To: All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement:

## Financial Results

The unaudited financial results of the Group for the nine months / third quarter of 2012 are enclosed.

## Dividends

## Ordinary share dividend

No dividend on ordinary shares has been declared for the quarter.

## Preference share dividends

On 17 September 2012, a semi-annual dividend at an annual rate of $5.796 \%$ totalling USD14 million (3Q11: USD14 million) was paid on the 5,000 non-cumulative non-convertible guaranteed SPV-A preference shares issued by the Bank's wholly-owned subsidiary, UOB Cayman I Limited.

On 17 September 2012, a semi-annual one-tier tax-exempt dividend of $5.05 \%$ per annum totalling S\$34 million (3Q11: S\$34 million) was paid on the Bank's S\$1.32 billion Class E non-cumulative nonconvertible preference shares.

## Event Subsequent to the Balance Sheet Date

On 17 October 2012, the Bank issued US\$500 million 2.875\% fixed rate subordinated notes due 2022 callable in 2017 pursuant to the S $\$ 5$ billion euro-medium term note programme established on 8 June 2010. The net proceeds from the issue will be used for general corporate purposes.

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions.

## Confirmation by Directors

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial results of the Group for the nine months / third quarter of 2012 to be false or misleading.

## BY ORDER OF THE BOARD UNITED OVERSEAS BANK LIMITED

## Mrs Vivien Chan

Secretary
Dated this $7^{\text {th }}$ day of November 2012
The results are also available at uobgroup.com

## Group Financial Report

## For the Nine Months I Third Quarter 2012

United Overseas Bank Limited
Incorporated in the Republic of Singapore
Company Registration Number： $193500026 Z$

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## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than $\$ 500,000$ in absolute term are shown as＂ 0 ＂．
＂NM＂denotes not meaningful．

Financial Highlights

| $9 M 12$ | 9 M 11 | $+/(-)$ | 3Q12 | 2 Q 12 | $+/(-)$ | 3Q11 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ |  |  | $\%$ |  | $\%$ |  |

Summarised income statement (\$m)
Net interest income
Fee and commission income
Other non-interest income
Total income
Less: Total expenses
Operating profit
Less: Amortisation/impairment charges
Add: Share of profit of associates
Less: Tax and non-controlling interests

Net profit after tax ${ }^{1}$

| $\mathbf{2 , 9 5 0}$ | 2,700 | 9.3 | $\mathbf{9 7 1}$ | 981 | $(1.0)$ | 915 | 6.1 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 1 2 0}$ | 992 | 13.0 | $\mathbf{3 7 2}$ | 386 | $(3.6)$ | 323 | 15.1 |
| $\mathbf{8 3 2}$ | 530 | 57.1 | $\mathbf{3 2 1}$ | 243 | 32.1 | 122 | $>100.0$ |
| $\mathbf{4 , 9 0 3}$ | 4,221 | 16.1 | $\mathbf{1 , 6 6 4}$ | 1,610 | 3.3 | 1,361 | 22.2 |
| $\mathbf{2 , 0 2 9}$ | 1,826 | 11.1 | $\mathbf{6 8 7}$ | 666 | 3.3 | 631 | 8.9 |
| $\mathbf{2 , 8 7 4}$ | 2,395 | 20.0 | $\mathbf{9 7 6}$ | 944 | 3.4 | 730 | 33.7 |
| $\mathbf{3 3 4}$ | 306 | 9.3 | $\mathbf{1 2 1}$ | 107 | 13.0 | 102 | 18.6 |
| $\mathbf{7 1}$ | 93 | $(23.9)$ | $\mathbf{2 1}$ | 31 | $(31.6)$ | 19 | 9.5 |
| $\mathbf{5 0 3}$ | 413 | 21.7 | $\mathbf{1 7 0}$ | 156 | 9.1 | 126 | 35.0 |
| $\mathbf{2 , 1 0 7}$ | $\mathbf{1 , 7 6 9}$ | 19.1 | $\mathbf{7 0 7}$ | $\mathbf{7 1 3}$ | $(0.8)$ | 522 | 35.5 |

## Financial indicators

| Non-interest income/Total income (\%) | 39.8 | 36.0 | 3.8\% pt | 41.6 | 39.1 | 2.5\% pt | 32.8 | 8.8\% pt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas profit before tax contribution (\%) | 36.7 | 34.3 | 2.4\% pt | 35.5 | 39.9 | (4.4)\% pt | 35.1 | 0.4\% pt |
| Earnings per ordinary share (\$) ${ }^{2,3}$ |  |  |  |  |  |  |  |  |
| Basic | 1.71 | 1.44 | 18.8 | 1.69 | 1.79 | (5.6) | 1.22 | 38.5 |
| Diluted | 1.70 | 1.43 | 18.9 | 1.68 | 1.78 | (5.6) | 1.21 | 38.8 |
| Return on average ordinary shareholders' equity (\%) ${ }^{2,3}$ | 12.5 | 11.3 | 1.2\% pt | 12.1 | 13.1 | (1.0)\% pt | 9.4 | 2.7\% pt |
| Return on average total assets (\%) ${ }^{3}$ | 1.20 | 1.08 | 0.12\% pt | 1.18 | 1.22 | (0.04)\% pt | 0.94 | 0.24\% pt |
| Net interest margin (\%) ${ }^{3}$ | 1.91 | 1.90 | 0.01\% pt | 1.84 | 1.92 | (0.08)\% pt | 1.89 | (0.05)\% pt |
| Expense/Income ratio (\%) | 41.4 | 43.3 | (1.9)\% pt | 41.3 | 41.3 | - | 46.4 | (5.1)\% pt |
| Loan charge off rate (bp) ${ }^{3}$ |  |  |  |  |  |  |  |  |
| Exclude collective impairment | 23 | 9 | 14bp | 22 | 21 | 1bp | 8 | 14bp |
| Include collective impairment | 30 | 30 | - | 30 | 30 | - | 30 | - |
| Net dividend per ordinary share (\$) Interim | 20 | 20 | - | - | 20 | NM | - | - |

[^0]| Sep－12 | Jun－12 | $+/(-)$ | Dec－11 | $+/(-)$ | Sep－11 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  | $\%$ |  | $\%$ |

Financial indicators

| Customer loans（net）（\＄m） | 149，528 | 146，942 | 1.8 | 141，191 | 5.9 | 137，633 | 8.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits（\＄m） | 173，823 | 168，792 | 3.0 | 169，460 | 2.6 | 158，435 | 9.7 |
| Loans／Deposits ratio（\％）${ }^{1}$ | 86.0 | 87.1 | （1．1）\％pt | 83.3 | 2．7\％pt | 86.9 | （0．9）\％pt |
| NPL ratio（\％）${ }^{2}$ | 1.6 | 1.4 | 0．2\％pt | 1.4 | 0．2\％pt | 1.5 | 0．1\％pt |
| Total assets（\＄m） | 243，490 | 235，414 | 3.4 | 236，958 | 2.8 | 230，517 | 5.6 |
| Shareholders＇equity（\＄m）${ }^{3}$ | 24，246 | 23，765 | 2.0 | 22，967 | 5.6 | 22，286 | 8.8 |
| Net asset value（＂NAV＂） per ordinary share（\＄）${ }^{4}$ | 14.04 | 13.74 | 2.2 | 13.23 | 6.1 | 12.80 | 9.7 |
| Revalued NAV per ordinary share（\＄）${ }^{4}$ | 16.12 | 15.82 | 1.9 | 15.28 | 5.5 | 14.63 | 10.2 |
| Capital adequacy ratios（\％） |  |  |  |  |  |  |  |
| Core Tier 1 | 12.6 | 12.3 | 0．3\％pt | 11.9 | 0．7\％pt | 12.3 | 0．3\％pt |
| Tier 1 | 14.3 | 13.9 | 0．4\％pt | 13.5 | 0．8\％pt | 14.0 | 0．3\％pt |
| Total | 18.3 | 17.0 | 1．3\％pt | 16.7 | 1．6\％pt | 17.5 | 0．8\％pt |

## Notes：

1 Refer to net customer loans and customer deposits．
2 Refer to non－performing loans as a percentage of gross customer loans．
3 Refer to equity attributable to equity holders of the Bank．
4 Preference shares are excluded from the computation．

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards（＂FRS＂） as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments：Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files，Grading and Provisioning．

The amended FRS applicable to the Group with effect from 1 January 2012 are listed below．The adoption of these FRS has no significant impact on the financial statements of the Group．
－Amendments to FRS12 Deferred Tax－Recovery of Underlying Assets
－Amendments to FRS107 Disclosures－Transfers of Financial Assets
Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the nine months of 2012 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2011.

