To: All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:

## Financial Results

The unaudited financial results of the Group for the first half / second quarter of 2012 are enclosed.

## Dividends

## Ordinary share dividend

An interim one-tier tax-exempt dividend of 20 cents (2Q11: 20 cents) per ordinary share has been declared in respect of the financial year ending 31 December 2012. The dividend will be paid in cash on 13 September 2012. The UOB scrip dividend scheme will not be applied to the interim dividend.

Notice is hereby given that the Share Transfer Books and Register of Members of the Bank will be closed from 4 September 2012 to 5 September 2012, both dates inclusive, for the preparation of dividend warrants. Registrable transfers received by the Bank's Registrar, Boardroom Corporate \& Advisory Services Pte Ltd at 50 Raffles Place, Singapore Land Tower \#32-01, Singapore 048623 up to 5.00 pm on 3 September 2012 will be registered for the interim dividend. In respect of ordinary shares in securities accounts with The Central Depository (Pte) Ltd ("CDP"), the interim dividend will be paid by the Bank to CDP which will, in turn, distribute the dividend to holders of the securities accounts.

## Preference share dividends

A dividend of $5.05 \%$ per annum on the Bank's $\mathrm{S} \$ 1.32$ billion Class E non-cumulative non-convertible preference shares has been declared for the period from 15 March 2012 up to, but excluding, 15 September 2012. The dividend will be paid on 17 September 2012. The record date for the dividend is 5 September 2012 at 5.00 pm.

No dividend (2Q11: Nil) was paid on the 5,000 non-cumulative non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited, during the second quarter of 2012 as dividends are payable semi-annually in March and September.

## Event Subsequent to the Balance Sheet Date

On 11 July 2012, the Bank issued S\$1.2 billion 3.15\% fixed rate subordinated notes due 2022 callable in 2017 (the "Fixed Rate Notes") pursuant to the $\mathrm{S} \$ 5$ billion euro-medium term note programme established on 8 June 2010. The Bank has outstanding Upper Tier 2 subordinated notes which are due for maturity in 2013. The Bank intends to use the net proceeds from the issue of the Fixed Rate Notes to partially finance the maturity of such subordinated notes.

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions.

## Confirmation by Directors

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial results of the Group for the first half / second quarter of 2012 to be false or misleading.

## BY ORDER OF THE BOARD

UNITED OVERSEAS BANK LIMITED

## Mrs Vivien Chan

Secretary
Dated this $7^{\text {th }}$ day of August 2012
The results are also available at uobgroup.com

## Group Financial Report

## For the First Half／Second Quarter 2012

United Overseas Bank Limited
Incorporated in the Republic of Singapore
Company Registration Number： $193500026 Z$

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## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than $\$ 500,000$ in absolute term are shown as＂ 0 ＂．
＂NM＂denotes not meaningful．

Financial Highlights

| $\mathbf{1 H 1 2}$ | 1 H 11 | $+/(-)$ | $\mathbf{2 Q 1 2}$ | 1 Q 12 | $+/(-)$ | 2 Q 11 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  |  | $\%$ |  | $\%$ |

Summarised income statement (\$m)

| Net interest income | $\mathbf{1 , 9 8 0}$ | $\mathbf{1 , 7 8 5}$ | 10.9 | $\mathbf{9 8 1}$ | 998 | $(1.7)$ | 913 | 7.4 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Fee and commission income | $\mathbf{7 4 8}$ | 668 | 12.0 | $\mathbf{3 8 6}$ | 362 | 6.7 | 338 | 14.3 |
| Other non-interest income | $\mathbf{5 1 1}$ | 407 | 25.5 | $\mathbf{2 4 3}$ | 268 | $(9.5)$ | 186 | 30.3 |
| Total income | $\mathbf{3 , 2 3 9}$ | 2,860 | 13.2 | $\mathbf{1 , 6 1 0}$ | 1,629 | $(1.1)$ | 1,437 | 12.0 |
| Less: Total expenses | $\mathbf{1 , 3 4 1}$ | 1,195 | 12.3 | $\mathbf{6 6 6}$ | 676 | $(1.5)$ | 612 | 8.8 |
| Operating profit | $\mathbf{1 , 8 9 7}$ | 1,665 | 13.9 | $\mathbf{9 4 4}$ | 953 | $(0.9)$ | 825 | 14.4 |
| Less: Amortisation/impairment charges | $\mathbf{2 1 3}$ | 204 | 4.7 | $\mathbf{1 0 7}$ | 106 | 0.7 | 98 | 8.9 |
| Add: Share of profit of associates | $\mathbf{4 9}$ | 73 | $(32.8)$ | $\mathbf{3 1}$ | 18 | 71.1 | 48 | $(35.0)$ |
| Less: Tax and non-controlling interests | $\mathbf{3 3 3}$ | 287 | 15.8 | $\mathbf{1 5 6}$ | 177 | $(11.7)$ | 140 | 11.8 |
|  | $\mathbf{1 , 4 0 1}$ | 1,248 | 12.3 | $\mathbf{7 1 3}$ | 688 | 3.6 | 636 | 12.1 |

## Financial indicators

| Non-interest income/Total income (\%) | 38.9 | 37.6 | 1.3\% pt | 39.1 | 38.7 | 0.4\% pt | 36.5 | 2.6\% pt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas profit before tax contribution (\%) | 37.3 | 33.9 | 3.4\% pt | 39.9 | 34.6 | 5.3\% pt | 34.7 | 5.2\% pt |
| Earnings per ordinary share (\$ ${ }^{2,3}$ |  |  |  |  |  |  |  |  |
| Basic | 1.71 | 1.55 | 10.3 | 1.79 | 1.64 | 9.1 | 1.57 | 14.0 |
| Diluted | 1.71 | 1.54 | 11.0 | 1.78 | 1.64 | 8.5 | 1.57 | 13.4 |
| Return on average ordinary shareholders' equity (\%) ${ }^{2,3}$ | 12.7 | 12.2 | 0.5\% pt | 13.1 | 12.1 | 1.0\% pt | 12.3 | 0.8\% pt |
| Return on average total assets (\%) ${ }^{3}$ | 1.20 | 1.16 | 0.04\% pt | 1.22 | 1.18 | 0.04\% pt | 1.16 | 0.06\% pt |
| Net interest margin (\%) ${ }^{3}$ | 1.95 | 1.91 | 0.04\% pt | 1.92 | 1.98 | (0.06)\% pt | 1.92 | - |
| Expense/Income ratio (\%) | 41.4 | 41.8 | (0.4)\% pt | 41.3 | 41.5 | (0.2)\% pt | 42.6 | (1.3)\% pt |
| Loan charge off rate (bp) ${ }^{3}$ |  |  |  |  |  |  |  |  |
| Exclude collective impairment | 24 | 9 | 15bp | 21 | 26 | (5)bp | 7 | 14bp |
| Include collective impairment | 30 | 31 | (1)bp | 30 | 30 | - | 30 | - |

Net dividend per ordinary share (\$) Interim

## Notes:

1 Refer to profit attributable to equity holders of the Bank.
2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividends.
3 Computed on an annualised basis.

## Financial Highlights（cont＇d）

| Jun－12 | Mar－12 | $+/(-)$ | Dec－11 | $+/(-)$ | Jun－11 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ |  | $\%$ |  | $\%$ |  |

## Financial indicators

| Customer loans（net）（\＄m） | 146，942 | 144，878 | 1.4 | 141，191 | 4.1 | 128，532 | 14.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits（\＄m） | 168，792 | 168，495 | 0.2 | 169，460 | （0．4） | 148，358 | 13.8 |
| Loans／Deposits ratio（\％）${ }^{1}$ | 87.1 | 86.0 | 1．1\％pt | 83.3 | 3．8\％pt | 86.6 | 0．5\％pt |
| NPL ratio（\％）${ }^{2}$ | 1.4 | 1.4 | － | 1.4 | － | 1.5 | （0．1）\％pt |
| Total assets（\＄m） | 235，414 | 234，837 | 0.2 | 236，958 | （0．7） | 218，921 | 7.5 |
| Shareholders＇equity（\＄m）${ }^{3}$ | 23，765 | 23，773 | － | 22，967 | 3.5 | 22，438 | 5.9 |
| Net asset value（＂NAV＂） per ordinary share（\＄）${ }^{4}$ | 13.74 | 13.74 | － | 13.23 | 3.9 | 12.89 | 6.6 |
| Revalued NAV per ordinary share（\＄）${ }^{4}$ | 15.82 | 15.81 | 0.1 | 15.28 | 3.5 | 14.70 | 7.6 |
| Capital adequacy ratios（\％） |  |  |  |  |  |  |  |
| Core Tier 1 | 12.3 | 12.3 | － | 11.9 | 0．4\％pt | 12.6 | （0．3）\％pt |
| Tier 1 | 13.9 | 13.9 | － | 13.5 | 0．4\％pt | 14.5 | （0．6）\％pt |
| Total | 17.0 | 17.1 | （0．1）\％pt | 16.7 | 0．3\％pt | 19.2 | （2．2）\％pt |

## Notes：

1 Refer to net customer loans and customer deposits．
2 Refer to non－performing loans as a percentage of gross customer loans．
3 Refer to equity attributable to equity holders of the Bank．
4 Preference shares are excluded from the computation．

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards （＂FRS＂）as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments： Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files，Grading and Provisioning．

The amended FRS applicable to the Group with effect from 1 January 2012 are listed below．The adoption of these FRS has no significant impact on the financial statements of the Group．
－Amendments to FRS12 Deferred Tax－Recovery of Underlying Assets
－Amendments to FRS107 Disclosures－Transfers of Financial Assets
Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the first half 2012 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2011.

