UNITED OVERSEAS BANK LIMITED<br>Incorporated in the Republic of Singapore<br>Company Registration Number： $193500026 Z$<br>To ：All Shareholders

The Board of Directors of United Overseas Bank Limited wishes to make the following announcement：

## Financial Results

The financial results of the Group for the financial year／fourth quarter of 2007 are enclosed．

## Ordinary Share Dividend

The Directors recommend the payment of a final one－tier tax exempt dividend of 45 cents per ordinary share（2006： final dividend of 50 cents and special final dividend of 10 cents per ordinary share less $18 \%$ Singapore income tax）in respect of the financial year ended 31 December 2007.

Together with the interim dividend of 20 cents and special interim dividend of 15 cents per ordinary share less $18 \%$ Singapore income tax（2006：interim dividend of 20 cents and special interim dividend of 20 cents per ordinary share less 20\％Singapore income tax）paid in September 2007，the total net dividend for the financial year ended 31 December 2007 will be 73.7 cents（2006： 81.2 cents）per ordinary share amounting to $\$ 1,116$ million（2006：\＄1，237 million）．The total net dividend payment could be more if options under the UOB 1999 Share Option Scheme are exercised for shares by the books closure date．

All existing holders of options under the UOB 1999 Share Option Scheme who exercise their options for shares by the books closure date will be entitled to the final dividend，in accordance with the terms of the scheme．Subject to shareholders＇approval at the forthcoming Annual General Meeting to be held on 30 April 2008，the final dividend for the financial year ended 31 December 2007 will be paid on 26 May 2008.

## Subsidiary Preference Share Dividend

During the financial year，semi－annual dividends at an annual rate of $5.796 \%$ totalling USD29 million，approximately S\＄44 million（2006：USD22 million，approximately $\mathrm{S} \$ 35$ million）were paid on the 5,000 non－cumulative non－ convertible guaranteed SPV－A preference shares issued by the Bank＇s wholly－owned subsidiary，UOB Cayman I Limited．

## Closure of Books

Notice is hereby given that，subject to shareholders＇approval of the payment of the aforementioned ordinary share dividend at the Annual General Meeting，the Share Transfer Books and Registers of Members of the Bank will be closed from 13 May 2008 to 14 May 2008，both dates inclusive．Duly completed transfers received by the Bank＇s Registrar，Boardroom Corporate \＆Advisory Services Pte．Ltd．，at 3 Church Street \＃08－01 Samsung Hub，Singapore 049483 up to 5.00 pm on 12 May 2008 will be registered to determine shareholders＇entitlements to the proposed final dividend．In respect of ordinary shares in securities accounts with The Central Depository（Pte）Ltd（＂CDP＂），the final dividend will be paid by the Bank to CDP which will，in turn，distribute the dividend entitlements to shareholders．

## BY ORDER OF THE BOARD

## UNITED OVERSEAS BANK LIMITED

## Mrs Vivien Chan

Secretary

Dated this $27^{\text {th }}$ day of February 2008

The results are also available at the Bank＇s website at www．uobgroup．com

# 冊 United Overseas Bank Limited <br> Incorporated in the Republic of Singapore 

Company Registration Number: $193500026 Z$

## Group Financial Report for the Financial Year 2007

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## Notes：

1 The financial statements are presented in Singapore dollars．
2 Certain comparative figures have been restated to conform with the current period＇s presentation．
3 Certain figures in this report may not add up to the respective totals due to rounding．
4 Amounts less than \＄500，000 in absolute term are shown as＂ 0 ＂．

## Financial Highlights

| 2007 | 2006 | $+/(-)$ | 4Q07 | 3Q07 | $+/(-)$ | 4Q06 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ |  |  | $\%$ |  | $\%$ |  |

## Profit and Loss Summary（\＄m）

Net interest income
Non－interest income
Total income
Less：Total expenses
Operating profit
Less：Intangible assets
Less：Impairment charges
Add：Share of profit of associates
Less：Tax and minority interests
Net profit excluding one－time gain
Add：One－time gain ${ }^{1}$
Net profit after tax ${ }^{2}$

| $\mathbf{2 , 9 8 0}$ | 2,710 | 10.0 | $\mathbf{7 4 3}$ | 714 | 4.1 | 702 | 5.9 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 8 9 2}$ | 1,514 | 25.0 | $\mathbf{5 3 2}$ | 393 | 35.5 | 517 | 2.9 |
| $\mathbf{4 , 8 7 2}$ | 4,224 | 15.3 | $\mathbf{1 , 2 7 5}$ | 1,107 | 15.2 | 1,219 | 4.7 |
| $\mathbf{2 , 0 1 8}$ | 1,736 | 16.3 | $\mathbf{5 5 6}$ | 487 | 14.1 | 497 | 11.9 |
| $\mathbf{2 , 8 5 4}$ | 2,488 | 14.7 | $\mathbf{7 1 9}$ | 620 | 16.1 | 722 | $(0.3)$ |
| $\mathbf{1 1}$ | 13 | $(10.3)$ | $\mathbf{2}$ | 3 | $(18.1)$ | 3 | $(25.9)$ |
| $\mathbf{3 0 0}$ | 181 | 66.0 | $\mathbf{1 2 8}$ | 4 | NM | 64 | 98.2 |
| $\mathbf{2 0 7}$ | 152 | 36.8 | $\mathbf{4 8}$ | 47 | 1.6 | 50 | $(4.2)$ |
| $\mathbf{6 4 1}$ | 564 | 13.5 | $\mathbf{1 3 1}$ | 159 | $(17.7)$ | 167 | $(21.5)$ |
| $\mathbf{2 , 1 0 9}$ | 1,882 | 12.1 | $\mathbf{5 0 6}$ | 501 | 1.1 | 537 | $(5.7)$ |
| $\mathbf{-}$ | 689 | $(100.0)$ | - | - | NM | - | NM |
| $\mathbf{2 , 1 0 9}$ | 2,570 | $(17.9)$ | $\mathbf{5 0 6}$ | 501 | 1.1 | 537 | $\mathbf{( 5 . 7 )}$ |

Financial Indicators（excluding one－time gain ${ }^{1}$ ）

| Income mix（\％） |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 61.2 | 64.2 | （3．0）\％pt | 58.3 | 64.5 | （6．2）\％pt | 57.6 | 0．7\％pt |
| Non－interest income | 38.8 | 35.8 | 3．0\％pt | 41.7 | 35.5 | 6．2\％pt | 42.4 | （0．7）\％pt |
| Profit distribution（\％） |  |  |  |  |  |  |  |  |
| Singapore | 69.8 | 67.5 | 2．3\％pt | 64.5 | 66.7 | （2．2）\％pt | 65.1 | （0．6）\％pt |
| Overseas | 30.2 | 32.5 | （2．3）\％pt | 35.5 | 33.3 | 2．2\％pt | 34.9 | 0．6\％pt |
| Basic earnings per ordinary share（\＄）${ }^{3,4}$ | 1.36 | 1.20 | 13.3 | 1.31 | 1.29 | 1.6 | 1.38 | （5．1） |
| Return on average ordinary shareholders＇equity（\％）${ }^{3,4}$ | 12.6 | 12.3 | 0．3\％pt | 12.0 | 11.9 | 0．1\％pt | 13.6 | （1．6）\％pt |
| Return on average total assets（\％）${ }^{4}$ | 1.24 | 1.21 | 0．03\％pt | 1.16 | 1.18 | （0．02）\％pt | 1.34 | （0．18）\％pt |
| Net interest margin（\％）${ }^{4}$ | 2.04 | 1.99 | 0．05\％pt | 1.94 | 1.93 | 0．01\％pt | 1.99 | （0．05）\％pt |
| Expense／Income ratio（\％） | 41.4 | 41.1 | 0．3\％pt | 43.6 | 44.0 | （0．4）\％pt | 40.8 | 2．8\％pt |
| Net dividend per ordinary share（\＄） |  |  |  |  |  |  |  |  |
| Interim | 16.4 | 16.0 | 2.5 | － | － | － | － | － |
| Special interim | 12.3 | 16.0 | （23．1） | － | － | － | － | － |
| Final | 45.0 | 41.0 | 9.8 | 45.0 | － | NM | 41.0 | 9.8 |
| Special final | － | 8.2 | （100．0） | － | － | － | 8.2 | （100．0） |
| Total | 73.7 | 81.2 | （9．2） | 45.0 | － | NM | 49.2 | （8．5） |

[^0]
## Financial Highlights（cont＇d）

| Dec－07 | Sep－07 | $+/(-)$ | Dec－06 | $+/(-)$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ |  | $\%$ |

## Financial Indicators（cont＇d）

| Customer loans（net）（\＄m） | 92，669 | 85，161 | 8.8 | 76，875 | 20.5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Customer deposits（\＄m） | 106，967 | 104，798 | 2.1 | 95，552 | 11.9 |
| Loans／Deposits ratio（\％）${ }^{1}$ | 86.6 | 81.3 | 5．3\％pt | 80.5 | $6.1 \% \mathrm{pt}$ |
| Non－performing loans（NPL）（\＄m） | 1，715 | 2，032 | （15．6） | 3，165 | （45．8） |
| Cumulative impairment（\＄m） | 1，917 | 1，972 | （2．8） | 2，508 | （23．6） |
| NPL ratio（\％）${ }^{2}$ | 1.8 | 2.3 | （0．5）\％pt | 4.0 | （2．2）\％pt |
| Cumulative impairment／NPL（\％） | 111.8 | 97.0 | 14．8\％pt | 79.2 | 32．6\％pt |
| Total assets（\＄m） | 174，950 | 172，192 | 1.6 | 161，312 | 8.5 |
| Shareholders＇equity（\＄m）${ }^{3}$ | 17，329 | 17，249 | 0.5 | 16，791 | 3.2 |
| Revaluation surplus（\＄m）${ }^{4}$ | 3，263 | 2，442 | 33.6 | 1，486 | 119.6 |
| Net asset value（NAV）per ordinary share（\＄）${ }^{5}$ | 10.91 | 10.84 | 0.6 | 10.48 | 4.1 |
| Revalued NAV per ordinary share（\＄）${ }^{5}$ | 13.07 | 12.45 | 5.0 | 11.45 | 14.1 |
| Net tangible asset per ordinary share（\＄）${ }^{5}$ | 8.10 | 8.03 | 0.9 | 7.68 | 5.5 |
| Capital adequacy ratios（\％） |  |  |  |  |  |
| Tier 1 | 10.0 | 10.2 | （0．2）\％pt | 11.0 | （1．0）\％p |
| Total | 14.5 | 14.8 | （0．3）\％pt | 16.3 | （1．8）\％pt |

## Notes：

[^1]
## Performance Review

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards（＂FRS＂） with modification to FRS39 Financial Instruments：Recognition and Measurement in respect of loan loss provisioning， as provided in Notice to Banks No． 612 ＂Credit Files，Grading and Provisioning＂issued by Monetary Authority of Singapore（＂MAS＂）．

The new／revised FRS applicable to the Group with effect from 1 January 2007 are listed below．The adoption of these FRS has no significant impact on the financial statements of the Group．
－FRS1 Presentation of Financial Statements（revised）
－FRS40 Investment Property
－FRS107 Financial Instruments：Disclosures
Other than the above changes，the accounting policies and computation methods adopted in the audited financial statements for the financial year ended 31 December 2007 are the same as those adopted for the financial year 2006.

