 24,611 | 24,497 |
| 53,755 | 52,800 | 50,487 | 49,744 |
| 9,137 | 8,304 | 7,722 | 8,047 |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 106,517 | 105,765 | 101,538 | 99,474 |
| 31,653 | 30,290 | 26,923 | 24,392 |
| 24,860 | 24,373 | 23,308 | 22,623 |
| 9,757 | 9,447 | 9,148 | 8,915 |
| 4,613 | 4,547 | 4,242 | 4,363 |
| 18,543 | 18,718 | 16,819 | 16,762 |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 65,237 | 65,812 | 59,256 | 57,079 |
| 38,661 | 37,864 | 37,508 | 35,986 |
| 23,251 | 21,531 | 20,620 | 19,961 |
| 68,794 | 67,932 | 64,595 | 63,502 |
| 195,943 | 193,140 | 181,978 | 176,529 |
| 126,559 | 126,094 | 119,028 | 116,431 |
| 27,550 | 26,536 | 25,215 | 24,274 |
| 10,364 | 10,008 | 9,837 | 9,459 |
| 5,762 | 5,736 | 5,393 | 5,415 |
| 15,686 | 14,389 | 12,259 | 10,606 |
| 10,022 | 10,375 | 10,246 | 10,343 |
| 195,943 | 193,140 | 181,978 | 176,529 |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total (gross)

## By geography ${ }^{1}$

Singapore
Malaysia
Thailand
Indonesia
Greater China
Others
Total (gross)

Gross customer loans grew 11.0\% year-on-year and 1.5\% over the quarter to $\$ 196$ billion as at 30 September 2014. Loan growth for the quarter was broad-based across territories and most of the industries.

In Singapore, customer loans rose $8.7 \%$ and $0.4 \%$ over 3Q13 and 2Q14 respectively to reach $\$ 127$ billion. Regional countries continued to register a strong loan growth of 19.3\% over a year ago and 4.8\% quarter-on-quarter to $\$ 59.4$ billion as at 30 September 2014.

Note:
1 Based on the location where the loans are booked.

## Non－Performing Assets

Loans（＂NPL＂）
Debt securities and others
Non－Performing Assets（＂NPA＂）

## By grading

Substandard
Doubtful
Loss
Total

| Sep－14 | Jun－14 | Dec－13 | Sep－13 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 , 2 8 9}$ | 2,309 | 2,074 | 2,107 |
| $\mathbf{2 3 4}$ | 231 | 240 | 295 |
| $\mathbf{2 , 5 2 3}$ | 2,540 | 2,314 | 2,402 |
|  |  |  |  |
|  |  |  |  |
| $\mathbf{1 , 8 3 2}$ | 1,429 | 1,265 | 1,230 |
| $\mathbf{1 4 3}$ | 541 | 462 | 571 |
| $\mathbf{5 4 8}$ | 570 | 587 | 601 |
| $\mathbf{2 , 5 2 3}$ | 2,540 | 2,314 | 2,402 |
|  |  |  |  |
| $\mathbf{1 , 2 4 2}$ | 1,211 | 1,088 | 1,036 |
| $\mathbf{1 , 2 8 1}$ | 1,329 | 1,226 | 1,366 |
| $\mathbf{2 , 5 2 3}$ | 2,540 | 2,314 | 2,402 |

## By ageing

Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

## Cumulative impairment

Individual
Collective
Total
As a \％of NPA
As a \％of unsecured NPA

## NPL by industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total

| NPL | NPL ratio | NPL | NPL <br> ratio | NPL | NPL <br> ratio | NPL | NPL ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \％ | \＄m | \％ | \＄m | \％ | \＄m | \％ |
| 699 | 7.8 | 833 | 9.0 | 819 | 10.3 | 914 | 11.3 |
| 143 | 0.6 | 141 | 0.6 | 123 | 0.5 | 109 | 0.5 |
| 309 | 1.8 | 262 | 1.5 | 223 | 1.4 | 221 | 1.5 |
| 107 | 0.4 | 111 | 0.4 | 102 | 0.3 | 102 | 0.4 |
| 287 | 1.1 | 300 | 1.2 | 265 | 1.2 | 251 | 1.2 |
| 201 | 0.8 | 176 | 0.7 | 192 | 0.8 | 173 | 0.7 |
| 502 | 0.9 | 447 | 0.8 | 311 | 0.6 | 295 | 0.6 |
| 41 | 0.4 | 39 | 0.5 | 39 | 0.5 | 42 | 0.5 |
| 2，289 | 1.2 | 2，309 | 1.2 | 2，074 | 1.1 | 2，107 | 1.2 |

## Non-Performing Assets (cont'd)

|  | NPL | NPL <br> ratio | Total cumulative impairment |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | as a \% of NPL | as a \% of unsecured NPL |
| NPL by geography ${ }^{1}$ | \$m | \% | \% | \% |
| Singapore |  |  |  |  |
| Sep-14 | 1,060 | 0.8 | 204.4 | 512.3 |
| Jun-14 | 919 | 0.7 | 228.7 | 719.9 |
| Dec-13 | 812 | 0.7 | 237.3 | 688.2 |
| Sep-13 | 771 | 0.7 | 242.7 | 643.0 |
| Malaysia |  |  |  |  |
| Sep-14 | 417 | 1.5 | 123.0 | 493.3 |
| Jun-14 | 431 | 1.6 | 119.0 | 470.6 |
| Dec-13 | 411 | 1.6 | 119.5 | 423.3 |
| Sep-13 | 392 | 1.6 | 119.6 | 397.5 |
| Thailand |  |  |  |  |
| Sep-14 | 259 | 2.5 | 117.0 | 238.6 |
| Jun-14 | 256 | 2.6 | 119.9 | 220.9 |
| Dec-13 | 203 | 2.1 | 140.4 | 285.0 |
| Sep-13 | 201 | 2.1 | 134.8 | 279.4 |
| Indonesia |  |  |  |  |
| Sep-14 | 203 | 3.5 | 73.4 | 138.0 |
| Jun-14 | 149 | 2.6 | 85.9 | 185.5 |
| Dec-13 | 88 | 1.6 | 40.9 | 128.6 |
| Sep-13 | 124 | 2.3 | 45.2 | 140.0 |
| Greater China |  |  |  |  |
| Sep-14 | 29 | 0.2 | 341.4 | 521.1 |
| Jun-14 | 30 | 0.2 | 303.3 | 478.9 |
| Dec-13 | 29 | 0.2 | 269.0 | 390.0 |
| Sep-13 | 30 | 0.3 | 240.0 | 342.9 |
| Others |  |  |  |  |
| Sep-14 | 321 | 3.2 | 40.2 | 43.3 |
| Jun-14 | 524 | 5.1 | 58.0 | 60.7 |
| Dec-13 | 531 | 5.2 | 57.3 | 60.8 |
| Sep-13 | 589 | 5.7 | 52.8 | 55.5 |
| Group NPL |  |  |  |  |
| Sep-14 | 2,289 | 1.2 | 146.8 | 311.4 |
| Jun-14 | 2,309 | 1.2 | 149.2 | 305.1 |
| Dec-13 | 2,074 | 1.1 | 150.5 | 298.9 |
| Sep-13 | 2,107 | 1.2 | 144.8 | 270.6 |

Group NPL was relatively flat at $\$ 2.29$ billion as at 30 September 2014. Compared with 30 September 2013, Group NPL increased $8.6 \%$ due to a few NPL accounts in Singapore, Indonesia and Thailand. NPL ratio remained stable at $1.2 \%$ with a strong NPL coverage of $146.8 \%$.

