## To: All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:

## Financial Results

The unaudited financial results of the Group for the first quarter of 2013 are enclosed.

## Dividends

Ordinary share dividend
No dividend on ordinary shares has been declared for the first quarter of 2013.

## Preference share dividends

On 15 March 2013, a semi-annual dividend at an annual rate of $5.796 \%$ totalling USD14 million (1Q12: USD14 million) was paid on the 5,000 non-cumulative non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited.

On 15 March 2013, a semi-annual one-tier tax-exempt dividend of $5.05 \%$ per annum totalling $\mathbf{S} \$ 33$ million (1Q12: S\$33 million) was paid on the Bank's $\mathrm{S} \$ 1.32$ billion Class E non-cumulative non-convertible preference shares.

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions.

## Confirmation by Directors

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial results of the Group for the first quarter of 2013 to be false or misleading.

## BY ORDER OF THE BOARD <br> UNITED OVERSEAS BANK LIMITED

## Mrs Vivien Chan

Secretary
Dated this $2^{\text {nd }}$ day of May 2013
The results are also available at uobgroup.com

# Group Financial Report 

## For the First Quarter 2013

United Overseas Bank Limited
Incorporated in the Republic of Singapore
Company Registration Number： $193500026 Z$

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## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than \＄500，000 in absolute term are shown as＂0＂．
＂NM＂denotes not meaningful．

## Financial Highlights

| 1Q13 | 4 Q 12 | $+/(-)$ | 1 Q 12 | $+/(-)$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  | $\%$ |  | $\%$ |

## Summarised income statement（\＄m）

Net interest income
Fee and commission income

| $\mathbf{9 6 4}$ | 967 | $(0.3)$ | 998 | $(3.5)$ |
| ---: | ---: | :---: | :---: | :---: |
| $\mathbf{4 5 3}$ | 388 | 16.9 | 362 | 25.2 |
| $\mathbf{2 5 5}$ | 238 | 7.1 | 268 | $(4.8)$ |
| $\mathbf{1 , 6 7 2}$ | 1,592 | 5.0 | 1,629 | 2.7 |
| $\mathbf{6 9 6}$ | 719 | $(3.2)$ | 676 | 2.9 |
| $\mathbf{9 7 6}$ | 874 | 11.7 | 953 | 2.5 |
| $\mathbf{1 3 0}$ | 150 | $(12.8)$ | 106 | 22.8 |
|  |  |  |  |  |
| $\mathbf{2 4}$ | 17 | 42.9 | 18 | 31.1 |
| $\mathbf{1 4 8}$ | 45 | $>100.0$ | 177 | $(16.5)$ |
| $\mathbf{7 2 2}$ | 696 | 3.8 | 688 | 4.9 |

## Financial indicators

| Non－interest income／Total income（\％） | 42.4 | 39.3 | 3．1\％pt | 38.7 | 3．7\％pt |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas profit before tax contribution（\％） | 38.1 | 19.2 | 18．9\％pt | 34.6 | 3．5\％pt |
| Earnings per ordinary share（\＄$)^{2,3}$ |  |  |  |  |  |
| Basic | 1.73 | 1.75 | （1．1） | 1.64 | 5.5 |
| Diluted | 1.72 | 1.74 | （1．1） | 1.64 | 4.9 |
| Return on average ordinary shareholders＇equity（\％）${ }^{2,3}$ | 11.6 | 12.2 | （0．6）\％pt | 12.1 | （0．5）\％pt |
| Return on average total assets（\％）${ }^{3}$ | 1.12 | 1.13 | （0．01）\％pt | 1.18 | （0．06）\％pt |
| Net interest margin（\％）${ }^{3}$ | 1.70 | 1.76 | （0．06）\％pt | 1.98 | （0．28）\％pt |
| Expense／Income ratio（\％） | 41.6 | 45.1 | （3．5）\％pt | 41.5 | 0．1\％pt |
| Loan charge off rate（bp）${ }^{3}$ |  |  |  |  |  |
| Exclude collective impairment | 8 | 51 | （43）bp | 26 | （18）bp |
| Include collective impairment | 30 | 30 | － | 30 |  |

## Notes：

1 Refer to profit attributable to equity holders of the Bank．
2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividends．
3 Computed on an annualised basis．

| Mar－13 | Dec－12 | $+/(-)$ | Mar－12 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  | $\%$ |

## Financial indicators

| Customer loans（net）（\＄m） | 164，347 | 152，930 | 7.5 | 144，878 | 13.4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits（\＄m） | 188，276 | 182，029 | 3.4 | 168，495 | 11.7 |
| Loans／Deposits ratio（\％）${ }^{1}$ | 87.3 | 84.0 | 3．3\％pt | 86.0 | 1．3\％pt |
| NPL ratio（\％）${ }^{2}$ | 1.3 | 1.5 | （0．2）\％pt | 1.4 | （0．1）\％pt |
| Total assets（\＄m） | 266，741 | 252，900 | 5.5 | 234，837 | 13.6 |
| Shareholders＇equity（\＄m）${ }^{3}$ | 26，062 | 25，080 | 3.9 | 23，773 | 9.6 |
| Net asset value（＂NAV＂） per ordinary share（\＄）${ }^{4}$ | 15.18 | 14.56 | 4.3 | 13.74 | 10.5 |
| Revalued NAV per ordinary share（\＄）${ }^{4}$ | 17.52 | 16.89 | 3.7 | 15.81 | 10.8 |
| Capital adequacy ratios（\％） |  |  |  |  |  |
| Common Equity Tier 1 | 14.3 | 13.1 | 1．2\％pt | 12.3 | 2．0\％pt |
| Tier 1 | 14.3 | 14.7 | （0．4）\％pt | 13.9 | 0．4\％pt |
| Total | 18.0 | 19.1 | （1．1）\％pt | 17.1 | 0．9\％pt |

## Notes：

1 Refer to net customer loans and customer deposits．
2 Refer to non－performing loans as a percentage of gross customer loans．
3 Refer to equity attributable to equity holders of the Bank．
4 Preference shares are excluded from the computation．

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards（＂FRS＂） as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments：Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files，Grading and Provisioning．

The new／revised FRS applicable to the Group with effect from 1 January 2013 are listed below．The adoption of these FRS has no significant impact on the financial statements of the Group．
－FRS19 Employee Benefits
－FRS113 Fair Value Measurements
－Amendments to FRS1－Presentation of Items of Other Comprehensive Income
－Amendments to FRS107 Disclosures－Offsetting of Financial Assets and Financial Liabilities
Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the first quarter 2013 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2012.

## First quarter 2013 （＂1Q13＂）versus fourth quarter 2012 （＂4Q12＂）

The Group＇s net profit after tax rose $3.8 \%$ from 4 Q 12 to a new high of $\$ 722$ million in 1 Q 13 ，contributed by strong non－interest income，lower operating expenses as well as lower impairment charges．

Net interest income for 1Q13 was $\$ 964$ million， $0.3 \%$ lower due to a shorter quarter．Net interest margin decreased 6 basis points to $1.70 \%$ as loans yield declined faster than cost of funds in a prolonged low interest rate environment．

Fee income continued its strong growth momentum，increasing $16.9 \%$ to a new record quarter of $\$ 453$ million．The increase was mainly contributed by robust activities in lending，fund management，capital market and wealth management businesses．Trading and investment income improved to $\$ 158$ million on favourable market sentiments．Consequently，total non－interest income elevated to $\$ 708$ million with non－interest income ratio at $42.4 \%$ in 1Q13．

Total operating expenses decreased $3.2 \%$ to $\$ 696$ million．Staff costs and other operating expenses were lower due to seasonal expense accruals in 4 Q 12 ．Expense－to－income ratio improved $3.5 \%$ points to $41.6 \%$ ．

Total impairment charges for 1 Q 13 were $\$ 130$ million， $12.8 \%$ lower than $4 Q 12$ ．The decrease was attributed to lower individual impairment on loans as there was additional impairment on a specific account in 4Q12．Total loans charge off rate stood constant at 30 basis points．Asset quality continue to stay healthy as non－performing loans（＂NPL＂） ratio improved to $1.3 \%$ ．NPL coverage was strong at $134.0 \%$ ．

Gross customer loans rose $7.4 \%$ for the quarter to reach $\$ 167$ billion as at 31 March 2013．The strong growth came primarily from Singapore which grew $8.8 \%$ ，while the regional countries grew a modest $2.2 \%$ in 1Q13．US dollar loans increased to $\$ 20.2$ billion with US dollar loans－to－deposits ratio at $85.7 \%$ as at 31 March 2013.

