## To：All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement：

## Financial Results

The unaudited financial results of the Group for the nine months／third quarter of 2011 are enclosed．

## Dividends

## Ordinary share dividend

No dividend on ordinary shares has been declared for the quarter．

## Preference share dividends

On 15 September 2011，a semi－annual dividend at an annual rate of $5.796 \%$ totalling USD14 million（3Q10： USD14 million）was paid on the 5,000 non－cumulative non－convertible guaranteed SPV－A preference shares issued by the Bank＇s wholly－owned subsidiary，UOB Cayman I Limited．

On 15 September 2011，a semi－annual one－tier tax－exempt dividend of 5．05\％per annum totalling S\＄34 million （3Q10：S $\$ 34$ million）was paid on the Bank＇s $\mathrm{S} \$ 1.32$ billion Class E non－cumulative non－convertible preference shares．

## Interested Person Transactions

The Bank has not obtained a general mandate from shareholders for Interested Person Transactions．

## Confirmation by Directors

The Board of Directors hereby confirms that，to the best of its knowledge，nothing has come to its attention which may render the unaudited financial results of the Group for the nine months／third quarter of 2011 to be false or misleading．

## BY ORDER OF THE BOARD <br> UNITED OVERSEAS BANK LIMITED

## Mrs Vivien Chan <br> Secretary

Dated this $2^{\text {nd }}$ day of November 2011

The results are also available at uobgroup．com

## Group Financial Report

## For the Nine Months I Third Quarter 2011

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## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than \＄500，000 in absolute term are shown as＂0＂．
＂NM＂denotes not meaningful．

## Financial Highlights

| 9M11 | 9 M10 | $+/(-)$ | 3Q11 | $2 Q 11$ | $+/(-)$ | $3 Q 10$ | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  |  | $\%$ |  | $\%$ |

Profit and loss summary (\$m)
Net interest income
Fee and commission income
Other non-interest income
Total income
Less: Total expenses
Operating profit
Less: Amortisation/impairment charges

| $\mathbf{2 , 7 0 0}$ | 2,667 | 1.2 | $\mathbf{9 1 5}$ | 913 | 0.2 | 883 | 3.6 |
| ---: | ---: | :---: | ---: | :---: | ---: | ---: | ---: |
| $\mathbf{9 9 2}$ | 853 | 16.2 | $\mathbf{3 2 3}$ | 338 | $(4.2)$ | 284 | 13.9 |
| $\mathbf{5 3 0}$ | 597 | $(11.3)$ | $\mathbf{1 2 2}$ | 186 | $(34.3)$ | 265 | $(53.8)$ |
| $\mathbf{4 , 2 2 1}$ | 4,118 | 2.5 | $\mathbf{1 , 3 6 1}$ | 1,437 | $(5.3)$ | 1,432 | $(4.9)$ |
| $\mathbf{1 , 8 2 6}$ | 1,638 | 11.5 | $\mathbf{6 3 1}$ | 612 | 3.1 | 555 | 13.6 |
| $\mathbf{2 , 3 9 5}$ | 2,480 | $(3.4)$ | $\mathbf{7 3 0}$ | 825 | $(11.5)$ | 876 | $(16.7)$ |
| $\mathbf{3 0 6}$ | 302 | 1.1 | $\mathbf{1 0 2}$ | 98 | 3.8 | 137 | $(25.5)$ |
| $\mathbf{9 3}$ | 101 | $(8.1)$ | $\mathbf{1 9}$ | 48 | $(59.4)$ | 29 | $(31.7)$ |
| $\mathbf{4 1 3}$ | 406 | 1.7 | $\mathbf{1 2 6}$ | 140 | $(9.6)$ | 116 | 8.7 |
| $\mathbf{1 , 7 6 9}$ | 1,872 | $(5.5)$ | $\mathbf{5 2 2}$ | 636 | $(17.9)$ | 652 | $(20.0)$ |
| $\mathbf{-}$ | 118 | NM | - | - | - | 36 | NM |
| $\mathbf{1 , 7 6 9}$ | 1,990 | $(11.1)$ | $\mathbf{5 2 2}$ | 636 | $(17.9)$ | 688 | $(24.2)$ |

Financial indicators (based on core earnings)

| Non-interest income/Total income (\%) | 36.0 | 35.2 | 0.8\% pt | 32.8 | 36.5 | (3.7)\% pt | 38.3 | (5.5)\% pt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas net profit before tax contribution (\%) | 34.3 | 32.5 | 1.8\% pt | 35.1 | 34.7 | 0.4\% pt | 31.7 | 3.4\% pt |
| Earnings per ordinary share (\$) ${ }^{3,4}$ |  |  |  |  |  |  |  |  |
| Basic | 1.44 | 1.58 | (8.9) | 1.22 | 1.57 | (22.3) | 1.64 | (25.6) |
| Diluted | 1.43 | 1.57 | (8.9) | 1.21 | 1.57 | (22.9) | 1.63 | (25.8) |
| Return on average ordinary shareholders' equity (\%) ${ }^{3,4}$ | 11.3 | 13.5 | (2.2)\% pt | 9.4 | 12.3 | (2.9)\% pt | 13.7 | (4.3)\% pt |
| Return on average total assets (\%) ${ }^{4}$ | 1.08 | 1.31 | (0.23)\% pt | 0.94 | 1.16 | (0.22)\% pt | 1.33 | (0.39)\% pt |
| Net interest margin (\%) ${ }^{4}$ | 1.90 | 2.15 | (0.25)\% pt | 1.89 | 1.92 | (0.03)\% pt | 2.07 | (0.18)\% pt |
| Expense/Income ratio (\%) | 43.3 | 39.8 | 3.5\% pt | 46.4 | 42.6 | 3.8\% pt | 38.8 | 7.6\% pt |
| Loan charge off rate (bp) ${ }^{4}$ |  |  |  |  |  |  |  |  |
| Exclude collective impairment | 9 | 8 | 1 bp | 8 | 7 | 1bp | 16 | (8)bp |
| Include collective impairment | 30 | 26 | 4bp | 30 | 30 | - | 35 | (5) bp |
| Net dividend per ordinary share ( $\$$ ) Interim | 20.0 | 20.0 | - | - | 20.0 | NM | - | - |

## Notes:

1 Refer to the gain on sale of UOB Life Assurance Limited.
2 Refer to profit attributable to equity holders of the Bank.
3 Calculated based on profit attributable to equity holders of the Bank net of preference share dividends.
4 Computed on an annualised basis.

Financial Highlights（cont＇d）

| Sep－11 | Jun－11 | $+/(-)$ | Dec－10 | $+/(-)$ | Sep－10 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  | $\%$ |  | $\%$ |

Financial indicators

| Customer loans（net）（\＄m） | 137，633 | 128，532 | 7.1 | 112，440 | 22.4 | 107，100 | 28.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits（\＄m） | 158，435 | 148，358 | 6.8 | 142，299 | 11.3 | 132，483 | 19.6 |
| Loans／Deposits ratio（\％）${ }^{1}$ | 86.9 | 86.6 | 0．3\％pt | 79.0 | 7．9\％pt | 81.1 | 5．8\％pt |
| NPL ratio（\％）${ }^{2}$ | 1.5 | 1.5 | － | 1.8 | （0．3）\％pt | 1.9 | （0．4）\％pt |
| Total assets（\＄m） | 230，517 | 218，921 | 5.3 | 213，778 | 7.8 | 202，445 | 13.9 |
| Shareholders＇equity（\＄m）${ }^{3}$ | 22，286 | 22，438 | （0．7） | 21，473 | 3.8 | 20，814 | 7.1 |
| Net asset value（＂NAV＂） per ordinary share（\＄）${ }^{4}$ | 12.80 | 12.89 | （0．7） | 12.51 | 2.3 | 12.19 | 5.0 |
| Revalued NAV per ordinary share（\＄）${ }^{4}$ | 14.63 | 14.70 | （0．5） | 14.34 | 2.0 | 13.80 | 6.0 |
| Capital adequacy ratios（\％） |  |  |  |  |  |  |  |
| Core Tier 1 | 12.3 | 12.6 | （0．3）\％pt | 13.3 | （1．0）\％pt | 13.0 | （0．7）\％pt |
| Tier 1 | 14.0 | 14.5 | （0．5）\％pt | 15.3 | （1．3）\％pt | 15.1 | （1．1）\％pt |
| Total | 17.5 | 19.2 | （1．7）\％pt | 19.8 | （2．3）\％pt | 19.9 | （2．4）\％pt |

## Notes：

1 Refer to net customer loans and customer deposits．
2 Refer to non－performing loans as a percentage of gross customer loans．
3 Refer to equity attributable to equity holders of the Bank．
4 Preference shares are excluded from the computation．

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards （＂FRS＂）as required by the Singapore Companies Act，with modification to FRS39 Financial Instruments： Recognition and Measurement in respect of loan loss provisioning，as provided in the Monetary Authority of Singapore（＂MAS＂）Notice 612 Credit Files，Grading and Provisioning．

The new or amended FRS and Interpretations to FRS（＂INT FRS＂）applicable to the Group with effect from 1 January 2011 are listed below．The adoption of these FRS and INT FRS has no significant impact on the financial statements of the Group．
－Revised FRS24 Related Party Disclosures
－INT FRS119 Extinguishing Financial Liabilities with Equity Instruments
－Improvements to FRSs 2010
Other than the above changes，the accounting policies and computation methods adopted in the financial statements for the nine months of 2011 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2010.

