To: All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:

## Financial Results

The unaudited financial results of the Group for the nine months / third quarter of 2013 are enclosed.

## Dividends

## Ordinary share dividend

No dividend on ordinary shares has been declared for the quarter.

## Preference share dividend

On 16 September 2013, a semi-annual dividend at an annual rate of $5.796 \%$ totalling USD14 million (3Q12: USD14 million) was paid on the 5,000 non-cumulative non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited.

On 16 September 2013, the Bank paid a final semi-annual one-tier tax-exempt dividend of $5.05 \%$ per annum totalling S\$34 million (3Q12: S\$34 million) on the S $\$ 1.32$ billion Class E non-cumulative nonconvertible preference shares ("preference shares") and fully redeemed the preference shares.

## Capital securities distributions

No distribution was paid on the $\mathrm{S} \$ 850$ million $4.90 \%$ non-cumulative non-convertible perpetual capital securities issued by Bank, during the third quarter of 2013 as distributions are payable semi-annually in January and July.

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions.

## Confirmation by Directors

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial results of the Group for the nine months / third quarter of 2013 to be false or misleading.

## BY ORDER OF THE BOARD UNITED OVERSEAS BANK LIMITED

Mrs Vivien Chan
Secretary

Dated this $5^{\text {th }}$ day of November 2013

The results are also available at uobgroup.com

## Group Financial Report

## For the Nine Months／Third Quarter 2013

## Contents

| Page |  |
| :---: | :--- |
| 2 | Financial Highlights |
| 4 | Performance Review |
| 6 | Net Interest Income |
| 8 | Non－Interest Income |
| 9 | Operating Expenses |
| 10 | Impairment Charges |
| 11 | Customer Loans |
| 12 | Non－Performing Assets |
| 14 | Customer Deposits |
| 14 | Debts Issued |
| 15 | Shareholders＇Equity |
| 15 | Changes in Issued Shares of the Bank |
| 16 | Performance by Operating Segment |
| 18 | Performance by Geographical Segment |
| 19 | Capital Adequacy Ratios |

## Appendix

1 Consolidated Income Statement
2 Consolidated Statement of Comprehensive Income
3 Consolidated Balance Sheet
4 Consolidated Statement of Changes in Equity
5 Consolidated Cash Flow Statement
6 Balance Sheet of the Bank
7 Statement of Changes in Equity of the Bank
8 Capital Adequacy Ratios of Major Bank Subsidiaries

## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than \＄500，000 in absolute term are shown as＂0＂．
＂NM＂denotes not meaningful．
＂NA＂denotes not applicable．

## Financial Highlights

| 9M13 | 9 M 12 | $+/(-)$ | 3Q13 | 3Q12 | $+/(-)$ | 2 Q 13 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  |  | $\%$ |  | $\%$ |

## Summarised income statement（\＄m）

Net interest income
Fee and commission income
Other non－interest income
Total income
Less：Total expenses
Operating profit
Less：Amortisation／impairment charges

| $\mathbf{3 , 0 2 5}$ | 2,950 | 2.5 | $\mathbf{1 , 0 4 6}$ | 971 | 7.7 | 1,016 | 3.0 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 2 9 6}$ | 1,120 | 15.7 | $\mathbf{4 0 7}$ | 372 | 9.2 | 436 | $(6.9)$ |
| $\mathbf{6 5 8}$ | 832 | $(21.0)$ | $\mathbf{2 1 1}$ | 321 | $(34.2)$ | 191 | 10.4 |
| $\mathbf{4 , 9 7 8}$ | 4,903 | 1.5 | $\mathbf{1 , 6 6 3}$ | 1,664 | - | 1,643 | 1.2 |
| $\mathbf{2 , 1 3 6}$ | 2,029 | 5.3 | $\mathbf{7 1 5}$ | 687 | 4.0 | 726 | $(1.5)$ |
| $\mathbf{2 , 8 4 2}$ | 2,874 | $(1.1)$ | $\mathbf{9 4 9}$ | 976 | $(2.8)$ | 917 | 3.4 |
| $\mathbf{2 9 0}$ | 334 | $(13.1)$ | $\mathbf{8 5}$ | 121 | $(29.5)$ | 75 | 14.1 |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 7 7}$ | 71 | $>100.0$ | $\mathbf{5 2}$ | 21 | $>100.0$ | 101 | $(48.4)$ |
| $\mathbf{4 9 4}$ | 503 | $(1.8)$ | $\mathbf{1 8 6}$ | 170 | 9.2 | 161 | 15.7 |
| $\mathbf{2 , 2 3 5}$ | 2,107 | 6.1 | $\mathbf{7 3 0}$ | 707 | 3.3 | 783 | $(6.8)$ |

## Financial indicators

| Non－interest income／Total income（\％） | 39.2 | 39.8 | （0．6）\％pt | 37.1 | 41.6 | （4．5）\％pt | 38.2 | （1．1）\％pt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas profit before tax contribution（\％） | 38.2 | 36.7 | 1．5\％pt | 39.6 | 35.5 | 4．1\％pt | 37.0 | 2．6\％pt |
| Earnings per ordinary share（\＄）${ }^{2,3}$ |  |  |  |  |  |  |  |  |
| Basic | 1.81 | 1.71 | 5.8 | 1.74 | 1.69 | 3.0 | 1.97 | （11．7） |
| Diluted | 1.81 | 1.70 | 6.5 | 1.74 | 1.68 | 3.6 | 1.96 | （11．2） |
| Return on average ordinary shareholders＇equity（\％）${ }^{2,3}$ | 12.2 | 12.5 | （0．3）\％pt | 11.7 | 12.1 | （0．4）\％pt | 13.1 | （1．4）\％pt |
| Return on average total assets（\％）${ }^{3}$ | 1.12 | 1.20 | （0．08）\％pt | 1.07 | 1.18 | （0．11）\％pt | 1.17 | （0．10）\％pt |
| Net interest margin（\％）${ }^{3}$ | 1.71 | 1.91 | （0．20）\％pt | 1.71 | 1.84 | （0．13）\％pt | 1.71 | － |
| Expense／Income ratio（\％） | 42.9 | 41.4 | 1．5\％pt | 43.0 | 41.3 | 1．7\％pt | 44.2 | （1．2）\％pt |
| Loan charge off rate（bp）${ }^{3}$ |  |  |  |  |  |  |  |  |
| Exclude collective impairment | 7 | 23 | （16）bp | 2 | 22 | （20）bp | 10 | （8）bp |
| Include collective impairment | 30 | 30 | － | 30 | 30 | － | 30 | － |
| Net dividend per ordinary share（\＄） Interim | 20 | 20 | － | － | － | － | 20 | NM |

Notes：
1 Refer to profit attributable to equity holders of the Bank．
2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividends．
3 Computed on an annualised basis．

| Sep-13 | Jun-13 | $+/(-)$ | Dec-12 | $+/(-)$ | Sep-12 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  | $\%$ |  | $\%$ |

## Financial indicators

|  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Customer loans (net) (\$m) | $\mathbf{1 7 3 , 4 7 8}$ | 169,909 | 2.1 | 152,930 | 13.4 | 149,528 | 16.0 |
| Customer deposits (\$m) | 196,411 | 189,006 | 3.9 | 182,029 | 7.9 | 173,823 | 13.0 |
| Loans/Deposits ratio (\%) |  |  |  |  |  |  |  |

## Notes:

1 Refer to net customer loans and customer deposits.
2 Refer to non-performing loans as a percentage of gross customer loans.
3 Refer to equity attributable to equity holders of the Bank.
4 Preference shares are excluded from the computation.

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards（＂FRS＂） as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments：Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files，Grading and Provisioning．

The new／revised FRS applicable to the Group with effect from 1 January 2013 are listed below．The adoption of these FRS has no significant impact on the financial statements of the Group．
－FRS19 Employee Benefits
－FRS113 Fair Value Measurements
－Amendments to FRS1－Presentation of Items of Other Comprehensive Income
－Amendments to FRS107 Disclosures－Offsetting of Financial Assets and Financial Liabilities
Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the nine months of 2013 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2012.

## Nine months 2013 （＂9M13＂）performance

The Group reported a steady growth of $6.1 \%$ in net profit after tax（＂NPAT＂）at $\$ 2.24$ billion for 9 M 13 ，driven by strong contributions from net interest income，fee and commission income as well as profits from associates．

Net interest income rose $2.5 \%$ to $\$ 3.03$ billion in 9 M 13 ，driven by robust loans growth across Singapore and the regional countries．Net interest margin was at $1.71 \%, 20$ basis points lower when compared with 9M12 as margin came under pressure driven by competition in a sustained low interest rate environment．

Fee and commission income grew $15.7 \%$ to $\$ 1.30$ billion，boosted by broad－based growths in corporate finance and capital markets，wealth management，fund management and loan－related businesses．Trading and investment income declined $24.0 \%$ to $\$ 400$ million on lower gains from sale of securities due to market volatility amid concerns over the US quantitative easing（＂QE＂）tapering．

Group operating expenses increased $5.3 \%$ to $\$ 2.14$ billion in 9 M 13 as staff costs rose $8.3 \%$ with the Group＇s continued efforts to invest in talent across Singapore and the region．Consequently，expense－to－income ratio increased from $41.4 \%$ to $42.9 \%$ ．

Total impairment charges were $11.2 \%$ lower at $\$ 290$ million in 9 M 13 mainly due to individual impairment，which declined to $\$ 69$ million．Year－to－date collective impairment was $\$ 222$ million provided largely for loans growth．Total loans charge off rate remained at 30 basis points．Non－performing loans（＂NPL＂）improved $15.6 \%$ to $\$ 2.11$ billion as at end September 2013，while NPL ratio improved to $1.2 \%$ from $1.6 \%$ in 9 M 12.