Customer deposits grew 3．4\％for the quarter to $\$ 188$ billion as at 31 March 2013．The increase came mainly from higher savings and current accounts balances．Loans－to－deposits ratio stood at $87.3 \%$ in 1Q13，with robust loans growth outpacing deposits growth．

Shareholders＇equity increased $3.9 \%$ to $\$ 26.1$ billion in $1 Q 13$ ，contributed by earnings for the period as well as higher valuation gain on the available－for－sale investment portfolio．

The Group adopted Basel III for its computation of capital adequacy ratios（＂CAR＂）in accordance with the revised MAS Notice 637 with effect from January 2013．The Common Equity Tier 1 （＂CET1＂），Tier 1 and Total CAR of 14．3\％， $14.3 \%$ and $18.0 \%$ as at 31 March 2013 respectively were well above the minimum requirements of MAS．

## Performance Review（cont＇d）

## First quarter 2013 （＂1Q13＂）versus first quarter 2012 （＂1Q12＂）

Compared with 1Q12，Group net profit increased $4.9 \%$ to $\$ 722$ million．Total income was $2.7 \%$ higher at $\$ 1.67$ billion． Operating expenses increased $2.9 \%$ from 1 Q 12 to $\$ 696$ million．Consequently，operating profit increased $2.5 \%$ to $\$ 976$ million．This was partly offset by higher collective impairment set aside on increased loans volume when compared to a year ago．

Net interest income of $\$ 964$ million was $3.5 \%$ lower from 1 Q12 due to decrease in assets yields．Net interest margin was lower at $1.70 \%$ ．Continued efforts to boost fee income to mitigate effects of margin pressure paid off，with fees registering a robust $25.2 \%$ growth year－on－year．The sterling performance in fee income was underpinned by strong growth in lending，fund management，capital market and wealth management businesses．Trading and investment income was lower at $\$ 158$ million due to lower gain on sale of securities．

Total operating expenses increased $2.9 \%$ to $\$ 696$ million mainly on higher staff costs．Expense－to－income ratio was $0.1 \%$ point higher at 41．6\％．

Total impairment charges were higher at $\$ 130$ million in 1Q13 as collective impairment was set aside on higher loans growth．Total loans charge off rate was maintained at 30 basis points．

Gross customer loans of $\$ 167$ billion as at 31 March 2013 were $13.3 \%$ higher than 1Q12．Singapore increased $15.5 \%$ to reach $\$ 110$ billion while the regional countries＇loan base grew $9.7 \%$ to $\$ 47.8$ billion．

Customer deposits were $11.7 \%$ higher at $\$ 188$ billion as at 31 March 2013 when compared to a year ago．
Shareholders＇equity was $9.6 \%$ higher at $\$ 26.1$ billion in $1 Q 13$ ，mainly due to higher retained earnings and higher valuation on the available－for－sale investment portfolio．

The Group＇s higher capital adequacy ratios when compared to a year ago were largely due to higher retained earnings and issuance of subordinated debts，partly offset by higher risk－weighted assets．

## Net Interest Income

## Net interest margin

|  | 1Q13 |  |  | 4Q12 |  |  | 1Q12 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 158，288 | 1，253 | 3.21 | 150，902 | 1，261 | 3.32 | 141，364 | 1，233 | 3.51 |
| Interbank balances | 40，279 | 153 | 1.54 | 38，007 | 142 | 1.48 | 30，896 | 155 | 2.02 |
| Securities | 31，617 | 145 | 1.87 | 29，255 | 148 | 2.02 | 30，626 | 168 | 2.20 |
| Total | 230，184 | 1，552 | 2.73 | 218，164 | 1，551 | 2.83 | 202，887 | 1，557 | 3.09 |

Interest bearing liabilities

| Customer deposits | 184，801 | 492 | 1.08 | 178，315 | 491 | 1.10 | 165，332 | 458 | 1.11 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interbank balances／others | 38，433 | 96 | 1.01 | 33，077 | 94 | 1.13 | 32，143 | 100 | 1.25 |
| Total | 223，234 | 588 | 1.07 | 211，391 | 585 | 1.10 | 197，475 | 558 | 1.14 |
| Net interest margin ${ }^{1}$ |  |  | 1.70 |  |  | 1.76 |  |  | 1.98 |

## Volume and rate analysis

| 1Q13 vs 4Q12 |  |  | 1Q13 vs 1Q12 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Volume <br> change | Rate <br> change | Net <br> change | Volume <br> change | Rate <br> change | Net <br> change |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |

## Interest income

Customer loans
Interbank balances
Securities
Total

| 62 | $(45)$ | 16 | 148 | $(117)$ | 30 |
| ---: | :---: | :---: | ---: | ---: | ---: |
| 8 | 6 | 15 | 47 | $(48)$ | $(1)$ |
| 12 | $(12)$ | $(0)$ | 5 | $(27)$ | $(21)$ |
| 82 | $(51)$ | 31 | 200 | $(192)$ | 8 |

Interest expense
Customer deposits
Interbank balances／others
Total

| 18 | $(7)$ | 11 | 54 | $(16)$ | 38 |
| ---: | ---: | ---: | ---: | ---: | :---: |
| 12 | $(8)$ | 4 | 19 | $(23)$ | $(3)$ |
| 30 | $(15)$ | 15 | 73 | $(38)$ | 35 |

Change in number of days
Net interest income

| - | - | $(19)$ | - | - | （8） |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 52 | $(36)$ | $(3)$ | 127 | $(154)$ | $(35)$ |

Net interest income for 1Q13 was $\$ 964$ million，marginally lower due to a shorter quarter．Average assets volume had grown $5.5 \%$ to $\$ 230$ billion over the quarter，which helped mitigate the decline in interest margin．Net interest margin decreased 6 basis points to $1.70 \%$ as loans yield declined faster than the cost of funds in a prolonged low interest rate environment．

Compared with 1Q12，net interest income was $3.5 \%$ lower on declined assets yields that more than offset the increased assets volumes．

Note：
1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

## Non－Interest Income

## Fee and commission income

Credit card

| 1Q13 | 4Q12 | $+/(-)$ | 1Q12 | $+/(-)$ |
| ---: | ---: | :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\%$ | $\$ m$ | $\%$ |
|  |  |  |  |  |
| $\mathbf{5 8}$ | 66 | $(12.6)$ | 55 | 5.1 |
| 53 | 44 | 18.9 | 30 | 75.0 |
| 106 | 90 | 17.7 | 67 | 58.3 |
| 133 | 82 | 62.8 | 104 | 27.7 |
| $\mathbf{2 8}$ | 28 | $(0.7)$ | 25 | 13.2 |
| $\mathbf{5 8}$ | 62 | $(7.0)$ | 64 | $(8.7)$ |
| $\mathbf{1 8}$ | 15 | 20.3 | 18 | 0.8 |
| $\mathbf{4 5 3}$ | 388 | 16.9 | 362 | 25.2 |

