To：All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement：

## Financial Results

The financial results of the Group for the financial year／fourth quarter of 2010 are enclosed．

## Dividends

## Ordinary share dividend

The Directors recommend the payment of a final one－tier tax－exempt dividend of 40 cents（2009： 40 cents）and a special one－tier tax－exempt dividend of 10 cents（2009：nil）per ordinary share for the financial year ended 31 December 2010．The final and special dividends are subject to shareholders＇approval at the forthcoming Annual General Meeting scheduled for 29 April 2011.

Together with the interim one－tier tax－exempt dividend of 20 cents per ordinary share（2009： 20 cents）paid in October 2010，the total net dividend for the financial year ended 31 December 2010 will be 70 cents（2009： 60 cents）per ordinary share amounting to $\$ 1,077$ million（2009：$\$ 903$ million）．

The scrip dividend scheme（the＂Scheme＂）will be applied to the final and special dividends for the financial year ended 31 December 2010．A separate announcement is made today of the books closure and relevant dates for participation in the Scheme．

## Preference share dividends

During the financial year，semi－annual dividends at an annual rate of $5.796 \%$ totalling USD29 million（2009： USD29 million）were paid on the 5,000 non－cumulative non－convertible guaranteed SPV－A preference shares issued by the Bank＇s wholly－owned subsidiary，UOB Cayman I Limited．

A semi－annual one－tier tax－exempt dividend of $5.05 \%$ per annum will be paid on the Bank＇s $\mathrm{S} \$ 1.32$ billion Class E non－cumulative non－convertible preference shares on 15 March 2011 for the dividend period from 15 September 2010 up to，but excluding， 15 March 2011.

## BY ORDER OF THE BOARD <br> UNITED OVERSEAS BANK LIMITED

## Mrs Vivien Chan <br> Secretary

Dated this $25^{\text {th }}$ day of February 2011

The results are also available at uobgroup．com

## Group Financial Report

## For the Financial Year 2010

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Attachment：Independent Auditors＇Report

## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than \＄500，000 in absolute term are shown as＂0＂．
＂NM＂denotes not meaningful．

## Financial Highlights

| 2010 | 2009 | $+/(-)$ | $4 Q 10$ | $3 Q 10$ | $+/(-)$ | $4 Q 09$ | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ |  |  | $\%$ |  | $\%$ |  |

## Profit and loss summary (\$m)

| Net interest income | $\mathbf{3 , 5 3 2}$ | 3,674 | $(3.9)$ | $\mathbf{8 6 5}$ | 883 | $(2.1)$ | 892 | $(3.0)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Fee and commission income | $\mathbf{1 , 1 6 3}$ | 976 | 19.1 | $\mathbf{3 1 0}$ | 284 | 9.2 | 247 | 25.5 |
| Other non-interest income | $\mathbf{1 , 1 0 5}$ | 755 | 46.3 | $\mathbf{3 9 0}$ | 301 | 29.7 | 103 | $>100.0$ |
| Total income | $\mathbf{5 , 8 0 0}$ | 5,405 | 7.3 | $\mathbf{1 , 5 6 5}$ | 1,468 | 6.6 | 1,242 | 26.0 |
| Less: Total expenses | $\mathbf{2 , 2 5 8}$ | 2,074 | 8.8 | $\mathbf{6 2 0}$ | 555 | 11.6 | 554 | 12.0 |
|  | $\mathbf{3 , 5 4 2}$ | 3,331 | 6.3 | $\mathbf{9 4 5}$ | 912 | 3.6 | 688 | 37.2 |
| Operating profit | $\mathbf{4 8 5}$ | 1,132 | $\mathbf{( 5 7 . 2 )}$ | $\mathbf{1 8 3}$ | 137 | 33.5 | 47 | $>100.0$ |
| Less: Amortisation/impairment charges | $\mathbf{1 3 9}$ | 107 | 30.5 | $\mathbf{3 8}$ | 29 | 33.4 | 19 | 95.4 |
| Add: Share of profit of associates | $\mathbf{5 0 1}$ | 404 | 23.9 | $\mathbf{9 4}$ | 116 | $(18.7)$ | 139 | $(32.1)$ |
| Less: Tax and minority interests | $\mathbf{2 , 6 9 6}$ | 1,902 | 41.8 | $\mathbf{7 0 6}$ | 688 | 2.6 | 522 | 35.2 |
| Net profit after tax ${ }^{1}$ |  |  |  |  |  |  |  |  |

Financial indicators

| Non-interest income/Total income (\%) | 39.1 | 32.0 | 7.1\% pt | 44.7 | 39.8 | 4.9\% pt | 28.2 | 16.5\% pt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas profit contribution (\%) | 28.6 | 31.2 | (2.6)\% pt | 21.8 | 30.3 | (8.5)\% pt | 19.0 | 2.8\% pt |
| Earnings per ordinary share (\$ $)^{2,3}$ |  |  |  |  |  |  |  |  |
| Basic | 1.70 | 1.19 | 42.9 | 1.47 | 1.66 | (11.4) | 1.31 | 12.2 |
| Diluted | 1.69 | 1.19 | 42.0 | 1.46 | 1.65 | (11.5) | 1.31 | 11.5 |
| Return on average ordinary shareholders' equity (\%) ${ }^{2,3}$ | 14.3 | 11.9 | 2.4\% pt | 11.9 | 13.8 | (1.9)\% pt | 12.1 | (0.2)\% pt |
| Return on average total assets (\%) ${ }^{3}$ | 1.38 | 1.06 | 0.32\% pt | 1.14 | 1.35 | (0.21)\% pt | 1.16 | (0.02)\% pt |
| Net interest margin (\%) ${ }^{3}$ | 2.09 | 2.36 | (0.27)\% pt | 1.91 | 2.07 | (0.16)\% pt | 2.28 | (0.37)\% pt |
| Expense/Income ratio (\%) | 38.9 | 38.4 | 0.5\% pt | 39.6 | 37.8 | 1.8\% pt | 44.6 | (5.0)\% pt |
| Loan charge off rate (bp) ${ }^{3}$ |  |  |  |  |  |  |  |  |
| Exclude collective impairment | 18 | 59 | (41)bp | 46 | 16 | 30bp | 50 | (4)bp |
| Include collective impairment | 35 | 76 | (41)bp | 62 | 35 | 27bp | 43 | 19bp |
| Net dividend per ordinary share (\$) |  |  |  |  |  |  |  |  |
| Interim | 20.0 | 20.0 | - | - | - | - | - | - |
| Final | 40.0 | 40.0 | - | 40.0 | - | NM | 40.0 | - |
| Special | 10.0 | - | NM | 10.0 | - | NM | - | NM |
| Total | 70.0 | 60.0 | 16.7 | 50.0 | - | NM | 40.0 | 25.0 |

## Notes:

1 Refer to profit attributable to equity holders of the Bank.
2 Calculated based on profit attributable to equity holders of the Bank net of preference share dividends.
3 Computed on an annualised basis.

## Financial Highlights (cont'd)

| Dec-10 | Sep-10 | $+/(-)$ | Dec-09 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  | $\%$ |

## Financial indicators

| Customer loans (net) (\$m) | 112,440 | 107,100 | 5.0 | 99,201 | 13.3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits (\$m) | 142,299 | 132,483 | 7.4 | 121,502 | 17.1 |
| Loans/Deposits ratio (\%) ${ }^{1}$ | 79.0 | 81.1 | (2.1)\% pt | 81.6 | (2.6)\% pt |
| NPL ratio (\%) ${ }^{2}$ | 1.8 | 1.9 | (0.1)\% pt | 2.2 | (0.4)\% pt |
| Total assets (\$m) | 213,778 | 202,445 | 5.6 | 185,578 | 15.2 |
| Shareholders' equity (\$m) ${ }^{3}$ | 21,473 | 20,814 | 3.2 | 18,986 | 13.1 |
| Net asset value ("NAV") per ordinary share (\$) ${ }^{4}$ | 12.51 | 12.19 | 2.6 | 11.17 | 12.0 |
| Revalued NAV per ordinary share (\$) ${ }^{4}$ | 14.34 | 13.80 | 3.9 | 12.76 | 12.4 |
| Capital adequacy ratios (\%) |  |  |  |  |  |
| Tier 1 | 15.3 | 15.1 | 0.2\% pt | 14.0 | 1.3\% pt |
| Total | 19.8 | 19.9 | (0.1)\% pt | 19.0 | 0.8\% pt |

## Notes:

1 Refer to net customer loans and customer deposits.
2 Refer to non-performing loans (excluding debt securities and contingent assets) as a percentage of gross customer loans.
3 Refer to equity attributable to equity holders of the Bank.
4 Preference shares are excluded from the computation.

## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS") as required by the Singapore Companies Act, with modification to FRS39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning, as provided in the Monetary Authority of Singapore ("MAS") Notice 612 Credit Files, Grading and Provisioning.

The new or amended FRS and Interpretations to FRS ("INT FRS") applicable to the Group with effect from 1 January 2010 are listed below. The adoption of these FRS and INT FRS has no significant impact on the financial statements of the Group.

- FRS27 Consolidated and Separate Financial Statements
- FRS103 Business Combinations
- INT FRS117 Distributions of Non-cash Assets to Owners
- Amendments to FRS32 Financial Instruments: Presentation - Classification of Rights Issues
- Amendments to FRS39 Financial Instruments: Recognition and Measurement - Eligible Hedged Items
- Amendments to FRS102 Share-based Payment - Group Cash-settled Share-based Payment Transactions

Other than the above changes, the accounting policies and computation methods adopted in the audited financial statements for the financial year ended 31 December 2010 are the same as those adopted in the audited financial statements for the financial year ended 31 December 2009.