## Nine months 2012 （＂9M12＂）versus nine months 2011 （＂9M11＂）

The Group＇s net profit after tax（＂NPAT＂）for 9 M 12 rose $19.1 \%$ to $\$ 2.11$ billion with strong growth across all income streams．

Net interest income for 9 M 12 increased $9.3 \%$ to $\$ 2.95$ billion compared to 9 M 11 ，mainly on higher loans volume which more than offset the increase in borrowing costs．Net interest margin for 9 M 12 was $1.91 \%, 1$ basis point higher compared to 9M11．

Total non－interest income grew $28.3 \%$ to $\$ 1.95$ billion．Fee and commission income increased $13.0 \%$ to $\$ 1.12$ billion across all business activities and territories．Corporate finance，wealth management，trade and loan－related activities registered strong growth．Trading and investment income rose $73.7 \%$ to $\$ 526$ million，contributed by gains from sale of investment securities．

Total operating expenses increased $11.1 \%$ to $\$ 2.03$ billion in 9 M12．Staff costs were higher as the Group continued to invest in talent across Singapore and the regional countries．Revenue－related expenses increased in line with higher business volumes．Expense－to－income ratio improved 1．9\％points to $41.4 \%$ on higher income growth．

Total impairment charges for 9M12 was $\$ 327$ million，mainly due to individual impairment on loans for specific cases． Credit quality on the loan portfolio remained healthy with total loans charge off rate unchanged at 30 basis points． Non－performing loans（＂NPL＂）coverage remained adequate at $116.9 \%$ ，while NPL ratio increased $0.1 \%$ point to 1．6\％．

Gross customer loans grew $8.6 \%$ to reach $\$ 152$ billion as at 30 September 2012．Loans from the regional countries grew $11.0 \%$ and outpaced the growth in Singapore．Loans from the regional countries comprised $30.0 \%$ of total loans in the Group．

The Group＇s funding position remained resilient with loans－to－deposits ratio at $86.0 \%$ ．Compared to 9 M 11 ，customer deposits rose $9.7 \%$ across all territories and products．

Shareholders＇equity grew $8.8 \%$ to $\$ 24.2$ billion，largely contributed by higher retained earnings as well as improved valuation of the available－for－sale investment portfolio．Return on shareholders＇equity grew $1.2 \%$ points to $12.5 \%$ for 9M12．

The Group remained well capitalised with Core Tier 1，Tier 1 and Total capital adequacy ratios（＂CAR＂）of $12.6 \%$ ， $14.3 \%$ and $18.3 \%$ as at 30 September 2012 respectively．The higher CAR were largely due to higher retained earnings and issuance of the $\mathbf{S} \$ 1.2$ billion subordinated debts，partly offset by higher risk－weighted assets．

## Performance Review（cont＇d）

## Third quarter 2012 （＂3Q12＂）versus second quarter 2012 （＂2Q12＂）

The Group＇s NPAT for 3Q12 was $\$ 707$ million，marginally lower by $0.8 \%$ compared to 2 Q 12 ．At operating profit level， an increase of $3.4 \%$ to $\$ 976$ million was registered in $3 Q 12$ ．

Net interest income for 3 Q 12 was $\$ 971$ million， $1.0 \%$ lower than 2 Q 12 ．Net interest margin declined 8 basis points to $1.84 \%$ as assets yields came under pressure with excess liquidity and tight competition in the region．

Total non－interest income increased $10.2 \%$ to $\$ 693$ million．Trading and investment income grew $14.2 \%$ to $\$ 173$ million．Fee and commission income decreased $3.6 \%$ to $\$ 372$ million compared to the last quarter－high of $\$ 386$ million．Loan－related fee income for 3Q12 was lower at $\$ 90$ million．Loan fee income growth momentum returned to a normalised level in 3Q12 after benefiting from some large accounts in the first two quarters of the year．Income from investment－related and fund management activities rose strongly from last quarter．

Total operating expenses increased $3.3 \%$ to $\$ 687$ million quarter－on－quarter mainly on higher staff costs．Expense－to income ratio remained unchanged at 41．3\％．

Total impairment charges for 3 Q 12 was $\$ 119$ million，an increase of $\$ 14$ million against 2Q12．Individual impairment on loans was higher at $\$ 82$ million for the quarter while collective impairment of $\$ 33$ million was set aside in 3Q12．

Loans growth was paced given the tepid macro outlook．Gross customer loans grew $1.7 \%$ for the quarter to reach $\$ 152$ billion as at 30 September 2012．The increase was mainly in Singapore for housing and other consumer loans． The Group remained prudent and continued to manage the exposure to US dollar loans．In 3Q12，US dollar loans trended down by $3.3 \%$ to $\$ 18.6$ billion．As a result，the US dollar loans－to－deposits ratio improved to $88.1 \%$ as at 30 September 2012.

The Group continued to exercise balance sheet discipline and with a strong deposit franchise，brought in deposits at a faster pace than loans growth．Customer deposits grew $\$ 5.0$ billion or $3.0 \%$ to $\$ 174$ billion in $3 Q 12$ ，almost double the rate of loans growth．The growth was mostly in Singapore and in fixed deposits which rose $4.7 \%$ ．Current accounts balances also grew $5.3 \%$ ，providing the Group with cheaper funds．Consequently，the Group loans－to－ deposits ratio improved to $86.0 \%$ in 3Q12．

To further complement the Group＇s funding sources，the Group tapped the term debt market and issued $\mathrm{S} \$ 1.2$ billion $3.15 \%$ fixed rate subordinated notes under the euro－medium term note programme in 3Q12．

Shareholders＇equity increased $2.0 \%$ to $\$ 24.2$ billion in $3 Q 12$ ，mainly due to profit for the period and improved valuation from the investment portfolio．

The capital adequacy ratios improved over the previous quarter，contributed by lower risk－weighted assets as well as higher capital due to higher retained earnings and issuance of the subordinated debts in this quarter．

## Third quarter 2012 （＂3Q12＂）versus third quarter 2011 （＂3Q11＂）

Compared with 3Q11，Group net profit rose $35.5 \%$ to $\$ 707$ million mainly on higher total income which increased $22.2 \%$ to $\$ 1.66$ billion．

Net interest income grew $6.1 \%$ to $\$ 971$ million on increased loans volume while net interest margin was lower at 1．84\％．

Total non－interest income grew $55.4 \%$ to $\$ 693$ million over 3 Q 11 ．Fee and commission income rose $15.1 \%$ to $\$ 372$ million，with increases registered in Singapore and the region．Trading and investment income tripled to $\$ 173$ million mainly on mark－to－market gains due to improved market sentiments．

Total operating expenses was $8.9 \%$ higher at $\$ 687$ million when compared with $3 Q 11$ ．Expense－to－income ratio improved $5.1 \%$ points to $41.3 \%$ as income growth outpaced the increase in costs．

Total impairment charges increased $\$ 19$ million compared to $3 Q 11$ ，mainly due to higher individual impairment on loans．

## Net Interest Income

## Net interest margin

|  | 9 M 12 |  |  | 9M11 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 144，678 | 3，712 | 3.43 | 122，381 | 3，128 | 3.42 |
| Interbank balances | 32，218 | 458 | 1.90 | 34，108 | 403 | 1.58 |
| Securities | 29，196 | 480 | 2.20 | 33，170 | 589 | 2.38 |
| Total | 206，092 | 4，650 | 3.01 | 189，658 | 4，120 | 2.90 |

Interest bearing liabilities

| Customer deposits | $\mathbf{1 6 7 , 9 5 9}$ | $\mathbf{1 , 4 0 5}$ | $\mathbf{1 . 1 2}$ | 148,080 | 1,081 | 0.98 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Interbank balances／others | $\mathbf{3 2 , 1 4 1}$ | $\mathbf{2 9 5}$ | $\mathbf{1 . 2 3}$ | 36,978 | 339 | 1.22 |
| Total | $\mathbf{2 0 0 , 1 0 0}$ | $\mathbf{1 , 7 0 0}$ | $\mathbf{1 . 1 3}$ | 185,057 | 1,420 | 1.03 |
|  |  |  | $\mathbf{1 . 9 1}$ |  |  | 1.90 |
| Net interest margin ${ }^{1}$ |  |  |  |  |  |  |


|  | 3Q12 |  |  | 2Q12 |  |  | 3Q11 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 147，372 | 1，249 | 3.37 | 145，268 | 1，229 | 3.40 | 130，404 | 1，098 | 3.34 |
| Interbank balances | 35，082 | 148 | 1.68 | 30，643 | 155 | 2.04 | 33，610 | 147 | 1.73 |
| Securities | 27，642 | 154 | 2.22 | 29，336 | 158 | 2.17 | 27，841 | 189 | 2.70 |
| Total | 210，096 | 1，552 | 2.94 | 205，247 | 1，542 | 3.02 | 191，855 | 1，434 | 2.96 |

## Interest bearing liabilities

| Customer deposits | 170，435 | 481 | 1.12 | 168，082 | 466 | 1.11 | 152，655 | 396 | 1.03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interbank balances／others | 33，288 | 100 | 1.19 | 30，979 | 95 | 1.24 | 34，503 | 122 | 1.40 |
| Total | 203，723 | 581 | 1.13 | 199，061 | 561 | 1.13 | 187，157 | 518 | 1.10 |
| Net interest margin ${ }^{1}$ |  |  | 1.84 |  |  | 1.92 |  |  | 1.89 |