## First half 2012 （＂1H12＂）versus first half 2011 （＂1H11＂）

Group net profit after tax（＂NPAT＂）for 1 H 12 was $\$ 1.40$ billion， $12.3 \%$ increase compared to 1 H 11 ．The increase was contributed by double digit increases in net interest income，fee and commission income and other non－ interest income．

Net interest income rose $10.9 \%$ to $\$ 1.98$ billion from higher loans volume．Net interest margin was $1.95 \%$ in 1 H 12 ，higher by 4 basis points compared to 1 H 11 as interest yields rose faster than the cost of funds．The shift in mix to higher yielding loans resulted in the improved interest yields．

Fee and commission income grew $12.0 \%$ to $\$ 748$ million in 1 H 12 across all business activities．Significant increases in income were registered in corporate finance，wealth management，trade and loan－related activities． Other non－interest income rose $25.5 \%$ to $\$ 511$ million mainly due to trading and investment income．The latter was $\$ 354$ million in 1 H 12 contributed by gains on sale of investment securities．

Total operating expenses increased $12.3 \%$ to $\$ 1.34$ billion in 1 H 12 ．Staff costs were higher as the Group continued to invest in talent across Singapore and the regional countries．Revenue－related expenses were higher in line with growth in business volumes．Expense－to－income ratio improved $0.4 \%$ point to $41.4 \%$ with higher income growth．

Total impairment charges for 1 H 12 was $\$ 208$ million mainly for individual impairment on loans．Compared to 1 H 11 ，total loans charge off rate improved 1 basis point to 30 basis points，whilst non－performing loans（＂NPL＂） coverage was strong at $136.6 \%$ ．NPL ratio was $0.1 \%$ point lower at $1.4 \%$ ．

Compared to 1 H 11 ，net customer loans expanded $14.3 \%$ to reach $\$ 147$ billion as at 30 June 2012．The growth was in Singapore and the regional countries and across most industries．The regional countries loans rose $22.8 \%$ ，faster than Singapore＇s growth of $12.6 \%$ ．Loans from regional countries contributed $29.9 \%$ of total Group loans as at 30 June 2012 compared to $27.8 \%$ as at June 2011.

The Group＇s funding position remained strong．Loans－to－deposits ratio stood at $87.1 \%$ while the US\＄loans－to－ deposits ratio improved $9.2 \%$ points to $95.2 \%$ ．The Group＇s robust deposits franchise continued to bring in customer deposits．The latter grew $13.8 \%$ to $\$ 169$ billion across territories．Singapore rose $7.3 \%$ whilst the regional countries recorded a significant increase of $31.1 \%$ ．To further strengthen the Group＇s funding position， US $\$ 750$ million fixed rate senior notes and US $\$ 95$ million floating rate senior notes were raised under the Euro Medium Term Note Programme in 1H12．

Shareholders＇equity rose $5.9 \%$ to $\$ 23.8$ billion，largely due to higher retained earnings．Return on shareholders＇ equity grew $0.5 \%$ point to $12.7 \%$ for 1 H 12 ．

The Group remained well capitalised with core Tier 1，Tier 1 and total capital adequacy ratios（＂CAR＂）at 12．3\％， $13.9 \%$ and $17.0 \%$ respectively as at 30 June 2012.

## Performance Review (cont'd)

## Second quarter 2012 ("2Q12") versus first quarter 2012 ("1Q12")

Net profit after tax for the Group rose $3.6 \%$ to $\$ 713$ million compared to $1 Q 12$. The increase came from higher fee and commission income, as well as lower operating expenses and improved performance from the associates.

Net interest income for 2Q12 declined $1.7 \%$ to $\$ 981$ million due to lower interest yields which more than offset the increased income from expanded loans volume. Net interest margin declined 6 basis points to $1.92 \%$ amidst high liquidity and keen competition in the market.

Fee and commission income rose $6.7 \%$ to a new quarter high of $\$ 386$ million, with strong loans processing and corporate finance activities. Trading and investment income was $\$ 151$ million in 2 Q 12 compared to $\$ 203$ million in 1Q12. In 1Q12, higher profits were made from sale of investments.

Total operating expenses for 2Q12 decreased $1.5 \%$ to $\$ 666$ million. The Group remained vigilant in its cost management with lower costs in both staff costs and revenue-related expenses. Expense-to-income ratio improved $0.2 \%$ point to $41.3 \%$ in 2 Q12.

Total impairment charges for 2 Q12 was $\$ 105$ million, similar to $1 Q 12$. Individual impairment on loans was $\$ 79$ million while collective impairment was $\$ 32$ million. NPL ratio remained unchanged at $1.4 \%$ while total loans charge off rate stayed at 30 basis points.

Net customer loans registered a $1.4 \%$ increase for the quarter to reach $\$ 147$ billion as at 30 June 2012. The growth was broad based across Singapore and the regional countries. Singapore loans expanded 1.3\% while the regional countries loans rose faster at 3.0\%.

Customer deposits rose $0.2 \%$ to $\$ 169$ billion as at 30 June 2012. The Group's liquidity position continued to be strong. Loans-to-deposits ratio in 2Q12 was $87.1 \%$ compared to $86.0 \%$ in $1 Q 12$.

Shareholders' equity was $\$ 23.8$ billion as at 30 June 2012, same level as 31 March 2012. Return on shareholders' equity was $13.1 \%$ for 2 Q 12 .

The Group's capital adequacy ratios remained relatively unchanged quarter-on-quarter with core Tier 1, Tier 1 and total CAR at $12.3 \%, 13.9 \%$ and $17.0 \%$ respectively.

## Second quarter 2012 ("2Q12") versus second quarter 2011 ("2Q11")

Compared with 2Q11, Group net profit rose $12.1 \%$ to $\$ 713$ million while operating profit grew $14.4 \%$ to $\$ 944$ million.

Net interest income increased $7.4 \%$ to $\$ 981$ million on the back of higher loans volume. Net interest margin was maintained at $1.92 \%$.

Non-interest income grew $20.0 \%$ to $\$ 629$ million. Fee and commission income rose $14.3 \%$, with increases registered in Singapore and the region. The growth was contributed by increased volume in corporate finance, wealth management, trade and loan-related businesses. Trading and investment income was higher at \$151 million as market sentiments improved.

Total operating expenses increased $8.8 \%$ to $\$ 666$ million. Expense-to-income ratio improved $1.3 \%$ points to $41.3 \%$ as income growth outpaced the increase in total expenses.

Total impairment charges was higher than 2Q11, mainly on higher individual impairment on loans in Singapore.

## Net Interest Income

## Net interest margin

|  | 1H12 |  |  | 1H11 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 143，316 | 2，462 | 3.45 | 118，303 | 2，030 | 3.46 |
| Interbank balances | 30，770 | 311 | 2.03 | 34，361 | 256 | 1.50 |
| Securities | 29，981 | 326 | 2.19 | 35，879 | 400 | 2.25 |
| Total | 204，067 | 3，099 | 3.05 | 188，542 | 2，686 | 2.87 |

Interest bearing liabilities

| Customer deposits | $\mathbf{1 6 6 , 7 0 7}$ | $\mathbf{9 2 4}$ | $\mathbf{1 . 1 1}$ | 145,754 | 685 | 0.95 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Interbank balances／others | $\mathbf{3 1 , 5 6 1}$ | $\mathbf{1 9 5}$ | $\mathbf{1 . 2 4}$ | 38,236 | 217 | 1.14 |
| Total | $\mathbf{1 9 8 , 2 6 8}$ | $\mathbf{1 , 1 1 9}$ | $\mathbf{1 . 1 4}$ | 183,990 | 902 | 0.99 |
|  |  |  |  |  |  | 1.91 |
| Net interest margin ${ }^{\mathbf{1}}$ |  |  |  |  |  |  |


|  | 2 Q12 |  |  | 1Q12 |  |  | 2Q11 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 145，268 | 1，229 | 3.40 | 141，364 | 1，233 | 3.51 | 122，339 | 1，048 | 3.44 |
| Interbank balances | 30，643 | 155 | 2.04 | 30，896 | 155 | 2.02 | 34，591 | 136 | 1.57 |
| Securities | 29，336 | 158 | 2.17 | 30，626 | 168 | 2.20 | 34，002 | 199 | 2.35 |
| Total | 205，247 | 1，542 | 3.02 | 202，887 | 1，557 | 3.09 | 190，931 | 1，382 | 2.90 |

## Interest bearing liabilities

| Customer deposits | 168，082 | 466 | 1.11 | 165，332 | 458 | 1.11 | 147，982 | 358 | 0.97 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interbank balances／others | 30，979 | 95 | 1.24 | 32，143 | 100 | 1.25 | 38，247 | 111 | 1.17 |
| Total | 199，061 | 561 | 1.13 | 197，475 | 558 | 1.14 | 186，229 | 469 | 1.01 |

Net interest margin ${ }^{1}$

## Note：

1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

## Net Interest Income（cont＇d）

Volume and rate analysis

|  | 1 H 12 vs 1 H 11 |  |  | 2 Q 12 vs 1 Q 12 |  |  | 2Q12 vs 2Q11 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume change | Rate change | Net change | Volume change | Rate change | Net change | Volume change | Rate change | Net change |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 429 | （4） | 425 | 34 | （39） | （5） | 196 | （12） | 184 |
| Interbank balances | （27） | 80 | 54 | （1） | 1 | （0） | （15） | 36 | 20 |
| Securities | （66） | （9） | （75） | （7） | （3） | （10） | （27） | （13） | （40） |
| Total | 337 | 67 | 404 | 26 | （40） | （14） | 154 | 11 | 164 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 98 | 138 | 237 | 8 | 0 | 8 | 49 | 61 | 109 |
| Interbank balances／others | （18） | （4） | （22） | （3） | （2） | （5） | （12） | （4） | （16） |
| Total | 81 | 134 | 215 | 5 | （2） | 3 | 37 | 57 | 94 |
| Change in number of days | － | － | 5 | － | － | － | － | － | （3） |
| Net interest income | 256 | （67） | 195 | 21 | （38） | （17） | 117 | （46） | 68 |