## Nine months 2011 （＂9M11＂）versus nine month 2010 （＂9M10＂）

The Group recorded core after－tax profit of $\$ 1,769$ million in 9 M 11 ．Total income was $\$ 4,221$ million， $2.5 \%$ higher than 9 M 10 offset by higher expenses．

Net interest income increased $1.2 \%$ to $\$ 2,700$ million，contributed by higher loan volume which was offset by lower interest margin．Fee and commission income rose $16.2 \%$ to $\$ 992$ million across Singapore and the regional countries．Loan－related fee income rose $32.3 \%$ to reach $\$ 289$ million．Strong increases were also registered for fee income from credit card and trade－related businesses as well as from investment－ related products．Trading and investment income was lower at $\$ 303$ million mainly from lower gain on investment securities and foreign exchange amidst weaker market sentiments．

Total operating expenses rose $11.5 \%$ to $\$ 1,826$ million．Staff costs increased $15.5 \%$ as the Group continued to invest in talents to support business growth．Expense－to－income ratio increased $3.5 \%$ points to 43．3\％．

Total impairment charges for 9M11 was $\$ 298$ million．Individual impairment on loans was $\$ 82$ million，$\$ 20$ million higher due to write－backs in 9M10．Collective impairment of $\$ 211$ million was set aside as loan volume increased．

Net customer loans grew 28．5\％to $\$ 137.6$ billion across geographies and industries．Group NPL ratio remained low at 1．5\％．

Customer deposits rose $19.6 \%$ to reach $\$ 158.4$ billion mainly in fixed and savings deposits．Loans－to－ deposits ratio stood at 86．9\％．

Shareholders＇equity grew $7.1 \%$ to $\$ 22.3$ billion as at 30 September 2011 due to higher retained earnings and issuance of new ordinary shares．

Group Tier 1 and total capital adequacy ratios（＂CAR＂）of $14.0 \%$ and $17.5 \%$ respectively as at 30 September 2011，remained well above the regulatory requirements．The lower CAR were largely due to higher risk－weighted assets on the back of strong loan growth．

## Performance Review (cont'd)

## Third quarter 2011 ("3Q11") versus second quarter 2011 ("2Q11")

Group NPAT for the quarter was $\$ 522$ million.
Net interest income edged higher to $\$ 915$ million in 3 Q11 resulting from active balance sheet management. Assets distribution were rebalanced towards customer loans which enjoyed higher average yields of 3.34\% compared to interbank lendings and securities. For 3Q11, the growth in average customer loans of 6.6\% contributed to an increase of $\$ 69$ million to interest income. This more than offset the reduced interest income from lower interbank lendings and securities. On funding, there was less reliance on interbank borrowings. Instead, the deposits base was further built up.

Fee and commission income for 3 Q11 was $\$ 323$ million, $4.2 \%$ lower largely due to lower loan processing fees. Trading and investment income declined during the quarter due to less favourable market conditions.

Total operating expenses rose $3.1 \%$ to $\$ 631$ million on higher staff costs and business promotion expenses. Expense-to-income ratio increased $3.8 \%$ points to $46.4 \%$.

Total impairment charges in 3Q11 increased marginally to $\$ 99$ million. Collective impairment was built up further by $\$ 77$ million in tandem with loan growth.

Net customer loans grew another 7.1\% for the quarter to reach $\$ 137.6$ billion. Loan growth was broad based across geographies and industries. Group NPL ratio remained low at 1.5\%.

Customer deposits reached $\$ 158.4$ billion as at 30 September 2011. Loans-to-deposits ratio was maintained at 86.9\%.

Shareholders' equity as at 30 September 2011 was $\$ 22.3$ billion, declined marginally due to lower fair value reserves from the available-for-sale investment portfolio. Market prices for the investment portfolio were depressed following the global uncertainties in the financial markets.

The capital adequacy ratios were lower when compared to the previous quarter largely due to higher riskweighted assets on the back of strong loan growth.

## Third quarter 2011 ("3Q11") versus third quarter 2010 ("3Q10")

Compared to 3Q10, Group NPAT declined 20.0\%. Net interest income and fee and commission income recorded increases which were more than offset by lower trading and investment income and higher expenses.

Net interest income improved $3.6 \%$ on robust loan growth whilst fee and commission income rose $13.9 \%$ across Singapore and the regional countries. Significant increases were registered in fee income for loan and trade activities as well as credit card business. Trading and investment income was lower at \$56 million on weaker market sentiments.

Total operating expenses increased $13.6 \%$ from $3 Q 10$ on higher staff costs and revenue-related expenses, as the Group's businesses continued to expand in Singapore and the regional countries.

Total impairment charges declined 25.9\% due to lower individual impairment on loans.

## Net Interest Income

## Net interest margin

|  | 9 M 11 |  |  | 9M10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 122，381 | 3，128 | 3.42 | 100，438 | 2，839 | 3.78 |
| Interbank balances | 34，108 | 403 | 1.58 | 31，571 | 297 | 1.26 |
| Securities | 33，170 | 589 | 2.38 | 33，720 | 575 | 2.28 |
| Total | 189，658 | 4，120 | 2.90 | 165，730 | 3，712 | 2.99 |
| Interest bearing liabilities |  |  |  |  |  |  |
| Customer deposits | 148，080 | 1，081 | 0.98 | 127，521 | 790 | 0.83 |
| Interbank balances／others | 36，978 | 339 | 1.22 | 33，576 | 255 | 1.02 |
| Total | 185，057 | 1，420 | 1.03 | 161，097 | 1，045 | 0.87 |
| Net interest margin ${ }^{1}$ |  |  | 1.90 |  |  | 2.15 |


|  | 3Q11 |  |  | 2Q11 |  |  | 3Q10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 130，404 | 1，098 | 3.34 | 122，339 | 1，048 | 3.44 | 103，392 | 965 | 3.70 |
| Interbank balances | 33，610 | 147 | 1.73 | 34，591 | 136 | 1.57 | 32，828 | 102 | 1.24 |
| Securities | 27，841 | 189 | 2.70 | 34，002 | 199 | 2.35 | 32，733 | 190 | 2.30 |
| Total | 191，855 | 1，434 | 2.96 | 190，931 | 1，382 | 2.90 | 168，953 | 1，257 | 2.95 |

Interest bearing liabilities

| Customer deposits Interbank balances／others | 152,655 34,503 | $\begin{aligned} & 396 \\ & 122 \end{aligned}$ | $\begin{aligned} & 1.03 \\ & 1.40 \end{aligned}$ | 147,982 38,247 | $\begin{aligned} & 358 \\ & 111 \end{aligned}$ | 0.97 1.17 | $\begin{array}{r} 129,400 \\ 34,827 \end{array}$ | 282 92 | 0.86 1.05 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 187，157 | 518 | 1.10 | 186，229 | 469 | 1.01 | 164，227 | 374 | 0.90 |
| Net interest margin ${ }^{1}$ |  |  | 1.89 |  |  | 1.92 |  |  | 2.07 |

## Note：

1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

## Net Interest Income（cont＇d）

Volume and rate analysis

|  | 9M11 vs 9M10 |  |  | 3Q11 vs 2Q11 |  |  | 3Q11 vs 3Q10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume change | Rate change | Net change | Volume change | Rate change | Net change | Volume change | Rate change | Net change |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 620 | （332） | 288 | 69 | （31） | 38 | 252 | （119） | 133 |
| Interbank balances | 24 | 81 | 105 | （4） | 13 | 10 | 2 | 42 | 44 |
| Securities | （9） | 24 | 14 | （36） | 24 | （12） | （28） | 28 | （1） |
| Total | 635 | （227） | 408 | 29 | 7 | 36 | 226 | （50） | 176 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 127 | 164 | 291 | 11 | 23 | 34 | 51 | 63 | 114 |
| Interbank balances／others | 43 | 41 | 84 | （5） | 15 | 9 | 9 | 21 | 30 |
| Total | 170 | 205 | 375 | 6 | 38 | 44 | 60 | 84 | 144 |
| Change in number of days | － | － | － | － | － | 10 | － | － | － |
| Net interest income | 465 | （432） | 33 | 23 | （31） | 2 | 166 | （134） | 32 |

9M11 vs 9M10
Net interest income increased $1.2 \%$ over the same period last year to $\$ 2,700$ million．The increase was attributed to higher loan volume which was offset by lower interest margin．Net interest margin stood at 1．90\％．

## 3Q11 vs 2Q11

Net interest income edged higher to $\$ 915$ million in $3 Q 11$ resulting from active balance sheet management． Assets distribution were rebalanced towards customer loans which enjoyed higher average yields of $3.34 \%$ compared to interbank lendings and securities．For 3Q11，the growth in average customer loans of $6.6 \%$ contributed to an increase of $\$ 69$ million to interest income．This more than offset the reduced interest income from lower interbank lendings and securities．On funding，there was less reliance on interbank borrowings．Instead，the deposits base was further built up．Net interest margin decreased 3 basis points to 1．89\％．

3Q11 vs 3Q10
Net interest income increased 3．6\％year－on－year in 3Q11 on robust loan growth．Average loans grew 26．1\％ which more than offset the impact of a lower net interest margin．