Note：
1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

## Net Interest Income（cont＇d）

Volume and rate analysis

|  | 9M12 vs 9M11 |  |  | 3Q12 vs 2Q12 |  |  | 3Q12 vs 3Q11 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume change | Rate change | Net change | Volume change | Rate change | Net change | Volume change | Rate change | Net change |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 570 | 10 | 580 | 18 | （11） | 7 | 143 | 12 | 155 |
| Interbank balances | （22） | 78 | 55 | 22 | （32） | （9） | 6 | （5） | 2 |
| Securities | （71） | （39） | （109） | （9） | 4 | （6） | （1） | （33） | （34） |
| Total | 477 | 49 | 526 | 31 | （39） | （8） | 148 | （26） | 122 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 145 | 177 | 322 | 7 | 3 | 10 | 46 | 40 | 86 |
| Interbank balances／others | （17） | （27） | （44） | 8 | （4） | 3 | 1 | （23） | （22） |
| Total | 128 | 151 | 279 | 14 | （1） | 13 | 47 | 17 | 64 |
| Change in number of days | － | － | 3 | － | － | 11 | － | － | （3） |
| Net interest income | 349 | （101） | 251 | 17 | （38） | （10） | 101 | （42） | 56 |

Net interest income for 9 M 12 increased $9.3 \%$ to $\$ 2.95$ billion compared to 9 M 11 ，mainly on higher loans volume which more than offset the increase in borrowing costs．Net interest margin for 9M12 was 1．91\％， 1 basis point higher compared to 9M11．

Net interest income for 3Q12 was $\$ 971$ million， $1.0 \%$ lower than 2 Q 12 ．Net interest margin declined 8 basis points to $1.84 \%$ as assets yields came under pressure with excess liquidity and tight competition in the region．
Compared with 3Q11，net interest income grew 6．1\％on increased loans volume while net interest margin trended down to 1．84\％．

## Non－Interest Income

|  | 9M12 | 9M11 | ＋／（－） | 3Q12 | 2Q12 | ＋／（－） | 3Q11 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Fee and commission income |  |  |  |  |  |  |  |  |
| Credit card | 174 | 168 | 3.5 | 60 | 59 | 2.7 | 58 | 3.2 |
| Fund management | 85 | 76 | 12.0 | 31 | 24 | 31.3 | 23 | 33.2 |
| Investment－related | 231 | 157 | 47.4 | 86 | 78 | 10.2 | 56 | 53.7 |
| Loan－related | 307 | 289 | 6.3 | 90 | 114 | （21．3） | 82 | 9.5 |
| Service charges | 78 | 69 | 12.7 | 27 | 27 | 1.5 | 23 | 15.3 |
| Trade－related | 194 | 185 | 4.8 | 62 | 68 | （8．0） | 65 | （3．6） |
| Others | 51 | 47 | 7.3 | 16 | 18 | （9．6） | 16 | － |
|  | 1，120 | 992 | 13.0 | 372 | 386 | （3．6） | 323 | 15.1 |

Other non－interest income

| Dividend income | 131 | 70 | 87.8 | 89 | 34 | ＞100．0 | 13 | ＞100．0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rental income | 82 | 84 | （2．5） | 27 | 27 | 1.4 | 28 | （2．2） |
| Trading income／（loss） | 76 | 50 | 50.8 | 17 | 11 | 54.4 | 5 | ＞100．0 |
| Non－trading income／（loss） |  |  |  |  |  |  |  |  |
| Financial instruments at fair value through profit or loss | 70 | 57 | 23.1 | 63 | 9 | ＞100．0 | （37） | $>100.0$ |
| Available－for－sale assets and others | 381 | 196 | 94.2 | 93 | 131 | （28．7） | 88 | 6.0 |
|  | 526 | 303 | 73.7 | 173 | 151 | 14.2 | 56 | ＞100．0 |
| Other income | 92 | 73 | 26.8 | 32 | 31 | 3.3 | 25 | 27.1 |
| Other operating income | 619 | 376 | 64.6 | 205 | 182 | 12.3 | 82 | ＞100．0 |
|  | 832 | 530 | 57.1 | 321 | 243 | 32.1 | 122 | ＞100．0 |
| Total | 1，952 | 1，521 | 28.3 | 693 | 629 | 10.2 | 446 | 55.4 |

Total non－interest income grew $28.3 \%$ to $\$ 1.95$ billion in 9 M 12 ．Fee and commission income increased $13.0 \%$ to $\$ 1.12$ billion across all business activities and territories．Corporate finance，wealth management，trade and loan－related activities registered strong growth from a year ago．Trading and investment income rose $73.7 \%$ to $\$ 526$ million，contributed by gains from sale of investment securities．

In 3Q12，non－interest income increased $10.2 \%$ to $\$ 693$ million compared to $2 Q 12$ ．Trading and investment income grew $14.2 \%$ to $\$ 173$ million．Fee and commission income decreased $3.6 \%$ to $\$ 372$ million，as compared with the last quarter－high of $\$ 386$ million．Loan－related fee income for 3Q12 was lower at $\$ 90$ million．Loan fee income growth momentum returned to a normalised level in 3Q12 after benefiting from some large accounts in the first two quarters of the year．Income from investment－related and fund management activities rose strongly from last quarter．
Compared to 3Q11，total non－interest income grew $55.4 \%$ to $\$ 693$ million．Fee and commission income rose $15.1 \%$ ，with increases registered in Singapore and the region．Trading and investment income tripled to $\$ 173$ million mainly due to mark－to－market gains on improved market sentiments．

## Operating Expenses

|  | 9 M 12 | 9 M 11 | ＋／（－） | 3Q12 | 2Q12 | ＋／（－） | 3Q11 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Staff costs | 1，168 | 1，053 | 10.9 | 406 | 380 | 7.0 | 360 | 12.9 |
| Other operating expenses |  |  |  |  |  |  |  |  |
| Revenue－related | 446 | 388 | 14.8 | 145 | 143 | 1.6 | 139 | 4.4 |
| Occupancy－related | 198 | 175 | 13.2 | 67 | 66 | 1.4 | 62 | 9.4 |
| IT－related | 125 | 109 | 14.8 | 38 | 44 | （15．0） | 36 | 3.2 |
| Others | 92 | 100 | （8．5） | 31 | 33 | （4．4） | 35 | （9．0） |
|  | 861 | 773 | 11.4 | 281 | 286 | （1．7） | 271 | 3.7 |
| Total | 2，029 | 1，826 | 11.1 | 687 | 666 | 3.3 | 631 | 8.9 |
| Of which，depreciation of assets | 92 | 86 | 6.5 | 32 | 30 | 5.1 | 29 | 8.7 |
| Manpower（number） | 23，291 | 22，916 | 375 | 23，291 | 23，045 | 246 | 22，916 | 375 |

Total operating expenses increased $11.1 \%$ to $\$ 2.03$ billion in 9 M 12 ．Staff costs were higher as the Group continued to invest in talent across Singapore and the regional countries．Revenue－related expenses rose in line with expanded business volumes．Expense－to－income ratio improved $1.9 \%$ points to $41.4 \%$ on higher income growth．

For 3Q12，total operating expenses increased $3.3 \%$ to $\$ 687$ million quarter－on－quarter mainly on higher staff costs．Expense－to－income ratio remained unchanged at 41．3\％．
Total operating expenses was $8.9 \%$ higher when compared with 3Q11．Expense－to－income ratio improved $5.1 \%$ points to $41.3 \%$ as income growth outpaced the increase in costs．

|  | 9 M 12 | 9M11 | ＋／（－） | 3Q12 | 2Q12 | ＋／（－） | 3Q11 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Individual impairment on loans ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Singapore | 120 | 24 | ＞100．0 | 24 | 61 | （60．7） | 2 | ＞100．0 |
| Malaysia | 28 | 2 | ＞100．0 | 3 | 9 | （70．1） | 2 | 72.5 |
| Thailand | 11 | 16 | （30．0） | （4） | 6 | （＞100．0） | 3 | （＞100．0） |
| Indonesia | 7 | 20 | （66．2） | 4 | 3 | 42.9 | 4 | （4．0） |
| Greater China ${ }^{2}$ | 2 | （6） | $>100.0$ | （0） | 1 | （＞100．0） | 1 | （＞100．0） |
| Others | 89 | 26 | $>100.0$ | 56 | （0） | $>100.0$ | 13 | $>100.0$ |
|  | 256 | 82 | ＞100．0 | 82 | 79 | 3.9 | 26 | ＞100．0 |
| Individual impairment on securities and others | （11） | 5 | （＞100．0） | 3 | （7） | ＞100．0 | （3） | ＞100．0 |
| Collective impairment | 81 | 211 | （61．6） | 33 | 32 | 2.0 | 77 | （57．1） |
| Total | 327 | 298 | 9.8 | 119 | 105 | 13.4 | 99 | 19.3 |

Total impairment charges for 9 M 12 was $\$ 327$ million，mainly due to individual impairment on loans for specific cases．Credit quality on the loan portfolio remained healthy with total loans charge off rate unchanged at 30 basis points from a year ago．

Total impairment charges for 3Q12 was $\$ 119$ million，an increase of $\$ 14$ million against 2Q12．Individual impairment on loans was higher at $\$ 82$ million for the quarter while collective impairment of $\$ 33$ million was set aside．
Compared to 3Q11，total impairment charges was higher due to higher individual impairment on loans．