NPL in the Transport, storage and communication industry was reported at $\$ 699$ million, a decline of $16.1 \%$ over 2Q14 due mainly to loan resolution. Housing loans NPL increased in the past two consecutive quarters to $\$ 502$ million in 3Q14, contributed primarily by borrowers investing in a particular high-end residential project in Singapore. Total NPL associated with this project was $\$ 166$ million, of which $\$ 80$ million and $\$ 59$ million arose in 2Q14 and 3Q14 respectively. This NPL was well collateralised with minimal impairment charge. Excluding the NPL from this isolated case, overall housing loans NPL remains relatively flat.
Note:

## Customer Deposits

## By product

Fixed deposits
Savings deposits
Current accounts
Others
Total

| Sep-14 | Jun-14 | Dec-13 | Sep-13 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{1 2 6 , 1 4 4}$ | 119,416 | 120,773 | 117,743 |
| $\mathbf{5 1 , 0 9 0}$ | 48,971 | 45,492 | 44,698 |
| $\mathbf{4 0 , 9 3 4}$ | 40,740 | 40,289 | 36,155 |
| $\mathbf{6 , 1 9 6}$ | 7,001 | 7,993 | 7,904 |
| $\mathbf{2 2 4 , 3 6 5}$ | 216,128 | 214,548 | 206,500 |
|  |  |  |  |
| $\mathbf{2 1 4 , 4 1 0}$ | 207,837 | 210,750 | 202,370 |
| $\mathbf{8 , 4 0 0}$ | 7,069 | 2,488 | 2,808 |
| $\mathbf{5 8 2}$ | 325 | 488 | 586 |
| $\mathbf{9 7 3}$ | 897 | 822 | 736 |
| $\mathbf{2 2 4 , 3 6 5}$ | 216,128 | 214,548 | 206,500 |
|  |  |  |  |
| $\mathbf{1 1 1 , 0 1 8}$ | 105,701 | 106,573 | 108,644 |
| $\mathbf{4 4 , 5 1 8}$ | 42,639 | 40,902 | 34,816 |
| $\mathbf{2 7 , 4 1 0}$ | 26,797 | 26,521 | 25,640 |
| $\mathbf{1 0 , 1 9 3}$ | 9,116 | 9,235 | 8,754 |
| $\mathbf{4 , 4 2 1}$ | 4,473 | 4,320 | 4,323 |
| $\mathbf{2 6 , 8 0 5}$ | 27,401 | 26,997 | 24,323 |
| $\mathbf{2 2 4 , 3 6 5}$ | 216,128 | 214,548 | 206,500 |
|  |  |  |  |
| $\mathbf{8 5 5 . 8}$ | 87.8 | 83.4 | 84.0 |
| $\mathbf{9 4 . 1}$ | 98.2 | 93.6 | 90.0 |
| $\mathbf{7 0 . 6}$ | 70.5 | 65.2 | 69.4 |
|  |  |  |  |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht Indonesian rupiah
Others
Total

SGD Loan/Deposit ratio (\%)
USD Loan/Deposit ratio (\%)

The Group intensified its deposit gathering efforts this quarter and customer deposits grew $3.8 \%$ to $\$ 224$ billion as at 30 September 2014. The growth was mainly contributed by fixed and saving deposits with Singapore-dollar and US-dollar deposits accounted for $87 \%$ of total deposits growth. Compared to a year ago, customer deposits were 8.7\% higher.

Compared to 2Q14, the Group's loan-to-deposit ratio and SGD loan-to-deposit ratio decreased to $85.8 \%$ and $94.1 \%$ respectively.

## Debts Issued (Unsecured)

Subordinated debts
Commercial papers
Fixed and floating rate notes
Others
Total

Due within 1 year
Due after 1 year
Total

| Sep-14 | Jun-14 | Dec-13 | Sep-13 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
| $\mathbf{4 , 5 7 8}$ | 6,836 | 5,357 | 5,360 |
| $\mathbf{1 2 , 7 0 4}$ | 12,019 | 9,734 | 8,137 |
| $\mathbf{4 , 1 2 2}$ | 3,152 | 2,080 | 1,866 |
| $\mathbf{1 , 6 0 0}$ | 2,053 | 1,810 | 1,658 |
| $\mathbf{2 3 , 0 0 4}$ | 24,060 | 18,981 | 17,022 |
|  |  |  |  |
| $\mathbf{1 4 , 6 2 3}$ | 14,650 | 11,507 | 9,935 |
| $\mathbf{8 , 3 8 1}$ | 9,409 | 7,474 | 7,087 |
| $\mathbf{2 3 , 0 0 4}$ | $\mathbf{2 4 , 0 6 0}$ | 18,981 | 17,022 |

During the quarter, the Group issued US $\$ 500$ million and $A \$ 300$ million of senior unsecured notes in continued efforts to diversify funding sources. The Group also exercised its options to redeem two Tier-2 subordinated notes of S\$1 billion and US\$1 billion.

## Shareholders＇Equity

|  | Sep－14 | Jun－14 | Dec－13 | Sep－13 |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| Shareholders＇equity | $\mathbf{2 8 , 6 1 1}$ | 28,091 | 26,388 | 25,183 |
| Add：Revaluation surplus | $\mathbf{4 , 1 8 3}$ | 4,181 | 4,098 | 3,702 |
| Shareholders＇equity including revaluation surplus | $\mathbf{3 2 , 7 9 4}$ | 32,273 | 30,486 | $\mathbf{2 8 , 8 8 4}$ |

Shareholders＇equity grew 13．6\％year－on－year to $\$ 28.6$ billion as at 30 September 2014，largely contributed by higher net profits，issuance of new ordinary shares pursuant to the scrip dividend scheme and improved valuation on the available－for－sale investments．Compared to 2 Q 14 ，shareholders＇equity rose 1．9\％

As at 30 September 2014，revaluation surplus of $\$ 4.18$ billion on the Group＇s properties was not recognised in the financial statements．

## Changes in Issued Shares of the Bank

|  | Number of shares |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 9 M 14 | 9M13 | 3Q14 | 3Q13 |
|  | ＇000 | ＇000 | ＇000 | ＇000 |
| Ordinary shares |  |  |  |  |
| Balance at beginning of period | 1，590，494 | 1，590，494 | 1，614，544 | 1，590，494 |
| Issue of shares under scrip dividend scheme | 24，050 | － | － |  |
| Balance at end of period | 1，614，544 | 1，590，494 | 1，614，544 | 1，590，494 |
| Treasury shares |  |  |  |  |
| Balance at beginning of period | $(14,069)$ | $(15,733)$ | $(13,363)$ | $(15,331)$ |
| Issue of shares under share－based compensation plans | 878 | 470 | 172 | 67 |
| Balance at end of period | $(13,191)$ | $(15,264)$ | $(13,191)$ | $(15,264)$ |
| Ordinary shares net of treasury shares | 1，601，353 | 1，575，230 | 1，601，353 | 1，575，230 |
| Preference shares |  |  |  |  |
| Balance at beginning of period | － | 13，200 | － | 13，200 |
| Class E non－cumulative non－convertible preference shares fully redeemed |  |  |  |  |
| on 16 September 2013 | － | $(13,200)$ | － | $(13,200)$ |
| Balance at end of period | － | － | － | － |