Net interest income for 1 H 12 increased $10.9 \%$ compared to 1 H 11 to $\$ 1.98$ billion mainly on enlarged loans volume that outweighed higher borrowing costs．Net interest margin rose 4 basis points to $1.95 \%$ as interest yields rose faster than the cost of funds．The shift in mix to higher yielding loans resulted in the improved interest yields．

In 2Q12，net interest income declined $1.7 \%$ to $\$ 981$ million against $1 Q 12$ due to lower interest yields which more than offset the increased income from expanded loans volume．Net interest margin declined 6 basis points to $1.92 \%$ amidst high liquidity and keen competition in the market．Compared with 2 Q 11 ，net interest income grew $7.4 \%$ while net interest margin remained the same at $1.92 \%$ ．

## Fee and commission income

Credit card
Fund management Investment－related

| 1H12 | 1H11 | ＋／（－） | 2Q12 | 1Q12 | ＋／（－） | 2Q11 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| 114 | 110 | 3.7 | 59 | 55 | 6.4 | 60 | （2．0） |
| 54 | 52 | 2.6 | 24 | 30 | （21．1） | 26 | （7．4） |
| 145 | 101 | 43.8 | 78 | 67 | 16.7 | 52 | 51.5 |
| 218 | 207 | 5.0 | 114 | 104 | 9.5 | 102 | 11.2 |
| 51 | 46 | 11.4 | 27 | 25 | 7.0 | 22 | 20.8 |
| 131 | 120 | 9.4 | 68 | 64 | 6.6 | 61 | 11.3 |
| 35 | 32 | 11.0 | 18 | 18 | （0．3） | 15 | 13.4 |
| 748 | 668 | 12.0 | 386 | 362 | 6.7 | 338 | 14.3 |

Other non－interest income

| Dividend income | 43 | 57 | （25．6） | 34 | 9 | ＞100．0 | 55 | （38．3） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rental income | 54 | 56 | （2．6） | 27 | 27 | （0．9） | 28 | （1．7） |
| Trading income／（loss） | 59 | 45 | 31.6 | 11 | 49 | （77．9） | 13 | （17．1） |
| Non－trading income／（loss） Financial instruments at fair value through profit or loss | 7 | 93 | （92．5） | 9 | （2） | ＞100．0 | 8 | 13.7 |
| Available－for－sale assets and others | 288 | 108 | $>100.0$ | 131 | 157 | （16．4） | 61 | ＞100．0 |
|  | 354 | 247 | 43.5 | 151 | 203 | （25．4） | 82 | 84.7 |
| Other income | 60 | 48 | 26.7 | 31 | 29 | 6.0 | 22 | 37.8 |
| Other operating income | 414 | 294 | 40.8 | 182 | 232 | （21．5） | 104 | 74.6 |
|  | 511 | 407 | 25.5 | 243 | 268 | （9．5） | 186 | 30.3 |
| Total | 1，259 | 1，075 | 17.1 | 629 | 630 | （0．2） | 524 | 20.0 |

Total non－interest income was $\$ 1.26$ billion for $1 \mathrm{H} 12,17.1 \%$ higher compared to 1 H 11 ．Fee and commission income grew $12.0 \%$ to $\$ 748$ million in 1 H 12 across all business activities．Significant increases in income were registered in corporate finance，wealth management，trade and loan－related activities．Other non－interest income rose $25.5 \%$ to $\$ 511$ million mainly due to trading and investment income．The latter was $\$ 354$ million in 1 H 12 contributed by gains on sale of investment securities．

In 2Q12，fee and commission income rose $6.7 \%$ to a new quarter high of $\$ 386$ million with strong loans processing and corporate finance activities．Trading and investment income was $\$ 151$ million in 2Q12 compared to $\$ 203$ million in 1Q12．In 1Q12，higher profits were made from sale of investments．
Compared to 2Q11，total non－interest income grew $20.0 \%$ to $\$ 629$ million．Fee and commission income rose $14.3 \%$ ，with increases registered in Singapore and the region．The growth was contributed by increased volume in corporate finance，wealth management，trade and loan－related businesses．Trading and investment income was higher at $\$ 151$ million as market sentiments improved．

## Operating Expenses

|  | 1H12 | 1H11 | ＋／（－） | 2Q12 | 1Q12 | ＋／（－） | 2Q11 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Staff costs | 762 | 693 | 9.9 | 380 | 382 | （0．7） | 355 | 7.0 |
| Other operating expenses |  |  |  |  |  |  |  |  |
| Revenue－related | 301 | 249 | 20.6 | 143 | 158 | （9．9） | 130 | 9.3 |
| Occupancy－related | 131 | 114 | 15.3 | 66 | 65 | 2.4 | 57 | 16.5 |
| IT－related | 87 | 72 | 20.8 | 44 | 43 | 3.6 | 35 | 25.6 |
| Others | 60 | 66 | （8．2） | 33 | 28 | 19.0 | 34 | （4．2） |
|  | 580 | 501 | 15.6 | 286 | 293 | （2．5） | 257 | 11.4 |
| Total | 1，341 | 1，195 | 12.3 | 666 | 676 | （1．5） | 612 | 8.8 |
| Of which，depreciation of assets | 60 | 57 | 5.4 | 30 | 30 | 1.1 | 25 | 20.1 |
| Manpower（number） | 23，045 | 22，609 | 436 | 23，045 | 23，312 | （267） | 22，609 | 436 |

Total operating expenses increased $12.3 \%$ to $\$ 1.34$ billion in 1 H 12 ．Staff costs were higher as the Group continued to invest in talent across Singapore and the regional countries．Revenue－related expenses grew in tandem with the increase in business volumes．Expense－to－income ratio improved $0.4 \%$ point to $41.4 \%$ with higher income growth．

Compared to $1 Q 12$ ，total operating expenses decreased $1.5 \%$ to $\$ 666$ million．The Group remained vigilant in its cost management．Revenue－related expenses declined due to lower business promotion expenses in 2Q12．Expense－to－income ratio improved 0．2\％point to 41．3\％．
Against 2Q11，total operating expenses rose $8.8 \%$ ．Expense－to－income ratio improved $1.3 \%$ points to $41.3 \%$ as income growth outpaced the increase in total expenses．

|  | 1H12 | 1H11 | ＋／（－） | 2Q12 | 1Q12 | ＋／（－） | 2Q11 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Individual impairment on loans ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Singapore | 96 | 21 | ＞100．0 | 61 | 35 | 73.4 | 3 | ＞100．0 |
| Malaysia | 25 | 1 | ＞100．0 | 9 | 16 | （46．7） | 3 | ＞100．0 |
| Thailand | 15 | 13 | 21.7 | 6 | 10 | （38．4） | 6 | （7．4） |
| Indonesia | 3 | 16 | （82．6） | 3 | （0） | ＞100．0 | 8 | （65．3） |
| Greater China ${ }^{2}$ | 2 | （7） | ＞100．0 | 1 | 1 | （26．6） | （7） | ＞100．0 |
| Others | 33 | 13 | $>100.0$ | （0） | 33 | （＞100．0） | 9 | （＞100．0） |
|  | 174 | 56 | ＞100．0 | 79 | 95 | （17．2） | 22 | ＞100．0 |
| Individual impairment on securities and others | （14） | 8 | （＞100．0） | （7） | （7） | 5.5 | （1）（＞100．0） |  |
| Collective impairment | 48 | 134 | （64．2） | 32 | 16 | ＞100．0 | 74 | （56．4） |
| Total | 208 | 198 | 5.0 | 105 | 104 | 0.8 | 96 | 9.4 |

Total impairment charges for 1 H 12 was $\$ 208$ million，mainly due to individual impairment on loans．Total loans charge off rate improved 1 basis point to 30 basis points，while non－performing loans ratio improved $0.1 \%$ point to $1.4 \%$ ．

Total impairment charges for 2Q12 was the same level as 1Q12．Individual impairment on loans was lower at $\$ 79$ million while collective impairment of $\$ 32$ million was set aside．Non－performing loans ratio was unchanged at $1.4 \%$ ．
Compared to 2Q11，total impairment charges was higher mainly on higher individual impairment on loans in Singapore．

## Notes：

1 Based on the location where the non－performing loans are booked．
2 Comprise China，Hong Kong and Taiwan．

## Customer Loans

Gross customer loans
Less：Individual impairment
Collective impairment
Net customer loans