## 2010 versus 2009

Group's net profit after tax ("NPAT") for 2010 grew $41.8 \%$ over 2009 to $\$ 2,696$ million. The improved performance was driven by higher non-interest income, coupled with lower impairment charges.

Total income increased $7.3 \%$ to $\$ 5,800$ million, contributed by non-interest income which grew $31.0 \%$ to $\$ 2,268$ million year-on-year. Net interest income decreased $3.9 \%$ to $\$ 3,532$ million as the decline in interest spreads outpaced the expanded asset volume.

Fee and commission income grew $19.1 \%$ to $\$ 1,163$ million across Singapore and the region. Investmentrelated income was strong with an increase of $39.7 \%$, while contributions from credit card business, loanrelated and trade-related activities were robust. Trading and investment income improved significantly to $\$ 666$ million in 2010, mainly contributed by higher gain on sale of investment securities as a result of stronger market sentiments. Other income was also higher mainly due to the gain on sale of UOB Life Assurance Limited ("UOB Life").

Total operating expenses increased $8.8 \%$ to $\$ 2,258$ million in 2010 due mainly to higher staff costs. Expense-to-income ratio remained well controlled at 38.9\%.

Impairment charges were reduced by more than half to $\$ 474$ million as asset quality improved over the year on the back of the strong economic recovery.

Net customer loans increased $13.3 \%$ from a year ago to $\$ 112.4$ billion as at 31 December 2010, with increases registered across Singapore and the regional countries. Housing loans was the major sector that contributed to the year-on-year growth, followed by increase in loans to non-bank financial institutions, general commerce sectors and professional and private individuals. Non-performing loans ("NPL") ratio improved to $1.8 \%$ from the $2.2 \%$ recorded a year ago.

Customer deposits rose $17.1 \%$ to $\$ 142.3$ billion as at 31 December 2010 as the volume of fixed deposits collected across Singapore and the regional countries increased. Loans-to-deposits ratio stood at 79.0\%.

Shareholders' equity grew $13.1 \%$ to $\$ 21.5$ billion, largely attributed to higher retained earnings and the issuance of new ordinary shares pursuant to the scrip dividend scheme, as well as higher valuation gain on the investment portfolio. Group return on shareholders' equity was higher at 14.3\%.

## Performance Review (cont'd)

2010 versus 2009 (cont'd)
Group Tier 1 and total capital adequacy ratio ("CAR") were higher at 15.3\% and 19.8\% respectively as at 31 December 2010. The higher CAR was mainly due to higher retained earnings and issuance of new ordinary shares pursuant to the scrip dividend scheme, partially offset by higher risk-weighted assets.

## Fourth quarter 2010 ("4Q10") versus third quarter 2010 ("3Q10")

Group NPAT rose $2.6 \%$ over 3Q10 to $\$ 706$ million in 4Q10. The better performance was mainly supported by strong fee and commission income and higher investment income.

Net interest income was lower at $\$ 865$ million for 4 Q 10 as the current low interest rate environment continued to compress the loan margins. Non-interest income increased $19.8 \%$ to $\$ 700$ million quarter-onquarter. The increase was due to fee and commission income which rose $9.2 \%$ to $\$ 310$ million, with increases registered across Singapore and the regional countries and from most business areas, particularly in fund management, trade-related, investment-banking and credit card businesses. Higher investment income came mainly from higher gain on sale of investment securities.

Total operating expenses increased $11.6 \%$ to $\$ 620$ million in 4 Q 10 on higher staff costs and higher advertising expenses for the festive seasonal promotions. Expense-to-income ratio increased 1.8\% points to $39.6 \%$

Impairment charges were higher at $\$ 180$ million over the quarter from higher individual impairment on loans, partly offset by lower collective impairment.

Singapore and the regional countries continued to drive loan volumes, with net customer loans growing a further $5.0 \%$ over the quarter to $\$ 112.4$ billion as at 31 December 2010. The increase was from higher loans to non-bank financial institutions and housing loans. NPL ratio stood low at 1.8\%.

Customer deposits grew $7.4 \%$ to $\$ 142.3$ billion as at 31 December 2010, mainly led by higher fixed deposits.

Shareholders' equity rose $3.2 \%$ over 30 September 2010 to $\$ 21.5$ billion as at 31 December 2010. The increase was largely due to profit for the quarter and the issuance of new ordinary shares pursuant to the scrip dividend scheme.

The Group continued to remain well capitalised with Tier 1 and total capital adequacy ratios at $15.3 \%$ and 19.8\% respectively as at 31 December 2010.

## Fourth quarter 2010 ("4Q10") versus fourth quarter 2009 ("4Q09")

Group NPAT increased $35.2 \%$ over 4Q09 to $\$ 706$ million in 4Q10, largely due to higher non-interest income partly offset by higher impairment charges.

Total income grew $26.0 \%$ to $\$ 1,565$ million mainly contributed by a significant increase in trading and investment income arising from higher gain on sale of investment securities; and fee and commission income registered strong growth in Singapore and the regional countries as well as across all business activities. The increase was partially offset by lower net interest income.

Total operating expenses increased 12.0\% from 4Q09, while expense-to-income ratio improved 5.0\% points to $39.6 \%$ on the back of higher operating income.

Impairment charges were higher as 4Q09 included writebacks of collective impairment and provision for a long-term investment.

Net Interest Income
Net interest margin

|  | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate |
|  | \$m | \$m | \% | \$m | \$m | \% |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 102,303 | 3,806 | 3.72 | 99,118 | 3,921 | 3.96 |
| Interbank balances | 33,353 | 417 | 1.25 | 24,534 | 411 | 1.67 |
| Securities | 33,615 | 770 | 2.29 | 32,052 | 827 | 2.58 |
| Total | 169,270 | 4,994 | 2.95 | 155,704 | 5,159 | 3.31 |


| Interest bearing liabilities |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits | 130,683 | 1,101 | 0.84 | 119,929 | 1,130 | 0.94 |
| Interbank balances/other | 33,993 | 361 | 1.06 | 31,175 | 355 | 1.14 |
| Total | 164,677 | 1,462 | 0.89 | 151,104 | 1,485 | 0.98 |
| Net interest margin ${ }^{1}$ | 2.09 |  |  |  |  | 2.36 |


|  | 4Q10 |  |  | 3Q10 |  |  | 4Q09 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Average rate | Average balance | Interest | Average rate | Average balance | Interest | Average <br> rate |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \$m | \% |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 107,835 | 967 | 3.56 | 103,392 | 965 | 3.70 | 98,479 | 926 | 3.73 |
| Interbank balances | 38,640 | 120 | 1.23 | 32,828 | 102 | 1.24 | 23,306 | 84 | 1.43 |
| Securities | 33,302 | 195 | 2.32 | 32,733 | 190 | 2.30 | 33,137 | 194 | 2.33 |
| Total | 179,776 | 1,282 | 2.83 | 168,953 | 1,257 | 2.95 | 154,922 | 1,204 | 3.08 |
| Interest bearing liabilities |  |  |  |  |  |  |  |  |  |
| Customer deposits | 140,069 | 311 | 0.88 | 129,400 | 282 | 0.86 | 119,360 | 244 | 0.81 |
| Interbank balances/other | 35,231 | 106 | 1.19 | 34,827 | 92 | 1.05 | 30,285 | 68 | 0.90 |
| Total | 175,300 | 417 | 0.94 | 164,227 | 374 | 0.90 | 149,644 | 312 | 0.83 |
| Net interest margin ${ }^{1}$ |  |  | 1.91 |  |  | 2.07 |  |  | 2.28 |

## Note:

1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets.

Net Interest Income (cont'd)

## Volume and rate analysis

|  | 2010 vs 2009 |  |  | 4Q10 vs 3Q10 |  |  | 4Q10 vs 4Q09 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume change | Rate change | Net change | Volume change | Rate change | Net change | Volume change | Rate change | Net change |
|  | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 126 | (241) | (115) | 41 | (40) | 2 | 88 | (46) | 41 |
| Interbank balances | 148 | (141) | 7 | 18 | (1) | 18 | 55 | (20) | 36 |
| Securities | 40 | (98) | (57) | 3 | 1 | 5 | 1 | (1) | 0 |
| Total | 314 | (480) | (166) | 63 | (39) | 24 | 144 | (67) | 77 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 101 | (131) | (30) | 23 | 5 | 29 | 42 | 25 | 67 |
| Interbank balances/other | 21 | (16) | 6 | 1 | 13 | 14 | 9 | 29 | 38 |
| Total | 123 | (147) | (24) | 24 | 18 | 43 | 51 | 53 | 105 |
| Net interest income | 191 | (333) | (142) | 39 | (57) | (19) | 93 | (120) | (27) |

2010 vs 2009
Net interest income for 2010 was $\$ 3,532$ million, a decrease of $3.9 \%$ from 2009 mainly due to a subdued interest rate environment, coupled with high liquidity and keen competition in the market. The decrease was partly negated by expanded average interest bearing assets, which grew 8.7\%. Net interest margin declined to 2.09\% for 2010.

## 4Q10 vs 3Q10

Net interest income declined 2.1\% to \$865 million quarter-on-quarter as net interest margin was lower at 1.91\% due to competitive pricing in a low interest rate environment. Average interest bearing assets grew $6.4 \%$ in the quarter.

4Q10 vs 4Q09
Compared to 4 Q 09 , net interest income retreated $3.0 \%$ to $\$ 865$ million mainly attributed to margin compression, which brought net interest margin down by 37 basis points to $1.91 \%$.