## Performance by Operating Segment

The Group is organised to be segment－led across key markets．Global segment heads are responsible for driving business，with decision－making balanced with a geographical perspective．For internal management purposes，the following segments represent the key customer segments and business activities：

## Group Retail（＂GR＂）

GR segment covers Consumer，Privilege，Business and Private Banking．Consumer Banking serves the individual customers，while Business Banking serves small enterprises with a wide range of products and services，including deposits，loans，investments，credit and debit cards and insurance products．Privilege Banking provides an extended range of financial services，including wealth management，and restricted products such as structured notes，funds of hedge funds，and insurance plans to the wealthy and affluent customers．Private Banking caters to the high net worth individuals and accredited investors，offering financial and portfolio planning，including investment management，asset management and estate planning．

Segment profit increased $7.1 \%$ to $\$ 938$ million in 9 M 14 ，mainly driven by higher net interest income as well as higher non－interest income from treasury and credit cards products．The increase was partly negated by higher business volume－related costs．

## Group Wholesale Banking（＂GWB＂）

GWB segment encompasses Commercial Banking，Corporate Banking，Financial Institutions Group（＂FIG＂），Corporate Finance and Debt Capital Markets．Commercial Banking serves the medium and large enterprises，while Corporate Banking serves large local corporations，government－linked companies and agencies，and FIG serves financial institutions．Commercial Banking，Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts，deposits，lending，asset finance，ship finance，trade finance，structured finance， cash management and cross－border payments．Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services．Debt Capital Markets specialises in solution－based structures to meet clients＇financing requirements in structuring，underwriting and arranging syndicated loans for general corporate needs，leveraged buy－outs，project and structured finance，and underwriting and lead managing bond issues．

Segment profit grew $5.5 \%$ to $\$ 1,656$ million in 9 M 14 ，supported by higher net interest income．The growth was partly negated by higher impairment charges and higher operating expenses．Higher operating expenses were resulted from the continued investment in product capabilities and hiring of new talents as the business expanded regionally．

## Global Markets and Investment Management（＂GMIM＂）

GMIM segment provides a comprehensive range of global markets products and services，including foreign exchange， money market，fixed income，derivatives，margin trading，futures broking，precious metals products，as well as an array of structured products．It is a dominant player in Singapore dollar instruments as well as a provider of banknote services in the region．It also engages in asset management，proprietary investment activities and management of excess liquidity and capital funds．Income from global markets products and services offered to customers of other operating segments，such as Group Retail and Group Wholesale Banking，is reflected in the respective customer segments．

Segment profit increased $32.4 \%$ to $\$ 413$ million in 9M14，mainly attributed to higher gain on investment securities and market making activities．The increase was partly negated by lower fee income from fund management activities．

## Others

Others include property－related activities，insurance businesses and income and expenses not attributable to other operating segments mentioned above．

Other segment recorded a loss of $\$ 104$ million in 9M14，as compared to a loss of $\$ 28$ million in 9 M 13 ，mainly due to lower associates＇profits．

## Performance by Operating Segment ${ }^{1}$ (cont'd)

9M14
Operating income
Operating expenses
Impairment charges
Share of profit of associates and joint ventures
Profit before tax

Segment assets
Intangible assets
Investment in associates and joint ventures
Total assets
Segment liabilities
Other information
Inter-segment operating income
Gross customer loans
Non-performing assets
Capital expenditure
Depreciation of assets

## 9M13

Operating income
Operating expenses
Impairment charges
Share of profit of associates and joint ventures
Profit before tax

## Segment assets

Intangible assets
Investment in associates and joint ventures
Total assets

## Segment liabilities

Other information
Inter-segment operating income
Gross customer loans
Non-performing assets
Capital expenditure
Depreciation of assets

| GR | GWB | GMIM | Others | Elimination | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m | \$m | \$m |
| 2,240 | 2,245 | 750 | 501 | (129) | 5,607 |
| $(1,202)$ | (498) | (297) | (473) | 129 | $(2,341)$ |
| (100) | (91) | (48) | (230) | - | (469) |


| - | - | 8 | 98 | - | 106 |
| :---: | :---: | :---: | :---: | :---: | ---: |
| 938 | 1,656 | 413 | $(104)$ | - | 2,903 |


| 87,188 | 127,382 | 83,889 | 2,274 | $(3,323)$ | 297,410 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 1,317 | 2,087 | 659 | 83 | - | 4,146 |
|  |  |  |  |  |  |
| - | - | 316 | 838 | - | 1,154 |
| 88,505 | 129,469 | 84,864 | 3,195 | $(3,323)$ | 302,710 |
|  |  |  |  |  |  |
| 106,850 | 95,603 | 67,161 | 8,246 | $(3,960)$ | 273,900 |


| 256 | $(265)$ | $(286)$ | 424 | $(129)$ | - |
| ---: | ---: | ---: | ---: | :---: | ---: |
| 87,046 | 108,664 | 223 | 10 | - | 195,943 |
| 776 | 1,659 | 6 | 82 | - | 2,523 |
| 12 | 4 | 11 | 162 | - | 189 |
| 7 | 3 | 3 | 95 | - | 108 |


| 2,057 | 2,015 | 660 | 389 | $(143)$ | 4,978 |
| ---: | ---: | ---: | :---: | :---: | ---: |
| $(1,118)$ | $(443)$ | $(312)$ | $(406)$ | 143 | $(2,136)$ |
| $(63)$ | $(3)$ | $(39)$ | $(185)$ | - | $(290)$ |
|  |  | - | 3 | 174 | - |
| - | 1,569 | 312 | $(28)$ | - | 2,729 |
| 876 |  |  |  |  |  |
| 81,618 | 110,781 | 77,658 | 1,992 | $(4,067)$ | 267,982 |
| 1,320 | 2,091 | 661 | 80 | - | 4,152 |
|  |  | 18 | 1,120 |  | - |
| - | - | 112,872 | 78,337 | 3,192 | $(4,067)$ |
| 82,938 |  |  |  |  | 273,272 |
|  |  | 53,100 | 8,758 | $(4,696)$ | 247,893 |
| 101,778 | 88,953 | 53, |  |  |  |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 305 | $(188)$ | $(251)$ | 277 | $(143)$ | - |
| 81,037 | 95,163 | 350 | $(21)$ | - | 176,529 |
| 542 | 1,717 | 60 | 83 | - | 2,402 |
| 7 | 4 | 6 | 119 | - | 136 |
| 7 | 3 | 2 | 84 | - | 96 |

Note:
1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.