Share of associates＇profits more than doubled to $\$ 177$ million in 9 M 13 ，mainly attributed to non－recurring gains on investment securities．

Gross customer loans grew $\$ 24.1$ billion or $15.8 \%$ to $\$ 177$ billion as at 30 September 2013．The steady loans growth was broad－based across territories and industries．Excluding currency impacts，loans from Singapore increased $18.4 \%$ to reach $\$ 116$ billion while regional countries grew $12.0 \%$ to $\$ 49.8$ billion．

The Group＇s funding position remained stable，bringing loans－to－deposits ratio at $88.3 \%$ as at 30 September 2013. Customer deposits grew $\$ 22.6$ billion or $13.0 \%$ year－on－year to reach $\$ 196$ billion．The growth was broad－based across Singapore and the regional countries．To further diversify the Group funding base，$\$ 4.35$ billion was issued under the US\＄10 billion US commercial paper programme during the period．

Shareholders＇equity rose $3.9 \%$ to $\$ 25.2$ billion largely contributed by retained earnings．Return on shareholders＇ equity was $12.2 \%$ for 9 M 13 ．

The Group adopted Basel III framework for its computation of capital adequacy ratios（＂CAR＂）in accordance with the revised MAS Notice 637 with effect from January 2013．The Group＇s capital position remained strong with Common Equity Tier 1 （＂CET1＂），Tier 1 and Total CAR at $12.9 \%, 12.9 \%$ and $16.3 \%$ as at 30 September 2013 respectively．

## Performance Review (cont'd)

## Third quarter 2013 ("3Q13") performance

The Group NPAT recorded an increase of 3.3\% over the third quarter of 2012 ("3Q12") but declined 6.8\% quarter-on-quarter to $\$ 730$ million in 3Q13.

Net interest income for 3Q13 posted yet another record high at $\$ 1.05$ billion when compared to 2 Q 13 , driven mainly by assets growth which more than offset a decline in net interest margin. Compared to the previous quarter, loans rose $2.1 \%$ while net interest margin was stable at $1.71 \%$.

Fee and commission income of $\$ 407$ million was recorded in $3 Q 13$. This was $9.2 \%$ higher when compared with 3Q12 with growth registered mainly in wealth management and trade-related activities. Compared with the previous quarter, it decreased $6.9 \%$ as contributions from wealth management, loan-related and fund management income moderated.

Trading and investment income of $\$ 143$ million in 3Q13 was $43.7 \%$ higher quarter-on-quarter as the previous quarter suffered losses from sale of government securities resulting from yield curve steepening. Against 3 Q 12 , it was $17.2 \%$ lower due to lower gains on sale of available-for-sale securities.

Total operating expenses declined $1.5 \%$ quarter-on-quarter to $\$ 715$ million with expense-to-income ratio improving from $44.2 \%$ to $43.0 \%$. Compared with 3 Q12, operating expenses increased $4.0 \%$ mainly on higher staff costs.

Total impairment charges for 3Q13 were $\$ 85$ million. Individual impairment on loans was lower at $\$ 11$ million as compared to comparative quarters. Collective impairment set aside for the quarter was $\$ 45$ million. Total loans charge off rate remained at 30 basis points while NPL ratio continued to stay low at $1.2 \%$.

Share of associates' profits decreased from $\$ 101$ million in 2 Q 13 to $\$ 52$ million in 3 Q 13 on lower gain on sale of investments.

Gross customer loans grew 2.1\% for the quarter to reach $\$ 177$ billion as at 30 September 2013. Excluding currency effects, loans growth was broad-based across industries and territories. Singapore's loan base grew $2.4 \%$, while loans from the regional countries rose faster at 4.4\% in 3Q13.

Customer deposits rose $3.9 \%$ during the quarter to $\$ 196$ billion as at 30 September 2013. The increase was mostly in Singapore and in fixed deposits which grew $6.8 \%$ over last quarter. Consequently, loans-to-deposits ratio improved to $88.3 \%$ in 3Q13. US dollar loans increased $8.5 \%$ to $\$ 24.4$ billion with US dollar loans-to-deposits ratio at $83.7 \%$ as at 30 September 2013.

Shareholders' equity declined $1.6 \%$ to $\$ 25.2$ billion in $3 Q 13$, mainly on the full redemption of $\$ 1.32$ billion Class E preference shares, partly offset by an issue of $\$ 850$ million Basel III compliant perpetual capital securities.

Group CET1 and Total CAR of $12.9 \%$ and $16.3 \%$ as at 30 September 2013 respectively were well above the minimum requirements of MAS. Compared with 30 June 2013, CET1 and Total CAR were lower due mainly to the decrease in eligible total capital and higher risk-weighted assets.

## Net Interest Income

## Net interest margin

|  | 9 M 13 |  |  | 9M12 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 165，665 | 3，900 | 3.15 | 144，678 | 3，712 | 3.43 |
| Interbank balances | 40，787 | 478 | 1.57 | 32，218 | 458 | 1.90 |
| Securities | 30，331 | 418 | 1.84 | 29，196 | 480 | 2.20 |
| Total | 236，783 | 4，797 | 2.71 | 206，092 | 4，650 | 3.01 |

Interest bearing liabilities

| Customer deposits | $\mathbf{1 8 8 , 6 5 2}$ | $\mathbf{1 , 4 8 1}$ | $\mathbf{1 . 0 5}$ | 167,959 | 1,405 | 1.12 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Interbank balances／others | $\mathbf{4 0 , 9 6 2}$ | $\mathbf{2 9 1}$ | $\mathbf{0 . 9 5}$ | 32,141 | 295 | 1.23 |
| Total | $\mathbf{2 2 9 , 6 1 4}$ | $\mathbf{1 , 7 7 2}$ | $\mathbf{1 . 0 3}$ | 200,100 | 1,700 | 1.13 |
|  |  |  | $\mathbf{1 . 7 1}$ |  |  | 1.91 |
| Net interest margin ${ }^{1}$ |  |  |  |  |  |  |


|  | 3Q13 |  |  | 3Q12 |  |  | 2Q13 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 171，747 | 1，339 | 3.09 | 147，372 | 1，249 | 3.37 | 166，811 | 1，308 | 3.15 |
| Interbank balances | 41，828 | 165 | 1.57 | 35，082 | 148 | 1.68 | 40，238 | 160 | 1.59 |
| Securities | 28，668 | 135 | 1.87 | 27，642 | 154 | 2.22 | 30，741 | 138 | 1.80 |
| Total | 242，243 | 1，639 | 2.68 | 210，096 | 1，552 | 2.94 | 237，790 | 1，606 | 2.71 |

Interest bearing liabilities

| Customer deposits | 191，426 | 495 | 1.03 | 170，435 | 481 | 1.12 | 189，657 | 494 | 1.05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interbank balances／others | 43，640 | 99 | 0.90 | 33，288 | 100 | 1.19 | 40，755 | 96 | 0.95 |
| Total | 235，066 | 593 | 1.00 | 203，723 | 581 | 1.13 | 230，412 | 591 | 1.03 |
| Net interest margin ${ }^{1}$ |  |  | 1.71 |  |  | 1.84 |  |  | 1.71 |

## Note：

1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

Net Interest Income（cont＇d）

Volume and rate analysis

|  | 9M13 vs 9M12 |  |  | 3 Q 13 vs 3Q12 |  |  | 3Q13 vs 2Q13 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume change | Rate change | Net change | Volume change | Rate change | Net change | Volume change | Rate change | Net change |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 538 | （346） | 192 | 207 | （121） | 86 | 39 | （23） | 16 |
| Interbank balances | 122 | （102） | 20 | 28 | （12） | 17 | 6 | （3） | 4 |
| Securities | 19 | （80） | （62） | 6 | （25） | （20） | （9） | 5 | （4） |
| Total | 679 | （528） | 151 | 241 | （158） | 83 | 36 | （20） | 15 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 173 | （95） | 78 | 59 | （47） | 12 | 5 | （10） | （5） |
| Interbank balances／others | 80 | （84） | （4） | 30 | （32） | （1） | 7 | （6） | 1 |
| Total | 253 | （180） | 74 | 90 | （79） | 11 | 12 | （15） | （4） |
| Change in number of days | － | － | （3） | － | － | 3 | － | － | 11 |
| Net interest income | 426 | （348） | 74 | 151 | （79） | 75 | 24 | （5） | 30 |

Net interest income for 9M13 rose 2．5\％year－on－year to $\$ 3.03$ billion，led by average assets growth of $14.9 \%$ which more than offset year－on－year margin compression．Net interest margin was at $1.71 \%, 20$ basis points lower when compared with 9 M 12 as margin came under pressure driven by competition in a sustained low interest rate environment．

Net interest income for 3Q13 improved for a consecutive quarter with a $3.0 \%$ growth over the previous quarter to reach $\$ 1.05$ billion．The growth was driven by increased loans volume．Net interest margin was stable quarter－on－quarter at $1.71 \%$ ．

Compared with 3Q12，net interest income grew 7．7\％year－on－year due to average assets growth of 15．3\％ more than offset a 13 basis points decline in net interest margin．

## Non－Interest Income

## Fee and commission income

Credit card
Fund management Investment－related
Loan－related
Service charges
Trade－related
Others

| 9M13 | 9 M 12 | $+/(-)$ | 3Q13 | 3Q12 | $+/(-)$ | 2Q13 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 9 1}$ | 174 | 9.6 | $\mathbf{6 6}$ | 60 | 10.3 | 66 | 0.1 |
| $\mathbf{1 3 3}$ | 85 | 56.2 | 37 | 31 | 17.6 | 43 | $(15.7)$ |
| $\mathbf{3 1 9}$ | 231 | 38.2 | $\mathbf{1 0 1}$ | 86 | 17.3 | 112 | $(10.3)$ |
| $\mathbf{3 2 9}$ | 307 | 7.0 | 93 | 90 | 3.4 | 103 | $(10.4)$ |
| $\mathbf{8 1}$ | 78 | 3.8 | $\mathbf{2 7}$ | 27 | 1.9 | 26 | 6.8 |
| $\mathbf{1 9 8}$ | 194 | 2.5 | $\mathbf{7 2}$ | 62 | 15.8 | 68 | 5.7 |
| $\mathbf{4 5}$ | 51 | $(12.2)$ | $\mathbf{1 0}$ | 16 | $(35.4)$ | 17 | $(38.9)$ |
| $\mathbf{1 , 2 9 6}$ | 1,120 | 15.7 | $\mathbf{4 0 7}$ | 372 | 9.2 | 436 | $(6.9)$ |

Other non－interest income
Dividend income
Rental income
Trading income／（loss）
Non－trading income／（lo