Other non－interest income
Dividend income
Rental income
Trading income／（loss）
Non－trading income／（loss）
Financial instruments at fair value through profit or loss
Available－for－sale assets and others

Other income
Other operating income

Total

| $\mathbf{9}$ | 3 | $>100.0$ | 9 | 1.6 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 8}$ | 28 | $(0.3)$ | 27 | 2.7 |
| $\mathbf{3 4}$ | 22 | 60.1 | 49 | $(28.9)$ |
|  |  |  |  |  |
| $\mathbf{6 6}$ | 64 | 3.5 | $(2)$ | $>100.0$ |
|  |  |  |  |  |
| $\mathbf{5 7}$ | 61 | $(7.0)$ | 157 | $(63.5)$ |
| $\mathbf{1 5 8}$ | 147 | 7.4 | 203 | $(22.2)$ |
| $\mathbf{6 0}$ | 60 | 0.8 | 29 | $>100.0$ |
| $\mathbf{2 1 8}$ | 207 | 5.5 | 232 | $(6.0)$ |
| $\mathbf{2 5 5}$ | 238 | 7.1 | 268 | $(4.8)$ |
| $\mathbf{7 0 8}$ | 626 | 13.2 | 630 | 12.4 |

Non－interest income rose $13.2 \%$ from 4 Q 12 to $\$ 708$ million in $1 Q 13$ ．Fee and commission income grew $16.9 \%$ to a new record quarter of $\$ 453$ million．The increase in fee income was boosted by higher income from loan－related，fund management，capital market and wealth management businesses．Both loan－related income and investment－related income reached new highs of \＄133 million and \＄106 million in 1Q13 respectively．Trading and investment income improved $7.4 \%$ to $\$ 158$ million on favourable market sentiments．

Compared to 1Q12，fee and commission income rose $25.2 \%$ to $\$ 453$ million．The sterling performance was underpinned by robust growth in loan－related，fund management，capital market and wealth management businesses．Trading and investment income declined to $\$ 158$ million on lower gain from sale of securities．

## Operating Expenses

|  | 1Q13 | 4Q12 | ＋／（－） | 1Q12 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \％ |
| Staff costs | 415 | 428 | （3．1） | 382 | 8.6 |
| Other operating expenses |  |  |  |  |  |
| Revenue－related | 134 | 128 | 4.0 | 158 | （15．6） |
| Occupancy－related | 77 | 70 | 9.3 | 65 | 18.1 |
| IT－related | 40 | 46 | （12．9） | 43 | （6．6） |
| Others | 30 | 46 | （33．8） | 28 | 9.8 |
|  | 280 | 290 | （3．4） | 293 | （4．4） |
| Total | 696 | 719 | （3．2） | 676 | 2.9 |
| Of which，depreciation of assets | 31 | 30 | 4.4 | 30 | 4.6 |
| Manpower（number） | 23，994 | 23，471 | 523 | 23，312 | 682 |

Total operating expenses decreased $3.2 \%$ over 4 Q 12 to $\$ 696$ million in 1 Q 13 due to seasonal expense accruals in the previous quarter．Expense－to－income ratio improved $3.5 \%$ points to $41.6 \%$ on higher revenue growth．

Compared with $1 Q 12$ ，total operating expenses increased $2.9 \%$ to $\$ 696$ million mainly on higher staff costs．Expense－to－income ratio was $0.1 \%$ point higher at $41.6 \%$ ．

## Impairment Charges

Individual impairment on loans ${ }^{1}$
Singapore
Malaysia
Thailand
Indonesia
Greater China ${ }^{2}$
Others

Individual impairment on
securities and others

Collective impairment

Total

| 1Q13 | 4 Q 12 | $+/(-)$ | 1Q12 | $+/(-)$ |
| :---: | ---: | ---: | ---: | ---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |


| $\mathbf{( 2 1 )}$ | 3 | $(>100.0)$ | 35 | $(>100.0)$ |
| :---: | ---: | ---: | :---: | ---: |
| $\mathbf{( 2 )}$ | 20 | $(>100.0)$ | 16 | $(>100.0)$ |
| $\mathbf{5}$ | 14 | $(62.0)$ | 10 | $(43.1)$ |
| $\mathbf{2}$ | 6 | $(70.3)$ | $(0)$ | $>100.0$ |
| $\mathbf{1}$ | 0 | $>100.0$ | 1 | 14.3 |
| $\mathbf{4 7}$ | 154 | $(69.6)$ | 33 | 41.6 |
| $\mathbf{3 2}$ | 198 | $(83.6)$ | 95 | $(66.0)$ |

$7 \quad 31 \quad$（78．0）
（7）$>100.0$
$91 \quad(79) \quad>100.0$
$16>100.0$

| 130 | 150 | $(12.8)$ | 104 | 25.7 |
| :--- | :--- | :--- | :--- | :--- |

Total impairment charges for 1 Q 13 declined $12.8 \%$ quarter－on－quarter to $\$ 130$ million．Individual impairment on loans was lower at $\$ 32$ million as there was additional impairment on a specific account in $4 \mathrm{Q12}$. Total loans charge off rate remained constant at 30 basis points．Credit quality on the loan portfolio continued to stay healthy．Non－performing loans（＂NPL＂）ratio improved 20 basis points to $1.3 \%$ and NPL coverage stood strong at 134．0\％．

Compared to 1Q12，total impairment charges increased $\$ 27$ million to $\$ 130$ million as higher collective impairment was set aside on higher loans growth．

[^0]
## Customer Loans

Gross customer loans
Less：Individual impairment
Collective impairment
Net customer loans

| Mar－13 | Dec－12 | Mar－12 |
| ---: | ---: | ---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 6 7 , 3 4 7}$ | 155,855 | 147,707 |
| $\mathbf{9 3 6}$ | 960 | 835 |
| $\mathbf{2 , 0 6 4}$ | 1,964 | 1,993 |
| $\mathbf{1 6 4 , 3 4 7}$ | 152,930 | 144,878 |

## By industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total（gross）

| $\mathbf{7 , 0 4 7}$ | 6,906 | 7,617 |
| ---: | ---: | ---: |
| $\mathbf{2 0 , 9 4 6}$ | 19,438 | 18,339 |
| $\mathbf{1 6 , 0 6 4}$ | 11,834 | 11,575 |
| $\mathbf{2 4 , 2 1 9}$ | 23,718 | 23,337 |
| $\mathbf{2 0 , 1 6 4}$ | 18,627 | 17,316 |
| $\mathbf{2 3 , 2 3 6}$ | 22,366 | 19,443 |
| $\mathbf{4 8 , 0 2 3}$ | 46,131 | 41,962 |
| $\mathbf{7 , 6 4 8}$ | 6,833 | 8,116 |
| $\mathbf{1 6 7 , 3 4 7}$ | $\mathbf{1 5 5 , 8 5 5}$ | $\mathbf{1 4 7 , 7 0 7}$ |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total（gross）

|  |  |  |
| ---: | ---: | ---: |
| $\mathbf{9 6 , 1 4 1}$ | 87,733 | 81,636 |
| $\mathbf{2 0 , 1 8 9}$ | 18,135 | 19,374 |
| $\mathbf{2 2 , 3 5 8}$ | 21,842 | 19,937 |
| $\mathbf{8 , 6 9 7}$ | 8,103 | 7,394 |
| $\mathbf{4 , 6 7 0}$ | 4,573 | 4,370 |
| $\mathbf{1 5 , 2 9 1}$ | 15,469 | 14,995 |
| $\mathbf{1 6 7 , 3 4 7}$ | 155,855 | 147,707 |
|  |  |  |
| $\mathbf{5 4 , 3 3 6}$ | 48,230 | 50,332 |
| $\mathbf{3 1 , 3 4 0}$ | 29,264 | 24,526 |
| $\mathbf{2 0 , 9 3 7}$ | 19,898 | 20,828 |
| $\mathbf{6 0 , 7 3 4}$ | 58,463 | 52,021 |
| $\mathbf{1 6 7 , 3 4 7}$ | $\mathbf{1 5 5 , 8 5 5}$ | 147,707 |