## Non－Interest Income

## Fee and commission income

Credit card
Fund management Investment－related
Loan－related
Service charges
Trade－related
Others

| 9M11 | 9 M 10 | $+/(-)$ | 3Q11 | 2Q11 | $+/(-)$ | 3Q10 | $+/(-)$ |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
| $\mathbf{1 6 8}$ | 143 | 17.8 | $\mathbf{5 8}$ | 60 | $(2.4)$ | 49 | 19.6 |
| $\mathbf{7 6}$ | 89 | $(14.4)$ | $\mathbf{2 3}$ | 26 | $(8.7)$ | 25 | $(8.1)$ |
| $\mathbf{1 5 7}$ | 133 | 17.8 | $\mathbf{5 6}$ | 52 | 8.6 | 54 | 3.3 |
| $\mathbf{2 8 9}$ | 219 | 32.3 | $\mathbf{8 2}$ | 102 | $(20.0)$ | 68 | 21.3 |
| $\mathbf{6 9}$ | 66 | 5.0 | $\mathbf{2 3}$ | 22 | 6.3 | 22 | 6.3 |
| $\mathbf{1 8 5}$ | 154 | 19.8 | $\mathbf{6 5}$ | 61 | 6.2 | 50 | 28.0 |
| $\mathbf{4 7}$ | 50 | $(5.4)$ | $\mathbf{1 6}$ | 15 | 2.5 | 15 | 2.8 |
| $\mathbf{9 9 2}$ | 853 | 16.2 | $\mathbf{3 2 3}$ | 338 | $(4.2)$ | 284 | 13.9 |

Other non－interest income

| Dividend income | 70 | 69 | 1.5 | 13 | 55 | （76．7） | 41 | （69．3） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rental income | 84 | 89 | （5．9） | 28 | 28 | 1.8 | 29 | （4．3） |
| Trading income／（loss） <br> Non－trading income／（loss） Financial instruments measured at fair value to profit and loss Available－for－sale assets and others | 50 | 65 | （22．9） | 5 | 13 | （59．4） | 27 | （80．7） |
|  |  |  |  |  |  |  |  |  |
|  | 57 | 82 | （30．7） | （37） | 8 | （＞100．0） | 44 | （＞100．0） |
|  | 196 | 225 | （12．7） | 88 | 61 | 45.4 | 103 | （14．2） |
|  | 303 | 372 | （18．5） | 56 | 82 | （31．0） | 173 | （67．4） |
| Other income | 73 | 67 | 8.0 | 25 | 22 | 12.0 | 21 | 20.4 |
| Other operating income | 376 | 439 | （14．4） | 82 | 104 | （21．7） | 194 | （58．0） |
|  | 530 | 597 | （11．3） | 122 | 186 | （34．3） | 265 | （53．8） |
| Core non－interest income | 1，521 | 1，450 | 4.9 | 446 | 524 | （14．9） | 549 | （18．8） |
| Add：One－time gain Total | － | 118 | NM | － | － | － | 36 | NM |
|  | 1，521 | 1，568 | （3．0） | 446 | 524 | （14．9） | 585 | （23．7） |

## 9M11 vs 9M10

Core non－interest income for 9M11 was \＄1，521 million，a 4．9\％increase year－on－year underpinned by strong growth in fee and commission income in Singapore and the regional countries．Loan－related fee income escalated $32.3 \%$ whilst fee income from trade－related，credit card and investment－related businesses were also higher．Trading and investment income was lower at $\$ 303$ million mainly from lower gain on investment securities and foreign exchange amidst weaker market sentiments．

3Q11 vs 2Q11
Fee and commission income decreased $4.2 \%$ to $\$ 323$ million，largely due to lower loan processing fees． Trading and investment income declined during the quarter due to less favourable market conditions．

3Q11 vs 3Q10
Compared to 3 Q10，fee and commission income rose $13.9 \%$ to $\$ 323$ million across Singapore and the regional countries and in most business areas．Significant increases were registered in fee income for loan and trade activities as well as credit card business．Trading and investment income was lower at \＄56 million．

## Operating Expenses

|  | 9M11 | 9M10 | ＋／（－） | 3Q11 | 2Q11 | ＋／（－） | 3Q10 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Staff costs | 1，053 | 912 | 15.5 | 360 | 355 | 1.4 | 308 | 16.8 |
| Other operating expenses |  |  |  |  |  |  |  |  |
| Revenue－related | 388 | 346 | 12.2 | 139 | 130 | 6.4 | 120 | 15.2 |
| Occupancy－related | 175 | 162 | 8.2 | 62 | 57 | 8.0 | 55 | 11.0 |
| IT－related | 109 | 132 | （17．6） | 36 | 35 | 3.4 | 41 | （11．3） |
| Others | 100 | 86 | 16.5 | 35 | 34 | 0.7 | 30 | 13.5 |
|  | 773 | 726 | 6.4 | 271 | 257 | 5.6 | 247 | 9.6 |
| Total | 1，826 | 1，638 | 11.5 | 631 | 612 | 3.1 | 555 | 13.6 |
| Of which，depreciation of assets | 86 | 103 | （16．1） | 29 | 25 | 16.2 | 34 | （14．9） |
| Manpower（number） | 22，916 | 21，080 | 1，836 | 22，916 | 22，609 | 307 | 21，080 | 1，836 |

## 9M11 vs 9M10

Total operating expenses increased $11.5 \%$ to $\$ 1,826$ million．Staff costs increased $15.5 \%$ as the Group continued to invest in people to support business growth．Revenue－related expenses increased $12.2 \%$ to $\$ 388$ million．Expense－to－income ratio was at 43．3\％．

3Q11 vs 2Q11
Total operating expenses rose $3.1 \%$ to $\$ 631$ million mainly on higher staff costs and business promotion expenses．Expense－to－income ratio increased $3.8 \%$ points to $46.4 \%$ as the Group continued to pace expenses to drive business expansion．

3Q11 vs 3Q10
Total operating expenses increased $13.6 \%$ from 3 Q10 on higher staff costs and revenue－related expenses， as the Group＇s businesses continue to grow in Singapore and the regional countries．

|  | 9M11 | 9M10 | +/(-) | 3Q11 | 2Q11 | +/(-) | 3Q10 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Individual impairment on loans ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Singapore | 24 | (17) | >100.0 | 2 | 3 | (29.7) | 10 | (79.1) |
| Malaysia | 2 | 5 | (60.7) | 2 | 3 | (53.7) | 1 | 2.1 |
| Thailand | 16 | 24 | (34.2) | 3 | 6 | (51.4) | 7 | (58.0) |
| Indonesia | 20 | 11 | 76.1 | 4 | 8 | (48.3) | 2 | 87.9 |
| Greater China ${ }^{2}$ | (6) | 2 | (>100.0) | 1 | (7) | >100.0 | 0 | >100.0 |
| Others | 26 | 36 | (27.5) | 13 | 9 | 51.6 | 22 | (39.6) |
|  | 82 | 62 | 32.7 | 26 | 22 | 15.0 | 44 | (41.1) |
| Individual impairment on securities and others | 5 | 18 | (71.7) | (3) | (1) $(>100.0)$ |  | 10 | (>100.0) |
| Collective impairment | 211 | 214 | (1.6) | 77 | 74 | 3.6 | 80 | (4.1) |
| Total | 298 | 294 | 1.3 | 99 | 96 | 3.9 | 134 | (25.9) |

## 9M11 vs 9M10

Total impairment charges for 9M11 was $\$ 298$ million. Individual impairment on loans was $\$ 82$ million, $\$ 20$ million higher due to write-backs in 9M10. Collective impairment of $\$ 211$ million was set aside as loan volume increased.

## 3Q11 vs 2Q11

Total impairment charges increased marginally to $\$ 99$ million in 3Q11. Collective impairment was built up further by $\$ 77$ million in tandem with loan growth.

3Q11 vs 3Q10
Total impairment charges declined $25.9 \%$ from 3 Q10 mainly due to lower individual impairment on loans.