## Performance by Geographical Segment ${ }^{1}$

|  | $\mathbf{9 M 1 4}$ | $9 \mathrm{M13}$ | $\mathbf{3 Q 1 4}$ | 3Q13 | 2Q14 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | \$m |
| Total operating income |  |  |  |  |  |
| Singapore | $\mathbf{3 , 2 9 0}$ | 2,803 | $\mathbf{1 , 1 5 6}$ | 946 | 1,130 |
| Malaysia | $\mathbf{7 7 1}$ | 712 | $\mathbf{2 7 5}$ | 242 | 254 |
| Thailand | $\mathbf{5 0 4}$ | 465 | $\mathbf{1 8 4}$ | 153 | 163 |
| Indonesia | $\mathbf{3 0 4}$ | 330 | $\mathbf{1 0 3}$ | 109 | 102 |
| Greater China | $\mathbf{4 4 5}$ | 376 | $\mathbf{1 4 0}$ | 112 | 144 |
| Others | $\mathbf{2 9 3}$ | 292 | $\mathbf{1 1 3}$ | 101 | 91 |
| Total | $\mathbf{5 , 6 0 7}$ | 4,978 | $\mathbf{1 , 9 7 1}$ | $\mathbf{1 , 6 6 3}$ | $\mathbf{1 , 8 8 4}$ |

## Profit before tax

| Singapore | $\mathbf{1 , 8 1 0}$ | 1,686 | $\mathbf{6 6 3}$ | 553 | 672 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Malaysia | $\mathbf{4 7 0}$ | 417 | $\mathbf{1 7 3}$ | 145 | 136 |
| Thailand | $\mathbf{1 2 0}$ | 115 | $\mathbf{4 7}$ | 38 | 16 |
| Indonesia | $\mathbf{5 5}$ | 126 | $\mathbf{1 6}$ | 44 | 16 |
| Greater China | $\mathbf{2 4 4}$ | 214 | $\mathbf{7 3}$ | 53 | 71 |
| Others | $\mathbf{2 0 4}$ | 172 | $\mathbf{7 6}$ | $\mathbf{8 3}$ | 63 |
|  | $\mathbf{2 , 9 0 3}$ | 2,729 | $\mathbf{1 , 0 4 6}$ | $\mathbf{9 1 6}$ | $\mathbf{9 7 4}$ |

The Group's total income grew $12.6 \%$ from a year ago to $\$ 5.61$ billion. Singapore grew $17.4 \%$ to $\$ 3.29$ billion while regional countries increased $7.5 \%$ to $\$ 2.02$ billion. In terms of pre-tax profit, higher performance was seen across most territories except for Indonesia due to currency depreciation and higher impairment on loan. Overseas profit before tax contribution remained at 38\% compared to a year ago.

Compared to 2Q14, the Group's pre-tax profit for 3 Q14 registered an increase of $7.4 \%$ to $\$ 1.05$ billion, which was largely contributed by the regional countries.

## Total assets

Singapore

| Sep-14 | Jun-14 | Dec-13 | Sep-13 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 8 5 , 4 7 7}$ | 183,040 | 176,590 | 169,456 |
| $\mathbf{3 7 , 9 7 2}$ | 36,733 | 35,647 | 34,665 |
| $\mathbf{1 5 , 1 6 5}$ | 15,114 | 15,608 | 14,225 |
| $\mathbf{7 , 7 1 2}$ | 7,567 | 7,173 | 7,132 |
| $\mathbf{2 9 , 9 0 2}$ | 29,141 | 27,395 | 23,689 |
| $\mathbf{2 2 , 3 3 6}$ | 21,242 | 17,672 | 19,954 |
| $\mathbf{2 9 8 , 5 6 3}$ | 292,838 | 280,085 | 269,120 |
| $\mathbf{4 , 1 4 6}$ | 4,145 | 4,144 | 4,152 |
| $\mathbf{3 0 2 , 7 1 0}$ | 296,983 | 284,229 | 273,272 |

[^3]Capital Adequacy Ratios ${ }^{1,2}$

|  | Sep－14 | Jun－14 | Dec－13 | Sep－13 |
| :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m | \＄m |
| Share capital | 3，689 | 3，685 | 3，155 | 3，132 |
| Disclosed reserves／others | 22，661 | 22，145 | 20，981 | 20，330 |
| Regulatory adjustments ${ }^{3}$ | $(2,415)$ | $(2,395)$ | $(2,348)$ | $(2,907)$ |
| Common Equity Tier 1 Capital（＂CET1＂） | 23，935 | 23，435 | 21，788 | 20，555 |
| Preference shares／others | 2，179 | 2，180 | 2，180 | 1，682 |
| Regulatory adjustments－capped ${ }^{3}$ | $(2,179)$ | $(2,180)$ | $(2,180)$ | $(1,682)$ |
| Additional Tier 1 Capital（＂AT1＂） | － | － | － | － |
| Tier 1 Capital | 23，935 | 23，435 | 21，788 | 20，555 |
| Subordinated notes | 4，339 | 5，668 | 4，692 | 4，692 |
| Provisions／others | 878 | 860 | 867 | 831 |
| Regulatory adjustments | （13） | （22） | （37） | （85） |
| Tier 2 Capital | 5，204 | 6，506 | 5，522 | 5，438 |
| Eligible Total Capital | 29，139 | 29，941 | 27，310 | 25，992 |
| Risk－Weighted Assets（＂RWA＂） | 171，426 | 168，054 | 164，911 | 158，985 |
| Capital Adequacy Ratios（＂CAR＂） |  |  |  |  |
| CET1 | 14．0\％ | 13．9\％ | 13．2\％ | 12．9\％ |
| Tier 1 | 14．0\％ | 13．9\％ | 13．2\％ | 12．9\％ |
| Total | 17．0\％ | 17．8\％ | 16．6\％ | 16．3\％ |

The Group＇s CET1，Tier 1 and Total CAR as at 30 September 2014 were well above the regulatory minimum requirements．

Compared with 30 June 2014，eligible total capital decreased by $\$ 802$ million，due to the redemption of old－style Tier－2 subordinated notes，partially offset by retained earnings recognized for the quarter． Coupled with an increase in RWA arising mainly from loan growth，the Total CAR as at 30 September 2014 was lower compared to the last quarter．

Compared to a year ago，the improvement in capital ratios was mainly attributed to retained earnings partially offset by higher RWA resulting from asset growth．

[^4]
## Consolidated Income Statement (Unaudited)

Interest income
Less: Interest expense
Net interest income
Fee and commission income
Dividend income
Rental income
Net trading income
Net gain/(loss) from investment securities
Other income
Non-interest income
Total operating income
Less: Staff costs
Other operating expenses
Total operating expenses

Operating profit before
impairment charges
Less: Impairment charges
Operating profit after impairment charges

Share of profit of associates and joint ventures
Profit before tax
Less: Tax
Profit for the financial period