The Group recorded a one－time gain of $\$ 689$ million in the second quarter of 2006 ．The one－time gain comprised special dividend received from Overseas Union Enterprise Limited（＂OUE＂）and gain from divestment of OUE and Hotel Negara Limited（＂HNL＂）．The following commentary excludes the effects of this one－time gain．

## Full Year 2007 versus Full Year 2006

The Group＇s net profit after tax（＂NPAT＂）for 2007 increased $12.1 \%$ to $\$ 2,109$ million．Operating profit of $\$ 2,854$ million was $14.7 \%$ higher than that of 2006.

Total operating income grew $15.3 \%$ to $\$ 4,872$ million，driven mainly by higher fee and commission income across all business activities，and higher net interest income from expanded loan base and improved asset mix．

Operating expenses increased $16.3 \%$ to $\$ 2,018$ million．The increase was primarily on staff costs，revenue－related expenses and occupancy－related expenses．Expense－to－income ratio rose $0.3 \%$ point to $41.4 \%$ ．

Impairment charges rose $66.0 \%$ to $\$ 300$ million，mainly due to provision for a long－term investment，and higher provision set aside for collaterised debt obligations（CDOs）．

Share of pre－tax profit of associates grew $36.8 \%$ to $\$ 207$ million as a result of higher contributions from the major associates．

## Performance Review（cont＇d）

## Fourth Quarter 2007 （＂4Q07＂）versus Third Quarter 2007 （＂3Q07＂）

Group NPAT for 4Q07 increased $1.1 \%$ to $\$ 506$ million and operating profit grew $16.1 \%$ to $\$ 719$ million．
Operating income rose $15.2 \%$ to $\$ 1,275$ million．The increase was mainly due to improved trading and investment income，higher fee and commission income and increased net interest income．

Total operating expenses increased $14.1 \%$ to $\$ 556$ million，primarily driven by higher staff costs and revenue－related expenses．Expense－to－income ratio improved $0.4 \%$ point to $43.6 \%$ however，due to the higher income growth．

Impairment charges increased $\$ 124$ million，largely attributed to impairment charges on loans as opposed to write－ back in 3Q07，and higher provision set aside for CDOs．

## Fourth Quarter 2007 （＂4Q07＂）versus Fourth Quarter 2006 （＂4Q06＂）

Compared to 4Q06，Group NPAT decreased $5.7 \%$ to $\$ 506$ million．Operating profit was flat at $\$ 719$ million．
Operating income grew $4.7 \%$ to $\$ 1,275$ million，primarily contributed by loan growth and higher fee and commission income，partly offset by lower trading and investment income．

Total operating expenses increased $11.9 \%$ to $\$ 556$ million．The increase was on staff costs and revenue－related expenses，partly offset by lower IT－related expenses．Expense－to－income ratio of $43.6 \%$ was $2.8 \%$ points higher than that in 4Q06．

Impairment charges rose $98.2 \%$ to $\$ 128$ million，largely due to provision set aside for CDOs and higher impairment charges on loans．

## Performance Review（cont＇d）

## Balance Sheet

As at 31 December 2007，the Group＇s net customer loans was $\$ 92,669$ million，an increase of $8.8 \%$ and $20.5 \%$ over 30 September 2007 and 31 December 2006 respectively．

Group non－performing loans（＂NPL＂）of $\$ 1,715$ million were $15.6 \%$ and $45.8 \%$ lower compared to the NPL as at 30 September 2007 and 31 December 2006 respectively．Correspondingly，Group NPL ratio improved to $1.8 \%$（ 30 September 2007：2．3\％and 31 December 2006：4．0\％）．Group NPL was 58．4\％（30 September 2007：61．0\％and 31 December 2006：54．1\％）secured by collateral，and 111．8\％（30 September 2007：97．0\％and 31 December 2006： $79.2 \%$ ）covered by total cumulative impairment．

Against 30 September 2007 and 31 December 2006，Group total assets increased $1.6 \%$ and $8.5 \%$ to $\$ 174,950$ million，and shareholders＇equity rose $0.5 \%$ and $3.2 \%$ to $\$ 17,329$ million as at 31 December 2007 respectively． Consequently，the Group＇s net asset value per ordinary share increased to \＄10．91 as at 31 December 2007 （30 September 2007：\＄10．84 and 31 December 2006：\＄10．48）．

The Group＇s total capital adequacy ratio（＂CAR＂）of 14．5\％as at 31 December 2007 （30 September 2007：14．8\％and 31 December 2006： $16.3 \%$ ）was $4.5 \%$ points above the minimum $10 \%$ set by MAS．

## Net Interest Income

## Net Interest Margin

|  | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |
| Customer loans | 81，379 | 4，616 | 5.67 | 70，191 | 4，078 | 5.81 |
| Interbank balances | 36，371 | 1，526 | 4.20 | 42，947 | 1，894 | 4.41 |
| Securities | 28，591 | 1，228 | 4.30 | 22，758 | 990 | 4.35 |
| Total | 146，341 | 7，370 | 5.04 | 135，896 | 6，962 | 5.12 |

## Interest bearing liabilities

Customer deposits

Interbank balances／other
Total

| 103,680 | $\mathbf{2 , 5 4 9}$ | $\mathbf{2 . 4 6}$ | 90,884 | 2,331 | 2.56 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 8 , 5 6 5}$ | $\mathbf{1 , 8 4 1}$ | $\mathbf{4 . 7 7}$ | 41,138 | 1,921 | 4.67 |
| $\mathbf{1 4 2 , 2 4 5}$ | $\mathbf{4 , 3 9 0}$ | 3.09 | 132,022 | 4,252 | 3.22 |


| Loan margin |  | 3.21 | 3.25 |  |
| :--- | :--- | :--- | :--- | :--- |
| Net interest income／margin | 2,980 | 2.04 | 2,710 | 1.99 |


|  | 4Q07 |  |  | 3Q07 |  |  | 4Q06 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Annualised Interest | Average Rate | Average <br> Balance | Annualised Interest | Average Rate | Average Balance | Annualised Interest | Average Rate |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \＄m | \％ |
| Interest bearing assets |  |  |  |  |  |  |  |  |  |
| Customer loans | 86，821 | 4，589 | 5.29 | 81，980 | 4，478 | 5.46 | 74，895 | 4，423 | 5.91 |
| Interbank balances | 35，148 | 1，320 | 3.76 | 34，634 | 1，404 | 4.05 | 38，887 | 1，777 | 4.57 |
| Securities | 29，858 | 1，209 | 4.05 | 30，036 | 1，216 | 4.05 | 25，982 | 1，147 | 4.42 |
| Total | 151，827 | 7，118 | 4.69 | 146，650 | 7，097 | 4.84 | 139，764 | 7，347 | 5.26 |
| Interest bearing liabilities |  |  |  |  |  |  |  |  |  |
| Customer deposits | 107，920 | 2，418 | 2.24 | 105，389 | 2，468 | 2.34 | 93，712 | 2，490 | 2.66 |
| Interbank balances／other | 40，319 | 1，751 | 4.34 | 37，818 | 1，796 | 4.75 | 42，018 | 2，072 | 4.93 |
| Total | 148，239 | 4，169 | 2.81 | 143，207 | 4，264 | 2.98 | 135，730 | 4，562 | 3.36 |
| Loan margin |  |  | 3.05 |  |  | 3.12 |  |  | 3.25 |
| Net interest income／margin ${ }^{1}$ |  | 2，949 | 1.94 |  | 2，833 | 1.93 |  | 2，784 | 1.99 |

Note：
1 Net interest margin represents annualised net interest income as a percentage of total interest bearing assets．

## Net Interest Income（cont＇d）

## Volume and Rate Analysis

|  | 2007 vs 2006 |  |  | 4Q07 vs 3Q07 |  |  | 4Q07 vs 4Q06 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume <br> Change | Rate Change | Net Change | Volume <br> Change | Rate Change | Net Change | Volume <br> Change | Rate Change | Net Change |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Interest income |  |  |  |  |  |  |  |  |  |
| Customer loans | 650 | （112） | 538 | 67 | （39） | 28 | 178 | （136） | 42 |
| Interbank balances | （290） | （78） | （368） | 5 | （26） | （21） | （43） | （72） | （115） |
| Securities | 254 | （15） | 239 | （2） | － | （2） | 43 | （28） | 15 |
| Total | 614 | （205） | 409 | 70 | （65） | 5 | 178 | （236） | （58） |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Customer deposits | 328 | （110） | 218 | 15 | （27） | （12） | 95 | （113） | （18） |
| Interbank balances／other | （118） | 39 | （79） | 28 | （40） | （12） | （21） | （60） | （81） |
| Total | 210 | （71） | 139 | 43 | （67） | （24） | 74 | （173） | （99） |
| Net interest income |  |  | 270 |  |  | 29 |  |  | 41 |

## 2007 vs 2006

Net interest income rose $10.0 \%$ to $\$ 2,980$ million mainly contributed by loan growth．Net interest margin increased 5 basis points to $2.04 \%$ as a result of improved asset mix．Loan margin decreased 4 basis points to $3.21 \%$ mainly due to narrowing of interest spread．
$4 Q 07$ vs 3Q07
Net interest income increased $4.1 \%$ to $\$ 743$ million．The increase was attributed to loan growth，partly negated by exchange translation．Net interest margin increased 1 basis point to $1.94 \%$ on account of improved asset mix．Loan margin decreased 7 basis points to $3.05 \%$ ．The decrease was due mainly to exchange translation and grant of loans to large corporate clients at relatively lower yields in the quarter．

## $4 Q 07$ vs 4Q06

Net interest income grew $5.9 \%$ to $\$ 743$ million．The increase was from loan growth，partly offset by lower contributions from interbank money market activities and exchange translation．Net interest margin reduced 5 basis points to $1.94 \%$ ． The decrease was mainly due to investment in low risk short－term assets to avoid liquidity crunch caused by the US sub－ prime crisis，and exchange translation，partly offset by contribution from increased loan volume．The decrease in loan margin by 20 basis points to $3.05 \%$ was due to narrowing of interest spread and exchange translation．