## Non-Interest Income

## Fee and commission income

Credit card
Fund management Investment-related
Loan-related
Service charges
Trade-related
Other

| $\mathbf{2 0 1 0}$ | 2009 | $+/(-)$ | 4Q10 | 3Q10 | $+/(-)$ | 4Q09 | $+/(-)$ |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\%$ | $\$ \mathrm{~m}$ | $\%$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 9 4}$ | 157 | 23.6 | $\mathbf{5 2}$ | 49 | 5.7 | 44 | 16.1 |
| $\mathbf{1 2 5}$ | 118 | 6.6 | $\mathbf{3 7}$ | 25 | 45.1 | 23 | 60.4 |
| $\mathbf{1 9 1}$ | 137 | 39.7 | $\mathbf{5 8}$ | 54 | 7.6 | 37 | 58.1 |
| $\mathbf{2 8 5}$ | 242 | 17.6 | $\mathbf{6 6}$ | 68 | $(2.0)$ | 56 | 18.3 |
| $\mathbf{9 1}$ | 85 | 7.0 | $\mathbf{2 5}$ | 22 | 14.2 | 22 | 12.7 |
| $\mathbf{2 1 0}$ | 185 | 13.3 | $\mathbf{5 6}$ | 50 | 10.2 | 52 | 6.0 |
| $\mathbf{6 6}$ | 52 | 27.9 | $\mathbf{1 6}$ | 15 | 4.8 | 12 | 35.1 |
| $\mathbf{1 , 1 6 3}$ | 976 | 19.1 | $\mathbf{3 1 0}$ | $\mathbf{2 8 4}$ | 9.2 | 247 | 25.5 |

Other non-interest income
Dividend income

Rental income
Trading income/(loss)
Non-trading income/(loss)
Financial instruments measured at fair value to profit and loss
Available-for-sale assets and other

Other income
Other operating income

Total

| $\mathbf{7 9}$ | 42 | 88.7 | 10 | 41 | $(76.7)$ | 4 | $>100.0$ |
| ---: | ---: | :---: | ---: | ---: | :---: | ---: | ---: |
| 119 | 143 | $(16.7)$ | $\mathbf{3 0}$ | 29 | 1.6 | 36 | $(17.0)$ |
| $\mathbf{7 1}$ | 60 | 19.9 | $\mathbf{6}$ | 27 | $(77.3)$ | 1 | $>100.0$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 7 3}$ | 271 | $(36.2)$ | $\mathbf{9 2}$ | 44 | $>100.0$ | 47 | 94.9 |
| $\mathbf{4 2 2}$ | 123 | $>100.0$ | 197 | 103 | 92.1 | $(16)$ | $>100.0$ |
| $\mathbf{6 6 6}$ | 453 | 47.0 | $\mathbf{2 9 5}$ | 173 | 70.0 | 32 | $>100.0$ |
| $\mathbf{2 4 1}$ | 118 | $>100.0$ | 56 | 57 | $(1.2)$ | 31 | 80.7 |
| $\mathbf{9 0 7}$ | 571 | 59.0 | $\mathbf{3 5 1}$ | 230 | 52.5 | 63 | $>100.0$ |
| $\mathbf{1 , 1 0 5}$ | 755 | 46.3 | 390 | 301 | 29.7 | 103 | $>100.0$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{2 , 2 6 8}$ | 1,732 | 31.0 | $\mathbf{7 0 0}$ | 585 | 19.8 | 350 | 99.9 |

2010 vs 2009
Non-interest income rose $31.0 \%$ to $\$ 2,268$ million year-on-year, mainly led by growth in fee and commission income and trading and investment income. Fee and commission income grew $19.1 \%$ to $\$ 1,163$ million and growth was broad-based across all business activities. Trading and investment income was higher, contributed mainly by higher gain on sale of investment securities as a result of stronger market sentiments. Higher other income was mainly due to the gain on sale of UOB Life.

4Q10 vs 3Q10
Non-interest income grew 19.8\% to $\$ 700$ million on higher investment income as well as higher fee and commission income. The increase in fee and commission income was across Singapore and the regional countries and from most business activities particularly in fund management, trade-related, investment banking and credit card businesses

4Q10 vs 4Q09
Compared to 4Q09, non-interest income doubled to $\$ 700$ million. Trading and investment income jumped nine-fold to $\$ 295$ million over 4Q09 on higher gain on sale of investment securities. Fee and commission income increased $25.5 \%$ to $\$ 310$ million with increases registered in Singapore and the regional countries as well as across all business activities.

## Operating Expenses

|  | 2010 | 2009 | $+/(-)$ | 4Q10 | 3Q10 | +/(-) | 4Q09 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Staff costs | 1,242 | 1,116 | 11.3 | 330 | 308 | 7.2 | 308 | 7.3 |
| Other operating expenses |  |  |  |  |  |  |  |  |
| Revenue-related | 479 | 485 | (1.3) | 133 | 120 | 10.4 | 125 | 6.4 |
| Occupancy-related | 220 | 206 | 6.5 | 57 | 55 | 3.6 | 53 | 8.0 |
| IT-related | 173 | 160 | 8.4 | 41 | 41 | (0.1) | 44 | (6.0) |
| Other | 144 | 108 | 33.6 | 58 | 30 | 91.5 | 24 | $>100.0$ |
|  | 1,016 | 959 | 5.9 | 290 | 247 | 17.1 | 246 | 17.9 |
| Total | 2,258 | 2,074 | 8.8 | 620 | 555 | 11.6 | 554 | 12.0 |
| Of which, depreciation of assets | 137 | 138 | (0.3) | 34 | 34 | 0.7 | 37 | (5.7) |
| Manpower (number) | 21,653 | 20,431 | 1,222 | 21,653 | 21,080 | 573 | 20,431 | 1,222 |

2010 vs 2009
Total operating expenses increased $8.8 \%$ to $\$ 2,258$ million in 2010 mainly from higher staff costs which increased $11.3 \%$ to $\$ 1,242$ million. Expense-to-income ratio remained well-controlled at $38.9 \%$.

4 Q 10 vs 3Q10
Total operating expenses increased $11.6 \%$ to $\$ 620$ million in $4 Q 10$, with expense-to-income ratio increasing $1.8 \%$ points to $39.6 \%$. The increase in total expenses came from higher staff costs and higher advertising expenses.

4Q10 vs 4Q09
Total operating expenses increased $12.0 \%$ from 4 Q 09 , while expense-to-income ratio improved $5.0 \%$ points to $39.6 \%$ due to higher operating income.

Impairment Charges

|  | 2010 | 2009 | +/(-) | 4Q10 | 3Q10 | +/(-) | 4Q09 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Individual impairment on loans ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Singapore | 36 | 307 | (88.4) | 52 | 10 | >100.0 | 58 | (9.2) |
| Malaysia | 16 | 85 | (81.8) | 10 | 1 | >100.0 | 26 | (61.1) |
| Thailand | 38 | 51 | (25.1) | 14 | 7 | 94.6 | 10 | 49.3 |
| Indonesia | 13 | 20 | (36.5) | 1 | 2 | (38.9) | 6 | (75.1) |
| Greater China ${ }^{2}$ | 2 | 17 | (87.2) | 1 | 0 | >100.0 | 9 | (92.7) |
| Other | 85 | 123 | (30.8) | 49 | 22 | >100.0 | 19 | $>100.0$ |
|  | 190 | 604 | (68.6) | 128 | 44 | >100.0 | 127 | 1.2 |
| Individual impairment on securities and other assets | 48 | 11 | >100.0 | 30 | 10 | >100.0 | (23) | >100.0 |
| Collective impairment | 236 | 506 | (53.4) | 22 | 80 | (72.8) | (59) | >100.0 |
| Total | 474 | 1,121 | (57.7) | 180 | 134 | 34.2 | 44 | >100.0 |

## 2010 vs 2009

Impairment charges decreased $57.7 \%$ to $\$ 474$ million in 2010, contributed by lower individual impairment on loans across territories and lower collective impairment being set aside.

## 4Q10 vs 3Q10

Impairment charges were higher at $\$ 180$ million in 4Q10 from higher individual impairment on loans, partly offset by lower collective impairment.

4Q10 vs 4Q09
Compared to 4Q09, impairment charges were higher as 4Q09 included writebacks of collective impairment and provision for a long-term investment.

[^0]
## Customer Loans

Gross customer loans
Less: Individual impairment
Collective impairment
Net customer loans

| Dec-10 | Sep-10 | Dec-09 |
| :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| $\mathbf{1 1 5 , 1 2 2}$ | 109,716 | 101,744 |
| $\mathbf{9 3 0}$ | 900 | 973 |
| $\mathbf{1 , 7 5 2}$ | 1,716 | 1,570 |
| $\mathbf{1 1 2 , 4 4 0}$ | 107,100 | 99,201 |

## By industry

Transport, storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Other
Total (gross)