[^1]
## Customer Loans

Gross customer loans
Less：Individual impairment
Collective impairment
Net customer loans

| Sep－12 | Jun－12 | Dec－11 | Sep－11 |
| :---: | :---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 5 2 , 4 4 7}$ | 149,829 | 143,943 | 140,432 |
| $\mathbf{8 7 4}$ | 873 | 770 | 847 |
| $\mathbf{2 , 0 4 5}$ | 2,014 | 1,982 | 1,953 |
| $\mathbf{1 4 9 , 5 2 8}$ | 146,942 | 141,191 | 137,633 |

## By industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total（gross）

| $\mathbf{7 , 4 5 2}$ | 7,642 | 7,041 | 6,825 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 9 , 0 3 4}$ | 18,939 | 17,515 | 15,786 |
| $\mathbf{1 1 , 4 7 5}$ | 11,534 | 11,336 | 10,393 |
| $\mathbf{2 4 , 0 7 8}$ | 23,210 | 23,966 | 22,971 |
| $\mathbf{1 8 , 2 1 5}$ | 18,131 | 17,597 | 20,084 |
| $\mathbf{2 1 , 2 2 2}$ | 20,262 | 18,629 | 17,531 |
| $\mathbf{4 4 , 2 9 7}$ | 42,997 | 40,615 | 38,646 |
| $\mathbf{6 , 6 7 4}$ | 7,114 | 7,244 | 8,196 |
| $\mathbf{1 5 2 , 4 4 7}$ | $\mathbf{1 4 9 , 8 2 9}$ | $\mathbf{1 4 3 , 9 4 3}$ | $\mathbf{1 4 0 , 4 3 2}$ |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total（gross）

| $\mathbf{8 5 , 1 9 6}$ | 82,942 | 78,557 | 75,578 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 8 , 5 5 3}$ | 19,190 | 19,791 | 21,328 |
| $\mathbf{2 1 , 0 2 6}$ | 20,426 | 18,832 | 17,336 |
| $\mathbf{7 , 8 3 8}$ | 7,546 | 7,530 | 7,340 |
| $\mathbf{4 , 5 0 2}$ | 4,603 | 4,488 | 4,335 |
| $\mathbf{1 5 , 3 3 2}$ | 15,122 | 14,743 | 14,516 |
| $\mathbf{1 5 2 , 4 4 7}$ | 149,829 | 143,943 | 140,432 |

By maturity
Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total（gross）

| $\mathbf{4 8 , 1 4 1}$ | 48,796 | 50,384 | 52,743 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 7 , 2 9 0}$ | 26,156 | 23,170 | 22,164 |
| $\mathbf{2 1 , 0 6 9}$ | 21,033 | 20,484 | 19,154 |
| $\mathbf{5 5 , 9 4 7}$ | 53,844 | 49,904 | 46,371 |
| $\mathbf{1 5 2 , 4 4 7}$ | 149,829 | 143,943 | 140,432 |

## By geography ${ }^{1}$

Singapore
Malaysia

| $\mathbf{9 8 , 3 1 0}$ | 96,443 | 92,268 | 90,156 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 3 , 1 8 7}$ | 22,226 | 20,712 | 19,129 |
| $\mathbf{8 , 2 6 4}$ | 7,851 | 7,818 | 7,745 |
| $\mathbf{5 , 5 6 6}$ | 5,763 | 5,765 | 5,469 |
| $\mathbf{8 , 6 8 9}$ | 9,008 | 8,430 | 8,841 |
| $\mathbf{8 , 4 3 1}$ | 8,538 | 8,949 | 9,093 |
| $\mathbf{1 5 2 , 4 4 7}$ | 149,829 | 143,943 | $\mathbf{1 4 0 , 4 3 2}$ |

Loans growth was paced given the tepid macro outlook．Gross customer loans grew $1.7 \%$ for the quarter and $5.9 \%$ for 9 M 12 to reach $\$ 152$ billion as at 30 September 2012．The increase in 3Q12 was mainly in Singapore for housing and other consumer loans．The Group remained prudent and continued to manage the exposure to US dollar loans．In 3Q12，US dollar loans trended down by $3.3 \%$ to $\$ 18.6$ billion．As a result，the US dollar loans－to－deposits ratio improved to $88.1 \%$ as at 30 September 2012.

Compared to 30 September 2011，gross customer loans rose $8.6 \%$ ．Loans from the regional countries grew $11.0 \%$ and outpaced the growth in Singapore．Loans from the regional countries comprised $30.0 \%$ of total loans in the Group．

Note：
1 Based on the location where the loans are booked．

Loans ("NPL")
Debt securities and others
Non-Performing Assets ("NPA")

By grading
Substandard
Doubtful
Loss
Total

## By security coverage

Secured
Unsecured
Total

| 996 | 929 | 998 | 1,057 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 8 8 0}$ | 1,560 | 1,582 | 1,660 |
| $\mathbf{2 , 8 7 6}$ | 2,489 | 2,580 | 2,717 |

## By ageing

Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

## Cumulative impairment

Individual
Collective
Total
As a \% of NPA
As a \% of unsecured NPA

## NPL by industry

Transport, storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total

| $\mathbf{1 , 8 3 7}$ | 1,458 | 1,652 | 1,764 |
| ---: | ---: | ---: | ---: |
| 320 | 332 | 426 | 445 |
| $\mathbf{7 1 9}$ | 699 | 502 | 508 |
| $\mathbf{2 , 8 7 6}$ | 2,489 | 2,580 | 2,717 |


| Sep-12 | Jun-12 | Dec-11 | Sep-11 |
| :---: | ---: | ---: | ---: |
| $\$ \mathrm{~lm}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 , 4 9 6}$ | 2,113 | 2,020 | 2,109 |
| $\mathbf{3 8 0}$ | 376 | 560 | 608 |
| $\mathbf{2 , 8 7 6}$ | 2,489 | 2,580 | 2,717 |


|  |  | Total cumulative impairment |  |
| ---: | ---: | ---: | ---: |
|  | NPL | as a \％of | as a \％of |
| NPL | ratio | NPL | unsecured NPL |

## NPL by geography ${ }^{1}$

Singapore

| Sep 12 | 812 | 0.8 | 228.4 | 466.1 |
| :---: | :---: | :---: | :---: | :---: |
| Jun 12 | 763 | 0.8 | 242.3 | 440.2 |
| Dec 11 | 714 | 0.8 | 250.1 | 542.9 |
| Sep 11 | 855 | 0.9 | 225.8 | 418.0 |
| Malaysia |  |  |  |  |
| Sep 12 | 377 | 1.6 | 111.1 | 340.7 |
| Jun 12 | 374 | 1.7 | 112.6 | 339.5 |
| Dec 11 | 346 | 1.7 | 114.7 | 336.4 |
| Sep 11 | 347 | 1.8 | 111.0 | 320.8 |
| Thailand |  |  |  |  |
| Sep 12 | 306 | 3.7 | 91.8 | 155.2 |
| Jun 12 | 312 | 4.0 | 89.7 | 148.1 |
| Dec 11 | 309 | 4.0 | 81.9 | 141.3 |
| Sep 11 | 297 | 3.8 | 78.5 | 133.9 |
| Indonesia |  |  |  |  |
| Sep 12 | 85 | 1.5 | 80.0 | 1，360．0 |
| Jun 12 | 85 | 1.5 | 78.8 | 1，340．0 |
| Dec 11 | 83 | 1.4 | 83.1 | 1，150．0 |
| Sep 11 | 85 | 1.6 | 78.8 | 957.1 |
| Greater China |  |  |  |  |
| Sep 12 | 39 | 0.4 | 184.6 | 205.7 |
| Jun 12 | 41 | 0.5 | 173.2 | 186.8 |
| Dec 11 | 31 | 0.4 | 222.6 | 222.6 |
| Sep 11 | 31 | 0.4 | 203.2 | 210.0 |
| Others |  |  |  |  |
| Sep 12 | 877 | 10.4 | 25.5 | 26.7 |
| Jun 12 | 538 | 6.3 | 37.0 | 40.1 |
| Dec 11 | 537 | 6.0 | 33.1 | 36.3 |
| Sep 11 | 494 | 5.4 | 24.5 | 27.8 |
| Group NPL |  |  |  |  |
| Sep 12 | 2，496 | 1.6 | 116.9 | 184.6 |
| Jun 12 | 2，113 | 1.4 | 136.6 | 227.0 |
| Dec 11 | 2，020 | 1.4 | 136.2 | 238.5 |
| Sep 11 | 2，109 | 1.5 | 132.8 | 227.8 |

Group NPL increased over the comparative periods to $\$ 2.50$ billion as at 30 September 2012，largely on a few loan accounts from the transport industry．Group NPL was higher at $1.6 \%$ while NPL coverage remained adequate at 116．9\％．