[^0]
## Customer Loans

Gross customer loans
Less：Individual impairment Collective impairment
Net customer loans

| Sep－11 | Jun－11 | Dec－10 | Sep－10 |
| :---: | :---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 4 0 , 4 3 2}$ | 131,244 | 115,122 | 109,716 |
| $\mathbf{8 4 7}$ | 837 | 930 | 900 |
| $\mathbf{1 , 9 5 3}$ | 1,874 | 1,752 | 1,716 |
| $\mathbf{1 3 7 , 6 3 3}$ | 128,532 | 112,440 | 107,100 |

## By industry

Transport，storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Others
Total（gross）

| $\mathbf{6 , 8 2 5}$ | 6,814 | 6,710 | 6,072 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 5 , 7 8 6}$ | 14,257 | 11,506 | 12,208 |
| $\mathbf{1 0 , 3 9 3}$ | 9,589 | 8,617 | 8,437 |
| $\mathbf{2 2 , 9 7 1}$ | 22,262 | 18,673 | 15,532 |
| $\mathbf{2 0 , 0 8 4}$ | 17,604 | 15,094 | 14,271 |
| $\mathbf{1 7 , 5 3 1}$ | 16,237 | 14,907 | 14,289 |
| $\mathbf{3 8 , 6 4 6}$ | 36,638 | 33,528 | 32,021 |
| $\mathbf{8 , 1 9 6}$ | 7,841 | 6,086 | 6,887 |
| $\mathbf{1 4 0 , 4 3 2}$ | 131,244 | 115,122 | 109,716 |

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Others
Total（gross）

| $\mathbf{7 5 , 5 7 8}$ | 73,258 | 66,915 | 63,715 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 1 , 3 2 8}$ | 17,637 | 13,855 | 13,388 |
| $\mathbf{1 7 , 3 3 6}$ | 16,144 | 14,282 | 13,617 |
| $\mathbf{7 , 3 4 0}$ | 6,690 | 6,841 | 6,340 |
| $\mathbf{4 , 3 3 5}$ | 3,818 | 3,213 | 3,104 |
| $\mathbf{1 4 , 5 1 6}$ | 13,697 | 10,017 | 9,551 |
| $\mathbf{1 4 0 , 4 3 2}$ | 131,244 | 115,122 | 109,716 |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total（gross）

| $\mathbf{5 2 , 7 4 3}$ | 49,821 | 44,983 | 40,679 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 2 , 1 6 4}$ | 20,273 | 19,766 | 20,886 |
| $\mathbf{1 9 , 1 5 4}$ | 17,917 | 12,575 | 11,993 |
| $\mathbf{4 6 , 3 7 1}$ | 43,232 | 37,798 | 36,158 |
| $\mathbf{1 4 0 , 4 3 2}$ | 131,244 | 115,122 | 109,716 |

By geography ${ }^{1}$
Singapore
Malaysia
Thailand
Indonesia
Greater China
Others
Total（gross）

| $\mathbf{9 0 , 1 5 6}$ | 85,619 | 75,534 | 71,938 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 9 , 1 2 9}$ | 17,332 | 15,278 | 14,425 |
| $\mathbf{7 , 7 4 5}$ | 7,006 | 7,050 | 6,473 |
| $\mathbf{5 , 4 6 9}$ | 4,929 | 3,975 | 3,779 |
| $\mathbf{8 , 8 4 1}$ | 7,260 | 5,295 | 4,515 |
| $\mathbf{9 , 0 9 3}$ | 9,097 | 7,990 | 8,586 |
| $\mathbf{1 4 0 , 4 3 2}$ | $\mathbf{1 3 1 , 2 4 4}$ | 115,122 | 109,716 |

Net customer loans grew another $7.1 \%$ for the quarter，bringing year－to－date loan growth to $22.4 \%$ ，to reach $\$ 137.6$ billion as at 30 September 2011．Compared to the same period last year，net customer loans rose $28.5 \%$ ．Loan growth was broad based across geographies and industries．

For the quarter，loan growth from the regional countries climbed $12.7 \%$ to reach $\$ 41.2$ billion．The region＇s increase of $\$ 4.7$ billion was higher than Singapore as the Group continued to grow its regional business．On a year－to－date basis，loans from these countries grew 30．3\％，while Singapore recorded loan growth of 19．4\％．

Note：
1 Based on the location where the loans are booked．

## Non－Performing Assets

Loans（＂NPL＂）
Debt securities and others ${ }^{1}$
Non－Performing Assets（＂NPA＂）

| Sep－11 | Jun－11 | Dec－10 | Sep－10 |
| :---: | ---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 , 1 0 9}$ | 1,930 | 2,155 | 2,120 |
| $\mathbf{6 0 8}$ | 512 | 405 | 409 |
| $\mathbf{2 , 7 1 7}$ | 2,442 | 2,560 | 2,529 |

By grading
Substandard
Doubtful
Loss
Total

| 1,764 | 1,466 | 1,478 | 1,432 |
| ---: | ---: | ---: | ---: |
| 445 | 420 | 432 | 471 |
| 508 | 556 | 650 | 626 |
| 2,717 | 2,442 | 2,560 | 2,529 |

By security coverage
Secured
Unsecured
Total

| $\mathbf{1 , 0 5 7}$ | 943 | 1,153 | 1,076 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 6 6 0}$ | 1,499 | 1,407 | 1,453 |
| $\mathbf{2 , 7 1 7}$ | 2,442 | 2,560 | 2,529 |

## By ageing

Current
Within 90 days
Over 90 to 180 days
Over 180 days
Total

| 503 | 333 | 596 | 445 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 9 3}$ | 187 | 194 | 214 |
| $\mathbf{2 3 4}$ | 196 | 251 | 232 |
| $\mathbf{1 , 7 8 7}$ | 1,726 | 1,519 | 1,638 |
| $\mathbf{2 , 7 1 7}$ | 2,442 | 2,560 | 2,529 |

## Cumulative impairment

Individual
Collective
Total
As a \％of NPA
As a \％of unsecured NPA

## NPL by industry

Transport，storage and communication

| $\mathbf{1 , 0 7 5}$ | 1,068 | 1,157 | 1,117 |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 , 0 8 9}$ | 2,010 | 1,888 | 1,875 |
| $\mathbf{3 , 1 6 4}$ | 3,078 | 3,045 | 2,992 |
| $\mathbf{1 1 6 . 5 \%}$ | $126.0 \%$ | $118.9 \%$ | $118.3 \%$ |
| $\mathbf{1 9 0 . 6 \%}$ | $205.3 \%$ | $216.4 \%$ | $205.9 \%$ |


| NPL | NPL <br> ratio | NPL | NPL <br> ratio | NPL | NPL ratio | NPL | NPL ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \％ | \＄m | \％ | \＄m | \％ | \＄m | \％ |
| 505 | 7.4 | 364 | 5.3 | 361 | 5.3 | 138 | 2.3 |
| 120 | 0.8 | 87 | 0.6 | 149 | 1.1 | 160 | 1.1 |
| 532 | 5.1 | 554 | 5.8 | 524 | 6.1 | 590 | 7.0 |
| 198 | 0.9 | 175 | 0.8 | 194 | 1.0 | 197 | 1.3 |
| 270 | 1.3 | 275 | 1.6 | 353 | 2.3 | 384 | 2.6 |
| 156 | 0.9 | 179 | 1.1 | 197 | 1.3 | 202 | 1.4 |
| 222 | 0.6 | 223 | 0.6 | 259 | 0.8 | 275 | 0.9 |
| 106 | 1.3 | 73 | 0.9 | 118 | 1.7 | 174 | 2.4 |
| 2，109 | 1.5 | 1，930 | 1.5 | 2，155 | 1.8 | 2，120 | 1.9 |

## Note：

1 Included contingent liabilities with effect from March 2011.

|  |  | Total cumulative impairment |  |
| ---: | ---: | ---: | ---: |
|  | NPL | as a \％of | as a \％of |
| NPL | NPL <br> ratio | unsecured NPL |  |

## NPL by geography ${ }^{1}$

Singapore

| Sep 11 | 855 | 0.9 | 225.8 | 418.0 |
| :---: | :---: | :---: | :---: | :---: |
| Jun 11 | 817 | 1.0 | 229.9 | 403.0 |
| Dec 10 | 845 | 1.1 | 213.7 | 393.5 |
| Sep 10 | 816 | 1.1 | 214.8 | 370.6 |
| Malaysia |  |  |  |  |
| Sep 11 | 347 | 1.8 | 111.0 | 320.8 |
| Jun 11 | 336 | 1.9 | 111.9 | 303.2 |
| Dec 10 | 373 | 2.4 | 93.6 | 258.5 |
| Sep 10 | 402 | 2.8 | 86.3 | 237.7 |
| Thailand |  |  |  |  |
| Sep 11 | 297 | 3.8 | 78.5 | 133.9 |
| Jun 11 | 293 | 4.2 | 76.1 | 131.2 |
| Dec 10 | 409 | 5.2 | 69.4 | 120.9 |
| Sep 10 | 415 | 5.8 | 71.3 | 124.9 |
| Indonesia |  |  |  |  |
| Sep 11 | 85 | 1.6 | 78.8 | 957.1 |
| Jun 11 | 98 | 2.0 | 63.3 | 885.7 |
| Dec 10 | 80 | 2.0 | 71.3 | 814.3 |
| Sep 10 | 91 | 2.4 | 64.8 | 983.3 |
| Greater China |  |  |  |  |
| Sep 11 | 31 | 0.4 | 203.2 | 210.0 |
| Jun 11 | 30 | 0.4 | 183.3 | 196.4 |
| Dec 10 | 61 | 1.2 | 104.9 | 376.5 |
| Sep 10 | 78 | 1.7 | 84.6 | 244.4 |
| Others |  |  |  |  |
| Sep 11 | 494 | 5.4 | 24.5 | 27.8 |
| Jun 11 | 356 | 3.9 | 32.9 | 39.0 |
| Dec 10 | 387 | 4.8 | 31.5 | 56.2 |
| Sep 10 | 318 | 3.7 | 29.9 | 42.2 |
| Group NPL |  |  |  |  |
| Sep 11 | 2，109 | 1.5 | 132.8 | 227.8 |
| Jun 11 | 1，930 | 1.5 | 140.5 | 247.6 |
| Dec 10 | 2，155 | 1.8 | 124.5 | 250.7 |
| Sep 10 | 2，120 | 1.9 | 123.4 | 234.8 |

Group NPL increased $\$ 179$ million from last quarter to $\$ 2,109$ million as at 30 September 2011．Group NPL was lower compared to a year ago．NPL ratio remained low at $1.5 \%$ over the comparative periods．