By geography ${ }^{1}$
Singapore
Malaysia
Thailand

| $\mathbf{1 1 0 , 0 2 4}$ | 101,095 | 95,230 |
| ---: | ---: | ---: |
| $\mathbf{2 3 , 9 0 9}$ | 23,471 | 21,762 |
| $\mathbf{9 , 2 1 2}$ | 8,516 | 7,653 |
| $\mathbf{5 , 6 9 9}$ | 5,600 | 5,538 |
| $\mathbf{8 , 9 6 1}$ | 9,176 | 8,598 |
| $\mathbf{9 , 5 4 2}$ | 7,997 | 8,926 |
| $\mathbf{1 6 7 , 3 4 7}$ | 155,855 | 147,707 |

Gross customer loans grew 7．4\％for the quarter to reach $\$ 167$ billion as at 31 March 2013．The increase in 1Q13 was across all industries．Singapore continued to grow its loan base strongly at $8.8 \%$ while the regional countries grew modestly at $2.2 \%$ in the quarter．US dollar loans increased $\$ 2.1$ billion to $\$ 20.2$ billion with US dollar loans－to－deposits ratio at $85.7 \%$ as at 31 March 2013.

Compared to a year ago，gross customer loans were $13.3 \%$ higher with increases registered across territories and most industries．Loans from Singapore increased $15.5 \%$ while the growth in regional countries was 9．7\％．

Note：
1 Based on the location where the loans are booked．

Loans（＂NPL＂）
Debt securities and others
Non－Performing Assets（＂NPA＂）

By grading
Substandard
Doubtful
Loss
Total

By security coverage
Secured
Unsecured
Total

## By ageing

Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

## Cumulative impairment

Individual
Collective
Total
As a \％of NPA
As a \％of unsecured NPA

## NPL by industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total

| 973 | 1,003 | 954 |
| ---: | ---: | ---: |
| $\mathbf{1 , 6 2 5}$ | 1,737 | 1,540 |
| 2,598 | 2,740 | 2,494 |


| Mar－13 | Dec－12 | Mar－12 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |
| 2,239 | 2,362 | 2,071 |
| 359 | 378 | 423 |
| 2,598 | 2,740 | 2,494 |


| $\mathbf{1 , 2 8 0}$ | 1,731 | 1,467 |
| ---: | ---: | ---: |
| $\mathbf{6 8 7}$ | 369 | 393 |
| $\mathbf{6 3 1}$ | 640 | 634 |
| 2,598 | 2,740 | 2,494 |


| 359 | 309 | 377 |
| ---: | ---: | ---: |
| 142 | 135 | 138 |
| 214 | 748 | 225 |
| $\mathbf{1 , 8 8 3}$ | 1,548 | 1,754 |
| $\mathbf{2 , 5 9 8}$ | 2,740 | 2,494 |


| $\mathbf{1 , 1 7 4}$ | 1,209 | 1,086 |
| ---: | :---: | :---: |
| $\mathbf{2 , 2 4 0}$ | 2,140 | 2,170 |
| $\mathbf{3 , 4 1 4}$ | 3,349 | 3,256 |
| $\mathbf{1 3 1 . 4 \%}$ | $122.2 \%$ | $130.6 \%$ |
| $\mathbf{2 1 0 . 1 \%}$ | $192.8 \%$ | $211.4 \%$ |


| NPL | NPL ratio | NPL | NPL <br> ratio | NPL | NPL ratio |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \％ | \＄m | \％ | \＄m | \％ |
| 968 | 13.7 | 985 | 14.3 | 553 | 7.3 |
| 109 | 0.5 | 116 | 0.6 | 118 | 0.6 |
| 308 | 1.9 | 361 | 3.1 | 454 | 3.9 |
| 127 | 0.5 | 144 | 0.6 | 159 | 0.7 |
| 238 | 1.2 | 240 | 1.3 | 259 | 1.5 |
| 149 | 0.6 | 130 | 0.6 | 141 | 0.7 |
| 287 | 0.6 | 268 | 0.6 | 241 | 0.6 |
| 53 | 0.7 | 118 | 1.7 | 146 | 1.8 |
| 2，239 | 1.3 | 2，362 | 1.5 | 2，071 | 1.4 |

Non－Performing Assets（cont＇d）

|  |  | Total cumulative impairment |  |
| ---: | ---: | ---: | ---: |
|  | NPL | as a \％of | as a \％of |
| NPL | ratio | NPL | unsecured NPL |

NPL by geography ${ }^{1}$
Singapore
Mar 13
Dec 12
Mar 12
Malaysia
Mar 13
Dec 12
398
401
370
Thailand
Mar 13
Dec 12
Mar 12
Indonesia
Mar 13
Dec 12
Mar 12
Greater China
Mar 13
Dec 12
Mar 12
Others
Mar 13
Dec 12
Mar 12
Group NPL

| Mar 13 | $\mathbf{2 , 2 3 9}$ | $\mathbf{1 . 3}$ | $\mathbf{1 3 4 . 0}$ | $\mathbf{2 2 5 . 6}$ |
| :--- | :--- | :--- | :--- | :--- |
| Dec 12 | 2,362 | 1.5 | 123.8 | 203.9 |
| Mar 12 | 2,071 | 1.4 | 136.6 | 233.5 |

Asset quality stayed healthy．Group NPL improved from the previous quarter to $\$ 2.24$ billion as at 31 March 2013，with NPL ratio lower at $1.3 \%$ over the comparative periods．NPL coverage was strong at 134．0\％．

Note：
1 Based on the location where the non－performing loans are booked．

## Customer Deposits

| Mar-13 | Dec-12 | Mar-12 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |
|  |  |  |
| $\mathbf{1 0 2 , 3 0 3}$ | 101,286 | 89,408 |
| $\mathbf{4 5 , 0 2 4}$ | 41,637 | 40,840 |
| $\mathbf{3 4 , 4 4 9}$ | 32,343 | 28,951 |
| $\mathbf{6 , 5 0 0}$ | 6,763 | 9,296 |
| $\mathbf{1 8 8 , 2 7 6}$ | 182,029 | 168,495 |

By maturity
Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total

| $\mathbf{1 8 3 , 0 3 2}$ | 178,478 | 162,881 |
| ---: | ---: | ---: |
| $\mathbf{4 , 6 5 6}$ | 2,886 | 4,387 |
| 535 | 501 | 960 |
| 53 | 164 | 267 |
| $\mathbf{1 8 8 , 2 7 6}$ | 182,029 | 168,495 |
|  |  |  |
| $\mathbf{1 0 5 , 7 3 7}$ | 101,924 | 94,522 |
| $\mathbf{2 3 , 2 7 7}$ | 21,918 | 21,656 |
| $\mathbf{2 5 , 7 0 0}$ | 25,382 | 22,214 |
| $\mathbf{8 , 4 7 7}$ | 8,096 | 6,205 |
| $\mathbf{4 , 7 6 3}$ | 4,403 | 4,191 |
| $\mathbf{2 0 , 3 2 1}$ | 20,305 | 19,707 |
| $\mathbf{1 8 8 , 2 7 6}$ | 182,029 | 168,495 |

Loans/Deposits ratio (\%)
$87.3 \quad 84.0$
86.0

Customer deposits grew 3.4\% during the quarter to reach $\$ 188$ billion as at 31 March 2013. The growth was mostly in Singapore, and in savings deposits and current accounts which grew 8.1\% and 6.5\% respectively over last quarter. Loans-to-deposits ratio stood at $87.3 \%$ in 1Q13, with robust loans growth outpacing deposits growth.