Non－trading income／（loss）
Financial instruments at fair value through profit or loss
Available－for－sale assets and others

Other income
Other operating income

Total

| 50 | 131 | $(62.1)$ | 12 | 89 | $(87.0)$ | 29 | $(60.6)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8 4}$ | 82 | 2.7 | $\mathbf{2 7}$ | 27 | $(0.9)$ | 29 | $(5.5)$ |
| $\mathbf{4 0}$ | 76 | $(47.2)$ | $\mathbf{8}$ | 17 | $(49.0)$ | $(3)$ | $>100.0$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{3 1 0}$ | 70 | $>100.0$ | $\mathbf{8 6}$ | 63 | 38.2 | 157 | $(45.0)$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{5 0}$ | 381 | $(86.8)$ | $\mathbf{4 8}$ | 93 | $(48.6)$ | $(55)$ | $>100.0$ |
| $\mathbf{4 0 0}$ | 526 | $(24.0)$ | 143 | 173 | $(17.2)$ | 99 | 43.7 |
| 124 | 92 | 34.0 | 29 | 32 | $(8.0)$ | 34 | $(12.9)$ |
| $\mathbf{5 2 4}$ | 619 | $(15.3)$ | $\mathbf{1 7 2}$ | 205 | $(15.7)$ | 133 | 29.4 |
| $\mathbf{6 5 8}$ | 832 | $(21.0)$ | $\mathbf{2 1 1}$ | 321 | $(34.2)$ | 191 | 10.4 |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 , 9 5 3}$ | 1,952 | 0.1 | $\mathbf{6 1 8}$ | 693 | $(10.9)$ | 628 | $(1.6)$ |

Fee and commission income grew $15.7 \%$ to $\$ 1.30$ billion in 9 M 13 ，up from $\$ 1.12$ billion a year ago．The broad－based increase was driven by wealth management，fund management，loan－related，corporate finance and credit card income．Trading and investment income declined $24.0 \%$ to $\$ 400$ million on lower gains from sale of securities due to market volatility this year amid concerns over the US QE tapering．

Compared to 3 Q 12 ，fee and commission income was $9.2 \%$ higher at $\$ 407$ million，boosted by growth in wealth management and trade－related income．It decreased $6.9 \%$ from the previous quarter due to lower contributions from wealth management，loan－related and fund management．

Trading and investment income of $\$ 143$ million in 3 Q13 was $43.7 \%$ higher from the previous quarter as losses from sale of government securities was recorded in the previous quarter．Compared with 3Q12，it was $17.2 \%$ lower due to lower gains on sale of securities．

## Operating Expenses

|  | 9 M 13 | 9M12 | +/(-) | 3Q13 | 3Q12 | +/(-) | 2Q13 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Staff costs | 1,265 | 1,168 | 8.3 | 427 | 406 | 5.0 | 423 | 0.9 |
| Other operating expenses |  |  |  |  |  |  |  |  |
| Revenue-related | 419 | 446 | (6.0) | 138 | 145 | (4.7) | 147 | (6.2) |
| Occupancy-related | 219 | 198 | 10.3 | 73 | 67 | 7.8 | 70 | 4.0 |
| IT-related | 119 | 125 | (4.4) | 39 | 38 | 4.4 | 40 | (1.7) |
| Others | 114 | 92 | 24.1 | 38 | 31 | 20.8 | 46 | (17.1) |
|  | 871 | 861 | 1.2 | 288 | 281 | 2.4 | 303 | (4.9) |
| Total | 2,136 | 2,029 | 5.3 | 715 | 687 | 4.0 | 726 | (1.5) |
| Of which, depreciation of assets | 96 | 92 | 5.1 | 33 | 32 | 3.6 | 32 | 1.4 |
| Manpower (number) | 24,357 | 23,291 | 1,066 | 24,357 | 23,291 | 1,066 | 23,852 | 505 |

Operating expenses increased $5.3 \%$ to $\$ 2.14$ billion in 9 M 13 , mainly attributable to a $8.3 \%$ rise in staff costs as the Group continued to invest in talent across Singapore and the regional countries. Consequently, the expense-to-income ratio increased from $41.4 \%$ to $42.9 \%$.

For 3Q13, operating expenses declined 1.5\% quarter-on-quarter to $\$ 715$ million but increased 4.0\% year-on-year. The expense-to-income ratio was $43.0 \%$ for $3 Q 13$, as compared to $44.2 \%$ in $2 Q 13$ and $41.3 \%$ in 3Q12.

## Impairment Charges

|  | 9 M 13 | 9M12 | ＋／（－） | 3Q13 | 3Q12 | ＋／（－） | 2Q13 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Individual impairment on loans ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Singapore | （11） | 120 | （＞100．0） | 12 | 24 | （51．3） | （1） | ＞100．0 |
| Malaysia | 9 | 28 | （66．1） | 7 | 3 | ＞100．0 | 4 | 53.0 |
| Thailand | 14 | 11 | 26.8 | 4 | （4） | ＞100．0 | 4 | （8．8） |
| Indonesia | 9 | 7 | 35.1 | （2） | 4 | （＞100．0） |  | （＞100．0） |
| Greater China ${ }^{2}$ | 1 | 2 | （17．5） | 1 | （0） | $>100.0$ |  | ＞100．0 |
| Others | 61 | 89 | （31．5） | （10） | 56 | （＞100．0） |  | （＞100．0） |
|  | 84 | 256 | （67．1） | 11 | 82 | （86．9） | 41 | （73．8） |
| Individual impairment on securities and others | （16） | （11） | （48．7） | 30 | 3 | ＞100．0 | （52） | ＞100．0 |
| Collective impairment | 222 | 81 | ＞100．0 | 45 | 33 | 35.0 | 86 | （48．2） |
| Total | 290 | 327 | （11．2） | 85 | 119 | （28．1） | 75 | 14.1 |

Total impairment charges for 9M13 were lower at \＄290 million year－on－year as individual impairment on loans decreased to $\$ 84$ million．Credit quality on the loan portfolio remained sound．Collective impairment of $\$ 222$ million was set aside in line with the strong loans growth．Total loans charge off rate was constant at 30 basis points for 9M13．

Individual impairment on loans decreased over comparative quarters to a low $\$ 11$ million in $3 Q 13$ ．Collective impairment was $\$ 45$ million for the quarter．Total loans charge off rate for 3Q13 was unchanged at 30 basis points against the comparative quarters．

[^0]
## Customer Loans

Gross customer loans
Less：Individual impairment
Collective impairment
Net customer loans

| Sep－13 | Jun－13 | Dec－12 | Sep－12 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
| $\mathbf{1 7 6 , 5 2 9}$ | 172,909 | 155,855 | 152,447 |
| $\mathbf{8 0 6}$ | 855 | 960 | 874 |
| $\mathbf{2 , 2 4 4}$ | 2,145 | 1,964 | 2,045 |
| $\mathbf{1 7 3 , 4 7 8}$ | 169,909 | 152,930 | 149,528 |

By industry
Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total（gross）

| $\mathbf{8 , 1 1 0}$ | 7,611 | 6,906 | 7,452 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 2 , 8 3 6}$ | 21,467 | 19,438 | 19,034 |
| $\mathbf{1 5 , 0 3 7}$ | 16,096 | 11,834 | 11,475 |
| $\mathbf{2 6 , 4 7 9}$ | 26,181 | 23,718 | 24,078 |
| $\mathbf{2 1 , 7 7 9}$ | 21,169 | 18,627 | 18,215 |
| $\mathbf{2 4 , 4 9 7}$ | 24,158 | 22,366 | 21,222 |
| $\mathbf{4 9 , 7 4 4}$ | 48,953 | 46,131 | 44,297 |
| $\mathbf{8 , 0 4 7}$ | 7,273 | 6,833 | 6,674 |
| $\mathbf{1 7 6 , 5 2 9}$ | 172,909 | 155,855 | 152,447 |

By currency
Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total（gross）

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 9 , 4 7 4}$ | 97,832 | 87,733 | 85,196 |
| $\mathbf{2 4 , 3 9 2}$ | 22,482 | 18,135 | 18,553 |
| $\mathbf{2 2 , 6 2 3}$ | 22,820 | 21,842 | 21,026 |
| $\mathbf{8 , 9 1 5}$ | 8,607 | 8,103 | 7,838 |
| $\mathbf{4 , 3 6 3}$ | 4,845 | 4,573 | 4,502 |
| $\mathbf{1 6 , 7 6 2}$ | 16,324 | 15,469 | 15,332 |
| $\mathbf{1 7 6 , 5 2 9}$ | 172,909 | 155,855 | 152,447 |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total（gross）

| $\mathbf{5 7 , 0 7 9}$ | 56,994 | 48,230 | 48,141 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 5 , 9 8 6}$ | 33,964 | 29,264 | 27,290 |
| $\mathbf{1 9 , 9 6 1}$ | 19,406 | 19,898 | 21,069 |
| $\mathbf{6 3 , 5 0 2}$ | 62,543 | 58,463 | 55,947 |
| $\mathbf{1 7 6 , 5 2 9}$ | 172,909 | 155,855 | 152,447 |

By geography ${ }^{1}$
Singapore
Malaysia
Thailand
Indonesia
Greater China
Others
Total（gross）

| $\mathbf{1 1 6 , 4 3 1}$ | 113,719 | 101,095 | 98,310 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 4 , 2 7 4}$ | 24,440 | 23,471 | 23,187 |
| $\mathbf{9 , 4 5 9}$ | 9,153 | 8,516 | 8,264 |
| $\mathbf{5 , 4 1 5}$ | 5,888 | 5,600 | 5,566 |
| $\mathbf{1 0 , 6 0 6}$ | 9,960 | 9,176 | 8,689 |
| $\mathbf{1 0 , 3 4 3}$ | 9,749 | 7,997 | 8,431 |
| $\mathbf{1 7 6 , 5 2 9}$ | 172,909 | 155,855 | 152,447 |

Gross customer loans rose 15．8\％year－on－year to $\$ 177$ billion as at 30 September 2013．The steady loans growth was broad－based across territories and industries．Excluding currency effects，loans from Singapore increased $18.4 \%$ to $\$ 116$ billion while the regional countries grew $12.0 \%$ to $\$ 49.8$ billion as at 30 September 2013.