## Non－Interest Income

|  | 2007 | $2006{ }^{1}$ | ＋／（－） | 4Q07 | 3Q07 | ＋／（－） | 4Q06 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Fee and commission income |  |  |  |  |  |  |  |  |
| Credit card | 172 | 138 | 24.5 | 50 | 42 | 19.4 | 40 | 24.1 |
| Fund management | 358 | 210 | 70.7 | 108 | 89 | 21.5 | 79 | 36.3 |
| Futures broking | 34 | 30 | 12.8 | 8 | 9 | （5．3） | 7 | 10.5 |
| Investment－related | 209 | 205 | 1.8 | 67 | 47 | 42.9 | 78 | （13．8） |
| Loan－related | 202 | 163 | 24.2 | 56 | 57 | （1．7） | 56 | 0.8 |
| Service charges | 81 | 68 | 19.1 | 22 | 18 | 23.4 | 19 | 18.7 |
| Trade－related | 187 | 164 | 14.1 | 48 | 47 | 0.7 | 45 | 6.5 |
| Other | 34 | 24 | 40.8 | 10 | 9 | 9.3 | 7 | 45.0 |
|  | 1，278 | 1，003 | 27.4 | 370 | 319 | 16.1 | 332 | 11.6 |
| Dividend income | 54 | 44 | 21.2 | 6 | 9 | （34．7） | 10 | （38．4） |
| Rental income | 77 | 64 | 19.6 | 22 | 21 | 6.5 | 16 | 43.1 |
| Other operating income |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Trading activities | 123 | 146 | （15．8） | 25 | 27 | （7．4） | 46 | （47．0） |
| Non－trading activities |  |  |  |  |  |  |  |  |
| Financial instruments measured at fair value to profit and loss | （94） | 7 | NM | （29） | （103） | 72.0 | 23 | （224．2） |
| Available－for－sale assets and other | 229 | 103 | 122.3 | 96 | 78 | 22.8 | 52 | 84.7 |
|  | 258 | 256 | 0.7 | 92 | 2 | NM | 121 | （24．6） |
| Disposal／liquidation of |  |  |  |  |  |  |  | （93．6） |
| Disposal of other assets | 19 | 26 | （29．6） | 8 | （0） | NM | 3 | 182.3 |
| Insurance income | 23 | 20 | 15.4 | 7 | 5 | 41.7 | 5 | 31.6 |
| Other income | 184 | 89 | 105.3 | 26 | 37 | （30．5） | 19 | 35.0 |
|  | 484 | 403 | 20.1 | 133 | 44 | 205.8 | 160 | （16．5） |
| Total | 1，892 | 1，514 | 25.0 | 532 | 393 | 35.5 | 517 | 2.9 |
| Fee and commission income／ |  |  |  |  |  |  |  |  |
| Non－interest income／ |  |  |  |  |  |  |  |  |
| Total income（\％） | 38.8 | 35.8 | 3.0 \％pt | 41.7 | 35.5 | 6.2 \％pt | 42.4 | （0．7）\％pt |

2007 vs 2006
Non－interest income of the Group increased $25.0 \%$ to $\$ 1,892$ million．The growth was driven by higher fee and commission income across all business activities，particularly fund management，and higher gain on sale of foreclosed securities．Non－interest income accounted for $38.8 \%$（2006：35．8\％）of total income．
$4 Q 07$ vs $3 Q 07$
Non－interest income rose $35.5 \%$ to $\$ 532$ million，mainly due to improved trading and investment income and higher fee and commission income from most business activities．
$4 Q 07$ vs 4Q06
Non－interest income increased $2.9 \%$ to $\$ 532$ million．Higher fee and commission income and gain on sale of foreclosed securities were largely offset by lower trading and investment income resulting from higher mark－to－market losses on investment portfolio．

## Note：

1 Excluding one－time income of $\$ 613$ million，comprising special dividend of $\$ 284$ million received from OUE and gain of $\$ 329$ million on divestment of OUE and HNL，recorded by the Group in 2 Q 06 ．

## Operating Expenses

## Staff costs

Salaries，bonus and allowances
Employer＇s contribution to defined contribution plans
Share－based payment
Other

Other operating expenses
Revenue－related
Occupancy－related
IT－related
Other

Total

| 2007 | 2006 | ＋／（－） | 4Q07 | 3Q07 | ＋／（－） | 4Q06 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| 890 | 738 | 20.5 | 231 | 217 | 6.5 | 206 | 12.0 |
| 67 | 55 | 21.8 | 19 | 18 | 8.1 | 15 | 31.0 |
| 3 | － | NM | 3 | － | NM | － | NM |
| 86 | 74 | 16.3 | 26 | 20 | 31.0 | 25 | 3.3 |
| 1，046 | 867 | 20.6 | 279 | 254 | 9.8 | 245 | 13.7 |
| 508 | 418 | 21.4 | 159 | 117 | 35.5 | 124 | 28.6 |
| 170 | 156 | 8.7 | 44 | 44 | 0.4 | 40 | 11.2 |
| 160 | 160 | 0.4 | 38 | 38 | 0.2 | 50 | （24．5） |
| 135 | 135 | （0．3） | 36 | 34 | 5.9 | 38 | （6．0） |
| 972 | 869 | 11.9 | 277 | 233 | 18.9 | 251 | 10.1 |
| 2，018 | 1，736 | 16.3 | 556 | 487 | 14.1 | 497 | 11.9 |

Of which：
Depreciation of assets
Total IT costs ${ }^{1}$
Total IT costs／
Total operating expenses（\％）

| 141 | 142 | $(0.8)$ | 35 | 36 | $(1.8)$ | 36 | $(2.9)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 272 | 256 | 6.1 | 67 | 64 | 4.3 | 74 | $(9.7)$ |
| 13.5 | 14.7 | $(1.2) \% \mathrm{pt}$ | 12.0 | 13.2 | $(1.2) \% \mathrm{pt}$ | 14.9 | $(2.9) \% \mathrm{pt}$ |
|  |  |  |  |  |  |  |  |
| $\mathbf{4 1 . 4}$ | $41.1^{2}$ | $0.3 \% \mathrm{pt}$ | $\mathbf{4 3 . 6}$ | 44.0 | $(0.4) \% \mathrm{pt}$ | 40.8 | $2.8 \% \mathrm{pt}$ |
| $\mathbf{2 1 , 4 3 2}$ | 20,102 | $1,330 \mathrm{no}$. | $\mathbf{2 1 , 4 3 2}$ | 21,209 | 223 no. | 20,102 | $1,330 \mathrm{no}$. |

## 2007 vs 2006

Total operating expenses increased $16.3 \%$ to $\$ 2,018$ million．Staff costs rose $20.6 \%$ to $\$ 1,046$ million，largely due to higher headcount to support business expansion，increased salaries driven by the tight labour market，and higher bonus provision in line with better business performance．Other operating expenses increased $11.9 \%$ to $\$ 972$ million，mainly on revenue－related expenses and occupancy－related expenses．Expense－to－income ratio was $0.3 \%$ point higher at 41．4\％．

## $4 Q 07$ vs $3 Q 07$

Total operating expenses increased $14.1 \%$ to $\$ 556$ million．Staff costs rose $9.8 \%$ to $\$ 279$ million，mainly due to higher bonus provision in line with improved business performance，and accrual for share－based compensation．Other operating expenses grew $18.9 \%$ to $\$ 277$ million largely on revenue－related expenses．Expense－to－income ratio improved $0.4 \%$ point to $43.6 \%$ due to the higher income growth．

## 4Q07 vs 4Q06

Total operating expenses increased $11.9 \%$ to $\$ 556$ million．Staff costs rose $13.7 \%$ to $\$ 279$ million，primarily on increased headcount and higher bonus provision．Other operating expenses increased $10.1 \%$ to $\$ 277$ million，mainly attributed to higher revenue－related expenses，partly negated by lower IT－related expenses．Expense－to－income ratio was $2.8 \%$ points higher at $43.6 \%$ ．

[^2]Impairment Charges

|  | 2007 | 2006 | ＋／（－） | 4Q07 | 3Q07 | ＋／（－） | 4Q06 | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Individual impairment on loans |  |  |  |  |  |  |  |  |
| Singapore | 15 | 78 | （80．4） | 22 | （38） | NM | （16） | NM |
| Malaysia | 46 | 3 | NM | 8 | 3 | 124.9 | 15 | （51．0） |
| Thailand | 87 | 48 | 78.8 | 24 | 5 | 429.7 | 39 | （38．6） |
| Indonesia | （8） | 2 | （455．0） | （2） | （2） | （19．3） | 3 | （171．0） |
| Greater China ${ }^{1}$ | 3 | 5 | （49．6） | 3 | 2 | 97.7 | （2） | NM |
| Other | 13 | 6 | 127.8 | 11 | 0 | NM | 0 | NM |
|  | 155 | 142 | 8.9 | 67 | （30） | NM | 41 | 62.6 |
| Individual impairment on securities and other assets | 145 | 38 | 278.7 | 61 | 34 | 80.2 | 24 | 160.1 |
| Total | 300 | 181 | 66.0 | 128 | 4 | NM | 64 | 98.2 |

2007 vs 2006
Group impairment charges increased by $66.0 \%$ to $\$ 300$ million．The increase was due mainly to provision for a long－ term investment，higher provision for CDOs and loans，and lower write－back of provision for properties．These were partly offset by lower impairment charges on equity securities．

4Q07 vs 3 Q07
Impairment charges increased $\$ 124$ million to $\$ 128$ million．The increase was mainly due to impairment charges on loans as opposed to last quarter＇s write－back，higher provision set aside for CDOs，and provision for a long－term investment．

4Q07 vs 4Q06
Impairment charges increased $98.2 \%$ to $\$ 128$ million，largely due to provision set aside for CDOs，higher impairment charges on loans，provision for a long－term investment and lower write－back of provision for properties．These were partly negated by lower impairment charges on equity securities．

## Note：

1 Greater China comprises China，Hong Kong S．A．R．and Taiwan．

## Customer Loans

Gross customer loans
Less：Individual impairment Collective impairment
Net customer loans