Compared to 31 March 2012, customer deposits rose $11.7 \%$ with contributions flowing from Singapore and the regional countries on higher fixed deposits, savings and current accounts.

## Debts Issued

|  | Mar-13 | Dec-12 | Mar-12 |
| :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m |
| Subordinated debts |  |  |  |
| Due within one year (unsecured) | 1,251 | 1,240 | - |
| Due after one year (unsecured) | 5,423 | 5,413 | 4,980 |
|  | 6,674 | 6,652 | 4,980 |
| Other debts issued |  |  |  |
| Due within one year (unsecured) | 5,228 | 3,498 | 4,222 |
| Due after one year (unsecured) | 2,898 | 2,650 | 2,661 |
|  | 8,127 | 6,148 | 6,884 |
| Total | 14,801 | 12,800 | 11,864 |

During the quarter, the Group issued USD commercial papers to further entrench its funding position.

## Shareholders＇Equity

Shareholders＇equity
Add：Revaluation surplus
Shareholders＇equity including revaluation surplus

| Mar－13 | Dec－12 | Mar－12 |
| ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |
| $\mathbf{2 6 , 0 6 2}$ | 25,080 | 23,773 |
| $\mathbf{3 , 6 8 0}$ | 3,674 | 3,254 |
| $\mathbf{2 9 , 7 4 2}$ | 28,754 | 27,027 |

Shareholders＇equity increased 3．9\％quarter－on－quarter to $\$ 26.1$ billion as at 31 March 2013，mainly due to net profit for the period and higher valuation gain on the investment portfolio．

Compared to 31 March 2012，shareholders＇equity rose $9.6 \%$ ，largely contributed by higher retained earnings as well as improved valuation on the investment portfolio．

As at 31 March 2013，revaluation surplus of $\$ 3.68$ billion on the Group＇s properties was not recognised in the financial statements．

## Changes in Issued Shares of the Bank

| Number of shares |  |
| :---: | :---: |
| 1Q13 | 1Q12 |
| ＇000 | ＇000 |
| 1，590，494 | 1，590，494 |
| $(15,733)$ | $(16,570)$ |
| － | （684） |
| 120 | 88 |
| $(15,613)$ | $(17,167)$ |
| 1，574，881 | 1，573，327 |
| 13，200 | 13，200 |

## Performance by Operating Segment

The Group is organised to be segment－led across key markets．Global segment heads are responsible for driving business，with decision－making balanced with a geographical perspective．For internal management purposes，the following segments represent the key customer segments and business activities：

## Group Retail（＂GR＂）

GR segment covers Consumer，Privilege，Business and Private Banking．Consumer Banking serves the individual customers，while Business Banking serves small enterprises with a wide range of products and services，including deposits，loans，investments，credit and debit cards and insurance products．Privilege Banking provides an extended range of financial services，including wealth management，and restricted products such as structured notes，funds of hedge funds，and insurance plans to the wealthy and affluent customers．Private Banking caters to the high net worth individuals and accredited investors，offering financial and portfolio planning，including investment management，asset management and estate planning．

Segment profit increased $4.9 \%$ to $\$ 277$ million in 1Q13，mainly driven by higher fee and commission income from investment－related activities．The increase was partly negated by higher business volume－related costs．

## Group Wholesale（＂GW＂）

GW segment encompasses Commercial Banking，Corporate Banking，Financial Institutions Group（＂FIG＂），Corporate Finance and Debt Capital Markets．Commercial Banking serves the medium and large enterprises，while Corporate Banking serves large local corporations，government－linked companies and agencies，and FIG serves financial institutions．Commercial Banking，Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts，deposits，lending，asset finance，ship finance，trade finance，structured finance， cash management and cross－border payments．Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services．Debt Capital Markets specialises in solution－based structures to meet clients＇financing requirements in structuring，underwriting and arranging syndicated loans for general corporate needs，leveraged buy－outs，project and structured finance，and underwriting and lead managing bond issues．

Segment profit grew $19.0 \%$ to $\$ 520$ million in $1 Q 13$ ，supported by higher fee income from loan－related，treasury and investment activities，as well as lower impairment charges．The growth was partly negated by higher operating expenses．

## Global Markets and Investment Management（＂GMIM＂）

GMIM segment provides a comprehensive range of treasury products and services，including foreign exchange， money market，fixed income，derivatives，margin trading，futures broking，gold products，as well as an array of structured products．It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region．It also engages in asset management，proprietary investment activities and management of excess liquidity and capital funds．Income from treasury products and services offered to customers of other customer segments，such as Group Retail and Group Wholesale，is reflected in the respective customer segments．

Segment profit decreased $17.1 \%$ to $\$ 121$ million in $1 Q 13$ ，mainly attributed to lower income from trading and interest rate management activities，higher operating expenses and impairment charges．This was partly offset by higher fee income from fund management activities．

## Others

Others include property－related activities，insurance businesses and income and expenses not attributable to other operating segments mentioned above．

Segment recorded a loss of $\$ 48$ million in $1 Q 13$ as compared to a profit of $\$ 18$ million in 1 Q 12 ．This was mainly due to higher collective impairment and lower net interest income，partly offset by lower operating expenses and higher share of profit of associates．

Performance by Operating Segment ${ }^{1}$（cont＇d）

|  | GR | GW | GMIM | Others | Elimination | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| 1Q13 |  |  |  |  |  |  |
| Operating income | 662 | 678 | 240 | 152 | （60） | 1，672 |
| Operating expenses | （364） | （146） | （110） | （136） | 60 | （696） |
| Impairment charges | （21） | （12） | （10） | （87） | － | （130） |
| Share of profit of associates and joint ventures | － | － | 1 | 23 | － | 24 |
| Profit before tax | 277 | 520 | 121 | （48） | － | 870 |
| Segment assets | 78，248 | 98，216 | 85，308 | 4，101 | $(4,435)$ | 261，438 |
| Intangible assets | 1，336 | 2，114 | 666 | 59 | － | 4，175 |
| Investment in associates and joint ventures | － | － | 18 | 1，110 | － | 1，128 |
| Total assets | 79，584 | 100，330 | 85，992 | 5，270 | $(4,435)$ | 266，741 |
| Segment liabilities | 98，668 | 82，017 | 54，577 | 10，303 | $(5,084)$ | 240，481 |

Other information
Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

| 106 | $(64)$ | $(63)$ | 81 | $(60)$ | - |
| ---: | ---: | ---: | ---: | :---: | ---: |
| 77,655 | 89,365 | 298 | 29 | - | 167,347 |
| 540 | 1,872 | 97 | 89 | - | 2,598 |
| 2 | 2 | 1 | 41 | - | 46 |
| 2 | 1 | 1 | 27 | - | 31 |

## 1Q12

Operating income
Operating expenses
Impairment charges

| 621 | 638 | 233 | 175 | $(38)$ | 1,629 |
| ---: | ---: | ---: | ---: | :---: | :---: |
| $(330)$ | $(131)$ | $(87)$ | $(166)$ | 38 | $(676)$ |
| $(26)$ | $(68)$ | $(1)$ | $(9)$ | - | $(104)$ |