Gross customer loans grew 2．1\％for the quarter．Excluding currency effects，Singapore loans grew 2．4\％ quarter－on－quarter to reach $\$ 116$ billion while loans from the regional countries rose faster at $4.4 \%$ to $\$ 49.8$ billion．US dollar loans increased $8.5 \%$ to $\$ 24.4$ billion with US dollar loans－to－deposits ratio at $83.7 \%$ as at 30 September 2013.

Note：
1 Based on the location where the loans are booked．

## Non－Performing Assets

Loans（＂NPL＂）
Debt securities and others
Non－Performing Assets（＂NPA＂）

| Sep－13 | Jun－13 | Dec－12 | Sep－12 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 , 1 0 7}$ | 2,152 | 2,362 | 2,496 |
| $\mathbf{2 9 5}$ | 326 | 378 | 380 |
| $\mathbf{2 , 4 0 2}$ | 2,478 | 2,740 | 2,876 |

By grading
Substandard
Doubtful
Loss
Total

| $\mathbf{1 , 2 3 0}$ | 1,287 | 1,731 | 1,837 |
| ---: | ---: | ---: | ---: |
| $\mathbf{5 7 1}$ | 597 | 369 | 320 |
| $\mathbf{6 0 1}$ | 594 | 640 | 719 |
| $\mathbf{2 , 4 0 2}$ | 2,478 | 2,740 | 2,876 |

By security coverage
Secured
Unsecured
Total

| $\mathbf{1 , 0 3 6}$ | 1,074 | 1,003 | 996 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 3 6 6}$ | 1,404 | 1,737 | 1,880 |
| $\mathbf{2 , 4 0 2}$ | 2,478 | 2,740 | 2,876 |

## By ageing

Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

| $\mathbf{2 6 4}$ | 263 | 309 | 881 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1 5}$ | 218 | 135 | 191 |
| $\mathbf{5 6 6}$ | 310 | 748 | 189 |
| $\mathbf{1 , 4 5 7}$ | 1,687 | 1,548 | 1,615 |
| $\mathbf{2 , 4 0 2}$ | 2,478 | 2,740 | 2,876 |

## Cumulative impairment

Individual
Collective
Total
As a \％of NPA
As a \％of unsecured NPA

| $\mathbf{1 , 0 1 0}$ | 1,067 | 1,209 | 1,113 |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 , 3 7 1}$ | 2,315 | 2,140 | 2,222 |
| $\mathbf{3 , 3 8 1}$ | 3,382 | 3,349 | 3,335 |
| $\mathbf{1 4 0 . 8 \%}$ | $136.5 \%$ | $122.2 \%$ | $116.0 \%$ |
| $\mathbf{2 4 7 . 5 \%}$ | $\mathbf{2 4 0 . 9 \%}$ | $\mathbf{1 9 2 . 8 \%}$ | $177.4 \%$ |


| NPL | NPL ratio | NPL | NPL <br> ratio | NPL | NPL <br> ratio | NPL | NPL <br> ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \％ | \＄m | \％ | \＄m | \％ | \＄m | \％ |

## NPL by industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total
$\begin{array}{llllllll}914 & 11.3 & 900 & 11.8 & 985 & 14.3 & 1,008 & 13.5\end{array}$

| 109 | 0.5 | 120 | 0.6 | 116 | 0.6 | 102 | 0.5 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 221 | 1.5 | 267 | 1.7 | 361 | 3.1 | 434 | 3.8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 102 | 0.4 | 122 | 0.5 | 144 | 0.6 | 143 | 0.6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 251 | 1.2 | 252 | 1.2 | 240 | 1.3 | 284 | 1.6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 173 | 0.7 | 141 | 0.6 | 130 | 0.6 | 152 | 0.7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 9 5}$ | $\mathbf{0 . 6}$ | 302 | 0.6 | 268 | 0.6 | 250 | 0.6 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 2}$ | $\mathbf{0 . 5}$ | 48 | 0.7 | 118 | 1.7 | 123 | 1.8 |
| $\mathbf{2 , 1 0 7}$ | 1.2 | 2,152 | 1.2 | 2,362 | 1.5 | 2,496 | 1.6 |


|  |  | Total cumulative impairment |  |
| ---: | ---: | ---: | ---: |
|  | NPL | as a \％of | as a \％of |
| NPL | ratio | NPL | unsecured NPL |
| $\$ m$ | $\%$ | $\%$ | $\%$ |

NPL by geography ${ }^{1}$
Singapore

| Sep 13 | 771 | 0.7 | 242.7 | 643.0 |
| :---: | :---: | :---: | :---: | :---: |
| Jun 13 | 748 | 0.7 | 240.6 | 610.2 |
| Dec 12 | 774 | 0.8 | 228.4 | 470.2 |
| Sep 12 | 812 | 0.8 | 228.4 | 466.1 |
| Malaysia |  |  |  |  |
| Sep 13 | 392 | 1.6 | 119.6 | 397.5 |
| Jun 13 | 397 | 1.6 | 117.1 | 387.5 |
| Dec 12 | 401 | 1.7 | 109.2 | 312.9 |
| Sep 12 | 377 | 1.6 | 111.1 | 340.7 |
| Thailand |  |  |  |  |
| Sep 13 | 201 | 2.1 | 134.8 | 279.4 |
| Jun 13 | 210 | 2.3 | 128.1 | 263.7 |
| Dec 12 | 223 | 2.6 | 100.0 | 179.8 |
| Sep 12 | 306 | 3.7 | 91.8 | 155.2 |
| Indonesia |  |  |  |  |
| Sep 13 | 124 | 2.3 | 45.2 | 140.0 |
| Jun 13 | 141 | 2.4 | 43.3 | 871.4 |
| Dec 12 | 100 | 1.8 | 61.0 | 1，220．0 |
| Sep 12 | 85 | 1.5 | 80.0 | 1，360．0 |
| Greater China |  |  |  |  |
| Sep 13 | 30 | 0.3 | 240.0 | 342.9 |
| Jun 13 | 43 | 0.4 | 186.0 | 235.3 |
| Dec 12 | 42 | 0.5 | 171.4 | 200.0 |
| Sep 12 | 39 | 0.4 | 184.6 | 205.7 |
| Others |  |  |  |  |
| Sep 13 | 589 | 5.7 | 52.8 | 55.5 |
| Jun 13 | 613 | 6.3 | 53.0 | 56.3 |
| Dec 12 | 822 | 10.3 | 44.0 | 48.1 |
| Sep 12 | 877 | 10.4 | 25.5 | 26.7 |
| Group NPL |  |  |  |  |
| Sep 13 | 2，107 | 1.2 | 144.8 | 270.6 |
| Jun 13 | 2，152 | 1.2 | 139.4 | 264.3 |
| Dec 12 | 2，362 | 1.5 | 123.8 | 203.9 |
| Sep 12 | 2，496 | 1.6 | 116.9 | 184.6 |

Asset quality stayed healthy as Group NPL declined $2.1 \%$ from the previous quarter to $\$ 2.11$ billion as at 30 September 2013，partly due to currency effects on the regional subsidiaries．NPL ratio was unchanged at $1.2 \%$ ，while NPL coverage remained strong at $144.8 \%$ ．

## Note：

1 Based on the location where the non－performing loans are booked．

## Customer Deposits

## By product

Fixed deposits
Savings deposits

| Sep-13 | Jun-13 | Dec-12 | Sep-12 |
| ---: | ---: | ---: | ---: |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |

Current accounts
Others
Total

| 109,576 | 102,557 | 101,286 | 96,586 |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 4 , 6 9 8}$ | 45,617 | 41,637 | 40,495 |
| 34,923 | 34,106 | 32,343 | 29,970 |
| $\mathbf{7 , 2 1 4}$ | 6,726 | 6,763 | 6,771 |
| $\mathbf{1 9 6 , 4 1 1}$ | 189,006 | 182,029 | 173,823 |

By maturity
Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total

| 192,938 | 184,291 | 178,478 | 170,342 |
| ---: | ---: | ---: | ---: |
| 2,744 | 4,196 | 2,886 | 2,779 |
| 523 | 503 | 501 | 574 |
| $\mathbf{2 0 6}$ | 16 | 164 | 127 |
| $\mathbf{1 9 6 , 4 1 1}$ | 189,006 | 182,029 | 173,823 |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total

| $\mathbf{1 0 8 , 4 4 6}$ | 102,840 | 101,924 | 96,825 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 8 , 8 9 3}$ | 25,244 | 21,918 | 20,780 |
| $\mathbf{2 4 , 9 5 0}$ | 25,304 | 25,382 | 24,335 |
| $\mathbf{8 , 7 5 4}$ | 8,962 | 8,096 | 6,964 |
| $\mathbf{4 , 3 2 3}$ | 4,602 | 4,403 | 4,465 |
| $\mathbf{2 1 , 0 4 4}$ | 22,054 | 20,305 | 20,454 |
| $\mathbf{1 9 6 , 4 1 1}$ | 189,006 | 182,029 | 173,823 |

Loans/Deposits ratio (\%)
88.3
89.9
84.0
86.0

Customer deposits grew $13.0 \%$ to $\$ 196$ billion from a year ago, with contribution from Singapore and the regional countries across all products.

Customer deposits grew 3.9\% quarter-on-quarter. The growth was mostly in Singapore fixed deposits which grew $6.8 \%$ over last quarter. With deposits growth outpacing loans growth, the Group loans-todeposits ratio was at $88.3 \%$ in 3Q13.

## Debts Issued (unsecured)

Subordinated debts
Commercial papers
Fixed and floating rate notes
Others
Total

| Sep-13 | Jun-13 | Dec-12 | Sep-12 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
| $\mathbf{5 , 3 6 0}$ | 6,649 | 6,652 | 6,063 |
| $\mathbf{8 , 1 3 7}$ | 6,544 | 3,049 | 3,381 |
| $\mathbf{1 , 8 6 6}$ | 1,743 | 1,775 | 1,783 |
| $\mathbf{1 , 6 5 8}$ | 1,679 | 1,324 | 1,403 |
| $\mathbf{1 7 , 0 2 2}$ | 16,615 | 12,800 | 12,630 |

Due within one year
Due after one year
Total

| $\mathbf{9 , 9 3 5}$ | 8,668 | 4,737 | 5,191 |
| ---: | ---: | ---: | ---: |
| $\mathbf{7 , 0 8 7}$ | 7,947 | 8,063 | 7,439 |
| $\mathbf{1 7 , 0 2 2}$ | 16,615 | 12,800 | 12,630 |

During the quarter, the Group issued $\$ 2.43$ billion under the US $\$ 10$ billion US commercial paper programme to further strengthen its funding base.