## By industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total（gross）

| Jun－12 | Mar－12 | Dec－11 | Jun－11 |
| :---: | ---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 4 9 , 8 2 9}$ | 147,707 | 143,943 | 131,244 |
| $\mathbf{8 7 3}$ | 835 | 770 | 837 |
| $\mathbf{2 , 0 1 4}$ | 1,993 | 1,982 | 1,874 |
| $\mathbf{1 4 6 , 9 4 2}$ | 144,878 | 141,191 | 128,532 |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total（gross）

| $\mathbf{7 , 6 4 2}$ | 7,617 | 7,041 | 6,814 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 8 , 9 3 9}$ | 18,339 | 17,515 | 14,257 |
| $\mathbf{1 1 , 5 3 4}$ | 11,575 | 11,336 | 9,589 |
| $\mathbf{2 3 , 2 1 0}$ | 23,337 | 23,966 | 22,262 |
| $\mathbf{1 8 , 1 3 1}$ | 17,316 | 17,597 | 17,604 |
| $\mathbf{2 0 , 2 6 2}$ | 19,443 | 18,629 | 16,237 |
| $\mathbf{4 2 , 9 9 7}$ | 41,962 | 40,615 | 36,638 |
| $\mathbf{7 , 1 1 4}$ | 8,116 | 7,244 | 7,841 |
| $\mathbf{1 4 9 , 8 2 9}$ | $\mathbf{1 4 7 , 7 0 7}$ | $\mathbf{1 4 3 , 9 4 3}$ | 131,244 |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total（gross）

| $\mathbf{8 2 , 9 4 2}$ | 81,636 | 78,557 | 73,258 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 9 , 1 9 0}$ | 19,374 | 19,791 | 17,637 |
| $\mathbf{2 0 , 4 2 6}$ | 19,937 | 18,832 | 16,144 |
| $\mathbf{7 , 5 4 6}$ | 7,394 | 7,530 | 6,690 |
| $\mathbf{4 , 6 0 3}$ | 4,370 | 4,488 | 3,818 |
| $\mathbf{1 5 , 1 2 2}$ | 14,995 | 14,743 | 13,697 |
| $\mathbf{1 4 9 , 8 2 9}$ | 147,707 | 143,943 | 131,244 |


| $\mathbf{4 8 , 7 9 6}$ | 50,332 | 50,384 | 49,821 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 6 , 1 5 6}$ | 24,526 | 23,170 | 20,273 |
| $\mathbf{2 1 , 0 3 3}$ | 20,828 | 20,484 | 17,917 |
| $\mathbf{5 3 , 8 4 4}$ | 52,021 | 49,904 | 43,232 |
| $\mathbf{1 4 9 , 8 2 9}$ | 147,707 | 143,943 | 131,244 |

## By geography ${ }^{1}$

Singapore
Malaysia
Thailand
Indonesia
Greater China
Others
Total（gross）

| $\mathbf{9 6 , 4 4 3}$ | 95,230 | 92,268 | 85,619 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 2 , 2 2 6}$ | 21,762 | 20,712 | 17,332 |
| $\mathbf{7 , 8 5 1}$ | 7,653 | 7,818 | 7,006 |
| $\mathbf{5 , 7 6 3}$ | 5,538 | 5,765 | 4,929 |
| $\mathbf{9 , 0 0 8}$ | 8,598 | 8,430 | 7,260 |
| $\mathbf{8 , 5 3 8}$ | 8,926 | 8,949 | 9,097 |
| $\mathbf{1 4 9 , 8 2 9}$ | $\mathbf{1 4 7 , 7 0 7}$ | 143,943 | 131,244 |

Net customer loans grew 1．4\％for the quarter，bringing year－to－date loans growth to $4.1 \%$ to reach $\$ 147$ billion as at 30 June 2012．Loans growth was largely recorded in Singapore and the regional countries．

Compared to 30 June 2011，net customer loans rose 14．3\％mainly from Singapore and the regional countries and across most industries．The regional countries loans rose 22．8\％，faster than Singapore＇s growth of $12.6 \%$ ．Loans from regional countries contributed $29.9 \%$ of total Group loans as at 30 June 2012 compared to $27.8 \%$ as at 30 June 2011.

## Note：

1 Based on the location where the loans are booked．

Loans ("NPL")
Debt securities and others
Non-Performing Assets ("NPA")

| Jun-12 | Mar-12 | Dec-11 | Jun-11 |
| :---: | ---: | ---: | ---: |
| \$m |  | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
|  |  | $\$ \mathrm{~m}$ |  |
| $\mathbf{2 , 1 1 3}$ | 2,071 | 2,020 | 1,930 |
| $\mathbf{3 7 6}$ | 423 | 560 | 512 |
| $\mathbf{2 , 4 8 9}$ | 2,494 | 2,580 | 2,442 |

By grading
Substandard
Doubtful
Loss
Total

| $\mathbf{1 , 4 5 8}$ | 1,467 | 1,652 | 1,466 |
| ---: | ---: | ---: | ---: |
| 332 | 393 | 426 | 420 |
| $\mathbf{6 9 9}$ | 634 | 502 | 556 |
| $\mathbf{2 , 4 8 9}$ | 2,494 | 2,580 | 2,442 |

By security coverage
Secured
Unsecured
Total

| $\mathbf{9 2 9}$ | 954 | 998 | 943 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 5 6 0}$ | 1,540 | 1,582 | 1,499 |
| $\mathbf{2 , 4 8 9}$ | 2,494 | 2,580 | 2,442 |

## By ageing

Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

## Cumulative impairment

Individual
Collective
Total
As a \% of NPA
As a \% of unsecured NPA

| NPL | NPL <br> ratio | NPL | NPL <br> ratio | NPL | NPL <br> ratio | NPL | NPL ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \% | \$m | \% | \$m | \% | \$m | \% |
| 556 | 7.3 | 553 | 7.3 | 534 | 7.6 | 364 | 5.3 |
| 106 | 0.6 | 118 | 0.6 | 108 | 0.6 | 87 | 0.6 |
| 469 | 4.1 | 454 | 3.9 | 401 | 3.5 | 554 | 5.8 |
| 163 | 0.7 | 159 | 0.7 | 194 | 0.8 | 175 | 0.8 |
| 288 | 1.6 | 259 | 1.5 | 259 | 1.5 | 275 | 1.6 |
| 145 | 0.7 | 141 | 0.7 | 144 | 0.8 | 179 | 1.1 |
| 244 | 0.6 | 241 | 0.6 | 228 | 0.6 | 223 | 0.6 |
| 142 | 2.0 | 146 | 1.8 | 152 | 2.1 | 73 | 0.9 |
| 2,113 | 1.4 | 2,071 | 1.4 | 2,020 | 1.4 | 1,930 | 1.5 |

Non－Performing Assets（cont＇d）

|  |  | Total cumulative impairment |  |
| ---: | ---: | ---: | ---: |
|  | NPL | as a \％of | as a \％of |
| NPL | ratio | NPL | unsecured NPL |

NPL by geography ${ }^{1}$
Singapore

| Jun 12 | 763 | 0.8 | 242.3 | 440.2 |
| :---: | :---: | :---: | :---: | :---: |
| Mar 12 | 721 | 0.8 | 248.3 | 494.5 |
| Dec 11 | 714 | 0.8 | 250.1 | 542.9 |
| Jun 11 | 817 | 1.0 | 229.9 | 403.0 |
| Malaysia |  |  |  |  |
| Jun 12 | 374 | 1.7 | 112.6 | 339.5 |
| Mar 12 | 370 | 1.7 | 115.7 | 339.7 |
| Dec 11 | 346 | 1.7 | 114.7 | 336.4 |
| Jun 11 | 336 | 1.9 | 111.9 | 303.2 |
| Thailand |  |  |  |  |
| Jun 12 | 312 | 4.0 | 89.7 | 148.1 |
| Mar 12 | 315 | 4.1 | 85.1 | 144.1 |
| Dec 11 | 309 | 4.0 | 81.9 | 141.3 |
| Jun 11 | 293 | 4.2 | 76.1 | 131.2 |
| Indonesia |  |  |  |  |
| Jun 12 | 85 | 1.5 | 78.8 | 1，340．0 |
| Mar 12 | 83 | 1.5 | 84.3 | 1，400．0 |
| Dec 11 | 83 | 1.4 | 83.1 | 1，150．0 |
| Jun 11 | 98 | 2.0 | 63.3 | 885.7 |
| Greater China |  |  |  |  |
| Jun 12 | 41 | 0.5 | 173.2 | 186.8 |
| Mar 12 | 32 | 0.4 | 209.4 | 209.4 |
| Dec 11 | 31 | 0.4 | 222.6 | 222.6 |
| Jun 11 | 30 | 0.4 | 183.3 | 196.4 |
| Others |  |  |  |  |
| Jun 12 | 538 | 6.3 | 37.0 | 40.1 |
| Mar 12 | 550 | 6.2 | 37.3 | 41.0 |
| Dec 11 | 537 | 6.0 | 33.1 | 36.3 |
| Jun 11 | 356 | 3.9 | 32.9 | 39.0 |
| Group NPL |  |  |  |  |
| Jun 12 | 2，113 | 1.4 | 136.6 | 227.0 |
| Mar 12 | 2，071 | 1.4 | 136.6 | 233.5 |
| Dec 11 | 2，020 | 1.4 | 136.2 | 238.5 |
| Jun 11 | 1，930 | 1.5 | 140.5 | 247.6 |

Group NPL was $\$ 2.11$ billion as at 30 June 2012 while Group NPL ratio remained at $1.4 \%$ ．Impairment coverage against NPL was unchanged at 136．6\％．
Compared to June 2011，Group NPL ratio showed an improvement of 0．1\％point．

## Note：

[^0]
## Customer Deposits

| Jun－12 | Mar－12 | Dec－11 | Jun－11 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{9 2 , 2 2 3}$ | 89,408 | 95,168 | 80,967 |
| $\mathbf{4 0 , 7 1 9}$ | 40,840 | 39,945 | 37,689 |
| $\mathbf{2 8 , 4 7 4}$ | 28,951 | 27,993 | 25,945 |
| $\mathbf{7 , 3 7 6}$ | 9,296 | 6,355 | 3,757 |
| $\mathbf{1 6 8 , 7 9 2}$ | 168,495 | 169,460 | 148,358 |