By Product Group
Housing loans
Term loans
Trade financing
Overdrafts
Total（gross）

| Dec－07 | Sep－07 | Dec－06 |
| :---: | :---: | :---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |
| $\mathbf{9 4 , 5 8 3}$ | 87,131 | 79,380 |
| $\mathbf{6 4 5}$ | 698 | 1,235 |
| $\mathbf{1 , 2 7 0}$ | 1,272 | 1,271 |
| $\mathbf{9 2 , 6 6 9}$ | 85,161 | 76,875 |


| Dec－07 |  | Sep－07 |  | Dec－06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \＄m | \％ | \＄m | \％ | \＄m | \％ |
| 22，598 | 23.9 | 21，794 | 25.0 | 18，898 | 23.8 |
| 57，077 | 60.3 | 50，989 | 58.5 | 46，073 | 58.1 |
| 6，409 | 6.8 | 5，930 | 6.8 | 5，658 | 7.1 |
| 8，499 | 9.0 | 8，418 | 9.7 | 8，752 | 11.0 |
| 94，583 | 100.0 | 87，131 | 100.0 | 79，380 | 100.0 |

By Industry
Transport，storage and communication Building and construction
Manufacturing
Non－bank financial institutions
General commerce
Professionals and private individuals
Housing loans
Other
Total（gross）

| $\mathbf{5 , 3 1 2}$ | $\mathbf{5 . 6}$ | 4,696 | 5.4 | 4,024 | 5.1 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 1 , 0 2 4}$ | $\mathbf{1 1 . 6}$ | 9,054 | 10.4 | 7,894 | 9.9 |
| $\mathbf{9 , 8 4 0}$ | $\mathbf{1 0 . 4}$ | 9,614 | 11.0 | 8,860 | 11.1 |
| $\mathbf{1 6 , 2 7 7}$ | $\mathbf{1 7 . 2}$ | 13,697 | 15.7 | 12,912 | 16.3 |
| $\mathbf{1 2 , 8 2 5}$ | $\mathbf{1 3 . 6}$ | 12,247 | 14.1 | 11,735 | 14.8 |
| $\mathbf{1 1 , 2 2 2}$ | $\mathbf{1 1 . 9}$ | 10,780 | 12.4 | 10,296 | 13.0 |
| $\mathbf{2 2 , 5 9 8}$ | $\mathbf{2 3 . 9}$ | 21,794 | 25.0 | 18,898 | 23.8 |
| $\mathbf{5 , 4 8 7}$ | $\mathbf{5 . 8}$ | 5,249 | 6.0 | 4,761 | 6.0 |
| $\mathbf{9 4 , 5 8 3}$ | $\mathbf{1 0 0 . 0}$ | 87,131 | 100.0 | 79,380 | 100.0 |

## By Currency

Singapore dollar
US dollar
Malaysian ringgit
Thai baht
Indonesian rupiah
Other
Total（gross）

| $\mathbf{5 0 , 3 6 1}$ | $\mathbf{5 3 . 2}$ | 45,435 | 52.1 | 41,569 | 52.3 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 4 , 1 4 6}$ | $\mathbf{1 5 . 0}$ | 12,510 | 14.4 | 12,698 | 16.0 |
| $\mathbf{1 0 , 8 2 1}$ | $\mathbf{1 1 . 4}$ | 10,392 | 11.9 | 8,655 | 10.9 |
| $\mathbf{6 , 9 6 7}$ | $\mathbf{7 . 4}$ | 6,690 | 7.7 | 6,726 | 8.5 |
| $\mathbf{2 , 3 3 2}$ | $\mathbf{2 . 5}$ | 2,271 | 2.6 | 2,188 | 2.8 |
| $\mathbf{9 , 9 5 6}$ | $\mathbf{1 0 . 5}$ | 9,833 | 11.3 | 7,545 | 9.5 |
| $\mathbf{9 4 , 5 8 3}$ | $\mathbf{1 0 0 . 0}$ | 87,131 | 100.0 | 79,380 | $\mathbf{1 0 0 . 0}$ |

## By Maturity

Within 1 year
Over 1 year but within 3 years
Over 3 years but within 5 years
Over 5 years
Total（gross）

| $\mathbf{3 8 , 4 9 9}$ | $\mathbf{4 0 . 7}$ | 35,383 | 40.6 | 35,096 | 44.2 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 3 , 7 6 4}$ | $\mathbf{1 4 . 6}$ | 12,228 | 14.0 | 10,215 | 12.9 |
| $\mathbf{1 4 , 3 2 4}$ | $\mathbf{1 5 . 1}$ | 12,304 | 14.1 | 9,490 | 11.9 |
| $\mathbf{2 7 , 9 9 6}$ | $\mathbf{2 9 . 6}$ | 27,217 | 31.3 | 24,579 | 31.0 |
| $\mathbf{9 4 , 5 8 3}$ | $\mathbf{1 0 0 . 0}$ | 87,131 | 100.0 | 79,380 | 100.0 |

Net customer loans grew 8．8\％and 20．5\％over 30 September 2007 and 31 December 2006 respectively to \＄92，669 million as at 31 December 2007．The increase was broad－based across most of the product groups and all industries．

Investment Securities

|  | Dec－07 |  | Sep－07 |  | Dec－06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \％ | \＄m | \％ | \＄m | \％ |
| Transport，storage and communication | 1，261 | 6.4 | 1，338 | 6.8 | 1，029 | 5.8 |
| Building and construction | 1，047 | 5.3 | 1，134 | 5.7 | 986 | 5.5 |
| Manufacturing | 845 | 4.3 | 856 | 4.3 | 1，019 | 5.7 |
| Financial institutions | 13，570 | 68.8 | 14，001 | 70.8 | 12，430 | 69.5 |
| General commerce | 123 | 0.6 | 100 | 0.5 | 182 | 1.0 |
| Other | 2，885 | 14.6 | 2，343 | 11.9 | 2，229 | 12.5 |
|  | 19，730 | 100.0 | 19，772 | 100.0 | 17，873 | 100.0 |
| Less：Provision for impairment | 313 |  | 271 |  | 267 |  |
| Total | 19，417 |  | 19，501 |  | 17，607 |  |

Investment securities increased $10.3 \%$ over 31 December 2006 to $\$ 19,417$ million as at 31 December 2007．The growth was mainly due to increased holdings in securities from financial institutions．

## Total Deposits

|  | Dec－07 |  | Sep－07 |  | Dec－06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \％ | \＄m | \％ | \＄m | \％ |
| Banker deposits | 32，091 | 23.1 | 33，692 | 24.3 | 33，449 | 25.9 |
| Customer deposits | 106，967 | 76.9 | 104，798 | 75.7 | 95，552 | 74.1 |
| Total | 139，059 | 100.0 | 138，490 | 100.0 | 129，000 | 100.0 |
| Loans／Deposits ratio（\％） |  | 86.6 |  | 81.3 |  | 80.5 |
| By Maturity |  |  |  |  |  |  |
| Within 1 year | 135，332 | 97.3 | 134，748 | 97.3 | 125，030 | 96.9 |
| Over 1 year but within 3 years | 1，564 | 1.1 | 1，582 | 1.2 | 1，734 | 1.4 |
| Over 3 years but within 5 years | 1，707 | 1.2 | 1，696 | 1.2 | 1，566 | 1.2 |
| Over 5 years | 456 | 0.4 | 465 | 0.3 | 670 | 0.5 |
| Total | 139，059 | 100.0 | 138，490 | 100.0 | 129，000 | 100.0 |
| Customer Deposits by Product Group |  |  |  |  |  |  |
| Fixed deposits | 68，738 | 64.2 | 67，894 | 64.8 | 61，933 | 64.8 |
| Savings deposits | 19，044 | 17.8 | 18，713 | 17.8 | 15，839 | 16.6 |
| Current accounts | 15，369 | 14.4 | 14，557 | 13.9 | 14，380 | 15.0 |
| Other | 3，817 | 3.6 | 3，633 | 3.5 | 3，400 | 3.6 |
| Total | 106，967 | 100.0 | 104，798 | 100.0 | 95，552 | 100.0 |

Customer deposits increased 2．1\％and 11．9\％over 30 September 2007 and 31 December 2006 respectively to $\$ 106,967$ million as at 31 December 2007．The increase over the 2 comparative periods was broad－based．

## Debts Issued

## Subordinated debts

Due after one year（unsecured）

## Other debts issued

| Due within one year（secured）$^{1}$ | - | 638 | 803 |
| :--- | ---: | ---: | ---: |
| Due within one year（unsecured） | $\mathbf{-} 23$ | 313 | 136 |
| Due after one year（unsecured） | $\mathbf{5 0 2}$ | 496 | 396 |
|  |  | $\mathbf{1 , 4 2 5}$ | 1,447 |
| Total |  | $\mathbf{6 , 6 6 6}$ | 6,712 |

## Changes in Ordinary Shares of the Bank

|  | Number of shares（＇000） |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 4Q07 | 4Q06 |
| Issued ordinary shares |  |  |  |  |
| Balance at beginning of period | 1，523，276 | 1，537，843 | 1，523，756 | 1，523，159 |
| Exercise of share options granted under the UOB 1999 Share Option Scheme | 484 | 1，501 | 4 | 117 |
| Share buyback－cancelled | － | $(16,068)$ | － | － |
| Balance at end of period | 1，523，760 | 1，523，276 | 1，523，760 | 1，523，276 |
| Treasury shares |  |  |  |  |
| Balance at beginning of period | － | － | $(8,712)$ | － |
| Share buyback | $(11,597)$ | － | $(2,885)$ | － |
| Balance at end of period | $(11,597)$ | － | $(11,597)$ | － |
| Total | 1，512，163 | 1，523，276 | 1，512，163 | 1，523，276 |


| Dec－07 | Sep－07 | Dec－06 |
| :---: | :---: | :---: |
| ＇000 | ＇000 | ＇000 |

Number of new shares that would have been issued upon exercise of all outstanding options under the UOB 1999 Share Option Scheme

## Note：

1 The debts were secured by a floating charge on the assets of Archer 1 Limited，a special purpose entity of the Group

## Non－Performing Loans

|  | Dec－07 | Sep－07 | Dec－06 |
| :---: | :---: | :---: | :---: |
| Non－Performing Loans（NPL）（\＄m） |  |  |  |
| Substandard | 1，106 | 1，418 | 2，119 |
| Doubtful | 76 | 98 | 160 |
| Loss | 533 | 516 | 886 |
| Total | 1，715 | 2，032 | 3，165 |
| Cumulative Impairment（\＄m） |  |  |  |
| Individual | 647 | 700 | 1，237 |
| Collective | 1，270 | 1，272 | 1，271 |
| Total | 1，917 | 1，972 | 2，508 |
| Ratios（\％） |  |  |  |
| NPL as \％of |  |  |  |
| Gross Customer Loans ${ }^{1}$ | 1.8 | 2.3 | 4.0 |
| Total assets | 1.0 | 1.2 | 2.0 |
| Cumulative impairment as \％of |  |  |  |
| Total NPL | 111.8 | 97.0 | 79.2 |
| Unsecured NPL | 268.5 | 249.0 | 172.6 |
| Gross customer loans ${ }^{1}$ | 2.0 | 2.3 | 3.2 |
| Collective impairment as \％of Gross customer loans net of individual impairment ${ }^{1}$ | 1.4 | 1.5 | 1.6 |