Attributable to:
Equity holders of the Bank
Non-controlling interests

| $\mathbf{9 M 1 4}$ | 9 M 13 | $+/(-)$ | $\mathbf{3 Q 1 4}$ | 3Q13 | $+/(-)$ | 2 Q 14 | $+/(-)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
| $\mathbf{5 , 3 1 6}$ | 4,797 | 10.8 | $\mathbf{1 , 8 1 1}$ | 1,639 | 10.5 | 1,761 | 2.8 |
| $\mathbf{1 , 9 2 7}$ | 1,772 | 8.7 | $\mathbf{6 5 5}$ | 593 | 10.4 | 637 | 3.0 |
| $\mathbf{3 , 3 8 9}$ | 3,025 | 12.1 | $\mathbf{1 , 1 5 5}$ | 1,046 | 10.5 | 1,124 | 2.7 |
| $\mathbf{1 , 2 9 9}$ | 1,296 | 0.2 | $\mathbf{4 7 5}$ | 407 | 16.8 | 410 | 15.8 |
| $\mathbf{4 5}$ | 50 | $(9.3)$ | $\mathbf{1 4}$ | 12 | 24.1 | 27 | $(46.9)$ |
| $\mathbf{8 7}$ | 84 | 3.4 | $\mathbf{2 8}$ | 27 | 2.2 | 30 | $(6.2)$ |
| $\mathbf{4 8 0}$ | 350 | 37.2 | $\mathbf{2 2 2}$ | 95 | $>100.0$ | 132 | 68.0 |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 7 7}$ | 50 | $>100.0$ | $\mathbf{3 6}$ | 48 | $(25.5)$ | 118 | $(69.8)$ |
| $\mathbf{1 3 0}$ | 124 | 5.2 | $\mathbf{4 1}$ | 29 | 40.6 | 43 | $(4.0)$ |
| $\mathbf{2 , 2 1 8}$ | 1,953 | 13.5 | $\mathbf{8 1 6}$ | 618 | 32.1 | 760 | 7.3 |
| $\mathbf{5 , 6 0 7}$ | 4,978 | 12.6 | $\mathbf{1 , 9 7 1}$ | 1,663 | 18.5 | 1,884 | 4.6 |
| $\mathbf{1 , 3 7 1}$ | 1,265 | 8.4 | $\mathbf{4 6 1}$ | 427 | 8.0 | 456 | 1.0 |
| $\mathbf{9 7 0}$ | 871 | 11.4 | $\mathbf{3 3 9}$ | 288 | 17.6 | 331 | 2.4 |
| $\mathbf{2 , 3 4 1}$ | 2,136 | 9.6 | $\mathbf{8 0 0}$ | 715 | 11.9 | 787 | 1.6 |


| $\mathbf{3 , 2 6 6}$ | 2,842 | 14.9 | $\mathbf{1 , 1 7 1}$ | 949 | 23.5 | 1,098 | 6.7 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 6 9}$ | 290 | 61.6 | $\mathbf{1 6 2}$ | 85 | 90.5 | 150 | 8.4 |
| $\mathbf{2 , 7 9 7}$ | 2,552 | 9.6 | $\mathbf{1 , 0 0 9}$ | 864 | 16.9 | 948 | 6.4 |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 0 6}$ | 177 | $(40.0)$ | $\mathbf{3 7}$ | 52 | $(28.9)$ | 26 | 41.2 |
| $\mathbf{2 , 9 0 3}$ | 2,729 | 6.4 | $\mathbf{1 , 0 4 6}$ | 916 | 14.3 | 974 | 7.4 |
| $\mathbf{4 2 7}$ | 481 | $(11.3)$ | $\mathbf{1 7 6}$ | 182 | $(3.0)$ | 161 | 9.4 |
| $\mathbf{2 , 4 7 6}$ | 2,248 | 10.1 | $\mathbf{8 7 0}$ | 734 | 18.5 | 813 | 7.0 |


| $\mathbf{2 , 4 6 3}$ | 2,235 | 10.2 | $\mathbf{8 6 6}$ | 730 | 18.7 | 808 | 7.2 |
| ---: | ---: | :---: | ---: | ---: | :---: | ---: | ---: |
| $\mathbf{1 3}$ | 13 | $(0.8)$ | $\mathbf{3}$ | 4 | $(20.3)$ | 5 | $(30.3)$ |
| $\mathbf{2 , 4 7 6}$ | 2,248 | 10.1 | $\mathbf{8 7 0}$ | 734 | 18.5 | 813 | 7.0 |

Consolidated Statement of Comprehensive Income（Unaudited）

|  | 9M14 | 9M13 | ＋／（－） | 3Q14 | 3Q13 | ＋／（－） | 2Q14 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Profit for the financial period | 2，476 | 2，248 | 10.1 | 870 | 734 | 18.5 | 813 | 7.0 |
| Currency translation adjustments | 60 | （170） | ＞100．0 | 69 | （269） | ＞100．0 | （67） | ＞100．0 |
| Change in available－for－sale reserve |  |  |  |  |  |  |  |  |
| Change in fair value | 483 | （223） | ＞100．0 | （90） | 43 | （＞100．0） | 504 | （＞100．0） |
| Transfer to income statement on disposal／impairment | （71） | 0 | （＞100．0） | （24） | （46） | 46.7 |  | （＞100．0） |
| Tax relating to available－for－sale reserve | （6） | （10） | 38.0 | 24 | （10） | ＞100．0 | （36） | ＞100．0 |
| Change in share of other comprehensive income of associates and joint ventures | 23 | （84） | ＞100．0 | 25 | （23） | ＞100．0 | （5） | ＞100．0 |
| Remeasurement of defined benefit obligation ${ }^{1}$ | （0） | 0 | （＞100．0） | 0 | － | NM | （0） | ＞100．0 |
| Other comprehensive income for the financial period，net of tax | 489 | （487） | ＞100．0 | 3 | （305） | ＞100．0 | 387 | （99．2） |
| Total comprehensive income for the financial period，net of tax | 2，965 | 1，762 | 68.3 | 873 | 429 | ＞100．0 | 1，200 | （27．3） |
| Attributable to： |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 2，950 | 1，752 | 68.4 | 872 | 425 | ＞100．0 | 1，194 | （27．0） |
| Non－controlling interests | 15 | 9 | 61.5 | 1 | 4 | （60．4） | 6 | （76．6） |
|  | 2，965 | 1，762 | 68.3 | 873 | 429 | ＞100．0 | 1，200 | （27．3） |

## Consolidated Balance Sheet (Unaudited)

Equity
Share capital and other capital
Retained earnings
Other reserves
Equity attributable to equity holders of the Bank Non-controlling interests

Total

## Liabilities

Deposits and balances of banks
Deposits and balances of customers
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Investment securities
Other assets
Investment in associates and joint ventures
Investment properties
Fixed assets
Intangible assets
Total