## Note：

[^2]
## Customer Deposits

## By product

Fixed deposits
Savings deposits
Current accounts
Others
Total

| Sep－12 | Jun－12 | Dec－11 | Sep－11 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{9 6 , 5 8 6}$ | 92,223 | 95,168 | 87,390 |
| $\mathbf{4 0 , 4 9 5}$ | 40,719 | 39,945 | 39,383 |
| $\mathbf{2 9 , 9 7 0}$ | 28,474 | 27,993 | 27,173 |
| $\mathbf{6 , 7 7 1}$ | 7,376 | 6,355 | 4,489 |
| $\mathbf{1 7 3 , 8 2 3}$ | 168,792 | 169,460 | 158,435 |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total

| $\mathbf{1 7 0 , 3 4 2}$ | 164,687 | 162,887 | 152,738 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 , 7 7 9}$ | 2,956 | 5,185 | 4,270 |
| 574 | 988 | 1,126 | 1,078 |
| $\mathbf{1 2 7}$ | 160 | 263 | 350 |
| $\mathbf{1 7 3 , 8 2 3}$ | 168,792 | 169,460 | 158,435 |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total

| $\mathbf{9 6 , 8 2 5}$ | 92,357 | 95,720 | 94,639 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 0 , 7 8 0}$ | 19,898 | 19,818 | 16,794 |
| $\mathbf{2 4 , 3 3 5}$ | 22,994 | 20,890 | 18,526 |
| $\mathbf{6 , 9 6 4}$ | 6,677 | 6,874 | 5,346 |
| $\mathbf{4 , 4 6 5}$ | 4,551 | 4,774 | 4,342 |
| $\mathbf{2 0 , 4 5 4}$ | 22,315 | 21,384 | 18,789 |
| $\mathbf{1 7 3 , 8 2 3}$ | 168,792 | 169,460 | 158,435 |

Loans／Deposits ratio（\％）

| 86.0 | 87.1 | 83.3 | 86.9 |
| :--- | :--- | :--- | :--- |

The Group continued to exercise balance sheet discipline and with a strong deposit franchise，brought in deposits at a faster pace than loans growth．Customer deposits grew $\$ 5.0$ billion or $3.0 \%$ to $\$ 174$ billion in 3Q12，almost double the rate of loans growth．The growth was mostly in Singapore and in fixed deposits which rose $4.7 \%$ ．Current accounts balances also grew $5.3 \%$ ，providing the Group with cheaper funds．Consequently，the Group loans－to－deposits ratio improved to 86．0\％in 3Q12．
Compared to 30 September 2011，customer deposits rose $9.7 \%$ broad based across territories and products．

## Debts Issued

| Sep－12 | Jun－12 | Dec－11 | Sep－11 |
| :---: | :---: | :---: | :---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |

## Subordinated debts

Due within one year（unsecured）
Due after one year（unsecured）

## Other debts issued

Due within one year（unsecured）
Due after one year（unsecured）

Total

| $\mathbf{1 , 2 5 2}$ | - | - | - |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 8 1 1}$ | 4,990 | 5,084 | 5,129 |
| $\mathbf{6 , 0 6 3}$ | 4,990 | 5,084 | 5,129 |

To further complement the Group＇s funding sources，the Group tapped the term debt market and issued S\＄1．2 billion 3．15\％fixed rate subordinated notes under the euro－medium term note programme in 3Q12．

## Shareholders' Equity

Shareholders' equity
Add: Revaluation surplus
Shareholders' equity including revaluation surplus

| Sep-12 | Jun-12 | Dec-11 | Sep-11 |
| ---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 4 , 2 4 6}$ | 23,765 | 22,967 | 22,286 |
| $\mathbf{3 , 2 7 3}$ | 3,273 | 3,225 | 2,882 |
| $\mathbf{2 7 , 5 1 8}$ | 27,038 | 26,192 | 25,167 |

Shareholders' equity increased $2.0 \%$ to $\$ 24.2$ billion in $3 Q 12$, mainly due to profit for the period and improved valuation of the available-for-sale investment portfolio.

Compared to 30 September 2011, shareholders' equity rose $8.8 \%$, largely contributed by higher retained earnings as well as improved valuation on the investment portfolio.

As at 30 September 2012, revaluation surplus of $\$ 3.3$ billion on the Group's properties was not recognised in the financial statements.

## Changes in Issued Shares of the Bank

| Number of shares |  |  |  |
| :---: | :---: | :---: | :---: |
| 9M12 | 9 M 11 | $\mathbf{3 Q 1 2}$ | 3Q11 |
| '000 | '000 | '000 | '000 |

## Ordinary shares

Balance at beginning of period
Issue of shares under scrip dividend scheme
Balance at end of period

| $1,590,494$ | $1,560,139$ | $1,590,494$ | $1,590,487$ |
| ---: | ---: | ---: | ---: |
| - | 30,355 | - | 7 |
| $\mathbf{1 , 5 9 0 , 4 9 4}$ | $1,590,494$ | $1,590,494$ | $1,590,494$ |

## Treasury shares

Balance at beginning of period
Share buyback - held in treasury

| $(16,570)$ | $(17,515)$ | $(17,026)$ | $(17,481)$ |
| ---: | ---: | ---: | ---: |
| $(684)$ | - | - | - |
|  | 564 | 53 | 336 |
| $(16,690)$ | $(17,462)$ | $(16,690)$ | $(17,462)$ |

1,573,804 1,573,032 1,573,804 1,573,032

## Preference shares

Class E non-cumulative non-convertible preference shares at beginning/end of period
$13,200 \quad 13,200 \quad 13,200 \quad 13,200$

## Performance by Operating Segment

The Group is organised to be segment－led across key markets．Global segment heads are responsible for driving business，with decision－making balanced with a geographical perspective．For internal management purposes，the following segments represent the key customer segments and product groups：

## Group Retail（＂GR＂）

GR segment covers Consumer，Privilege，Business and Private Banking．Consumer Banking serves the individual customers，while Business Banking serves small enterprises with a wide range of products and services，including deposits，loans，investments，credit and debit cards and insurance products．Privilege Banking provides an extended range of financial services，including wealth management，and restricted products such as structured notes，funds of hedge funds，and insurance plans to the wealthy and affluent customers．Private Banking caters to the high net worth individuals and accredited investors，offering financial and portfolio planning，including investment management，asset management and estate planning．

Segment profit increased $12.6 \%$ to $\$ 797$ million in 9 M 12 ．Net interest income grew on strong loans growth while higher fee and commission income came mainly from investment－related activities．The increase was partly negated by higher business volume－related costs and impairment charges．

## Group Wholesale（＂GW＂）

GW segment encompasses Commercial Banking，Corporate Banking，Financial Institutions Group（＂FIG＂）， Corporate Finance and Debt Capital Markets．Commercial Banking serves the medium and large enterprises，while Corporate Banking serves large local corporations，government－linked companies and agencies，and FIG serves financial institutions．Commercial Banking，Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts，deposits，lending， asset finance，ship finance，trade finance，structured finance，cash management and cross－border payments．Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services．Debt Capital Markets specialises in solution－based structures to meet clients＇financing requirements in structuring，underwriting and arranging syndicated loans for general corporate needs，leveraged buy－outs，project and structured finance，and underwriting and lead managing bond issues．

Segment profit grew $12.5 \%$ to $\$ 1,331$ million in 9 M 12 ，with increases registered in net interest income as well as loan－related and trade－related fee income driven by strong loans growth and higher fee income from treasury and investment activities．This was partly negated by higher impairment charges and operating expenses．

## Global Markets and Investment Management（＂GMIM＂）

GMIM segment provides a comprehensive range of treasury products and services，including foreign exchange，money market，fixed income，derivatives，margin trading，futures broking，gold products，as well as an array of structured products．It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region．It also engages in asset management，proprietary investment activities and management of excess liquidity and capital funds．

Segment profit increased $25.7 \%$ to $\$ 494$ million in 9 M 12 ，mainly attributed to higher income from trading and interest rate management activities，as well as higher fee and commission income from investment－ related activities．This was partly offset by increased operating expenses from higher business volumes and higher impairment charges．

## Others

Others include property－related activities，insurance businesses and income and expenses not attributable to other operating segments mentioned above．

The segment recorded a profit of $\$ 94$ million in 9 M 12 as compared to a loss of $\$ 14$ million in 9 M 11 ，mainly due to gain on sale of investment securities and lower collective impairment．This was partly offset by increased operating expenses and lower share of profits of associates．

Performance by Operating Segment ${ }^{1}$（cont＇d）

9M12
Operating income Operating expenses Impairment charges
Amortisation of intangible assets
Share of profit of associates
Profit before tax

Segment assets
Intangible assets
Investment in associates
Total assets

## Segment liabilities

Other information
Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

9 M11
Operating income
Operating expenses
Impairment charges
Amortisation of intangible assets
Share of profit of associates
Profit before tax