Group NPL decreased $15.6 \%$ and $45.8 \%$ over 30 September 2007 and 31 December 2006 respectively to $\$ 1,715$ million as at 31 December 2007．NPL ratio improved to $1.8 \%$ compared to $4.0 \%$ a year ago．

As at 31 December 2007，total NPL was 58．4\％（30 September 2007：61．0\％and 31 December 2006：54．1\％） secured by collateral，and 111．8\％（30 September 2007：97．0\％and 31 December 2006：79．2\％）covered by total cumulative impairment．

Note：
1 Debt securities were excluded from the computation．

Non－Performing Loans（cont＇d）

|  |  | Secured <br> NPL | Cumulative <br> Impairment |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | as \％of <br> as $\%$ of |
| NPL | Cumulative | NPL |  |
| Impairment | Ratio | NPL | respective |

## By Region

| Singapore |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Dec 07 | 630 | 728 | 1.1 | 60.2 | 115.6 |
| Sep 07 | 763 | 772 | 1.5 | 60.8 | 101.2 |
| Dec 06 | 1，346 | 1，040 | 2.8 | 57.3 | 77.3 |
| Malaysia |  |  |  |  |  |
| Dec 07 | 495 | 368 | 4.2 | 61.8 | 74.3 |
| Sep 07 | 527 | 343 | 4.7 | 65.8 | 65.1 |
| Dec 06 | 594 | 331 | 6.3 | 65.5 | 55.7 |
| Thailand |  |  |  |  |  |
| Dec 07 | 436 | 348 | 6.5 | 45.6 | 79.8 |
| Sep 07 | 418 | 322 | 6.6 | 49.3 | 77.0 |
| Dec 06 | 823 | 621 | 12.9 | 39.4 | 75.5 |
| Indonesia |  |  |  |  |  |
| Dec 07 | 73 | 103 | 2.0 | 74.0 | 141.1 |
| Sep 07 | 77 | 104 | 2.2 | 79.2 | 135.1 |
| Dec 06 | 115 | 121 | 3.7 | 54.8 | 105.2 |
| Philippines |  |  |  |  |  |
| Dec 07 | 26 | 26 | 100.0 | 38.5 | 100.0 |
| Sep 07 | 183 | 110 | 100.0 | 58.5 | 60.1 |
| Dec 06 | 182 | 109 | 97.8 | 58.8 | 59.9 |
| Greater China |  |  |  |  |  |
| Dec 07 | 18 | 66 | 0.6 | 94.4 | 366.7 |
| Sep 07 | 21 | 55 | 0.7 | 81.0 | 261.9 |
| Dec 06 | 19 | 38 | 0.7 | 73.7 | 200.0 |
| Other |  |  |  |  |  |
| Dec 07 | 37 | 278 | 0.3 | 97.3 | 751.4 |
| Sep 07 | 43 | 266 | 0.4 | 88.4 | 618.6 |
| Dec 06 | 86 | 248 | 0.9 | 51.2 | 288.4 |
| Group |  |  |  |  |  |
| Dec 07 | 1，715 | 1，917 | 1.8 | 58.4 | 111.8 |
| Sep 07 | 2，032 | 1，972 | 2.3 | 61.0 | 97.0 |
| Dec 06 | 3，165 | 2，508 | 4.0 | 54.1 | 79.2 |

Lower NPL was recorded across all regions over the year．

## Non－Performing Loans（cont＇d）

|  | Dec－07 |  | Sep－07 |  | Dec－06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nec－07Individual <br> Impairment |  | NPL | Individual Impairment | NPL | Individual Impairment |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| By Industry |  |  |  |  |  |  |
| Transport，storage and communication | 20 | 12 | 27 | 14 | 70 | 41 |
| Building and construction | 145 | 46 | 263 | 76 | 428 | 141 |
| Manufacturing | 418 | 206 | 459 | 211 | 786 | 392 |
| Non－bank financial institutions | 179 | 33 | 236 | 41 | 398 | 117 |
| General commerce | 347 | 171 | 386 | 171 | 651 | 290 |
| Professionals and private individuals | 272 | 111 | 311 | 130 | 408 | 165 |
| Housing loans | 263 | 35 | 277 | 20 | 304 | 29 |
| Other | 69 | 31 | 71 | 35 | 117 | 60 |
|  | 1，713 | 645 | 2，030 | 698 | 3，162 | 1，235 |
| Debt securities | 2 | 2 | 2 | 2 | 3 | 2 |
| Total | 1，715 | 647 | 2，032 | 700 | 3，165 | 1，237 |
| Restructured NPL（year－to－date） |  |  |  |  |  |  |
| Substandard | 35 | 4 | 25 | 1 | 45 | 6 |
| Doubtful | 6 | 4 | － | － | 1 | 1 |
| Loss | 8 | 8 | 7 | 7 | 3 | 3 |
| Total | 49 | 16 | 32 | 8 | 49 | 10 |
|  | Dec－07 |  | Sep－07 |  | Dec－06 |  |
|  | \＄m | \％ | \＄m | \％ | \＄m | \％ |
| Ageing（Days）${ }^{1}$ |  |  |  |  |  |  |
| Current | 203 | 11.8 | 209 | 10.3 | 270 | 8.5 |
| $\leq 90$ | 216 | 12.6 | 142 | 7.0 | 281 | 8.9 |
| 91 to 180 | 202 | 11.8 | 201 | 9.9 | 333 | 10.5 |
| $\geq 181$ | 1，094 | 63.8 | 1，480 | 72.8 | 2，281 | 72.1 |
| Total | 1，715 | 100.0 | 2，032 | 100.0 | 3，165 | 100.0 |
| Secured NPL |  |  |  |  |  |  |
| Secured | 1，001 | 58.4 | 1，240 | 61.0 | 1，712 | 54.1 |
| Unsecured | 714 | 41.6 | 792 | 39.0 | 1，453 | 45.9 |
| Total | 1，715 | 100.0 | 2，032 | 100.0 | 3，165 | 100.0 |

Note：
1 Where payment of interest or principal of an account is overdue，all outstanding balances of that account are deemed non－current and aged accordingly．

UNITED OVERSEAS BANK GROUP

## Performance by Business Segment

|  |  |  |  |  | \$m |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | PFS | IFS | GMIM | Other | Total |
| 2007 |  |  |  |  |  |
| Operating income | 1,733 | 1,982 | 1,107 | 50 | 4,872 |
| Operating expenses | (809) | (607) | (430) | (103) | $(1,949)$ |
| Impairment charges | (59) | (61) | (65) | (115) | (300) |
| Amortisation of intangible assets | (3) | (8) | - | - | (11) |
| Segment profit | 862 | 1,306 | 612 | (168) | 2,612 |
| Unallocated corporate expenses |  |  |  |  | (69) |
| Share of profit of associates |  |  |  |  | 207 |
| Profit before tax |  |  |  |  | 2,750 |
| Segment assets | 34,021 | 62,232 | 62,555 | 10,531 | 169,339 |
| Intangible assets | 1,191 | 2,324 | 670 | 80 | 4,265 |
| Investment in associates |  |  |  |  | 1,261 |
| Unallocated assets |  |  |  |  | 85 |
| Total assets |  |  |  |  | 174,950 |
| Segment liabilities | 59,745 | 51,260 | 39,159 | 6,179 | 156,343 |
| Unallocated liabilities |  |  |  |  | 881 |
| Total liabilities |  |  |  |  | 157,224 |
| Other information |  |  |  |  |  |
| Gross customer loans | 33,819 | 60,764 | - | - | 94,583 |
| NPL ${ }^{1}$ | 535 | 1,178 | - | - | 1,713 |
| Individual impairment ${ }^{1}$ | 146 | 499 | - | - | 645 |
| Capital expenditure | 48 | 58 | 7 | 314 | 427 |
| Depreciation of assets | 50 | 55 | 11 | 25 | 141 |

## $2006{ }^{2}$

Operating income
Operating expenses
Impairment charges
Amortisation of intangible assets

## Segment profit

Unallocated corporate expenses
Share of profit of associates
Profit before tax

| Segment assets | 29,487 | 50,877 | 65,324 | 9,997 | 155,685 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intangible assets | 1,197 | 2,346 | 671 | 80 | 4,293 |
| Investment in associates |  |  |  |  | 1,184 |
| Unallocated assets |  |  |  |  | 149 |
| Total assets |  |  |  |  | 161,312 |
| Segment liabilities | 53,578 | 43,761 | 39,632 | 6,277 | 143,248 |
| Unallocated liabilities |  |  |  |  | 888 |
| Total liabilities |  |  |  |  | 144,136 |
| Other information |  |  |  |  |  |
| Gross customer loans | 29,194 | 50,186 | - | - | 79,380 |
| NPL ${ }^{1}$ | 712 | 2,450 | - | - | 3,162 |
| Individual impairment ${ }^{1}$ | 194 | 1,041 | - | - | 1,235 |
| Capital expenditure | 59 | 71 | 8 | 10 | 148 |
| Depreciation of assets | 49 | 55 | 10 | 28 | 142 |

Notes:
1 Excluding debt securities.
2 Excluding one-time gain.

III UNITED OVERSEAS BANK GROUP

## Performance by Business Segment (cont'd)

The Group's businesses are organised into four segments based on the types of products and services that it provides. These segments are Personal Financial Services ("PFS"), Institutional Financial Services ("IFS"), Global Markets and Investment Management ("GMIM") and Other.

## Personal Financial Services

PFS segment covers Consumer, Privilege and Private Banking. Consumer Banking serves the mass individual customers with a wide range of products and services, including deposits, loans, investments, credit and debit cards and life assurance products. Privilege Banking provides an extended range of financial services, including wealth management, offshore and restricted products such as structured notes, funds of hedge funds, and high networth insurance plans to the wealthy and affluent customers. For the accredited investors and high networth individuals, Private Banking provides an elevated level of personal services and consultation.

Segment profit rose $37.0 \%$ to $\$ 862$ million in 2007. The increase was mainly attributed to higher fee income from sale of investment products, higher net interest income from loan growth and lower impairment charges. These were partially offset by higher staff costs and revenue-related expenses in line with the increased business activities.