Amortisation of intangible assets Share of profit of associates and joint ventures
Profit before tax

Segment assets
Intangible assets Investment in associates and joint ventures
Total assets

## Segment liabilities

## Other information

| Inter－segment operating income | 82 | $(61)$ | $(73)$ | 90 | $(38)$ | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Gross customer loans | 67,166 | 80,177 | 301 | 63 | - | 147,707 |
| Non－performing assets | 485 | 1,799 | 108 | 102 | - | 2,494 |
| Capital expenditure | 6 | 1 | 1 | 48 | - | 56 |
| Depreciation of assets | 2 | 1 | 1 | 26 | - | 30 |

## Note：

1 Transfer prices between operating segments are on arm＇s length basis in a manner similar to transactions with third parties．

## Performance by Geographical Segment ${ }^{1}$

|  | 1Q13 | 4Q12 | 1Q12 |
| :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m |
| Total operating income |  |  |  |
| Singapore | 937 | 910 | 948 |
| Malaysia | 224 | 244 | 217 |
| Thailand | 156 | 138 | 129 |
| Indonesia | 112 | 96 | 118 |
| Greater China | 151 | 110 | 111 |
| Others | 91 | 94 | 105 |
| Total | 1，672 | 1，592 | 1，629 |
|  |  |  |  |
| Profit before tax |  |  |  |
| Singapore | 539 | 598 | 567 |
| Malaysia | 128 | 134 | 116 |
| Thailand | 42 | 25 | 27 |
| Indonesia | 44 | 34 | 47 |
| Greater China | 99 | 57 | 67 |
| Others | 18 | （108） | 44 |
|  | 870 | 741 | 867 |
| Intangible assets amortised | － | － | （3） |
| Total | 870 | 741 | 865 |

The Group recorded a $5.0 \%$ increase in total operating income over 4Q12 to $\$ 1.67$ billion in $1 Q 13$ ． The income growth from the regional countries was $9.5 \%$ which outpaced that of Singapore＇s $3.0 \%$ ．At the pre－tax profit level，the Group rose $17.4 \%$ over last quarter to $\$ 870$ million in $1 Q 13$ ．

## Total assets

Singapore

| Mar－13 | Dec－12 | Mar－12 |
| :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |
| $\mathbf{1 6 7 , 0 7 3}$ | 157,593 | 145,048 |
| $\mathbf{3 4 , 3 0 7}$ | 33,091 | 30,706 |
| $\mathbf{1 5 , 4 3 3}$ | 14,135 | 11,100 |
| $\mathbf{7 , 5 8 2}$ | 7,156 | 7,008 |
| $\mathbf{1 9 , 1 0 6}$ | 19,569 | 18,656 |
| $\mathbf{1 9 , 0 6 5}$ | 17,188 | 18,131 |
| $\mathbf{2 6 2 , 5 6 7}$ | 248,732 | 230,649 |
| $\mathbf{4 , 1 7 5}$ | 4,168 | 4,188 |
| $\mathbf{2 6 6 , 7 4 1}$ | 252,900 | 234,837 |

[^1]
## Capital Adequacy Ratios ${ }^{1}$

|  | $\begin{array}{r} \text { Basel III } \\ \hline \text { Mar-13 } \end{array}$ | Basel II |  |
| :---: | :---: | :---: | :---: |
|  |  | Dec－12 | Mar－12 |
|  | \＄m | \＄m | \＄m |
| Common Equity Tier 1 Capital（＂CET1＂） |  |  |  |
| Share capital | 3，125 | 3，123 | 3，095 |
| Disclosed reserves | 20，711 | 18，964 | 18，062 |
| Non－controlling interests | 54 | 82 | 81 |
| Regulatory adjustments ${ }^{2}$ | $(2,761)$ | $(4,738)$ | $(4,763)$ |
|  | 21，129 | 17，431 | 16，475 |
| Additional Tier 1 Capital（＂AT1＂） |  |  |  |
| Preference shares | 1，934 | 2，149 | 2，149 |
| Non－controlling interests | 2 | － | － |
| Regulatory adjustments－capped ${ }^{2}$ | $(1,936)$ | － |  |
|  | － | 2，149 | 2，149 |
| Tier 1 Capital | 21，129 | 19，580 | 18，624 |
| Tier 2 Capital |  |  |  |
| Subordinated notes | 4，692 | 5，213 | 3，747 |
| Non－controlling interests | 3 | － | － |
| Provisions／Others | 793 | 1，022 | 1，026 |
| Regulatory adjustments | （39） | （369） | （410） |
|  | 5，449 | 5，866 | 4，363 |
| Eligible Total Capital | 26，578 | 25，446 | 22，987 |
| Risk－Weighted Assets（＂RWA＂） | 147，559 | 133，103 | 134，063 |
| Capital Adequacy Ratios（＂CAR＂） |  |  |  |
| CET1 | 14．3\％ | 13．1\％ | 12．3\％ |
| Tier 1 | 14．3\％ | 14．7\％ | 13．9\％ |
| Total | 18．0\％ | 19．1\％ | 17．1\％ |

The Group adopted Basel III framework for its CAR computation in accordance with the revised Monetary Authority of Singapore（＂MAS＂）Notice 637 with effect from January 2013．The Group＇s CET1， Tier 1 and Total CAR as at 31 March 2013 were well above the regulatory minimum requirements．

The improvement in CET1 CAR against 31 December 2012 was contributed by net profit for the quarter and full recognition of available－for－sale valuation reserve under the Basel III framework．Tier 1 and Total CAR were lower due to the increase in risk－weighted assets．

Compared to 31 March 2012，the higher CAR were largely due to higher retained earnings and issuance of subordinated debts，partly offset by higher risk－weighted assets．

The increase in risk－weighted assets over the comparative periods was partly from new requirements under the Basel III framework，which included higher capital requirement on exposures to financial institutions and new capital charge on over－the－counter derivatives．

[^2]
## Consolidated Income Statement (Unaudited)

| Interest income | 1,552 | 1,551 | - | 1,557 | (0.3) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Less: Interest expense | 588 | 585 | 0.6 | 558 | 5.4 |
| Net interest income | 964 | 967 | (0.3) | 998 | (3.5) |
| Fee and commission income | 453 | 388 | 16.9 | 362 | 25.2 |
| Dividend income | 9 | 3 | >100.0 | 9 | 1.6 |
| Rental income | 28 | 28 | (0.3) | 27 | 2.7 |
| Other operating income | 218 | 207 | 5.5 | 232 | (6.0) |
| Non-interest income | 708 | 626 | 13.2 | 630 | 12.4 |
| Total operating income | 1,672 | 1,592 | 5.0 | 1,629 | 2.7 |
| Less: Staff costs | 415 | 428 | (3.1) | 382 | 8.6 |
| Other operating expenses | 280 | 290 | (3.4) | 293 | (4.4) |
| Total operating expenses | 696 | 719 | (3.2) | 676 | 2.9 |
| Operating profit before charges | 976 | 874 | 11.7 | 953 | 2.5 |
| Less: Amortisation/impairment charges |  |  |  |  |  |
| Intangible assets | - | - | - | 3 | NM |
| Loans and other assets | 130 | 150 | (12.8) | 104 | 25.7 |
| Operating profit after charges | 846 | 724 | 16.8 | 847 | (0.1) |
| Share of profit of associates and joint ventures | 24 | 17 | 42.9 | 18 | 31.1 |
| Profit before tax | 870 | 741 | 17.4 | 865 | 0.6 |
| Less: Tax | 143 | 41 | >100.0 | 172 | (17.2) |
| Profit for the financial period | 727 | 700 | 3.9 | 693 | 5.0 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the Bank | 722 | 696 | 3.8 | 688 | 4.9 |
| Non-controlling interests | 5 | 4 | 29.5 | 4 | 9.1 |
|  | 727 | 700 | 3.9 | 693 | 5.0 |