## Note：

[^1]
## Customer Deposits

| Sep－11 | Jun－11 | Dec－10 | Sep－10 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ | $\$ m$ |
|  |  |  |  |
| $\mathbf{8 7 , 3 9 0}$ | 80,967 | 77,310 | 69,292 |
| $\mathbf{3 9 , 3 8 3}$ | 37,689 | 34,841 | 34,102 |
| $\mathbf{2 7 , 1 7 3}$ | 25,945 | 27,261 | 26,269 |
| $\mathbf{4 , 4 8 9}$ | 3,757 | 2,888 | 2,819 |
| $\mathbf{1 5 8 , 4 3 5}$ | 148,358 | 142,299 | 132,483 |

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total

| 152,738 | 141,069 | 139,129 | 128,979 |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 2 7 0}$ | 4,734 | 1,784 | 2,135 |
| $\mathbf{1 , 0 7 8}$ | 1,746 | 1,157 | 1,206 |
| 350 | 809 | 230 | 163 |
| $\mathbf{1 5 8 , 4 3 5}$ | 148,358 | 142,299 | 132,483 |

Loans／Deposits ratio（\％）
86.9
86.6
79.0
81.1

Customer deposits rose $6.8 \%$ for the quarter to reach $\$ 158.4$ billion as at 30 September 2011．The increase was mainly in fixed and savings deposits．

## Debts Issued

| Sep－11 | Jun－11 | Dec－10 | Sep－10 |
| :---: | :---: | :---: | :---: |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |

## Subordinated debts

| Due after one year（unsecured） | $\mathbf{5 , 1 2 9}$ | 6,258 | 5,367 | 5,524 |
| :--- | ---: | ---: | ---: | ---: |
| Other debts issued |  |  |  |  |
| Due within one year（unsecured） | $\mathbf{4 , 0 7 4}$ | 2,744 | 672 | 545 |
| Due after one year（unsecured） | $\mathbf{1 , 6 4 7}$ | 737 | $\mathbf{2 2 4}$ | $\mathbf{2 2 6}$ |
|  | $\mathbf{5 , 7 2 1}$ | 3,481 | 896 | $\mathbf{7 7 1}$ |
| Total | $\mathbf{1 0 , 8 5 1}$ | 9,739 | 6,263 | 6,296 |

## Shareholders＇Equity

Shareholders＇equity
Add：Revaluation surplus
Shareholders＇equity including revaluation surplus

| Sep－11 | Jun－11 | Dec－10 | Sep－10 |
| :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{2 2 , 2 8 6}$ | 22,438 | 21,473 | 20,814 |
| $\mathbf{2 , 8 8 2}$ | 2,858 | 2,818 | 2,458 |
| $\mathbf{2 5 , 1 6 7}$ | 25,297 | 24,292 | 23,273 |

Shareholders＇equity of $\$ 22.3$ billion as at 30 September 2011 declined marginally from the previous quarter，due to lower fair value reserves from the available－for－sale investment portfolio．This was contributed by depressed market prices from the global uncertainties in the financial markets．

Compared to a year ago，shareholders＇equity grew 7．1\％mainly contributed by higher retained earnings， and the issuance of new ordinary shares．

As at 30 September 2011，revaluation surplus of $\$ 2.9$ billion on the Group＇s properties was not recognised in the financial statements．

## Changes in Issued Shares of the Bank

## Ordinary shares

Balance at beginning of period Issue of shares under scrip dividend scheme Balance at beginning／end of period

| Number of shares |  |  |  |
| :---: | :---: | :---: | :---: |
| 9 M 11 | 9M10 | 3Q11 | 3Q10 |
| ＇000 | ＇000 | ＇000 | ＇000 |
| 1，560，139 | 1，524，194 | 1，590，487 | 1，548，546 |
| 30，355 | 24，352 | 7 | － |
| 1，590，494 | 1，548，546 | 1，590，494 | 1，548，546 |
| $(17,515)$ | $(18,175)$ | $(17,481)$ | $(18,175)$ |
| 53 | － | 19 | － |
| $(17,462)$ | $(18,175)$ | $(17,462)$ | $(18,175)$ |
| 1，573，032 | 1，530，371 | 1，573，032 | 1，530，371 |

## Preference shares

Class E non－cumulative non－convertible preference shares at beginning／end of period

| 13,200 | 13,200 | 13,200 | 13,200 |
| :--- | :--- | :--- | :--- |

## Performance by Operating Segment

The Group is organized to be segment－led across key markets．Global segment heads are responsible for driving business，with decision－making balanced with a geographical perspective．For internal management purposes，the following segments represent the key customer segments and product groups：

## Group Retail（＂GR＂）

GR segment covers Consumer，Privilege，Business and Private Banking．Consumer Banking serves the individual customers，while Business Banking serves small enterprises with a wide range of products and services，including deposits，loans，investments，credit and debit cards and insurance products．Privilege Banking provides an extended range of financial services，including wealth management，and restricted products such as structured notes，funds of hedge funds，and insurance plans to the wealthy and affluent customers．Private Banking caters to the high net worth individuals and accredited investors，offering financial and portfolio planning，including investment management，asset management and estate planning．

Segment profit decreased by $1.4 \%$ to $\$ 774$ million in 9 M 11 ．Higher fee and commission income mainly from treasury， investment and credit cards products and higher net interest income were negated by increase in business volume－ related costs and impairment charges．

## Group Wholesale（＂GW＂）

GW segment encompasses Commercial Banking，Corporate Banking，Financial Institutions Group（＂FIG＂），Corporate Finance and Debt Capital Markets．Commercial Banking serves the medium and large enterprises，while Corporate Banking serves large local corporations，government－linked companies and agencies，and FIG serves financial institutions．Commercial Banking，Corporate Banking and FIG provide customers with a broad range of products and services that include current accounts，deposits，lending，asset finance，ship finance，trade finance，structured finance， cash management and cross－border payments．Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services．Debt Capital Markets specialises in solution－based structures to meet clients＇financing requirements in structuring，underwriting and arranging syndicated loans for general corporate needs，leveraged buy－outs，project and structured finance，and underwriting and lead managing bond issues．

Segment profit increased $17.9 \%$ to $\$ 1,193$ million in 9 M 11 ．The increase was mainly due to higher net interest income as well as higher loan－related and trade－related fee income driven by strong loan growth．These were partly negated by higher operating expenses．

## Global Markets and Investment Management（＂GMIM＂）

GMIM segment provides a comprehensive range of treasury products and services，including foreign exchange，money market，fixed income，derivatives，margin trading，futures broking，gold products，as well as an array of structured products．It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region．It also engages in asset management，proprietary investment activities and management of excess liquidity and capital funds．

Segment profit decreased $46.0 \%$ to $\$ 317$ million in 9 M 11 ．The decline was mainly attributed to lower net interest income as the flat yield curve reduced gapping opportunities，as well as realised losses from sale of equity securities． Higher operating expenses grew in line with business volumes．

## Other

Other segment includes property－related activities，insurance businesses and income and expenses not attributable to other operating segments．

Segment loss reduced by $\$ 22$ million to $\$ 14$ million in 9 M 11 ．This was mainly due to lower operating expenses and lower collective impairment．

Performance by Operating Segment ${ }^{1}$（cont＇d）

## $9 \mathrm{M11}$

Operating income
Operating expenses
Impairment charges
Amortisation of intangible assets
Share of profit of associates
Profit before tax

Segment assets
Intangible assets
Investment in associates
Total assets

## Segment liabilities

## Other information

Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

| GR | GW | GMIM | Other $^{2}$ | Elimination $^{3}$ | Total |
| ---: | :--- | :--- | :---: | ---: | ---: |
| $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ | $\$ m$ |
| 1,784 | 1,594 | 700 | 436 | $(293)$ | 4,221 |
| $(959)$ | $(343)$ | $(399)$ | $(331)$ | 206 | $(1,826)$ |
| $(49)$ | $(53)$ | 19 | $(215)$ | - | $(298)$ |
| $(3)$ | $(5)$ | - | - | - | $(8)$ |
| - | - | $(3)$ | 96 | - | 93 |
| 774 | 1,193 | 317 | $(14)$ | $(87)$ | 2,183 |
| 61,587 | 81,593 | 83,028 | 4,846 | $(5,845)$ | 225,209 |
| 1,338 | 2,118 | 667 | 81 | - | 4,204 |
| - | - | 21 | 1,083 | - | 1,104 |
| 62,925 | 83,711 | 83,716 | 6,010 | $(5,845)$ | 230,517 |
| 83,752 | 71,957 | 50,062 | 8,780 | $(6,494)$ | 208,057 |