## Institutional Financial Services

IFS segment encompasses Commercial Banking, Corporate Banking, Corporate Finance and Capital Markets. Commercial Banking serves the small and medium-sized enterprises. Corporate Banking serves large local corporations, government-linked companies and agencies, including non-bank financial institutions. Both Commercial Banking and Corporate Banking provide customers with a broad range of products and services that include current accounts, deposits, lending, asset finance, trade finance, structured finance, cash management and cross-border payments. Corporate Finance serves corporations with services that include lead managing and underwriting equity offerings and providing corporate advisory services. Capital Markets specialises in providing solution-based structures to meet clients' financing requirements in the area of structuring, underwriting and arranging syndicated loans, project finance and structured finance, and underwriting and lead managing bond issues.

Segment profit grew $16.7 \%$ to $\$ 1,306$ million in 2007. The increase was mainly from net interest income on expanded loan portfolio from both Singapore and overseas operations, higher gain from sale of foreclosed securities and lower impairment charges on loans. These were partially negated by higher staff costs and revenue-related expenses to support the business growth.

## Global Markets and Investment Management

GMIM segment provides a comprehensive range of treasury products and services, including foreign exchange, money market, fixed income, derivatives, margin trading, futures broking, gold products, as well as an array of structured products. It is a dominant player in Singapore dollar treasury instruments as well as a provider of banknote services in the region. It also engages in asset management, venture capital management, and proprietary investment activities.

GMIM's profit grew $34.2 \%$ to $\$ 612$ million in 2007 amidst the US sub-prime and liquidity crisis. The improved performance was primarily attributed to higher gain from interest rate management, higher asset management fees and performance fees.

## Other

Other segment includes property-related activities, insurance businesses and the management of capital funds.
The segment recorded a loss of $\$ 168$ million in 2007 compared to a profit of $\$ 155$ million in 2006. The decrease was mainly due to mark-to-market losses on derivatives contracted to hedge interest rate risk of certain long-term investments, provision for a long-term investment and lower return on capital funds. These were partially offset by higher gain from property-related activities on account of higher rental and occupancy rates.

## Performance by Geographical Segment ${ }^{1}$

| 2007 | $2006{ }^{2}$ | 4Q07 | 3Q07 | 4Q06 |
| :---: | :---: | :---: | :---: | :---: |
| \＄m | \＄m | \＄m | \＄m | \＄m |
| 2，946 | 2，585 | 745 | 660 | 745 |
| 568 | 489 | 152 | 129 | 146 |
| 443 | 400 | 122 | 101 | 108 |
| 258 | 286 | 52 | 63 | 75 |
| 188 | 127 | 70 | 35 | 29 |
| 469 | 337 | 134 | 119 | 116 |
| 4，872 | 4，224 | 1，275 | 1，107 | 1，219 |

## Profit before Tax

| Singapore | $\mathbf{1 , 9 2 8}$ | 1,660 | $\mathbf{4 1 2}$ | 442 | 460 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Malaysia | $\mathbf{2 9 6}$ | 314 | $\mathbf{7 7}$ | 75 | 79 |
| Thailand | $\mathbf{1 6}$ | 55 | $\mathbf{2 2}$ | 19 | 16 |
| Indonesia | $\mathbf{1 3 4}$ | 140 | $\mathbf{2 2}$ | 35 | 29 |
| Greater China | $\mathbf{8 9}$ | 73 | $\mathbf{2 6}$ | 13 | 33 |
| Other | $\mathbf{2 9 8}$ | 217 | $\mathbf{8 0}$ | $\mathbf{7 9}$ | 90 |
|  | $\mathbf{2 , 7 6 1}$ | 2,459 | $\mathbf{6 3 9}$ | 663 | 707 |
| Intangible assets amortised | $\mathbf{( 1 1 )}$ | $(13)$ | $\mathbf{( 2 )}$ | $(3)$ | $(3)$ |
| Total | $\mathbf{2 , 7 5 0}$ | 2,446 | $\mathbf{6 3 7}$ | 660 | $\mathbf{7 0 4}$ |

## Total Assets

Singapore
Malaysia
Thailand
Indonesia
Greater China
Other

| Dec－07 | Sep－07 | Dec－06 |
| :---: | ---: | ---: |
| $\mathbf{\$ m}$ | $\$ \mathrm{~m}$ | $\$ \mathrm{~m}$ |
|  |  |  |
| $\mathbf{1 1 1 , 3 0 5}$ | 107,350 | 105,397 |
| $\mathbf{1 5 , 7 7 1}$ | 15,740 | 13,379 |
| $\mathbf{9 , 7 4 0}$ | 10,036 | 8,042 |
| $\mathbf{3 , 9 4 3}$ | 4,155 | 3,503 |
| $\mathbf{7 , 6 4 4}$ | 7,580 | 6,342 |
| $\mathbf{2 2 , 2 8 2}$ | 23,050 | 20,356 |
| $\mathbf{1 7 0 , 6 8 5}$ | 167,911 | 157,019 |
| $\mathbf{4 , 2 6 5}$ | 4,281 | 4,293 |
| $\mathbf{1 7 4 , 9 5 0}$ | 172,192 | 161,312 |

## Notes：

1 Based on the location where the transactions and assets are booked which approximates that based on the location of the customers and assets．Information is stated after elimination of inter－segment transactions．
2 Excluding one－time gain．

## Capital Adequacy Ratios

| Dec－07 | Sep－07 | Dec－06 |
| :---: | :---: | :---: |
| $\$ m$ | $\$ m$ | $\$ m$ |

Tier 1 capital
Share capital
Subsidiary preference shares
Disclosed reserves／other
Deduction of intangible assets

| $\mathbf{2 , 0 1 4}$ | 2,070 | 2,247 |
| ---: | ---: | ---: |
| $\mathbf{8 3 2}$ | 832 | 832 |
| $\mathbf{1 3 , 8 9 4}$ | 13,603 | 13,116 |
| $\mathbf{( 4 , 2 7 9 )}$ | $(4,295)$ | $(4,307)$ |
| $\mathbf{1 2 , 4 6 1}$ | 12,210 | 11,888 |

Upper Tier 2 capital
Cumulative collective impairment／other
Subordinated notes

Deductions from Tier 1 and Upper Tier 2 capital

Total capital

| $\mathbf{1 , 5 1 1}$ | 1,562 | 1,457 |
| ---: | :--- | :--- |
| $\mathbf{5 , 1 9 6}$ | 5,217 | 5,211 |
| $\mathbf{6 , 7 0 7}$ | 6,779 | 6,668 |

Risk－weighted assets（including market risk）
（911）

| $\mathbf{1 8 , 0 8 2}$ | 17,774 | 17,645 |
| ---: | ---: | ---: |

124，772－120，181
108,405

## Capital adequacy ratios

Tier 1
10．0\％10．2\％
11．0\％
Total
14．5\％14．8\％
16．3\％

The Group＇s tier 1 CAR and total CAR as at 31 December 2007 were $4.0 \%$ points and $4.5 \%$ points above the minimum $6 \%$ and $10 \%$ required by MAS respectively．

The lower CARs over the comparative periods were mainly attributed to higher risk－weighted assets from expanded loan portfolio，partly negated by higher retained profit．

## Consolidated Profit and Loss Account（Audited）

|  | 2007 | 2006 | ＋／（－） | 4Q07 ${ }^{1}$ | $3 \mathrm{Q} 07{ }^{1}$ | ＋／（－） | 4Q06 ${ }^{1}$ | ＋／（－） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \％ | \＄m | \＄m | \％ | \＄m | \％ |
| Interest income | 7，371 | 6，962 | 5.9 | 1，794 | 1，789 | 0.3 | 1，852 | （3．1） |
| Less：Interest expense | 4，390 | 4，252 | 3.3 | 1，051 | 1，075 | （2．2） | 1，150 | （8．6） |
| Net interest income | 2，980 | 2，710 | 10.0 | 743 | 714 | 4.1 | 702 | 5.9 |
| Dividend income | 54 | 328 | （83．7） | 6 | 9 | （34．7） | 10 | （38．4） |
| Fee and commission income | 1，278 | 1，003 | 27.4 | 370 | 319 | 16.1 | 332 | 11.6 |
| Rental income | 77 | 64 | 19.6 | 22 | 21 | 6.5 | 16 | 43.1 |
| Other operating income | 484 | 732 | （33．9） | 133 | 44 | 205.8 | 160 | （16．5） |
| Total non－interest income | 1，892 | 2，127 | （11．0） | 532 | 393 | 35.5 | 517 | 2.9 |
| Total operating income | 4，872 | 4，837 | 0.7 | 1，275 | 1，107 | 15.2 | 1，219 | 4.7 |
| Less：Staff costs | 1，046 | 867 | 20.6 | 279 | 254 | 9.8 | 245 | 13.7 |
| Other operating expenses | 972 | 869 | 11.9 | 277 | 233 | 18.9 | 251 | 10.1 |
| Total operating expenses | 2，018 | 1，736 | 16.3 | 556 | 487 | 14.1 | 497 | 11.9 |
| Operating profit before amortisation and impairment charges | 2，854 | 3，101 | （8．0） | 719 | 620 | 16.1 | 722 | （0．3） |
| Less：Intangible assets amortised | 11 | 13 | （10．3） | 2 | 3 | （18．1） | 3 | （25．9） |
| Impairment charges | 300 | 181 | 66.0 | 128 | 4 | NM | 64 | 98.2 |
| Operating profit after amortisation and impairment charges | 2，543 | 2，908 | （12．5） | 589 | 613 | （3．9） | 654 | （9．9） |
| Share of profit of associates | 207 | 271 | （23．5） | 48 | 47 | 1.6 | 50 | （4．2） |
| Profit before tax | 2，750 | 3，179 | （13．5） | 637 | 660 | （3．5） | 704 | （9．5） |
| Less：Tax | 573 | 553 | 3.6 | 117 | 142 | （17．8） | 150 | （22．2） |
| Profit for the financial year／period | 2，177 | 2，625 | （17．1） | 521 | 518 | 0.5 | 554 | （6．1） |
| Attributable to： |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 2，109 | 2，570 | （17．9） | 506 | 501 | 1.1 | 537 | （5．7） |
| Minority interests | 67 | 55 | 22.6 | 15 | 18 | （16．7） | 18 | （16．1） |
|  | 2，177 | 2，625 | （17．1） | 521 | 518 | 0.5 | 554 | （6．1） |


| Total operating income |  |  |
| :--- | :--- | :--- |
| First half | $\mathbf{2 , 4 9 0}$ | 2,597 |
| Second half | $\mathbf{2 , 3 8 2}$ | 2,240 |