## By currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Other
Total (gross)

## By maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total (gross)

## By geography ${ }^{1}$

Singapore
Malaysia
Thailand
Indonesia
Greater China
Other
Total (gross)

| $\mathbf{6 , 7 1 0}$ | 6,072 | 6,301 |
| ---: | ---: | ---: |
| $\mathbf{1 1 , 5 0 6}$ | 12,208 | 11,718 |
| $\mathbf{8 , 6 1 7}$ | 8,437 | 8,794 |
| $\mathbf{1 8 , 6 7 3}$ | 15,532 | 14,741 |
| $\mathbf{1 5 , 0 9 4}$ | 14,271 | 12,770 |
| $\mathbf{1 4 , 9 0 7}$ | 14,289 | 13,346 |
| $\mathbf{3 3 , 5 2 8}$ | 32,021 | 27,444 |
| $\mathbf{6 , 0 8 6}$ | 6,887 | 6,630 |
| $\mathbf{1 1 5 , 1 2 2}$ | $\mathbf{1 0 9 , 7 1 6}$ | $\mathbf{1 0 1 , 7 4 4}$ |


| $\mathbf{6 6 , 9 1 5}$ | 63,715 | 59,978 |
| ---: | ---: | ---: |
| $\mathbf{1 3 , 8 5 5}$ | 13,388 | 12,813 |
| $\mathbf{1 4 , 2 8 2}$ | 13,617 | 11,414 |
| $\mathbf{6 , 8 4 1}$ | 6,340 | 5,944 |
| $\mathbf{3 , 2 1 3}$ | 3,104 | 2,890 |
| $\mathbf{1 0 , 0 1 7}$ | 9,551 | 8,705 |
| $\mathbf{1 1 5 , 1 2 2}$ | 109,716 | 101,744 |


| $\mathbf{4 4 , 9 8 3}$ | 40,679 | 37,772 |
| ---: | ---: | ---: |
| $\mathbf{1 9 , 7 6 6}$ | 20,886 | 21,087 |
| $\mathbf{1 2 , 5 7 5}$ | 11,993 | 10,615 |
| $\mathbf{3 7 , 7 9 8}$ | 36,158 | 32,270 |
| $\mathbf{1 1 5 , 1 2 2}$ | 109,716 | 101,744 |


| $\mathbf{7 5 , 5 3 4}$ | 71,938 | 67,350 |
| ---: | ---: | ---: |
| $\mathbf{1 5 , 2 7 8}$ | 14,425 | 12,120 |
| $\mathbf{7 , 0 5 0}$ | 6,473 | 6,077 |
| $\mathbf{3 , 9 7 5}$ | 3,779 | 3,499 |
| $\mathbf{5 , 2 9 5}$ | 4,515 | 4,011 |
| $\mathbf{7 , 9 9 0}$ | 8,586 | 8,688 |
| $\mathbf{1 1 5 , 1 2 2}$ | 109,716 | 101,744 |

Net customer loans grew 13.3\% year-on-year and 5.0\% for the quarter to $\$ 112.4$ billion as at 31 December 2010, with increases registered across Singapore and the regional countries. Housing loans was the major sector that contributed to the year-on-year growth, followed by increase in loans to non-bank financial institutions, general commerce sectors and professional and private individuals. The growth in the quarter was mainly attributed to higher loans to non-bank financial institutions and housing loans.

## Note:

1 Based on the location where the loans are booked

## Non-Performing Assets

Loans ("NPL")
Debt securities
Non-Performing Assets ("NPA")

| Dec-10 | Sep-10 | Dec-09 |
| :---: | :---: | :---: |
| \$m | \$m | \$m |
| 2,155 | 2,120 | 2,260 |
| 405 | 409 | 462 |
| 2,560 | 2,529 | 2,722 |
| 1,478 | 1,432 | 1,623 |
| 432 | 471 | 519 |
| 650 | 626 | 580 |
| 2,560 | 2,529 | 2,722 |
| 1,153 | 1,076 | 1,180 |
| 1,407 | 1,453 | 1,542 |
| 2,560 | 2,529 | 2,722 |

By ageing
Current

| $\mathbf{5 9 6}$ | 445 | 351 |
| ---: | ---: | ---: |
| $\mathbf{1 9 4}$ | 214 | 489 |
| $\mathbf{2 5 1}$ | 232 | 333 |
| $\mathbf{1 , 5 1 9}$ | 1,638 | 1,549 |
| $\mathbf{2 , 5 6 0}$ | 2,529 | 2,722 |

Cumulative impairment
Individual
Collective
Total
As a \% of NPA
As a \% of unsecured NPA

| $\mathbf{1 , 1 5 7}$ | 1,117 | 1,200 |
| :---: | :---: | :---: |
| $\mathbf{1 , 8 8 8}$ | 1,875 | 1,657 |
| $\mathbf{3 , 0 4 5}$ | 2,992 | 2,857 |
| $\mathbf{1 1 8 . 9 \%}$ | $118.3 \%$ | $105.0 \%$ |
| $\mathbf{2 1 6 . 4 \%}$ | $205.9 \%$ | $185.3 \%$ |

## NPL by industry

Transport, storage and communication
Building and construction
Manufacturing
Financial institutions
General commerce
Professionals and private individuals
Housing loans
Other
Total

| NPL | NPL <br> ratio $^{1}$ | NPL | NPL <br> ratio | NPL | NPL <br> ratio |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{\$ m}$ | \% | \$m | $\%$ | $\$ m$ | $\%$ |
|  |  |  |  |  |  |
| $\mathbf{3 6 1}$ | $\mathbf{5 . 3}$ | 138 | 2.3 | 78 | 1.2 |
| $\mathbf{1 4 9}$ | $\mathbf{1 . 1}$ | 160 | 1.1 | 208 | 1.6 |
| $\mathbf{5 2 4}$ | $\mathbf{6 . 1}$ | 590 | 7.0 | 678 | 7.6 |
| $\mathbf{1 9 4}$ | $\mathbf{1 . 0}$ | 197 | 1.3 | 206 | 1.4 |
| $\mathbf{3 5 3}$ | $\mathbf{2 . 3}$ | 384 | 2.6 | 385 | 2.9 |
| $\mathbf{1 9 7}$ | $\mathbf{1 . 3}$ | 202 | 1.4 | 228 | 1.7 |
| $\mathbf{2 5 9}$ | $\mathbf{0 . 8}$ | 275 | 0.9 | 310 | 1.1 |
| $\mathbf{1 1 8}$ | $\mathbf{1 . 7}$ | 174 | 2.4 | 167 | 2.3 |
| $\mathbf{2 , 1 5 5}$ | $\mathbf{1 . 8}$ | 2,120 | 1.9 | 2,260 | 2.2 |

Note:
1 Debt securities and contingent assets are excluded from the computation.

Non-Performing Assets (cont'd)

|  | NPL | NPL ratio ${ }^{1}$ | Total cumulative impairment |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | as a \% of NPL | as a \% of unsecured NPL |
|  | \$m | \% | \% | \% |
| NPL by geography ${ }^{2}$ |  |  |  |  |
| Singapore |  |  |  |  |
| Dec 10 | 845 | 1.1 | 213.7 | 393.5 |
| Sep 10 | 816 | 1.1 | 214.8 | 370.6 |
| Dec 09 | 923 | 1.4 | 185.5 | 299.8 |
| Malaysia |  |  |  |  |
| Dec 10 | 373 | 2.4 | 93.6 | 258.5 |
| Sep 10 | 402 | 2.8 | 86.3 | 237.7 |
| Dec 09 | 435 | 3.5 | 68.3 | 225.0 |
| Thailand |  |  |  |  |
| Dec 10 | 409 | 5.2 | 69.4 | 120.9 |
| Sep 10 | 415 | 5.8 | 71.3 | 124.9 |
| Dec 09 | 409 | 6.1 | 69.9 | 120.7 |
| Indonesia |  |  |  |  |
| Dec 10 | 80 | 2.0 | 71.3 | 814.3 |
| Sep 10 | 91 | 2.4 | 64.8 | 983.3 |
| Dec 09 | 106 | 3.0 | 63.2 | 304.5 |
| Greater China |  |  |  |  |
| Dec 10 | 61 | 1.2 | 104.9 | 376.5 |
| Sep 10 | 78 | 1.7 | 84.6 | 244.4 |
| Dec 09 | 105 | 2.6 | 83.8 | 220.0 |
| Other |  |  |  |  |
| Dec 10 | 387 | 4.8 | 31.5 | 56.2 |
| Sep 10 | 318 | 3.7 | 29.9 | 42.2 |
| Dec 09 | 282 | 3.2 | 33.0 | 78.2 |
| Group NPL |  |  |  |  |
| Dec 10 | 2,155 | 1.8 | 124.5 | 250.7 |
| Sep 10 | 2,120 | 1.9 | 123.4 | 234.8 |
| Dec 09 | 2,260 | 2.2 | 112.5 | 226.9 |

NPL ratios of Singapore and the respective regional countries improved when compared to the comparative periods, with Group NPL ratio improving further to $1.8 \%$ as at end 2010. Group NPL remained low at $\$ 2,155$ million as at 31 December 2010.

[^1]
## Customer Deposits

|  | Dec-10 | Sep-10 | Dec-09 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| By product group |  |  |  |
| Fixed deposits | $\mathbf{7 7 , 3 1 0}$ | 69,292 | 64,343 |
| Savings deposits | $\mathbf{3 4 , 8 4 1}$ | 34,102 | 30,121 |
| Current accounts | $\mathbf{2 7 , 2 6 1}$ | 26,269 | 25,200 |
| Other | $\mathbf{2 , 8 8 8}$ | 2,819 | 1,838 |
| Total | $\mathbf{1 4 2 , 2 9 9}$ | 132,483 | $\mathbf{1 2 1 , 5 0 2}$ |

## By maturity

Within 1 year
Over 1 year but within 3 years

| $\mathbf{1 3 9 , 1 2 9}$ | 128,979 | 117,602 |
| ---: | ---: | ---: |
| $\mathbf{1 , 7 8 4}$ | 2,135 | 2,795 |
| $\mathbf{1 , 1 5 7}$ | 1,206 | 738 |
| $\mathbf{2 3 0}$ | 163 | 367 |
| $\mathbf{1 4 2 , 2 9 9}$ | 132,483 | 121,502 |

Loans/Deposits ratio (\%)

Customer deposits rose 17.1\% year-on-year and $7.4 \%$ for the quarter to reach $\$ 142.3$ billion as at 31 December 2010 as more fixed deposits were collected across Singapore and the regional countries.