## 9M10

Operating income
Operating expenses
Impairment charges

| 1,665 | 1,393 | 862 | 445 | $(247)$ | 4,118 |
| ---: | ---: | ---: | :---: | ---: | ---: |
| $(837)$ | $(319)$ | $(315)$ | $(345)$ | 178 | $(1,638)$ |
| $(41)$ | $(56)$ | 38 | $(235)$ | - | $(294)$ |
| $(2)$ | $(6)$ | - | - | - | $(8)$ |
| - | - | 2 | 99 | - | 101 |
| 785 | 1,012 | 587 | $(36)$ | $(69)$ | 2,279 |
|  |  |  |  |  |  |
| 50,522 | 62,372 | 80,929 | 4,470 | $(1,268)$ | 197,025 |
| 1,343 | 2,129 | 667 | 80 | - | 4,219 |
| - | - | 22 | 1,179 | - | 1,201 |
| 51,865 | 64,501 | 81,618 | 5,729 | $(1,268)$ | 202,445 |
|  |  |  |  |  |  |
| 75,023 | 55,125 | 43,653 | 9,658 | $(2,003)$ | 181,456 |
|  |  |  |  |  |  |
| 173 | $(133)$ | $(12)$ | 219 | $(247)$ | - |
| 50,492 | 59,076 | 72 | 76 | - | 109,716 |
| 597 | 1,616 | 191 | 125 | - | 2,529 |
| 7 | 2 | 1 | 49 | - | 59 |
| 7 | 4 | 2 | 90 | - | 103 |

Share of profit of associates
Profit before tax

## Segment assets

Intangible assets
Investment in associates
Total assets

| 309 | $(136)$ | $(175)$ | 295 | $(293)$ | - |
| ---: | ---: | :---: | ---: | :---: | ---: |
| 61,505 | 78,429 | 435 | 63 | - | 140,432 |
| 476 | 1,947 | 148 | 146 | - | 2,717 |
| 11 | 2 | 5 | 99 | - | 117 |
| 6 | 4 | 2 | 74 | - | 86 |

## Notes：

1 Transfer prices between operating segments are on arm＇s length basis in a manner similar to transactions with third parties
2 Excluded one－time gain on sale of UOB Life Assurance Limited in 9M10
3 This includes joint income and expenses allocated to business segments in respect of cross－sell activities
4 Certain prior period comparatives have been restated to reflect the re－alignment of the organisation to be more segment focused．

## Performance by Geographical Segment ${ }^{1}$

| $9 \mathrm{M11}$ | 9M10 | 3Q11 | 2Q11 | 3Q10 |
| :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \＄m | \＄m | \＄m |
| 2，530 | 2，577 | 808 | 857 | 906 |
| 580 | 528 | 192 | 198 | 180 |
| 312 | 306 | 109 | 99 | 102 |
| 319 | 290 | 105 | 110 | 98 |
| 221 | 159 | 71 | 86 | 63 |
| 259 | 257 | 76 | 87 | 83 |
| 4，221 | 4，118 | 1，361 | 1，437 | 1，432 |

## Net profit before tax

Singapore ${ }^{2}$

| $\mathbf{1 , 4 4 0}$ | 1,544 | $\mathbf{4 2 2}$ | 508 | 527 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 2 4}$ | 318 | $\mathbf{1 0 5}$ | 110 | 104 |
| $\mathbf{5 8}$ | 68 | $\mathbf{2 2}$ | 17 | 20 |
| $\mathbf{1 1 2}$ | 126 | $\mathbf{3 7}$ | 40 | 46 |
| $\mathbf{1 0 2}$ | 80 | $\mathbf{2 5}$ | 51 | 36 |
| $\mathbf{1 5 5}$ | 152 | $\mathbf{3 9}$ | 52 | 38 |
| $\mathbf{2 , 1 9 1}$ | 2,287 | $\mathbf{6 5 0}$ | 778 | 771 |
| $\mathbf{( 8 )}$ | $(8)$ | $\mathbf{( 3 )}$ | $(3)$ | $\mathbf{( 3 )}$ |
| $\mathbf{2 , 1 8 3}$ | 2,279 | $\mathbf{6 4 8}$ | 775 | 768 |

For 9M11，the Group＇s operating income climbed 2．5\％contributed by the regional countries．The latter rose $11.5 \%$ to reach $\$ 1,431$ million compared to 9 M 10 ．

Total assets
Singapore
Malaysia
Thailand
Indonesia
Greater China
Others

Intangible assets
Total

| Sep－11 | Jun－11 | Dec－10 | Sep－10 |
| :---: | :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{1 4 3 , 3 4 9}$ | 139,788 | 141,970 | 137,389 |
| $\mathbf{2 6 , 8 2 0}$ | 25,011 | 21,620 | 20,614 |
| $\mathbf{1 1 , 7 7 0}$ | 11,854 | 10,533 | 10,211 |
| $\mathbf{7 , 2 2 1}$ | 6,231 | 5,455 | 5,050 |
| $\mathbf{1 8 , 3 6 7}$ | 16,121 | 11,879 | 9,701 |
| $\mathbf{1 8 , 7 8 6}$ | 15,713 | 18,111 | 15,262 |
| $\mathbf{2 2 6 , 3 1 3}$ | 214,719 | 209,568 | 198,226 |
| $\mathbf{4 , 2 0 4}$ | 4,202 | 4,210 | 4,219 |
| $\mathbf{2 3 0 , 5 1 7}$ | 218,921 | 213,778 | 202,445 |

## Notes：

1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets．Information is stated after elimination of inter－segment transactions．
2 Excluded one－time gain on sale of UOB Life Assurance Limited in 9M10 and 3Q10．

## Capital Adequacy Ratios



As at 30 September 2011，Group Tier 1 and total CAR of $14.0 \%$ and $17.5 \%$ remained well above the regulatory minimums of $6 \%$ and $10 \%$ respectively．

The lower Tier 1 and total CAR as against the previous quarter was largely attributed to higher risk－ weighted assets on the back of strong loan growth．

Compared to the same period last year，the lower CAR were largely due to higher risk－weighted assets， partly offset by higher retained earnings and issuance of new ordinary shares．

## Consolidated Profit and Loss Account (Unaudited)

|  | 9M11 | 9M10 | +/(-) | 3Q11 | 2Q11 | +/(-) | 3Q10 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Interest income | 4,120 | 3,712 | 11.0 | 1,434 | 1,382 | 3.7 | 1,257 | 14.0 |
| Less: Interest expense | 1,420 | 1,045 | 35.9 | 518 | 469 | 10.5 | 374 | 38.5 |
| Net interest income | 2,700 | 2,667 | 1.2 | 915 | 913 | 0.2 | 883 | 3.6 |
| Fee and commission income | 992 | 853 | 16.2 | 323 | 338 | (4.2) | 284 | 13.9 |
| Dividend income | 70 | 69 | 1.5 | 13 | 55 | (76.7) | 41 | (69.3) |
| Rental income | 84 | 89 | (5.9) | 28 | 28 | 1.8 | 29 | (4.3) |
| Other operating income | 376 | 557 | (32.5) | 82 | 104 | (21.7) | 230 | (64.5) |
| Non-interest income | 1,521 | 1,568 | (3.0) | 446 | 524 | (14.9) | 585 | (23.7) |
| Total operating income | 4,221 | 4,236 | (0.3) | 1,361 | 1,437 | (5.3) | 1,468 | (7.3) |
| Less: Staff costs | 1,053 | 912 | 15.5 | 360 | 355 | 1.4 | 308 | 16.8 |
| Other operating expenses | 773 | 726 | 6.4 | 271 | 257 | 5.6 | 247 | 9.6 |
| Total operating expenses | 1,826 | 1,638 | 11.5 | 631 | 612 | 3.1 | 555 | 13.6 |
| Operating profit before charges | 2,395 | 2,598 | (7.8) | 730 | 825 | (11.5) | 912 | (20.0) |
| Less: Amortisation/impairment charges |  |  |  |  |  |  |  |  |
| Intangible assets | 8 | 8 | (5.4) | 3 | 3 | (0.6) | 3 | (4.9) |
| Loans and others | 298 | 294 | 1.3 | 99 | 96 | 3.9 | 134 | (25.9) |
| Operating profit after charges | 2,090 | 2,295 | (9.0) | 628 | 727 | (13.6) | 776 | (19.0) |
| Share of profit of associates | 93 | 101 | (8.1) | 19 | 48 | (59.4) | 29 | (31.7) |
| Profit before tax | 2,183 | 2,396 | (8.9) | 648 | 775 | (16.4) | 804 | (19.4) |
| Less: Tax | 401 | 391 | 2.7 | 123 | 135 | (8.8) | 111 | 10.6 |
| Profit for the financial period | 1,781 | 2,006 | (11.2) | 525 | 640 | (18.0) | 693 | (24.3) |
| Attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 1,769 | 1,990 | (11.1) | 522 | 636 | (17.9) | 688 | (24.2) |
| Minority interests | 12 | 15 | (22.2) | 3 | 5 | (33.9) | 5 | (36.3) |
|  | 1,781 | 2,006 | (11.2) | 525 | 640 | (18.0) | 693 | (24.3) |

## Consolidated Statement of Comprehensive Income (Unaudited)

|  | 9M11 | 9M10 | +/(-) | 3Q11 | 2Q11 | +/(-) | 3Q10 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Profit for the financial period | 1,781 | 2,006 | (11.2) | 525 | 640 | (18.0) | 693 | (24.3) |
| Currency translation adjustments | (17) | 6 | (>100.0) | 153 | (137) | >100.0 | (145) | >100.0 |
| Change in available-for-sale reserve Change in fair value | (276) | 456 | (>100.0) | (492) | 104 | (>100.0) | 391 | (>100.0) |
| Transfer to profit and loss account on disposal/impairment | (73) | 1 | (>100.0) | (18) | (38) | 51.3 | (38) | 51.7 |
| Tax on net movement | 70 | (43) | >100.0 | 66 | 0 | >100.0 | (26) | >100.0 |
| Change in share of other comprehensive income of associates | (65) | (10) | (>100.0) | (41) | (17) | (>100.0) | (1) | (>100.0) |
| Other comprehensive income for the financial period, net of tax | (360) | 410 | (>100.0) | (332) | (87) | (>100.0) | 181 | (>100.0) |
| Total comprehensive income for the financial period, net of tax | 1,421 | 2,416 | (41.2) | 193 | 553 | (65.1) | 874 | (77.9) |
| Attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 1,419 | 2,400 | (40.9) | 196 | 550 | (64.4) | 868 | (77.4) |
| Minority interests | 2 | 16 | (84.4) | (3) | 2 | (>100.0) | 6 | (>100.0) |
|  | 1,421 | 2,416 | (41.2) | 193 | 553 | (65.1) | 874 | (77.9) |