## Segment assets

Intangible assets
Investment in associates
Total assets

## Segment liabilities

## Other information

Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

| GR | GW | GMIM | Others | Elimination ${ }^{2}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| 1，896 | 1，905 | 934 | 537 | （369） | 4，903 |
| $(1,031)$ | （396） | （423） | （442） | 263 | $(2,029)$ |
| （66） | （173） | （18） | （70） | － | （327） |
| （2） | （5） | － | － | － | （7） |
| － | － | 1 | 70 | － | 71 |
| 797 | 1，331 | 494 | 94 | （106） | 2，610 |
| 71，837 | 87，161 | 80，149 | 4，190 | $(5,114)$ | 238，223 |
| 1，336 | 2，114 | 666 | 56 | － | 4，172 |
| － | － | 18 | 1，077 | － | 1，095 |
| 73，173 | 89，275 | 80，833 | 5，323 | $(5,114)$ | 243，490 |
| 90，313 | 77，140 | 47，357 | 9，905 | $(5,658)$ | 219，057 |


| 270 | $(168)$ | 5 | 262 | $(369)$ | - |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 71,423 | 80,610 | 365 | 49 | - | 152,447 |
| 504 | 2,154 | 121 | 97 | - | 2,876 |
| 12 | 1 | 3 | 154 | - | 170 |
| 6 | 4 | 2 | 80 | - | 92 |


| 1,730 | 1,588 | 760 | 436 | $(293)$ | 4,221 |
| ---: | ---: | :---: | :---: | :---: | ---: |
| $(970)$ | $(347)$ | $(383)$ | $(332)$ | 206 | $(1,826)$ |
| $(49)$ | $(53)$ | 19 | $(215)$ | - | $(298)$ |
| $(3)$ | $(5)$ | - | - | - | $(8)$ |


| - | - | $(3)$ | 96 | - | 93 |
| ---: | ---: | :---: | :---: | :---: | ---: |
| 708 | 1,183 | 393 | $(14)$ | $(87)$ | 2,183 |


| 61,814 | 82,093 | 83,070 | 4,072 | $(5,840)$ | 225,209 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 1,338 | 2,118 | 667 | 81 | - | 4,204 |
| - | - | 21 | 1,083 | - | 1,104 |
| 63,152 | 84,211 | 83,758 | 5,236 | $(5,840)$ | 230,517 |


| 83,752 | 72,003 | 50,156 | 8,649 | $(6,503)$ | 208,057 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| 317 | $(139)$ | $(172)$ | 287 | $(293)$ | - |
| ---: | ---: | :---: | ---: | ---: | ---: |
| 61,505 | 78,429 | 435 | 63 | - | 140,432 |
| 476 | 1,947 | 148 | 146 | - | 2,717 |
| 11 | 3 | 5 | 98 | - | 117 |
| 6 | 4 | 2 | 74 | - | 86 |

[^3]
## Performance by Geographical Segment ${ }^{1}$

| 9 M 12 | 9M11 | 3Q12 | 2Q12 | 3Q11 |
| :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \＄m | \＄m | \＄m |
| 2，880 | 2，530 | 988 | 943 | 808 |
| 671 | 580 | 224 | 229 | 192 |
| 392 | 312 | 135 | 128 | 109 |
| 358 | 319 | 118 | 122 | 105 |
| 303 | 221 | 100 | 92 | 71 |
| 299 | 259 | 98 | 95 | 76 |
| 4，903 | 4，221 | 1，664 | 1，610 | 1，361 |

## Profit before tax

Singapore
Malaysia
Thailand

| $\mathbf{1 , 6 5 8}$ | 1,440 | $\mathbf{5 6 7}$ | 523 | 422 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 2 2}$ | 324 | $\mathbf{1 5 3}$ | 154 | 105 |
| $\mathbf{9 2}$ | 58 | $\mathbf{4 0}$ | 26 | 22 |
| $\mathbf{1 5 1}$ | 112 | $\mathbf{5 2}$ | 53 | 37 |
| $\mathbf{1 6 5}$ | 102 | $\mathbf{5 2}$ | 46 | 25 |
| $\mathbf{1 3 0}$ | 155 | $\mathbf{1 6}$ | 70 | 39 |
| $\mathbf{2 , 6 1 8}$ | 2,191 | $\mathbf{8 7 9}$ | 871 | 650 |
| $\mathbf{( 7 )}$ | $(8)$ | $\mathbf{( 2 )}$ | $(2)$ | $(3)$ |
| $\mathbf{2 , 6 1 0}$ | 2,183 | $\mathbf{8 7 7}$ | 869 | 648 |

The Group＇s operating income grew $16.1 \%$ to $\$ 4.90$ billion in 9 M 12 ，with increases registered across all territories．The regional countries rose faster at $20.4 \%$ while Singapore grew 13．8\％．At the pre－tax profit level，Singapore grew $15.1 \%$ while the regional countries rose $39.2 \%$ year－on－year．

## Total assets

Singapore
Malaysia
Thailand
Indonesia
Greater China
Others

Intangible assets
Total

| Sep－12 | Jun－12 | Dec－11 | Sep－11 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 4 9 , 7 0 3}$ | 143,283 | 144,739 | 143,349 |
| $\mathbf{3 3 , 3 9 0}$ | 31,977 | 29,308 | 26,820 |
| $\mathbf{1 3 , 1 9 0}$ | 12,314 | 11,996 | 11,770 |
| $\mathbf{7 , 2 5 4}$ | 7,624 | 7,767 | 7,221 |
| $\mathbf{1 8 , 0 4 3}$ | 18,370 | 19,133 | 18,367 |
| $\mathbf{1 7 , 7 4 0}$ | 17,665 | 19,819 | 18,786 |
| $\mathbf{2 3 9 , 3 1 9}$ | 231,233 | 232,762 | 226,313 |
| $\mathbf{4 , 1 7 2}$ | 4,181 | 4,196 | 4,204 |
| $\mathbf{2 4 3 , 4 9 0}$ | 235,414 | 236,958 | 230,517 |

[^4]
## Capital Adequacy Ratios



The Group remained well capitalised with Tier 1 and Total CAR of $14.3 \%$ and $18.3 \%$ well above the regulatory minimums of $6 \%$ and $10 \%$ respectively．

The improvement in CAR against the previous quarter were contributed by lower risk－weighted assets， as well as higher capital due to higher retained earnings and issuance of the $\mathrm{S} \$ 1.2$ billion subordinated debts in this quarter．

Compared to 30 September 2011，the higher CAR were largely due to higher retained earnings and issuance of subordinated debts，partly offset by higher risk－weighted assets．

## Consolidated Income Statement (Unaudited)

Interest income
Less: Interest expense
Net interest income
Fee and commission income
Dividend income
Rental income
Other operating income
Non-interest income
Total operating income
Less: Staff costs
Other operating expenses
Total operating expenses
Operating profit before charges

| 9 M 12 | 9 M 11 | +/(-) | 3Q12 | 2Q12 | +/(-) | 3Q11 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| 4,650 | 4,120 | 12.9 | 1,552 | 1,542 | 0.6 | 1,434 | 8.2 |
| 1,700 | 1,420 | 19.7 | 581 | 561 | 3.5 | 518 | 12.0 |
| 2,950 | 2,700 | 9.3 | 971 | 981 | (1.0) | 915 | 6.1 |
| 1,120 | 992 | 13.0 | 372 | 386 | (3.6) | 323 | 15.1 |
| 131 | 70 | 87.8 | 89 | 34 | >100.0 | 13 | >100.0 |
| 82 | 84 | (2.5) | 27 | 27 | 1.4 | 28 | (2.2) |
| 619 | 376 | 64.6 | 205 | 182 | 12.3 | 82 | $>100.0$ |
| 1,952 | 1,521 | 28.3 | 693 | 629 | 10.2 | 446 | 55.4 |
| 4,903 | 4,221 | 16.1 | 1,664 | 1,610 | 3.3 | 1,361 | 22.2 |
| 1,168 | 1,053 | 10.9 | 406 | 380 | 7.0 | 360 | 12.9 |
| 861 | 773 | 11.4 | 281 | 286 | (1.7) | 271 | 3.7 |
| 2,029 | 1,826 | 11.1 | 687 | 666 | 3.3 | 631 | 8.9 |
| 2,874 | 2,395 | 20.0 | 976 | 944 | 3.4 | 730 | 33.7 |

Less: Amortisation/impairment charges
Intangible assets

| $\mathbf{7}$ | 8 | $(6.4)$ | $\mathbf{2}$ | 2 | $(3.2)$ | 3 | (8.8) |
| ---: | ---: | :---: | ---: | ---: | :---: | ---: | ---: |
| $\mathbf{3 2 7}$ | 298 | 9.8 | $\mathbf{1 1 9}$ | 105 | 13.4 | 99 | 19.3 |
| $\mathbf{2 , 5 4 0}$ | 2,090 | 21.5 | $\mathbf{8 5 6}$ | 837 | 2.2 | 628 | 36.2 |
| $\mathbf{7 1}$ | 93 | $(23.9)$ | $\mathbf{2 1}$ | 31 | $(31.6)$ | 19 | 9.5 |
| $\mathbf{2 , 6 1 0}$ | 2,183 | 19.6 | $\mathbf{8 7 7}$ | 869 | 1.0 | 648 | 35.4 |
| $\mathbf{4 8 9}$ | 401 | 21.9 | $\mathbf{1 6 6}$ | 151 | 10.5 | 123 | 35.2 |
| $\mathbf{2 , 1 2 1}$ | 1,781 | 19.1 | $\mathbf{7 1 0}$ | 718 | $(1.1)$ | 525 | 35.4 |

Attributable to:
Equity holders of the Bank Non-controlling interests

| $\mathbf{2 , 1 0 7}$ | 1,769 | 19.1 | $\mathbf{7 0 7}$ | 713 | $(0.8)$ | 522 | 35.5 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 4}$ | 12 | 13.5 | $\mathbf{4}$ | 5 | $(29.8)$ | 3 | 28.0 |
| $\mathbf{2 , 1 2 1}$ | 1,781 | 19.1 | $\mathbf{7 1 0}$ | 718 | $(1.1)$ | 525 | 35.4 |