## Shareholders＇Equity

|  | Sep－13 | Jun－13 | Dec－12 | Sep－12 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| Shareholders＇equity |  |  |  |  |
| Add：Revaluation surplus | $\mathbf{2 5 , 1 8 3}$ | 25,581 | 25,080 | 24,246 |
| Shareholders＇equity including revaluation surplus | $\mathbf{3 , 7 0 2}$ | 3,709 | 3,674 | 3,273 |
|  | $\mathbf{2 8 , 8 8 4}$ | 29,291 | 28,754 | 27,518 |

Shareholders＇equity decreased $1.6 \%$ quarter－on－quarter to $\$ 25.2$ billion as at 30 September 2013 mainly due to the full redemption of $\$ 1.32$ billion Class E preference shares partly offset by an issue of $\$ 850$ million 4．90\％Basel III compliant non－cumulative non－convertible perpetual capital securities．

Compared to 30 September 2012，shareholders＇equity rose $3.9 \%$ largely contributed by higher retained earnings．

As at 30 September 2013，revaluation surplus of $\$ 3.70$ billion on the Group＇s properties was not recognised in the financial statements．

## Changes in Issued Shares of the Bank

## Ordinary shares

Balance at beginning／end of period

## Treasury shares

Balance at beginning of period
Share buyback－held in treasury Issue of shares under share－based compensation plans
Balance at end of period

Ordinary shares net of treasury shares

| Number of shares |  |  |  |
| :---: | :---: | :---: | :---: |
| 9 M 13 | 9 M 12 | 3Q13 | 3Q12 |
| ＇000 | ＇000 | ＇000 | ＇000 |
| 1，590，494 | 1，590，494 | 1，590，494 | 1，590，494 |
| $(15,733)$ | $(16,570)$ | $(15,331)$ | $(17,026)$ |
| － | （684） | － | － |
| 470 | 564 | 67 | 336 |
| $(15,264)$ | $(16,690)$ | $(15,264)$ | $(16,690)$ |
| 1，575，230 | 1，573，804 | 1，575，230 | 1，573，804 |
| 13，200 | 13，200 | 13，200 | 13，200 |
| $(13,200)$ | － | $(13,200)$ | － |
| － | 13，200 | － | 13，200 |

## Performance by Operating Segment

The Group is organised to be segment－led across key markets．Global segment heads are responsible for driving business，with decision－making balanced with a geographical perspective．For internal management purposes，the following segments represent the key customer segments and business activities：

## Group Retail（＂GR＂）

GR segment covers Consumer，Privilege，Business and Private Banking．Consumer Banking serves the individual customers，while Business Banking serves small enterprises with a wide range of products and services，including deposits，loans，investments，credit and debit cards and insurance products．Privilege Banking provides an extended range of financial services，including wealth management，and restricted products such as structured notes，funds of hedge funds，and insurance plans to the wealthy and affluent customers．Private Banking caters to the high net worth individuals and accredited investors，offering financial and portfolio planning，including investment management，asset management and estate planning．

Segment profit increased $9.9 \%$ to $\$ 877$ million in 9 M 13 ，mainly driven by higher fee and commission income from investment－related activities．The increase was partly negated by higher business volume－related costs．

## Group Wholesale（＂GW＂）

GW segment encompasses Commercial Banking，Corporate Banking，Financial Institutions Group（＂FIG＂），Corporate Finance and Debt Capital Markets．Commercial Banking serves the medium and large enterprises，while Corporate Banking serves large local corporations，government－linked companies and agencies，and FIG serves financial institutions．Commercial Banking，Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts，deposits，lending，asset finance，ship finance，trade finance，structured finance， cash management and cross－border payments．Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services．Debt Capital Markets specialises in solution－based structures to meet clients＇financing requirements in structuring，underwriting and arranging syndicated loans for general corporate needs，leveraged buy－outs，project and structured finance，and underwriting and lead managing bond issues．

Segment profit grew $17.8 \%$ to $\$ 1,574$ million in 9 M 13 ，supported by higher income from loan－related and corporate financing activities，as well as lower impairment charges．The growth was partly negated by higher operating expenses．

## Global Markets and Investment Management（＂GMIM＂）

GMIM segment provides a comprehensive range of treasury products and services，including foreign exchange， money market，fixed income，derivatives，margin trading，futures broking，gold products，as well as an array of structured products．It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region．It also engages in asset management，proprietary investment activities and management of excess liquidity and capital funds．Income from treasury products and services offered to customers of other customer segments，such as Group Retail and Group Wholesale，is reflected in the respective customer segments．

Segment profit decreased $39.0 \%$ to $\$ 238$ million in 9 M 13 ，mainly attributed to lower income from interest rate management activities．The results in 9M13 reflect the relatively challenging operating conditions in the interest rates and fixed income markets．These were mitigated by higher income from treasury and fund management activities．

## Others

Others include property－related activities，insurance businesses and income and expenses not attributable to other operating segments mentioned above．

Segment profit decreased $53.5 \%$ to $\$ 40$ million in 9 M 13 ，mainly due to higher collective impairment and lower net interest income．This was partly offset by lower operating expenses and higher share of profit of associates．

Performance by Operating Segment ${ }^{1}$ (cont'd)

|  | GR | GW | GMIM | Others | Elimination | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| 9M13 |  |  |  |  |  |  |
| Operating income | 2,063 | 2,019 | 589 | 450 | (143) | 4,978 |
| Operating expenses | $(1,123)$ | (443) | (313) | (400) | 143 | $(2,136)$ |
| Impairment charges | (63) | (2) | (40) | (185) | - | (290) |
| Share of profit of associates and joint ventures | - | - | 2 | 175 | - | 177 |
| Profit before tax | 877 | 1,574 | 238 | 40 | - | 2,729 |
| Segment assets | 81,623 | 110,939 | 76,027 | 3,461 | $(4,068)$ | 267,982 |
| Intangible assets | 1,336 | 2,114 | 666 | 36 | - | 4,152 |
| Investment in associates and joint ventures | - | - | 18 | 1,120 | - | 1,138 |
| Total assets | 82,959 | 113,053 | 76,711 | 4,617 | $(4,068)$ | 273,272 |
| Segment liabilities | 101,779 | 88,970 | 53,015 | 8,825 | $(4,696)$ | 247,893 |
| Other information |  |  |  |  |  |  |
| Inter-segment operating income | 311 | (186) | (239) | 257 | (143) | - |
| Gross customer loans | 81,036 | 95,125 | 349 | 19 | - | 176,529 |
| Non-performing assets | 544 | 1,716 | 60 | 82 | - | 2,402 |
| Capital expenditure | 7 | 4 | 5 | 120 | - | 136 |
| Depreciation of assets | 7 | 3 | 2 | 84 | - | 96 |

## 9 M 12

Operating income
Operating expenses
Impairment charges

| 1,896 | 1,923 | 668 | 530 | $(114)$ | 4,903 |
| ---: | ---: | ---: | :---: | :---: | ---: |
| $(1,030)$ | $(409)$ | $(260)$ | $(444)$ | 114 | $(2,029)$ |
| $(66)$ | $(173)$ | $(18)$ | $(70)$ | - | $(327)$ |
| $(2)$ | $(5)$ | - | - | - | $(7)$ |
|  |  | - | 1 | 70 | - |
| 798 | 1,336 | 390 | 86 | - | 2,610 |

Amortisation of intangible assets Share of profit of associates and joint ventures

## Profit before tax

## Segment assets

Intangible assets Investment in associates and joint ventures
Total assets

Segment liabilities
Other information

| Inter-segment operating income | 269 | $(170)$ | $(248)$ | 263 | $(114)$ | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Gross customer loans | 71,423 | 80,610 | 365 | 49 | - | 152,447 |
| Non-performing assets | 504 | 2,154 | 121 | 97 | - | 2,876 |
| Capital expenditure | 12 | 3 | 3 | 152 | - | 170 |
| Depreciation of assets | 6 | 3 | 2 | 81 | - | 92 |

## Note:

1 Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.

## Performance by Geographical Segment ${ }^{1}$

Total operating income
Singapore
Malaysia
Thailand
Indonesia
Greater China
Others
Total

## Profit before tax

Singapore
Malaysia
Thailand
Indonesia
Greater China
Others

Intangible assets amortised Total

| 9M13 | 9M12 | 3Q13 | 3Q12 | 2Q13 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |  |  |
| $\mathbf{2 , 8 0 3}$ | 2,880 | $\mathbf{9 4 6}$ | 988 | 919 |
| $\mathbf{7 1 2}$ | 671 | $\mathbf{2 4 2}$ | 224 | 245 |
| $\mathbf{4 6 5}$ | 392 | $\mathbf{1 5 3}$ | 135 | 155 |
| $\mathbf{3 3 0}$ | 358 | $\mathbf{1 0 9}$ | 118 | 109 |
| $\mathbf{3 7 6}$ | 303 | $\mathbf{1 1 2}$ | 100 | 113 |
| $\mathbf{2 9 2}$ | 299 | $\mathbf{1 0 1}$ | 98 | 101 |
| $\mathbf{4 , 9 7 8}$ | 4,903 | $\mathbf{1 , 6 6 3}$ | 1,664 | 1,643 |


| $\mathbf{1 , 6 8 6}$ | 1,658 | 553 | 567 | 595 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 1 7}$ | 422 | $\mathbf{1 4 5}$ | 153 | 144 |
| $\mathbf{1 1 5}$ | 92 | 38 | 40 | 35 |
| $\mathbf{1 2 6}$ | 151 | $\mathbf{4 4}$ | 52 | 38 |
| $\mathbf{2 1 4}$ | 165 | 53 | 52 | 61 |
| $\mathbf{1 7 2}$ | 130 | $\mathbf{8 3}$ | 16 | 71 |
| $\mathbf{2 , 7 2 9}$ | 2,618 | $\mathbf{9 1 6}$ | 879 | 944 |
| - | $(7)$ | - | $(2)$ | - |
| $\mathbf{2 , 7 2 9}$ | 2,610 | $\mathbf{9 1 6}$ | 877 | 944 |