## By product

Fixed deposits
Savings deposits
Current accounts
Others
Total

| 164,687 | 162,881 | 162,887 | 141,069 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 , 9 5 6}$ | 4,387 | 5,185 | 4,734 |
| 988 | 960 | 1,126 | 1,746 |
| 160 | 267 | 263 | 809 |
| $\mathbf{1 6 8 , 7 9 2}$ | 168,495 | 169,460 | 148,358 |

By currency
Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total

| $\mathbf{9 2 , 3 5 7}$ | 94,522 | 95,720 | 88,481 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 9 , 8 9 8}$ | 21,656 | 19,818 | 16,617 |
| $\mathbf{2 2 , 9 9 4}$ | 22,214 | 20,890 | 17,282 |
| $\mathbf{6 , 6 7 7}$ | 6,205 | 6,874 | 5,576 |
| $\mathbf{4 , 5 5 1}$ | 4,191 | 4,774 | 3,683 |
| $\mathbf{2 2 , 3 1 5}$ | 19,707 | 21,384 | 16,720 |
| $\mathbf{1 6 8 , 7 9 2}$ | 168,495 | 169,460 | 148,358 |

Customer deposits increased $0.2 \%$ to $\$ 169$ billion in 2Q12．Compared to 30 June 2011，customer deposits grew 13．8\％．The increase was broad based across territories and products．

## Debts Issued

|  | Jun－12 | Mar－12 | Dec－11 | Jun－11 |
| :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m | \＄m |
| Subordinated debts |  |  |  |  |
| Due after one year（unsecured） | 4，990 | 4，980 | 5，084 | 6，258 |
| Other debts issued |  |  |  |  |
| Due within one year（unsecured） | 4，238 | 4，222 | 5，118 | 2，744 |
| Due after one year（unsecured） | 2，788 | 2，661 | 1，584 | 737 |
|  | 7，026 | 6，884 | 6，702 | 3，481 |
| Total | 12，016 | 11，864 | 11，786 | 9，739 |

To further enhance the Group＇s funding position，US\＄95 million floating rate senior notes were raised under the Euro Medium Term Note Programme in 2Q12．

## Shareholders' Equity

Shareholders' equity
Add: Revaluation surplus
Shareholders' equity including revaluation surplus

| Jun-12 | Mar-12 | Dec-11 | Jun-11 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 3 , 7 6 5}$ | 23,773 | 22,967 | 22,438 |
| $\mathbf{3 , 2 7 3}$ | 3,254 | 3,225 | 2,858 |
| $\mathbf{2 7 , 0 3 8}$ | 27,027 | 26,192 | 25,297 |

Shareholders' equity was stable at $\$ 23.8$ billion in 2Q12. Compared to 30 June 2011, shareholders' equity rose $5.9 \%$, mainly contributed by higher retained earnings.

As at 30 June 2012, revaluation surplus of $\$ 3.3$ billion on the Group's properties was not recognised in the financial statements.

## Changes in Issued Shares of the Bank

| 1H12 | Number of shares |  | 2Q11 |
| :---: | :---: | :---: | :---: |
|  | 1H11 | 2Q12 |  |
| '000 | '000 | '000 | '000 |
| 1,590,494 | 1,560,139 | 1,590,494 | 1,560,139 |
| - | 30,347 | - | 30,347 |
| 1,590,494 | 1,590,487 | 1,590,494 | 1,590,487 |
| $(16,570)$ | $(17,515)$ | $(17,167)$ | $(17,503)$ |
| (684) | - | - | - |
| 229 | 34 | 141 | 22 |
| $(17,026)$ | $(17,481)$ | $(17,026)$ | $(17,481)$ |


| $1,573,468$ | $1,573,006$ | $\mathbf{1 , 5 7 3 , 4 6 8}$ | $1,573,006$ |
| :--- | :--- | :--- | :--- |

$13,200 \quad 13,200 \quad 13,200 \quad 13,200$

## Performance by Operating Segment

The Group is organised to be segment－led across key markets．Global segment heads are responsible for driving business，with decision－making balanced with a geographical perspective．For internal management purposes，the following segments represent the key customer segments and product groups：

## Group Retail（＂GR＂）

GR segment covers Consumer，Privilege，Business and Private Banking．Consumer Banking serves the individual customers，while Business Banking serves small enterprises with a wide range of products and services，including deposits，loans，investments，credit and debit cards and insurance products．Privilege Banking provides an extended range of financial services，including wealth management，and restricted products such as structured notes，funds of hedge funds，and insurance plans to the wealthy and affluent customers．Private Banking caters to the high net worth individuals and accredited investors，offering financial and portfolio planning，including investment management，asset management and estate planning．

Segment profit increased $11.3 \%$ to $\$ 521$ million in 1 H 12 ．Net interest income grew on strong loans growth while higher fee and commission income came mainly from investment－related activities．The increase was partly negated by higher business volume－related costs and impairment charges．

## Group Wholesale（＂GW＂）

GW segment encompasses Commercial Banking，Corporate Banking，Financial Institutions Group（＂FIG＂），Corporate Finance and Debt Capital Markets．Commercial Banking serves the medium and large enterprises，while Corporate Banking serves large local corporations，government－linked companies and agencies，and FIG serves financial institutions．Commercial Banking，Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts，deposits，lending，asset finance，ship finance，trade finance，structured finance， cash management and cross－border payments．Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services．Debt Capital Markets specialises in solution－based structures to meet clients＇financing requirements in structuring，underwriting and arranging syndicated loans for general corporate needs，leveraged buy－outs，project and structured finance，and underwriting and lead managing bond issues．

Segment profit grew $14.1 \%$ to $\$ 921$ million in 1 H 12 ，with increases registered in net interest income as well as loan－ related and trade－related fee income driven by strong loans growth．This was partly negated by higher impairment charges and operating expenses．

## Global Markets and Investment Management（＂GMIM＂）

GMIM segment provides a comprehensive range of treasury products and services，including foreign exchange， money market，fixed income，derivatives，margin trading，futures broking，gold products，as well as an array of structured products．It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region．It also engages in asset management，proprietary investment activities and management of excess liquidity and capital funds．

Segment profit increased $8.1 \%$ to $\$ 321$ million in 1 H 12 ，mainly attributed to higher income from trading and interest rate management activities，partly offset by increased operating expenses from higher business volumes and higher impairment charges．

## Others

Others include property－related activities，insurance businesses and income and expenses not attributable to other operating segments mentioned above．

The segment profit increased to $\$ 37$ million in 1 H 12 was mainly from the gain on sale of investment securities and lower collective impairment．This was partly offset by increased operating expenses and lower share of profits of associates．

Performance by Operating Segment ${ }^{1}$（cont＇d）

1H12
Operating income
Operating expenses
Impairment charges
Amortisation of intangible assets
Share of profit of associates
Profit before tax

Segment assets
Intangible assets
Investment in associates
Total assets

## Segment liabilities

Other information
Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

1H11
Operating income
Operating expenses
Impairment charges
Amortisation of intangible assets
Share of profit of associates
Profit before tax

## Segment assets

Intangible assets
Investment in associates
Total assets

## Segment liabilities

## Other information

Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

| GR | GW | GMIM | Others | Elimination ${ }^{2}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| 1，251 | 1，274 | 612 | 337 | （235） | 3，239 |
| （676） | （253） | （275） | （305） | 168 | $(1,341)$ |
| （52） | （97） | （17） | （42） | － | （208） |
| （2） | （3） | － | － | － | （5） |
| － | － | 1 | 48 | － | 49 |
| 521 | 921 | 321 | 37 | （67） | 1，733 |
| 69，460 | 86，431 | 75，096 | 3，975 | $(4,799)$ | 230，163 |
| 1，336 | 2，114 | 666 | 65 | － | 4，181 |
| － | － | 19 | 1，051 | － | 1，070 |
| 70，796 | 88，545 | 75，781 | 5，091 | $(4,799)$ | 235，414 |
| 87，025 | 73，112 | 47，939 | 8，760 | $(5,370)$ | 211，466 |


| 177 | $(117)$ | $(1)$ | 176 | $(235)$ | - |
| ---: | ---: | :---: | ---: | ---: | ---: |
| 69,083 | 80,410 | 285 | 51 | - | 149,829 |
| 499 | 1,785 | 106 | 99 | - | 2,489 |
| 10 | 1 | 2 | 101 | - | 114 |
| 4 | 3 | 1 | 52 | - | 60 |


| 1,141 | 1,069 | 545 | 294 | $(189)$ | 2,860 |
| ---: | ---: | :---: | :---: | :---: | ---: |
| $(636)$ | $(228)$ | $(251)$ | $(215)$ | 135 | $(1,195)$ |
| $(35)$ | $(31)$ | 6 | $(138)$ | - | $(198)$ |
| $(2)$ | $(3)$ | - | - | - | $(5)$ |


| - | - | $(3)$ | 76 | - | 73 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 468 | 807 | 297 | 17 | $(54)$ | 1,535 |


| 58,088 | 76,716 | 81,705 | 2,725 | $(5,648)$ | 213,586 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 1,337 | 2,118 | 666 | 81 | - | 4,202 |
| - | - | 20 | 1,113 | - | 1,133 |
| 59,425 | 78,834 | 82,391 | 3,919 | $(5,648)$ | 218,921 |


| 79,851 | 64,802 | 48,219 | 9,721 | $(6,290)$ | 196,303 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 199 | $(97)$ | $(102)$ | 189 | $(189)$ | - |
| ---: | ---: | :---: | ---: | ---: | ---: |
| 57,810 | 72,983 | 390 | 61 | - | 131,244 |
| 499 | 1,636 | 168 | 139 | - | 2,442 |
| 6 | 2 | 4 | 59 | - | 71 |
| 4 | 3 | 1 | 49 | - | 57 |