## Consolidated Statement of Comprehensive Income (Unaudited)

|  | 9 M 12 | 9M11 | +/(-) | 3Q12 | 2Q12 | +/(-) | 3Q11 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Profit for the financial period | 2,121 | 1,781 | 19.1 | 710 | 718 | (1.1) | 525 | 35.4 |
| Currency translation adjustments | (307) | (17) (>100.0) |  | (109) | (95) | (15.5) | 153 (>100.0) |  |
| Change in available-for-sale reserve |  |  |  |  |  |  |  |  |
| Change in fair value | 807 | (276) | >100.0 | 302 | 108 | >100.0 | (492) | >100.0 |
| Transfer to income statement on disposal/impairment | (282) | (73) (>100.0) |  | (52) | (115) | 54.6 | (18) (>100.0) |  |
| Tax relating to available-for-sale reserve | (50) | 70 | (>100.0) | (28) | 14 | (>100.0) |  | (>100.0) |
| Change in share of other comprehensive <br> income of associates <br> 33 <br> (65) $>100.0$ <br> 14 <br> (5) $>100.0$ <br> (41) $>100.0$ |  |  |  |  |  |  |  |  |
| Other comprehensive income for the financial period, net of tax | 201 | (360) | $>100.0$ | 126 | (93) | >100.0 | (332) | $>100.0$ |
| Total comprehensive income for the financial period, net of tax | 2,322 | 1,421 | 63.4 | 837 | 625 | 33.9 | 193 | >100.0 |
| Attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 2,306 | 1,419 | 62.5 | 831 | 623 | 33.4 | 196 | $>100.0$ |
| Non-controlling interests | 17 | 2 | >100.0 | 6 | 2 | >100.0 | (3) | $>100.0$ |
|  | 2,322 | 1,421 | 63.4 | 837 | 625 | 33.9 | 193 | >100.0 |

Appendix 3

## Consolidated Balance Sheet (Unaudited)

## Equity

Share capital
Retained earnings
Other reserves
Equity attributable to equity holders of the Bank
Non-controlling interests
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of non-bank customers
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non-bank customers
Investment securities
Other assets
Investment in associates
Investment properties
Fixed assets
Intangible assets
Total

| $\mathbf{2 9 , 1 9 6}$ | 26,125 | 26,786 | 26,481 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 , 8 4 2}$ | 8,398 | 9,710 | 8,401 |
| $\mathbf{9 , 6 2 0}$ | 8,489 | 8,253 | 8,135 |
| $\mathbf{2 8 5}$ | 354 | 271 | 230 |
| $\mathbf{1 6 , 4 1 1}$ | 16,151 | 18,770 | 15,346 |
| $\mathbf{1 4 9 , 5 2 8}$ | 146,942 | 141,191 | 137,633 |
| $\mathbf{1 1 , 1 9 9}$ | 11,556 | 14,354 | 15,255 |
| $\mathbf{9 , 8 9 6}$ | 9,929 | 10,157 | 11,561 |
| $\mathbf{1 , 0 9 5}$ | 1,070 | 1,092 | 1,104 |
| $\mathbf{9 7 6}$ | 1,056 | 1,126 | 1,110 |
| $\mathbf{1 , 2 7 1}$ | 1,162 | 1,050 | 1,058 |
| $\mathbf{4 , 1 7 2}$ | 4,181 | 4,196 | 4,204 |
| $\mathbf{2 4 3 , 4 9 0}$ | $\mathbf{2 3 5}, 414$ | 236,958 | $\mathbf{2 3 0 , 5 1 7}$ |

## Off-balance sheet items

Contingent liabilities
Financial derivatives
Commitments

| 16,662 | 17,243 | 15,821 | 18,496 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 5 2 , 3 4 3}$ | 356,895 | 351,224 | 378,068 |
| $\mathbf{5 9 , 1 2 5}$ | 56,801 | 54,022 | 54,067 |
|  |  |  |  |
| $\mathbf{1 4 . 0 4}$ | 13.74 | 13.23 | 12.80 |

## Note:

[^5]
## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 January 2012 | 5,253 | 8,499 | 9,215 | 22,967 | 177 | 23,144 |
| Profit for the financial period | - | 2,107 | - | 2,107 | 14 | 2,121 |
| Other comprehensive income for the financial period | - | - | 198 | 198 | 3 | 201 |
| Total comprehensive income for the financial period | - | 2,107 | 198 | 2,306 | 17 | 2,322 |
| Transfers | - | 0 | (0) | - | - | - |
| Dividends | - | $(1,038)$ | - | $(1,038)$ | (6) | $(1,044)$ |
| Share buyback - held in treasury | (11) | - | - | (11) | - | (11) |
| Share-based compensation | - | - | 22 | 22 | - | 22 |
| Issue of treasury shares under share-based compensation plans | 11 | - | (11) | - | - | - |
| Balance at 30 September 2012 | 5,253 | 9,568 | 9,424 | 24,246 | 188 | 24,434 |


| Balance at 1 January 2011 | 4,685 | 7,687 | 9,101 | 21,473 | 180 | 21,654 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 1,769 | - | 1,769 | 12 | 1,781 |
| Other comprehensive income for the financial period | - | - | (350) | (350) | (10) | (360) |
| Total comprehensive income for the financial period | - | 1,769 | (350) | 1,419 | 2 | 1,421 |
| Transfers | - | (0) | 0 | - | - | - |
| Change in non-controlling interests | - | - | 0 | 0 | (1) | (1) |
| Dividends | - | $(1,180)$ | - | $(1,180)$ | (7) | $(1,187)$ |
| Issue of shares under scrip dividend scheme | 547 | - | - | 547 | - | 547 |
| Share-based compensation | - | - | 25 | 25 | - | 25 |
| Increase in statutory reserves | - | - | 1 | 1 | - | 1 |
| Issue of treasury shares under share-based compensation plans | 1 | - | (1) | - | - | - |
| Balance at 30 September 2011 | 5,233 | 8,276 | 8,777 | 22,286 | 174 | 22,460 |

## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Noncontrolling interests\$m | $\begin{gathered} \begin{array}{c} \text { Total } \\ \text { equity } \end{array} \\ \hline \$ m \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m |  |  |
| Balance at 1 July 2012 | 5,247 | 9,219 | 9,300 | 23,765 | 183 | 23,949 |
| Profit for the financial period | - | 707 | - | 707 | 4 | 710 |
| Other comprehensive income for the financial period | - | - | 124 | 124 | 2 | 126 |
| Total comprehensive income for the financial period | - | 707 | 124 | 831 | 6 | 837 |
| Dividends | - | (357) | - | (357) | (1) | (358) |
| Share-based compensation | - | - | 7 | 7 | - | 7 |
| Issue of treasury shares under share-based compensation plans | 6 | - | (6) | - | - | - |
| Balance at 30 September 2012 | 5,253 | 9,568 | 9,424 | 24,246 | 188 | 24,434 |


| Balance at 1 July 2011 | 5,233 | 8,111 | 9,094 | 22,438 | 179 | 22,617 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 522 | - | 522 | 3 | 525 |
| Other comprehensive income for the financial period | - | - | (326) | (326) | (6) | (332) |
| Total comprehensive income for the financial period | - | 522 | (326) | 196 | (3) | 193 |
| Change in non-controlling interests | - | - | (0) | (0) | (0) | (0) |
| Dividends | - | (357) | - | (357) | (2) | (359) |
| Issue of shares under scrip dividend scheme | 0 | - | - | 0 | - | 0 |
| Share-based compensation | - | - | 8 | 8 | - | 8 |
| Issue of treasury shares under share-based compensation plans | 0 | - | (0) | - | - | - |
| Balance at 30 September 2011 | 5,233 | 8,276 | 8,777 | 22,286 | 174 | 22,460 |

## Consolidated Cash Flow Statement (Unaudited)

## Cash flows from operating activities

Operating profit before amortisation and impairment charges
Adjustments for:
Depreciation of assets
Net gain on disposal of assets
Share-based compensation
Operating profit before working capital changes
Increase/(decrease) in working capital
Deposits and balances of banks
Deposits and balances of non-bank customers
Bills and drafts payable
Other liabilities
Restricted balances with central banks
Government treasury bills and securities
Trading securities
Investment securities
Placements and balances with banks
Loans to non-bank customers
Other assets
Cash generated from/(used in) operations
Income tax paid
Net cash provided by/(used in) operating activities

| 9 M 12 | 9M11 | 3Q12 | 3Q11 |
| :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m |
| 2,874 | 2,395 | 976 | 730 |
| 92 | 86 | 32 | 29 |
| (446) | (242) | (128) | (100) |
| 21 | 25 | 7 | 8 |
| 2,541 | 2,265 | 887 | 668 |
| 776 | $(7,482)$ | 1,796 | $(2,091)$ |
| 4,362 | 16,136 | 5,031 | 10,077 |
| 197 | 502 | 231 | 36 |
| (869) | 2,264 | (87) | 2,671 |
| (4) | (352) | 52 | (302) |
| $(1,267)$ | 8,014 | $(2,469)$ | 1,449 |
| 15 | (39) | 75 | 21 |
| 3,853 | 373 | 612 | (343) |
| 2,359 | $(1,888)$ | (260) | $(1,990)$ |
| $(8,672)$ | $(25,481)$ | $(2,701)$ | $(9,200)$ |
| 166 | $(2,349)$ | 5 | $(2,435)$ |
| 3,457 | $(8,040)$ | 3,172 | $(1,437)$ |
| (465) | (491) | (144) | (177) |
| 2,992 | $(8,530)$ | 3,028 | $(1,614)$ |