## Debts Issued

| Dec-10 | Sep-10 | Dec-09 |
| :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ m$ | $\$ m$ |

## Subordinated debts

| Due after one year (unsecured) | $\mathbf{5 , 3 6 7}$ | 5,524 | 5,354 |
| :--- | ---: | ---: | ---: |
| Other debts issued |  |  |  |
| Due within one year (unsecured) | $\mathbf{6 7 2}$ | 545 | 576 |
| Due after one year (unsecured) | $\mathbf{2 2 4}$ | 226 | 114 |
|  | $\mathbf{8 9 6}$ | 771 | 690 |
|  |  |  |  |
| Total | $\mathbf{6 , 2 6 3}$ | 6,296 | 6,044 |

## Shareholders' Equity

|  | Dec-10 | Sep-10 | Dec-09 |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
| Shareholders' equity |  |  |  |
| Add: Revaluation surplus | $\mathbf{2 1 , 4 7 3}$ | 20,814 | $\mathbf{1 8 , 9 8 6}$ |
| Shareholders' equity including revaluation surplus | $\mathbf{2 , 8 1 8}$ | 2,458 | 2,394 |
|  | $\mathbf{2 4 , 2 9 2}$ | 23,273 | 21,380 |

Shareholders' equity increased 3.2\% over 30 September 2010 to $\$ 21.5$ billion as at 31 December 2010. The increase was largely due to profit for the quarter and the issuance of new ordinary shares pursuant to the scrip dividend scheme.

Compared to a year ago, shareholders' equity grew 13.1\% mainly attributed to higher retained earnings and the issuance of new ordinary shares pursuant to the scrip dividend scheme, as well as higher valuation gain on investment portfolio.

As at 31 December 2010, revaluation surplus of $\$ 2.8$ billion on the Group's properties was not recognised in the financial statements.

## Changes in Issued Shares of the Bank

## Ordinary shares

Balance at beginning of period Issue of shares under scrip dividend scheme Exercise of share options granted under the UOB 1999 Share Option Scheme Balance at end of period

| Number of shares |  |  |  |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 0 1 0}$ | 2009 | 4Q10 | 4Q09 |
| '000 | '000 | '000 | '000 |


| $\mathbf{1 , 5 2 4 , 1 9 4}$ | $1,523,931$ | $\mathbf{1 , 5 4 8 , 5 4 6}$ | $1,524,084$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 5 , 9 4 5}$ | - | $\mathbf{1 1 , 5 9 3}$ | - |


| - | 263 | - | 110 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 5 6 0 , 1 3 9}$ | $1,524,194$ | $\mathbf{1 , 5 6 0 , 1 3 9}$ | $1,524,194$ |

## Treasury shares

Balance at beginning of period
Issue of shares under share-based compensation plans
Balance at end of period

| $(18,175)$ | $(18,320)$ | $\mathbf{( 1 8 , 1 7 5 )}$ | $(18,320)$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{6 6 0}$ | 145 | $\mathbf{6 6 0}$ | 145 |
| $\mathbf{( 1 7 , 5 1 5 )}$ | $(18,175)$ | $\mathbf{( 1 7 , 5 1 5 )}$ | $(18,175)$ |
|  |  |  |  |
| $\mathbf{1 , 5 4 2 , 6 2 4}$ | $1,506,019$ | $\mathbf{1 , 5 4 2 , 6 2 4}$ | $1,506,019$ |

Ordinary shares net of treasury shares

## Preference shares

Class E non-cumulative non-convertible preference shares at beginning/end of period

| 13,200 | 13,200 | 13,200 | 13,200 |
| :--- | :--- | :--- | :--- |

As at 31 December 2010 and 31 December 2009, there were no outstanding and exercisable options that would render new shares to be issued.

## Performance by Operating Segment

The Group is organised to be segment-led across key markets. Global segment heads are responsible for driving business with decision-making balanced with a geographical perspective. For internal management purposes, the following segments represent the key customer segments and product groups:

## Group Retail ("GR")

GR segment covers Consumer, Privilege and Business Banking. Consumer Banking serves the individual customers, while Business Banking serves small enterprises with a wide range of products and services, including deposits, loans, investments, credit and debit cards and insurance products. Privilege Banking provides an extended range of financial services, including wealth management and restricted products such as structured notes, funds of hedge funds, and insurance plans to the wealthy and affluent customers.

Segment profit increased $3.7 \%$ to $\$ 976$ million in 2010. The increase was mainly due to higher fee and commission income from investment products, credit cards and loan-related fees, coupled with lower impairment charges. Operating expenses grew in line with business volumes.

## Group Institutional Financial Services ("GIFS")

GIFS segment encompasses Commercial Banking, Corporate Banking, Corporate Finance, Debt Capital Markets and Private Banking. Commercial Banking serves the medium and large enterprises, while Corporate Banking serves large local corporations, government-linked companies and agencies. Both Commercial Banking and Corporate Banking provide customers with a broad range of products and services that include current accounts, deposits, lending, asset finance, ship finance, trade finance, structured finance, cash management and cross-border payments. Corporate Finance provides services that include lead managing and underwriting equity offerings and corporate advisory services. Debt Capital Markets specialises in solution-based structures to meet clients' financing requirements in structuring, underwriting and arranging syndicated loans for general corporate needs, leveraged buy-outs, project and structured finance, and underwriting and lead managing bond issues. Private Banking caters to the high net worth individuals and accredited investors, offering financial and portfolio planning, including investment management, asset management and estate planning.

Segment profit increased $43.8 \%$ to $\$ 1,231$ million in 2010. The increase was largely due to lower impairment charges.

## Global Markets and Investment Management ("GMIM")

GMIM segment provides a comprehensive range of treasury products and services, including foreign exchange, money market, fixed income, derivatives, margin trading, futures broking, gold products, as well as an array of structured products. It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region. It also engages in asset management, proprietary investment activities and management of excess liquidity and capital funds.

Segment profit decreased $23.2 \%$ to $\$ 796$ million in 2010. The decline was mainly attributed to lower income from trading and fixed income investments, partially offset by higher income from treasury sales and fund management activities.

## Other

Other segment includes property-related activities, insurance businesses and income and expenses not attributable to other operating segments.

The segment recorded a profit of $\$ 194$ million in 2010 compared to a loss of $\$ 528$ million in 2009. This was mainly contributed by the gain on sale of UOB Life, higher realised gain on investment securities and lower collective impairment.

Performance by Operating Segment ${ }^{1}$（cont＇d）

## 2010

Operating income Operating expenses Impairment charges
Amortisation of intangible assets
Share of profit of associates
Profit before tax

## Segment assets

Intangible assets
Investment in associates
Total assets

## Segment liabilities

## Other information

Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

## 2009

Operating income
Operating expenses
Impairment charges
Amortisation of intangible assets
Share of profit of associates
Profit before tax

## Segment assets

Intangible assets
Investment in associates
Total assets

## Segment liabilities

## Other information

Inter－segment operating income
Gross customer loans
Non－performing assets
Capital expenditure
Depreciation of assets

| GR | GIFS | GMIM | Other | Elimination | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |


| 2,195 | 1,886 | 1,151 | 693 | $(125)$ | 5,800 |
| ---: | ---: | :---: | :---: | :---: | ---: |
| $(1,148)$ | $(472)$ | $(396)$ | $(367)$ | 125 | $(2,258)$ |
| $(68)$ | $(175)$ | 38 | $(269)$ | - | $(474)$ |
| $(3)$ | $(8)$ | - | - | - | $(11)$ |
| - | - | 3 | 136 | - | 139 |
| 976 | 1,231 | 796 | 194 | - | 3,197 |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 51,637 | 64,640 | 89,979 | 7,642 | $(5,528)$ | 208,370 |
| 1,339 | 2,123 | 667 | 81 | - | 4,210 |
| - | - | 5 | 1,193 | - | 1,198 |
| 52,976 | 66,763 | 90,651 | 8,916 | $(5,528)$ | 213,778 |
|  |  |  |  |  |  |
| 68,398 | 66,278 | 51,192 | 12,426 | $(6,169)$ | 192,125 |


| 161 | $(107)$ | $(229)$ | 300 | $(125)$ | - |
| ---: | ---: | :---: | ---: | :---: | ---: |
| 51,330 | 63,400 | 322 | 70 | - | 115,122 |
| 565 | 1,681 | 192 | 122 | - | 2,560 |
| 15 | 3 | 4 | 84 | - | 106 |
| 17 | 5 | 3 | 112 | - | 137 |


| 2,037 | 1,765 | 1,425 | 302 | $(124)$ | 5,405 |
| ---: | ---: | ---: | :---: | ---: | ---: |
| $(969)$ | $(409)$ | $(332)$ | $(488)$ | 124 | $(2,074)$ |
| $(124)$ | $(493)$ | $(64)$ | $(440)$ | - | $(1,121)$ |
| $(3)$ | $(7)$ | - | - | - | $(10)$ |
| - | - | 8 | 99 | - | 107 |
| 941 | 856 | 1,037 | $(528)$ | - | 2,306 |
|  |  |  |  |  |  |
| 42,586 | 59,962 | 75,840 | 4,861 | $(3,112)$ | 180,137 |
| 1,346 | 2,135 | 667 | 81 | - | 4,229 |
| - | - | 18 | 1,194 | - | 1,212 |
| 43,932 | 62,097 | 76,525 | 6,136 | $(3,112)$ | 185,578 |
|  |  |  |  |  |  |
| 60,602 | 57,291 | 42,943 | 9,411 | $(3,824)$ | 166,423 |


| 271 | $(330)$ | $(39)$ | 222 | $(124)$ | - |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 42,239 | 59,188 | 235 | 82 | - | 101,744 |
| 644 | 1,656 | 298 | 124 | - | 2,722 |
| 14 | 4 | 3 | 192 | - | 213 |
| 17 | 6 | 3 | 112 | - | 138 |