## Consolidated Balance Sheet（Unaudited）

## Equity

Share capital
Retained earnings
Other reserves
Equity attributable to equity holders of the Bank
Minority interests
Total

Liabilities
Deposits and balances of banks
Deposits and balances of non－bank customers
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash，balances and placements with central banks Singapore Government treasury bills and securities Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non－bank customers
Investment securities
Other assets
Investment in associates
Investment properties
Fixed assets
Intangible assets
Total

Off－balance sheet items
Contingent liabilities
Financial derivatives
Commitments

## Net asset value per ordinary share（\＄）

| Sep－11 | Jun－11 | Dec－10 | Sep－10 |
| ---: | ---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{5 , 2 3 3}$ | 5,233 | 4,685 | 4,468 |
| $\mathbf{8 , 2 7 6}$ | 8,111 | 7,687 | 7,311 |
| $\mathbf{8 , 7 7 7}$ | 9,094 | 9,101 | 9,036 |
| $\mathbf{2 2 , 2 8 6}$ | 22,438 | 21,473 | 20,814 |
| $\mathbf{1 7 4}$ | 179 | 180 | 175 |
| $\mathbf{2 2 , 4 6 0}$ | 22,617 | 21,654 | 20,990 |
|  |  |  |  |
|  |  |  |  |
| $\mathbf{2 4 , 3 7 9}$ | 26,470 | 31,862 | 29,860 |
| $\mathbf{1 5 8 , 4 3 5}$ | 148,358 | 142,299 | 132,483 |
| $\mathbf{1 , 7 9 0}$ | 1,754 | 1,288 | 1,561 |
| $\mathbf{1 2 , 6 0 2}$ | 9,983 | 10,412 | 11,255 |
| $\mathbf{1 0 , 8 5 1}$ | 9,739 | 6,263 | 6,296 |
| $\mathbf{2 0 8 , 0 5 7}$ | 196,303 | 192,125 | 181,456 |
|  |  |  |  |
| $\mathbf{2 3 0 , 5 1 7}$ | 218,921 | 213,778 | 202,445 |


| $\mathbf{2 6 , 4 8 1}$ | 26,948 | 30,743 | 25,721 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 , 4 0 1}$ | 11,306 | 12,814 | 10,719 |
| $\mathbf{8 , 1 3 5}$ | 6,562 | 11,575 | 6,060 |
| $\mathbf{2 3 0}$ | 233 | 138 | 118 |
| $\mathbf{1 5 , 3 4 6}$ | 13,356 | 13,458 | 19,229 |
| $\mathbf{1 3 7 , 6 3 3}$ | 128,532 | 112,440 | 107,100 |
| $\mathbf{1 5 , 2 5 5}$ | 15,446 | 15,926 | 16,040 |
| $\mathbf{1 1 , 5 6 1}$ | 9,061 | 9,132 | 9,898 |
| $\mathbf{1 , 1 0 4}$ | 1,133 | 1,198 | 1,201 |
| $\mathbf{1 , 1 1 0}$ | 1,104 | 1,125 | 1,121 |
| $\mathbf{1 , 0 5 8}$ | 1,037 | 1,019 | 1,020 |
| $\mathbf{4 , 2 0 4}$ | 4,202 | 4,210 | 4,219 |
| $\mathbf{2 3 0 , 5 1 7}$ | 218,921 | 213,778 | 202,445 |


| 18,496 | 17,495 | 15,021 | 13,826 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 7 8 , 0 6 8}$ | 323,541 | 289,011 | 295,176 |
| $\mathbf{5 4 , 0 6 7}$ | 51,094 | 48,994 | 47,299 |
|  |  |  |  |
| $\mathbf{1 2 . 8 0}$ | 12.89 | 12.51 | 12.19 |

## Note：

[^2]
## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Minority interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 January 2011 | 4,685 | 7,687 | 9,101 | 21,473 | 180 | 21,654 |
| Profit for the financial period | - | 1,769 | - | 1,769 | 12 | 1,781 |
| Other comprehensive income for the financial period | - | - | (350) | (350) | (10) | (360) |
| Total comprehensive income for the financial period | - | 1,769 | (350) | 1,419 | 2 | 1,421 |
| Transfers | - | (0) | 0 | - | - |  |
| Change in minority interests | - | - | 0 | 0 | (1) | (1) |
| Dividends | - | $(1,180)$ | - | $(1,180)$ | (7) | $(1,187)$ |
| Issue of shares under scrip dividend scheme | 547 | - | - | 547 | - | 547 |
| Share-based compensation | - | - | 25 | 25 | - | 25 |
| Increase in statutory reserves | - | - | 1 | 1 | - | 1 |
| Issue of treasury shares under share-based compensation plans | 1 | - | (1) | - | - | - |
| Balance at 30 September 2011 | 5,233 | 8,276 | 8,777 | 22,286 | 174 | 22,460 |


| Balance at 1 January 2010 | 4,051 | 6,324 | 8,611 | 18,986 | 169 | 19,155 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 1,990 | - | 1,990 | 15 | 2,006 |
| Other comprehensive income for the financial period | - | - | 410 | 410 | 0 | 410 |
| Total comprehensive income for the financial period | - | 1,990 | 410 | 2,400 | 16 | 2,416 |
| Transfers | - | 2 | (2) | - | - | - |
| Change in minority interests | - | - | 0 | 0 | (2) | (2) |
| Dividends | - | $(1,005)$ | - | $(1,005)$ | (7) | $(1,012)$ |
| Issue of shares under scrip dividend scheme | 417 | - | - | 417 | - | 417 |
| Share-based compensation | - | - | 16 | 16 | - | 16 |
| Balance at 30 September 2010 | 4,468 | 7,311 | 9,036 | 20,814 | 175 | 20,990 |

## Consolidated Statement of Changes in Equity (Unaudited)

|  | Attributable to equity holders of the Bank |  |  |  | Minority interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  |  | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 July 2011 | 5,233 | 8,111 | 9,094 | 22,438 | 179 | 22,617 |
| Profit for the financial period | - | 522 | - | 522 | 3 | 525 |
| Other comprehensive income for the financial period | - | - | (326) | (326) | (6) | (332) |
| Total comprehensive income for the financial period | - | 522 | (326) | 196 | (3) | 193 |
| Change in minority interests | - | - | (0) | (0) | (0) | (0) |
| Dividends | - | (357) | - | (357) | (2) | (359) |
| Issue of shares under scrip dividend scheme | 0 | - | - | 0 | - | 0 |
| Share-based compensation | - | - | 8 | 8 | - | 8 |
| Issue of treasury shares under share-based compensation plans | 0 | - | (0) | - | - | - |
| Balance at 30 September 2011 | 5,233 | 8,276 | 8,777 | 22,286 | 174 | 22,460 |


| Balance at 1 July 2010 | 4,468 | 6,971 | 8,857 | 20,296 | 171 | 20,467 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | - | 688 | - | 688 | 5 | 693 |
| Other comprehensive income for the financial period | - | - | 180 | 180 | 1 | 181 |
| Total comprehensive income for the financial period | - | 688 | 180 | 868 | 6 | 874 |
| Transfers | - | 1 | (1) | - | - |  |
| Change in minority interests | - | - | - | - | (0) | (0) |
| Dividends | - | (349) | - | (349) | (2) | (351) |
| Share-based compensation | - | - | (0) | (0) | - | (0) |
| Balance at 30 September 2010 | 4,468 | 7,311 | 9,036 | 20,814 | 175 | 20,990 |

## Consolidated Cash Flow Statement (Unaudited)

Cash flows from operating activities
Operating profit before amortisation and impairment charges
Adjustments for:
Depreciation of assets
Net (gain)/loss on disposal of assets
Share-based compensation
Operating profit before working capital changes
Increase/(decrease) in working capital
Deposits
Bills and drafts payable
Other liabilities
Restricted balances with central banks
Government treasury bills and securities
Trading securities
Investment securities
Placements and balances with banks
Loans to non-bank customers
Other assets
Cash generated from/(used in) operations
Income tax paid
Net cash provided by/(used in) operating activities

| 9M11 | 9M10 | 3Q11 | 3Q10 |
| :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m |
| 2,395 | 2,598 | 730 | 912 |
| 86 | 103 | 29 | 34 |
| (29) | (171) | 36 | (50) |
| 25 | 16 | 8 | (0) |
| 2,478 | 2,546 | 804 | 896 |
| 8,654 | 13,090 | 7,986 | 9,139 |
| 502 | 124 | 36 | 336 |
| 2,264 | 1,263 | 2,671 | 968 |
| (352) | (379) | (302) | (212) |
| 7,853 | 3,710 | 1,332 | 1,723 |
| (92) | 0 | 3 | (28) |
| 373 | 530 | (343) | (365) |
| $(1,888)$ | $(5,115)$ | $(1,990)$ | $(3,281)$ |
| $(25,481)$ | $(8,100)$ | $(9,200)$ | $(3,435)$ |
| $(2,349)$ | $(1,219)$ | $(2,435)$ | $(1,156)$ |
| $(8,040)$ | 6,449 | $(1,437)$ | 4,585 |
| (491) | (412) | (177) | (130) |
| $(8,530)$ | 6,037 | $(1,614)$ | 4,455 |