Off-balance sheet items
Contingent liabilities
Financial derivatives
Commitments

Net asset value per ordinary share (\$)

| $\mathbf{3 4 , 2 2 6}$ | 29,279 | 26,881 | 27,571 |
| ---: | ---: | ---: | ---: |
| $\mathbf{7 , 8 8 4}$ | 8,070 | 9,655 | 10,352 |
| $\mathbf{9 , 4 0 0}$ | 11,036 | 7,943 | 8,746 |
| $\mathbf{8 8 1}$ | 900 | 628 | 314 |
| $\mathbf{2 9 , 8 5 1}$ | 30,457 | 31,412 | 24,616 |
| $\mathbf{1 9 2 , 5 8 4}$ | 189,695 | 178,857 | 173,478 |
| $\mathbf{1 1 , 4 4 3}$ | 11,860 | 12,140 | 11,668 |
| $\mathbf{8 , 7 7 8}$ | 8,037 | 9,280 | 8,964 |
| $\mathbf{1 , 1 5 4}$ | 1,159 | 997 | 1,138 |
| $\mathbf{9 6 0}$ | 968 | 985 | 1,006 |
| $\mathbf{1 , 4 0 4}$ | 1,377 | 1,308 | 1,267 |
| $\mathbf{4 , 1 4 6}$ | 4,145 | 4,144 | 4,152 |
| $\mathbf{3 0 2 , 7 1 0}$ | 296,983 | 284,229 | 273,272 |


| Sep-14 | Jun-14 | Dec-13 ${ }^{1}$ | Sep-13 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{5 , 8 6 6}$ | 5,863 | 5,333 | 4,812 |
| $\mathbf{1 3 , 3 2 5}$ | 12,813 | 12,003 | 11,265 |
| $\mathbf{9 , 4 2 0}$ | 9,416 | 9,053 | 9,106 |
| $\mathbf{2 8 , 6 1 1}$ | 28,091 | 26,388 | 25,183 |
| $\mathbf{1 9 8}$ | 198 | 189 | 196 |
| $\mathbf{2 8 , 8 0 9}$ | 28,289 | 26,577 | 25,379 |
|  |  |  |  |
|  |  |  |  |
| $\mathbf{1 5 , 4 6 7}$ | 18,362 | 13,706 | 14,200 |
| $\mathbf{2 2 4 , 3 6 5}$ | 216,128 | 214,548 | 206,500 |
| $\mathbf{1 , 4 2 3}$ | 1,698 | 1,035 | 1,370 |
| $\mathbf{9 , 6 4 1}$ | 8,448 | 9,382 | 8,802 |
| $\mathbf{2 3 , 0 0 4}$ | 24,060 | 18,981 | 17,022 |
| $\mathbf{2 7 3 , 9 0 0}$ | 268,694 | 257,652 | 247,893 |
|  |  |  |  |
| $\mathbf{3 0 2 , 7 1 0}$ | 296,983 | 284,229 | 273,272 |


| $\mathbf{2 0 , 3 5 2}$ | 20,059 | 24,098 | 23,094 |
| ---: | ---: | ---: | ---: |
| $\mathbf{6 1 9 , 8 5 7}$ | 569,231 | 451,573 | 457,763 |
| $\mathbf{9 2 , 6 8 8}$ | 87,880 | 69,757 | 68,237 |

$\begin{array}{llll}16.51 & 16.18 & 15.36 & 14.92\end{array}$

Note:
1 Audited.

## Consolidated Statement of Changes in Equity（Unaudited）

|  | Attributable to equity holders of the Bank |  |  |  | Non－ controlling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital and other capital | Retained earnings | Other reserves | Total |  |  |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 January 2014 | 5，333 | 12，003 | 9，053 | 26，388 | 189 | 26，577 |
| Profit for the financial period | － | 2，463 | － | 2，463 | 13 | 2，476 |
| Other comprehensive income for the financial period | － | （0） | 487 | 487 | 2 | 489 |
| Total comprehensive income for the financial period | － | 2，463 | 487 | 2，950 | 15 | 2，965 |
| Transfers | － | 126 | （126） | － | － | － |
| Change in non－controlling interests | － | － | 1 | 1 | （1） | 1 |
| Dividends | － | $(1,267)$ | － | $(1,267)$ | （6） | $(1,272)$ |
| Issue of shares under scrip dividend scheme | 517 | － | － | 517 | － | 517 |
| Share－based compensation | － | － | 22 | 22 | － | 22 |
| Issue of shares under share－based compensation plans | 17 | － | （17） | － | － |  |
| Balance at 30 September 2014 | 5，866 | 13，325 | 9，420 | 28，611 | 198 | 28，809 |


| Balance at 1 January 2013 | 5，272 | 10，222 | 9，586 | 25，080 | 192 | 25，272 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | － | 2，235 | － | 2，235 | 13 | 2，248 |
| Other comprehensive income for the financial period | － | 0 | （483） | （483） | （4） | （487） |
| Total comprehensive income for the financial period | － | 2，235 | （483） | 1，752 | 9 | 1，762 |
| Transfers | － | （1） | 1 | － | － | － |
| Change in non－controlling interests | － | － | － | － | 1 | 1 |
| Dividends | － | $(1,197)$ | － | $(1,197)$ | （7） | $(1,204)$ |
| Share－based compensation | － | － | 19 | 19 | － | 19 |
| Reclassification of share－based compensation reserves on expiry | － | 6 | （6） | － | － | － |
| Issue of shares under share－based compensation plans | 9 | － | （9） | － | － | － |
| Increase in statutory reserves | － | － | 1 | 1 | － | 1 |
| Issuance of perpetual capital securities | 849 | － | － | 849 | － | 849 |
| Redemption of preference shares | $(1,317)$ | － | （3） | $(1,320)$ | － | $(1,320)$ |
| Balance at 30 September 2013 | 4，812 | 11，265 | 9，106 | 25，183 | 196 | 25，379 |

## Consolidated Statement of Changes in Equity（Unaudited）

|  | Attributable to equity holders of the Bank |  |  |  | Non－ controlling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital and other capital | Retained earnings | Other reserves | Total |  |  |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 July 2014 | 5，863 | 12，813 | 9，416 | 28，091 | 198 | 28，289 |
| Profit for the financial period | － | 866 | － | 866 | 3 | 870 |
| Other comprehensive income for the financial period | － | 0 | 5 | 5 | （2） | 3 |
| Total comprehensive income for the financial period | － | 866 | 5 | 872 | 1 | 873 |
| Transfers | － | 5 | （6） | （1） | 1 |  |
| Change in non－controlling interests | － | － | 1 | 1 | （1） | 0 |
| Dividends | － | （359） | － | （359） | （1） | （360） |
| Share－based compensation | － | － | 7 | 7 | － | 7 |
| Issue of shares under share－based compensation plans | 3 | － | （3） | － | － | － |
| Balance at 30 September 2014 | 5，866 | 13，325 | 9，420 | 28，611 | 198 | 28，809 |


| Balance at 1 July 2013 | 5，280 | 10，885 | 9，417 | 25，581 | 193 | 25，774 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | － | 730 | － | 730 | 4 | 734 |
| Other comprehensive income for the financial period | － | － | （304） | （304） | （1） | （305） |
| Total comprehensive income for the financial period | － | 730 | （304） | 425 | 4 | 429 |
| Transfers | － | 2 | （2） | － | － | － |
| Change in non－controlling interests | － | － | － | － | 1 | 1 |
| Dividends | － | （358） | － | （358） | （2） | （360） |
| Share－based compensation | － | － | 6 | 6 | － | 6 |
| Reclassification of share－based compensation reserves on expiry | － | 6 | （6） | － | － | － |
| Issue of shares under share－based compensation plans | 1 | － | （1） | － | － | － |
| Issuance of perpetual capital securities | 849 | － | － | 849 | － | 849 |
| Redemption of preference shares | $(1,317)$ | － | （3） | $(1,320)$ | － | $(1,320)$ |
| Balance at 30 September 2013 | 4，812 | 11，265 | 9，106 | 25，183 | 196 | 25，379 |