## Notes：

[^2]Performance by Geographical Segment ${ }^{1}$

| 2010 | 2009 | 4Q10 | 3Q10 | 4Q09 |
| :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m | \$m |
| 3,730 | 3,522 | 1,035 | 942 | 794 |
| 706 | 571 | 178 | 180 | 141 |
| 408 | 415 | 102 | 102 | 100 |
| 388 | 361 | 98 | 98 | 89 |
| 227 | 201 | 68 | 63 | 40 |
| 341 | 335 | 85 | 83 | 78 |
| 5,800 | 5,405 | 1,565 | 1,468 | 1,242 |

## Profit before tax

Singapore
Thailand
Indonesia
Greater China
Other

| $\mathbf{2 , 2 9 0}$ | 1,594 | $\mathbf{6 2 8}$ | 562 | 537 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 9 5}$ | 271 | $\mathbf{7 8}$ | 104 | 44 |
| $\mathbf{8 7}$ | 78 | $\mathbf{1 9}$ | 20 | 14 |
| $\mathbf{1 7 5}$ | 153 | $\mathbf{4 9}$ | 46 | 36 |
| $\mathbf{1 0 5}$ | 81 | $\mathbf{2 6}$ | 36 | 1 |
| $\mathbf{1 5 6}$ | 139 | $\mathbf{3}$ | 38 | 32 |
| $\mathbf{3 , 2 0 8}$ | 2,316 | $\mathbf{8 0 3}$ | 807 | 664 |
| $\mathbf{( 1 1 )}$ | $(10)$ | $\mathbf{( 3 )}$ | $(3)$ | $\mathbf{( 3 )}$ |
| $\mathbf{3 , 1 9 7}$ | 2,306 | $\mathbf{8 0 0}$ | 804 | 661 |

Group's pre-tax profit recorded a year-on-year robust growth of 38.6\%, with increases registered across all territories. Singapore's higher pre-tax profit came from strong fee and commission income and improved trading and investment income, coupled with lower impairment charges. Overseas contribution grew 27.1\% on the strong performance from Malaysia territory.

|  | Dec-10 | Sep-10 | Dec-09 |
| :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m |
| Total assets |  |  |  |
| Singapore | 141,970 | 137,389 | 121,190 |
| Malaysia | 21,620 | 20,614 | 17,776 |
| Thailand | 10,533 | 10,211 | 9,509 |
| Indonesia | 5,455 | 5,050 | 4,920 |
| Greater China | 11,879 | 9,701 | 7,132 |
| Other | 18,111 | 15,262 | 20,822 |
|  | 209,568 | 198,226 | 181,349 |
| Intangible assets | 4,210 | 4,219 | 4,229 |
| Total | 213,778 | 202,445 | 185,578 |

[^3]
## Capital Adequacy Ratios

|  | Dec-10 | Sep-10 | Dec-09 |
| :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m |
| Tier 1 capital |  |  |  |
| Share capital | 2,537 | 2,319 | 1,902 |
| Preference shares | 2,149 | 2,149 | 2,149 |
| Disclosed reserves/other | 16,439 | 15,878 | 15,189 |
| Deductions from Tier 1 capital | $(4,763)$ | $(4,786)$ | $(5,113)$ |
| Eligible Tier 1 capital | 16,362 | 15,560 | 14,127 |
| Tier 2 capital |  |  |  |
| Cumulative collective impairment/other | 936 | 964 | 912 |
| Subordinated notes | 4,343 | 4,461 | 4,767 |
| Deductions from Tier 2 capital | (435) | (448) | (623) |
| Eligible total capital | 21,206 | 20,537 | 19,183 |
| Risk-weighted assets | 106,889 | 103,269 | 100,908 |
| Capital adequacy ratios ("CAR") |  |  |  |
| Tier 1 | 15.3\% | 15.1\% | 14.0\% |
| Total | 19.8\% | 19.9\% | 19.0\% |

As at 31 December 2010, Group Tier 1 and total CAR of $15.3 \%$ and $19.8 \%$ were well above the minimum $6 \%$ and $10 \%$ required by MAS respectively.

The higher Tier 1 CAR over 30 September 2010 was mainly due to higher retained earnings, partially offset by higher risk-weighted assets.

Compared to 31 December 2009, the higher CAR was mainly due to higher retained earnings and issuance of new ordinary shares pursuant to the scrip dividend scheme, partially offset by higher riskweighted assets.

Appendix 1

## Consolidated Profit and Loss Account (Audited)

|  | 2010 | 2009 | +/(-) | 4Q10 ${ }^{1}$ | $3 \mathrm{Q} 10^{1}$ | +/(-) | 4Q09 ${ }^{1}$ | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| Interest income | 4,994 | 5,159 | (3.2) | 1,282 | 1,257 | 1.9 | 1,204 | 6.4 |
| Less: Interest expense | 1,462 | 1,485 | (1.6) | 417 | 374 | 11.4 | 312 | 33.5 |
| Net interest income | 3,532 | 3,674 | (3.9) | 865 | 883 | (2.1) | 892 | (3.0) |
| Fee and commission income | 1,163 | 976 | 19.1 | 310 | 284 | 9.2 | 247 | 25.5 |
| Dividend income | 79 | 42 | 88.7 | 10 | 41 | (76.7) | 4 | >100.0 |
| Rental income | 119 | 143 | (16.7) | 30 | 29 | 1.6 | 36 | (17.0) |
| Other operating income | 907 | 571 | 59.0 | 351 | 230 | 52.5 | 63 | >100.0 |
| Non-interest income | 2,268 | 1,732 | 31.0 | 700 | 585 | 19.8 | 350 | 99.9 |
| Total operating income | 5,800 | 5,405 | 7.3 | 1,565 | 1,468 | 6.6 | 1,242 | 26.0 |
| Less: Staff costs | 1,242 | 1,116 | 11.3 | 330 | 308 | 7.2 | 308 | 7.3 |
| Other operating expenses | 1,016 | 959 | 5.9 | 290 | 247 | 17.1 | 246 | 17.9 |
| Total operating expenses | 2,258 | 2,074 | 8.8 | 620 | 555 | 11.6 | 554 | 12.0 |
| Operating profit before charges | 3,542 | 3,331 | 6.3 | 945 | 912 | 3.6 | 688 | 37.2 |
| Less: Amortisation/impairment charges |  |  |  |  |  |  |  |  |
| Intangible assets | 11 | 10 | 6.5 | 3 | 3 | (3.4) | 3 | (1.6) |
| Loans and other assets | 474 | 1,121 | (57.7) | 180 | 134 | 34.2 | 44 | >100.0 |
| Operating profit after charges | 3,058 | 2,200 | 39.0 | 762 | 776 | (1.7) | 641 | 18.8 |
| Share of profit of associates | 139 | 107 | 30.5 | 38 | 29 | 33.4 | 19 | 95.4 |
| Profit before tax | 3,197 | 2,306 | 38.6 | 800 | 804 | (0.5) | 661 | 21.1 |
| Less: Tax | 480 | 385 | 24.6 | 89 | 111 | (20.4) | 134 | (33.9) |
| Profit for the financial period | 2,717 | 1,921 | 41.4 | 712 | 693 | 2.7 | 527 | 35.1 |
| Attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 2,696 | 1,902 | 41.8 | 706 | 688 | 2.6 | 522 | 35.2 |
| Minority interests | 21 | 19 | 10.0 | 6 | 5 | 22.9 | 5 | 18.8 |
|  | 2,717 | 1,921 | 41.4 | 712 | 693 | 2.7 | 527 | 35.1 |

Total operating income

| First half | $\mathbf{2 , 7 6 8}$ | 2,842 | (2.6) |
| :--- | :--- | :--- | :--- |
| Second half | $\mathbf{3 , 0 3 2}$ | 2,564 | 18.3 |

Profit for the financial year attributed to equity holders of the Bank

| $\mathbf{1 , 3 0 2}$ | 880 | 48.0 |
| :--- | ---: | ---: |
| $\mathbf{1 , 3 9 4}$ | 1,022 | 36.4 |

## Note:

1 Unaudited.

## Consolidated Statement of Comprehensive Income (Audited)

Profit for the financial period

Currency translation adjustments
Change in available-for-sale reserve Change in fair value Transfer to profit and loss account on disposal/impairment
Tax on net movement
Change in share of other comprehensive income of associates
Other comprehensive income for the financial period, net of tax

Total comprehensive income for the financial period, net of tax

Attributable to:
Equity holders of the Bank Minority interests

| 2010 | 2009 | +/(-) | 4Q10 ${ }^{1}$ | 3Q10 ${ }^{1}$ | +/(-) | 4Q09 ${ }^{1}$ | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$m | \$m | \% | \$m | \$m | \% | \$m | \% |
| 2,717 | 1,921 | 41.4 | 712 | 693 | 2.7 | 527 | 35.1 |
| (112) | 114 | (>100.0) | (118) | (145) | 18.6 | 16 | (>100.0) |
| 502 | 2,207 | (77.2) | 46 | 391 | (88.3) | 225 | (79.6) |
| (149) | 359 | (>100.0) | (150) | (38) | (>100.0) | 2 | (>100.0) |
| (40) | (272) | 85.4 | 3 | (26) | >100.0 | (18) | >100.0 |
| (37) | 105 | (>100.0) | (26) | (1) | (>100.0) | 27 | (>100.0) |

$165 \quad 2,513 \quad(93.4) \quad$ (246) $181 \quad(>100.0) \quad 252 \quad(>100.0)$

| 2,882 | 4,434 | $(35.0)$ | 466 | 874 | $(46.7)$ | 779 | $(40.2)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{2 , 8 6 1}$ | 4,404 | $(35.0)$ | $\mathbf{4 6 1}$ | 868 | $(46.9)$ | 773 | $(40.4)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 1}$ | 30 | $(29.9)$ | 5 | 6 | $(12.6)$ | 6 | $(13.7)$ |
| $\mathbf{2 , 8 8 2}$ | 4,434 | $(35.0)$ | 466 | 874 | $(46.7)$ | 779 | $(40.2)$ |