[^1]
## Performance by Geographical Segment ${ }^{1}$

## Total operating income

Singapore

| $\mathbf{1 H 1 2}$ | 1 H 11 | 2Q12 | 1Q12 | 2Q11 |
| :---: | :---: | :---: | :---: | :---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |

Malaysia

| $\mathbf{1 , 8 9 2}$ | 1,722 | $\mathbf{9 4 3}$ | 948 | 857 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 4 7}$ | 388 | $\mathbf{2 2 9}$ | 217 | 198 |
| $\mathbf{2 5 7}$ | 202 | $\mathbf{1 2 8}$ | 129 | 99 |
| $\mathbf{2 4 0}$ | 214 | $\mathbf{1 2 2}$ | 118 | 110 |
| $\mathbf{2 0 3}$ | 150 | $\mathbf{9 2}$ | 111 | 86 |
| $\mathbf{2 0 1}$ | 184 | $\mathbf{9 5}$ | 105 | 87 |
| $\mathbf{3 , 2 3 9}$ | 2,860 | $\mathbf{1 , 6 1 0}$ | 1,629 | 1,437 |

## Profit before tax

Singapore
Malaysia

| $\mathbf{1 , 0 9 0}$ | 1,017 | $\mathbf{5 2 3}$ | 567 | 508 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 7 0}$ | 219 | $\mathbf{1 5 4}$ | 116 | 110 |
| $\mathbf{5 2}$ | 37 | $\mathbf{2 6}$ | 27 | 17 |
| $\mathbf{9 9}$ | 75 | $\mathbf{5 3}$ | 47 | 40 |
| $\mathbf{1 1 3}$ | 77 | $\mathbf{4 6}$ | 67 | 51 |
| $\mathbf{1 1 3}$ | 116 | $\mathbf{7 0}$ | 44 | 52 |
| $\mathbf{1 , 7 3 8}$ | 1,540 | $\mathbf{8 7 1}$ | 867 | 778 |
| $\mathbf{( 5 )}$ | $(5)$ | $\mathbf{( 2 )}$ | $(3)$ | $(3)$ |
| $\mathbf{1 , 7 3 3}$ | 1,535 | $\mathbf{8 6 9}$ | 865 | $\mathbf{7 7 5}$ |

Compared with 1 H 11 ，the Group recorded a $13.2 \%$ increase in total operating income，with increases registered across all territories．Singapore grew $9.8 \%$ while growth in the regional countries was faster at $20.2 \%$ ．At the pre－tax profit level，the Group rose $12.9 \%$ ，Singapore grew $7.2 \%$ while the regional countries rose 31．3\％．

## Total assets

Singapore
Malaysia
Thailand
Indonesia
Greater China
Others

Intangible assets
Total

| Jun－12 | Mar－12 | Dec－11 | Jun－11 |
| :---: | :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 4 3 , 2 8 3}$ | 145,048 | 144,739 | 139,788 |
| $\mathbf{3 1 , 9 7 7}$ | 30,706 | 29,308 | 25,011 |
| $\mathbf{1 2 , 3 1 4}$ | 11,100 | 11,996 | 11,854 |
| $\mathbf{7 , 6 2 4}$ | 7,008 | 7,767 | 6,231 |
| $\mathbf{1 8 , 3 7 0}$ | 18,656 | 19,133 | 16,121 |
| $\mathbf{1 7 , 6 6 5}$ | 18,131 | 19,819 | 15,713 |
| $\mathbf{2 3 1 , 2 3 3}$ | 230,649 | 232,762 | 214,719 |
| $\mathbf{4 , 1 8 1}$ | 4,188 | 4,196 | 4,202 |
| $\mathbf{2 3 5 , 4 1 4}$ | 234,837 | 236,958 | 218,921 |

## Note：

1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets．Information is stated after elimination of inter－segment transactions．

## Capital Adequacy Ratios



The Group remained well capitalised with Tier 1 and Total CAR of $13.9 \%$ and $17.0 \%$ well above the regulatory minimums of $6 \%$ and $10 \%$ respectively．

The ratios remained relatively unchanged quarter－on－quarter．Compared to the same period last year， the Tier 1 and Total CAR were lower due to increased risk－weighted assets mainly arising from strong loans growth．

## Consolidated Income Statement (Unaudited)

Interest income
Less: Interest expense
Net interest income
Fee and commission income
Dividend income
Rental income
Other operating income
Non-interest income
Total operating income
Less: Staff costs
Other operating expenses
Total operating expenses
Operating profit before charges

| 1H12 | 1H11 | +/(-) | 2 Q 12 | 1Q12 | +/(-) | 2Q11 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| 3,099 | 2,686 | 15.4 | 1,542 | 1,557 | (0.9) | 1,382 | 11.6 |
| 1,119 | 902 | 24.2 | 561 | 558 | 0.5 | 469 | 19.6 |
| 1,980 | 1,785 | 10.9 | 981 | 998 | (1.7) | 913 | 7.4 |
| 748 | 668 | 12.0 | 386 | 362 | 6.7 | 338 | 14.3 |
| 43 | 57 | (25.6) | 34 | 9 | >100.0 | 55 | (38.3) |
| 54 | 56 | (2.6) | 27 | 27 | (0.9) | 28 | (1.7) |
| 414 | 294 | 40.8 | 182 | 232 | (21.5) | 104 | 74.6 |
| 1,259 | 1,075 | 17.1 | 629 | 630 | (0.2) | 524 | 20.0 |
| 3,239 | 2,860 | 13.2 | 1,610 | 1,629 | (1.1) | 1,437 | 12.0 |
| 762 | 693 | 9.9 | 380 | 382 | (0.7) | 355 | 7.0 |
| 580 | 501 | 15.6 | 286 | 293 | (2.5) | 257 | 11.4 |
| 1,341 | 1,195 | 12.3 | 666 | 676 | (1.5) | 612 | 8.8 |
| 1,897 | 1,665 | 13.9 | 944 | 953 | (0.9) | 825 | 14.4 |

Less: Amortisation/impairment charges
Intangible assets

Loans and other assets
Operating profit after charges
Share of profit of associates
Profit before tax
Less: Tax
Profit for the financial period

| $\mathbf{5}$ | 5 | $(5.2)$ | $\mathbf{2}$ | 3 | $(2.5)$ | 3 | $(6.3)$ |
| ---: | ---: | :---: | ---: | ---: | :---: | ---: | :---: |
| $\mathbf{2 0 8}$ | 198 | 5.0 | $\mathbf{1 0 5}$ | 104 | 0.8 | 96 | 9.4 |
| $\mathbf{1 , 6 8 4}$ | 1,462 | 15.2 | $\mathbf{8 3 7}$ | 847 | $(1.1)$ | 727 | 15.2 |
| $\mathbf{4 9}$ | 73 | $(32.8)$ | $\mathbf{3 1}$ | 18 | 71.1 | 48 | $(35.0)$ |
| $\mathbf{1 , 7 3 3}$ | 1,535 | 12.9 | $\mathbf{8 6 9}$ | 865 | 0.4 | 775 | 12.1 |
| $\mathbf{3 2 3}$ | 278 | 16.0 | $\mathbf{1 5 1}$ | 172 | $(12.5)$ | 135 | 11.5 |
| $\mathbf{1 , 4 1 0}$ | 1,257 | 12.2 | $\mathbf{7 1 8}$ | 693 | 3.7 | 640 | 12.2 |

Attributable to:
Equity holders of the Bank
Non-controlling interests

| $\mathbf{1 , 4 0 1}$ | 1,248 | 12.3 | $\mathbf{7 1 3}$ | 688 | 3.6 | 636 | 12.1 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 0}$ | 9 | 8.8 | $\mathbf{5}$ | 4 | 22.3 | 5 | 20.7 |
| $\mathbf{1 , 4 1 0}$ | 1,257 | 12.2 | $\mathbf{7 1 8}$ | 693 | 3.7 | 640 | 12.2 |

## Consolidated Statement of Comprehensive Income (Unaudited)

|  | 1H12 | 1H11 | +/(-) | 2Q12 | 1Q12 | +/(-) | 2Q11 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Profit for the financial period | 1,410 | 1,257 | 12.2 | 718 | 693 | 3.7 | 640 | 12.2 |
| Currency translation adjustments | (198) | (170) | (16.1) | (95) | (103) | 7.9 | (137) | 30.9 |
| Change in available-for-sale reserve |  |  |  |  |  |  |  |  |
| Change in fair value | 505 | 216 | >100.0 | 108 | 397 | (72.8) | 104 | 3.9 |
| Transfer to income statement on disposal/impairment | (230) | (54) | (>100.0) | (115) | (114) | (0.9) | (38) | (>100.0) |
| Tax relating to available-for-sale reserve | (23) | 4 | (>100.0) | 14 | (37) | >100.0 | 0 | >100.0 |
| Change in share of other comprehensive income of associates | 19 | (23) | >100.0 | (5) | 24 | (>100.0) | (17) | 71.7 |
| Other comprehensive income for the financial period, net of tax | 75 | (28) | >100.0 | (93) | 168 | (>100.0) | (87) | (6.3) |
| Total comprehensive income for the financial period, net of tax | 1,485 | 1,229 | 20.9 | 625 | 860 | (27.3) | 553 | 13.1 |
| Attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 1,475 | 1,223 | 20.6 | 623 | 851 | (26.8) | 550 | 13.2 |
| Non-controlling interests | 11 | 6 | 88.8 | 2 | 9 | (76.4) | 2 | (9.5) |
|  | 1,485 | 1,229 | 20.9 | 625 | 860 | (27.3) | 553 | 13.1 |