## Consolidated Cash Flow Statement（Unaudited）

## Cash flows from operating activities

Operating profit before impairment charges
Adjustments for：
Depreciation of assets
Net（gain）／loss on disposal of assets
Share－based compensation
Operating profit before working capital changes
Increase／（decrease）in working capital
Deposits and balances of banks
Deposits and balances of customers
Bills and drafts payable
Other liabilities
Restricted balances with central banks
Government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Investment securities
Other assets
Cash generated from／（used in）operations
Income tax paid
Net cash provided by／（used in）operating activities

| 9M14 | 9 M 13 | $\mathbf{3 Q 1 4}$ | 3Q13 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{3 , 2 6 6}$ | 2,842 | $\mathbf{1 , 1 7 1}$ | 949 |
|  |  |  |  |
| $\mathbf{1 0 8}$ | 96 | $\mathbf{3 7}$ | 33 |
| $\mathbf{( 2 2 1 )}$ | $(61)$ | $\mathbf{( 5 4 )}$ | $(21)$ |
| $\mathbf{2 3}$ | 19 | $\mathbf{7}$ | 6 |
| $\mathbf{3 , 1 7 6}$ | 2,897 | $\mathbf{1 , 1 6 2}$ | 966 |
|  |  |  |  |
| $\mathbf{1 , 7 6 1}$ | 2,751 | $\mathbf{( 2 , 8 9 4 )}$ | $(6,283)$ |
| $\mathbf{9 , 8 1 7}$ | 14,382 | $\mathbf{8 , 2 3 7}$ | 7,405 |
| $\mathbf{3 8 8}$ | $(201)$ | $\mathbf{( 2 7 5 )}$ | $(456)$ |
| $\mathbf{3 8 5}$ | $(782)$ | $\mathbf{1 , 2 7 3}$ | $(1,329)$ |
| $\mathbf{( 6 4 )}$ | $(860)$ | $\mathbf{1 0 2}$ | 284 |
| $\mathbf{3 2 4}$ | 3,498 | $\mathbf{1 , 8 2 8}$ | 3,083 |
| $\mathbf{( 2 3 7 )}$ | $(45)$ | $\mathbf{2 5}$ | 96 |
| $\mathbf{1 , 5 6 1}$ | $(8,625)$ | $\mathbf{6 0 6}$ | $(2,636)$ |
| $\mathbf{( 1 4 , 1 9 2 )}$ | $(20,930)$ | $\mathbf{( 3 , 0 4 8 )}$ | $(3,700)$ |
| $\mathbf{9 8 5}$ | $(631)$ | $\mathbf{3 3 8}$ | 424 |
| $\mathbf{4 3 5}$ | 365 | $\mathbf{( 7 7 6 )}$ | 614 |
| $\mathbf{4 , 3 3 7}$ | $(8,180)$ | $\mathbf{6 , 5 7 8}$ | $(1,531)$ |
| $\mathbf{( 4 9 0 )}$ | $(497)$ | $\mathbf{( 1 9 7 )}$ | $(219)$ |
| $\mathbf{3 , 8 4 7}$ | $(8,678)$ | $\mathbf{6 , 3 8 1}$ | $(1,751)$ |

## Cash flows from investing activities

Net cash flow on disposal／（acquisition）of：

Associates
Properties and other fixed assets
Change in non－controlling interests
Dividends received from associates and joint ventures
Net cash provided by／（used in）investing activities

| 1 | - | 1 | - |
| ---: | :---: | :---: | :---: |
| $(158)$ | $(80)$ | $(47)$ | $(33)$ |
| $(3)$ | 1 | - | 1 |
| 276 | 38 | 64 | 2 |
| 116 | $(40)$ | 19 | $(29)$ |

Cash flows from financing activities
Issuance of perpetual capital securities
Redemption of preference shares
Net increase／（decrease）in debts issued
Change in non－controlling interests
Dividends paid on ordinary shares
Dividends paid on preference shares
Distribution for perpetual capital securities
Dividends paid to non－controlling interests
Net cash provided by／（used in）financing activities
Currency translation adjustments
Net increasel（decrease）in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period
－ $849 \quad$－ 849
－$(1,320) \quad-\quad(1,320)$
$4,023 \quad 4,221 \quad(1,056) \quad 407$

| 4 | - | 0 | - |
| :---: | :---: | :---: | :---: |
| $(671)$ | $(1,103)$ | $(320)$ | $(315)$ |

（37）（103）
（53）
（21）

| $(6)$ | $(7)$ | $(1)$ | $(2)$ |
| ---: | ---: | ---: | ---: |
| 3,260 | 2,537 | $(1,416)$ | $(433)$ |
| 58 | $(164)$ | 65 | $(262)$ |


| $\mathbf{7 , 2 8 1}$ | $(6,345)$ | $\mathbf{5 , 0 4 9}$ | $(2,476)$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 1 , 2 4 4}$ | 28,293 | $\mathbf{2 3 , 4 7 6}$ | 24,424 |
| $\mathbf{2 8 , 5 2 5}$ | 21,948 | $\mathbf{2 8 , 5 2 5}$ | 21,948 |

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital and other capital
Retained earnings
Other reserves
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of customers
Deposits and balances of subsidiaries
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to customers
Placements with and advances to subsidiaries Investment securities
Other assets
Investment in associates and joint ventures
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

Off-balance sheet items
Contingent liabilities
Financial derivatives
Commitments

Net asset value per ordinary share (\$)

| Sep-14 | Jun-14 | Dec-13 | Sep-13 |
| ---: | ---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{5 , 0 3 5}$ | 5,031 | 4,501 | 3,981 |
| $\mathbf{1 0 , 2 1 9}$ | 9,909 | 9,255 | 8,689 |
| $\mathbf{9 , 6 6 3}$ | 9,733 | 9,446 | 9,401 |
| $\mathbf{2 4 , 9 1 7}$ | 24,673 | 23,202 | 22,071 |


| $\mathbf{1 4 , 6 5 1}$ | 17,621 | 13,131 | 13,477 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 7 0 , 9 3 4}$ | 163,713 | 163,492 | 158,017 |
| $\mathbf{2 , 7 0 7}$ | 2,629 | 2,630 | 6,333 |
| $\mathbf{3 2 8}$ | 271 | 254 | 266 |
| $\mathbf{7 , 6 7 1}$ | 6,491 | 7,290 | 6,632 |
| $\mathbf{2 3 , 1 6 5}$ | 23,370 | 18,546 | 12,773 |
| $\mathbf{2 1 9 , 4 5 6}$ | 214,096 | 205,344 | 197,497 |
|  |  |  |  |
| $\mathbf{2 4 4 , 3 7 3}$ | $\mathbf{2 3 8 , 7 6 9}$ | 228,546 | 219,567 |