## Consolidated Statement of Comprehensive Income (Unaudited)

|  | 1Q13 | 4Q12 | +/(-) | 1Q12 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \% |
| Profit for the financial period | 727 | 700 | 3.9 | 693 | 5.0 |
| Other comprehensive income that may be reclassified subsequently to Income Statement |  |  |  |  |  |
| Currency translation adjustments | 158 | (22) | >100.0 | (103) | >100.0 |
| Change in available-for-sale reserve |  |  |  |  |  |
| Change in fair value | 179 | 207 | (13.5) | 397 | (55.0) |
| Transfer to income statement on disposal/impairment | (24) | (19) | (25.3) | (114) | 79.3 |
| Tax relating to available-for-sale reserve | (22) | (17) | (31.8) | (37) | 40.1 |
| Change in share of other comprehensive income of associates and joint ventures | 6 | (1) | >100.0 | 24 | (75.6) |
| Other comprehensive income for the financial period, net of tax | 297 | 148 | >100.0 | 168 | 77.5 |
| Total comprehensive income for the financial period, net of tax | 1,024 | 848 | 20.8 | 860 | 19.1 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the Bank | 1,017 | 843 | 20.6 | 851 | 19.4 |
| Non-controlling interests | 7 | 5 | 50.4 | 9 | (15.0) |
|  | 1,024 | 848 | 20.8 | 860 | 19.1 |

## Consolidated Balance Sheet（Unaudited）

|  | Mar－13 | Dec－12 ${ }^{1}$ | Mar－12 |
| :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m |
| Equity |  |  |  |
| Share capital | 5，274 | 5，272 | 5，244 |
| Retained earnings | 10，902 | 10，222 | 9，145 |
| Other reserves | 9，886 | 9，586 | 9，384 |
| Equity attributable to equity holders of the Bank | 26，062 | 25，080 | 23，773 |
| Non－controlling interests | 199 | 192 | 185 |
| Total | 26，261 | 25，272 | 23，958 |
| Liabilities |  |  |  |
| Deposits and balances of banks | 26，301 | 21，538 | 19，243 |
| Deposits and balances of non－bank customers | 188，276 | 182，029 | 168，495 |
| Bills and drafts payable | 1，931 | 1，572 | 1，546 |
| Other liabilities | 9，172 | 9，689 | 9，730 |
| Debts issued | 14，801 | 12，800 | 11，864 |
| Total | 240，481 | 227，628 | 210，878 |
| Total equity and liabilities | 266，741 | 252，900 | 234，837 |

## Assets

| Cash，balances and placements with central banks | $\mathbf{3 0 , 7 8 3}$ | 33,056 | 25,848 |
| :--- | ---: | ---: | ---: |
| Singapore Government treasury bills and securities | $\mathbf{1 3 , 6 8 4}$ | 11,999 | 8,021 |
| Other government treasury bills and securities | $\mathbf{8 , 6 9 1}$ | 10,681 | 9,940 |
| Trading securities | $\mathbf{3 8 1}$ | 260 | 230 |
| Placements and balances with banks | $\mathbf{1 9 , 3 8 5}$ | 15,991 | 15,594 |
| Loans to non－bank customers | $\mathbf{1 6 4 , 3 4 7}$ | 152,930 | 144,878 |
| Investment securities | $\mathbf{1 2 , 8 3 0}$ | 11,129 | 13,223 |
| Other assets | $\mathbf{9 , 0 6 6}$ | 9,334 | 9,595 |
| Investment in associates and joint ventures | $\mathbf{1 , 1 2 8}$ | 1,102 | $\mathbf{1 , 1 3 0}$ |
| Investment properties | $\mathbf{1 , 0 0 7}$ | 1,016 | 1,116 |
| Fixed assets | $\mathbf{1 , 2 6 5}$ | 1,234 | $\mathbf{1 , 0 7 4}$ |
| Intangible assets | $\mathbf{4 , 1 7 5}$ | $\mathbf{4 , 1 6 8}$ | $\mathbf{4 , 1 8 8}$ |
| Total | $\mathbf{2 6 6 , 7 4 1}$ | $\mathbf{2 5 2 , 9 0 0}$ | $\mathbf{2 3 4 , 8 3 7}$ |

## Off－balance sheet items

Contingent liabilities
Financial derivatives
Commitments

## Net asset value per ordinary share（\＄）

| $\mathbf{1 8 , 4 1 6}$ | 18,437 | 17,154 |
| ---: | ---: | ---: |
| $\mathbf{3 9 0 , 8 2 0}$ | 349,452 | 358,979 |
| $\mathbf{6 6 , 1 5 0}$ | 60,911 | 53,198 |

## Note：

1 Audited．

## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 January 2013 | 5,272 | 10,222 | 9,586 | 25,080 | 192 | 25,272 |
| Profit for the financial period | - | 722 | - | 722 | 5 | 727 |
| Other comprehensive income for the financial period | - | - | 295 | 295 | 3 | 297 |
| Total comprehensive income for the financial period | - | 722 | 295 | 1,017 | 7 | 1,024 |
| Dividends | - | (42) | - | (42) | (1) | (43) |
| Share-based compensation | - | - | 7 | 7 | - | 7 |
| Increase in statutory reserves | - | - | 1 | 1 | - | 1 |
| Issue of treasury shares under share-based compensation plans | 2 | - | (2) | - | - | - |
| Balance at 31 March 2013 | 5,274 | 10,902 | 9,886 | 26,062 | 199 | 26,261 |


| Balance at 1 January 2012 | 5,253 | 8,499 | 9,215 | 22,967 | 177 | 23,144 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 688 | - | 688 | 4 | 693 |
| Other comprehensive income for the financial period | - | - | 163 | 163 | 4 | 168 |
| Total comprehensive income for the financial period | - | 688 | 163 | 851 | 9 | 860 |
| Transfers | - | 1 | (1) | - | - |  |
| Dividends | - | (42) | - | (42) | (1) | (43) |
| Share buyback - held in treasury | (11) | - | - | (11) | - | (11) |
| Share-based compensation | - | - | 8 | 8 | - | 8 |
| Issue of treasury shares under share-based compensation plans | 2 | - | (2) | - | - | - |
| Balance at 31 March 2012 | 5,244 | 9,145 | 9,384 | 23,773 | 185 | 23,958 |

## Consolidated Cash Flow Statement (Unaudited)

## Cash flows from operating activities

Operating profit before amortisation and impairment charges

| $\mathbf{1 Q 1 3}$ | 1 Q 12 |
| ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{9 7 6}$ | 953 |
|  |  |
| 31 | 30 |
| $(92)$ | $(171)$ |
| 7 | 8 |
| $\mathbf{9 2 2}$ | 820 |
|  |  |
| 4,763 | $(507)$ |
| $\mathbf{6 , 2 4 7}$ | $(965)$ |
| 359 | $(184)$ |
| $\mathbf{( 6 0 0 )}$ | $(1,416)$ |
| $\mathbf{( 1 4 2 )}$ | $(37)$ |
| 332 | $(5,062)$ |
| $(\mathbf{1 1 5 )}$ | 52 |
| $\mathbf{( 1 , 5 2 7 )}$ | 1,516 |
| $\mathbf{( 3 , 3 9 4 )}$ | 3,176 |
| $\mathbf{( 1 1 , 5 4 0 )}$ | $(3,796)$ |
| $\mathbf{2 5 5}$ | 516 |
| $\mathbf{( 4 , 4 4 2 )}$ | $(5,889)$ |
| $\mathbf{( 6 0 )}$ | $(77)$ |
| $\mathbf{( 4 , 5 0 2 )}$ | $(5,966)$ |
|  |  |