Compared to a year ago，total operating income rose $1.5 \%$ to $\$ 4.98$ billion in 9 M 13 ．The growth was contributed by the regional countries which recorded an income growth of $9.3 \%$ year－on－year． At the pre－tax profit level，the Group rose $4.5 \%$ to $\$ 2.73$ billion in 9 M 13 ，with the regional countries rising faster at $4.9 \%$ while Singapore grew at 1．7\％．

## Total assets

Singapore
Malaysia
Thailand
Indonesia
Greater China
Others

Intangible assets
Total

| Sep－13 | Jun－13 | Dec－12 | Sep－12 |
| :---: | :---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 6 9 , 4 5 6}$ | 169,840 | 157,593 | 149,703 |
| $\mathbf{3 4 , 6 6 5}$ | 35,191 | 33,091 | 33,390 |
| $\mathbf{1 4 , 2 2 5}$ | 16,152 | 14,135 | 13,190 |
| $\mathbf{7 , 1 3 2}$ | 7,737 | 7,156 | 7,254 |
| $\mathbf{2 3 , 6 8 9}$ | 21,591 | 19,569 | 18,043 |
| $\mathbf{1 9 , 9 5 4}$ | 19,317 | 17,188 | 17,740 |
| $\mathbf{2 6 9 , 1 2 0}$ | 269,828 | 248,732 | 239,319 |
| $\mathbf{4 , 1 5 2}$ | 4,171 | 4,168 | 4,172 |
| $\mathbf{2 7 3 , 2 7 2}$ | 274,000 | 252,900 | 243,490 |

[^1]
## Capital Adequacy Ratios ${ }^{1,2}$

|  | Basel III |  | Basel II |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep－13 | Jun－13 | Dec－12 | Sep－12 |
|  | \＄m | \＄m | \＄m | \＄m |
| Share capital | 3，132 | 3，131 | 3，123 | 3，104 |
| Disclosed reserves／others | 20，330 | 20，240 | 19，046 | 18，357 |
| Regulatory adjustments ${ }^{3}$ | $(2,907)$ | $(2,723)$ |  |  |
| Common Equity Tier 1 Capital（＂CET1＂） | 20，555 | 20，648 |  |  |
| Preference shares／others | 1，682 | 1，936 | 2，149 | 2，149 |
| Regulatory adjustments－capped ${ }^{3}$ | $(1,682)$ | $(1,936)$ | $(4,738)$ | $(4,713)$ |
| Additional Tier 1 Capital（＂AT1＂） | － | － |  |  |
| Tier 1 Capital | 20，555 | 20，648 | 19，580 | 18，897 |
| Subordinated notes | 4，692 | 4，692 | 5，213 | 4，612 |
| Provisions／others | 831 | 826 | 1，022 | 1，070 |
| Regulatory adjustments | （85） | （88） | （369） | （374） |
| Tier 2 Capital | 5，438 | 5，430 |  |  |
| Eligible Total Capital | 25，992 | 26，078 | 25，446 | 24，205 |
| Risk－Weighted Assets（＂RWA＂） | 158，985 | 151，975 | 133，103 | 132，480 |
| Capital Adequacy Ratios（＂CAR＂） |  |  |  |  |
| CET1 | 12．9\％ | 13．6\％ | NA | NA |
| Tier 1 | 12．9\％ | 13．6\％ | 14．7\％ | 14．3\％ |
| Total | 16．3\％ | 17．2\％ | 19．1\％ | 18．3\％ |

The Group adopted Basel III framework for its CAR computation in accordance with the revised Monetary Authority of Singapore（＂MAS＂）Notice 637 with effect from January 2013．Disclosures prior to January 2013 are calculated based on Basel II framework and therefore are not directly comparable to disclosures made from January 2013.

Under the Basel III framework，disclosed reserves include the full amount of available－for－sale valuation reserve． Preference shares and subordinated notes issued are subject to phase derecognition under the Basel III transitional rules．Risk－weighted assets are exposed to higher capital requirement on exposures to financial institutions and new capital charge on over－the－counter derivatives．

The Group＇s CET1，Tier 1 and Total CAR as at 30 September 2013 were well above the regulatory minimum requirements．Compared with 30 June 2013，eligible total capital decreased by $\$ 86$ million due to the redemption of the old－style Class E preference shares，partly offset by the issuance of Basel III compliant AT1 capital of $\$ 850$ million and retained earnings recognised for the quarter．Coupled with an increase in market and credit RWA，the CAR for 30 September 2013 were lower compared to 30 June 2013.

[^2]
## Consolidated Income Statement (Unaudited)

Interest income
Less: Interest expense
Net interest income
Fee and commission income
Dividend income
Rental income
Other operating income
Non-interest income
Total operating income
Less: Staff costs
Other operating expenses
Total operating expenses

Operating profit before charges

| 9 M 13 | 9 M 12 | +/(-) | 3Q13 | 3Q12 | +/(-) | 2Q13 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| 4,797 | 4,650 | 3.2 | 1,639 | 1,552 | 5.6 | 1,606 | 2.1 |
| 1,772 | 1,700 | 4.3 | 593 | 581 | 2.2 | 591 | 0.5 |
| 3,025 | 2,950 | 2.5 | 1,046 | 971 | 7.7 | 1,016 | 3.0 |
| 1,296 | 1,120 | 15.7 | 407 | 372 | 9.2 | 436 | (6.9) |
| 50 | 131 | (62.1) | 12 | 89 | (87.0) | 29 | (60.6) |
| 84 | 82 | 2.7 | 27 | 27 | (0.9) | 29 | (5.5) |
| 524 | 619 | (15.3) | 172 | 205 | (15.7) | 133 | 29.4 |
| 1,953 | 1,952 | 0.1 | 618 | 693 | (10.9) | 628 | (1.6) |
| 4,978 | 4,903 | 1.5 | 1,663 | 1,664 | - | 1,643 | 1.2 |
| 1,265 | 1,168 | 8.3 | 427 | 406 | 5.0 | 423 | 0.9 |
| 871 | 861 | 1.2 | 288 | 281 | 2.4 | 303 | (4.9) |
| 2,136 | 2,029 | 5.3 | 715 | 687 | 4.0 | 726 | (1.5) |
| 2,842 | 2,874 | (1.1) | 949 | 976 | (2.8) | 917 | 3.4 |

Less: Amortisation/impairment charges

| Intangible assets | $\mathbf{-}$ | 7 | NM | - | 2 | NM | - | - |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans and other assets | $\mathbf{2 9 0}$ | 327 | $(11.2)$ | $\mathbf{8 5}$ | 119 | $(28.1)$ | 75 | 14.1 |
|  | 2,540 | 0.5 | $\mathbf{8 6 4}$ | 856 | 0.9 | 843 | 2.5 |  |

Share of profit of associates and joint ventures
Profit before tax
Less: Tax
Profit for the financial period

| 177 | 71 | $>100.0$ | 52 | 21 | $>100.0$ | 101 | $(48.4)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 , 7 2 9}$ | 2,610 | 4.5 | 916 | 877 | 4.4 | 944 | $(3.0)$ |
| $\mathbf{4 8 1}$ | 489 | $(1.7)$ | 182 | 166 | 9.3 | 156 | 16.3 |
| $\mathbf{2 , 2 4 8}$ | 2,121 | 6.0 | 734 | 710 | 3.3 | 787 | $(6.8)$ |

Attributable to:
Equity holders of the Bank
Non-controlling interests

| $\mathbf{2 , 2 3 5}$ | 2,107 | 6.1 | $\mathbf{7 3 0}$ | 707 | 3.3 | 783 | $(6.8)$ |
| ---: | ---: | :---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 3}$ | 14 | $(2.8)$ | $\mathbf{4}$ | 4 | 6.5 | 4 | $(7.9)$ |
| $\mathbf{2 , 2 4 8}$ | 2,121 | 6.0 | $\mathbf{7 3 4}$ | 710 | 3.3 | 787 | $(6.8)$ |

## Consolidated Statement of Comprehensive Income (Unaudited)

|  | 9 M 13 | 9M12 | +/(-) | 3Q13 | 3Q12 | +/(-) | 2Q13 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Profit for the financial period | 2,248 | 2,121 | 6.0 | 734 | 710 | 3.3 | 787 | (6.8) |
| Currency translation adjustments | (170) | (307) | 44.7 | (269) | (109) (>100.0) |  | $(58)(>100.0)$ |  |
| Change in available-for-sale reserve |  |  |  |  |  |  |  |  |
| Change in fair value | (223) | 807 | (>100.0) | 43 | 302 | (85.7) | (446) | >100.0 |
| Transfer to income statement on disposal/impairment | 0 | (282) | >100.0 | (46) | (52) | 12.9 |  | (>100.0) |
| Tax relating to available-for-sale reserve | (10) | (50) | 80.5 | (10) | (2) | 64.5 |  | (>100.0) |
| Change in share of other comprehensive income of associates and joint ventures | (84) |  | (>100.0) | (23) |  | (>100.0) | (67) | 65.0 |
| Actuarial gains on defined benefit plans ${ }^{1}$ | 0 | - | NM | - | - |  | 0 | NM |
| Other comprehensive income for the financial period, net of tax | (487) | 201 | (>100.0) | (305) | 126 | (>100.0) | (479) | 36.3 |
| Total comprehensive income for the financial period, net of tax | 1,762 | 2,322 | (24.1) | 429 | 837 | (48.8) | 308 | 39.1 |
| Attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 1,752 | 2,306 | (24.0) | 425 | 831 | (48.8) | 310 | 37.2 |
| Non-controlling interests | 9 | 17 | (43.9) | 4 | 6 | (39.6) | (2) | $>100.0$ |
|  | 1,762 | 2,322 | (24.1) | 429 | 837 | (48.8) | 308 | 39.1 |

Note:
1 Refer to item that will not be reclassified subsequently to Income Statement.