| $\mathbf{2 2 , 7 1 3}$ | 18,017 | 13,854 | 15,773 |
| ---: | ---: | ---: | ---: |
| $\mathbf{7 , 7 5 5}$ | 7,942 | 9,526 | 10,224 |
| $\mathbf{4 , 2 8 2}$ | 4,923 | 3,628 | 4,838 |
| $\mathbf{7 4 2}$ | 640 | 566 | 109 |
| $\mathbf{2 6 , 1 9 4}$ | 27,570 | 28,032 | 21,340 |
| $\mathbf{1 4 6 , 5 3 5}$ | 145,030 | 136,538 | 132,666 |
| $\mathbf{7 , 8 4 5}$ | 6,935 | 7,691 | 6,526 |
| $\mathbf{1 0 , 2 7 1}$ | 10,573 | 10,969 | 10,540 |
| $\mathbf{7 , 0 0 2}$ | 6,352 | 7,196 | 6,965 |
| $\mathbf{5 0 1}$ | 506 | 269 | 329 |
| $\mathbf{4 , 9 8 0}$ | 4,740 | 4,752 | 4,753 |
| $\mathbf{1 , 2 3 1}$ | 1,244 | 1,281 | 1,301 |
| $\mathbf{1 , 1 4 1}$ | 1,117 | 1,061 | 1,021 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 | 3,182 |
| $\mathbf{2 4 4 , 3 7 3}$ | 238,769 | 228,546 | 219,567 |


| $\mathbf{1 4 , 3 4 6}$ | 14,601 | 15,860 | 16,987 |
| ---: | ---: | ---: | ---: |
| $\mathbf{5 1 1 , 1 1 6}$ | 480,807 | 375,040 | 373,094 |
| $\mathbf{7 2 , 5 7 4}$ | 68,689 | 53,984 | 52,120 |
|  |  |  |  |
| $\mathbf{1 4 . 7 2}$ | 14.57 | 13.86 | 13.47 |

## Note:

1 Audited.

Statement of Changes in Equity of the Bank（Unaudited）

|  | $\begin{gathered} \begin{array}{c} \text { Share capital } \\ \text { and other } \\ \text { capital } \end{array} \\ \hline \$ m \end{gathered}$ | Retained earnings \＄m | Other reserves | Total equity <br> $\mathbf{\$ m}$ |
| :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2014 | 4，501 | 9，255 | 9，446 | 23，202 |
| Profit for the financial period | － | 2，089 | － | 2，089 |
| Other comprehensive income for the financial period | － | － | 328 | 328 |
| Total comprehensive income for the financial period | － | 2，089 | 328 | 2，417 |
| Transfers | － | 116 | （116） | － |
| Dividends | － | $(1,241)$ | － | $(1,241)$ |
| Issue of shares under scrip dividend scheme | 517 | － | － | 517 |
| Share－based compensation | － | － | 22 | 22 |
| Issue of shares under share－based compensation plans | 17 | － | （17） |  |
| Balance at 30 September 2014 | 5，035 | 10，219 | 9，663 | 24，917 |
| Balance at 1 January 2013 | 4，440 | 8，120 | 9，572 | 22，133 |
| Profit for the financial period | － | 1，732 | － | 1，732 |
| Other comprehensive income for the financial period | － | － | （172） | （172） |
| Total comprehensive income for the financial period | － | 1，732 | （172） | 1，560 |
| Dividends | － | $(1,169)$ | － | $(1,169)$ |
| Share－based compensation | － | － | 19 | 19 |
| Reclassification of share－based compensation reserves on expiry | － | 6 | （6） |  |
| Issue of shares under share－based compensation plans | 9 | － | （9） | － |
| Issuance of perpetual capital securities | 849 | － | － | 849 |
| Redemption of preference shares | $(1,317)$ | － | （3） | $(1,320)$ |
| Balance at 30 September 2013 | 3，981 | 8，689 | 9，401 | 22，071 |

## Statement of Changes in Equity of the Bank（Unaudited）

|  | Share capital and other capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | \＄m | \＄m |
| Balance at 1 July 2014 | 5，031 | 9，909 | 9，733 | 24，673 |
| Profit for the financial period | － | 647 | － | 647 |
| Other comprehensive income for the financial period | － | － | （70） | （70） |
| Total comprehensive income for the financial period | － | 647 | （70） | 577 |
| Transfers | － | 4 | （4） | － |
| Dividends | － | （341） | － | （341） |
| Share－based compensation | － | － | 7 | 7 |
| Issue of shares under share－based compensation plans | 3 | － | （3） | － |
| Balance at 30 September 2014 | 5，035 | 10，219 | 9，663 | 24，917 |
| Balance at 1 July 2013 | 4，448 | 8，512 | 9，410 | 22，370 |
| Profit for the financial period | － | 520 | － | 520 |
| Other comprehensive income for the financial period | － | － | （4） | （4） |
| Total comprehensive income for the financial period | － | 520 | （4） | 515 |
| Dividends | － | （349） | － | （349） |
| Share－based compensation | － | － | 6 | 6 |
| Reclassification of share－based compensation reserves on expiry | － | 6 | （6） | － |
| Issue of shares under share－based compensation plans | 1 | － | （1） |  |
| Issuance of perpetual capital securities | 849 | － | － | 849 |
| Redemption of preference shares | $(1,317)$ | － | （3） | $(1,320)$ |
| Balance at 30 September 2013 | 3，981 | 8，689 | 9，401 | 22，071 |

## Capital Adequacy Ratios of Major Bank Subsidiaries

The information below is prepared on solo basis under the capital adequacy framework of the respective countries．

|  | Sep－14 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total Risk－ Weighted Assets | Capital Adequacy Ratios |  |  |
|  |  | CET1 | Tier 1 | Total |
|  | \＄m | \％ | \％ | \％ |
| United Overseas Bank（Malaysia）Bhd | 16，178 | 13.6 | 13.6 | 16.1 |
| United Overseas Bank（Thai）Public Company Limited | 9，859 | 14.7 | 14.7 | 17.4 |
| PT Bank UOB Indonesia | 6，821 | NA | 14.0 | 16.5 |
| United Overseas Bank（China）Limited | 5，902 | 13.9 | 13.9 | 14.9 |


[^0]:    Notes：
    1 Relate to amount attributable to equity holders of the Bank．
    2 Computed on an annualised basis．
    3 Refer to non－performing loans as a percentage of gross customer loans．

[^1]:    Notes：
    1 Computed on an annualised basis．
    2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividend and capital securities distributions．

    3 Refer to net customer loans and customer deposits．
    4 Preference shares and capital securities are excluded from the computation．

[^2]:    Notes：
    1 Based on the location where the non－performing loans are booked．
    2 Comprise China，Hong Kong and Taiwan．

[^3]:    Note:
    1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets. Information is stated after elimination of inter-segment transactions.

[^4]:    Notes：
    1 For year 2014，banks incorporated in Singapore are to maintain minimum CAR of CET1 at 5．5\％（2013：4．5\％），Tier 1 at 7\％（2013：
    $6 \%$ ）and Total at $10 \%$ ．By year 2019，including the capital conservation buffer of $2.5 \%$ ，the minimum CAR will be CET1 at $9 \%$ ，Tier 1 at $10.5 \%$ and Total at $12.5 \%$ ．
    2 More regulatory disclosure is available in the UOB website at www．uobgroup．com／investor／financial／overview．html．
    3 This includes goodwill，other intangible assets and deferred tax assets for which MAS has allowed a progressive phase－in deduction against CET1 capital at 0\％in 2013 and reaching $100 \%$ in 2018，with the remaining against AT1 and capped at available AT1．