## Cash flows from investing activities

Net cash flow on disposal/(acquisition) of:
Associates

| $\mathbf{( 1 5 )}$ | $(4)$ | - | 1 |
| ---: | :---: | :---: | :---: |
| $\mathbf{( 1 1 0 )}$ | $(66)$ | $\mathbf{( 5 6 )}$ | $(11)$ |
| - | 464 | - | 36 |
| - | $(2)$ | - | - |
| $\mathbf{1 1 9}$ | 92 | $\mathbf{5}$ | 9 |
| $\mathbf{( 5 )}$ | 483 | $\mathbf{( 5 1 )}$ | 34 |

Cash flows from financing activities
Increase/(decrease) in debts issued
Change in minority interests

| $\mathbf{4 , 5 8 7}$ | 252 | $\mathbf{1 , 1 1 2}$ | $(5)$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 1 )}$ | $(0)$ | $\mathbf{( 0 )}$ | $(0)$ |
| $\mathbf{( 5 3 9 )}$ | $(185)$ | $\mathbf{( 3 1 5 )}$ | - |
| $\mathbf{( 1 0 4 )}$ | $(106)$ | $\mathbf{( 5 2 )}$ | $(53)$ |
| $\mathbf{( 7 )}$ | $(7)$ | $\mathbf{( 2 )}$ | $(2)$ |
| $\mathbf{3 , 9 3 6}$ | $(47)$ | $\mathbf{7 4 3}$ | $(60)$ |
| $\mathbf{( 1 4 )}$ | 3 | $\mathbf{1 5 3}$ | $(143)$ |
| $\mathbf{( 4 , 6 1 4 )}$ | 6,477 | $\mathbf{( 7 6 9 )}$ | 4,287 |
| $\mathbf{2 7 , 1 4 3}$ | 16,544 | $\mathbf{2 3 , 2 9 8}$ | 18,734 |
| $\mathbf{2 2 , 5 2 9}$ | 23,021 | $\mathbf{2 2 , 5 2 9}$ | 23,021 |

## Balance Sheet of the Bank (Unaudited)

## Equity

Share capital
Retained earnings
Other reserves
Total

## Liabilities

Deposits and balances of banks
Deposits and balances of non-bank customers
Deposits and balances of subsidiaries
Bills and drafts payable
Other liabilities
Debts issued
Total

## Total equity and liabilities

## Assets

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non-bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

## Off-balance sheet items

Contingent liabilities
Financial derivatives
Commitments

| Sep-11 | Jun-11 | Dec-10 ${ }^{1}$ | Sep-10 |
| :---: | ---: | :---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{4 , 4 0 2}$ | 4,401 | 3,854 | 3,636 |
| $\mathbf{6 , 7 4 1}$ | 6,712 | 6,363 | 6,099 |
| $\mathbf{8 , 5 4 3}$ | 8,949 | 8,730 | 8,567 |
| $\mathbf{1 9 , 6 8 5}$ | 20,062 | 18,947 | 18,303 |


| $\mathbf{2 2 , 8 4 8}$ | 24,605 | 30,012 | 28,016 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 2 3 , 4 6 2}$ | 115,274 | 111,727 | 104,852 |
| $\mathbf{5 , 4 5 6}$ | 3,938 | 2,269 | 2,439 |
| 395 | 390 | 183 | 378 |
| $\mathbf{1 0 , 0 9 6}$ | 7,796 | 8,357 | 9,165 |
| $\mathbf{6 , 5 1 5}$ | 7,641 | 6,165 | 6,311 |
| $\mathbf{1 6 8 , 7 7 2}$ | 159,646 | 158,714 | 151,161 |
|  |  |  |  |
| $\mathbf{1 8 8 , 4 5 7}$ | 179,708 | 177,661 | 169,464 |


| $\mathbf{1 9 , 1 2 6}$ | 16,649 | 25,112 | 19,941 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 , 3 1 4}$ | 11,235 | 12,694 | 10,599 |
| $\mathbf{2 , 7 2 7}$ | 3,240 | 7,332 | 2,904 |
| $\mathbf{1 7 0}$ | 151 | 134 | 114 |
| $\mathbf{1 2 , 6 4 0}$ | 11,149 | 11,199 | 16,542 |
| $\mathbf{1 0 4 , 6 0 7}$ | 98,365 | 85,538 | 81,744 |
| $\mathbf{6 , 5 7 1}$ | 6,607 | 2,869 | 4,060 |
| $\mathbf{1 3 , 6 7 5}$ | 13,966 | 14,487 | 14,569 |
| $\mathbf{1 0 , 1 2 2}$ | 7,850 | 7,817 | 8,516 |
| $\mathbf{3 7 2}$ | 372 | 371 | 371 |
| $\mathbf{4 , 7 6 0}$ | 4,761 | 4,757 | 4,759 |
| $\mathbf{1 , 3 5 9}$ | 1,356 | 1,419 | 1,414 |
| $\mathbf{8 3 3}$ | 825 | 750 | 749 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 | 3,182 |
| $\mathbf{1 8 8 , 4 5 7}$ | $\mathbf{1 7 9 , 7 0 8}$ | 177,661 | 169,464 |


| $\mathbf{1 4 , 7 8 8}$ | 14,253 | 11,910 | 11,582 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 2 8 , 8 7 2}$ | 279,509 | 254,775 | 262,714 |
| $\mathbf{4 0 , 9 0 8}$ | 39,131 | 37,051 | 35,800 |
|  |  |  |  |
| $\mathbf{1 1 . 6 7}$ | 11.90 | 11.42 | 11.10 |

## Note:

1 Audited.

Statement of Changes in Equity of the Bank (Unaudited)

|  | $\frac{\text { Share capital }}{\text { \$m }}$ | Retained earnings $\$ \mathrm{~m}$ | Other reserves <br> \$m | Total equity <br> \$m |
| :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2011 | 3,854 | 6,363 | 8,730 | 18,947 |
| Profit for the financial period | - | 1,530 | - | 1,530 |
| Other comprehensive income for the financial period | - | - | (212) | (212) |
| Total comprehensive income for the financial period | - | 1,530 | (212) | 1,318 |
| Dividends | - | $(1,152)$ | - | $(1,152)$ |
| Issue of shares under scrip dividend scheme | 547 | - | - | 547 |
| Share-based compensation | - | - | 25 | 25 |
| Issue of treasury shares under share-based compensation plans | 1 | - | (1) | - |
| Balance at 30 September 2011 | 4,402 | 6,741 | 8,543 | 19,685 |
| Balance at 1 January 2010 | 3,220 | 5,337 | 8,136 | 16,693 |
| Profit for the financial period | - | 1,737 | - | 1,737 |
| Other comprehensive income for the financial period | - | - | 415 | 415 |
| Total comprehensive income for the financial period | - | 1,737 | 415 | 2,152 |
| Dividends | - | (975) | - | (975) |
| Issue of shares under scrip dividend scheme | 417 | - | - | 417 |
| Share-based compensation | - | - | 16 | 16 |
| Balance at 30 September 2010 | 3,636 | 6,099 | 8,567 | 18,303 |

## Statement of Changes in Equity of the Bank (Unaudited)

|  | Share capital $\$ \mathrm{~m}$ | Retained earnings | Other reserves | Total equity $\$ \mathrm{~m}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m | \$m |
| Balance at 1 July 2011 | 4,401 | 6,712 | 8,949 | 20,062 |
| Profit for the financial period | - | 377 | - | 377 |
| Other comprehensive income for the financial period | - | - | (414) | (414) |
| Total comprehensive income for the financial period | - | 377 | (414) | (37) |
| Dividends | - | (348) | - | (348) |
| Issue of shares under scrip dividend scheme | 0 | - | - | 0 |
| Share-based compensation | - | - | 8 | 8 |
| Issue of treasury shares under share-based compensation plans | 0 | - | (0) | - |
| Balance at 30 September 2011 | 4,402 | 6,741 | 8,543 | 19,685 |
| Balance at 1 July 2010 | 3,636 | 5,909 | 8,268 | 17,813 |
| Profit for the financial period | - | 530 | - | 530 |
| Other comprehensive income for the financial period | - | - | 300 | 300 |
| Total comprehensive income for the financial period | - | 530 | 300 | 829 |
| Dividends | - | (340) | - | (340) |
| Share-based compensation | - | - | (0) | (0) |
| Balance at 30 September 2010 | 3,636 | 6,099 | 8,567 | 18,303 |


[^0]:    Notes:
    1 Based on the location where the non-performing loans are booked.
    2 Comprise China, Hong Kong and Taiwan.

[^1]:    1 Based on the location where the non－performing loans are booked．

[^2]:    1 Audited．