Profit for the financial year attributed to equity holders of the Bank
First half

| $\mathbf{1 , 1 0 3}$ | 1,571 |
| :--- | :--- |
| $\mathbf{1 , 0 0 7}$ | 1,000 |

Earnings per ordinary share（\＄）${ }^{2}$
Basic
Diluted

| 1.36 | 1.65 | $(17.6)$ | 1.31 | 1.29 | 1.6 | 1.38 | $(5.1)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1.36 | 1.65 | $(17.6)$ | 1.31 | 1.29 | 1.6 | 1.38 | $(5.1)$ |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 12.6 | 17.0 | $(4.4) \% \mathrm{pt}$ | $\mathbf{1 2 . 0}$ | 11.9 | $0.1 \% \mathrm{pt}$ | 13.6 | $(1.6) \% \mathrm{pt}$ |

## Notes：

1 Unaudited．
2 Annualised for quarters．

## Consolidated Balance Sheet（Audited）

|  | Dec－07 | Sep－07 ${ }^{1}$ | Dec－06 |
| :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m |
| Equity |  |  |  |
| Share capital | 2，014 | 2，070 | 2，247 |
| Subsidiary preference shares | 832 | 832 | 832 |
| Capital reserves | 3，714 | 4，041 | 3，969 |
| Statutory reserves | 3，132 | 3，130 | 3，130 |
| Revenue reserves | 7，328 | 6，833 | 6，356 |
| Share of reserves of associates | 310 | 343 | 257 |
| Equity attributable to equity holders of the Bank | 17，329 | 17，249 | 16，791 |
| Minority interests | 398 | 407 | 385 |
| Total | 17，726 | 17，656 | 17，176 |
| Liabilities |  |  |  |
| Deposits and balances of banks and agents | 32，091 | 33，692 | 33，449 |
| Deposits and balances of non－bank customers | 106，967 | 104，798 | 95，552 |
| Bills and drafts payable | 1，824 | 585 | 388 |
| Other liabilities | 9，675 | 8，749 | 8，151 |
| Debts issued | 6，666 | 6，712 | 6，596 |
| Total | 157，224 | 154，536 | 144，136 |
| Total equity and liabilities | 174，950 | 172，192 | 161，312 |

## Assets ${ }^{2}$

Cash，balances and placements with central banks Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks and agents
Loans to non－bank customers
Investment securities
Other assets
Investment in associates
Properties and other fixed assets
Intangible assets
Total

| $\mathbf{1 7 , 6 6 7}$ | 20,707 | 16,301 |
| ---: | ---: | ---: |
| $\mathbf{9 , 1 3 4}$ | 9,968 | 7,437 |
| $\mathbf{3 , 4 8 2}$ | 3,728 | 2,553 |
| $\mathbf{4 1 0}$ | 440 | 484 |
| $\mathbf{1 5 , 2 0 7}$ | 16,379 | 24,531 |
| $\mathbf{9 2 , 6 6 9}$ | 85,161 | 76,875 |
| $\mathbf{1 9 , 4 1 7}$ | 19,501 | 17,607 |
| $\mathbf{9 , 3 5 9}$ | 8,598 | 8,189 |
| $\mathbf{1 , 2 6 1}$ | 1,324 | 1,184 |
| $\mathbf{2 , 0 8 1}$ | 2,105 | 1,857 |
| $\mathbf{4 , 2 6 5}$ | 4,281 | 4,293 |
| $\mathbf{1 7 4 , 9 5 0}$ | 172,192 | 161,312 |

## Off－Balance Sheet Items

Contingent liabilities
Financial derivatives
Commitments

| $\mathbf{1 3 , 0 8 2}$ | 11,952 | 10,254 |
| ---: | ---: | ---: |
| $\mathbf{3 8 8 , 0 5 8}$ | 417,212 | 489,872 |
| $\mathbf{4 8 , 3 5 9}$ | 50,215 | 44,595 |

## Notes：

1 Unaudited．
2 Assets pledged under repurchase agreements were included in the respective asset items．

## Consolidated Statement of Changes in Equity（Audited）

|  | Equity Attributable to Equity Holders of the Bank |  |  |  |  |  |  | Minority <br> Interests | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share Capital | Subsidiary Preference Shares | Capital Reserves | Statutory <br> Reserves | Revenue Reserves | Share of Reserves of Associates | Total |  |  |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 January 2007 | 2，247 | 832 | 3，969 | 3，130 | 6，356 | 257 | 16，791 | 385 | 17，176 |
| Currency translation adjustments | － | － | （26） | － | － | － | （26） | （24） | （51） |
| Change in available－for－sale reserve <br> Net change in fair value Transferred to profit and loss account on disposal／impairment | － | - - | $\begin{array}{r} 10 \\ (146) \end{array}$ | － | － | － | $\begin{array}{r} 10 \\ (146) \end{array}$ | （0） （0） | 9 （146） |
| Change in share of associates＇ reserves | － | － | － | － | － | 48 | 48 | － | 48 |
| Transfer from revenue reserves upon liquidation of associates | － | － | － | － | （5） | 5 | － | － | － |
| Total gains／（losses）recognised directly in equity | － | － | （162） | － | （5） | 53 | （114） | （25） | （139） |
| Profit for the financial year | － | － | － | － | 2，109 | － | 2，109 | 67 | 2，177 |
| Total gains／（losses）recognised for the financial year | － | － | （162） | － | 2，105 | 53 | 1，995 | 42 | 2，037 |
| Transfer from／（to）revenue reserves | － | － | （96） | 1 | 94 | － | － | － | － |
| Change in minority interests | － | － | － | － | － | － | － | 20 | 20 |
| Dividends | － | － | － | － | $(1,227)$ | － | $(1,227)$ | （50） | $(1,277)$ |
| Share buyback－held in treasury | （240） | － | － | － | － | － | （240） | － | （240） |
| Share－based payment | － | － | 3 | － | － | － | 3 | － | 3 |
| Issue of shares under share option scheme | 6 | － | － | ． | － | － | 6 | － | 6 |
| Balance at 31 December 2007 | 2，014 | 832 | 3，714 | 3，132 | 7，328 | 310 | 17，329 | 398 | 17，726 |
| Balance at 1 January 2006 | 1，538 | 832 | 4，360 | 3，020 | 4，963 | 217 | 14，929 | 291 | 15，220 |
| Currency translation adjustments | － | － | （11） | － | － | － | （11） | 2 | （9） |
| Change in available－for－sale reserve <br> Net change in fair value Transferred to profit and loss account on disposal／impairment | － | － | 534 <br> （27） | － | － | － | 534 $(27)$ | 4 （0） | 538 $(27)$ |
| Change in share of associates＇ reserves | － | － | － | － | － | 40 | 40 | － | 40 |
| Other adjustments | － | － | － | － | － | － | － | 6 | 6 |
| Total gains recognised directly in equity | － | － | 496 | － | － | 40 | 536 | 12 | 548 |
| Profit for the financial year | － | － | － | － | 2，570 | － | 2，570 | 55 | 2，625 |
| Total gains recognised for the financial year | － | － | 496 | － | 2，570 | 40 | 3，107 | 67 | 3，174 |
| Effect of Companies（Amendment） <br> Act 2005 | 864 | － | （864） | － | － | － | － | － | － |
| Transfer from／（to）revenue reserves | － | － | （30） | 110 | （80） | － | － | － | － |
| Change in minority interests | － | － | － | － | － | － | － | 47 | 47 |
| Dividends | － | － | － | － | $(1,025)$ | － | $(1,025)$ | （19） | $(1,044)$ |
| Share buyback－cancelled | （173） | － | 5 | － | （72） | － | （240） | － | （240） |
| Issue of shares under share option scheme | 18 | － | 1 | － | － | － | 20 | － | 20 |
| Balance at 31 December 2006 | 2，247 | 832 | 3，969 | 3，130 | 6，356 | 257 | 16，791 | 385 | 17，176 |

## Consolidated Statement of Changes in Equity（Unaudited）

|  | Equity Attributable to Equity Holders of the Bank |  |  |  |  |  |  | Minority Interests | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share Capital | Subsidiary Preference Shares | Capital Reserves | Statutory <br> Reserves | Revenue Reserves | Share of Reserves of Associates | Total |  |  |
|  | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m | \＄m |
| Balance at 1 October 2007 | 2，070 | 832 | 4，041 | 3，130 | 6，833 | 343 | 17，249 | 407 | 17，656 |
| Currency translation adjustments | － | － | （61） | － | － | － | （61） | （15） | （76） |
| Change in available－for－sale reserve <br> Net change in fair value Transferred to profit and loss account on disposal／impairment | － | － | （251） <br> （18） | － | － | ${ }^{-}$ | （251） <br> （18） | （3） <br> （0） | （254） <br> （19） |
| Change in share of associates＇ reserves | － | － | － | － | － | （34） | （34） | － | （34） |
| Total losses recognised directly in equity | － | － | （330） | － | － | （34） | （364） | （19） | （383） |
| Profit for the financial period | － | － | － | － | 506 | － | 506 | 15 | 521 |
| Total gains／（losses）recognised for the financial period | － | － | （330） | － | 506 | （34） | 142 | （4） | 138 |
| Transfer from／（to）revenue reserves | － | － | （0） | 1 | （1） | － | － | － | － |
| Change in minority interests | － | － | － | － | － | － | － | （0） | （0） |
| Dividends | － | － | － | － | （9） | － | （9） | （5） | （15） |
| Share buyback－held in treasury | （57） | － | － | － | － | － | （57） | － | （57） |
| Share－based payment | － | － | 3 | － | － | － | 3 | － | 3 |
| Issue of shares under share option scheme | 0 | － | － | － | － | － | 0 | － | 0 |
| Balance at 31 December 2007 | 2，014 | 832 | 3，714 | 3，132 | 7，328 | 310 | 17，329 | 398 | 17，726 |
| Balance at 1 October 2006 | 2，246 | 832 | 3，553 | 3，020 | 6，023 | 217 | 15，890 | 370 | 16，260 |
| Currency translation adjustments | － | － | 0 | － | － | － | 0 | （1） | （1） |
| Change in available－for－sale reserve <br> Net change in fair value Transferred to profit and loss account on disposal／impairment | － | － | 349 $(17)$ | － | － | - - | 349 $(17)$ | 2 （1） | 351 <br> （17） |
| Change in share of associates＇ reserves | － | － | － | － | － | 40 | 40 | － | 40 |
| Other adjustments | － | － | － | － | － | － | － | 1 | 1 |
| Total gains recognised directly in equity | － | － | 332 | － | － | 40 | 372 | 1 | 374 |
| Profit for the financial period | － | － | － | － | 537 | － | 537 | 18 | 554 |
| Total gains recognised for the financial period | － | － | 332 | － | 537 | 40 | 909 | 19 | 928 |
| Transfer from／（to）revenue reserves | － | － | 84 | 110 | （194） | － | － | － | － |
| Change in minority interests | － | － | － | － | － | － | － | （1） | （1） |
| Dividends | － | － | － | － | （10） | － | （10） | （2） | （12） |
| Issue of shares under share option scheme | 2 | － | － | － | － | － | 2 | － | 2 |
| Balance at 31 December 2006 | 2，247 | 832 | 3，969 | 3，130 | 6，356 | 257 | 16，791 | 385 | 17，176 |