## Consolidated Balance Sheet（Unaudited）

## Equity

Share capital
Retained earnings
Other reserves
Equity attributable to equity holders of the Bank
Non－controlling interests
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of non－bank customers
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash，balances and placements with central banks Singapore Government treasury bills and securities Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non－bank customers
Investment securities
Other assets
Investment in associates
Investment properties
Fixed assets
Intangible assets
Total

| Jun－12 | Mar－12 | Dec－11 $^{1}$ | Jun－11 |
| :---: | :---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{5 , 2 4 7}$ | 5,244 | 5,253 | 5,233 |
| $\mathbf{9 , 2 1 9}$ | 9,145 | 8,499 | 8,111 |
| $\mathbf{9 , 3 0 0}$ | 9,384 | 9,215 | 9,094 |
| $\mathbf{2 3 , 7 6 5}$ | 23,773 | 22,967 | 22,438 |
| $\mathbf{1 8 3}$ | 185 | 177 | 179 |
| $\mathbf{2 3 , 9 4 9}$ | 23,958 | 23,144 | 22,617 |


| $\mathbf{1 8 , 7 3 1}$ | 19,243 | 19,750 | 26,470 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 6 8 , 7 9 2}$ | 168,495 | 169,460 | 148,358 |
| $\mathbf{1 , 6 9 5}$ | 1,546 | 1,730 | 1,754 |
| $\mathbf{1 0 , 2 3 2}$ | 9,730 | 11,087 | 9,983 |
| $\mathbf{1 2 , 0 1 6}$ | 11,864 | 11,786 | 9,739 |
| $\mathbf{2 1 1 , 4 6 6}$ | 210,878 | 213,814 | 196,303 |
|  |  |  |  |
| $\mathbf{2 3 5 , 4 1 4}$ | 234,837 | 236,958 | 218,921 |


| $\mathbf{2 6 , 1 2 5}$ | 25,848 | 26,786 | 26,948 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 , 3 9 8}$ | 8,021 | 9,710 | 11,306 |
| $\mathbf{8 , 4 8 9}$ | 9,940 | 8,253 | 6,562 |
| $\mathbf{3 5 4}$ | 230 | 271 | 233 |
| $\mathbf{1 6 , 1 5 1}$ | 15,594 | 18,770 | 13,356 |
| $\mathbf{1 4 6 , 9 4 2}$ | 144,878 | 141,191 | 128,532 |
| $\mathbf{1 1 , 5 5 6}$ | 13,223 | 14,354 | 15,446 |
| $\mathbf{9 , 9 2 9}$ | 9,595 | 10,157 | 9,061 |
| $\mathbf{1 , 0 7 0}$ | 1,130 | 1,092 | 1,133 |
| $\mathbf{1 , 0 5 6}$ | 1,116 | 1,126 | 1,104 |
| $\mathbf{1 , 1 6 2}$ | 1,074 | 1,050 | 1,037 |
| $\mathbf{4 , 1 8 1}$ | 4,188 | 4,196 | 4,202 |
| $\mathbf{2 3 5 , 4 1 4}$ | 234,837 | 236,958 | 218,921 |

## Off－balance sheet items

Contingent liabilities
Financial derivatives
Commitments

| $\mathbf{1 7 , 2 4 3}$ | 17,154 | 15,821 | 17,495 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 5 6 , 8 9 5}$ | 358,979 | 351,224 | 323,541 |
| $\mathbf{5 6 , 8 0 1}$ | 53,198 | 54,022 | 51,094 |
|  |  |  |  |
| $\mathbf{1 3 . 7 4}$ | 13.74 | 13.23 | 12.89 |

## Net asset value per ordinary share（\＄）

## Note：

[^2]
## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 January 2012 | 5,253 | 8,499 | 9,215 | 22,967 | 177 | 23,144 |
| Profit for the financial period | - | 1,401 | - | 1,401 | 10 | 1,410 |
| Other comprehensive income for the financial period | - | - | 74 | 74 | 1 | 75 |
| Total comprehensive income for the financial period | - | 1,401 | 74 | 1,475 | 11 | 1,485 |
| Transfers | - | 0 | (0) | - |  | - |
| Dividends | - | (681) | - | (681) | (5) | (685) |
| Share buyback - held in treasury | (11) | - | - | (11) | - | (11) |
| Share-based compensation | - | - | 15 | 15 | - | 15 |
| Issue of treasury shares under share-based compensation plans | 4 | - | (4) | - | - | - |
| Balance at 30 June 2012 | 5,247 | 9,219 | 9,300 | 23,765 | 183 | 23,949 |


| Balance at 1 January 2011 | 4,685 | 7,687 | 9,101 | 21,473 | 180 | 21,654 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 1,248 | - | 1,248 | 9 | 1,257 |
| Other comprehensive income for the financial period | - | - | (25) | (25) | (3) | (28) |
| Total comprehensive income for the financial period | - | 1,248 | (25) | 1,223 | 6 | 1,229 |
| Transfers | - | (0) | 0 | - | - | - |
| Change in non-controlling interests | - | - | 0 | 0 | (1) | (1) |
| Dividends | - | (822) | - | (822) | (5) | (828) |
| Issue of shares under scrip dividend scheme | 547 | - | - | 547 | - | 547 |
| Share-based compensation | - | - | 17 | 17 | - | 17 |
| Increase in statutory reserves | - | - | 1 | 1 | - | 1 |
| Issue of treasury shares under share-based compensation plans | 1 | - | (1) | - | - | - |
| Balance at 30 June 2011 | 5,233 | 8,111 | 9,094 | 22,438 | 179 | 22,617 |

## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m |  | \$m |
| Balance at 1 April 2012 | 5,244 | 9,145 | 9,384 | 23,773 | 185 | 23,958 |
| Profit for the financial period | - | 713 | - | 713 | 5 | 718 |
| Other comprehensive income for the financial period | - | - | (89) | (89) | (3) | (93) |
| Total comprehensive income for the financial period | - | 713 | (89) | 623 | 2 | 625 |
| Transfers | - | (0) | 0 | - | - |  |
| Dividends | - | (639) | - | (639) | (4) | (643) |
| Share-based compensation | - | - | 8 | 8 | - | 8 |
| Issue of treasury shares under share-based compensation plans | 3 | - | (3) | - | - | - |
| Balance at 30 June 2012 | 5,247 | 9,219 | 9,300 | 23,765 | 183 | 23,949 |


| Balance at 1 April 2011 | 4,686 | 8,256 | 9,172 | 22,114 | 181 | 22,295 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 636 | - | 636 | 5 | 640 |
| Other comprehensive income for the financial period | - | - | (85) | (85) | (2) | (87) |
| Total comprehensive income for the financial period | - | 636 | (85) | 550 | 2 | 553 |
| Transfers | - | (0) | 0 | - | - | - |
| Dividends | - | (780) | - | (780) | (4) | (784) |
| Issue of shares under scrip dividend scheme | 547 | - | - | 547 | - | 547 |
| Share-based compensation | - | - | 8 | 8 | - | 8 |
| Issue of treasury shares under share-based compensation plans | 0 | - | (0) |  | - |  |
| Balance at 30 June 2011 | 5,233 | 8,111 | 9,094 | 22,438 | 179 | 22,617 |

## Consolidated Cash Flow Statement（Unaudited）

## Cash flows from operating activities

Operating profit before amortisation and impairment charges
Adjustments for：
Depreciation of assets
Net gain on disposal of assets
Share－based compensation
Operating profit before working capital changes
Increase／（decrease）in working capital
Deposits and balances of banks
Deposits and balances of non－bank customers
Bills and drafts payable
Other liabilities
Restricted balances with central banks
Government treasury bills and securities
Trading securities
Investment securities
Placements and balances with banks
Loans to non－bank customers
Other assets
Cash used in operations
Income tax paid
Net cash provided by／（used in）operating activities

| $\mathbf{1 H 1 2}$ | 1 H 11 | $\mathbf{2 Q 1 2}$ | 2 Q 11 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 , 8 9 7}$ | 1,665 | $\mathbf{9 4 4}$ | 825 |
|  |  |  |  |
| $\mathbf{6 0}$ | 57 | $\mathbf{3 0}$ | 25 |
| $\mathbf{( 3 1 8 )}$ | $(142)$ | $\mathbf{( 1 4 7 )}$ | $(80)$ |
| $\mathbf{1 5}$ | 17 | $\mathbf{7}$ | 8 |
| $\mathbf{1 , 6 5 4}$ | 1,597 | $\mathbf{8 3 5}$ | 778 |
|  |  |  |  |
| $\mathbf{( 1 , 0 1 9 )}$ | $(5,392)$ | $\mathbf{( 5 1 2 )}$ | $(5,563)$ |
| $\mathbf{( 6 6 8 )}$ | 6,059 | $\mathbf{2 9 7}$ | 1,784 |
| $\mathbf{( 3 5 )}$ | 465 | $\mathbf{1 4 9}$ | $(13)$ |
| $\mathbf{( 7 8 3 )}$ | $(407)$ | $\mathbf{6 3 4}$ | $(543)$ |
| $\mathbf{( 5 6 )}$ | $(50)$ | $\mathbf{( 1 9 )}$ | 21 |
| $\mathbf{1 , 2 0 2}$ | 6,565 | $\mathbf{1 , 1 4 2}$ | 8,301 |
| $\mathbf{( 6 0 )}$ | $(61)$ | $\mathbf{( 1 1 2 )}$ | $(34)$ |
| $\mathbf{3 , 2 4 1}$ | 716 | $\mathbf{1 , 7 2 5}$ | 768 |
| $\mathbf{2 , 6 1 9}$ | 102 | $\mathbf{( 5 5 7 )}$ | $(1,077)$ |
| $\mathbf{( 5 , 9 7 1 )}$ | $(16,281)$ | $\mathbf{( 2 , 1 7 5 )}$ | $(8,453)$ |
| $\mathbf{1 6 1}$ | 85 | $\mathbf{( 3 5 5 )}$ | 1,020 |
| $\mathbf{2 8 5}$ | $(6,602)$ | $\mathbf{1 , 0 5 2}$ | $(3,010)$ |
| $\mathbf{( 3 2 1 )}$ | $(314)$ | $\mathbf{( 2 4 4 )}$ | $(258)$ |
| $\mathbf{( 3 6 )}$ | $(6,916)$ | $\mathbf{8 0 8}$ | $(3,268)$ |
|  |  |  |  |