## Cash flows from investing activities

Net cash flow on disposal/(acquisition) of:
Properties and other fixed assets
Dividends received from associates and joint ventures
Net cash used in investing activities

| $(17)$ | $(44)$ |
| ---: | ---: |
| - | 1 |
| $(17)$ | $(43)$ |

## Cash flows from financing activities

Net increase in debts issued $\quad \mathbf{2 , 0 0 0} \quad 78$

Share buyback

- (11)

Dividends paid on preference shares
(51)

Dividends paid to non-controlling interests
Net cash provided by financing activities
(1)

Currency translation adjustments
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period

| $(1)$ | $(1)$ |
| ---: | ---: |
| $\mathbf{1 , 9 4 8}$ | 15 |
| $\mathbf{1 5 5}$ | $(102)$ |
| $\mathbf{( 2 , 4 1 6 )}$ | $(6,096)$ |
| $\mathbf{2 8 , 2 9 3}$ | 22,396 |
| $\mathbf{2 5 , 8 7 7}$ | 16,299 |

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital
Retained earnings
Other reserves
Total

| Mar-13 | Dec-12 $^{1}$ | Mar-12 |
| ---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ \mathrm{~m}$ |
|  |  |  |
| $\mathbf{4 , 4 4 3}$ | 4,440 | 4,413 |
| $\mathbf{8 , 6 0 7}$ | 8,120 | 7,363 |
| $\mathbf{9 , 7 1 5}$ | 9,572 | 9,201 |
| $\mathbf{2 2 , 7 6 5}$ | 22,133 | 20,977 |

## Liabilities

Deposits and balances of banks
Deposits and balances of non-bank customers
Deposits and balances of subsidiaries
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

| $\mathbf{2 4 , 4 3 8}$ | 20,314 | 17,519 |
| ---: | ---: | ---: |
| $\mathbf{1 4 0 , 8 7 0}$ | 135,420 | 127,925 |
| $\mathbf{6 , 5 0 0}$ | 5,760 | 6,134 |
| $\mathbf{4 3 4}$ | 348 | 238 |
| $\mathbf{7 , 1 6 8}$ | 7,129 | 7,329 |
| $\mathbf{9 , 7 7 9}$ | 9,240 | 7,534 |
| $\mathbf{1 8 9 , 1 9 0}$ | 178,211 | 166,679 |
|  |  |  |
| $\mathbf{2 1 1 , 9 5 5}$ | $\mathbf{2 0 0}, 344$ | $\mathbf{1 8 7 , 6 5 6}$ |

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non-bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates and joint ventures
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

| $\mathbf{1 7 , 2 7 2}$ | 21,033 | 14,972 |
| ---: | ---: | ---: |
| $\mathbf{1 3 , 5 5 7}$ | 11,858 | 7,958 |
| $\mathbf{4 , 4 1 0}$ | 6,329 | 7,537 |
| $\mathbf{2 3 8}$ | 151 | 134 |
| $\mathbf{1 6 , 7 2 9}$ | 13,447 | 12,530 |
| $\mathbf{1 2 4 , 1 6 7}$ | 114,013 | 108,909 |
| $\mathbf{5 , 9 5 8}$ | 5,263 | 5,165 |
| $\mathbf{1 1 , 5 6 6}$ | 9,798 | 11,735 |
| $\mathbf{7 , 4 8 6}$ | 7,892 | 8,163 |
| $\mathbf{3 2 9}$ | 329 | 369 |
| $\mathbf{4 , 7 6 0}$ | 4,759 | 4,762 |
| $\mathbf{1 , 3 0 5}$ | 1,290 | 1,448 |
| $\mathbf{9 9 5}$ | 1,001 | 791 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 |
| $\mathbf{2 1 1 , 9 5 5}$ | 200,344 | 187,656 |

Off-balance sheet items
Contingent liabilities

| 13,246 | 13,436 | 13,097 |
| ---: | ---: | ---: |
| 335,006 | 297,789 | 308,003 |
| 51,781 | 47,464 | 40,226 |

Net asset value per ordinary share (\$)
$13.62 \quad 13.22 \quad 12.49$

Note:
1 Audited.

## Statement of Changes in Equity of the Bank (Unaudited)

|  | Share capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Balance at 1 January 2013 | 4,440 | 8,120 | 9,572 | 22,133 |
| Profit for the financial period | - | 520 | - | 520 |
| Other comprehensive income for the financial period | - | - | 139 | 139 |
| Total comprehensive income for the financial period | - | 520 | 139 | 658 |
| Dividends | - | (33) | - | (33) |
| Share-based compensation | - | - | 7 | 7 |
| Issue of treasury shares under share-based compensation plans | 2 | - | (2) | - |
| Balance at 31 March 2013 | 4,443 | 8,607 | 9,715 | 22,765 |
| Balance at 1 January 2012 | 4,422 | 6,895 | 8,965 | 20,282 |
| Profit for the financial period | - | 501 | - | 501 |
| Other comprehensive income for the financial period | - | - | 230 | 230 |
| Total comprehensive income for the financial period | - | 501 | 230 | 731 |
| Dividends | - | (33) | - | (33) |
| Share buyback - held in treasury | (11) | - | - | (11) |
| Share-based compensation | - | - | 8 | 8 |
| Issue of treasury shares under share-based compensation plans | 2 | - | (2) | - |
| Balance at 31 March 2012 | 4,413 | 7,363 | 9,201 | 20,977 |

## Capital Adequacy Ratios of Major Bank Subsidiaries

The information below is prepared on solo basis under the capital adequacy framework of the respective countries．

|  | Mar－13 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total Risk－ Weighted Assets | Capital Adequacy Ratios |  |  |
|  |  | CET1 | Tier 1 | Total |
|  | \＄m | \％ | \％ | \％ |
| United Overseas Bank（Malaysia）Bhd | 14，952 | 13.8 | 13.8 | 15.2 |
| United Overseas Bank（Thai）Public Company Limited | 8，550 | 14.9 | 14.9 | 15.7 |
| PT Bank UOB Indonesia | 6，406 | NA | 16.4 | 17.4 |
| United Overseas Bank（China）Limited | 3，789 | 19.6 | 19.6 | 20.6 |

Note：
＂NA＂denotes not applicable．


[^0]:    Notes：
    1 Based on the location where the non－performing loans are booked．
    2 Comprise China，Hong Kong and Taiwan．

[^1]:    Note：
    1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets．Information is stated after elimination of inter－segment transactions．

[^2]:    Notes：
    1 According to MAS＇Basel III implementation timeline，banks incorporated in Singapore are to maintain minimum CAR of CET1 at 4．5\％，
    Tier 1 at $6 \%$ and Total at $10 \%$ for year 2013．When fully implemented by year 2019，including the capital conservation buffer of $2.5 \%$ ，the minimum CAR will be CET1 at $9 \%$ ，Tier 1 at $10.5 \%$ and Total at $12.5 \%$ ．

    2 This includes goodwill，other intangible assets and deferred tax assets for which MAS has allowed a progressive phase－in deduction against CET1 capital at $0 \%$ in 2013 and reaching 100\％in 2018，with the remaining against AT1 and capped at available AT1．