## Consolidated Cash Flow Statement（Audited）

## Cash flows from operating activities

Operating profit before amortisation and impairment charges
Adjustments for
Depreciation of assets
Net gain on disposal of assets
Share－based payment
Operating profit before working capital changes
Changes in working capital
Increase in deposits
Increase in bills and drafts payable
Increase in other liabilities
Decrease in trading securities
Decrease in placements and balances with banks and agents
Increase in loans to non－bank customers
Increase in other assets
Cash generated from operations
Income tax paid
Net cash provided by operating activities

## Cash flows from investing activities

Net cash flow on disposal／（acquisition）of
Assets held for sale

| 2007 | 2006 |
| :---: | :---: |
| \＄m | \＄m |
| 2，854 | 3，101 |
| 141 | 142 |
| （216） | （439） |
| 3 | － |
| 2，782 | 2，804 |
| 10，058 | 14，042 |
| 1，435 | 85 |
| 1，551 | 481 |
| 74 | 141 |
| 9，324 | 6，814 |
| $(15,949)$ | $(9,875)$ |
| $(1,235)$ | $(1,626)$ |
| 8，040 | 12，866 |
| （567） | （350） |
| 7，474 | 12，516 |

Investment securities and associates
$(1,812)$
Properties and other fixed assets
（348）
864

Properties and other fixed assets
（5）
$(6,914)$
Change in minority interests
Dividends received from associates
Net cash used in investing activities
144
$(2,021)$
Cash flows from financing activities
Proceeds from issue of shares

| 6 | 20 |
| :---: | :---: |
| 70 | （454） |
| （240） | （240） |
| $(1,185)$ | （978） |
| （44） | （35） |
| （50） | （19） |
| $(1,442)$ | $(1,706)$ |
| （20） | （11） |
| 3，991 | 4，782 |
| 26，292 | 21，510 |
| 30，283 | 26，292 |

Represented by：
Cash，balances and placements with central banks

| $\mathbf{1 7 , 6 6 7}$ | 16,301 |
| ---: | ---: |
| $\mathbf{9 , 1 3 4}$ | 7,437 |
| $\mathbf{3 , 4 8 2}$ | 2,553 |
| $\mathbf{3 0 , 2 8 3}$ | 26,292 |

## Balance Sheet of the Bank（Audited）

|  | Dec－07 | Sep－07 ${ }^{1}$ | Dec－06 |
| :---: | :---: | :---: | :---: |
|  | \＄m | \＄m | \＄m |
| Equity |  |  |  |
| Share capital | 2，014 | 2，070 | 2，247 |
| Capital reserves | 3，597 | 3，845 | 3，818 |
| Statutory reserves | 2，753 | 2，753 | 2，753 |
| Revenue reserves | 5，623 | 5，386 | 4，989 |
| Total | 13，987 | 14，054 | 13，807 |
| Liabilities |  |  |  |
| Deposits and balances of banks and agents | 30，142 | 30，066 | 30，975 |
| Deposits and balances of non－bank customers | 84，312 | 81，975 | 75，304 |
| Deposits and balances of subsidiaries | 4，047 | 4，156 | 3，931 |
| Bills and drafts payable | 372 | 380 | 150 |
| Other liabilities | 7，013 | 6，103 | 5，525 |
| Debts issued | 6，665 | 6，645 | 6，399 |
| Total | 132，551 | 129，327 | 122，285 |
| Total equity and liabilities | 146，538 | 143，381 | 136，092 |

## Assets ${ }^{2}$

Cash，balances and placements with central banks
Singapore Government treasury bills and securities
Other government treasury bills and securities
Trading securities
Placements and balances with banks and agents
Loans to non－bank customers
Placements with and advances to subsidiaries
Investment securities
Other assets
Investment in associates
Investment in subsidiaries
Properties and other fixed assets
Intangible assets
Total

| $\mathbf{1 4 , 9 7 6}$ | 16,936 | 13,324 |
| ---: | ---: | ---: |
| $\mathbf{9 , 0 5 2}$ | 9,879 | 7,348 |
| $\mathbf{1 , 8 7 8}$ | 2,309 | 1,878 |
| $\mathbf{1 1 0}$ | 197 | 106 |
| $\mathbf{1 3 , 2 2 0}$ | 13,576 | 22,979 |
| $\mathbf{7 1 , 9 9 4}$ | 65,256 | 59,086 |
| $\mathbf{6 4 6}$ | 1,520 | 660 |
| $\mathbf{1 8 , 2 0 5}$ | 17,884 | 15,881 |
| $\mathbf{7 , 6 8 7}$ | 7,043 | 6,272 |
| $\mathbf{3 7 3}$ | 373 | 372 |
| $\mathbf{3 , 8 5 9}$ | 3,848 | 3,852 |
| $\mathbf{1 , 3 5 7}$ | 1,376 | 1,153 |
| $\mathbf{3 , 1 8 2}$ | 3,182 | 3,182 |
| $\mathbf{1 4 6 , 5 3 8}$ | 143,381 | 136,092 |

## Off－Balance Sheet Items

Contingent liabilities
Financial derivatives
Commitments

| 11,089 | 9,736 | 8,211 |
| ---: | ---: | ---: |
| 377,779 | 401,192 | 485,649 |
| 39,872 | 41,874 | 36,064 |

## Notes：

1 Unaudited．
2 Assets pledged under repurchase agreements were included in the respective asset items．

IIII UNITED overseas bank group

Statement of Changes in Equity of the Bank（Audited）

|  | Share Capital | Capital Reserves | Statutory Reserves | Revenue <br> Reserves | $\frac{\text { Total Equity }}{\text { Sm }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2007 | 2，247 | 3，818 | 2，753 | 4，989 | 13，807 |
| Currency translation adjustments | － | （3） | － | － | （3） |
| Change in available－for－sale reserve |  |  |  |  |  |
| Net change in fair value | － | （31） | － | － | （31） |
| Transferred to profit and loss account on disposal／impairment | － | （143） | － | － | （143） |
| Total losses recognised directly in equity | － | （176） | － | － | （176） |
| Profit for the financial year | － | － | － | 1，771 | 1，771 |
| Total gains／（losses）recognised for the financial year | － | （176） | － | 1，771 | 1，595 |
| Transfer to revenue reserves | － | （48） | － | 48 | － |
| Dividends | － | － | － | $(1,185)$ | $(1,185)$ |
| Share buyback－held in treasury | （240） | － | － | － | （240） |
| Share－based payment | － | 3 | － | － | 3 |
| Issue of shares under share option scheme | 6 | － | － | － | 6 |
| Balance at 31 December 2007 | 2，014 | 3，597 | 2，753 | 5，623 | 13，987 |
| Balance at 1 January 2006 | 1，538 | 4，391 | 2，646 | 3，907 | 12，482 |
| Currency translation adjustments | － | （5） | － | － | （5） |
| Change in available－for－sale reserve |  |  |  |  |  |
| Net change in fair value | － | 419 | － | － | 419 |
| Transferred to profit and loss account on disposal／impairment | － | （31） | － |  | （31） |
| Total gains recognised directly in equity | － | 382 | － | － | 382 |
| Profit for the financial year | － | － | － | 2，142 | 2，142 |
| Total gains recognised for the financial year | － | 382 | － | 2，142 | 2，524 |
| Effect of Companies（Amendment）Act 2005 | 864 | （864） | － | － | － |
| Transfer from／（to）revenue reserves | － | （98） | 107 | （10） | － |
| Dividends | － | － | － | （978） | （978） |
| Share buyback－cancelled | （173） | 5 | － | （72） | （240） |
| Issue of shares under share option scheme | 18 | 1 | － | － | 20 |
| Balance at 31 December 2006 | 2，247 | 3，818 | 2，753 | 4，989 | 13，807 |

IIII united overseas bank group

Statement of Changes in Equity of the Bank（Unaudited）


## Auditors' Report

## TO THE MEMBERS OF UNITED OVERSEAS BANK LIMITED

We have audited the accompanying financial statements of United Overseas Bank Limited (the "Bank") and its subsidiaries (the "Group"), which comprise the balance sheets of the Bank and the Group as at 31 December 2007, the profit and loss accounts and the statements of changes in equity of the Bank and the Group, and cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory notes.

## Directors' Responsibility for the Financial Statements

The Bank's directors are responsible for the preparation and fair presentation of these financial statements in accordance with the provisions of the Singapore Companies Act, Cap. 50 (the "Act") and Singapore Financial Reporting Standards ("FRS"). This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion,
(a) the financial statements of the Bank and the consolidated financial statements of the Group are properly drawn up in accordance with the provisions of the Act and FRS, including the modification of the requirements of FRS39 Financial Instruments: Recognition and Measurement in respect of loan loss provisioning by MAS Notice 612 Credit Files, Grading and Provisioning, so as to give a true and fair view of the state of affairs of the Bank and the Group as at 31 December 2007, the results of the Bank and of the Group, the changes in equity of the Bank and the changes in equity and cash flows of the Group for the year ended on that date; and
(b) the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.


[^0]:    Notes：
    1 Refer to the special dividend received from Overseas Union Enterprise Limited（＂OUE＂）and gain from divestment of OUE and Hotel Negara Limited，recorded by the Group and its associates in 2Q06．

    2 Refer to profit attributable to equity holders of the Bank．
    3 Calculated based on profit attributable to equity holders of the Bank net of subsidiary preference share dividend incurred for the financial period．
    4 Computed on an annualised basis for quarters．

[^1]:    1 Refer to net customer loans and customer deposits．
    2 Represent NPL（excluding debt securities）as a percentage of gross customer loans．
    3 Refer to equity attributable to equity holders of the Bank．
    4 Refer to revaluation surplus on properties not recognised in the financial statements．
    5 Subsidiary preference shares were excluded from the computation．

[^2]:    Notes：
    1 Comprise IT staff costs and other IT－related expenses．
    2 Excluding one－time income．