## Cash flows from investing activities

Net cash flow on disposal／（acquisition）of：

## Associates

Properties and other fixed assets
Dividends received from associates
Net cash provided by／（used in）investing activities
Cash flows from financing activities
Increase in debts issued
Share buyback
Change in non－controlling interests
Dividends paid on ordinary shares
Dividends paid on preference shares
Dividends paid to non－controlling interests
Net cash provided by／（used in）financing activities
Currency translation adjustments
Net increasel（decrease）in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period

| - | $(14)$ | - | 0 |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 1 0 2 )}$ | $(54)$ | $\mathbf{( 5 8 )}$ | $(25)$ |
| $\mathbf{8 1}$ | 115 | $\mathbf{8 1}$ | 115 |
| $\mathbf{( 2 0 )}$ | 46 | $\mathbf{2 3}$ | 89 |
| $\mathbf{2 3 0}$ | 3,475 | $\mathbf{1 5 2}$ | 3,066 |
| $\mathbf{( 1 1 )}$ | - | - | - |
| - | $(1)$ | - | - |
| $\mathbf{( 6 2 9 )}$ | $(225)$ | $\mathbf{( 6 2 9 )}$ | $(225)$ |
| $\mathbf{( 5 1 )}$ | $(51)$ | - | - |
| $\mathbf{( 5 )}$ | $(5)$ | $\mathbf{( 4 )}$ | $(4)$ |
| $\mathbf{( 4 6 6 )}$ | 3,193 | $\mathbf{( 4 8 1 )}$ | 2,837 |
| $\mathbf{( 1 9 4 )}$ | $(168)$ | $\mathbf{( 9 2 )}$ | $(135)$ |
| $\mathbf{( 7 1 7 )}$ | $(3,845)$ | $\mathbf{2 5 9}$ | $(476)$ |
| $\mathbf{2 2 , 3 9 6}$ | 27,143 | $\mathbf{2 1 , 4 2 0}$ | 23,774 |
| $\mathbf{2 1 , 6 7 9}$ | 23,298 | $\mathbf{2 1 , 6 7 9}$ | 23,298 |

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital
Retained earnings
Other reserves
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of non-bank customers
Deposits and balances of subsidiaries
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

Assets
Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non-bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

| Jun-12 | Mar-12 | Dec-11 $^{1}$ | Jun-11 |
| :---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{4 , 4 1 5}$ | 4,413 | 4,422 | 4,401 |
| $\mathbf{7 , 4 2 6}$ | 7,363 | 6,895 | 6,712 |
| $\mathbf{9 , 2 1 3}$ | 9,201 | 8,965 | 8,949 |
| $\mathbf{2 1 , 0 5 4}$ | 20,977 | 20,282 | 20,062 |


| $\mathbf{1 7 , 1 4 9}$ | 17,519 | 18,427 | 24,605 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 2 5 , 7 6 1}$ | 127,925 | 128,907 | 115,274 |
| $\mathbf{5 , 8 1 4}$ | 6,134 | 6,873 | 3,938 |
| $\mathbf{4 4 1}$ | 238 | 273 | 390 |
| $\mathbf{7 , 8 0 3}$ | 7,329 | 8,639 | 7,796 |
| $\mathbf{7 , 7 4 0}$ | 7,534 | 6,424 | 7,641 |
| $\mathbf{1 6 4 , 7 0 7}$ | 166,679 | 169,543 | 159,646 |
|  |  |  |  |
| $\mathbf{1 8 5 , 7 6 2}$ | 187,656 | 189,825 | 179,708 |


| $\mathbf{1 4 , 8 4 6}$ | 14,972 | 16,278 | 16,649 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 , 2 3 4}$ | 7,958 | 9,649 | 11,235 |
| $\mathbf{4 , 4 7 3}$ | 7,537 | 4,205 | 3,240 |
| $\mathbf{1 3 3}$ | 134 | 168 | 151 |
| $\mathbf{1 3 , 0 4 1}$ | 12,530 | 15,989 | 11,149 |
| $\mathbf{1 0 9 , 9 6 0}$ | 108,909 | 105,850 | 98,365 |
| $\mathbf{5 , 9 0 2}$ | 5,165 | 5,693 | 6,607 |
| $\mathbf{1 0 , 2 9 8}$ | 11,735 | 12,803 | 13,966 |
| $\mathbf{8 , 3 4 2}$ | 8,163 | 8,656 | 7,850 |
| $\mathbf{3 2 9}$ | 369 | 369 | 372 |
| $\mathbf{4 , 7 6 0}$ | 4,762 | 4,763 | 4,761 |
| $\mathbf{1 , 3 8 1}$ | 1,448 | 1,458 | 1,356 |
| $\mathbf{8 8 1}$ | 791 | 761 | 825 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 | 3,182 |
| $\mathbf{1 8 5 , 7 6 2}$ | 187,656 | 189,825 | 179,708 |

Off-balance sheet items
Contingent liabilities
Financial derivatives
Commitments

| $\mathbf{1 2 , 6 5 0}$ | 13,097 | 12,160 | 14,253 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 0 5 , 1 1 4}$ | 308,003 | 304,180 | 279,509 |
| $\mathbf{4 3 , 7 1 5}$ | 40,226 | 41,174 | 39,131 |
|  |  |  |  |
| $\mathbf{1 2 . 5 4}$ | 12.49 | 12.04 | 11.90 |

## Note:

1 Audited.

## Statement of Changes in Equity of the Bank (Unaudited)

|  | Share capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Balance at 1 January 2012 | 4,422 | 6,895 | 8,965 | 20,282 |
| Profit for the financial period | - | 1,194 | - | 1,194 |
| Other comprehensive income for the financial period | - | - | 237 | 237 |
| Total comprehensive income for the financial period | - | 1,194 | 237 | 1,430 |
| Dividends | - | (663) | - | (663) |
| Share buyback - held in treasury | (11) | - | - | (11) |
| Share-based compensation | - | - | 15 | 15 |
| Issue of treasury shares under share-based compensation plans | 4 | - | (4) |  |
| Balance at 30 June 2012 | 4,415 | 7,426 | 9,213 | 21,054 |
| Balance at 1 January 2011 | 3,854 | 6,363 | 8,730 | 18,947 |
| Profit for the financial period | - | 1,153 | - | 1,153 |
| Other comprehensive income for the financial period | - | - | 202 | 202 |
| Total comprehensive income for the financial period | - | 1,153 | 202 | 1,355 |
| Dividends | - | (804) | - | (804) |
| Issue of shares under scrip dividend scheme | 547 | - | - | 547 |
| Share-based compensation | - | - | 17 | 17 |
| Issue of treasury shares under share-based compensation plans | 1 | - | (1) |  |
| Balance at 30 June 2011 | 4,401 | 6,712 | 8,949 | 20,062 |

## Statement of Changes in Equity of the Bank (Unaudited)

|  | Share capital <br> $\mathrm{\$ m}$ | Retained earnings $\$ \mathrm{~m}$ | Other reserves | Total equity <br> \$m |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Balance at 1 April 2012 | 4,413 | 7,363 | 9,201 | 20,977 |
| Profit for the financial period | - | 693 | - | 693 |
| Other comprehensive income for the financial period | - | - | 7 | 7 |
| Total comprehensive income for the financial period | - | 693 | 7 | 700 |
| Dividends | - | (629) | - | (629) |
| Share-based compensation | - | - | 8 | 8 |
| Issue of treasury shares under share-based compensation plans | 3 | - | (3) | - |
| Balance at 30 June 2012 | 4,415 | 7,426 | 9,213 | 21,054 |
| Balance at 1 April 2011 | 3,854 | 6,805 | 8,875 | 19,534 |
| Profit for the financial period | - | 678 | - | 678 |
| Other comprehensive income for the financial period | - | - | 67 | 67 |
| Total comprehensive income for the financial period | - | 678 | 67 | 745 |
| Dividends | - | (771) | - | (771) |
| Issue of shares under scrip dividend scheme | 547 | - | - | 547 |
| Share-based compensation | - | - | 8 | 8 |
| Issue of treasury shares under share-based compensation plans | 0 | - | (0) | - |
| Balance at 30 June 2011 | 4,401 | 6,712 | 8,949 | 20,062 |


[^0]:    1 Based on the location where the non－performing loans are booked．

[^1]:    Notes：
    1 Transfer prices between operating segments are on arm＇s length basis in a manner similar to transactions with third parties．
    2 This includes joint income and expenses allocated to business segments in respect of cross－sell activities．

[^2]:    1 Audited．