## Cash flows from investing activities

Net cash flow on disposal/(acquisition) of:

Associates
Properties and other fixed assets
Dividends received from associates
Net cash used in investing activities

Cash flows from financing activities
Increase in debts issued
Share buyback
Change in non-controlling interests
Dividends paid on ordinary shares
Dividends paid on preference shares
Dividends paid to non-controlling interests
Net cash provided by/(used in) financing activities
Currency translation adjustments
Net increasel(decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period

| - | $(15)$ | - | - |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 1 5 2 )}$ | $(110)$ | $\mathbf{( 5 0 )}$ | $(56)$ |
| $\mathbf{8 8}$ | 119 | $\mathbf{7}$ | 5 |
| $\mathbf{( 6 4 )}$ | $(5)$ | $\mathbf{( 4 4 )}$ | $(51)$ |


| $\mathbf{8 4 4}$ | 4,587 | $\mathbf{6 1 4}$ | $\mathbf{1 , 1 1 2}$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 1 1 )}$ | - | - | - |
| - | $(1)$ | - | $(0)$ |
| $\mathbf{( 9 4 4 )}$ | $(539)$ | $\mathbf{( 3 1 5 )}$ | $(315)$ |
| $\mathbf{( 1 0 3 )}$ | $(104)$ | $\mathbf{( 5 1 )}$ | $(52)$ |
| $\mathbf{( 6 )}$ | $(7)$ | $\mathbf{( 1 )}$ | $(2)$ |
| $\mathbf{( 2 1 9 )}$ | 3,936 | $\mathbf{2 4 7}$ | 743 |
| $\mathbf{( 3 0 3 )}$ | $(14)$ | $\mathbf{( 1 0 9 )}$ | 153 |
| $\mathbf{2 , 4 0 6}$ | $(4,614)$ | $\mathbf{3 , 1 2 3}$ | $(769)$ |
| $\mathbf{2 2 , 3 9 6}$ | 27,143 | $\mathbf{2 1 , 6 7 9}$ | 23,298 |
| $\mathbf{2 4 , 8 0 2}$ | 22,529 | $\mathbf{2 4 , 8 0 2}$ | 22,529 |

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital
Retained earnings
Other reserves
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of non-bank customers
Deposits and balances of subsidiaries
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

Assets
Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non-bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

Off-balance sheet items
Contingent liabilities
Financial derivatives
Commitments

| Sep-12 | Jun-12 | Dec-11 ${ }^{1}$ | Sep-11 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{4 , 4 2 2}$ | 4,415 | 4,422 | 4,402 |
| $\mathbf{7 , 5 7 5}$ | 7,426 | 6,895 | 6,741 |
| $\mathbf{9 , 4 2 9}$ | 9,213 | 8,965 | 8,543 |
| $\mathbf{2 1 , 4 2 6}$ | 21,054 | 20,282 | 19,685 |


| $\mathbf{1 8 , 6 3 1}$ | 17,149 | 18,427 | 22,848 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 2 9 , 8 4 6}$ | 125,761 | 128,907 | 123,462 |
| $\mathbf{6 , 0 4 4}$ | 5,814 | 6,873 | 5,456 |
| $\mathbf{6 1 2}$ | 441 | 273 | 395 |
| $\mathbf{7 , 6 7 6}$ | 7,803 | 8,639 | 10,096 |
| $\mathbf{8 , 6 4 8}$ | 7,740 | 6,424 | 6,515 |
| $\mathbf{1 7 1 , 4 5 8}$ | 164,707 | 169,543 | 168,772 |


| 192,884 | 185,762 | 189,825 | 188,457 |
| :--- | :--- | :--- | :--- |


| $\mathbf{1 7 , 7 2 0}$ | 14,846 | 16,278 | 19,126 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 , 6 7 5}$ | 8,234 | 9,649 | 8,314 |
| $\mathbf{5 , 0 5 4}$ | 4,473 | 4,205 | 2,727 |
| $\mathbf{1 5 8}$ | 133 | 168 | 170 |
| $\mathbf{1 3 , 5 3 8}$ | 13,041 | 15,989 | 12,640 |
| $\mathbf{1 1 1 , 9 0 8}$ | 109,960 | 105,850 | 104,607 |
| $\mathbf{5 , 8 7 3}$ | 5,902 | 5,693 | 6,571 |
| $\mathbf{9 , 9 1 2}$ | 10,298 | 12,803 | 13,675 |
| $\mathbf{8 , 4 9 1}$ | 8,342 | 8,656 | 10,122 |
| $\mathbf{3 2 9}$ | 329 | 369 | 372 |
| $\mathbf{4 , 7 6 0}$ | 4,760 | 4,763 | 4,760 |
| $\mathbf{1 , 3 1 3}$ | 1,381 | 1,458 | 1,359 |
| $\mathbf{9 7 2}$ | 881 | 761 | 833 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 | 3,182 |
| $\mathbf{1 9 2 , 8 8 4}$ | 185,762 | 189,825 | 188,457 |


| 11,974 | 12,650 | 12,160 | 14,788 |
| ---: | ---: | ---: | ---: |
| 297,771 | 305,114 | 304,180 | 328,872 |
| 46,399 | 43,715 | 41,174 | 40,908 |
|  |  |  |  |
| 12.78 | 12.54 | 12.04 | 11.67 |

Note:
1 Audited.

## Statement of Changes in Equity of the Bank (Unaudited)

Share capital Retained earnings Other reserves Total equity
\$m \$m \$m \$m

| Balance at 1 January 2012 | 4,422 | 6,895 | 8,965 | 20,282 |
| :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 1,691 | - | 1,691 |
| Other comprehensive income for the financial period | - | - | 452 | 452 |
| Total comprehensive income for the financial period | - | 1,691 | 452 | 2,144 |
| Dividends | - | $(1,011)$ | - | $(1,011)$ |
| Share buyback - held in treasury | (11) | - | - | (11) |
| Share-based compensation | - | - | 22 | 22 |
| Issue of treasury shares under share-based compensation plans | 11 | - | (11) | - |
| Balance at 30 September 2012 | 4,422 | 7,575 | 9,429 | 21,426 |


| Balance at 1 January 2011 | 3,854 | 6,363 | 8,730 | 18,947 |
| :--- | ---: | ---: | ---: | ---: |
| Profit for the financial period | - | 1,530 | - | 1,530 |
| Other comprehensive income <br> for the financial period | - | - | $(212)$ | $(212)$ |
| Total comprehensive income <br> for the financial period <br> Dividends <br> Issue of shares under scrip <br> dividend scheme <br> Share-based compensation <br> Issue of treasury shares under <br> share-based compensation plans <br>  <br> Balance at 30 September 2011 | - | 1,530 | $(212)$ | 1,318 |

Statement of Changes in Equity of the Bank (Unaudited)

|  | Share capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Balance at 1 July 2012 | 4,415 | 7,426 | 9,213 | 21,054 |
| Profit for the financial period | - | 497 | - | 497 |
| Other comprehensive income for the financial period | - | - | 216 | 216 |
| Total comprehensive income for the financial period | - | 497 | 216 | 713 |
| Dividends | - | (348) | - | (348) |
| Share-based compensation | - | - | 7 | 7 |
| Issue of treasury shares under share-based compensation plans | 6 | - | (6) | - |
| Balance at 30 September 2012 | 4,422 | 7,575 | 9,429 | 21,426 |
| Balance at 1 July 2011 | 4,401 | 6,712 | 8,949 | 20,062 |
| Profit for the financial period | - | 377 | - | 377 |
| Other comprehensive income for the financial period | - | - | (414) | (414) |
| Total comprehensive income for the financial period | - | 377 | (414) | (37) |
| Dividends | - | (348) | - | (348) |
| Issue of shares under scrip dividend scheme | 0 | - | - | 0 |
| Share-based compensation | - | - | 8 | 8 |
| Issue of treasury shares under share-based compensation plans | 0 | - | (0) | - |
| Balance at 30 September 2011 | 4,402 | 6,741 | 8,543 | 19,685 |


[^0]:    Notes:
    1 Refer to profit attributable to equity holders of the Bank.
    2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividends.
    3 Computed on an annualised basis.

[^1]:    Notes：
    1 Based on the location where the non－performing loans are booked．
    2 Comprise China，Hong Kong and Taiwan．

[^2]:    1 Based on the location where the non－performing loans are booked．

[^3]:    Notes：
    1 Transfer prices between operating segments are on arm＇s length basis in a manner similar to transactions with third parties．
    2 This includes joint income and expenses allocated to business segments in respect of cross－sell activities．

[^4]:    Note：
    1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets．Information is stated after elimination of inter－segment transactions．

[^5]:    1 Audited.