## Consolidated Balance Sheet（Unaudited）

## Equity

Share capital and other capital
Retained earnings
Other reserves
Equity attributable to equity holders of the Bank
Non－controlling interests
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of non－bank customers
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash，balances and placements with central banks
Singapore Government treasury bills and securities Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non－bank customers
Investment securities
Other assets
Investment in associates and joint ventures
Investment properties
Fixed assets
Intangible assets
Total

Off－balance sheet items
Contingent liabilities
Financial derivatives
Commitments

Net asset value per ordinary share（\＄）

| Sep－13 | Jun－13 | Dec－12 ${ }^{1}$ | Sep－12 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{4 , 8 1 2}$ | 5,280 | 5,272 | 5,253 |
| $\mathbf{1 1 , 2 6 5}$ | 10,885 | 10,222 | 9,568 |
| $\mathbf{9 , 1 0 6}$ | 9,417 | 9,586 | 9,424 |
| $\mathbf{2 5 , 1 8 3}$ | 25,581 | 25,080 | 24,246 |
| $\mathbf{1 9 6}$ | 193 | 192 | 188 |
| $\mathbf{2 5 , 3 7 9}$ | $\mathbf{2 5 , 7 7 4}$ | $\mathbf{2 5 , 2 7 2}$ | $\mathbf{2 4 , 4 3 4}$ |


| $\mathbf{2 4 , 2 8 9}$ | 30,572 | 21,538 | 20,527 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 9 6 , 4 1 1}$ | 189,006 | 182,029 | 173,823 |
| $\mathbf{1 , 3 7 0}$ | 1,826 | 1,572 | 1,927 |
| $\mathbf{8 , 8 0 2}$ | 10,206 | 9,689 | 10,150 |
| $\mathbf{1 7 , 0 2 2}$ | 16,615 | 12,800 | 12,630 |
| $\mathbf{2 4 7 , 8 9 3}$ | 248,226 | 227,628 | 219,057 |
|  |  |  |  |
| $\mathbf{2 7 3 , 2 7 2}$ | 274,000 | 252,900 | $\mathbf{2 4 3 , 4 9 0}$ |


| $\mathbf{2 7 , 5 7 1}$ | 30,331 | 33,056 | 29,196 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 0 , 3 5 2}$ | 12,243 | 11,999 | 9,842 |
| $\mathbf{8 , 7 4 6}$ | 9,982 | 10,681 | 9,620 |
| $\mathbf{3 1 4}$ | 409 | 260 | 285 |
| $\mathbf{2 4 , 6 1 6}$ | 21,980 | 15,991 | 16,411 |
| $\mathbf{1 7 3 , 4 7 8}$ | 169,909 | 152,930 | 149,528 |
| $\mathbf{1 1 , 6 6 8}$ | 11,991 | 11,129 | 11,199 |
| $\mathbf{8 , 9 6 4}$ | 9,593 | 9,334 | 9,896 |
| $\mathbf{1 , 1 3 8}$ | 1,120 | 1,102 | 1,095 |
| $\mathbf{1 , 0 0 6}$ | 1,009 | 1,016 | 976 |
| $\mathbf{1 , 2 6 7}$ | 1,262 | 1,234 | 1,271 |
| $\mathbf{4 , 1 5 2}$ | 4,171 | 4,168 | 4,172 |
| $\mathbf{2 7 3 , 2 7 2}$ | $\mathbf{2 7 4 , 0 0 0}$ | $\mathbf{2 7 2 , 9 0 0}$ | $\mathbf{2 4 3 , 4 9 0}$ |


| $\mathbf{2 3 , 0 9 4}$ | 20,002 | 18,437 | 16,662 |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 5 7 , 7 6 3}$ | 446,557 | 349,452 | 352,343 |
| $\mathbf{6 8 , 2 3 7}$ | 66,172 | 60,911 | 59,125 |

$14.92 \quad 14.88 \quad 14.56 \quad 14.04$

Note：
1 Audited．

## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital and other capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 January 2013 | 5,272 | 10,222 | 9,586 | 25,080 | 192 | 25,272 |
| Profit for the financial period | - | 2,235 | - | 2,235 | 13 | 2,248 |
| Other comprehensive income for the financial period | - | 0 | (483) | (483) | (4) | (487) |
| Total comprehensive income for the financial period | - | 2,235 | (483) | 1,752 | 9 | 1,762 |
| Transfers | - | (1) | 1 | - | - | - |
| Change in non-controlling interests | - | - | - | - | 1 | 1 |
| Dividends | - | $(1,197)$ | - | $(1,197)$ | (7) | $(1,204)$ |
| Share-based compensation | - | - | 19 | 19 | - | 19 |
| Reclassification of share-based compensation reserves on expiry | - | 6 | (6) | - | - | - |
| Issue of treasury shares under share-based compensation plans | 9 | - | (9) | - | - | - |
| Increase in statutory reserves | - | - | 1 | 1 | - | 1 |
| Issue of perpetual capital securities | 849 | - | - | 849 | - | 849 |
| Redemption of preference shares | $(1,317)$ | - | (3) | $(1,320)$ | - | $(1,320)$ |
| Balance at 30 September 2013 | 4,812 | 11,265 | 9,106 | 25,183 | 196 | 25,379 |


| Balance at 1 January 2012 | 5,253 | 8,499 | 9,215 | 22,967 | 177 | 23,144 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 2,107 | - | 2,107 | 14 | 2,121 |
| Other comprehensive income for the financial period | - | - | 198 | 198 | 3 | 201 |
| Total comprehensive income for the financial period | - | 2,107 | 198 | 2,306 | 17 | 2,322 |
| Transfers | - | 0 | (0) | - | - | - |
| Dividends | - | $(1,038)$ | - | $(1,038)$ | (6) | $(1,044)$ |
| Share buyback - held in treasury | (11) | - | - | (11) | - | (11) |
| Share-based compensation | - | - | 22 | 22 | - | 22 |
| Issue of treasury shares under share-based compensation plans | 11 | - | (11) | - | - | - |
| Balance at 30 September 2012 | 5,253 | 9,568 | 9,424 | 24,246 | 188 | 24,434 |

Appendix 4.1

## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital and other capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 July 2013 | 5,280 | 10,885 | 9,417 | 25,581 | 193 | 25,774 |
| Profit for the financial period | - | 730 | - | 730 | 4 | 734 |
| Other comprehensive income for the financial period | - | - | (304) | (304) | (1) | (305) |
| Total comprehensive income for the financial period | - | 730 | (304) | 425 | 4 | 429 |
| Transfers | - | 2 | (2) | - | - | - |
| Change in non-controlling interests | - | - | - | - | 1 | 1 |
| Dividends | - | (358) | - | (358) | (2) | (360) |
| Share-based compensation | - | - | 6 | 6 | - | 6 |
| Reclassification of share-based compensation reserves on expiry | - | 6 | (6) | - | - | - |
| Issue of treasury shares under share-based compensation plans | 1 | - | (1) | - | - | - |
| Issue of perpetual capital securities | 849 | - | - | 849 | - | 849 |
| Redemption of preference shares | $(1,317)$ | - | (3) | $(1,320)$ | - | $(1,320)$ |
| Balance at 30 September 2013 | 4,812 | 11,265 | 9,106 | 25,183 | 196 | 25,379 |


| Balance at 1 July 2012 | 5,247 | 9,219 | 9,300 | 23,765 | 183 | 23,949 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 707 | - | 707 | 4 | 710 |
| Other comprehensive income for the financial period | - | - | 124 | 124 | 2 | 126 |
| Total comprehensive income for the financial period | - | 707 | 124 | 831 | 6 | 837 |
| Dividends | - | (357) | - | (357) | (1) | (358) |
| Share-based compensation | - | - | 7 | 7 | - | 7 |
| Issue of treasury shares under share-based compensation plans | 6 | - | (6) | - | - | - |
| Balance at 30 September 2012 | 5,253 | 9,568 | 9,424 | 24,246 | 188 | 24,434 |

## Consolidated Cash Flow Statement (Unaudited)

## Cash flows from operating activities

Operating profit before amortisation and impairment charges
Adjustments for:
Depreciation of assets
Net (gain)/loss on disposal of assets
Share-based compensation
Operating profit before working capital changes
Increase/(decrease) in working capital
Deposits and balances of banks
Deposits and balances of non-bank customers
Bills and drafts payable
Other liabilities
Restricted balances with central banks
Government treasury bills and securities
Trading securities
Investment securities
Placements and balances with banks
Loans to non-bank customers
Other assets
Cash generated from/(used in) operations
Income tax paid
Net cash provided by/(used in) operating activities

| 9M13 | 9M12 | 3Q13 | 3Q12 |
| :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m |
| 2,842 | 2,874 | 949 | 976 |
| 96 | 92 | 33 | 32 |
| (61) | (446) | (21) | (128) |
| 19 | 21 | 6 | 7 |
| 2,897 | 2,541 | 966 | 887 |
| 2,751 | 776 | $(6,283)$ | 1,796 |
| 14,382 | 4,362 | 7,405 | 5,031 |
| (201) | 197 | (456) | 231 |
| (782) | (869) | $(1,329)$ | (87) |
| (860) | (4) | 284 | 52 |
| 3,498 | $(1,267)$ | 3,083 | $(2,469)$ |
| (45) | 15 | 96 | 75 |
| (631) | 3,853 | 424 | 612 |
| $(8,625)$ | 2,359 | $(2,636)$ | (260) |
| $(20,930)$ | $(8,672)$ | $(3,700)$ | $(2,701)$ |
| 365 | 166 | 614 | 5 |
| $(8,180)$ | 3,457 | $(1,531)$ | 3,172 |
| (497) | (465) | (219) | (144) |
| $(8,678)$ | 2,992 | $(1,751)$ | 3,028 |