## Note:

1 Unaudited.

## Consolidated Balance Sheet（Audited）

|  | Dec－10 | Sep－10 ${ }^{1}$ | Dec－09 |
| :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m |
| Equity |  |  |  |
| Share capital | 4，685 | 4，468 | 4，051 |
| Retained earnings | 7，687 | 7，311 | 6，324 |
| Other reserves | 9，101 | 9，036 | 8，611 |
| Equity attributable to equity holders of the Bank | 21，473 | 20，814 | 18，986 |
| Minority interests | 180 | 175 | 169 |
| Total | 21，654 | 20，990 | 19，155 |
| Liabilities |  |  |  |
| Deposits and balances of banks | 31，862 | 29，860 | 27，751 |
| Deposits and balances of non－bank customers | 142，299 | 132，483 | 121，502 |
| Bills and drafts payable | 1，288 | 1，561 | 1，438 |
| Other liabilities | 10，412 | 11，255 | 9，688 |
| Debts issued | 6，263 | 6，296 | 6，044 |
| Total | 192，125 | 181，456 | 166，423 |
| Total equity and liabilities | 213，778 | 202，445 | 185，578 |

## Assets ${ }^{2}$

Cash，balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks

| $\mathbf{3 0 , 7 4 3}$ | 25,721 | 18,865 |
| ---: | ---: | ---: |
| $\mathbf{1 2 , 8 1 4}$ | 10,719 | 12,787 |
| $\mathbf{1 1 , 5 7 5}$ | 6,060 | 7,704 |
| $\mathbf{1 3 8}$ | 118 | 118 |
| $\mathbf{1 3 , 4 5 8}$ | 19,229 | 14,116 |
| $\mathbf{1 1 2 , 4 4 0}$ | 107,100 | 99,201 |
| $\mathbf{1 5 , 9 2 6}$ | 16,040 | 16,177 |
| $\mathbf{9 , 1 3 2}$ | 9,898 | 8,994 |
| $\mathbf{1 , 1 9 8}$ | 1,201 | 1,212 |
| $\mathbf{1 , 1 2 5}$ | 1,121 | 1,134 |
| $\mathbf{1 , 0 1 9}$ | 1,020 | 1,040 |
| $\mathbf{4 , 2 1 0}$ | 4,219 | 4,229 |
| $\mathbf{2 1 3 , 7 7 8}$ | $\mathbf{2 0 2 , 4 4 5}$ | 185,578 |

Off－balance sheet items
Contingent liabilities
Financial derivatives
Commitments

| $\mathbf{1 5 , 0 2 1}$ | 13,826 | 12,388 |
| ---: | ---: | ---: |
| $\mathbf{2 8 9 , 0 1 1}$ | 295,176 | 269,080 |
| $\mathbf{4 8 , 9 9 4}$ | 47,299 | 47,278 |
|  |  |  |
| $\mathbf{1 2 . 5 1}$ | 12.19 | 11.17 |

## Notes：

[^4]
## Consolidated Statement of Changes in Equity (Audited)

|  | Attributable to equity holders of the Bank |  |  |  | Minority interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \$m | \$m | \$m | \$m | \$m | \$m |
| Balance at 1 January 2010 | 4,051 | 6,324 | 8,611 | 18,986 | 169 | 19,155 |
| Profit for the financial year | - | 2,696 | - | 2,696 | 21 | 2,717 |
| Other comprehensive income for the financial year | - | - | 165 | 165 | (0) | 165 |
| Total comprehensive income for the financial year | - | 2,696 | 165 | 2,861 | 21 | 2,882 |
| Transfers | - | (319) | 319 | - | - | - |
| Change in minority interests | - | - | 0 | 0 | (2) | (2) |
| Dividends | - | $(1,014)$ | - | $(1,014)$ | (8) | $(1,022)$ |
| Issue of shares under scrip dividend scheme | 621 | - | - | 621 | - | 621 |
| Share-based compensation | - | - | 19 | 19 | - | 19 |
| Issue of treasury shares under share-based compensation plans | 13 | - | (13) | - | - |  |
| Balance at 31 December 2010 | 4,685 | 7,687 | 9,101 | 21,473 | 180 | 21,654 |


| Balance at 1 January 2009 | 4,045 | 5,724 | 5,804 | 15,573 | 146 | 15,719 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial year | - | 1,902 | - | 1,902 | 19 | 1,921 |
| Other comprehensive income for the financial year | - | - | 2,502 | 2,502 | 11 | 2,513 |
| Total comprehensive income for the financial year | - | 1,902 | 2,502 | 4,404 | 30 | 4,434 |
| Transfers | - | (290) | 290 | - | - | - |
| Change in minority interests | - | - | - | - | (0) | (0) |
| Difference in consideration paid and minority interests acquired | - | - | (0) | (0) | - | (0) |
| Dividends | - | $(1,012)$ | - | $(1,012)$ | (7) | $(1,019)$ |
| Share-based compensation | - | - | 18 | 18 | - | 18 |
| Issue of shares under share option scheme | 4 | - | - | 4 | - | 4 |
| Issue of treasury shares under share-based compensation plans | 3 | - | (3) | - | - | - |
| Balance at 31 December 2009 | 4,051 | 6,324 | 8,611 | 18,986 | 169 | 19,155 |

## Consolidated Statement of Changes in Equity（Unaudited）

|  | Attributable to equity holders of the Bank |  |  |  | Minority interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Retained earnings | Other reserves | Total |  |  |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 October 2010 | 4，468 | 7，311 | 9，036 | 20，814 | 175 | 20，990 |
| Profit for the financial period | － | 706 | － | 706 | 6 | 712 |
| Other comprehensive income for the financial period | － | － | （245） | （245） | （0） | （246） |
| Total comprehensive income for the financial period | － | 706 | （245） | 461 | 5 | 466 |
| Transfers | － | （321） | 321 | － | － | － |
| Dividends | － | （9） | － | （9） | （0） | （10） |
| Issue of shares under scrip dividend scheme | 205 | － | － | 205 | － | 205 |
| Share－based compensation | － | － | 3 | 3 | － | 3 |
| Issue of treasury shares under share－based compensation plans | 13 | － | （13） | － | － | － |
| Balance at 31 December 2010 | 4，685 | 7，687 | 9，101 | 21，473 | 180 | 21，654 |


| Balance at 1 October 2009 | 4，047 | 6，144 | 8，025 | 18，215 | 164 | 18，380 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit for the financial period | － | 522 | － | 522 | 5 | 527 |
| Other comprehensive income for the financial period | － | － | 251 | 251 | 1 | 252 |
| Total comprehensive income for the financial period | － | 522 | 251 | 773 | 6 | 779 |
| Transfers | － | （332） | 332 | － | － |  |
| Change in minority interests | － | － | － | － | 0 | 0 |
| Difference in consideration paid and minority interests acquired | － | － | （0） | （0） | － | （0） |
| Dividends | － | （10） | － | （10） | （2） | （12） |
| Share－based compensation | － | － | 7 | 7 | － | 7 |
| Issue of shares under share option scheme | 2 | － | － | 2 | － | 2 |
| Issue of treasury shares under share－based compensation plans | 3 |  | （3） | － | － | － |
| Balance at 31 December 2009 | 4，051 | 6，324 | 8，611 | 18，986 | 169 | 19，155 |

## Consolidated Cash Flow Statement (Audited)

Cash flows from operating activities
Operating profit before amortisation and impairment charges
Adjustments for:
Depreciation of assets
Net (gain)/loss on disposal of assets
Share-based compensation
Operating profit before working capital changes
Increase/(decrease) in working capital
Deposits

Bills and drafts payable
Other liabilities
Restricted balances with central banks
Government treasury bills and securities
Trading securities
Investment securities
Placements and balances with banks
Loans to non-bank customers
Other assets
Cash generated from operations
Income tax paid
Net cash provided by operating activities

## Cash flows from investing activities

Acquisition of associates
(Increase)/decrease in associates
Acquisition of properties and other fixed assets
Proceeds from disposal of properties and other fixed assets
Proceeds from disposal of subsidiaries
Change in minority interests
Dividends received from associates
Net cash provided by/(used in) investing activities