## Cash flows from investing activities

Net cash flow on disposal/(acquisition) of:
Properties and other fixed assets
Change in non-controlling interests
Dividends received from associates and joint ventures
Net cash used in investing activities

| $\mathbf{( 8 0 )}$ | $(152)$ | $\mathbf{( 3 3 )}$ | $(50)$ |
| :---: | :---: | :---: | :---: |
| $\mathbf{1}$ | - | 1 | - |
| 38 | 88 | 2 | 7 |
| $\mathbf{( 4 0 )}$ | $(64)$ | $\mathbf{( 2 9 )}$ | $(44)$ |

## Cash flows from financing activities

Net proceeds from issue of perpetual capital securities
Redemption of preference shares
Net increase in debts issued
Share buyback
Dividends paid on ordinary shares
Dividends paid on preference shares
Dividends paid to non-controlling interests
Net cash provided by/(used in) financing activities
Currency translation adjustments
Net increasel(decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period

| $\mathbf{8 4 9}$ | - | $\mathbf{8 4 9}$ | - |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 1 , 3 2 0 )}$ | - | $\mathbf{( 1 , 3 2 0 )}$ | - |
| $\mathbf{4 , 2 2 1}$ | 844 | $\mathbf{4 0 7}$ | 614 |
| - | $(11)$ | - | - |
| $\mathbf{( 1 , 1 0 3 )}$ | $(944)$ | $\mathbf{( 3 1 5 )}$ | $(315)$ |
| $\mathbf{( 1 0 3 )}$ | $(103)$ | $\mathbf{( 5 2 )}$ | $(51)$ |
| $\mathbf{( 7 )}$ | $(6)$ | $\mathbf{( 2 )}$ | $(1)$ |
| $\mathbf{2 , 5 3 7}$ | $(219)$ | $\mathbf{( 4 3 3 )}$ | 247 |
| $\mathbf{( 1 6 4 )}$ | $(303)$ | $\mathbf{( 2 6 2 )}$ | $(109)$ |
| $\mathbf{( 6 , 3 4 5 )}$ | 2,406 | $\mathbf{( 2 , 4 7 6 )}$ | 3,123 |
| $\mathbf{2 8 , 2 9 3}$ | 22,396 | $\mathbf{2 4 , 4 2 4}$ | 21,679 |
| $\mathbf{2 1 , 9 4 8}$ | 24,802 | $\mathbf{2 1 , 9 4 8}$ | 24,802 |

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital and other capital
Retained earnings
Other reserves
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of non-bank customers
Deposits and balances of subsidiaries
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non-bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates and joint ventures
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

Off-balance sheet items
Contingent liabilities
Financial derivatives
Commitments

Net asset value per ordinary share (\$)

| Sep-13 | Jun-13 | Dec-12 $^{1}$ | Sep-12 |
| ---: | ---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{3 , 9 8 1}$ | 4,448 | 4,440 | 4,422 |
| $\mathbf{8 , 6 8 9}$ | 8,512 | 8,120 | 7,575 |
| $\mathbf{9 , 4 0 1}$ | 9,410 | 9,572 | 9,429 |
| $\mathbf{2 2 , 0 7 1}$ | 22,370 | 22,133 | 21,426 |


| $\mathbf{2 2 , 8 7 6}$ | 28,975 | 20,314 | 18,631 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 4 8 , 6 1 7}$ | 140,877 | 135,420 | 129,846 |
| $\mathbf{6 , 3 3 3}$ | 6,895 | 5,760 | 6,044 |
| $\mathbf{2 6 6}$ | 372 | 348 | 612 |
| $\mathbf{6 , 6 3 2}$ | 8,050 | 7,129 | 7,676 |
| $\mathbf{1 2 , 7 7 3}$ | 11,514 | 9,240 | 8,648 |
| $\mathbf{1 9 7 , 4 9 7}$ | 196,682 | 178,211 | 171,458 |
|  |  |  |  |
| $\mathbf{2 1 9 , 5 6 7}$ | 219,052 | $\mathbf{2 0 0 , 3 4 4}$ | $\mathbf{1 9 2 , 8 8 4}$ |


| $\mathbf{1 5 , 7 7 3}$ | 16,713 | 21,033 | 17,720 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 0 , 2 2 4}$ | 12,115 | 11,858 | 9,675 |
| $\mathbf{4 , 8 3 8}$ | 5,191 | 6,329 | 5,054 |
| $\mathbf{1 0 9}$ | 297 | 151 | 158 |
| $\mathbf{2 1 , 3 4 0}$ | 18,775 | 13,447 | 13,538 |
| $\mathbf{1 3 2 , 6 6 6}$ | 128,932 | 114,013 | 111,908 |
| $\mathbf{6 , 5 2 6}$ | 8,022 | 5,263 | 5,873 |
| $\mathbf{1 0 , 5 4 0}$ | 10,684 | 9,798 | 9,912 |
| $\mathbf{6 , 9 6 5}$ | 7,755 | 7,892 | 8,491 |
| $\mathbf{3 2 9}$ | 329 | 329 | 329 |
| $\mathbf{4 , 7 5 3}$ | 4,756 | 4,759 | 4,760 |
| $\mathbf{1 , 3 0 1}$ | 1,303 | 1,290 | 1,313 |
| $\mathbf{1 , 0 2 1}$ | 998 | 1,001 | 972 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 | 3,182 |
| $\mathbf{2 1 9 , 5 6 7}$ | 219,052 | 200,344 | 192,884 |


| $\mathbf{1 6 , 9 8 7}$ | 13,920 | 13,436 | 11,974 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 7 3 , 0 9 4}$ | 371,858 | 297,789 | 297,771 |
| $\mathbf{5 2 , 1 2 0}$ | 50,291 | 47,464 | 46,399 |
|  |  |  |  |
| $\mathbf{1 3 . 4 7}$ | 13.37 | 13.22 | 12.78 |

Note:
1 Audited.

## Statement of Changes in Equity of the Bank (Unaudited)

Balance at 1 January 2013
Other comprehensive income for the financial period

Total comprehensive income
for the financial period
Dividends
Share-based compensation
Reclassification of share-based compensation reserves on expiry
Issue of treasury shares under share-based compensation plans
Issue of perpetual capital securities Redemption of preference shares

Balance at 30 September 2013

| Balance at 1 January 2012 | 4,422 | 6,895 | 8,965 | 20,282 |
| :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 1,691 | - | 1,691 |
| Other comprehensive income for the financial period | - | - | 452 | 452 |
| Total comprehensive income for the financial period | - | 1,691 | 452 | 2,144 |
| Dividends | - | $(1,011)$ | - | $(1,011)$ |
| Share buyback - held in treasury | (11) | - | - | (11) |
| Share-based compensation | - | - | 22 | 22 |
| Issue of treasury shares under share-based compensation plans | 11 | - | (11) |  |
| Balance at 30 September 2012 | 4,422 | 7,575 | 9,429 | 21,426 |

## Statement of Changes in Equity of the Bank (Unaudited)

|  | $\begin{gathered} \begin{array}{c} \text { Share capital } \\ \text { and other } \\ \text { capital } \end{array} \\ \hline \$ m \end{gathered}$ | Retained earnings \$m | Other reserves | Total equity <br> \$m |
| :---: | :---: | :---: | :---: | :---: |
| Balance at 1 July 2013 | 4,448 | 8,512 | 9,410 | 22,370 |
| Profit for the financial period | - | 520 | - | 520 |
| Other comprehensive income for the financial period | - | - | (4) | (4) |
| Total comprehensive income for the financial period | - | 520 | (4) | 515 |
| Dividends | - | (349) | - | (349) |
| Share-based compensation | - | - | 6 | 6 |
| Reclassification of share-based compensation reserves on expiry Issue of treasury shares under share-based compensation plans | 1 | 6 | (6) (1) | - |
| Issue of perpetual capital securities Redemption of preference shares | $\begin{gathered} 849 \\ (1,317) \end{gathered}$ | - | (3) | $\begin{gathered} 849 \\ (1,320) \end{gathered}$ |
| Balance at 30 September 2013 | 3,981 | 8,689 | 9,401 | 22,071 |
| Balance at 1 July 2012 | 4,415 | 7,426 | 9,213 | 21,054 |
| Profit for the financial period | - | 497 | - | 497 |
| Other comprehensive income for the financial period | - | - | 216 | 216 |
| Total comprehensive income for the financial period | - | 497 | 216 | 713 |
| Dividends | - | (348) | - | (348) |
| Share-based compensation | - | - | 7 | 7 |
| Issue of treasury shares under share-based compensation plans | 6 | - | (6) |  |
| Balance at 30 September 2012 | 4,422 | 7,575 | 9,429 | 21,426 |

## Capital Adequacy Ratios of Major Bank Subsidiaries

The information below is prepared on solo basis under the capital adequacy framework of the respective countries．

|  | Sep－13 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total Risk－ Weighted Assets | Capital Adequacy Ratios |  |  |
|  |  | CET1 | Tier 1 | Total |
|  | \＄m | \％ | \％ | \％ |
| United Overseas Bank（Malaysia）Bhd | 14，765 | 12.6 | 12.6 | 15.3 |
| United Overseas Bank（Thai）Public Company Limited | 9，005 | 14.3 | 14.3 | 17.2 |
| PT Bank UOB Indonesia | 6，099 | NA | 13.9 | 15.0 |
| United Overseas Bank（China）Limited | 4，524 | 17.2 | 17.2 | 18.1 |


[^0]:    Notes：
    1 Based on the location where the non－performing loans are booked．
    2 Comprise China，Hong Kong and Taiwan．

[^1]:    Note：
    1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets．Information is stated after elimination of inter－segment transactions．

[^2]:    Notes：
    1 According to MAS＇Basel III implementation timeline，banks incorporated in Singapore are to maintain minimum CAR of CET1 at 4．5\％， Tier 1 at $6 \%$ and Total at $10 \%$ for year 2013．When fully implemented by year 2019，including the capital conservation buffer of $2.5 \%$ ，the minimum CAR will be CET1 at $9 \%$ ，Tier 1 at $10.5 \%$ and Total at $12.5 \%$ ．
    2 More regulatory disclosure is available in the UOB website at www．uobgroup．com／investor／financial／overview．html．
    3 This includes goodwill，other intangible assets and deferred tax assets for which MAS has allowed a progressive phase－in deduction against CET1 capital at 0\％in 2013 and reaching 100\％in 2018，with the remaining against AT1 and capped at available AT1．