## Cash flows from financing activities

Proceeds from issue of ordinary shares
Increase/(decrease) in debts issued
Change in minority interests
Dividends paid on ordinary shares
Dividends paid on preference shares
Dividends paid to minority interests
Net cash used in financing activities
Currency translation adjustments
Net increase/(decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the financial period
Cash and cash equivalents at end of the financial period

| 2010 | 2009 | 4Q10 ${ }^{1}$ | 4Q09 ${ }^{1}$ |
| :---: | :---: | :---: | :---: |
| \$m | \$m | \$m | \$m |
| 3,542 | 3,331 | 945 | 688 |
| 137 | 138 | 34 | 37 |
| (361) | (32) | (190) | 4 |
| 19 | 18 | 3 | 7 |
| 3,338 | 3,454 | 792 | 736 |
| 24,907 | 2,631 | 11,818 | 8,863 |
| (149) | (111) | (273) | 98 |
| 719 | $(3,226)$ | (544) | (230) |
| $(1,279)$ | 226 | (900) | (83) |
| $(3,900)$ | $(9,181)$ | $(7,610)$ | $(1,728)$ |
| (20) | 21 | (20) | 13 |
| 696 | 1,798 | 166 | 605 |
| 656 | 1,080 | 5,771 | (539) |
| $(13,613)$ | (138) | $(5,512)$ | (972) |
| (459) | 3,897 | 760 | 534 |
| 10,896 | 452 | 4,447 | 7,296 |
| (488) | (423) | (77) | (60) |
| 10,407 | 29 | 4,370 | 7,235 |


| $\mathbf{( 2 )}$ | $(1)$ | $\mathbf{( 0 )}$ | - |
| ---: | ---: | ---: | ---: |
| $\mathbf{( 1 )}$ | 27 | $\mathbf{2}$ | 8 |
| $\mathbf{( 1 0 6 )}$ | $(213)$ | $\mathbf{( 4 7 )}$ | $(103)$ |
| $\mathbf{1 9}$ | $\mathbf{1}$ | $\mathbf{2 5}$ | 65 |
| $\mathbf{4 8 9}$ | - | $\mathbf{2 5}$ | - |
| $\mathbf{( 2 )}$ | - | - | - |
| $\mathbf{9 2}$ | 54 | - | - |
| $\mathbf{4 8 9}$ | $(132)$ | $\mathbf{5}$ | $(29)$ |
|  |  |  |  |
|  |  |  |  |
| $\mathbf{2 1 9}$ | $(202)$ | $\mathbf{( 3 2 )}$ | $(77)$ |
| $\mathbf{( 0 )}$ | $(0)$ | - | $(0)$ |
| $\mathbf{( 2 8 7 )}$ | $(903)$ | $\mathbf{( 1 0 1 )}$ | - |
| $\mathbf{( 1 0 6 )}$ | $(109)$ | - | - |
| $\mathbf{( 8 )}$ | $(7)$ | $\mathbf{( 0 )}$ | $(2)$ |
| $\mathbf{( 1 8 1 )}$ | $(1,218)$ | $\mathbf{( 1 3 4 )}$ | $(77)$ |
| $\mathbf{( 1 1 6 )}$ | 123 | $\mathbf{( 1 1 9 )}$ | 17 |
| $\mathbf{1 0 , 5 9 9}$ | $(1,199)$ | $\mathbf{4 , 1 2 2}$ | 7,146 |
| $\mathbf{1 6 , 5 4 4}$ | 17,743 | $\mathbf{2 3 , 0 2 1}$ | 9,398 |
| $\mathbf{2 7 , 1 4 3}$ | 16,544 | $\mathbf{2 7 , 1 4 3}$ | 16,544 |

## Note:

1 Unaudited.

## Balance Sheet of the Bank (Audited)

|  | Dec-10 | Sep-10 ${ }^{1}$ | Dec-09 |
| :---: | :---: | :---: | :---: |
|  | \$m | \$m | \$m |
| Equity |  |  |  |
| Share capital | 3,854 | 3,636 | 3,220 |
| Retained earnings | 6,363 | 6,099 | 5,337 |
| Other reserves | 8,730 | 8,567 | 8,136 |
| Total | 18,947 | 18,303 | 16,693 |
| Liabilities |  |  |  |
| Deposits and balances of banks | 30,012 | 28,016 | 26,482 |
| Deposits and balances of non-bank customers | 111,727 | 104,852 | 95,930 |
| Deposits and balances of subsidiaries | 2,269 | 2,439 | 2,513 |
| Bills and drafts payable | 183 | 378 | 166 |
| Other liabilities | 8,357 | 9,165 | 7,937 |
| Debts issued | 6,165 | 6,311 | 6,324 |
| Total | 158,714 | 151,161 | 139,352 |
| Total equity and liabilities | 177,661 | 169,464 | 156,046 |

## Assets ${ }^{2}$

Cash, balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks
Loans to non-bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates
Investment in subsidiaries
Investment properties
Fixed assets
Intangible assets
Total

| $\mathbf{2 5 , 1 1 2}$ | 19,941 | 12,935 |
| ---: | ---: | ---: |
| $\mathbf{1 2 , 6 9 4}$ | 10,599 | 12,724 |
| $\mathbf{7 , 3 3 2}$ | 2,904 | 4,694 |
| $\mathbf{1 3 4}$ | 114 | 114 |
| $\mathbf{1 1 , 1 9 9}$ | 16,542 | 12,821 |
| $\mathbf{8 5 , 5 3 8}$ | 81,744 | 76,600 |
| $\mathbf{2 , 8 6 9}$ | 4,060 | 2,578 |
| $\mathbf{1 4 , 4 8 7}$ | 14,569 | 15,169 |
| $\mathbf{7 , 8 1 7}$ | 8,516 | 7,384 |
| $\mathbf{3 7 1}$ | 371 | 371 |
| $\mathbf{4 , 7 5 7}$ | 4,759 | 5,278 |
| $\mathbf{1 , 4 1 9}$ | 1,414 | 1,424 |
| $\mathbf{7 5 0}$ | 749 | 771 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 |
| $\mathbf{1 7 7 , 6 6 1}$ | 169,464 | 156,046 |

Off-balance sheet items
Contingent liabilities
Financial derivatives
11,910 11,582
9,936

Commitments
254,775 262,714 246,936

Net asset value per ordinary share (\$)
$11.42 \quad 11.10$
10.20

[^5]
## Statement of Changes in Equity of the Bank（Audited）

|  | Share capital \＄m | Retained earnings | Other reserves $\$ \mathrm{~m}$ | Total equity \＄m |
| :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2010 | 3，220 | 5，337 | 8，136 | 16，693 |
| Profit for the financial year | － | 2，301 | － | 2，301 |
| Other comprehensive income for the financial year | － | － | 288 | 288 |
| Total comprehensive income for the financial year | － | 2，301 | 288 | 2，588 |
| Transfers | － | （300） | 300 | － |
| Dividends | － | （975） | － | （975） |
| Issue of shares under scrip dividend scheme | 621 | － | － | 621 |
| Share－based compensation | － | － | 19 | 19 |
| Issue of treasury shares under share－based compensation plans | 13 | － | （13） | － |
| Balance at 31 December 2010 | 3，854 | 6，363 | 8，730 | 18，947 |
| Balance at 1 January 2009 | 3，213 | 5，031 | 5，632 | 13，876 |
| Profit for the financial year | － | 1，577 | － | 1，577 |
| Other comprehensive income for the financial year | － | － | 2，189 | 2，189 |
| Total comprehensive income for the financial year | － | 1，577 | 2，189 | 3，765 |
| Transfers | － | （300） | 300 | － |
| Dividends | － | （970） | － | （970） |
| Share－based compensation | － | － | 18 | 18 |
| Issue of shares under share option scheme | 4 | － | － | 4 |
| Issue of treasury shares under share－based compensation plans | 3 | － | （3） | － |
| Balance at 31 December 2009 | 3，220 | 5，337 | 8，136 | 16，693 |

Statement of Changes in Equity of the Bank（Unaudited）

|  | Share capital | Retained earnings | Other reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 October 2010 | 3，636 | 6，099 | 8，567 | 18，303 |
| Profit for the financial period | － | 564 | － | 564 |
| Other comprehensive income for the financial period | － | － | （127） | （127） |
| Total comprehensive income for the financial period | － | 564 | （127） | 437 |
| Transfers | － | （300） | 300 | － |
| Issue of shares under scrip dividend scheme | 205 | － | － | 205 |
| Share－based compensation | － | － | 3 | 3 |
| Issue of treasury shares under share－based compensation plans | 13 | － | （13） |  |
| Balance at 31 December 2010 | 3，854 | 6，363 | 8，730 | 18，947 |
| Balance at 1 October 2009 | 3，215 | 5，234 | 7，634 | 16，083 |
| Profit for the financial period | － | 403 | － | 403 |
| Other comprehensive income for the financial period | － | － | 199 | 199 |
| Total comprehensive income for the financial period | － | 403 | 199 | 602 |
| Transfers | － | （300） | 300 |  |
| Share－based compensation | － | － | 7 | 7 |
| Issue of shares under share option scheme | 2 | － | － | 2 |
| Issue of treasury shares under share－based compensation plans | 3 | － | （3） | － |
| Balance at 31 December 2009 | 3，220 | 5，337 | 8，136 | 16，693 |

## Independent Auditors' Report

## To the members of United Overseas Bank Limited

## Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of United Overseas Bank Limited (the "Bank") and its subsidiaries (collectively, the "Group"), which comprise the balance sheets of the Bank and the Group as at 31 December 2010, the profit and loss accounts, the statements of comprehensive income and the statements of changes in equity of the Bank and the Group and the consolidated cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's responsibility for the consolidated financial statements

Management is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act (the "Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

## Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements of the Bank and the consolidated financial statements of the Group are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of FRS39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning by MAS Notice 612 Credit Files, Grading and Provisioning, so as to give a true and fair view of the state of affairs of the Bank and the Group as at 31 December 2010, the results of the Bank and of the Group, the changes in equity of the Bank and the changes in equity and cash flows of the Group for the year ended on that date.

## Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.


ERNST \& YOUNG LLP
Public Accountants and Certified Public Accountants Singapore


[^0]:    Notes:
    1 Based on the location where the non-performing loans are booked.
    2 Comprise China, Hong Kong S.A.R. and Taiwan.

[^1]:    Notes:
    1 Debt securities and contingent assets are excluded from the computation
    2 Based on the location where the non-performing loans are booked.

[^2]:    1 Transfer prices between operating segments are on arm＇s length basis in a manner similar to transactions with third parties．
    2 Certain prior period comparatives have been restated to reflect the re－alignment of the organisation to be more segment focused．

[^3]:    Note:
    1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets. Information is stated after elimination of inter-segment transactions.

[^4]:    1 Unaudited．
    2 Assets pledged under repurchase agreements are included in the respective asset items

[^5]:    Notes:
    1 Unaudited.
    2 Assets pledged under repurchase agreements are included in the respective asset items.

